



City of Salisbury

North Carolina

SPECIAL MEETING AGENDA

October 25, 2023

4:00 p.m.

1. Call to order.
2. Adoption of the Agenda.
3. Council to consider approving the purchase of new Fire apparatus and issuing a purchase order in the amount of \$4,284,037. (*Presenters – Fire Chief Bob Parnell and Finance Director Wade Furches*)
4. Adjourn.

Salisbury City Council Agenda Item Request Form



Please Select Submission Category: ☐ Public ☐ Council ☐ Manager ☒ Staff

Requested Council Meeting Date: October 25, 2023

Name of Group(s) or Individual(s) Making Request: Fire Chief Bob Parnell

Name of Presenter(s): Fire Chief Bob Parnell, Finance Director Wade Furches

Requested Agenda Item: Council to consider the purchase of new apparatus for the Fire Department.

Description of Requested Agenda Item: Staff is seeking City Council approval to purchase three (3) fire apparatus. The requested units will replace existing aged apparatus and will be assigned to Fire Stations 1, 3, and 4.

The quoted units include two (2) identical Enforcer fire engines and one (1) Enforcer rear-mount ladder truck. Fire has worked with Finance, and after checking state contracts, determined that using the Houston-Galveston Area Council (H-GAC) Contract will provide the best available price. NC General Statute 143-129(e)(3) gives as an exception to the competitive bid process – “purchases made through a competitive bidding group purchasing program, which is formally organized program that offers competitively obtained purchasing services at discount prices to two or more public agencies.” The City is already a registered member of H-GAC. The prices quoted are valid until November 2, 2023, and the price will increase after that date. Funds for the trucks were included in the FY24 budget with plans to finance the cost of the trucks when delivered. Salisbury has also been awarded a direct grant from the State of North Carolina to support public safety and when those funds are received, staff will determine the financial feasibility of moving forward with the financing or using the grant funds, if allowed. The waiting time for new trucks is approximately 47 months, and the manufacturer offers a pre-pay option that would reduce the cost by approximately \$500,000. Finance has calculated that if the funds for the truck are invested during the 47 months for delivery, the interest earned will provide the same cost reduction as the pre-pay option but without the risk.

The trucks are manufactured by Pierce Manufacturing of Appleton, Wisconsin, who are known as a high-quality fire apparatus designer and builder. (Our two most recent apparatus purchases have been by Pierce, Salisbury Engine 3 in 2020, and Salisbury Rescue 2 in 2022. We have found the quality of these trucks to be superior).

The requested apparatus quotes as follows:	<u>Engines: 2 @ \$1,238,910.00 each</u>	\$2,477,820.00
	<u>Ladder Truck: 1</u>	\$1,806,217.00
		\$4,284,037.00

Apparatus to be replaced by the requested apparatus are our oldest in-service units that are high mileage, high hours, and unequipped with the pertinent safety systems and equipment. These include our 1996 E-One Pumper (will be 31 years old upon delivery), 1998 E-One Quint (will be 29 years old at delivery), and our 2002 Quality Quint (will be 25 years old at delivery).

Salisbury City Council

Agenda Item Request Form



The requested Fire Engines: Enforcer, 2000 GPM pumpers with 750-gallon onboard booster tank, capable of carrying various sized hoses and four (4) firefighters and to meet all applicable NFPA Fire Apparatus standards. The specified powertrain is a Cummins 500 HP, diesel engine with an Allison automatic transmission to meet 2027 EPA emission standards.

The requested Ladder Truck: Enforcer, rear mount straight aerial ladder, truck capable of carrying 4 firefighters, nine (9) ground ladders and to meet all applicable NFPA Fire Apparatus standards. The specified powertrain is a Cummins 500 HP, diesel engine with an Allison automatic transmission to meet 2027 EPA standards. There is no fire pump or booster tank on ladder trucks.

Attachments: ☐ Yes ☒ No

Fiscal Note: *(If fiscal note requires approval by finance department because item exceeds \$100,000 or is related to grant funds, please fill out signature blocks for finance at bottom of form and provide supporting documents)*

Funds were included in the FY24 budget for 3 trucks in the amount of \$3,800,812. Additional funds will be added, via future budgets or the state grant, to cover the remainder of the costs.

Action Requested of Council for Agenda Item: Council to consider approving the purchase of new Fire apparatus and issue a Purchase Order in the amount of \$4,284,037.00.

(Please note if item includes an ordinance, resolution or petition)

Contact Information for Group or Individual: Bob Parnell, Fire Chief; Wade Furches, Finance Director

☐ **Consent Agenda** (item requires no discussion and will be voted on by Council or removed from the consent agenda to the regular agenda)

☒ **Regular Agenda** (item to be discussed and possibly voted on by Council)

FINANCE DEPARTMENT INFORMATION:

Finance Manager Signature

Department Head Signature

Budget Manager Signature

*****All agenda items must be submitted at least 7 days before the requested Council meeting date*****

For Use in Clerk's Office Only

☐ **Approved**

☐ **Delayed**

☐ **Declined**

Reason: