



THE CITY OF  
**Salisbury**  
— North Carolina —

ANNUAL  
**COMPREHENSIVE  
FINANCIAL REPORT**

*For the year ended June 30, 2024*



# CITY OF SALISBURY

## NORTH CAROLINA

### ANNUAL COMPREHENSIVE FINANCIAL REPORT

For the Year Ended June 30, 2024

MAYOR, CITY COUNCIL, AND CITY OFFICIALS

MAYOR AND CITY COUNCIL

Karen K. Alexander – Mayor

Tamara Sheffield - Mayor Pro-tem

David B. Post

Anthony Smith

Harry McLaughlin

OFFICIALS

Jim Greene, Jr.  
City Manager

Richard J. White  
Deputy City Manager

Kelly K. Baker  
Assistant City Manager

Report Prepared By  
City Finance Department

S. Wade Furches – Finance Director  
Mark D. Drye – Assistant Finance Director  
Tracey A. Keyes – Budget Manager  
Crissy H. McBride – Senior Accountant  
Valerie L. Head - Accountant





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# Introductory Section

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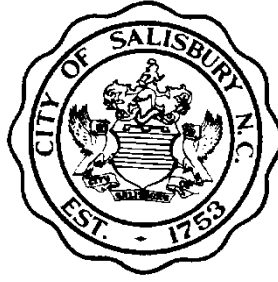


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November 12, 2024

The Honorable Mayor Karen K. Alexander,  
City Council, City Manager,  
and the Citizens of the  
City of Salisbury, North Carolina

We are pleased to present the Annual Comprehensive Financial Report (Report) of the City of Salisbury (City) for the fiscal year ended June 30, 2024 (FY24). We are particularly proud of the fact that this Report has been entirely prepared by the City's Finance Department. Responsibility for both the accuracy of the data presented and the completeness and fairness of presentation, including all disclosures, rests with the City. We believe the data is accurate in all material respects, and it is presented in a manner designed to set forth fairly the financial position and the results of operations of the City as measured by the financial activity of its various funds. All disclosures necessary to enable the reader to gain the maximum understanding of the City's financial affairs have been included. The accompanying financial statements have been audited by Martin Starnes & Associates, CPAs, P. A., an independent firm of certified public accountants, and their opinion is included in the Report.

#### **GENERAL**

The financial statements have been prepared in compliance with applicable requirements of the General Statutes of North Carolina and are consistent with the standards and guidelines recognized for governmental accounting and reporting contained in both *Audits of State and Local Governmental Units*, an audit guide prepared by the Committee of Governmental Accounting of the American Institute of Certified Public Accountants (AICPA), and *Government Auditing Standards* issued by the Comptroller General of the United States. Among the other resources used in the preparation of the financial statements, the Financial Services Department Staff has given particular attention to the *Governmental Accounting, Auditing and Financial Reporting* (GAAFR) issued by the Government Finance Officers Association of the United States and Canada (GFOA) and Governmental Accounting Standards Board (GASB) pronouncements.

Management's discussion and analysis (MD&A) immediately follows the independent auditor's report and provides a narrative introduction, overview, and analysis of the basic financial statements. The MD&A complements this letter of transmittal and should be read in conjunction with it.

The City is also required to undergo an annual single audit in conformity with the provisions of the Single Audit Act Amendments of 1996, the State Single Audit Implementation Act, and the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). The auditor's reports and the Schedule of Expenditures of Federal and State Awards, required as part of a single audit, are found in the Compliance Section of this report.

The City participates in the Certificate of Achievement for Excellence in Financial Reporting awards program sponsored by the Government Finance Officers Association of the United States and Canada. The GFOA recognizes governmental units that issue their Annual Comprehensive Financial Reports substantially in conformity with the standards of the Governmental Accounting Standards Board. In order to be awarded a Certificate of Achievement, a government unit must publish an easily readable and efficiently organized Annual Comprehensive Financial Report whose contents conform to program standards. Such reports must satisfy both accounting principles generally accepted in the United States of America and applicable legal requirements.

The City's Annual Comprehensive Financial Report for the year ended June 30, 2023, was awarded a Certificate of Achievement for Excellence in Financial Reporting. A Certificate of Achievement is valid for a period of one year only. We believe our current report continues to conform to the Certificate of Achievement Program's requirements, and we are submitting it to the GFOA to determine its eligibility for another certificate.

## **ECONOMIC CONDITION AND OUTLOOK**

The City of Salisbury, with a population of over 36,000, is located in the heart of North Carolina. Salisbury is situated along the I-85 corridor, which links the community to the State's economic centers. The City is located midway between two major metropolitan regions: Charlotte to the south and the Piedmont Triad (Greensboro, High Point, and Winston-Salem) to the north. In addition to the interstate highway, the City is also served by two major rail lines, which intersect in town, and an airport on the outskirts of the community. This location offers widely diversified employment opportunities for residents in areas ranging from financial, educational, medical, and governmental to industrial and research activities. The personal finance website WalletHub has ranked Salisbury as the 73rd best small city in the United States to start a business, out of more than 1,300 cities with fewer than 100,000 residents. The diverse local economic base and long-term planning, coupled with the region's geographical advantages, make the City an attractive place to do business and to live.

The location also allows the City to serve as a trading and distribution center for the County and portions of surrounding counties. The local economy has been stable with steady growth in the last ten years. Taxable retail sales in Rowan County for the 12 months that ended June 30, 2024, increased over \$70 million (3%) from the prior fiscal year to 2.295 billion, the County's highest total ever.

The story of downtown Salisbury is one of public-private partnerships committed to maintaining our place as one of the best downtown districts in North Carolina. Since the early 1980s, over \$210 million has been invested in the redevelopment of Salisbury's downtown. The downtown is home to 367 commercial spaces and 196 condominiums/apartments, an increase of six from the prior year. The past fiscal year saw a net gain of 17 new downtown businesses, four business expansions, nine completed building rehabilitation projects, 12 façade renovations and 82 new jobs. FY24 saw \$5.3 million in private investment and \$119 thousand in public investment in the downtown area.

The City's proximity to the State's metropolitan regions provides many advantages and challenges. The Piedmont is one of the country's largest growth corridors. Raleigh, the state's capital that is a two-hour drive north from Salisbury, is the second fastest growing large metropolitan region in the nation. Charlotte, less than an hour to the south, is the 11<sup>th</sup> fastest growing region. Salisbury is seeing more growth, as well. City Council, the City's management team, and the citizens continue to explore and develop goals and plans to keep the City of Salisbury financially sound while providing the services domestic and corporate citizens require.

## MAJOR INITIATIVES

The City Council's adoption of its first Strategic Plan marks a significant step toward enhancing community well-being and guiding future decisions. The six focus areas—Healthy, Safe, and Engaged Neighborhoods; Public Safety; Economic and Workforce Development; Organizational Excellence; Sustainable Infrastructure; and Cultural Amenities—reflect a comprehensive approach to address the diverse needs of the community. This plan will serve as a vital framework for budgetary and policy decisions, ensuring that city leaders, staff, and residents can collaboratively work towards shared priorities. By aligning with the Forward 2040 comprehensive plan, the Strategic Plan provides a clear roadmap for resource allocation and strategic initiatives, helping to shape a vibrant and sustainable future for all residents. As we implement these strategies, we aim to foster a stronger, more connected community.

As part of the city's strategy for sustainable infrastructure, we are actively investing in our infrastructure to ensure the viability of our assets. A key initiative underway is the relocation and upgrade of the Water Pump Station, located on the Yadkin River. This project involves designing a combined tower intake structure and a pump station, constructed as two distinct buildings. Notably, the new station will be positioned at a higher elevation, specifically at the 500-year flood level, enhancing its resilience against flooding. To support this project, the City is working with the State of North Carolina to finalize a grant of \$22.5 million from the U. S. Federal Emergency Management Agency's Building Resilient Infrastructure and Communities (BRIC) program. Additionally, funding will be supplemented by a \$9 million local match from Cube Yadkin Generation, which owns the High Rock Dam and uses it to generate carbon-free electricity, further demonstrating the collaborative effort to enhance the City's water infrastructure and safeguard its future.

Bell Tower Green is increasingly becoming a central hub for community gathering, connection, and engagement. As Salisbury's premier downtown green space, the park—developed through private funding—offers a vibrant setting for both public and private events. This year, the 2024 Cheerwine Festival expanded to include Bell Tower Green, and the addition proved to be immensely successful, drawing larger crowds and enhancing the overall experience. The park's growing popularity highlights its role as a vital space for community activities and celebrations, fostering a sense of togetherness among residents.

The City Council aims to attract and retain skilled, qualified employees by prioritizing their well-being and becoming an employer of choice. A safe and healthy workforce is crucial to achieving this objective. Once again, the City has been recognized as one of the "Healthiest Employers" in the greater Charlotte region, earning the number two spot in the 50-499 employee category in the annual Charlotte Business Journal survey for the second consecutive year. The employee-led Health and Wellness Committee provides valuable wellness initiatives, events, and healthy living resources for staff. Additionally, an on-site nurse practitioner is available for employees, and the City collaborates with a third-party provider to address the specific mental health needs of its police and fire departments. These initiatives exemplify the City's commitment to investing in its most valuable asset—its employees.

A primary area of focus for City Council and the City management team is *Financial Sustainability and Accountability*. The City's Finance Department continues to strive for excellence and has received the Certificate of Achievement for Excellence in Financial Reporting 37 times and the Distinguished Budget Presentation Award 31 times from the Government Finance Officers Association.



## **FUTURE DEVELOPMENTS**

Construction has officially begun on the revitalization of the historic Empire Hotel, which first opened in 1859 and has remained vacant since 1963. This \$25 million, three-phase restoration project will transform over 100,000 square feet and, when completed, will feature 38 permanent residences, 35 boutique hotel rooms, and a regional American steakhouse. Phase one, known as “Empire Row,” will introduce a collection of rowhomes, full-floor lofts, and private courtyards.

Construction is progressing on the replacement of Fire Station Number 3, which has been serving the community since its opening in 1956. This station is crucial for the northwest area of the City, which encompasses primarily residential neighborhoods, as well as key institutions like Livingstone College, Catawba College, Novant Health Rowan Medical Center, and the W. G. Hefner Veterans Administration Medical Center. In fiscal year 2024, the City Council also approved the acquisition of four new fire apparatus, with an investment exceeding \$6 million. The new trucks are expected to arrive within 48 months.

Several City departments—Transportation, Downtown Development, Public Works, Planning and Neighborhoods, Development Services, Fire, and SRU—are collaborating on multiple projects set to impact downtown infrastructure. The Main Street Project is currently in the construction design phase, with plans 90 percent complete. To engage the community, the City has begun hosting informational sessions to present these plans and gather public input. Construction is expected to start in the second quarter of 2025, largely supported by a \$7.4 million grant from the State of North Carolina. The project aims to enhance essential underground infrastructure, upgrade surface elements like streetlights and sidewalks, improve traffic flow, and add pedestrian-friendly features to make the corridor safer and more attractive. Additionally, a new back-alley fire loop system will be introduced to improve fire safety and water access for downtown properties.

In FY23, the City purchased the former Wells Fargo building, located downtown, which now serves as the home for our Parks and Recreation administrative offices. A contract of approximately \$300,000 has been awarded for professional services, covering architectural and administrative services needed to renovate the building. Once completed, this space will not only be a key feature of Bell Tower Green Park but will also function independently, providing convention, conference, and flexible group meeting spaces.

In May 2024, the City Council approved the design for the Kesler Mill site. This 13-acre parcel, situated at the intersection of North Martin Luther King Jr. and Park Avenues, has been vacant since 2003. The city organized informational sessions to collect community feedback, which revealed a strong public interest in developing the site to provide housing for low-to-moderate income residents while honoring the character and history of Park Avenue. The projected total investment, combining public and private funding, is estimated at \$43 million.

The City of Salisbury began collaborating with the Ruffy-Holmes Senior Center Board of Directors to develop a Master Plan for a new senior center, recreation facilities, and an outdoor aquatics area at the current Salisbury Civic Center site at 315 Martin Luther King Jr. Avenue. This project aims to enhance recreation, aquatics, and senior services to meet both current and future needs of the City and County. The City held public engagement events at the end of FY24.

## **REPORTING ENTITY**

In conformity with the standards of the Governmental Accounting Standards Board, this Report includes all funds of the City as well as its component unit. The City of Salisbury (as legally defined) is considered to be a primary government. Current governmental standards for accounting and financial reporting require inclusion of the primary government as well as its component unit in a published Annual Comprehensive Financial Report. The component unit is a legally separate entity for which the primary government is primarily financially accountable or for which the nature and significance of their relationship with the primary government is such that their exclusion would cause the reporting entity's financial statements to be misleading or incomplete.

The primary government is considered financially accountable if it appoints a voting majority of the organization's governing body and 1) it is able to impose its will on that organization, or 2) there is a potential for the organization to provide specific financial benefits to, or impose specific financial burden on, the primary government.

The discretely presented component unit, Downtown Salisbury Inc., is reported in a separate column in the government-wide financial statements to emphasize that they are legally separate from the primary government and to differentiate its financial position, results of operations, and cash flows from those of the primary government.

## **SERVICES PROVIDED**

The City of Salisbury provides a full range of municipal services allowable under state law including law enforcement, fire protection, planning and development services, zoning and code enforcement, recreation centers and parks, cemeteries, street maintenance, and sanitation. In addition to these general government activities, the City provides and maintains water and sewer utilities, offers cable TV, internet, and telephone services through a public/private partnership, runs a stormwater utility system, and operates a mass transit system.

## **GOVERNMENT STRUCTURE**

The City employs a Council-Manager form of government as provided in the City's charter. The governing body consists of a Mayor and four council members elected on a nonpartisan basis at large for a two-year term. Elections are held in November of odd numbered years. The City Manager (the chief executive officer) is appointed by and serves at the pleasure of the Mayor and Council. The Mayor and Council adopt a balanced budget and establish a tax rate for the support of City services prior to the beginning of each July 1 to June 30 fiscal year. The City Manager administers city programs in accordance with local policy and the annual budget.

## **ACCOUNTING SYSTEMS AND BUDGETARY CONTROL**

In developing and evaluating the City's accounting systems, consideration is given to the adequacies of internal controls. Internal accounting controls are designed to provide reasonable, but not absolute, assurance regarding: (1) the safeguarding of assets against loss from unauthorized use or disposition and (2) the reliability of financial records for preparing financial statements and maintaining accountability for assets. The concept of reasonable assurance recognizes that: (1) the cost of a control should not exceed the benefits likely to be derived and (2) the evaluation of costs and benefits requires estimates and judgments by management. All internal control evaluations occur within the above framework. We believe the City's internal accounting controls adequately safeguard assets and provide reasonable assurance of proper recording of financial transactions.

As a recipient of federal and state awards, the City is also responsible for ensuring that an adequate internal control structure is in place to ensure compliance with applicable laws and regulations related to those programs. This internal control structure is subject to periodic evaluation by management. As a part of the City's single audit described earlier, tests are made to determine the adequacy of the internal control structure, including that portion related to federal and state awards, as well as to determine that the City has complied with applicable laws and regulations. The results of the City's single audit for FY24 provided no instances of material weaknesses in the internal control structure.

Budgetary control is maintained at the departmental level by the encumbrance of estimated purchase amounts prior to the release of purchase orders to vendors. Purchase orders which result in an overrun of departmental balances are not released until additional appropriations are made available. Open encumbrances lapse at year end and are reinstated against the subsequent year's appropriation.

### **BASIS OF ACCOUNTING**

The City's accounting records for governmental funds are maintained on a modified accrual basis whereby revenues are recognized when measurable and available, and expenditures are recognized in the accounting period in which the liability is incurred except for unpaid interest on general long-term debt. Proprietary fund and pension trust fund revenues and expenses are recognized on the accrual basis whereby revenues are recognized in the accounting period in which they are earned, and expenses are recognized in the period in which they are incurred. Fiduciary funds are accounted for on the modified accrual basis, the same as for governmental funds.

### **FUND ACCOUNTING**

Governmental accounting systems should be organized and operated on a fund basis. A fund is defined as a fiscal and accounting entity with a self-balancing set of accounts, recording cash and other financial resources together with all related liabilities and residual equities or balances and changes therein, which are segregated for the purpose of carrying on specific activities or obtaining certain objectives in accordance with special regulations, restrictions, or limitations. Thus, a governmental unit is a combination of several distinctly different fiscal and accounting entities, each having a separate set of accounts and functions.

### **FUND CATEGORIES**

Governmental funds are those through which governmental functions typically are financed. The acquisition, use, and balances of the government's expendable financial resources and the related current liabilities, except those accounted for in the proprietary fund, are accounted for through governmental funds. The governmental fund measurement focus is based upon determination of financial position and changes in financial position (sources, uses, and balances of financial resources), rather than upon net income determination. The statement of revenues, expenditures, and changes in fund balance is the primary governmental fund operating statement. It may be supported or supplemented by more detailed schedules of revenues, expenditures, transfers, and other changes in fund balance.

Proprietary funds are used to account for a government's ongoing organizations and activities which are similar to those found in the private sector. All assets, liabilities, equity, revenues, expenses, and transfers relating to the government's business and quasi-business activities (where net income and capital maintenance are measured) are accounted for through proprietary funds. The generally accepted accounting principles used here are those applicable to similar businesses in the private sector, and the measurement focus is upon determination of net income, financial position, and cash flows.

Fiduciary funds are used to account for assets held by governmental units in a trustee capacity or as a custodian for individuals, private organizations, other governmental units and/or other funds. Fiduciary funds are as either 1) pension trust funds, 2) investment trust funds, 3) private-purpose trust funds, or 4) custodial funds. All of the City's Fiduciary Funds are classified as Custodial Funds. Custodial funds generally report fiduciary activities that are not held in a trust or equivalent arrangement.

## **FINANCIAL MANAGEMENT**

The City's financial management program continues to provide the citizens of the City with an approach which has served to enhance the City's excellent financial position by:

1. Investing all available funds not needed on a daily basis in order to maximize interest earnings, and
2. Allocating City resources only to program areas that meet community needs, and
3. Monitoring these program areas to ensure they are carried out within authorized levels.

This financial management program allows the City to achieve its goal of expanded and improved services to the citizens of Salisbury. As discussed in the Management's Discussion and Analysis, the City continues to receive good bond ratings from various rating agencies. This is a reflection of the City's continued sound financial condition.

## **LONG-TERM FINANCIAL PLANNING**

The City of Salisbury has implemented a 10-year comprehensive Capital Improvement Program (CIP). The CIP is both a planning and a financial tool used to prepare for future capital needs. Currently, the City's CIP focuses on General Fund, Water and Sewer and Stormwater needs. The City's CIP defines a capital improvement as a major construction, repair, or additions to buildings, parks, streets, bridges, and other city facilities costing \$10,000 or more and having a useful life of more than three years.

Some examples of the City's continued investment in our infrastructure are the recently completed upgrades to the Grant's Creek Wastewater Treatment plant, the upcoming relocation and construction of the Yadkin River Water Pump Station, and the ongoing construction for the replacement of Fire Station 3.

## **CONCLUSION**

The future for the City of Salisbury is bright as growth is here, as discussed earlier. Retail sales remain strong, and we believe they will continue to grow as more businesses expand and others come to our area. The National Trust for Historic Preservation has cited Salisbury for its "economic vitality and fidelity in following the best-practice standards for historic preservation and community revitalization." There are many exciting and challenging projects on the horizon, as discussed above. The completion of these projects over the next few years will help solidify our infrastructure and prepare us for the growth that lies ahead.

The Council and management of the City continue to work hard for all of our citizens. Council and staff will work on several construction projects in our Water and Sewer Fund to ensure that our customers throughout Rowan County will have clean, safe drinking water. Council will also be focused on seeing several projects in the downtown through to completion. The work is never done, but our Council and management team will focus on our core values, mission, and vision to provide quality services to our citizens, utility customers, and visitors.



## ACKNOWLEDGMENTS

We wish to thank the Mayor and City Council for the support and trust they have given the Finance Department. On behalf of the Finance team, we promise our continued dedication to proving ourselves worthy of their support and trust. We are confident that together we can provide the citizens of Salisbury with responsible and progressive financial management.

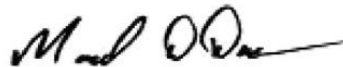
For the preparation of this report, the City is especially indebted to the members of the City's management team and the staff of the City's Finance Department, each of whom had a hand in the preparation of the report. Without their assistance, this report could not have been prepared on a timely basis.

Each year, we strive to prepare a financial report which provides a meaningful analysis and disclosure of the City's financial activities and financial position. We believe this report conforms substantially to the standards of financial reporting of the appropriate professional organizations.

Respectfully submitted,



Finance Director



Finance Manager



Government Finance Officers Association

Certificate of  
Achievement  
for Excellence  
in Financial  
Reporting

Presented to

**City of Salisbury  
North Carolina**

For its Annual Comprehensive  
Financial Report  
For the Fiscal Year Ended

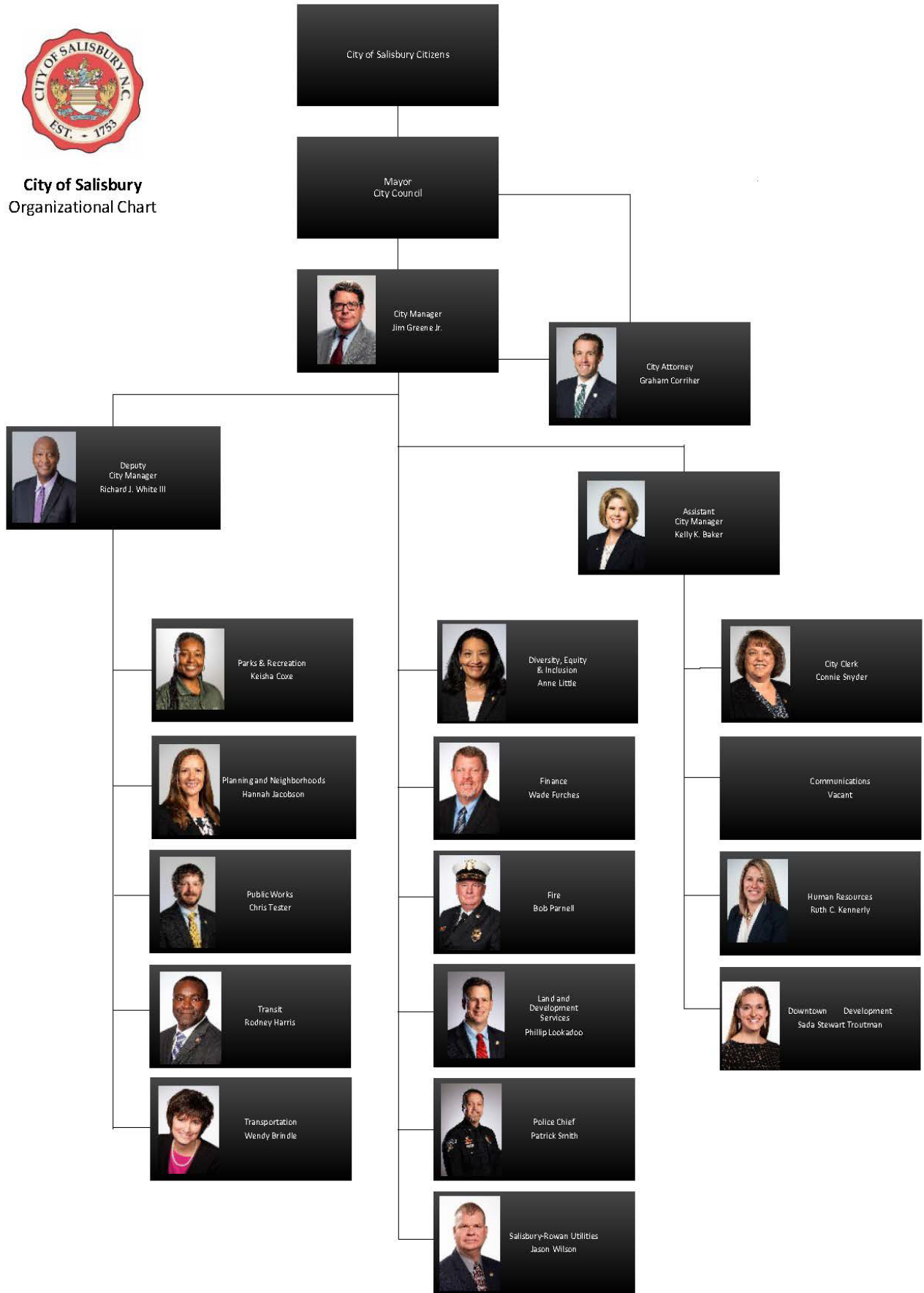
June 30, 2023

*Christopher P. Morrill*

Executive Director/CEO



**City of Salisbury**  
Organizational Chart



**CITY OF SALISBURY**  
**LIST OF PRINCIPAL OFFICIALS**

Mayor	Karen K. Alexander
Mayor Pro Tem	Tamara Sheffield
Council Member	David B. Post
Council Member	Anthony Smith
Council Member	Harry McLaughlin
City Manager	Jim Greene, Jr
Deputy City Manager	Richard J. White
Assistant City Manager	Kelly K. Baker
City Attorney	J. Graham Corriher
City Clerk	Connie B. Snyder
Communications Director	Vacant
Finance Director	S. Wade Furches
Human Resources Director	Ruth C. Kennerly
Fire Chief	Robert A. Parnell
Police Chief	Patrick J. Smith
Public Services Director	Christopher W. Tester
Engineering Director	Wendy G. Brindle
Community Planning Services Director	Hannah E. Jacobson
Parks and Recreation Director	Keisha Cox
Downtown Salisbury Director	Sada Stewart Troutman
Utilities Director	Jason H. Wilson
Mass Transit Director	Rodney L. Harrison

## **FACTS AND INFORMATION ABOUT CITY OF SALISBURY, NORTH CAROLINA**

### **LOCATION**

Salisbury, the county seat of Rowan County, is located in the heart of the beautiful Piedmont area, the industrial heart of the State. Salisbury is located midway between Charlotte and Winston-Salem, 296 miles from Atlanta, Georgia and 368 miles from Washington, D.C.

### **CLIMATE**

The climate of the Salisbury area is moderate, a definite advantage to those who live and work here. The massive mountains of Western North Carolina form a natural barrier against the cold east-west winds. While definitely southern in climate, Salisbury is far enough north and has sufficient altitude to escape the humid summers of many other southern regions. Extremes in climate are very rare and short-lived. In winter the high temperature is about 53 degrees, with a low around 30 degrees. The total snowfall is normally about 3 inches each year. In the summer, the high averages about 88 degrees, with a low of 67 degrees.

### **POPULATION**

The population of the City of Salisbury has increased steadily during the past decade. This is due to both annexations and internal growth stimulated by the local economy. Population currently is estimated to be 36,678 based upon estimates from the North Carolina Office of State Planning.

### **HISTORY**

Scotch-Irish, who originally settled in Lancaster County, Pennsylvania, moved down the "Great Wagon Road" 435 miles to Trading Ford on the Yadkin River to become the first settlers in Rowan County.

The County of Rowan was established in 1753. At this time, Rowan included all territory north to Virginia and east to what we know now as Guilford County and west to the mountains. Eventually, 26 counties were formed from Rowan. Rowan County was named for Matthew Rowan, acting governor for the colony in 1753.

The deed for Salisbury is dated February 11, 1755. The court center, called prior to this time Rowan Court House, was a bustling little village of seven or eight log cabins, a court house, jail and pillory, according to Governor Arthur Dobbs who visited here in late 1755.

The Court House dates to 1753 and consists of deeds, marriages, and miscellaneous records of value. Papers formerly in the Clerk's Office such as the early court

minutes are stored at the State Department of Archives in Raleigh. Familiar names in American history adorn these records.

Andrew Jackson, Richard Henderson, William R. Davie, Daniel Boone, Lord Cornwallis, Richard Caswell and many other prominent local families such as the Barkleys, Hoovers, and Polks, all ancestors of presidents or vice-presidents, appear time and again in the deeds and court minutes of the county.

Two years before the national Declaration of Independence and one year before the Mecklenburg Declaration of Independence, a group of patriotic citizens of Rowan County, serving as a Committee of Safety, on August 8, 1774, adopted the Rowan Resolves containing the pioneer element toward liberty and independence from Britain. These resolves reached the highest note of any passed in the colony in calling for the abolishment of the African slave trade and urging the colonies to "unite in an indissoluble union and association". These resolves are located in the State Archives and are the only ones of the many passed in this period that are preserved.

So many legends and lifestyles have been passed down over the passage of time. Daniel Boone began his exploration of the Blue Ridge Mountains from here in Salisbury. Near the present-day library is the small office where Andrew Jackson studied law and was admitted to the bar before he moved westward.

For all the struggles and hardships our ancestors endured, they have provided Salisbury with character and a rich heritage.

### **GOVERNMENT**

The City of Salisbury's government is organized according to the Council-Manager form of government. The City Council, which formulates policy for the administration of the City, together with the Mayor, constitutes the governing body of the City. The five members are elected to serve two-year terms of office. The Mayor presides at City Council meetings. Also, a Mayor Pro Tem is elected by City Council members to serve as Mayor during his/her absence or disability.

The City Council appoints the City Manager to serve as the City's Chief Executive Officer. The City Manager is responsible for implementing the policies of the City Council, directing business and administrative procedures, and appointing departmental officers. At the present time, the City Manager is assisted by the City

Clerk and staff departments: Financial and Business Services, Human Resources, Fire, Police, Downtown, Development, Community Planning Services, Engineering, Public Works, Parks and Recreation, Salisbury-Rowan Utilities, and Mass Transit. The City provides a full range of municipal services allowable under state law including law enforcement, fire protection, zoning and code enforcement, recreation centers and parks, cemeteries, street maintenance, sanitation, and water and sewer systems.

### **UTILITIES**

Salisbury operates its own water and sewer system. The Yadkin River, which forms the northeast boundary of Rowan County, provides Salisbury with an abundant supply of good water. The average daily flow is nearly 2 billion gallons per day, and the minimum recorded one-day flow is 150 million gallons. The Salisbury water system, using the Actiflo high-rate clarification process, has a permitted treatment capacity of 24 million gallons per day. Average daily production during fiscal year 2023 was 9.1 million gallons per day, with a peak daily production of 11.9 million gallons. An arterial system of distribution mains has been constructed to assure maximum fire protection to all parts of the city.

The Salisbury water system supplies the following cities in Rowan County: Salisbury, Spencer, East Spencer, Granite Quarry, Rockwell, and China Grove. Service has been extended to a number of industrial sites well beyond the city limits. The water supply meets all federal and state quality requirements.

Salisbury's two wastewater treatment facilities serve as the area's regional wastewater utility with service expansion to the towns of Landis, China Grove, Spencer, East Spencer, Granite Quarry, and Rockwell. Total daily treatment capacity is 12.5 million gallons, and the average daily treatment for FY23 was 7 million gallons.

The City began offering video, internet, and telephone services in 2010 through the City's Broadband Services Fund. In September 2018, the City transferred those operations to Hotwire Communications, Ltd. via public-private operational agreement.

Other utilities are provided by Duke Energy, Piedmont Natural Gas, AT & T, Windstream, and Spectrum.

### **TRANSPORTATION**

Salisbury, nearly the geographic center of North Carolina, is located on Interstate Highway 85, 42 miles from Charlotte, 52 miles from Greensboro and 39 miles from Winston-Salem. It is the crossroads of I-85, U.S. 29, 52, 70, 601 and N.C. 150. Over 7.3 million people live within 100 miles of Salisbury, 3.8 million within 50 miles. The

seaports of Wilmington, Morehead City, Charleston, and Norfolk are less than a one-day truck haul away.

Mid-Carolina Regional Airport, three (3) miles from downtown Salisbury, has a 5,800 ft. x 100 ft. paved and lighted runway. Hangar space and private plane servicing are available.

Two major commercial airports are within a one-hour drive of Salisbury – Charlotte-Douglas International in Charlotte and Piedmont Triad International (PTI) in Greensboro. Additionally, these airports provide regular air passenger services to all parts of the United States via various airlines. There are also non-stop, international flight options available to Frankfurt, London, and San Juan, among other global destinations.

Greyhound provides bus service to Salisbury with daily arrivals and departures. Local bus service is provided by the City's Transit System.

Amtrak provides rail transportation with service on the Piedmont and the Carolinian from New York City to Charlotte, North Carolina. Arrivals and departures are from the Historic Salisbury Station, formally known as The Depot, a renovated station of the Salisbury Railroad Station Depot, originally built in 1908.

### **MOTELS**

An ideal area for meetings and conventions, Salisbury has twelve motels, with nearly 1,200 rooms, and two bed and breakfast establishments in our historic district.

### **EDUCATION**

Salisbury is home to four colleges. Catawba College was founded in Newton, North Carolina in 1851, and moved to Salisbury in 1925. Catawba has 30 buildings comprising a physical plant unsurpassed in the East for a college of this size and style. It has a total enrollment of 1,325 Liberal Arts students and is affiliated with the United Church of Christ. U.S. News and World Report ranked Catawba as the 4<sup>th</sup> Best Regional College in the South for 2018. Livingstone College was founded in 1879, and has 1,150 Liberal Arts students. It is affiliated with the African Methodist Episcopal Zion Church. Rowan-Cabarrus Community College offers two-year educational programs leading to the associate's degree in applied science. In addition, one-year diploma programs are offered in five fields. There is a total enrollment of approximately 4,700 full-time students. The City is also home to Hood Theological Seminary, a private graduate school that prepares students for ministry and has grown to 300 students.

Novant Health Rowan Medical Center and Campbell University have a working agreement that establishes the hospital as a teaching hospital. The partnership includes training in the areas of primary care, family medicine, general surgery, OB/GYN, pediatrics, psychiatry, and other critical services with an emphasis on the unique needs of underserved communities.

In addition to the Salisbury-Rowan public school system, there are several private and church related schools.

### **ARTS AND ENTERTAINMENT**

The cultural atmosphere of the Salisbury area is significantly enriched by the outstanding programs of Catawba and Livingstone Colleges and the other colleges in the area. Livingstone College also has a cultural series that brings artists to the community as well as an excellent drama group. Each year the Catawba College Shuford School of Performing Art brings a minimum of four musical events to Salisbury. Catawba's fine Drama department offers several professional type drama productions each year.

The Piedmont Players, a community theatre organization, provides excellent entertainment as well as a chance to participate in both its acting and technical activities. They have completely restored the historic Meroney Theatre, built in 1905, for their home. The Piedmont Players present five shows each season. The Norvell Theatre features plays cast entirely with children and youth. Many school groups attend plays at the Norvell every year. Piedmont Players has received an award at the annual North Carolina Theatre Conference for having the best community theatre in the State. The arts program has been further enhanced with the addition of the Lee Street Theatre and Performing Arts Center, a 9,000 square foot theatre.

The Salisbury-Rowan Symphony, consisting of musicians from the area, presents four concerts each season. In addition to participation in the regular concert series, the string quartet of the Salisbury Symphony visits the elementary schools to present programs. The object of this mini-concert series is to give the students some knowledge of music and famous composers.

Rowan-Cabarrus Community College participates in the North Carolina Visiting Artist Program. Each year a professional artist is employed and in residence at the college. Concerts and musical programs are provided regularly by many artists throughout the State as well as the Visiting Artist. In addition, Rowan-Cabarrus Community College sponsors a Folk Heritage Center, a network for professional and local folk artists.

### **COMMUNITY FACILITIES**

Salisbury is serviced three days a week by the Salisbury Post, a newspaper that was founded in 1905 and has a daily circulation of 19,000. Three radio stations provide local programming. WBTV has a satellite newsroom located on Main Street in Salisbury. Local reception provides coverage from all major networks in addition to cable television facilities.

A full-time, year-round city recreation staff offers activities for both young and old. In addition to organized activities, the City maintains 28 parks and other properties. The City operates an outdoor seasonal swimming pool and splash pad. The Parks and Recreation Department also maintains five paved sections of the Salisbury Greenway that span 5.2 miles.

The new Bell Tower Green park is located in downtown Salisbury and encompasses an entire City block. The park is a great area to relax on lawn, eat lunch, play with the children, and enjoy the interactive water wall. The park's stage will host several concerts throughout the year and bring visitors to our downtown.

The Salisbury Community Park and Athletic Complex is a 314 acre park that includes baseball/softball fields, soccer fields, picnic shelters, play structures and a nine-acre lake suitable for fishing and equipped with a handicap accessible pier.

City Park has two large playgrounds, tennis courts, a five-acre lake for fishing, picnic shelters, and a Recreation Center that offers programs/classes throughout the year. Salisbury has a Civic Center with racquetball courts, auditorium, tennis courts, and a handicap exercise trail.

Kelsey-Scott Park is a 22 acre park located on Old Wilkesboro Road. It includes a nine-hole disc golf course, a baseball/softball field, an outdoor basketball court, and a picnic shelter. The Jaycee Sports Complex is a multi-use area that includes two ball fields, basketball courts, and a walking trail that includes fitness equipment along the way. The Miller Recreation Center located on West Bank Street has a play structure and an indoor basketball court. The Center offers programs throughout the year.

Hurley Park is a municipal garden which has a unique collection of plants to the area. The Park provides an educational experience as well as a pleasurable place to stroll.

A new Teen Center opened in 2018 in the Miller Recreation Center. Teens receive free membership cards when they sign up. The cards also give them access to city buses. The Teen Center offers a place to play pool, foosball, and video games. Members can also receive homework assistance, life skills training, and participate in other specialized programs.

### **SPECIAL EVENTS**

Since 2009, the City has hosted the annual Salisbury Sculpture Show, which features several sculptures by talented artists. Sculptures can be seen around the downtown and at three college campuses – Catawba College, Livingstone College, and Rowan Cabarrus Community College. The Sculpture Show encourages our citizens and tourists to “Discover What’s Outside.”

For 45 years, the Historic Salisbury Foundation has sponsored its October Tour, which allows opportunity to step inside Salisbury’s finest private homes and notable

landmarks. It is one of the oldest annual historic home tours in the South and has featured more than 200 houses and historic properties in Salisbury and Rowan County.

In May 2023, the City hosted the fifth annual Cheerwine Festival. The festival started with the soft drink’s 100<sup>th</sup> birthday celebration in 2017 and has kept expanding ever since. An estimated 100,000 people filled the streets of downtown Salisbury in 2023, possibly the largest crowd ever in Salisbury. The festival allows the City to showcase the entire downtown. Many craft and food vendors are available for the all-day event and several bands helped to give the festival a lively atmosphere. The City and Downtown Salisbury, Inc. also hosts many other separate events throughout the year, including Wine about Winter, Spring and Summer Concert series, Juneteenth at the Bell Tower Green, Touch a Truck, Buskers Bash, and many more attract guests of all ages from throughout the Piedmont Region into our downtown.



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# Financial Section

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# MARTIN STARNES & ASSOCIATES, CPAs, P.A.

*"A Professional Association of Certified Public Accountants and Management Consultants"*

## **Independent Auditor's Report**

To The Honorable Mayor and  
Members of the City Council  
City of Salisbury, North Carolina

### **Report on the Audit of the Financial Statements**

#### ***Opinions***

We have audited the financial statements of the governmental activities, the business-type activities, the discretely presented component unit, each major fund, and the aggregate remaining fund information of the City of Salisbury, North Carolina, as of and for the year ended June 30, 2024, and the related notes to the financial statements, which collectively comprise the City's basic financial statements as listed in the table of contents.

In our opinion, based on our audit and the report of the other auditors, the accompanying financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, the discretely presented component unit, each major fund, and the aggregate remaining fund information of the City of Salisbury, North Carolina, as of June 30, 2024, and the respective changes in financial position and, where applicable, cash flows thereof and the respective budgetary comparison for the General Fund for the year then ended in accordance with accounting principles generally accepted in the United States of America.

We did not audit the financial statements of Downtown Salisbury, Inc., which represents 100%, 100% and 100%, respectively, of the assets, net position, and revenues of the discretely presented component unit as of June 30, 2024, and the respective changes in financial position, and where applicable, cash flows thereof for the year then ended. Those statements were audited by other auditors whose report has been furnished to us, and our opinion, insofar as it relates to the amounts included for Downtown Salisbury, Inc., is based solely on the report of the other auditors.

#### ***Basis for Opinions***

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States (*Government Auditing Standards*). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the City, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions. The financial statements of Downtown Salisbury, Inc. were not audited in accordance with *Government Auditing Standards*.

### ***Responsibilities of Management for the Financial Statements***

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the City's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

### ***Auditor's Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and *Government Auditing Standards*, we:

- exercise professional judgment and maintain professional skepticism throughout the audit.
- identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the City's internal control. Accordingly, no such opinion is expressed.
- evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the City's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

### ***Required Supplementary Information***

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis, the Law Enforcement Officers' Special Separation Allowance Schedules of the Changes in Total Pension Liability and Total Pension Liability as a Percentage of Covered Employee Payroll, the Other Post-Employment Benefits' Schedule of Changes in the Total OPEB Liability and Related Ratios, and the Local Governmental Employee's Retirement System's Schedules of the Proportionate Share of the Net Pension Liability (Asset) and Contributions be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We and the other auditors have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### ***Supplementary Information***

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the City of Salisbury's basic financial statements. The combining and individual fund financial statements, budgetary schedules, and other schedules, as well as the accompanying Schedule of Expenditures of Federal and State Awards, as required by Title 2 U.S. *Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* and the State Single Audit Implementation Act are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America by us and the other auditors. In our opinion, based on our audit and the report of the other auditors, the combining and individual fund financial statements, budgetary schedules, other schedules, and the Schedule of Expenditures of Federal and State Awards are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

### ***Other Information***

Management is responsible for the other information included in the annual report. The other information comprises the introductory section and statistical section but does not include the basic financial statements and our auditor's report thereon. Our opinions on the basic financial statements do not cover the other information, and we do not express an opinion or any form of assurance thereon.

In connection with our audit of the basic financial statements, our responsibility is to read the other information and consider whether a material inconsistency exists between the other information and the basic financial statements, or the other information otherwise appears to be materially misstated. If, based on the work performed, we conclude that an uncorrected material misstatement of the other information exists, we are required to describe it in our report.

### **Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated November 12, 2024 on our consideration of the City of Salisbury's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance, and the results of that testing, and not to provide an opinion on the effectiveness of the City of Salisbury's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the City of Salisbury's internal control over financial reporting and compliance.

*Martin Starnes & Associates, CPAs, P.A.*

Martin Starnes & Associates, CPAs, P.A.  
Hickory, North Carolina  
November 12, 2024

## MANAGEMENT'S DISCUSSION AND ANALYSIS

As management of the City of Salisbury, North Carolina, we offer readers of the City's financial statements this narrative overview and analysis of the financial activities of the City of Salisbury for the fiscal year ended June 30, 2024 (FY24). We encourage readers to read the information presented here in conjunction with the transmittal letter which begins on page 4 and the City's financial statements which follow this narrative.

### FINANCIAL HIGHLIGHTS

- The assets and deferred outflows of resources for the City of Salisbury's governmental and business-type activities exceeded its liabilities and deferred inflows of resources at the close of the fiscal year by \$241,811,213 (*net position*).
- The government's total net position increased by \$14,476,684. The City's total assets and deferred outflows of resources increased by \$16,864,716. Capital assets before depreciation increased by \$11,048,787. The City recognized \$10.8 million in depreciation expense in FY24.
- As of the close of the current fiscal year, the City of Salisbury's governmental funds reported combined ending fund balances of \$43,517,877, with an increase of \$1,402,417 from the prior year. The City's General Fund had an increase in fund balance of \$3,516,076, and the Capital Projects Fund saw a decrease of \$2,250,686, as funds were spent on the City's new fire station. Approximately 28.4% of the Governmental Funds ending fund balance, or \$12,362,603, is non-spendable or restricted. This amount has decreased from the prior year due to spending some of the debt proceeds for the construction of the new fire station.
- At the end of the current fiscal year, unassigned fund balance for the General Fund balance was \$21,559,974, or 42.5% of total general fund expenditures and transfers for the fiscal year, a 2.5% increase from last year. This \$3,043,843 increase in unassigned fund balance is primarily due an increase in revenues from property taxes (tax rate in excess of revenue neutral calculation), local option sales taxes and interest income. Operating expenditures increased across the board in all General Fund departments.
- The City of Salisbury's total long-term debt decreased by \$7,298,491 during the FY24 due to paying down existing debt. The City did not issue any new debt in FY24.
- In December 2023, Fitch Ratings affirmed the City's 2020 Revenue Bond debt at AA-, which is an upgrade from the A+ rating on the City's 2010 revenue refunding bonds. Standard and Poor's Global Ratings also assigned an AA- rating to the new debt. Moody's Investors Services affirmed an A3 rating with a stable outlook to the 2010 Revenue Bonds in October 2019.

### OVERVIEW OF THE FINANCIAL STATEMENTS

This discussion and analysis is intended to serve as an introduction to the City of Salisbury's basic financial statements. The City's basic financial statements consist of three components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements. The basic financial statements present two different views of the City through the use of government-wide statements and fund financial statements. In addition to the basic financial statements, this report contains other

supplemental information that will enhance the reader's understanding of the financial condition of the City of Salisbury.

## **BASIC FINANCIAL STATEMENTS**

The basic financial statements include two kinds of statements that present different views of the City.

The first two statements (Exhibits A-1 and A-2) in the basic financial statements are the *Government-Wide Financial Statements*. They provide both short- and long-term information about the City's financial status.

The next statements (Exhibits A-3 through A-11) are *Fund Financial Statements*. These statements focus on the activities of the individual parts of the City's government. These statements provide more detail than the government-wide statements. There are four parts to the Fund Financial Statements: 1) the governmental funds statements, 2) the budgetary comparison statements, 3) the proprietary fund statements, and 4) the fiduciary fund statements.

The governmental funds statements tell how general government services like public safety were financed in the short term as well as what remains available for future spending. The proprietary fund statements offer short- and long-term financial information about the activities the government operates like businesses: the water and sewer system, the broadband system, the stormwater system, and the transit system. The fiduciary fund statements provide information about the financial relationships in which the City acts solely as a trustee for the benefit of others to whom the resources in question belong.

The next section of the basic financial statements is the notes. The notes to the financial statements explain in detail some of the data contained in those statements. After the notes, supplemental information is provided to show details about the City's individual funds. Budgetary information required by the General Statutes also can be found in this part of the statements.

## **GOVERNMENT-WIDE FINANCIAL STATEMENTS**

The government-wide financial statements are designed to provide the reader with a broad overview of the City's finances, similar in format to a financial statement of a private sector business. The government-wide statements provide short- and long-term information about the City's financial status as a whole.

The two government-wide statements report the City's net position and how it has changed. Net position is the difference between the City's total assets plus deferred outflows of resources and total liabilities plus deferred inflows of resources. Measuring net position is one way to gauge the City's financial condition.

The government-wide statements are divided into three categories: 1) governmental activities, 2) business-type activities, and 3) component units. The governmental activities include most of the City's basic services such as public safety, parks and recreation, environmental protection, community and economic development, and general administration. Property taxes, sales taxes, and state and federal grant funds finance most of these activities. The business-type activities are those services that the City charges fees to customers to help cover all or most of the cost of the services provided. These include the water and sewer, broadband services, stormwater services, and mass transit services offered by the City of Salisbury. The final category is the component unit. The City's component unit, Downtown Salisbury Inc., is important to the City because it serves to promote the City and its downtown. Although legally separate



from the City, Downtown Salisbury Inc.'s revenues consist largely of municipal service district taxes from the City, which must be approved by City Council.

## **FUND FINANCIAL STATEMENTS**

The fund financial statements provide a more detailed look at the City's most significant activities. A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The City of Salisbury, like all other governmental entities in North Carolina, uses fund accounting to ensure and reflect compliance with finance-related legal requirements, such as the General Statutes or the City's budget ordinance. All of the funds of the City of Salisbury can be divided into three categories: governmental funds, proprietary funds, and fiduciary funds.

**Governmental Funds** – Governmental funds are used to account for those functions reported as governmental activities in the government-wide financial statements. Most of the City's basic services are accounted for in governmental funds. These funds focus on how assets can readily be converted into cash flow in and out, and what monies are left at year-end that will be available for spending in the next year. Governmental funds are reported using an accounting method called *modified accrual accounting*, which provides a short-term spending focus. As a result, the governmental fund financial statements give the reader a detailed short-term view that helps him or her determine if there are more or less financial resources available to finance the City's programs. The relationship between government activities (reported in the Statement of Net Position and the Statement of Activities) and governmental funds is described in a reconciliation that is a part of the fund financial statements.

The City of Salisbury adopts an annual budget for its General Fund, as required by the General Statutes. The budget is a legally adopted document that incorporates input from the various departments of the City, the management of the City, and the decisions of City Council about which services to provide and how to pay for them. It also authorizes the City to obtain funds from identified sources to finance these current period activities. The budgetary statement provided for the General Fund demonstrates how well the City complied with the budget ordinance and whether or not the City succeeded in providing the services as planned when the budget was adopted. The budgetary comparison statement uses the budgetary basis of accounting and is presented using the same format, language, and classifications as the legal budget document. The statement shows four columns: 1) the original budget as adopted by the board; 2) the final budget as amended by the board; 3) the actual resources, charges to appropriations, and ending balances in the General Fund; and 4) the difference or variance between the final budget and the actual resources and charges. To account for the difference between the budgetary basis of accounting and the modified accrual basis, a reconciliation showing the differences in the reported activities is shown at the end of the budgetary statement.

Proprietary Funds – The City of Salisbury has two different kinds of proprietary funds. *Enterprise Funds* are used to report the same functions presented as business-type activities in the government-wide financial statements. The City of Salisbury uses enterprise funds to account for its water and sewer operations, broadband services operations, stormwater program, and mass transit operations. These funds are the same as those functions shown in the business-type activities in the Statement of Net Position and the Statement of Activities. *Internal Service Funds* are an accounting device used to accumulate and allocate costs internally among the functions of the City of Salisbury. The City uses internal service funds to account for two activities – its self-insured health insurance and worker compensation insurance. Because most of the costs of these operations are attributable to governmental rather than business-type activities, the internal service fund has been included within the governmental activities in the government-wide financial statements.

Fiduciary Funds – The City is the custodian for the Municipal Service District, the Town of East Spencer’s water and sewer operations, Rowan County’s water operations, the Rockwell Garbage Fund, the Granite Quarry Garbage Fund, the Spencer Garbage Fund, the China Grover Garbage Fund, and the Salisbury-Rowan Human Relations Council. These Fiduciary Funds are also classified as Custodial Funds. All of the City’s custodial activities are reported in the Statement of Net Position on page 46 and the Statement of Changes in Net Position on page 47. We excluded these activities from the City’s other financial statements because the City cannot use these assets to finance its operations. The City is responsible for ensuring that the assets reported in these funds are used for their intended purposes.

Notes to the Financial Statements – The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements. The notes to the financial statements are on pages 48-80 of this report.

Other Information – In addition to the basic financial statements and accompanying notes, this report includes certain required supplementary information concerning the City of Salisbury’s progress in funding its obligation to provide pension benefits to its employees. Required supplementary information can be found on pages 83-87 of this report.

Interdependence with Other Entities – The City depends on financial resources flowing from, or associated with, both the Federal Government and the State of North Carolina. Because of this dependency, the City is subject to changes in specific flows of intergovernmental revenues based on modifications to federal and state laws and appropriations.

**THE CITY OF SALISBURY’S NET POSITION**

Figure 1

	Governmental Activities		Business-Type Activities		Total	
	2024	2023	2024	2023	2024	2023
Current and other assets	\$ 68,642,568	\$ 56,849,413	\$ 68,146,242	\$ 59,701,007	\$ 136,788,810	\$ 116,550,420
Capital assets	63,236,859	60,519,151	150,075,578	150,945,085	213,312,437	211,464,236
Total assets	131,879,427	117,368,564	218,221,820	210,646,092	350,101,247	328,014,656
Deferred outflows of resources	10,424,514	10,698,033	4,092,286	4,238,683	14,516,800	14,936,716
Total assets and deferred outflows of resources	\$ 142,303,941	\$ 128,066,597	\$ 222,314,106	\$ 214,884,775	\$ 364,618,047	\$ 342,951,372
Long-term liabilities outstanding	\$ 36,871,089	\$ 35,057,472	\$ 64,528,826	\$ 59,640,015	\$ 101,399,915	\$ 94,697,487
Other liabilities	14,055,809	6,281,463	3,503,420	9,741,823	17,559,229	16,023,286
Total liabilities	50,926,898	41,338,935	68,032,246	69,381,838	118,959,144	110,720,773
Deferred inflows of resources	3,281,431	4,094,990	566,261	801,082	3,847,692	4,896,072
Total liabilities and deferred inflows of resources	\$ 54,208,329	\$ 45,433,925	\$ 68,598,507	\$ 70,182,920	\$ 122,806,836	\$ 115,616,845
Net position:						
Net investments in capital assets	\$ 57,023,932	\$ 54,703,918	\$ 98,681,926	\$ 94,694,903	\$ 155,705,858	\$ 149,398,821
Restricted	7,320,544	7,123,509	-	-	7,320,544	7,123,509
Unrestricted	23,751,136	20,805,245	55,033,673	50,006,952	78,784,809	70,812,197
Total net position	\$ 88,095,612	\$ 82,632,672	\$ 153,715,599	\$ 144,701,855	\$ 241,811,211	\$ 227,334,527

As noted earlier, net position may serve over time as one useful indicator of a government’s financial condition. The assets and deferred outflows of resources of the City of Salisbury exceeded liabilities and deferred inflows by \$241,811,211 as of June 30, 2024, an increase of \$14,476,684 from the fiscal year ended June 30, 2023. The largest portion of the City’s net assets (64.4%) reflects the City’s net investment in capital assets (e.g. land, buildings, machinery, equipment, water and sewer treatment facilities, water and sewer lines, and broadband network). The City uses these capital assets to provide services to citizens; consequently, these assets are not available for future spending. Although the City’s net investment in capital assets is reported net of the outstanding related debt, the resources needed to repay that debt must be provided by other sources, since the capital assets cannot be used to liquidate the liabilities. An additional portion of the City of Salisbury’s net position, \$7,123,509, represents resources that are subject to external restrictions on how they may be used. The remaining balance of \$78,784,809 is unrestricted.

Several particular aspects of the City’s financial operations positively influenced the total unrestricted governmental net assets:

- Continued diligence in the collection of property taxes by maintaining a tax collection percentage of 98.7%, which is a slight increase over the 98.64% collection rate a year ago. The FY24 collection rate surpassed the pre-COVID FY19 collection rate of 98.58%.
- An increase property tax revenue of \$3,390,857. Rowan County revalued property as of January 1, 2023. While the City did decrease the tax rate over 10 cents per \$100 valuation, the rate was 3.6 cents over the calculated revenue neutral rate.
- The City earned \$5 million in investment income in FY24 due to continued high interest rates.
- The City’s Water and Sewer Fund had an increase in Net Position of \$5,786,423.

**CITY OF SALISBURY CHANGES IN NET POSITION**  
Figure 2

	<b>Governmental</b>		<b>Business-type</b>		<b>Total</b>	
	<b>Activities</b>		<b>Activities</b>			
	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
<b>Revenues:</b>						
Program revenues:						
Charges for services	\$ 5,782,936	\$ 5,293,997	\$ 34,618,648	\$ 34,634,092	\$ 40,401,584	\$ 39,928,089
Operating grants and contributions	2,945,095	3,060,842	1,028,372	682,790	3,973,467	3,743,632
Capital grants and contributions	647,140	1,075,000	1,356,500	-	2,003,640	1,075,000
General revenues:						
Property taxes	27,723,321	24,160,738	-	-	27,723,321	24,160,738
Other taxes	12,675,663	12,384,465	-	-	12,675,663	12,384,465
Intergovernmental revenue	3,551,693	9,049,320	-	-	3,551,693	9,049,320
Other	2,706,010	1,345,559	2,630,454	1,602,721	5,336,464	2,948,280
Total revenues	<u>\$ 56,031,858</u>	<u>\$ 56,369,921</u>	<u>\$ 39,633,974</u>	<u>\$ 36,919,603</u>	<u>\$ 95,665,832</u>	<u>\$ 93,289,524</u>
<b>Expenses:</b>						
General government	\$ 8,869,130	\$ 7,593,944	\$ -	\$ -	\$ 8,869,130	\$ 7,593,944
Public safety	22,219,525	20,059,378	-	-	22,219,525	20,059,378
Transportation	6,235,289	5,088,309	-	-	6,235,289	5,088,309
Environmental protection	1,920,881	2,299,971	-	-	1,920,881	2,299,971
Culture and recreation	3,790,214	4,009,970	-	-	3,790,214	4,009,970
Community and economic development	3,775,283	3,072,008	-	-	3,775,283	3,072,008
Education	40,000	40,000	-	-	40,000	40,000
Interest and fees on long-term debt	350,596	200,829	2,035,558	2,203,617	2,386,154	2,404,446
Water and sewer	-	-	27,830,717	24,334,237	27,830,717	24,334,237
Broadband Services	-	-	989,079	888,717	989,079	888,717
Stormwater	-	-	1,456,515	1,571,620	1,456,515	1,571,620
Mass transit	-	-	1,676,361	1,344,108	1,676,361	1,344,108
Total expenses	<u>\$ 47,200,918</u>	<u>\$ 42,364,409</u>	<u>\$ 33,988,230</u>	<u>\$ 30,342,299</u>	<u>\$ 81,189,148</u>	<u>\$ 72,706,708</u>
Change in net position before transfers	\$ 8,830,940	\$ 14,005,512	\$ 5,645,744	\$ 6,577,304	\$ 14,476,684	\$ 20,582,816
Transfers	(3,368,000)	(3,330,000)	3,368,000	3,330,000	-	-
Change in net position	\$ 5,462,940	\$ 10,675,512	\$ 9,013,744	\$ 9,907,304	\$ 14,476,684	\$ 20,582,816
Net position, beginning	82,632,672	71,957,160	144,701,855	134,794,551	227,334,527	206,751,711
Net position, ending	<u>\$ 88,095,612</u>	<u>\$ 82,632,672</u>	<u>\$ 153,715,599</u>	<u>\$ 144,701,855</u>	<u>\$ 241,811,211</u>	<u>\$ 227,334,527</u>

Governmental activities - Governmental activities increased the City's net position by \$5,462,940, primarily due surplus in the General Fund. The City has implemented the recommendations from a city-wide pay study and other compensation increases in an effort to remain competitive with nearby municipalities.

Business-type activities - Business-type activities increased the City's net position by \$5,645,744 before transfers. The Water and Sewer Fund, which is the City's largest Business-type fund, reported an increase in net position of \$5,786,421. The Broadband Service Fund reports a loss of \$620,385 before transfers on the full accrual basis, including depreciation expense of \$644,550. The City has transitioned its broadband operations to Hotwire Communications, Ltd. via an operational agreement. The City began collecting

revenues from Hotwire in FY19. Lease Revenue from the operational agreement is decreased slightly with \$749,250 in FY24 and \$765,707 in FY23. The Stormwater Fund had a gain of \$1,015,831, and the Mass Transit Fund had a loss of \$536,123, before transfers from the General Fund. The increases in Fund Balance will be critical as we look to fund our 10-year Capital Improvement Plan.

## **FINANCIAL ANALYSIS OF THE CITY'S FUNDS**

As noted earlier, the City of Salisbury uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

### **Governmental Funds**

The focus of the City of Salisbury's governmental funds is to provide information on near-term inflows, outflows, and balances of usable resources. Such information is useful in assessing the City of Salisbury's financing requirements.

The General Fund is the chief operating fund of the City of Salisbury. At the end of the current fiscal year, the City's fund balance available for appropriation in the General Fund was \$31,808,384, while total fund balance was \$39,217,129. Salisbury's City Council has determined that the City should maintain an available fund balance of at least 25% of general fund balance expenditures in case of unforeseen needs or opportunities, in addition to meeting the cash flow needs of the City. The City currently has an available fund balance of 62.72% of general fund expenditures and transfers (up from 61.05%), while total fund balance represents 77.34% of the same amount.

At June 30, 2024, the governmental funds of the City of Salisbury reported a combined fund balance of \$43,517,877, a 3.3% increase from last year due to increased revenues from property taxes, sales taxes and interest income, and salary savings due to having several unfilled positions throughout the City.

General Fund Budgetary Highlights - During the fiscal year, the City revised the budget on several occasions. Generally, budget amendments fall into one of three categories: 1) amendments made to adjust the estimates that are used to prepare the original budget ordinance once exact information is available; 2) amendments made to recognize new funding amounts from external sources, such as federal and state grants; and 3) increases in appropriations that become necessary to maintain services.

Total amendments to the General Fund increased revenues and other sources of funds and expenditures by \$1,507,923. The difference between the original budget and the final amended budget can be briefly summarized as follows:

- The City appropriated an additional \$700,000 in property taxes due to the final total property valuation coming in higher than the available information during the budget preparation process.
- The City appropriated an additional \$124,192 for extra revenue received from the State's Powell Bill program – a revenue sharing program funded by gas taxes.
- The City appropriated \$160,000 of grants and taxes that are restricted for use by the Police Department.
- The City received \$244,818 in various donations for the Police Department, Fire Department, various program offered by our Parks and Recreation department and our annual Sculpture Show.

Some revenues were less than the budgeted amounts primarily because some appropriated grant funds and donations had not been earned, and therefore not received by June 30, 2024. The City had not earned these

funds because the related expenditures had not been made. Therefore, these unearned grants had no effect on the General Fund's change in fund balance during the fiscal year ended June 30, 2024.

Capital Project Fund – The City is in the process of replacing our existing Fire Station #3 with a new station and has received a \$10 million grant from the State of North Carolina. At June 30, 2024, the Fund had an ending fund balance of \$4,159,509. During the fiscal year, the fund expended \$2,869,507 and reported expenses in excess of revenues of \$2,250,686. The majority of the \$10 million grant has not been expended and is reported as an advance from the grantor.

## **Proprietary Funds**

The City of Salisbury's proprietary funds provide the same type of information found in the government-wide statements but in more detail. Total Net Position of the Proprietary Funds was \$153,715,601 at the end of the fiscal year. Of that amount, \$98,681,926 represents the Net Investment in Capital Assets and \$55,033,675 is unrestricted.

## **CAPITAL ASSET AND DEBT ADMINISTRATION**

Capital Assets - The City of Salisbury's investment in capital assets for its governmental and business-type activities as of June 30, 2024, totals \$213,312,437 (net of accumulated depreciation). These assets include buildings, roads and bridges, land, machinery and equipment, park facilities, vehicles, fiber optic lines, water and sewer treatment facilities, and water and sewer lines. The City's capital assets in the governmental-type assets increased 6.6%. Capital assets in the business-type activities decreased by \$1,388,683, less than 1 percent. The City recorded total depreciation of \$10.8 million.

Major capital asset transactions during the year include the following additions (there were no significant demolitions or disposals):

- The Water and Sewer Fund completed and capitalized two major projects that were funded by the issuance of revenue bonds in 2020. These two projects cost a total of \$35.7 million.
- The Water and Sewer Fund also completed an endpoint upgrade for our Advance Metering Infrastructure at a cost of \$1.025 million.
- The City purchased a new fire rescue vehicle for \$1,174,262. City Council voted to use available cash to purchase this vehicle rather than financing it, as was the original plan.
- As previously mentioned, the City purchased the former Wells Fargo building for \$875,000.
- Other major vehicle and equipment purchases included:
  - A dump truck for \$135,278.
  - A garbage truck for \$375,516.
  - An excavator for \$227,903.
  - Two leaf vacuums for \$318,187.
  - Nine police vehicles for \$447,470.

CITY OF SALISBURY'S CAPITAL ASSETS  
(net of depreciation)

Figure 3

	Governmental Activities		Business-type Activities		Total	
	2024	2023	2024	2023	2024	2023
Land	\$ 8,890,708	\$ 8,890,708	\$ 2,278,119	\$ 2,278,119	\$ 11,168,827	\$ 11,168,827
Construction in progress	5,201,605	2,597,927	5,002,654	1,473,669	10,204,259	4,071,596
Buildings	13,442,796	13,242,084	10,490,597	10,971,441	23,933,393	24,213,525
Improvements other than buildings	15,077,783	15,148,038	-	-	15,077,783	15,148,038
Equipment	1,371,802	1,440,077	597,734	745,993	1,969,536	2,186,070
Vehicles and motorized equipment	8,381,839	7,776,098	2,902,243	1,035,711	11,284,082	8,811,809
Infrastructure	10,860,550	11,397,686	128,804,231	134,440,152	139,664,781	145,837,838
Right to use assets	9,776	26,533	-	-	9,776	26,533
<b>Total</b>	<b>\$ 63,236,859</b>	<b>\$ 59,343,239</b>	<b>\$ 150,075,578</b>	<b>\$ 151,464,261</b>	<b>\$ 213,312,437</b>	<b>\$ 211,464,236</b>

Additional information on the City's capital assets can be found in note 3.A.5. of the Basic Financial Statements.

**LONG-TERM DEBT**

As of June 30, 2024, the City of Salisbury had total long-term debt outstanding of \$63,127,064 (not including compensated absences, pension liabilities, and other postemployment benefits). Of this, \$39,149,022 represents bonds secured solely by specified revenue sources (i.e. revenue bonds). The City owes \$23,591,000 on various installment purchases, including \$12,755,000 of debt on the City's broadband utility system.

**CITY OF SALISBURY'S OUTSTANDING DEBT**

(not including compensated absences or postemployment benefits)

Figure 4

	Governmental Activities		Business-type Activities		Total	
	2024	2023	2024	2023	2024	2023
Installment purchases	\$ 10,816,000	\$ 12,197,911	\$ 12,775,000	\$ 15,119,620	\$ 23,591,000	\$ 27,317,531
Revenue bonds	-	-	39,149,022	42,578,176	39,149,022	42,578,176
Notes payable	-	-	376,748	502,331	376,748	502,331
Leases	10,294	27,517	-	-	10,294	27,517
<b>Total</b>	<b>\$ 10,826,294</b>	<b>\$ 12,225,428</b>	<b>\$ 52,300,770</b>	<b>\$ 58,200,127</b>	<b>\$ 63,127,064</b>	<b>\$ 70,425,555</b>

The City of Salisbury's total outstanding debt decreased by \$7,298,491 during the past fiscal year, and issued no new debt.

As mentioned in the financial highlights section of this document, the City's bond ratings are strong and stable. In the past fiscal year, Fitch Ratings raised its rating to AA- and Standards and Poor's also rated the new revenue bonds at AA-. Fitch Ratings reported a Stable outlook for the City.

North Carolina general statutes limit the amount of general obligation debt that a unit of government can issue to 8% of the total assessed value of taxable property located within that government's boundaries. The legal debt margin for the City of Salisbury is \$331,391,665.

Additional information regarding the City of Salisbury's long-term debt can be found in Note 3.B.6 of this report.

## **ECONOMIC FACTORS AND NEXT YEAR'S BUDGETS AND RATES**

The following key indicators show that Salisbury remained steady in FY24.

- Average unemployment in Salisbury for the last two fiscal years ended June 30, 2024, and June 30, 2023, was 4.4%, which is down from the 4.4% unemployment of the fiscal year ended June 30, 2022. The average unemployment rate for the in FY24 for the State of North Carolina was 3.5%, and 3.8% in the entire United States.
- Retail sales continued to be strong in fiscal year ended June 30, 2024. The County's sales subject to North Carolina sales taxes increased to \$2,295,810,855, an increase of almost \$71 million from the previous year. This is the highest sales total in the County's history. Although sales tax information is no longer published for cities by the NC Department of Revenue, sales in the City have historically accounted for about two-thirds of sales in the County. The City's sales tax revenues increased \$291,198 from the previous year to \$12,675,663.
- The occupancy rates for commercial space in the City's downtown area remains over 90% as of June 30.

## **BUDGET HIGHLIGHTS FOR THE FISCAL YEAR ENDING JUNE 30, 2025**

### **Governmental Activities**

General Fund – For FY25, the General Fund budget adopted by City Council is \$68.1 million, up from the original FY23 budget of \$58.5 million. City Council adopted a property tax rate of \$0.665 per \$100 valuation, up from \$0.616. The new tax rate will increase current year property taxes by an estimated \$2.1 million. The new budget also anticipates sales tax revenue and interest income to remain stable, with no significant increase or decrease. City Council raised rates for solid waste collection and recycling to keep up with inflation.

As we look towards the future, the FY25 budget begins to implement the City's new Strategic Plan that was adopted in March 2024. The Strategic Plan is a multi-year vision for our City and the new budget advances this vision. One of the focus areas in the Strategic Plan is Sustainable Infrastructure. Much of the 11% increase in the FY25 budget will be funded by various federal grants for infrastructure improvements – sidewalks, greenways – and the purchase and renovation design for the City's historic train depot. Another focus area is Organizational Excellence with goals to evaluate and recommend necessary compensation increases for our employees. The FY25 aggressively seeks to retain our valued employees and recruit at a level to compete with surrounding local governments. City employees will receive a 1.5%



Cost of Living Adjustment, a 4.5% pay range adjustment and an average 3% merit increase. The City has also budgeted for the required increase in contributions to the NC Local Government Retirement System and a 3% increase in healthcare premiums, the first such increase in seven years.

The FY24 budget includes an in-house CIP developed by City staff. The CIP projects addresses ongoing needs of the community and prepare for future needs. The CIP is an estimated \$141 million with \$23.8 million for FY25, and includes projects such as the aforementioned train depot project, the beginning of a Main Street streetscape project (also grant funded), sidewalks, street resurfacing and the renovation of downtown building into an event destination.

### **Business-Type Activities**

Water and Sewer Fund – Water and Sewer rates were increase by 3.5% for FY25 after having no increase for FY24. The Fund will continue with the infrastructure projects in our 10-year Capital Improvement Plan (CIP), and is continuing to implement a multi-year effort to rehabilitate aging gravity sewer lines throughout the system in an effort to reduce inflow and infiltration. Council appropriated \$6.2 million of Fund Balance for projects such as a water main capacity upgrade, sewer line repairs, and improvements to the water treatment plant’s Supervisory Control and Data Acquisition center. Inflation continues to put pressure on the Water and Sewer Fund as the cost of chemicals and treating our water continues to rise. Employees of the Water and Sewer Fund will receive the same increase in benefits as mentioned above in the General Fund.

Broadband Services Fund – The City has a public/private partnership with Hotwire Communications for the lease of our broadband utility. Quarterly lease payments from Hotwire have been steady. The Broadband Services Fund will continue to depend on contributions from the General Fund until the installment financing debt is paid off in 2029. The FY25 budget includes \$500,000 in principal payment on its inter-fund loan from the Water and Sewer Fund.

Mass Transit Fund –The majority of the funding for this system is provided through federal grants. The City anticipates receiving funding from the State Maintenance Assistance Program which was cut by the State of North Carolina in FY21. City Council is in the process of studying a possible implementation of a Micro-transit program. The City’s General Fund will contribute \$678,000 to the Mass Transit Fund in FY25, which is which is \$10,000 more than FY23. A portion of that transfer is funded by \$5 of the City’s \$30 motor vehicle tax.

Stormwater Fund – The City has a 15-year comprehensive Capital Improvement Plan (CIP) for the Stormwater Fund. The plan includes project prioritization and will target maintenance and improvement efforts to address areas with significant flooding issues. The CIP calls for an increase in fees of \$0.48 per month per Equivalent Residual Unit, raising the monthly fee to \$5.29. The two major projects targeted in the FY25 budget are the Jackson Street and North Long Street watershed drainage improvements.

### **REQUESTS FOR INFORMATION**

This financial report is designed to provide our citizens, taxpayers, customers, investors, and creditors with a general overview of the City’s finances and to show the City’s accountability for the money received. Questions concerning any of the information found in this report or requests for additional information should be directed to the Finance Director, City of Salisbury, 132 North Main Street, Salisbury, NC 28144.

A-1  
CITY OF SALISBURY, NORTH CAROLINA  
STATEMENT OF NET POSITION  
June 30, 2024

	Primary Government			Component Unit
	Governmental Activities	Business-type Activities	Total	Downtown Salisbury, Inc.
<u>ASSETS</u>				
Current Assets:				
Cash and investments	\$ 44,123,596	\$ 54,121,478	\$ 98,245,074	\$ 219,440
Taxes receivables (net)	512,800	-	512,800	-
Accrued interest receivable on taxes	68,340	-	68,340	-
Accounts receivable (net)	1,098,811	5,200,737	6,299,548	1,212
Lease receivable	55,763	-	55,763	-
Interest receivable	312,249	353,789	666,038	-
Due from other governments	5,310,679	740,047	6,050,726	-
Inventories	681,654	2,059,026	2,740,680	-
Prepaid items	144,229	-	144,229	-
Real estate held for investment	-	-	-	880,000
Restricted cash and cash equivalents	15,329,553	869,204	16,198,757	-
Total current assets	<u>\$ 67,637,674</u>	<u>\$ 63,344,281</u>	<u>\$ 130,981,955</u>	<u>\$ 1,100,652</u>
Non-current assets				
Lease receivable, non-current	\$ 1,004,894	\$ -	\$ 1,004,894	\$ -
Capital assets				
Land, improvements, and construction in progress	\$ 14,092,313	\$ 7,280,773	\$ 21,373,086	\$ -
Other capital assets, net of depreciation	49,134,770	142,794,805	191,929,575	-
Right to use leased assets, net of amortization	9,776	-	9,776	-
Total non-current assets	<u>\$ 64,241,753</u>	<u>\$ 150,075,578</u>	<u>\$ 214,317,331</u>	<u>\$ -</u>
Total assets	<u>\$ 131,879,427</u>	<u>\$ 213,419,859</u>	<u>\$ 345,299,286</u>	<u>\$ 1,100,652</u>
<u>DEFERRED OUTFLOW OF RESOURCES</u>				
Deferred amount on refunding	\$ -	\$ 907,118	\$ 907,118	\$ -
Pension Deferrals	6,513,480	2,010,536	8,524,016	-
OPEB Deferrals	1,272,554	341,556	1,614,110	-
Contributions to pension plan in current fiscal year	2,638,480	833,076	3,471,556	-
Total deferred outflows of resources	<u>\$ 10,424,514</u>	<u>\$ 4,092,286</u>	<u>\$ 14,516,800</u>	<u>\$ -</u>
<u>LIABILITIES</u>				
Current Liabilities:				
Accounts payable and accrued expenses	\$ 3,258,456	\$ 2,102,685	\$ 5,361,141	\$ 1,666
Advance from Grantor	9,866,077	-	9,866,077	-
Unearned revenue	871,105	-	871,105	-
Accrued interest payable	60,171	531,531	591,702	-
Current portion of long-term liabilities	2,056,766	5,843,357	7,900,123	42,825
Liabilities to be paid from restricted assets:				
Customer deposits	-	869,204	869,204	-
Total current liabilities	<u>\$ 16,112,575</u>	<u>\$ 9,346,777</u>	<u>\$ 25,459,352</u>	<u>\$ 44,491</u>
Noncurrent liabilities due in more than one year:				
Net pension liability (LGERS)	14,265,363	4,769,190	19,034,553	-
Total pension liability (LEOSSA)	3,226,240	-	3,226,240	-
Total OPEB liability	5,629,146	2,017,737	7,646,883	-
Due in more than one year	11,693,574	47,096,581	58,790,155	502,064
Total noncurrent liabilities	<u>\$ 34,814,323</u>	<u>\$ 53,883,508</u>	<u>\$ 88,697,831</u>	<u>\$ 502,064</u>
Total liabilities	<u>\$ 50,926,898</u>	<u>\$ 63,230,285</u>	<u>\$ 114,157,183</u>	<u>\$ 546,555</u>
<u>DEFERRED INFLOWS OF RESOURCES</u>				
Pension deferrals	\$ 1,398,678	\$ 272,474	\$ 1,671,152	\$ -
Leases	1,003,990	-	1,003,990	-
Deferred revenue	-	-	-	7,500
OPEB deferrals	878,763	293,787	1,172,550	-
Total deferred inflows of resources	<u>\$ 3,281,431</u>	<u>\$ 566,261</u>	<u>\$ 3,847,692</u>	<u>\$ 7,500</u>
<u>NET POSITION</u>				
Net investments in capital assets	\$ 57,023,932	\$ 98,681,926	\$ 155,705,858	\$ -
Restricted for:				
Stabilization by State Statute	6,786,385	-	6,786,385	-
Community Development	263,359	-	263,359	-
Public Safety	150,587	-	150,587	-
Cultural and Recreation	120,213	-	120,213	-
Unrestricted	23,751,136	55,033,673	78,784,809	546,597
Total net position	<u>\$ 88,095,612</u>	<u>\$ 153,715,599</u>	<u>\$ 241,811,211</u>	<u>\$ 546,597</u>

The notes to the financial statements are an integral part of this statement.

CITY OF SALISBURY, NORTH CAROLINA

STATEMENT OF ACTIVITIES

For the Year Ended June 30, 2024

Functions/Programs	Program Revenues				Net (Expense) Revenue and Changes in Net Position			
	Expenses	Charges for Services	Operating Grants and Contributions	Capital Grants and Contributions	Governmental Activities	Business-type Activities	Total Primary Government	Downtown Salisbury, Inc.
<b>Primary government:</b>								
Governmental activities:								
General government	\$ 8,869,130	\$ 1,313,697	\$ 96,613	\$ -	\$ (7,458,820)	\$ -	\$ (7,458,820)	\$ -
Public safety	22,219,525	490,827	395,717	302,540	(21,030,441)	-	(21,030,441)	-
Transportation	6,235,289	207,361	1,445,892	180,879	(4,401,157)	-	(4,401,157)	-
Environmental protection	1,920,881	3,058,524	-	-	1,137,643	-	1,137,643	-
Culture and recreation	3,790,214	204,667	237,208	-	(3,348,339)	-	(3,348,339)	-
Community and economic development	3,775,283	507,860	769,665	163,721	(2,334,037)	-	(2,334,037)	-
Education	40,000	-	-	-	(40,000)	-	(40,000)	-
Interest and fees on long-term debt	350,596	-	-	-	(350,596)	-	(350,596)	-
Total governmental activities	<u>\$ 47,200,918</u>	<u>\$ 5,782,936</u>	<u>\$ 2,945,095</u>	<u>\$ 647,140</u>	<u>\$ (37,825,747)</u>	<u>\$ -</u>	<u>\$ (37,825,747)</u>	<u>\$ -</u>
Business-type activities:								
Water and Sewer	\$ 29,258,720	\$ 31,426,706	\$ -	\$ 1,356,500	\$ -	\$ 3,524,486	\$ 3,524,486	\$ -
Broadband Services	1,596,634	799,504	-	-	-	(797,130)	(797,130)	-
Stormwater	1,456,515	2,311,039	-	-	-	854,524	854,524	-
Mass Transit	1,676,361	81,399	1,028,372	-	-	(566,590)	(566,590)	-
Total business-type activities	<u>\$ 33,988,230</u>	<u>\$ 34,618,648</u>	<u>\$ 1,028,372</u>	<u>\$ 1,356,500</u>	<u>\$ -</u>	<u>\$ 3,015,290</u>	<u>\$ 3,015,290</u>	<u>\$ -</u>
Total primary government	<u>\$ 81,189,148</u>	<u>\$ 40,401,584</u>	<u>\$ 3,973,467</u>	<u>\$ 2,003,640</u>	<u>\$ (37,825,747)</u>	<u>\$ 3,015,290</u>	<u>\$ (34,810,457)</u>	<u>\$ -</u>
Component unit:								
Downtown Salisbury, Inc.	<u>\$ 192,841</u>	<u>\$ 95,163</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ (97,678)</u>
General revenues:								
Taxes:								
Property taxes, levied for general purpose					\$ 27,723,321	\$ -	\$ 27,723,321	\$ 158,052
Local option sales taxes					12,675,663	-	12,675,663	-
Unrestricted intergovernmental revenues					3,551,693	-	3,551,693	-
Unrestricted investment earnings					2,706,010	2,630,454	5,336,464	-
Total general revenues					<u>\$ 46,656,687</u>	<u>\$ 2,630,454</u>	<u>\$ 49,287,141</u>	<u>\$ 158,052</u>
Transfers					(3,368,000)	3,368,000	-	-
Total general revenues and transfers					<u>\$ 43,288,687</u>	<u>\$ 5,998,454</u>	<u>\$ 49,287,141</u>	<u>\$ 158,052</u>
Change in net position					<u>\$ 5,462,940</u>	<u>\$ 9,013,744</u>	<u>\$ 14,476,684</u>	<u>\$ 60,374</u>
Net position-beginning					<u>\$ 82,632,672</u>	<u>\$ 144,701,855</u>	<u>\$ 227,334,527</u>	<u>\$ 486,223</u>
Net position-ending					<u>\$ 88,095,612</u>	<u>\$ 153,715,599</u>	<u>\$ 241,811,211</u>	<u>\$ 546,597</u>

The notes to the financial statements are an integral part of this statement.

A-3  
**CITY OF SALISBURY, NORTH CAROLINA**  
**BALANCE SHEET**  
**GOVERNMENTAL FUNDS**  
**June 30, 2024**

<u>ASSETS</u>	<u>General Fund</u>	<u>Capital Projects Fund</u>	<u>Non-Major Funds</u>	<u>Total Government Funds</u>
Cash and investments	\$ 34,148,200	\$ -	\$ 124,245	\$ 34,272,445
Taxes receivable, net	512,800	-	-	512,800
Accounts receivable, net	1,097,409	-	-	1,097,409
Interest receivable	245,923	-	-	245,923
Due from other governments	4,998,863	51,626	260,190	5,310,679
Due from other fund	184,000	-	-	184,000
Inventories	681,654	-	-	681,654
Prepaid items	144,229	-	-	144,229
Leases Receivable	1,060,657	-	-	1,060,657
Restricted cash and investments	871,105	14,458,448	-	15,329,553
Total assets	<u>\$ 43,944,840</u>	<u>\$ 14,510,074</u>	<u>\$ 384,435</u>	<u>\$ 58,839,349</u>
 <u>LIABILITIES, DEFERRED INFLOWS OF RESOURCES, AND FUND BALANCES</u>				
Liabilities:				
Accounts payable and accrued liabilities	\$ 2,339,816	\$ -	\$ 59,196	\$ 2,399,012
Unearned revenue	871,105	-	-	871,105
Advance from grantor	-	9,866,077	-	9,866,077
Due to other fund	-	-	184,000	184,000
Liabilities payable from restricted assets	-	484,448	-	484,448
Total liabilities	<u>\$ 3,210,921</u>	<u>\$ 10,350,525</u>	<u>\$ 243,196</u>	<u>\$ 13,804,642</u>
Deferred Inflows of Resources:				
Property taxes receivable	\$ 512,800	\$ -	\$ -	\$ 512,800
Leases	1,003,990	-	-	1,003,990
Total deferred inflows of resources	<u>\$ 1,516,790</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,516,790</u>
Fund balances:				
Nonspendable:				
Inventories	\$ 681,654	\$ -	\$ -	\$ 681,654
Leases	56,667	-	-	56,667
Prepaid items	144,229	-	-	144,229
Restricted:				
Stabilization by State Statute	6,526,195	-	260,190	6,786,385
Community Development	263,359	-	-	263,359
Public Safety	150,587	-	-	150,587
Cultural and Recreation	120,213	-	-	120,213
Capital Projects	-	4,159,509	-	4,159,509
Committed:				
Capital Replacement	3,687,173	-	-	3,687,173
LEO Special Separation Allowance	1,669,284	-	-	1,669,284
Assigned: Subsequent Year's Budget	4,357,794	-	-	4,357,794
Unassigned	21,559,974	-	(118,951)	21,441,023
Total fund balances	<u>\$ 39,217,129</u>	<u>\$ 4,159,509</u>	<u>\$ 141,239</u>	<u>\$ 43,517,877</u>
Total liabilities, deferred inflows of resources and fund balances	<u>\$ 43,944,840</u>	<u>\$ 14,510,034</u>	<u>\$ 384,435</u>	<u>\$ 58,839,309</u>

The notes to the financial statements are an integral part of this statement.

A-3  
**CITY OF SALISBURY, NORTH CAROLINA**  
**RECONCILIATION OF THE BALANCE SHEET TO THE STATEMENT OF NET POSITION**  
**GOVERNMENTAL FUNDS**  
**June 30, 2024**

Amounts reported for governmental activities in the statement of net position (Schedule A-2) are different because:

Total Fund Balance, Governmental Funds		\$ 43,517,877
Capital assets used in governmental activities are not financial resources and therefore are not reported in the funds.		
Gross capital assets at historical cost	\$ 135,647,859	
Accumulated depreciation	<u>(72,420,776)</u>	63,227,083
Right to use leases assets used in governmental activities are not financial resources and therefore are not reported in the funds		9,776
Deferred outflows of resources related to pensions are not reported in the funds		9,151,960
Deferred outflows of resources related to OPEB are not reported in the funds		1,272,554
Other long-term assets are not available to pay for current-period expenditures and therefore are not inflows of resources in the funds:		
Accrued interest receivable from taxes		68,340
Internal service funds are used by management to charge the costs of certain activities, such as self insurance for health care and workers compensation, to individual funds. The assets and liabilities of these internal service funds are included in governmental activities in the statement of net position.		9,543,923
Deferred inflows of resources for property taxes receivable		512,800
Pension related deferrals		(1,398,678)
Deferred inflows of resources related to OPEB are not reported in the funds		(878,763)
Other long-term liabilities (accrued interest) are not due and payable in the current period and therefore are not reported in the funds:		
Long-term debt		(10,826,294)
Accrued interest on long-term debt		(60,171)
Net pension liability - LGERS		(14,265,363)
Total OPEB liability		(6,259,051)
Total pension liability - Law Enforcement Separation Allowance		(3,507,521)
Accrued compensated absences		<u>(2,012,860)</u>
Net position of governmental activities		<u>\$ 88,095,612</u>

The notes to the financial statements are an integral part of this statement.

**CITY OF SALISBURY, NORTH CAROLINA**  
**STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES**  
**GOVERNMENTAL FUNDS**  
**For the Year Ended June 30, 2024**

	<u>General Fund</u>	<u>Capital Projects Fund</u>	<u>Non-Major Funds</u>	<u>Total Governmental Funds</u>
<b>REVENUES</b>				
Taxes	\$ 27,781,622	\$ -	\$ -	\$ 27,781,622
Unrestricted intergovernmental	16,227,356	-	573,412	16,800,768
Restricted intergovernmental	2,171,577	133,923	-	2,305,500
Charges for services	4,877,790	-	-	4,877,790
Miscellaneous	<u>3,172,118</u>	<u>484,898</u>	<u>218,994</u>	<u>3,876,010</u>
Total revenues	<u>\$ 54,230,463</u>	<u>\$ 618,821</u>	<u>\$ 792,406</u>	<u>\$ 55,641,690</u>
<b>EXPENDITURES</b>				
Current:				
General government	\$ 8,814,925	\$ -	\$ 56,456	\$ 8,871,381
Public safety	20,798,881	2,869,507	-	23,668,388
Transportation	5,643,273	-	-	5,643,273
Environmental protection	2,786,710	-	-	2,786,710
Culture and recreation	3,869,161	-	-	3,869,161
Community and economic development	3,617,245	-	598,923	4,216,168
Education	40,000	-	-	40,000
Debt service:				
Principal	1,399,134	-	-	1,399,134
Interest and fees	<u>377,058</u>	<u>-</u>	<u>-</u>	<u>377,058</u>
Total expenditures	<u>\$ 47,346,387</u>	<u>\$ 2,869,507</u>	<u>\$ 655,379</u>	<u>\$ 50,871,273</u>
Excess of revenues over (under) expenditures	<u>\$ 6,884,076</u>	<u>\$ (2,250,686)</u>	<u>\$ 137,027</u>	<u>\$ 4,770,417</u>
<b>OTHER FINANCING SOURCES (USES)</b>				
Transfers to other funds	\$ (3,368,000)	\$ -	\$ -	\$ (3,368,000)
Transfers from other funds	-	-	-	-
Long-term debt issued	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total other financing sources (uses)	<u>\$ (3,368,000)</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ (3,368,000)</u>
Net change in fund balance	\$ 3,516,076	\$ (2,250,686)	\$ 137,027	\$ 1,402,417
Fund balances-beginning	<u>\$ 35,701,053</u>	<u>\$ 6,410,195</u>	<u>\$ 4,212</u>	<u>\$ 42,115,460</u>
Fund balances-ending	<u>\$ 39,217,129</u>	<u>\$ 4,159,509</u>	<u>\$ 141,239</u>	<u>\$ 43,517,877</u>

The notes to the financial statements are an integral part of this statement.

**CITY OF SALISBURY, NORTH CAROLINA**  
**RECONCILIATION OF STATEMENT OF REVENUES, EXPENDITURES,**  
**AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS**  
**TO THE STATEMENT OF ACTIVITIES**

**For the Year Ended June 30, 2024**

Amounts reported for governmental activities in the statement of activities are different because:

Net changes in fund balances - total governmental funds		\$ 1,402,417
Revenues in the statement of activities that do not provide current financial resources are not reported as revenues in the funds:		
Changes in unavailable revenues for property tax revenues	\$ (33,547)	
Changes in accrued interest receivable on taxes	<u>(24,754)</u>	(58,301)
Governmental funds report capital outlays as expenditures. However, in the Statement of Activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense. This is the amount by which depreciation exceeded capital outlays in the current period:		
Capital outlay expenditures which were capitalized	\$ 6,659,071	
Depreciation expense for governmental assets	<u>(3,924,606)</u>	2,734,465
Right to used leased asset amortization		(16,757)
Net revenue of Internal Service Funds determined to be Governmental Fund Type		571,626
The issuance of long-term debt provides current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the current financial resources of governmental funds. Neither transaction has any effect on net position.		
Principal payments on long-term debt	\$ 1,399,134	
Decrease in accrued interest payable	<u>9,063</u>	1,408,197
Some expenses reported in the statement of activities do not require the use of current financial resources and, therefore, are not reported as expenditures in governmental funds.		
Change in compensated absences	\$ 5,440	
Pension expense	(1,401,664)	
OPEB plan expense	<u>817,517</u>	<u>(578,707)</u>
Total changes in net position of governmental activities		<u>\$ 5,462,940</u>

The notes to the financial statements are an integral part of this statement.

**CITY OF SALISBURY, NORTH CAROLINA  
GENERAL FUND**

**STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND  
BALANCES - BUDGET AND ACTUAL**

**For the Year Ended June 30, 2024**

	<u>General Fund</u>			<b>Variance with Final Budget Positive (Negative)</b>
	<b>Original Budget</b>	<b>Final Budget</b>	<b>Actual</b>	
Revenues:				
Taxes	\$ 25,693,909	\$ 26,393,909	\$ 27,781,622	\$ 1,387,713
Unrestricted intergovernmental	15,803,000	15,803,000	16,227,356	424,356
Restricted intergovernmental	3,983,165	4,267,357	2,171,577	(2,095,780)
Charges for services	4,626,450	4,648,083	4,877,790	229,707
Miscellaneous	<u>1,702,861</u>	<u>2,204,959</u>	<u>3,172,118</u>	<u>967,159</u>
Total revenues	<u>\$ 51,809,385</u>	<u>\$ 53,317,308</u>	<u>\$ 54,230,463</u>	<u>\$ 913,155</u>
Expenditures:				
Current:				
General government	\$ 11,761,833	\$ 11,376,078	\$ 8,814,925	\$ 2,561,153
Public safety	29,609,600	30,186,935	20,798,881	9,388,054
Transportation	6,854,467	7,590,280	5,643,273	1,947,007
Environmental protection	3,152,536	3,161,677	2,786,710	374,967
Cultural and recreation	4,411,905	4,713,647	3,869,161	844,486
Community and economic development	4,269,216	4,506,454	3,617,245	889,209
Education		40,000	40,000	-
Debt service:				
Principal retirement	1,399,311	1,399,311	1,399,134	177
Interest and fees	<u>377,162</u>	<u>377,162</u>	<u>377,058</u>	<u>104</u>
Total expenditures	<u>\$ 61,836,030</u>	<u>\$ 63,351,544</u>	<u>\$ 47,346,387</u>	<u>\$ 16,005,157</u>
Surplus of revenues over expenditures	<u>\$ (10,026,645)</u>	<u>\$ (10,034,236)</u>	<u>\$ 6,884,076</u>	<u>\$ 16,918,312</u>
Other financing sources (uses):				
Transfers to other funds	\$ (3,330,000)	\$ (3,368,000)	\$ (3,368,000)	\$ -
Long-term debt issued	3,800,812	3,800,812	-	(3,800,812)
Fund balance appropriated	<u>9,555,833</u>	<u>9,601,424</u>	<u>-</u>	<u>(9,601,424)</u>
Total other financing sources (uses)	<u>\$ 10,026,645</u>	<u>\$ 10,034,236</u>	<u>\$ (3,368,000)</u>	<u>\$ (13,402,236)</u>
Net change in fund balance	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 3,516,076</u>	<u>\$ 3,516,076</u>
Fund balances, beginning of year			<u>35,701,053</u>	
Fund balances, end of year			<u>\$ 39,217,129</u>	

The notes to the financial statements are an integral part of this statement.



A-7  
**CITY OF SALISBURY, NORTH CAROLINA**  
**STATEMENT OF NET POSITION**  
**PROPRIETARY FUNDS**  
**June 30, 2024**

	<u>Enterprise Funds</u>					<u>Governmental</u>
	<u>Water and</u>	<u>Broadband</u>	<u>Stormwater</u>			<u>Internal</u>
	<u>Sewer Fund</u>	<u>Services Fund</u>	<u>Fund</u>	<u>Transit Fund</u>	<u>Total</u>	<u>Service</u>
						<u>Funds</u>
<b>ASSETS</b>						
Current assets:						
Cash and investments	\$ 47,441,772	\$ 2,942,072	\$ 3,394,385	\$ 343,249	\$ 54,121,478	\$ 9,851,151
Accounts receivable (net)	4,703,363	107,337	386,790	3,247	5,200,737	1,402
Lease payments receivable (net)	-	-	-	-	-	-
Interest receivable	306,112	22,278	22,752	2,647	353,789	66,326
Due from other governments	265,289	-	3,011	471,747	740,047	-
Inventories	2,051,077	-	-	7,949	2,059,026	-
Restricted assets:						
Cash and cash equivalents	869,204	-	-	-	869,204	-
Total current assets	<u>\$ 55,636,817</u>	<u>\$ 3,071,687</u>	<u>\$ 3,806,938</u>	<u>\$ 828,839</u>	<u>\$ 63,344,281</u>	<u>\$ 9,918,879</u>
Noncurrent assets:						
Due from other fund	\$ 4,801,961	\$ -	\$ -	\$ -	\$ 4,801,961	\$ -
Capital assets:						
Land	2,278,119	-	-	-	2,278,119	-
Buildings and improvements	244,719,213	25,973,590	461,498	658,916	271,813,217	-
Equipment	14,537,918	537,191	1,757,869	2,686,626	19,519,604	-
Construction in progress	4,564,315	-	438,339	-	5,002,654	-
Accumulated depreciation	<u>(135,380,311)</u>	<u>(9,218,497)</u>	<u>(953,396)</u>	<u>(2,985,812)</u>	<u>(148,538,016)</u>	<u>-</u>
Total noncurrent assets	<u>\$ 135,521,215</u>	<u>\$ 17,292,284</u>	<u>\$ 1,704,310</u>	<u>\$ 359,730</u>	<u>\$ 154,877,539</u>	<u>\$ -</u>
Total assets	<u>\$ 191,158,032</u>	<u>\$ 20,363,971</u>	<u>\$ 5,511,248</u>	<u>\$ 1,188,569</u>	<u>\$ 218,221,820</u>	<u>\$ 9,918,879</u>
Deferred outflow of resources						
Deferred amount on refunding	\$ -	\$ 907,118	\$ -	\$ -	\$ 907,118	\$ -
Pension dererrals	1,654,689	-	177,924	177,923	2,010,536	-
OPEB Deferrals	298,484	-	21,536	21,536	341,556	-
Contributions to pension plan	<u>685,630</u>	<u>-</u>	<u>73,723</u>	<u>73,723</u>	<u>833,076</u>	<u>-</u>
	<u>\$ 2,638,803</u>	<u>\$ 907,118</u>	<u>\$ 273,183</u>	<u>\$ 273,182</u>	<u>\$ 4,092,286</u>	<u>\$ -</u>
<b>LIABILITIES</b>						
Current liabilities:						
Accounts payable and accrued liabilities	\$ 1,989,615	\$ -	\$ 53,924	\$ 59,146	\$ 2,102,685	\$ 374,956
Interest payable	414,106	117,425	-	-	531,531	-
Bonds, notes, and loans payable	3,342,133	2,370,000	-	-	5,712,133	-
Compensated absences	49,851	-	275	6,312	56,438	-
OPEB liability	74,786	-	-	-	74,786	-
Customer deposits	869,204	-	-	-	869,204	-
Total current liabilities	<u>\$ 6,739,695</u>	<u>\$ 2,487,425</u>	<u>\$ 54,199</u>	<u>\$ 65,458</u>	<u>\$ 9,346,777</u>	<u>\$ 374,956</u>
Noncurrent liabilities:						
Bonds, notes, and loans payable	\$ 36,183,637	\$ 10,405,000	\$ -	\$ -	\$ 46,588,637	\$ -
Due to other fund	-	4,801,961	-	-	4,801,961	-
Net pension liability	3,925,086	-	422,052	422,052	4,769,190	-
Total OPEB liability	1,647,379	-	185,179	185,179	2,017,737	-
Compensated absences	<u>448,659</u>	<u>-</u>	<u>2,473</u>	<u>56,812</u>	<u>507,944</u>	<u>-</u>
Total noncurrent liabilities	<u>\$ 42,204,761</u>	<u>\$ 15,206,961</u>	<u>\$ 609,704</u>	<u>\$ 664,043</u>	<u>\$ 58,685,469</u>	<u>\$ -</u>
Total liabilities	<u>\$ 48,944,456</u>	<u>\$ 17,694,386</u>	<u>\$ 663,903</u>	<u>\$ 729,501</u>	<u>\$ 68,032,246</u>	<u>\$ 374,956</u>
Deferred inflow of resources						
Pension deferrals	\$ 224,246	\$ -	\$ 24,114	\$ 24,114	\$ 272,474	\$ -
OPEB deferrals	<u>241,789</u>	<u>-</u>	<u>25,999</u>	<u>25,999</u>	<u>293,787</u>	<u>-</u>
	<u>\$ 466,035</u>	<u>\$ -</u>	<u>\$ 50,113</u>	<u>\$ 50,113</u>	<u>\$ 566,261</u>	<u>\$ -</u>
<b>NET POSITION</b>						
Net investment in capital assets	\$ 91,193,484	\$ 5,424,402	\$ 1,704,310	\$ 359,730	\$ 98,681,926	\$ -
Unrestricted	<u>53,192,860</u>	<u>(1,847,699)</u>	<u>3,366,105</u>	<u>322,407</u>	<u>55,033,673</u>	<u>9,543,923</u>
Total net position	<u>\$ 144,386,344</u>	<u>\$ 3,576,703</u>	<u>\$ 5,070,415</u>	<u>\$ 682,137</u>	<u>\$ 153,715,599</u>	<u>\$ 9,543,923</u>

The notes to the financial statements are an integral part of this statement.

**CITY OF SALISBURY, NORTH CAROLINA**  
**STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET POSITION**  
**PROPRIETARY FUNDS**  
**For the Year Ended June 30, 2024**

	<b>Enterprise Funds</b>				<b>Governmental Activities</b>	
	<b>Water and Sewer Fund</b>	<b>Broadband Services Fund</b>	<b>Stormwater Fund</b>	<b>Transit Fund</b>	<b>Total</b>	<b>Internal Service Funds</b>
<b>OPERATING REVENUES</b>						
Charges for services	\$ 28,885,260	\$ -	\$ 2,278,954	\$ 54,436	\$ 31,218,650	\$ 5,967,318
Water and sewer taps	1,467,441		-	-	1,467,441	-
Lease revenue	-	749,250	-	-	749,250	-
Other operating revenues	1,074,005	50,254	32,085	26,963	1,183,307	-
Total operating revenues	<u>\$ 31,426,706</u>	<u>\$ 799,504</u>	<u>\$ 2,311,039</u>	<u>\$ 81,399</u>	<u>\$ 34,618,648</u>	<u>\$ 5,967,318</u>
<b>OPERATING EXPENSES</b>						
Management and administration	\$ 6,879,900	\$ 3,399	\$ 687,608	\$ 256,063	\$ 7,826,970	\$ 5,844,161
Water resources	3,918,514	-	-	-	3,918,514	-
Maintenance and construction	5,437,621	-	-	-	5,437,621	-
Wastewater collection and treatment	5,110,105	-	-	-	5,110,105	-
Environmental services	526,435	-	-	-	526,435	-
Broadband lease-related expenses	-	341,130	-	-	341,130	-
Stormwater program	-	-	616,414	-	616,414	-
Mass transit operations	-	-	-	1,329,734	1,329,734	-
Depreciation	5,958,142	644,550	152,493	90,564	6,845,749	-
Total operating expenses	<u>\$ 27,830,717</u>	<u>\$ 989,079</u>	<u>\$ 1,456,515</u>	<u>\$ 1,676,361</u>	<u>\$ 31,952,672</u>	<u>\$ 5,844,161</u>
Operating income (loss)	<u>\$ 3,595,989</u>	<u>\$ (189,575)</u>	<u>\$ 854,524</u>	<u>\$ (1,594,962)</u>	<u>\$ 2,665,976</u>	<u>\$ 123,157</u>
<b>NONOPERATING REVENUES (EXPENSES)</b>						
Investment earnings	\$ 2,261,935	\$ 176,745	\$ 161,307	\$ 30,467	\$ 2,630,454	\$ 448,469
Interest and other charges	(1,428,003)	(607,555)	-	-	(2,035,558)	-
Developer's contributions	1,356,500	-	-	-	1,356,500	-
Intergovernmental revenues	-	-	-	1,028,372	1,028,372	-
Total nonoperating revenue (expenses)	<u>\$ 2,190,432</u>	<u>\$ (430,810)</u>	<u>\$ 161,307</u>	<u>\$ 1,058,839</u>	<u>\$ 2,979,768</u>	<u>\$ 448,469</u>
Income (loss) before transfers	\$ 5,786,421	\$ (620,385)	\$ 1,015,831	\$ (536,123)	\$ 5,645,744	\$ 571,626
Transfers from other funds	-	2,700,000	-	668,000	3,368,000	-
Change in net position	\$ 5,786,421	\$ 2,079,615	\$ 1,015,831	\$ 131,877	\$ 9,013,744	\$ 571,626
Net position, beginning	<u>138,599,923</u>	<u>1,497,088</u>	<u>4,054,584</u>	<u>550,260</u>	<u>144,701,855</u>	<u>8,972,297</u>
Net position, ending	<u>\$ 144,386,344</u>	<u>\$ 3,576,703</u>	<u>\$ 5,070,415</u>	<u>\$ 682,137</u>	<u>\$ 153,715,599</u>	<u>\$ 9,543,923</u>

The notes to the financial statements are an integral part of this statement.

**CITY OF SALISBURY, NORTH CAROLINA**  
**STATEMENT OF CASH FLOWS**  
**PROPRIETARY FUNDS**  
**For the Year Ended June 30, 2024**

	Business-Type Activities					Governmental
	Enterprise Funds					Activities
	Water and Sewer Fund	Broadband Services Fund	Stormwater Fund	Transit Fund	Total	Internal Service Funds
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>						
Cash received from customers	\$ 29,839,397	\$ -	\$ 2,185,320	\$ 54,383	\$ 32,079,100	\$ -
Cash received from lease	-	915,686	-	-	915,686	-
Cash received from interfund services provided	-	-	-	-	-	5,967,473
Cash paid for goods and services	(14,746,221)	(344,333)	(675,253)	(1,136,039)	(16,901,846)	(5,910,424)
Cash paid to or on behalf of employees for services	(7,094,723)	-	(636,702)	(900,792)	(8,632,217)	-
Customer deposits received	328,233	-	-	-	328,233	-
Customer deposits returned	(317,120)	-	-	-	(317,120)	-
Other receipts	1,074,005	50,254	32,085	26,963	1,183,307	-
Net cash provided (used) by operating activities	<u>\$ 9,083,571</u>	<u>\$ 621,607</u>	<u>\$ 905,450</u>	<u>\$ (1,955,485)</u>	<u>\$ 8,655,143</u>	<u>\$ 57,049</u>
<b>CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES</b>						
Transfers from other funds	\$ -	\$ 2,700,000	\$ -	\$ 668,000	\$ 3,368,000	\$ -
Decrease in due (to) from other funds	500,000	(500,000)	-	-	-	-
Intergovernmental revenues	-	-	-	1,028,372	1,028,372	-
Total cash flows provided by noncapital financing activities	<u>\$ 500,000</u>	<u>\$ 2,200,000</u>	<u>\$ -</u>	<u>\$ 1,696,372</u>	<u>\$ 4,396,372</u>	<u>\$ -</u>
<b>CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES</b>						
Acquisition and construction of capital assets	\$ (4,756,595)	\$ -	\$ (912,435)	\$ (307,212)	\$ (5,976,242)	\$ -
Contribution from developer	826,445	-	-	-	826,445	-
Principal paid on bond maturities and equipment contracts	(3,276,124)	(2,280,000)	-	-	(5,556,124)	-
Interest paid on bond maturities and equipment contracts	(1,805,411)	(466,615)	-	-	(2,272,026)	-
Net cash provided (used) by capital and related financing activities	<u>\$ (9,011,685)</u>	<u>\$ (2,746,615)</u>	<u>\$ (912,435)</u>	<u>\$ (307,212)</u>	<u>\$ (12,977,947)</u>	<u>\$ -</u>
<b>CASH FLOWS PROVIDED BY INVESTING ACTIVITIES</b>						
Investment earnings	<u>\$ 2,416,506</u>	<u>\$ 185,016</u>	<u>\$ 172,571</u>	<u>\$ 38,052</u>	<u>\$ 2,812,145</u>	<u>\$ 483,047</u>
Net increase (decrease) in cash and cash equivalents	\$ 2,988,392	\$ 260,008	\$ 165,586	\$ (528,273)	\$ 2,885,713	\$ 540,096
Balances-beginning of the year	45,322,584	2,682,064	3,228,799	871,522	52,104,969	9,311,055
Balances-end of the year	<u>\$ 48,310,976</u>	<u>\$ 2,942,072</u>	<u>\$ 3,394,385</u>	<u>\$ 343,249</u>	<u>\$ 54,990,682</u>	<u>\$ 9,851,151</u>
Reconciliation of operating income (loss) to net cash provided (used) by operating activities:						
Operating income (loss)	<u>\$ 3,595,989</u>	<u>\$ (189,575)</u>	<u>\$ 854,524</u>	<u>\$ (1,594,962)</u>	<u>\$ 2,665,976</u>	<u>\$ 123,157</u>
Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities:						
Depreciation	\$ 5,958,142	\$ 644,550	\$ 152,493	\$ 90,564	\$ 6,845,749	\$ -
Pension expense	351,535	-	34,357	34,358	420,250	-
OPEB expense	(234,038)	-	(27,314)	(27,314)	(288,666)	-
Changes in current assets and liabilities:						
(Increase) decrease in accounts receivable	(513,304)	166,436	(93,634)	(53)	(440,555)	155
(Increase) decrease in inventory	(85,749)	-	-	522	(85,227)	-
(Increase) decrease in due from other governments	44,362	-	10,411	(468,439)	(413,666)	-
Increase (decrease) in accounts payable and accrued liabilities	(50,655)	196	(13,193)	12,997	(50,655)	(66,263)
Increase (decrease) in compensated absences payable	6,176	-	(12,194)	(3,158)	(9,176)	-
Increase in customer deposits	11,113	-	-	-	11,113	-
Total adjustments	<u>\$ 5,487,582</u>	<u>\$ 811,182</u>	<u>\$ 50,926</u>	<u>\$ (360,523)</u>	<u>\$ 5,989,167</u>	<u>\$ (66,108)</u>
Net cash provided (used) by operating activities	<u>\$ 9,083,571</u>	<u>\$ 621,607</u>	<u>\$ 905,450</u>	<u>\$ (1,955,485)</u>	<u>\$ 8,655,143</u>	<u>\$ 57,049</u>

The notes to the financial statements are an integral part of this statement.

## CITY OF SALISBURY, NORTH CAROLINA

STATEMENT OF NET POSITION  
FIDUCIARY FUNDS

June 30, 2024

	<u>Custodial Funds</u>
<u>ASSETS</u>	
Current assets:	
Cash and cash equivalents	\$ 451,757
Receivables:	
Accounts receivable for other governments	704,269
Due from other government	3,602
Property taxes receivable for other government	<u>12,647</u>
 Total assets	 <u>\$ 1,172,275</u>
<u>LIABILITIES</u>	
Current liabilities:	
Accounts payable	\$ 66,784
Reserve for taxes receivable	12,647
Customer deposits	<u>25,775</u>
 Total liabilities	 <u>\$ 105,206</u>
<u>NET POSITION</u>	
Held for other governments	<u>\$ 1,067,069</u>

The notes to the financial statements are an integral part of this statement.

**CITY OF SALISBURY, NORTH CAROLINA**  
**STATEMENT OF CHANGES IN NET POSITION**  
**FIDUCIARY FUNDS**

**For the Year Ended June 30, 2024**

	<u><b>Custodial Funds</b></u>
Additions:	
Property tax revenue for other government	\$ 160,864
Water and sewer revenue for other governments	1,372,338
Garbage fee revenue for other governments	771,709
Donations and program income	20,615
Investment earnings	<u>1,288</u>
Total additions	<u>\$ 2,326,814</u>
Deductions:	
Tax collection fees	\$ 2,198
Water and sewer charges	704,385
Program expenses	142,408
Distributions to other governments	<u>1,096,070</u>
Total deductions	<u>\$ 1,945,061</u>
Net increase	\$ 381,753
Net position, beginning of year	<u>685,316</u>
Net position, end of year	<u><u>\$ 1,067,069</u></u>

The notes to the financial statements are an integral part of this statement.

CITY OF SALISBURY, NORTH CAROLINA

NOTES TO FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2024

Note 1. Summary of Significant Accounting Policies

The accounting policies of the City of Salisbury (City) and its discretely presented component unit conform to generally accepted accounting principles as applicable to governments. The following is a summary of the more significant accounting policies.

A. Reporting Entity

The City of Salisbury is a municipal corporation that is governed by an elected board of five city council members. As required by generally accepted accounting principles, these financial statements present the City and its component unit, a legally separate entity for which the City is financially accountable. The discretely presented component unit presented below is reported in a separate column in the City's financial statements in order to emphasize that it is legally separate from the City.

Discretely Presented Component Unit

Downtown Salisbury, Inc. was created to serve the interests of merchants and property owners in the downtown Salisbury area. Eight board members, one of whom is appointed by the City Council, govern the Corporation. The Corporation's revenue sources are almost entirely dependent on the City Council's approval of a municipal service district tax levy as part of the annual budget process. Complete financial statements for the component unit may be obtained from the unit's administrative offices at Downtown Salisbury, Inc., 217 South Main Street, Salisbury, NC 28144.

Related Organization

The Housing Authority of Salisbury's governing board is appointed entirely by the City's Mayor. However, the City has no further accountability for the Housing Authority's operations. Board members of the Housing Authority have full autonomy upon being appointed.

B. Basis of Presentation

Government-wide Statements – The statement of net position and the statement of activities display information about the primary government and its component units. These statements include the financial activities of the overall government. Eliminations have been made to minimize the double counting of internal activities. Interfund services provided and used have not been eliminated in the process of consolidation. These statements distinguish between the *governmental* and *business-type activities* of the City. Governmental activities generally are financed through taxes, intergovernmental revenues, and other non-exchange transactions. Business-type activities are financed in whole or in part by fees charged to external parties.

The statement of activities presents a comparison between direct expenses and program revenues for the different business-type activities of the City and for each function of the City's governmental activities. Direct expenses are those that are specifically associated with a program or function and, therefore, are clearly identifiable to a particular function. Program revenues include (a) fees and charges paid to the recipients of goods or services offered by the programs and (b) grants and contributions that are restricted to meeting the operational or capital requirements of a particular program. Revenues that are not classified as program revenues, including all taxes, are presented as general revenues.

Fund Financial Statements – The fund financial statements provide information about the City's funds, including its fiduciary funds. Separate statements for each fund category – *governmental, proprietary, and fiduciary* – are presented. The emphasis of fund financial statements is on major governmental and enterprise funds, each displayed in a separate column. All remaining governmental and enterprise funds are aggregated and reported as non-major funds. The fiduciary funds are presented separately and are excluded from the government-wide statements.

Proprietary fund operating revenues, such as charges for services, result from exchange transactions associated with the principal activity of the fund. Exchange transactions are those in which each party

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2024

receives and gives up essentially equal values. Non-operating revenues, such as subsidies, result from non-exchange transactions. Other non-operating revenues are ancillary activities such as investment earnings.

The City reports the following major governmental funds:

**General Fund** – The General Fund is the general operating fund of the City. The General Fund accounts for all financial resources except those that are required to be accounted for in another fund. The primary revenue sources are ad valorem taxes, State grants, and various other taxes and licenses. The primary expenditures are for public safety, street maintenance and construction, sanitation services, parks and recreation, and economic development.

**Capital Projects Fund** – Capital Project Funds account for financial resources to be used for the acquisition or construction of major capital facilities (other than those finance and reported by proprietary and trust funds). North Carolina General Statutes require the establishment of a capital project funds to account for the proceeds of each bond order or order authorizing any debt instrument and for all other resources used for capital projects financed by the bond or debt instrument proceeds.

The City reports the following non-major governmental funds:

**Community Development Fund** - Special revenue funds account for specific revenue sources (other than expendable trusts or major capital projects) that are legally restricted to expenditures for specified purposes. The City maintains one Special Revenue Funds, a Community Development Fund. The Community Development Fund receives grant funds from the U. S. Department of Housing and Urban Development. This fund helps low-moderate income families through housing rehabilitation and home ownership, and help stabilize neighborhoods by improving housing conditions and addressing infrastructure needs.

The City reports the following major enterprise funds:

**Water and Sewer Fund** – used to account for the City’s water and sewer operations. A Water and Sewer Capital Projects Fund has been consolidated into the Water and Sewer Fund for reporting purposes. The budget for the Water and Sewer Capital Projects Fund has been included in the supplemental information.

**Broadband Services Fund** – used to account for the City’s broadband operations.

**Stormwater Fund** – used to account for the City’s stormwater program.

**Mass Transit Fund** – used to account for the City’s mass transit system operations.

The City reports the following other fund types:

**Internal Service Funds** – Internal Service Funds are used to account for the financing of goods or services provided by an activity to other departments or funds on a cost-reimbursement basis. The City has two Internal Service Funds: the Workers’ Compensation Fund and the Employee Health Care Fund. The City’s Internal Service Funds are presented in the proprietary fund financial statements. Because the principal user of the Internal Service Fund is the General Fund, the financial statements of the Internal Service Funds are consolidated into the governmental column when presented in the government-wide financial statements. To the extent possible, the cost of these services is reported in the appropriate functional activity (general government, public safety, transportation, etc.).

**Custodial Funds** – Custodial are used to report fiduciary activities that are not required to be reported in pension trust funds, investment trust funds, or private-purpose trust funds. Custodial are used to account for assets the City holds on behalf of others. The City maintains the Municipal Service District Fund, which accounts for ad valorem and vehicle property taxes that are billed and collected for the downtown municipal service district; the Town of East Spencer Utilities Fund, the Rowan County Utility Fund, the Town of Rockwell Garbage Fund, the Town of Granite Quarry Garbage Fund, the Town of Spencer Garbage Fund, the Town of China Grove Garbage Fund, all of which bill and collect water, sewer, and garbage fees for other municipalities; and the Salisbury-Rowan Human Relations Council Fund, for which the City provides bookkeeping services.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2024

C. Measurement Focus, Basis of Accounting, and Basis of Presentation

In accordance with North Carolina General Statutes, all funds of the City are maintained during the year using the modified accrual basis of accounting.

Government-wide, Proprietary, and Fiduciary Fund Financial Statements – The government-wide, proprietary, and fiduciary fund financial statements are reported using the economic resources measurement focus. The government-wide, proprietary, and fiduciary fund financial statements are reported using the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded at the time the liabilities are incurred, regardless of when the related cash flows take place. Non-exchange transactions, in which the City gives (or receives) value without directly receiving (or giving) equal value, include property taxes, grants, and donations. On an accrual basis, revenue from property taxes is recognized in the fiscal year for which the taxes are levied. Revenue from grants and donations is recognized in the fiscal year in which all eligibility requirements have been satisfied.

Amounts reported as program revenues include 1) charges to customers or applicants for goods, services, or privileges provided; 2) operating grants and contributions; and 3) capital grants and contributions, including special assessments. Internally dedicated resources are reported as general revenues rather than as program revenues. Likewise, general revenues include all taxes.

Proprietary funds distinguish operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the City's enterprise funds are charges to customers for sales and services. The City also recognizes as operating revenue tap fees intended to recover the cost of connecting new customers to the system. Operating expenses for enterprise funds include the cost of sales and services, administrative expenses, and depreciation/amortization on capital assets. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

Governmental Fund Financial Statements – Governmental funds are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Under this method, revenues are recognized when measurable and available. Expenditures are recorded when the related fund liability is incurred, except for principal and interest on general long-term debt, claims and judgments, and compensated absences, which are recognized as expenditures to the extent they have matured. General capital asset acquisitions are reported as expenditures in governmental funds. Issuance of general long-term debt and acquisitions under leases and Informational Technology subscriptions are reported as other financing sources.

The City considers all revenues available if they are collected within 90 days after year-end, except for property taxes. Ad valorem taxes receivable are not accrued as a revenue because the amount is not susceptible to accrual in the governmental funds. At June 30, taxes receivable for property other than motor vehicles are materially past due and are not considered to be an available resource to finance the operations of the current year. Also, as of September 1, 2013, State law altered the procedures for the assessment and collection of property taxes on registered motor vehicles in North Carolina. Effective with this change in the law, the State of North Carolina is responsible for billing and collecting the property taxes on registered motor vehicles on behalf of all municipalities and special tax districts. Property taxes are due when vehicles are registered. The billed taxes are applicable to the fiscal year in which they are received. Uncollected taxes that were billed in periods prior to September 1, 2013, and for limited registration plates are shown as a receivable in these financial statements and are offset by deferred inflows of resources.

Sales taxes and certain intergovernmental revenues, such as the beer and wine tax, collected and held by the State at year-end on behalf of the City are recognized as revenue. Sales taxes are considered a shared revenue for the City of Salisbury because the tax is levied by Rowan County and then remitted to and distributed by the State. Most intergovernmental revenues and sales and services are not susceptible to accrual because generally they are not measurable until received in cash. All taxes are reported as general revenues rather than program revenues. Grant revenues which are unearned at year-end are recorded as



NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2024

unearned grant revenues. Under terms of grant agreements, the City funds certain programs by a combination of specific cost-reimbursement grants, categorical grants, and general revenues. Thus, when program expenses are incurred, there are both restricted and unrestricted net position available to finance the program. It is the City's policy to first apply cost-reimbursement grant resources to such programs, followed by categorical block grants, and then general revenues.

D. Budgetary Data

The City's budgets are adopted as required by the North Carolina General Statutes. An annual budget is adopted for the General, the Community Development Special Revenue, and Enterprise funds. All annual appropriations lapse at fiscal year-end. Project ordinances are adopted for the Capital Projects Fund and the Enterprise Capital Projects Fund, which are consolidated with the operating funds for reporting purposes. These appropriations continue until the project is completed. The City has two internal service funds, the Workers' Compensation Fund and the Employee Health Care Fund, that operate under a financial plan that was adopted by the governing board at the time the City's budget ordinance was approved, as is required by the General Statutes. All budgets are prepared using the modified accrual basis of accounting. Expenditures may not legally exceed appropriations at the functional level for all annually budgeted funds and at the project level for the multi-year funds. Budget Ordinance amendments are required for any revisions that alter total expenditures of any fund. All such amendments must be approved by the City Council. During the year, several Budget Ordinance amendments to the original budget were necessary. The budget ordinance must be adopted by July 1 of the fiscal year or the City Council must adopt an interim budget that covers that time until the annual ordinance can be adopted.

E. Assets, Liabilities, Deferred Outflows/Inflows of Resources, and Fund Balance

1. Deposits and Investments

All deposits of the City and its component units are made in board-designated official depositories and are secured as required by State law [G.S. 159-31]. The City and its component units may designate, as an official depository, any bank or savings association whose principal office is located in North Carolina. Also, the City and its component units may establish time deposit accounts such as NOW and SuperNOW accounts, money market accounts, and certificates of deposit.

State law [G.S. 159-30(c)] authorizes the City and the ABC Board to invest in obligations of the United States or obligations fully guaranteed both as to principal and interest by the United States, obligations of the State of North Carolina, bonds and notes of any North Carolina local government or public authority, obligations of certain non-guaranteed federal agencies, certain high quality issues of commercial paper and bankers' acceptances, and the North Carolina Capital Management Trust (NCCMT). The City's investments are reported at fair value. The NCCMT Government Portfolio is a SEC-registered money market mutual fund that is certified by the Local Government Commission under the provisions of G.S. 159-30(c)(8) and the North Carolina Administrative Code. The Government Portfolio is a 2a7 fund that invests in treasuries, government agencies, and repurchase agreements collateralized by treasuries. It is rated AAAM by S&P and AAAMf by Moody's Investor Services and reported at fair value.

2. Cash and Cash Equivalents

The City pools money from several funds to facilitate disbursement and investment and to maximize investment income. Therefore, all cash and investments are essentially demand deposits and are considered cash and cash equivalents. Downtown Salisbury, Inc. considers all highly liquid investments with a maturity of three months or less when purchased to be cash and cash equivalents.

3. Restricted Assets

Unexpended debt proceeds are classified as restricted assets in the Balance Sheet because their use is restricted for the purpose for which the debt was originally issued. Unexpended assessments include amounts held for the future developments and sidewalk construction. Customer deposits held by the City before any services are supplied are restricted to the service for which the deposit was collected. Unexpended grants and donations are classified as restricted assets because those funds have been received, but not spent on the designated project as of June 30.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2024

	Governmental Activities	Business Type Activities	Total
Unexpended grants and donations	\$ 10,384,521	\$ -	\$ 10,384,521
Unexpended assessments	331,665	-	331,665
Unexpended debt proceeds	4,613,367	-	4,613,367
Customer Deposits	-	869,204	869,204
	\$ 15,329,553	\$ 869,204	\$ 16,198,757

4. Ad Valorem Taxes Receivable

In accordance with State law [G.S. 105-347 and G.S. 159-13(a)], the City levies ad valorem taxes on property other than motor vehicles on July 1<sup>st</sup>, the beginning of the fiscal year. The taxes are due on September 1<sup>st</sup> (lien date); however, interest does not accrue until the following January 6<sup>th</sup>. These taxes are based on the assessed values of January 1, 2023. As allowed by State law, the City has established a schedule of discounts that apply to taxes that are paid prior to the due date. In the City's General Fund, ad valorem tax revenues are reported net of such discounts.

5. Allowances for Doubtful Accounts

All receivables that historically experience uncollectible accounts are shown net of an allowance for doubtful accounts. This amount is estimated by analyzing the percentage of receivables that were written off in prior years.

6. Leases Receivable

The City's leases receivable are measured at the present value of lease payments expected to be received during the lease term. Under some of the City's lease agreements, the City receives variable lease payments that are dependent on the lessee's revenue. The variable payments are recorded as an inflow of resources in the period the payment is received.

A deferred inflow of resources is recorded for leases without variable payments. The deferred inflow of resources is recorded at the initiation of the leases in amounts equal to the initial recording of the lease receivable. The deferred inflow of resources is amortized on a straight-line basis over the term of the lease.

7. Inventory and Prepaid Items

The inventories of the City are valued at cost (first-in, first-out), which approximates market. The City's General Fund inventory consists of parts used to maintain the City's vehicles.

The inventories of the City's Water and Sewer Fund consists of materials and supplies held for subsequent use. The inventories are valued at cost, on a weighted-average cost basis, which approximates market. The costs of these inventories are recorded as expenditures when used rather than when purchased.

Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items in both government-wide and fund financial statements and expensed as the items are used.

8. Capital Assets

Capital assets are defined by the City as assets with an initial, individual cost of more than a specified amount and an estimated useful life in excess of two years. Minimum capitalization costs are as follows: buildings, \$10,000; furniture and equipment, \$5,000; infrastructure and computer software, \$100,000; and improvements other than buildings or infrastructure, \$5,000. All land is recorded as a capital asset without regard to any significant value. Donated capital assets received prior to June 15, 2015, are recorded at their estimated fair value at the date of donation. Donated capital assets received after June 15, 2015, are

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2024

recorded at acquisition value. All other purchased or constructed capital assets are reported at cost or estimated historical cost. General infrastructure assets acquired prior to July 1, 2002, consist of the road network and water and sewer system assets that were acquired or that received substantial improvements subsequent to July 1, 1980, and are reported at estimated historical cost using deflated replacement cost. The cost of normal maintenance and repairs that do not add to the value of the asset or materially extend assets' lives are not capitalized.

The City's capital assets also include certain right to use assets. These right to use assets arise in association with agreements where the City reports a lease (only applies when the City is the lessee) or agreements where the City reports an Information Technology (IT) Subscription in accordance with the requirements of GASB 87 and GASB 96, respectively.

The right to use lease assets are initially measured at an amount equal to the initial measurement of the related lease liability plus any lease payments made at or prior to the start of the lease term, less lease incentives received from the lessor at or prior to the start of the lease term, and plus ancillary charges necessary to place the lease asset into service. The right to use lease assets are amortized on a straight-line basis over the life of the related lease.

Right to use IT subscription assets are initially measured at an amount equal to the initial measurement of the subscription liability plus any subscription payments made at the start of the subscription term, if applicable, plus capitalizable initial implementation costs at the start of the subscription term, less any incentives received from the IT subscription vendor at the start of the subscription term. Subscription payments, as well as payments for capitalizable implementation costs made before the start of the subscription term should be reported as a prepayment (asset). Such prepayments should be reduced by any incentives received from the same vendor before the start of the subscription term if a right of offset exists. The net amount of the prepayments and incentives should be reported as an asset or liability, as appropriate, before the start of the subscription term at which time the amount should be included in the initial measurement of the subscription asset. The right to use subscription assets should be amortized on a straight-line basis over the subscription term. The City had no right to use IT subscriptions at June 30, 2024.

Capital assets are depreciated using the straight-line method over the following estimated useful lives:

<u>Asset Class</u>	<u>Estimated Useful Lives</u>
Infrastructure	25
Buildings and enterprise systems	40
Improvements	40
Vehicles and motorized equipment	5
Furniture and equipment	10
Computer equipment	5

Property, plant, and equipment of Downtown Salisbury, Inc. are depreciated over their useful lives on a straight-line basis using a 10-year useful life.

9. Deferred Outflows/Inflows of Resources

In addition to assets, the statement of financial position reports a separate section for deferred outflows of resources. This separate financial statement element, *Deferred Outflows of Resources*, represents a consumption of net assets that applies to a future period, and so will not be recognized as an expense or expenditure until then. The City has four items that meet this criterion, contributions made to the pension plan in the 2024 fiscal year, deferred outflows on debt refunding, pension deferrals, and OPEB deferrals. In addition to liabilities, the statement of financial position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, *Deferred Inflows of Resources*, represents an acquisition of net assets that applies to a future period, and it will not be recognized as

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FOR THE YEAR ENDED JUNE 30, 2024

revenue until then. The City has several items that meet the criterion for this category – taxes receivable, pension deferrals, leases, and OPEB deferrals.

10. Long-Term Obligations

In the government-wide financial statements and proprietary fund types in the fund financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities, business-type activities, or proprietary fund type statement of net position. Bond premiums and discounts are deferred and amortized over the life of the bonds using the straight-line method that approximates the effective interest method. Bonds payable are reported net of the applicable bond premiums or discounts. Bond issuance costs, except for prepaid insurance costs are expensed in the reporting period in which they are incurred. Prepaid insurance costs are expensed over the life of the debt.

In fund financial statements, governmental fund types recognize bond premiums and discounts, as well as bond issuance costs, during the current period. The face amount of debt issued is reported as other financing sources. Premiums received on debt issuances are reported as other financing sources while discounts on debt issuances are reported as other financing uses. Issuance costs, whether or not withheld from the actual debt proceeds received, are reported as debt service expenditures.

10. Compensated Absences

The vacation policy of the City provides for the accumulation of earned vacation leave as follows: police officers, 446 hours; firefighters, 466 hours; and all other employees, 360 hours. Vacation leave for the City is fully vested when earned. The City pays retiring employees their accumulated vacation leave up to these limits. An employee who resigns prior to being eligible for retirement will be paid out a maximum of 360 hours of vacation leave if he/she has been employed by the City for at least seven years, and 240 hours if employed for less than seven years. For the City's government-wide and proprietary funds, an expense and a liability for compensated absences and the salary-related payments are recorded as the leave is earned. The portion of that time that is estimated to be used in the next fiscal year has been included as a current liability in the government-wide and fund financial statements.

The City's sick leave policy provides for an unlimited accumulation of earned sick leave. Sick leave does not vest, but any unused sick leave accumulated at the time of retirement may be used in the determination of length of service for retirement benefit purposes. Since the City has no obligation for the accumulated sick leave until it is actually taken, no accrual for sick leave has been made.

11. Net Position/Fund Balances

Net Position – Net positions in government-wide and proprietary fund financial statements are classified as net invested in capital assets, restricted, and unrestricted. Restricted net position represent constraints on resources that are either externally imposed by creditors, grantors, contributors, or laws or regulations of other governments or imposed by law through state statute.

Fund Balances – In the governmental fund financial statements, fund balance is composed of five classifications designed to disclose the hierarchy of constraints placed on how fund balance can be spent.

The governmental fund types classify fund balances as follows:

**Nonspendable Fund Balance** – This classification includes amounts that cannot be spent because they are either (a) not in spendable form or (b) legally or contractually required to be maintained intact.

Inventories – portion of fund balance that is not an available resource because it represents the year-end balance of ending inventories, which are not spendable resources.

Prepaid items – portion of fund balance that is not an available resource because it represents expenses of the subsequent fiscal year that have already been paid in the current fiscal year.

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Leases Receivable, net – portion of fund balance that is not an available resource because it is not in spendable form. The reported amount is calculated by reducing the lease receivable by the related deferred inflow of resources.

Restricted Fund Balance – This classification includes amounts that are restricted to specific purposes externally imposed by creditors or imposed by law.

Restricted for Stabilization by State Statute – North Carolina G.S. 159-8 prohibits units of government from budgeting or spending a portion of their fund balance. This is one of several statutes enacted by the North Carolina State Legislature in the 1930's that were designed to improve and maintain the fiscal health of local government units. Restricted by State statute (RSS), is calculated at the end of each fiscal year for all annually budgeted funds. The calculation in G.S. 159-8(a) provides a formula for determining what portion of fund balance is available for appropriation. The amount of fund balance not available for appropriation is what is known as "restricted by State statute". Appropriated fund balance in any fund shall not exceed the sum of cash and investments minus the sum of liabilities, encumbrances, and deferred revenues arising from cash receipts, as those figures stand at the close of the fiscal year next preceding the budget. Per GASB guidance, RSS is considered a resource upon which a restriction is "imposed by law through constitutional provisions or enabling legislation." RSS is reduced by inventories, prepaid expenses, and leases as they are classified as non-spendable. Outstanding Encumbrances are included within RSS. RSS is included as a component of Restricted Net position and Restricted Fund Balance on the face of the balance sheet.

Restricted for Community Development – portion of fund balance that is restricted by revenue source for certain community development expenditures.

Restricted for Public Safety – portion of fund balance that is restricted by revenue source for expenditure in the Police Department.

Restricted for Cultural and Recreation – portion of fund balance that is restricted by revenue source for expenditures in the Parks and Recreation Department.

Restricted for Capital Projects – portion of fund balance that is restricted by revenue source for expenditures on Capital Projects.

Restricted net position on Exhibit A-1 varies from restricted fund balance on Exhibit A-3 by the amount of unspent debt proceeds of \$4,159,509 as of June 30, 2024.

Committed Fund Balance – portion of fund balance that can only be used for specific purposes imposed by majority vote by quorum of the City of Salisbury's City Council (highest level of decision-making authority). The City Council can, by adoption of an ordinance prior to the end of the fiscal year, commit fund balance. Once adopted, the limitation imposed by the ordinance remains in place until a similar action is taken (the adoption of another ordinance) to remove or revise the limitation.

Committed to Capital Replacement – portion of fund balance that is committed to replacing equipment such as computers, vehicles, and other motorized equipment.

Committed to Law Enforcement Officers' Special Separation Allowance – portion of fund balance that is committed to funding payments under the LEO Separation Allowance.

Assigned Fund Balance – portion of fund balance that the City Council intends to use for specific purposes.

Subsequent year's expenditures – portion of fund balance that is appropriated in the next year's budget that is not already classified in restricted or committed.

Unassigned Fund Balance – the portion of fund balance that has not been restricted, committed, or assigned to specific purposes or other funds. The General Fund is the only fund that reports a positive unassigned fund balance amount. In governmental funds other than the General Fund, if expenditures incurred for specific purposes exceed the amounts that are restricted, committed or assigned to those purposes, it may be necessary to report a negative unassigned fund balance in that fund.

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The City of Salisbury has a revenue spending policy that provides guidance for programs with multiple revenue sources. The Finance Officer will use resources in the following hierarchy: bond proceeds, federal funds, State funds, local non-city funds, city funds. For purposes of fund balance classification, expenditures are to be spent from restricted fund balance first, followed in order by committed fund balance, assigned fund balance, and lastly unassigned fund balance. The Finance Officer has the authority to deviate from this policy if it is in the best interest of the City.

The City also has a minimum fund balance policy that states that the desired minimum available fund balance in the General Fund is 10% of budgeted expenditures. Any portion of the General Fund Balance in excess of 25% of budgeted expenditures may be appropriated for expenditures.

13. Defined Benefit Cost-Sharing Plans

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Local Governmental Employees' Retirement System (LGERS) and additions to/deductions from LGERS's fiduciary net position have been determined on the same basis as they are reported by LGERS. For this purpose, plan member contributions are recognized in the period in which the contributions are due. The City of Salisbury's employer contributions are recognized when due and the City of Salisbury has a legal requirement to provide the contributions. Benefits and refunds are recognized when due and payable in accordance with the terms of LGERS. Investments are reported at fair value.

F. Revenues, Expenditures, and Expenses

1. Grant Revenue

The City recognizes grant revenue when all applicable eligibility requirements, including time requirements, are met. Resources transmitted to the City before the eligibility requirements have been met are recorded and reported as unavailable revenues.

2. Investment Income

The City recognizes investment income from pooled cash and investments as revenues in the individual funds based on the percentage of a fund's average monthly investment in pooled cash and investments to the total average monthly investment in pooled cash and investments. All investment earnings are allocated and recorded monthly in each individual fund.

3. Inter-fund Transactions

Inter-fund transactions are either for services provided or transfers. Services that are deemed to be reasonably equivalent in value are treated as revenues and expenditures/expenses. Reimbursements occur when one fund incurs the cost, and then charges the appropriate benefited fund and reduces its related cost as a reimbursement, if material. Transfers within governmental activities and business-type activities are eliminated upon consolidation.

Note 2. Detail Notes on All Funds

A. Assets

1. Deposits

All deposits of the City and its component unit are either insured or collateralized by using one of two methods. Under the Dedicated Method, all deposits that exceed the federal depository insurance coverage level are collateralized with securities held by the City's and component units' agents in these units' names. Under the Pooling Method, which is a collateral pool, all uninsured deposits are collateralized with securities held by the State Treasurer's agent in the name of the State Treasurer. Since the State Treasurer is acting in a fiduciary capacity for the City and the component units, these deposits are considered to be held by the City's and the components' agent in their names. The amount of the pledged collateral is based

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on an approved averaging method for non-interest-bearing deposits and the actual current balance for interest-bearing deposits. Depositories using the Pooling Method report to the State Treasurer the adequacy of their pooled collateral covering uninsured deposits. The State Treasurer does not confirm this information with the City or the escrow agent. Because of the inability to measure the exact amount of collateral pledged for the City or its component units under the Pooling Method, the potential exists for under-collateralization, and this risk may increase in periods of high cash flows. However, the State Treasurer of North Carolina enforces strict standards of financial stability for each depository that collateralizes public deposits under the Pooling Method. The City has deposits in banks utilizing both the Dedicated Method and the Pooling Method. The City has no policy regarding custodial credit risk for deposits, but relies on the State Treasurer to enforce standards of minimum capitalization for all pooling method financial institutions and to monitor them for compliance. The City complies with the provisions of G.S. 159-31 when designating official depositories and verifying that deposits are properly secured.

At June 30, 2024, the City's deposits had a carrying amount of \$20,281,384 and a bank balance of \$20,733,879. Of the bank balance, \$271,022 was covered by federal depository insurance and the remainder was covered by collateral held under the Pooling Method. At June 30, 2024, the City's petty cash fund totaled \$4,425.

2. Investments

At June 30, 2024, the City's investments were as follows:

<u>Investment Type</u>	<u>Valuation Measurement Method</u>	<u>Fair Value at 6/30/2024</u>	<u>Less than 6 Months</u>	<u>6-12 Months</u>
Commercial Paper	Fair Value - Level 2	\$ 27,452,093	\$ 17,793,793	\$ 9,658,300
US Treasuries	Fair Value - Level 1	9,822,652	3,822,652	6,000,000
NC Capital Management				
Trust - Government Portfolio	Fair Value - Level 1	<u>57,335,034</u>	<u>57,335,034</u>	-
Total		<u>\$ 94,609,779</u>	<u>\$ 78,951,479</u>	<u>\$ 15,658,300</u>

All investments are measured using the market approach: using prices and other relevant information generated by market transactions involving identical or comparable assets or a group of assets.

Level of fair value hierarchy: Level 1: Debt securities valued using directly observable, quoted prices (unadjusted) in active markets for identical assets, Level 2: debt securities are valued using a matrix pricing technique. Matrix pricing is used to value securities based on the securities' relationship to benchmark quoted prices.

Interest Rate Risk – The City has no formal investment policy regarding interest rate risk. As a means of limiting its exposure to fair value losses arising from rising interest rates, the City limits its investment portfolio to maturities of less than 12 months.

Credit Risk – The City has no formal policy regarding credit risk but has internal management procedures that limit the City's investments to the provision of G.S. 159-30 and restricts the purchase of securities to the highest possible ratings whenever particular types of securities are rated. The City's investments in Commercial Paper were rated P1 by Standard and Poor's and A1 or higher by Moody's Investors Service. The City's investment in the NC Capital Management Trust Government Portfolio carried a credit rating of AAAM by Standard & Poor's and AAA-mf by Moody's Investor Service as of June 30, 2024.

Custodial Credit Risk – For an investment, the custodial risk is the risk that in the event of failure of the counterparty, the City will not be able to recover the value of its investments or collateral securities that are in possession of an outside party. The City has no formal policy on custodial credit risk, but management procedures are that the City shall utilize a third-party custodial agent for book entry transactions, all of which shall be held in the City's name.

NOTES TO THE FINANCIAL STATEMENTS  
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Concentration of Credit Risk – The City adheres to a policy of maximum exposure of 33% of its investible portfolio in Commercial Paper or US Government Agencies. The City places a 10% limit of the amount that may be invested with any one issuer of Commercial Paper. More than 5% of the City’s cash and investments are in Toyota Motor Credit’s and MUFG Bank’s commercial paper. The investments are 5.9% and 5.9%, respectively of the City’s total investments.

3. Receivables - Allowances for Doubtful Accounts

The amounts shown in the statement of net position for receivables are net of the following allowances for doubtful accounts.

Fund	June 30, 2024
Governmental Activities:	
Taxes receivable	\$ 350,000
Accounts receivable	200,000
	\$ 550,000
Enterprise Funds:	
Water and Sewer Fund receivables	\$ 780,000
Stormwater Fund receivables	230,000
	\$ 1,010,000

4. Real Estate Held for Investment – Component Unit

Downtown Salisbury, Inc. holds real estate for investment and future development. The organization had purchased the Empire Hotel for \$1,000,000, and a gift was recorded in the amount of \$1,262,000 for a total initial carrying amount of \$2,262,000, which represented its appraised value at the time. In June 2011, the hotel property was appraised for \$880,000. As of June 30, 2024, the carrying value of the Empire Hotel has been reduced to the most recent appraised value.

5. Leases Receivable

For the year ended 6/30/2024, the financial statements include the adoption of GASB Statement No. 87, Leases. The primary objective of this statement is to enhance the relevance and consistency of information about governments' leasing activities. This statement establishes a single model for lease accounting based on the principle that leases are financings of the right to use an underlying asset. Under this Statement, a lessee is required to recognize a lease liability and an intangible right-to-use lease asset, and a lessor is required to recognize a lease receivable and a deferred inflow of resources. For additional information, refer to the disclosures below.

On 07/01/2021, Salisbury, NC entered into a 206-month lease as Lessor for the use of Telecommunications Site Equipment. An initial lease receivable was recorded in the amount of \$434,953. As of 06/30/2024, the value of the lease receivable is \$386,321 and the value of the short-term lease receivable is \$19,276. The lessee is required to make monthly fixed payments of \$1,984. The lease has an interest rate of 2.1456%. The Infrastructure estimated useful life was 0 months as of the contract commencement. The value of the deferred inflow of resources as of 06/30/2024 was \$358,941, and Salisbury, NC recognized lease revenue of \$25,337 during the fiscal year. The lessee has 3 extension option(s), each for 60 months.



NOTES TO THE FINANCIAL STATEMENTS  
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On 07/01/2021, Salisbury, NC entered into a 172-month lease as Lessor for the use of T Mobile\_100 West Innes Street. An initial lease receivable was recorded in the amount of \$261,478. As of 06/30/2024, the value of the lease receivable is \$215,247 and the value of the short-term lease receivable is \$15,865. The lessee is required to make monthly fixed payments of \$1,654. The lease has an interest rate of 1.9134%. The Buildings estimated useful life was 0 months as of the contract commencement. The value of the deferred inflow of resources as of 06/30/2024 was \$206,750, and Salisbury, NC recognized lease revenue of \$18,243 during the fiscal year. The lessee has 2 extension option(s), each for 60 months.

On 07/01/2021, Salisbury, NC entered into a 231-month lease as Lessor for the use of 155 Crossridge Avenue. An initial lease receivable was recorded in the amount of \$519,049. As of 06/30/2024, the value of the lease receivable is \$459,090 and the value of the short-term lease receivable is \$20,622. The lessee is required to make monthly fixed payments of \$2,581. The lease has an interest rate of 2.3005%. The Infrastructure estimated useful life was 0 months as of the contract commencement. The value of the deferred inflow of resources as of 06/30/2024 was \$438,299, and Salisbury, NC recognized lease revenue of \$26,917 during the fiscal year. The lessee has 3 extension option(s), each for 60 months. The lessee had a termination period of 2 months as of the lease commencement. The lease has a lease termination penalty of \$7,742.

Principal and Interest Expected to Maturity

Year Ending June 30,	Governmental Activities		
	Principal	Interest	Total
2025	\$ 55,763	\$ 22,425	\$ 78,188
2026	58,671	21,211	79,882
2027	60,799	19,930	80,729
2028	62,111	18,617	80,728
2029	66,902	17,248	84,150
2030-2034	374,600	63,291	437,891
2035-2039	334,783	22,207	356,990
2040-2041	47,029	770	47,799
	<u>\$ 1,060,658</u>	<u>\$ 185,699</u>	<u>\$ 1,246,357</u>

NOTES TO THE FINANCIAL STATEMENTS  
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6. Capital Assets

Primary Government

Capital asset activity for the Primary Government for the year ended June 30, 2024 was as follows:

	Beginning Balances	Increases	Decreases	Ending Balances
<b>Governmental activities:</b>				
<b>Capital assets not being depreciated:</b>				
Land	\$ 8,890,708	\$ -	\$ -	\$ 8,890,708
Construction in progress	<u>2,597,927</u>	<u>3,882,451</u>	<u>1,278,773</u>	<u>5,201,605</u>
Total capital assets not being depreciated	<u>\$ 11,488,635</u>	<u>\$ 3,882,451</u>	<u>\$ 1,278,773</u>	<u>\$ 14,092,313</u>
<b>Capital assets being depreciated:</b>				
Buildings	\$ 20,094,122	\$ 690,393	\$ -	\$ 20,784,515
Other improvements	21,426,328	581,705	-	22,008,033
Equipment	10,905,021	380,199	199,284	11,085,936
Vehicles and motorized equipment	24,427,876	2,403,096	908,679	25,922,293
Infrastructure	<u>41,754,769</u>	<u>-</u>	<u>-</u>	<u>41,754,769</u>
Total capital assets being depreciated	<u>\$ 118,608,116</u>	<u>\$ 4,055,393</u>	<u>\$ 1,107,963</u>	<u>\$ 121,555,546</u>
<b>Less accumulated depreciation for:</b>				
Buildings	\$ 6,852,038	\$ 489,681	\$ -	\$ 7,341,719
Other improvements	6,278,290	651,959	-	6,930,249
Equipment	9,464,944	448,475	199,284	9,714,135
Vehicles and motorized equipment	16,651,778	1,797,355	908,679	17,540,454
Infrastructure	<u>30,357,083</u>	<u>537,136</u>	<u>-</u>	<u>30,894,219</u>
Total accumulated depreciation	<u>\$ 69,604,133</u>	<u>\$ 3,924,606</u>	<u>\$ 1,107,963</u>	<u>\$ 72,420,776</u>
Total capital assets being depreciated, net	<u>\$ 49,003,983</u>	<u>\$ 130,787</u>	<u>\$ -</u>	<u>\$ 49,134,770</u>
<b>Capital assets being amortized:</b>				
Right to use assets:				
Leased police storage space	<u>\$ 60,047</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 60,047</u>
<b>Less accumulated amortization for:</b>				
Right to use assets:				
Leased police storage space	<u>\$ 33,514</u>	<u>\$ 16,757</u>	<u>\$ -</u>	<u>\$ 50,271</u>
Total capital assets being amortized, net	<u>\$ 26,533</u>	<u>\$ (16,757)</u>	<u>\$ -</u>	<u>\$ 9,776</u>
<b>Governmental activity capital assets, net</b>	<u><u>\$ 60,519,151</u></u>	<u><u>\$ 3,996,481</u></u>	<u><u>\$ 1,278,773</u></u>	<u><u>\$ 63,236,859</u></u>

Depreciation/amortization expense was charged to functions/programs of the primary government as follows:

General government	\$ 349,924
Public safety	1,499,165
Transportation	800,019
Environmental protection	224,572
Culture and recreational	819,910
Community and economic development	<u>247,773</u>
Total depreciation expense	<u><u>\$ 3,941,363</u></u>

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	Beginning Balances	Increases	Decreases	Ending Balances
<b>Business-type activities</b>				
<b>Water and Sewer Fund</b>				
<b>Capital assets not being depreciated:</b>				
Land	\$ 2,278,119	\$ -	\$ -	\$ 2,278,119
Construction in progress	1,432,371	3,131,944	-	4,564,315
Total capital assets not being depreciated	<u>\$ 3,710,490</u>	<u>\$ 3,131,944</u>	<u>\$ -</u>	<u>\$ 6,842,434</u>
<b>Capital assets being depreciated:</b>				
Buildings	\$ 20,999,557	\$ -	\$ -	\$ 20,999,557
Plant and distribution systems	223,719,656	-	-	223,719,656
Furniture and maintenance equipment	7,537,993	81,014	15,554	7,603,453
Vehicles and motorized equipment	5,792,130	1,543,637	401,302	6,934,465
Total capital assets being depreciated	<u>\$258,049,336</u>	<u>\$ 1,624,651</u>	<u>\$ 416,856</u>	<u>\$259,257,131</u>
<b>Less accumulated depreciation for:</b>				
Buildings	\$ 13,591,072	\$ 369,930	\$ -	\$ 13,961,002
Plant and distribution systems	104,099,016	5,105,073	-	109,204,089
Furniture and maintenance equipment	6,995,752	171,394	15,554	7,151,592
Vehicles and motorized equipment	5,153,185	311,745	401,302	5,063,628
Total accumulated depreciation	<u>\$ 129,839,025</u>	<u>\$ 5,958,142</u>	<u>\$ 416,856</u>	<u>\$ 135,380,311</u>
Total capital assets being depreciated, net	<u>\$ 128,210,311</u>	<u>\$ (4,333,491)</u>	<u>\$ -</u>	<u>\$ 123,876,820</u>
<b>Water and Sewer Fund capital assets, net</b>	<u>\$ 131,920,801</u>	<u>\$ (1,201,547)</u>	<u>\$ -</u>	<u>\$ 130,719,254</u>
<b>Broadband Services Fund</b>				
<b>Capital assets being depreciated:</b>				
Buildings	\$ 4,548,067	\$ -	\$ -	\$ 4,548,067
Plant and distribution systems	21,425,523	-	-	21,425,523
Furniture and maintenance equipment	171,167	-	-	171,167
Vehicles and motorized equipment	402,848	-	36,824	366,024
Total capital assets being depreciated	<u>\$ 26,547,605</u>	<u>\$ -</u>	<u>\$ 36,824</u>	<u>\$ 26,510,781</u>
<b>Less accumulated depreciation for:</b>				
Building	\$ 1,430,748	\$ 113,702	\$ -	\$ 1,544,450
Plant and distribution systems	6,606,011	530,848	-	7,136,859
Furniture and maintenance equipment	171,166	-	-	171,166
Vehicles and motorized equipment	402,846	-	36,824	366,022
Total accumulated depreciation	<u>\$ 8,610,771</u>	<u>\$ 644,550</u>	<u>\$ 36,824</u>	<u>\$ 9,218,497</u>
Total capital assets being depreciated, net	<u>\$ 17,936,834</u>	<u>\$ (644,550)</u>	<u>\$ -</u>	<u>\$ 17,292,284</u>
<b>Broadband Services Fund capital assets, net</b>	<u>\$ 17,936,834</u>	<u>\$ (644,550)</u>	<u>\$ -</u>	<u>\$ 17,292,284</u>
<b>Stormwater Fund</b>				
<b>Capital assets not being depreciated:</b>				
Construction in progress	\$ 41,298	\$ 397,041	\$ -	\$ 438,339
<b>Capital assets being depreciated:</b>				
Plant and distribution systems	\$ 461,498	\$ -	\$ -	\$ 461,498
Furniture and maintenance equipment	719,599	-	-	719,599
Vehicles and motorized equipment	522,876	515,394	-	1,038,270
Total capital assets being depreciated	<u>\$ 1,703,973</u>	<u>\$ 515,394</u>	<u>\$ -</u>	<u>\$ 2,219,367</u>

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	Beginning Balances	Increases	Decreases	Ending Balances
<b>Less accumulated depreciation for:</b>				
Plant and distribution systems	\$ 23,075	\$ 11,536	\$ -	\$ 34,611
Furniture and maintenance equipment	526,948	76,579	-	603,527
Vehicles and motorized equipment	250,880	64,378	-	315,258
Total accumulated depreciation	\$ 800,903	\$ 152,493	\$ -	\$ 953,396
Total capital assets being depreciated, net	\$ 903,070	\$ 362,901	\$ -	\$ 1,265,971
<b>Stormwater Fund capital assets, net</b>	\$ 944,368	\$ 759,942	\$ -	\$ 1,704,310
<b>Business-type activities - continued</b>				
<b>Transit Fund</b>				
<b>Capital assets being depreciated:</b>				
Buildings and improvements	\$ 644,200	\$ 14,716	\$ -	\$ 658,916
Furniture and maintenance equipment	223,848	24,442	-	248,290
Vehicles and motorized equipment	2,195,165	268,054	24,883	2,438,336
Total capital assets being depreciated	\$ 3,063,213	\$ 307,212	\$ 24,883	\$ 3,345,542
<b>Less accumulated depreciation for:</b>				
Buildings and improvements	\$ 636,986	\$ 392	\$ -	\$ 637,378
Furniture and maintenance equipment	212,748	5,742	-	218,490
Vehicles and motorized equipment	2,070,397	84,430	24,883	2,129,944
	\$ 2,920,131	\$ 90,564	\$ 24,883	\$ 2,985,812
<b>Transit Fund capital assets, net</b>	\$ 143,082	\$ 216,648	\$ -	\$ 359,730
<b>Business-type activities capital assets, net</b>	\$ 150,945,085	\$ (869,507)	\$ -	\$ 150,075,578

Construction commitments

The City had active construction projects as of June 30, 2024. At year-end, the City's commitments on these projects was as follows:

Project	Spent-to-date	Remaining Commitment
General Fund		
Fire Station #3	\$ 2,502,961	\$ 5,520,039

**B. Liabilities**

1. Pension Plan Obligations

a. Local Governmental Employees' Retirement System

*Plan Description* - The City of Salisbury is a participating employer in the statewide Local Governmental Employees' Retirement System (LGERS), a cost-sharing multiple-employer defined benefit pension plan administered by the State of North Carolina. LGERS membership is comprised of general employees and local law enforcement officers (LEOs) of participating local governmental entities. Article 3 of G.S. Chapter 128 assigns the authority to establish and amend benefit provisions to the North Carolina General Assembly. Management of the plan is vested in the LGERS Board of Trustees, which consists of 13 members – nine appointed by the Governor, one appointed by the State Senate, one appointed by the State House of Representatives, and the State Treasurer and State Superintendent, who serve as ex-officio members. The Local Governmental Employees' Retirement System is included in the Annual Comprehensive Financial Report (ACFR) for the State of North Carolina. The State's ACFR includes financial statements and required supplementary information for LGERS. That report may be obtained by writing to the Office of the State Controller, 1410 Mail

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Service Center, Raleigh, North Carolina 27699-1410, or by calling (919) 981-5454, or at [www.osc.nc.gov](http://www.osc.nc.gov).

*Benefits Provided* - LGERS provides retirement and survivor benefits. Retirement benefits are determined as 1.85% of the member's average final compensation times the member's years of creditable service. A member's average final compensation is calculated as the average of a member's four highest consecutive years of compensation. Plan members are eligible to retire with full retirement benefits at age 65 with five years of creditable service, at age 60 with 25 years of creditable service, or at any age with 30 years of creditable service. Plan members are eligible to retire with partial retirement benefits at age 50 with 20 years of creditable service or at age 60 with five years of creditable service (age 55 for firefighters). Survivor benefits are available to eligible beneficiaries of members who die while in active service or within 180 days of their last day of service and who have either completed 20 years of creditable service regardless of age (15 years of creditable service for firefighters and rescue squad members who are killed in the line of duty) or have completed five years of service and have reached age 60. Eligible beneficiaries may elect to receive a monthly Survivor's Alternate Benefit for life or a return of the member's contributions. The plan does not provide for automatic post-retirement benefit increases. Increases are contingent upon actuarial gains of the plan.

LGERS plan members who are LEOs are eligible to retire with full retirement benefits at age 55 with five years of creditable service as an officer, or at any age with 30 years of creditable service. LEO plan members are eligible to retire with partial retirement benefits at age 50 with 15 years of creditable service as an officer. Survivor benefits are available to eligible beneficiaries of LEO members who die while in active service or within 180 days of their last day of service and who also have either completed 20 years of creditable service regardless of age, or have completed 15 years of service as a LEO and have reached age 50, or have completed five years of creditable service as a LEO and have reached age 55, or have completed 15 years of creditable service as a LEO if killed in the line of duty. Eligible beneficiaries may elect to receive a monthly Survivor's Alternate Benefit for life or a return of the member's contributions.

*Contributions* - Contribution provisions are established by General Statute 128-30 and may be amended only by the North Carolina General Assembly. City of Salisbury employees are required to contribute 6% of their compensation. Employer contributions are actuarially determined and set annually by the LGERS Board of Trustees. The City of Salisbury's contractually required contribution rate for the year ended June 30, 2024, was 14.04% of compensation for law enforcement officers and 12.89% for general employees and firefighters, actuarially determined as an amount that, when combined with employee contributions, is expected to finance the costs of benefits earned by employees during the year. Contributions to the pension plan from the City of Salisbury were \$3,324,931 for the year ended June 30, 2024.

*Refunds of Contributions* - City employees who have terminated service as a contributing member of LGERS, may file an application for a refund of their contributions. By state law, refunds to members with at least five years of service include 4% interest. State law requires a 60-day waiting period after service termination before the refund may be paid. The acceptance of a refund payment cancels the individual's right to employer contributions or any other benefit provided by LGERS.

*Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions* - At June 30, 2024, the City reported a liability of \$19,034,553 for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2023. The total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of December 31, 2022. The total pension liability was then rolled forward to the measurement date of June 30, 2023 utilizing update procedures incorporating the actuarial assumptions. The City's proportion of the net pension liability was based on a projection of the City's long-term share of future payroll covered by the pension plan, relative to the projected future payroll covered by the pension plan of all participating LGERS employers, actuarially determined. At June 30, 2023 (measurement date), the City's proportion was 0.2874%, which was a decrease of 0.03418% from its proportion measured as of June 30, 2022.

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For the year ended June 30, 2024, the City recognized pension expense of \$4,970,450. At June 30, 2024, the City reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual experience	\$ 2,121,013	\$ 45,662
Changes of assumptions	808,859	-
Net difference between projected and actual earnings on pension plan investments	5,094,480	-
Changes in proportion and differences between City contributions and proportionate share of contributions	-	1,041,816
City contributions subsequent to the measurement date	3,324,931	-
Total	\$ 11,349,283	\$ 1,087,478

\$3,324,931 is reported as deferred outflows of resources related to pensions resulting from City contributions subsequent to the measurement date will be recognized as an increase of the net pension liability in the year ended June 30, 2025. Other amounts reported as deferred outflows and inflows of resources related to pensions will be recognized in pension expense as follows:

Year End June 30:	
2025	\$ 2,444,657
2026	1,140,589
2027	3,136,207
2028	215,421
	\$ 6,936,874

*Actuarial Assumptions* - The total pension liability in the December 31, 2022, actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation	2.50%
Salary increases	3.25% to 8.25%, including inflation and productivity factor
Investment rate of return	6.50%, net of pension plan investment expense, including inflation

The plan currently uses mortality tables that vary by age, gender, employee group (i.e. general, law enforcement officer) and health status (i.e. disabled and healthy). The current mortality rates are based on published tables and based on studies that cover significant portions of the U.S. population. The healthy mortality rates also contain a provision to reflect future mortality improvements.

The actuarial assumptions used in the December 31, 2022, valuation were based on the results of an actuarial experience study for the period December 31, 2019 through January 28, 2021.

Future ad hoc COLA amounts are not considered to be substantively automatic and are therefore not included in the measurement.

The projected long-term investment returns and inflation assumptions are developed through review of current and historical capital markets data, sell-side investment research, consultant whitepapers, and historical performance of investment strategies. Fixed income return projections reflect current yields across the U.S. Treasury yield curve and market expectations of forward yields projected and interpolated for multiple tenors and over multiple year horizons. Global public equity return projections are established through analysis of the equity risk premium and the fixed income return projections. Other asset categories and strategies' return projections reflect the foregoing and historical data analysis.

NOTES TO THE FINANCIAL STATEMENTS  
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These projections are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target allocation and best estimates of arithmetic real rates of return for each major asset class as of June 30, 2023, are summarized in the following table:

<u>Asset Class</u>	<u>Target Allocation</u>	<u>Long-Term Expected Real Rate of Return</u>
Fixed Income	33.0%	0.9%
Global Equity	38.0%	6.5%
Real Estate	8.0%	5.9%
Alternatives	8.0%	8.2%
Opportunistic Fixed Income	7.0%	5.0%
Inflation Sensitive	6.0%	2.7%
Total	<u>100%</u>	

The information above is based on 30-year expectations developed with the consulting actuary as part for the 2022 asset, liability, and investment policy study for the North Carolina Retirement Systems, including LGERS. The long-term nominal rates of return underlying the real rates of return are arithmetic annualized figures. The real rates of return are calculated from nominal rates by multiplicatively subtracting a long-term inflation assumption of 2.25%. Return projections do not include any excess return expectations over benchmark averages. All rates of return and inflation are annualized.

*Discount rate* - The discount rate used to measure the total pension liability was 6.5%. The projection of cash flows used to determine the discount rate assumed that contributions from plan members will be made at the current contribution rate and that contributions from employers will be made at statutorily required rates, actuarially determined. Based on these assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of the current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

*Sensitivity of the City's proportionate share of the net pension liability to changes in the discount rate* - The following presents the City's proportionate share of the net pension liability calculated using the discount rate of 6.5%, as well as what the City's proportionate share of the net pension asset or net pension liability would be if it were calculated using a discount rate that is one percentage point lower (5.5%) or one percentage point higher (7.5%) than the current rate:

	<u>1% Decrease (5.5%)</u>	<u>Discount Rate (6.5%)</u>	<u>1% Increase (7.5%)</u>
City's proportionate share of the net pension liability (asset)	\$ 32,976,616	\$ 19,034,553	\$ 7,556,141

*Pension plan fiduciary net position* - Detailed information about the pension plan's fiduciary net position is available in the separately issued Annual Comprehensive Financial Report (ACFR) for the State of North Carolina.

b. Law Enforcement Officers' Special Separation Allowance

(1) Plan Description

The City of Salisbury administers a public employee retirement system (the *Separation Allowance*), a single-employer defined benefit pension plan that provides retirement benefits to the City's qualified sworn law enforcement officers under the age of 62 who have completed at least 30 years of creditable service or have attained 55 years of age and have completed five or more years of creditable service. The Separation Allowance is equal to 0.85% of the annual equivalent of the base rate of compensation most recently applicable to the officer for each year of creditable service. The retirement benefits are not subject to any increases in salary or retirement allowances that may be authorized by the General

NOTES TO THE FINANCIAL STATEMENTS  
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Assembly. Article 12D of G.S. Chapter 143 assigns the authority to establish and amend benefit provisions to the North Carolina General Assembly.

All full-time City law enforcement officers are covered by the Separation Allowance. At December 31, 2022, the valuation date, the Separation Allowance's membership consisted of:

Retirees receiving benefits	13
Active plan members	<u>70</u>
Total	<u><u>83</u></u>

(2) Summary of Significant Accounting Policies

*Basis of Accounting* – The City has chosen to fund the Separation Allowance on a pay as you go basis. Pension expenditures are made from the General Fund, which is maintained on a modified accrual basis of accounting. Benefits and refunds are recognized when due and payable in accordance with the terms of the plan.

The Separation Allowance has no assets accumulated in a trust that meets the following criteria which are outlined in GASB Statement 73.

(3) Actuarial Assumptions

The entry age actuarial cost method was used in the December 31, 2022, valuation. The total pension liability in the December 31, 2022, actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation	2.50%
Salary Increases	3.25% to 7.75%, including inflation and productivity factor
Discount rate	4.00%

The discount rate is based on the yield of the S&P Municipal Bond 20-Year High Grade Rate Index as of December 31, 2022.

Mortality rates are based on the Pub-2010 amount-weighted tables, and are projected from 2010 using generational improvement with Scale MP-2019.

(4) Contributions

The City is required by Article 12D of G.S. Chapter 143 to provide these retirement benefits and has chosen to fund the amounts necessary to cover the benefits earned on a pay as you go basis through appropriations made in the General Fund operating budget. There were no contributions made by employees. The City's obligation to contribute to this plan is established and may be amended by the North Carolina General Assembly. Administration costs of the Separation Allowance are financed through investment earnings. The City paid \$204,332 as benefits came due for the reporting period.

(5) Pension Liabilities, Pension Expense, Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

At June 30, 2024, the City reported a total pension liability of \$3,507,521. The total pension liability was measured as of December 31, 2023, based on a December 31, 2022, actuarial valuation. The total pension liability was then rolled forward to the measurement date of December 31, 2023 utilizing updated procedures incorporating the actuarial assumptions. For the year ended June 30, 2024, the City recognized pension expense of \$423,275.



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	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual experience	\$ 104,842	\$ 107,107
Changes of assumptions and other inputs	394,822	476,567
Benefit payments and administrative expenses subsequent to the measurement date	146,625	-
Total	\$ 646,289	\$ 583,674

\$146,625 is reported as deferred outflows of resources related to pensions resulting from benefit payments made subsequent to the measurement date will be recognized as a decrease of the total pension liability in the year ended June 30, 2025. Other amounts reported as deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Year End June 30:	
2025	\$ 97,204
2026	32,704
2027	(111,141)
2028	(95,958)
2029	(6,819)
	\$ (84,010)

*Sensitivity of the City's total pension liability to changes in the discount rate.* The following presents the City's total pension liability calculated using the discount rate of 4%, as well as what the City's total pension liability would be if it were calculated using a discount rate that is one-percentage-point lower (3%) or one-percentage-point higher (5%) than the current rate:

	1% Decrease (3%)	Discount Rate (4%)	1% Increase (5%)
Total pension liability	\$ 3,796,434	\$ 3,507,521	\$ 3,245,257

Schedule of Changes in Total Pension Liability  
Law Enforcement Officers' Special Separation Allowance

Beginning balance	\$ 3,480,440
Changes for the year:	
Service Cost	136,903
Interest on the total pension liability	145,604
Difference between expected and actual experience	(129,561)
Changes of assumptions and other inputs	78,467
Benefit payments	(204,332)
Net pension obligation end of year	\$ 3,507,521

Changes of assumptions and other inputs reflect a change in the discount rate from 4.31 percent at December 31, 2022 (measurement date) to 4 percent at December 31, 2023 (measurement date).

The plan currently uses mortality tables that vary by age and health status (i.e. disabled and healthy). The current mortality rates for healthy members at retirement are based on the Safety Mortality Table for Retirees. Rates for all members are multiplied by 97% and set forward by one year. The current mortality rates for disabled members at retirement are based on the Non-Safety Mortality Table for Disabled Retirees. Rates are set back three years for all ages.

NOTES TO THE FINANCIAL STATEMENTS  
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The actuarial assumptions used in the December 31, 2022, valuation were based on the results of an actuarial experience study for the period January 1, 2015, through December 31, 2019.

Total Expense, Liabilities, and Deferred Outflows and Inflows of Resources Related to Pensions

Following is information related to the proportionate share and pension expense for all pension plans:

	<u>LGERS</u>	<u>LEOSSA</u>	<u>Total</u>
Pension Expense	\$ 4,970,450	\$ 423,275	\$ 5,393,725
Pension Liability	19,034,553	3,507,521	22,542,074
Proportionate share of the net pension liability	0.2874%	N/A	
Deferred Outflows of Resources			
Differences between expected and actual experience	2,121,013	104,842	2,225,855
Changes of assumptions	808,859	394,822	1,203,681
Net difference between projected and actual earnings on plan investments	5,094,480	-	5,094,480
Benefit payments and administrative costs paid subsequent to the measurement date	3,324,931	146,625	3,471,556
Deferred Inflows of Resources			
Differences between expected and actual experience	45,662	107,107	152,769
Changes of assumptions		476,567	476,567
Changes in proportion and differences between contributions and proportionate share of contributions	1,041,816	-	1,041,816

c. Supplemental Retirement Income Plan

(1) Plan Description

The City contributes to the Supplemental Retirement Income Plan (Plan), a defined contribution pension plan administered by the Department of State Treasurer and a Board of Trustees. The Plan provides retirement benefits to all full-time employees of the City. Article 5 of G.S. Chapter 135 assigns the authority to establish and amend benefit provisions to the North Carolina General Assembly. The Supplemental Retirement Income Plan for Law Enforcement Officers is included in the Annual Comprehensive Financial Report (ACFR) for the State of North Carolina. The State's ACFR includes the pension trust fund financial statements for the Internal Revenue Code Section 401(k) plan that includes the Supplemental Retirement Income Plan for Law Enforcement Officers. That report may be obtained by writing to the Office of the State Controller, 1410 Mail Service Center, Raleigh, North Carolina 27699-1410, or by calling (919) 981-5454.

(2) Funding Policy

Article 12E of G.S. Chapter 143 requires the City to contribute each month an amount equal to 5% of each law enforcement officer's salary. In addition to this requirement, the City has elected to contribute to the Plan an amount equal to 5% of the monthly salary of each employee not engaged in law enforcement (City contribution increased from 4% to 5% on January 1, 2024). All amounts contributed are vested immediately. Also, employees may make voluntary contributions to the plan. Contributions for the year ended June 30, 2024, were \$1,801,790, which consisted of \$1,156,631 from the City and \$645,159 from the employees. No amounts were forfeited.

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d. Other Post-employment Benefits (OPEB)

Healthcare Benefits

(1) Plan Description

Under the terms of a City resolution, the City administers a single-employer defined benefit Healthcare Benefits Plan (the HCB Plan). The City Council has the authority to establish and amend the benefit terms and financing requirements and did so as of January 1, 2012. No assets are accumulated in a trust that meets the criteria in paragraph 4 of GASB Statement 75.

(2) Benefits Provided

Retirees who had fifteen or more years of creditable service to the City and were hired prior to January 1, 2012, qualify for benefits similar to those of employees. The City pays the full cost of coverage for employees' benefits through its self-insured Healthcare Fund. Retirees who qualify for coverage receive the same benefits as active employees. Coverage for retirees end once the retiree reaches age 65 or is eligible for Medicare, whichever comes first. The City Council may amend benefit provisions. A separate report was not issued for the plan.

Membership of the HCB Plan consisted of the following at June 30, 2023, the valuation date of the latest actuarial valuation:

	<u>General Employees</u>	<u>Law Enforcement Officers</u>
Retirees and dependents receiving benefits	52	18
Active plan members	93	19
Total	<u>119</u>	<u>44</u>

(3) Total OPEB Liability

The City's total OPEB liability of \$8,351,574 was measured as of June 30, 2023 and was determined by an actuarial valuation as of June 30, 2023.

*Actuarial assumptions and other inputs.* The total OPEB liability in the June 30, 2023 actuarial valuation was determined using the following actuarial assumptions and other inputs, applied to all periods included in the measurement unless otherwise specified:

Inflation	2.50%
Real wage growth	0.75%
Wage inflation	3.25%
Salary increases, including wage inflation	
General Employees	3.25% - 8.41%
Firefighters	3.25% - 8.15%
Law Enforcement Officers	3.25% - 7.90%
Municipal Bond Index Rate	
Prior Measurement Date	3.54%
Measurement Date	3.65%
Healthcare cost trend rates	
Pre-Medicare	7.0% for 2023, decreasing to an ultimate rate of 4.5% by 2033
Dental	3.50%
HSA Contribution	2.50%

The City selected a Municipal Bond Index Rate equal to the Bond Buyer 20-year General Obligation Bond Index published at the last Thursday of June by The Bond Buyer, and Municipal Bond Index Rate as of the measurement date as of the discount rate used to measure the total OPEB liability.

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(4) Changes in Total OPEB Liability

	<u>Total OPEB Liability</u>
Balance at June 30, 2023	\$ 7,835,909
Changes for the year:	
Service Cost at the end of the year	127,673
Interest on Total OPEB Liability and Cash Flows	270,115
Change in benefit terms	15,185
Differences between expected and actual experience	612,355
Changes of assumptions and other inputs	162,632
Benefit payments	(672,295)
Net changes	\$ 515,665
Net pension obligation end of year	\$ 8,351,574

Changes in assumptions and other inputs reflect a change in the discount rate from 3.54% to 3.65%.

Mortality rates were based on the Pub-210 mortality tables, with adjustments for LGERS experience and generational mortality improvements using Scale MP-2019.

The demographic actuarial assumptions for retirement, disability incidence, withdrawal, and salary increases used in the June 30, 2023 valuation were based on the results of an actuarial experience study for the period January 1, 2015 – December 31, 2019, adopted by the LGERS Board.

The remaining actuarial assumptions (e.g., initial per capita costs, health care cost trends, rate of plan participation, rates of plan election, etc.) used in the June 30, 2023 valuation were based on a review of recent plan experience done concurrently with the June 30, 2023 valuation.

*Sensitivity of the total OPEB liability to changes in the discount rate.* The following presents the total OPEB liability of the City, as well as what the City's total OPEB liability would be if it were calculated using a discount rate that is 1-percentage-point lower (2.65%) or 1-percentage-point higher (4.65%) than the current discount rate:

	1% Decrease (2.65%)	Discount Rate (3.65%)	1% Increase (4.65%)
Total OPEB liability	\$ 8,922,582	\$ 8,351,574	\$ 7,827,784

*Sensitivity of the total OPEB liability to changes in the healthcare cost trend rates.* The following presents the total OPEB liability of the City, as well as what the City's total OPEB liability would be if it were calculated using healthcare cost trend rates that are 1-percentage-point lower or 1-percentage-point higher than the current healthcare cost trend rates:

	1% Decrease	Current	1% Increase
Total OPEB liability	\$ 7,762,394	\$ 8,351,574	\$ 9,014,305

(5) OPEB Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB

For the year ended June 30, 2024, the City recognized OPEB income of \$422,197. At June 30, 2024, the City reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

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	Deferred Outflows of Resource	Deferred Inflows of Resource
Differences between expected and actual experience	\$ 448,624	\$ 846,376
Changes of assumptions and other inputs	522,632	326,174
Benefit payments and administrative expenses subsequent to the measurement date	-	-
Total	\$ 1,614,110	\$ 1,172,550

\$642,854 reported as deferred outflows of resources related to pensions resulting from benefit payments made and administrative expenses incurred subsequent to the measurement date will be recognized as a decrease of the total OPEB liability in the year ended June 30, 2025 rather than in the current fiscal year.

Other amounts reported as deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Year End June 30:	
2025	\$ (440,971)
2026	86,335
2027	153,342
	\$ (201,294)

2. Other Employment Benefits

The City of Salisbury has elected to provide death benefits to employees through the Death Benefit Plan for members of the Local Governmental Employees' Retirement System (Death Benefit Plan), a multiple-employer State-administered cost-sharing plan funded on a one-year term cost basis. The beneficiaries of those employees who die in active service after one year of contributing membership in the System, or who die within 180 days after retirement or termination of service and have at least one year of contributing membership service in the System at the time of death are eligible for death benefits. Lump sum death benefit payments to beneficiaries are equal to the employee's 12 highest months' salary in a row during the 24 months prior to the employee's death, but the death benefit may not exceed \$50,000 or be less than \$25,000. Because all death benefit payments are made from the Death Benefit Plan and not the City, the City does not determine the number of eligible participants. The City has no liability beyond the payment of monthly contributions. The contributions to the Death Benefit Plan cannot be separated between the post-employment benefit amount and the other benefit amount. Contributions are determined as a percentage of monthly payroll based upon rates established annually by the State. Separate rates are set for employees not engaged in law enforcement and for law enforcement officers. The City considers these contributions to be immaterial.

The City also provides a life and accidental death and dismemberment policy for its full-time employees in the amount of the employee's annual salary rounded up to the nearest thousand. The maximum benefit amount is \$300,000.

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3. Deferred Outflows and Inflows of Resources

Deferred outflows of resources at year end are comprised of the following:

Deferred amount on refunding	\$ 907,118
Contributions to pension plan in current fiscal year	3,324,931
Benefit payments made for LEOSSA subsequent to measurement date	146,625
Benefit payments made for OPEB subsequent to measurement date	642,854
Differences between expected and actual experience	2,674,479
Changes of assumptions	1,726,313
Net difference between projected and actual earnings on pension plan investments	5,094,480
Total deferred outflows of resources	\$ 14,516,800

Deferred inflows of resources at year end are comprised of the following:

	Statement of Net Position	General Fund Balance Sheet
Taxes receivable	\$ -	\$ 512,800
Leases Receivable	1,003,990	1,003,990
Differences between expected and actual experience	999,145	-
Changes in proportion and differences between City contributions and proportionate share of contributions	1,041,816	-
Changes of assumptions and other inputs	802,741	-
Total deferred inflows of resources	\$ 3,847,692	\$ 1,516,790

4. Risk Management

The City is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The City participates in a self-funded risk financing pool administered by the North Carolina League of Municipalities. Through this pool the City obtains general liability coverage of \$1,000,000, liability coverage for law enforcement officers of \$3,000,000, and automobile liability coverage of \$3,000,000. In addition, the City maintains replacement cost insurance on real and personal property, including boiler and machinery. The liability exposure is reinsured through commercial carriers for claims in excess of retentions. Stop loss insurance is purchased to protect against large medical claims that exceed certain dollar cost levels. Specific information on the limits of the reinsurance and excess stop loss policies purchased by the City can be obtained by contacting the Risk Management Department of the City. The NCLM pool is audited annually by certified public accountants, and the audited financial statements are available to the City upon request.

In accordance with G.S. 159-29, City employees who have access to \$100 or more of the City's funds at any given time are performance bonded. The finance officer is individually bonded for \$1,000,000. The remaining employees who have access to funds are bonded under a blanket bond for \$100,000.

There have been no significant reductions in insurance coverage in the prior year, and settled claims have not exceeded coverage in any of the past three fiscal years. The City of Salisbury is not located in an area that is at a high risk of flooding. Therefore, the City has elected not to carry flood insurance.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2024

In addition, the City currently self-insures an employee health benefits program through a third-party administrator. However, the City's exposure is limited to \$100,000 per individual and to 125% of estimated annual aggregate claims. The City also carries an excess workers' compensation policy through a commercial insurer in the amount of \$1,000,000. The City retains a \$500,000 deductible (\$600,000 for Police and Fire employees) for this coverage. Liabilities include an amount for claims that have been incurred but not reported (IBNRs). Claim liabilities are calculated considering the effects of inflation, recent claim settlement trends including frequency and amount of pay-outs, and other economic and social factors. The liability for claims is reported in the current liabilities of the internal service funds. Changes in the balances of claims liabilities during the past three years are as follows:

	Year ended June 30, 2023	Year ended June 30, 2024
Unpaid claims, beginning of fiscal year	\$ 378,961	\$ 415,358
Incurred claims (including IBNRs)	5,193,191	5,316,503
Claim payments	(5,156,794)	(5,372,206)
Unpaid claims, end of fiscal year	\$ 415,358	\$ 359,655

An independent review of the City's various risk management activities is conducted annually, and coverage is adjusted as needed. There have been no reductions in insurance coverage from the prior year.

5. Claims, Judgments, and Contingent Liabilities

At June 30, 2024, the City was a defendant to various lawsuits. In the opinion of the City's management and the City attorney, the ultimate effect of these legal matters will not have a material adverse effect on the City's financial position.

6. Long-Term Obligations

a. Leases

On July 1, 2021, the City entered into a 43-month lease as Lessee for the use of building for storage. An initial lease liability was recorded in the amount of \$60,047. As of June 30, 2024, the value of the lease was \$10,294. The City is required to make monthly fixed payments of \$1,350. The lease has an interest rate of 0.89%. The building's estimated useful life was 43 months as of the contract commencement. The value of the right to use asset as of June 30, 2024 was \$60,047 with accumulated amortization of \$50,271.

The future minimum lease obligations and the net present value of these the minimum lease payments as of June 30, 2024, were as follows:

Year Ending June 30,	Principal	Interest	Total
2025	\$ 10,294	\$ 30	\$ 10,324

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2024

b. Installment Purchases

The City has entered into various installment purchase contracts to finance the acquisition and renovation of various equipment and facilities. These installment purchase contracts are as follows:

	<u>Balance June 30, 2024</u>
<b>Serviced by the Governmental Activities</b>	
\$7,500,000 direct placement Installment Purchase Contract to build a new fire station, rate of 3.17%, issued October 2018, payable in 30 semi-annual payments of \$250,000 principal plus interest through September 2033. The new fire station is pledged as collateral for the debt.	4,750,000
\$6,500,000 direct placement Installment Purchase Contract to build a new fire station, rate of 3.29%, issued June 2023, payable in 30 semi-annual payments of \$217,000 principal plus interest through June 2035. The new fire station is pledged as collateral for the debt.	<u>6,066,000</u>
	<u>\$ 10,816,000</u>
<b>Serviced by Business-Type Activities</b>	
\$25,645,000 direct placement Refunding Installment Purchase Contract dated July 2018, interest rate 2.75%, payable in 11 annual principal payments, plus semi-annual interest payments through March 2029. The has pledged City Hall, Fire Station #3, and the Customer Service Center as collateral for this loan.	<u>12,775,000</u>
	<u>\$ 12,775,000</u>
<b>Total Installment Purchase indebtedness</b>	<u><u>\$ 23,591,000</u></u>

The future minimum payments of the installment purchases as of June 30, 2024, total \$26,919,378, including \$3,328,378 of interest are as follows:

Year Ending June 30,	Governmental Activities		Business-Type Activities		Total	
	Principal	Interest	Principal	Interest	Principal	Interest
2025	\$ 934,000	\$ 346,184	\$ 2,370,000	\$ 351,312	\$ 3,304,000	\$ 697,496
2026	934,000	316,055	2,460,000	286,137	3,394,000	602,192
2027	934,000	285,927	2,555,000	218,488	3,489,000	504,415
2028	934,000	255,798	2,655,000	148,225	3,589,000	404,023
2029	933,000	225,670	2,735,000	75,213	3,668,000	300,883
2030-2034	3,732,000	676,912	-	-	3,732,000	676,912
2035-2038	2,415,000	142,457	-	-	2,415,000	142,457
	<u>\$10,816,000</u>	<u>\$ 2,249,003</u>	<u>\$ 12,775,000</u>	<u>\$ 1,079,375</u>	<u>\$ 23,591,000</u>	<u>\$ 3,328,378</u>

Restructuring of Debt Terms

In November 2019, the City renegotiated the interest rate on the remainder of existing \$25,645,000 debt mentioned above from 3.84% to 2.75%. First Bank reduced the rate due to falling interest rates and the City's potential to seek Request for Proposals to refund this debt. Rather than taking a chance on losing the debt, First Bank worked with the City to modify the terms of the debt and reduced the interest rate. There is a 1% penalty if the City decides to refund this rate again in the future. This restructuring of the existing debt will save the City \$1,298,491 over the remaining life of the loan.



NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2024

c. Notes Payable

The City has entered into various agreements to lease certain water and sewer distribution systems. These agreements have been recorded at the present value of the future minimum lease payments as of the date of their inception. Interest rates on these agreements range from 3.385% to 5.6%. The City has recorded water and sewer assets related to these notes payable at the City's cost of \$20,258,125. Those assets have a net book value of \$9,995,425 at June 30, 2024, and total accumulated depreciation of \$10,262,700. The future minimum payments at June 30, 2024, total \$394,116, including \$17,368 of interest. Upon completion of these note payments the City will take ownership of the related assets.

The future minimum notes payable obligations as of June 30, 2024, were as follows:

Year Ending	Notes Payable	
June 30,	Principal	Interest
2025	\$ 125,583	\$ 8,684
2026	125,583	5,789
2027	125,582	2,895
	\$ 376,748	\$ 17,368

d. Revenue Bonds

The long-term debt of the City's Enterprise Funds includes Revenue Bonds in the Water and Sewer Fund where the City pledges income derived from the Enterprise Fund acquiring on constructing assets with the proceeds to pay debt service. Revenue bonds in the Water and Sewer Fund consist of the following issues:

	Balance June 30, 2024
\$6,000,000 direct placement Water and Sewer Revenue Bonds, Series 2006, rate of 3.99%, issued December 2006, maturing serially to 2026	\$ 1,034,573
\$6,550,000 private placement Water Sewer Revenue Refunding Bonds, Series 2012, rate of 2.615%, issued April 2012, maturing serially to 2028	1,865,000
\$39,860,000 public offering Water Sewer Revenue Refunding Bonds, Series 2020, rate of 5.0%, yield 3.09% issued April 2020, maturing serially to 2045. This amount is net of an unamortized premium of \$4,799,449.	31,470,000
Total Revenue Bonds	\$ 34,369,573

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2024

The future payments of the revenue bonds are as follows:

Year Ending June 30,	Business-Type Activities Revenue Bonds	
	Principal	Interest
2025	\$ 3,216,550	\$ 1,653,954
2026	2,837,813	1,508,551
2027	2,735,210	1,383,587
2028	1,375,000	1,266,487
2029	935,000	1,210,250
2030-2034	5,440,000	5,299,750
2035-2039	6,940,000	3,797,250
2040-2044	8,845,000	1,681,750
2045	2,045,000	31,750
	<u>\$ 34,369,573</u>	<u>\$ 17,833,329</u>
Unamortized premium	4,779,449	-
	<u>\$ 39,149,022</u>	<u>\$ 17,833,329</u>

Refunding

In April 2020, the City completed a \$10.485 million refunding of existing debt in the Water and Sewer Fund as part of the \$39,860,000 Revenue Bonds listed above. The City will see a net present value savings (difference between the present values of the old and new debt service payments) of \$897,427. The total reduction in principal and interest payments from the refunded debt (old) to the refunding debt (new) is \$961,901. The amount outstanding as of June 30, 2024 is \$5,971,000.

The Revenue Bond General Trust Indenture requires that the City must maintain certain debt covenants relating to reporting requirements, annual budgets, and minimum Water and Sewer Fund revenues. Net revenues available for revenue bond debt service cannot be less than one hundred twenty percent (120%) of the long-term debt service requirement for parity indebtedness and one hundred percent (100%) for all general obligation debt. The City has been in compliance with these covenants since the issuance of the Revenue Bonds, which were used for infrastructure improvements. The calculations of the City's revenue bond coverage for the last three years are as follows:

Fiscal Year	Gross Revenues (1)	Operating Expenditures(2)	Net Revenues Available for	Debt Service Requirements		Coverage Ratios	
			Revenue Bond Debt Service	Parity Debt (3)	All Debt	Parity Debt	All Debt
2022	\$ 30,795,798	\$ 17,402,072	\$ 13,393,726	\$ 4,874,522	\$ 5,240,382	274.77%	255.59%
2023	33,049,595	20,634,831	\$ 12,414,764	4,870,108	5,104,059	254.92%	243.23%
2024	35,045,141	21,872,573	\$ 13,172,568	4,879,152	5,081,535	269.98%	259.22%

- (1) Total operating revenues plus investment earnings exclusive of revenue bond investment earnings.
- (2) Total operating expenses exclusive of depreciation.
- (3) Parity debt includes revenue bonds only.

The City has pledged future water and sewer customer revenues, net of specified operating expenses, to repay \$52,410,000 in water and sewer system revenues bonds issued from 2006 to 2020. Proceeds from the bonds provided financing for various water and sewer system capital projects. The bonds are payable solely from water and sewer customer net revenues and are payable through 2045. Annual principal and interest payments on the bonds are expected to require less than 25% of gross revenues. The total principal and interest remaining to be paid on the bonds is \$52,202,902. Principal and interest paid for the current fiscal year and total customer net revenues were \$4,879,152 and \$35,045,141, respectively.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2024

e. Changes in Long-Term Liabilities

	June 30, 2023	Additions	Retirements	June 30, 2024	Current Portion of Balance
<b>Governmental Activities</b>					
<b>General Fund</b>					
Installment purchases	\$ 12,197,911	\$ -	\$ 1,381,911	\$ 10,816,000	\$ 934,000
Lease liabilities	27,517	-	17,223	10,294	10,294
Total OPEB liability	5,881,334	377,717	-	6,259,051	629,905
Net pension liability (LGERS)	13,616,470	648,893	-	14,265,363	-
Total pension liability (LEO)	3,480,440	27,081	-	3,507,521	281,281
Compensated absences	2,018,300	1,255,084	1,260,524	2,012,860	201,286
	<u>\$ 37,221,972</u>	<u>\$ 2,308,775</u>	<u>\$ 2,659,658</u>	<u>\$ 36,871,089</u>	<u>\$ 2,056,766</u>
<b>Business-type activities</b>					
<b>Water and Sewer Fund</b>					
Revenue bonds	\$ 42,578,176	\$ -	\$ 3,429,154	\$ 39,149,022	\$ 3,216,550
Installment purchases	64,620	-	64,620	-	-
Notes payable	502,331	-	125,583	376,748	125,583
Total OPEB liability	1,602,399	119,766	-	1,722,165	74,786
Net pension liability (LGERS)	3,709,877	215,209	-	3,925,086	-
Compensated absences	492,334	309,007	302,831	498,510	49,851
<b>Broadband Services Fund</b>					
Installment purchases	15,055,000	-	2,280,000	12,775,000	2,370,000
<b>Mass Transit Fund</b>					
Total OPEB liability	176,088	9,091	-	185,179	-
Net pension liability (LGERS)	407,678	14,374	-	422,052	-
Compensated absences	66,282	33,237	36,395	63,124	6,312
<b>Stormwater Fund</b>					
Total OPEB liability	176,088	9,091	-	185,179	-
Net pension liability (LGERS)	407,678	14,374	-	422,052	-
Compensated absences	14,942	7,799	19,993	2,748	275
	<u>\$ 65,253,493</u>	<u>\$ 731,948</u>	<u>\$ 6,258,576</u>	<u>\$ 59,726,865</u>	<u>\$ 5,843,357</u>
<b>Total</b>	<u><u>\$102,475,465</u></u>	<u><u>\$ 3,040,723</u></u>	<u><u>\$ 8,918,234</u></u>	<u><u>\$ 96,597,954</u></u>	<u><u>\$ 7,900,123</u></u>

The legal debt margin for the City as of June 30, 2024, is \$331,391,665. Liabilities for Other Post-employment Benefits and Compensated Absences are liquidated from the funds in which the liabilities occur.

The General Fund, Water and Sewer Fund, Broadband Services Fund, Stormwater Fund, and Mass Transit Fund are typically used to liquidate other long-term liabilities, including pension liabilities, OPEB, and compensated absences, depending on the fund in which the employee is assigned.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2024

(6) Accounts Payable

Accounts payable for the governmental activities and the business-type activities are as follows:

	Governmental Activities	Business-type Activities
Accounts payable	\$ 2,120,871	\$ 1,791,987
Accrued payroll and payroll liabilities	803,123	310,698
Other accrued liabilities	331,665	-
	\$ 3,255,659	\$ 2,102,685

C. Interfund Balances and Activity

1. Transfers to/from Other Funds

Transfers to/from other funds, for the purpose of sustaining the related Enterprise fund, during the fiscal year ending June 30, 2024, consisted of the following:

From the General Fund to the Broadband Services Fund	\$ 2,700,000
From the General Fund to the Mass Transit Fund	668,000
	\$ 3,368,000

2. Due To/Due from Other Funds

At June 30, 2024, the Broadband Services Fund owed the Water and Sewer Fund \$4,801,961 for a loan to help fund services in the early stages of operations. The terms of the arrangement require the Broadband Services Fund to repay the Water and Sewer Fund interest at a rate of 1.0%. Also, the Community Development Fund owed the General Fund \$184,000 for a temporary loan to cover cash needs while awaiting reimbursements of grant-funded expenditures from another government.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2024

D. Fund Balance

The following schedule provides management and citizens with information on the portion of General Fund Balance that is available for appropriation:

Total Fund Balance - General Fund	\$ 39,217,129
Less:	
Inventories	681,654
Leases	56,667
Prepaid Items	144,229
Restricted for Stabilization by State Statute	<u>6,526,195</u>
	<u>\$ 7,408,745</u>
Fund Balance Available for Appropriation	\$ 31,808,384
Working Capital/Fund Balance Policy (25%)	<u>11,703,981</u>
Remaining Fund Balance in excess of Working Capital/Fund Balance Policy	<u>\$ 20,104,403</u>

The City has adopted a minimum fund balance policy for the General Fund which instructs management to conduct the business of the City in such a manner that available fund balance is at least equal or greater than 25% of the actual General Fund expenditures.

E. Net Investment in Capital Assets

Net investments in capital assets at June 30, 2023, are computed as follows:

	<u>Governmental Activities</u>	<u>Business-Type Activities</u>	<u>Total</u>
Net capital assets	\$ 63,236,859	\$ 150,075,578	\$ 213,312,437
Less capital debt:			
Gross debt	\$ 10,826,294	\$ 52,300,770	\$ 63,127,064
Less:			
Unexpended debt proceeds	(4,613,367)	-	(4,613,367)
Deferred amount on refunding	<u>-</u>	<u>(907,118)</u>	<u>(907,118)</u>
	<u>\$ 6,212,927</u>	<u>\$ 51,393,652</u>	<u>\$ 57,606,579</u>
Net investment in capital assets	<u>\$ 57,023,932</u>	<u>\$ 98,681,926</u>	<u>\$ 155,705,858</u>

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2024

F. Operational Agreement

In January 2017, the City issued a Request for Proposals expressing its interest in entering into a contractual arrangement with a third-party provider that would enhance the operations, sales, marketing, and delivery of its Broadband services. As a result, the City entered to an agreement with Hotwire Communications, Ltd., and Hotwire took over the day-to-day operations and maintenance of the Broadband system assets in September 2018. The agreement is for 20 years with an option to renew for an additional 20 years. Hotwire Communications, Ltd. pays the City a portion of their gross sales on a quarterly basis.

Note 4. Summary Disclosure of Significant Contingencies

Federal and State Assisted Programs

The City has received proceeds from several federal and State grants. Periodic audits of these grants are required and certain costs may be questioned as not being appropriate expenditures under the grant agreements. Such audits could result in the refund of grant moneys to the grantor agencies. Management believes that any required refunds will be immaterial. No provision has been made in the accompanying financial statements for the refund of grant moneys.

Note 5. Subsequent Events

Subsequent events have been evaluated through November 12, 2024, which is the date the financial statements were available to be issued.

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## **Required Supplemental Financial Data**

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This section contains additional information required by accounting principles generally accepted in the United States of America.

- Schedule of Changes in Total Pension Liability for the Law Enforcement Officers' Special Separation Allowance
- Schedule of Total Pension Liability as a Percentage of Covered Payroll for the Law Enforcement Officers' Special Separation Allowance
- Schedule of Proportionate Share of Net Pension Liability (Asset) – Local Government Employees' Retirement System
- Schedule of Employer Contributions - Local Government Employees' Retirement System
- Schedule of Changes in Total OPEB Liability and Related Ratios



## CITY OF SALISBURY, NORTH CAROLINA

## SCHEDULE OF CHANGES IN TOTAL PENSION LIABILITY

## LAW ENFORCEMENT OFFICERS' SPECIAL SEPARATION ALLOWANCE

	<u>2024</u>	<u>2023</u>	<u>2022</u>	<u>2021</u>	<u>2020</u>	<u>2019</u>	<u>2018</u>	<u>2017</u>
Beginning balance	\$3,480,440	\$3,952,090	\$4,008,996	\$ 2,950,159	\$ 2,667,698	\$ 2,532,295	\$ 2,665,194	\$ 2,787,966
Service cost	136,903	208,459	214,452	140,961	126,230	112,214	80,660	97,072
Interest on total pension liability	145,604	86,602	74,682	92,130	92,660	75,425	98,110	94,894
Differences between expected and actual experience	(129,561)	83,725	39,729	34,895	223,775	333,623	(191,008)	-
Changes of assumptions or other inputs	78,467	(644,203)	(106,820)	1,039,030	83,971	(95,012)	126,323	(54,993)
Benefit payments	<u>(204,332)</u>	<u>(206,233)</u>	<u>(278,949)</u>	<u>(248,179)</u>	<u>(244,175)</u>	<u>(290,847)</u>	<u>(246,984)</u>	<u>(259,745)</u>
Ending balance of the total pension liability	<u>\$3,507,521</u>	<u>\$3,480,440</u>	<u>\$3,952,090</u>	<u>\$ 4,008,996</u>	<u>\$ 2,950,159</u>	<u>\$ 2,667,698</u>	<u>\$ 2,532,295</u>	<u>\$ 2,665,194</u>

The amounts presented were determined as of the prior December 31.

Note: This information was not available prior to FY17. This will become a 10-year schedule, and information will be added as it becomes available.

## CITY OF SALISBURY, NORTH CAROLINA

## SCHEDULE OF TOTAL PENSION LIABILITY AS A PERCENTAGE OF COVERED EMPLOYEE PAYROLL

## LAW ENFORCEMENT OFFICERS' SPECIAL SEPARATION ALLOWANCE

	<u>2024</u>	<u>2023</u>	<u>2022</u>	<u>2021</u>	<u>2020</u>	<u>2019</u>	<u>2018</u>	<u>2017</u>
Total pension liability	\$ 3,507,521	\$ 3,480,440	\$ 3,952,090	\$ 4,008,996	\$ 2,950,159	\$ 2,667,698	\$ 2,532,295	\$ 2,665,104
Covered employee payroll	4,783,357	4,845,509	4,738,796	5,063,105	4,791,638	4,037,042	3,230,722	3,524,395
Total pension liability as a percentage of covered employee payroll	73.33%	71.83%	83.40%	79.18%	61.57%	66.08%	78.38%	75.62%

Notes to the schedules:

The City of Salisbury has no assets accumulated in a trust that meets the criteria in paragraph 4 of GASB Statement 73 to pay related benefits.

Note: This information was not available prior to FY17. This will become a 10-year schedule, and information will be added as it becomes available.

CITY OF SALISBURY, NORTH CAROLINA

CITY OF SALISBURY'S PROPORTIONATE SHARE OF NET PENSION LIABILITY (ASSET)

REQUIRED SUPPLEMENTARY INFORMATION

LAST TEN FISCAL YEARS\*

LOCAL GOVERNMENT EMPLOYEES' RETIREMENT SYSTEM

	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015
Salisbury's proportion of the net pension liability (asset) (%)	0.28740%	0.32158%	0.32638%	0.34219%	0.34512%	0.32947%	0.31579%	0.31795%	0.35899%	0.34841%
Salisbury's proportion of the net pension liability (asset) (\$)	\$19,034,553	\$18,141,704	\$ 5,005,351	\$12,227,905	\$ 9,424,958	\$ 7,816,155	\$ 4,824,395	\$ 6,747,963	\$ 1,611,126	\$ (2,054,735)
Salisbury's covered payroll during the measurement period	\$24,108,665	\$23,706,497	\$21,658,729	\$22,047,618	\$21,593,079	\$21,022,551	\$19,476,154	\$18,596,557	\$17,831,698	\$17,342,485
Salisbury's prororitonate share of the net pension liability (asset) as a percentage of its covered payroll	78.95%	76.53%	23.11%	55.46%	43.65%	37.18%	24.77%	36.29%	9.04%	(11.85%)
Plan fiduciary net postion as a percentage of the total pension liability **	82.49%	84.14%	95.51%	88.61%	90.86%	91.63%	94.18%	91.15%	98.09%	102.64%

\* The amounts presented for each fiscal year were determined as of the prior fiscal year ending June 30.

\*\* This will be the same percentage for all participant employers in the LGERS plan.

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**CITY OF SALISBURY, NORTH CAROLINA**  
**CITY OF SALISBURY'S CONTRIBUTIONS**  
**REQUIRED SUPPLEMENTARY INFORMATION**  
**LAST TEN FISCAL YEARS**

**LOCAL GOVERNMENT EMPLOYEES' RETIREMENT SYSTEM**

	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015
Contractually required contribution	\$ 3,324,931	\$ 2,970,154	\$ 2,714,518	\$ 2,208,863	\$ 1,998,839	\$ 1,720,270	\$ 1,591,661	\$ 1,449,492	\$ 1,269,570	\$ 1,292,935
Contributions in relation to the contractually required contribution	<u>3,324,931</u>	<u>2,970,154</u>	<u>2,714,518</u>	<u>2,208,863</u>	<u>1,998,839</u>	<u>1,720,270</u>	<u>1,591,661</u>	<u>1,449,492</u>	<u>1,269,570</u>	<u>1,292,935</u>
Contribution deficiency (excess)	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
Salisbury's covered payroll	\$25,332,626	\$24,108,665	\$23,706,497	\$21,658,729	\$22,047,618	\$21,593,079	\$21,022,551	\$19,476,154	\$18,596,557	\$17,831,698
Contributions as a percentage of covered payroll	13.13%	12.32%	11.45%	10.20%	9.07%	7.97%	7.57%	7.44%	6.83%	7.23%

## CITY OF SALISBURY, NORTH CAROLINA

## SCHEDULE OF CHANGES IN TOTAL OPEB LIABILITY AND RELATED RATIOS

Total OPEB Liability	2024	2023	2022	2021	2020	2019	2018
Service cost	\$ 127,673	\$ 163,394	\$ 318,090	\$ 255,494	\$ 346,716	\$ 356,923	\$ 383,092
Interest	270,115	187,638	255,459	380,134	460,097	430,678	379,063
Changes of benefit terms	15,185	-	-	(192,191)	-	-	-
Differences between expected and actual experience	612,355	(40,404)	(3,401,656)	(133,585)	(1,634,988)	(137,017)	(130,089)
Changes of assumptions or other inputs	162,632	(684,608)	754,858	995,730	252,873	(302,631)	(535,319)
Benefit payments	<u>(672,295)</u>	<u>(623,969)</u>	<u>(664,441)</u>	<u>(673,226)</u>	<u>(620,442)</u>	<u>(616,043)</u>	<u>(570,137)</u>
Net Change in total OPEB liability	\$ 515,665	\$ (997,949)	\$ (2,737,690)	\$ 632,356	\$ (1,195,744)	\$ (268,090)	\$ (473,390)
Total OPEB liability - beginning	<u>7,835,909</u>	<u>8,833,858</u>	<u>11,571,548</u>	<u>10,939,192</u>	<u>12,134,936</u>	<u>12,403,026</u>	<u>12,876,416</u>
Total OPEB liability - ending	<u>\$ 8,351,574</u>	<u>\$ 7,835,909</u>	<u>\$ 8,833,858</u>	<u>\$ 11,571,548</u>	<u>\$ 10,939,192</u>	<u>\$ 12,134,936</u>	<u>\$ 12,403,026</u>
Covered employee payroll	\$ 7,919,297	\$ 5,887,055	\$ 5,887,055	\$ 10,537,174	\$ 10,537,174	\$ 12,491,749	\$ 12,491,749
Total OPEB liability as percentage of covered employee payroll	105.46%	133.10%	150.06%	109.82%	103.82%	97.14%	99.29%

**Notes to Schedule**

There are no assets accumulated in a trust that meets the criteria of GASB codification P22.101 or P52.101 to pay related benefits for the OPEB plan.

Changes of assumptions: Changes of assumptions and other inputs reflect the effects of changes in the discount rate. The following are the discount rates used.

2024	2023	2022	2021	2020	2019	2018
Rate	Rate	Rate	Rate	Rate	Rate	Rate
3.65%	3.54%	2.16%	2.21%	3.50%	3.89%	3.56%

Note: This information was not available prior to FY18. This will become a 10-year schedule, and information will be added as it becomes available.



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# Supplementary Financial Data

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# Major Governmental Funds

The General Fund is used to account for resources traditionally associated with governments which are not required legally or by sound financial management to be accounted for in another fund.

The Capital Projects Funds is used to account for the acquisition or construction of capital projects other than those financed by enterprise funds.

**B-1**  
**CITY OF SALISBURY, NORTH CAROLINA**  
**GENERAL FUND**  
**SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE -**  
**BUDGET AND ACTUAL**  
**For the Year Ended June 30, 2024**  
**With Comparative Actual Amounts for Year Ended June 30, 2023**

	<u>2024</u>		<u>2023</u>	
	<u>Budget</u>	<u>Actual</u>	<u>Variance with Budget Positive (Negative)</u>	<u>Actual</u>
<b>REVENUES:</b>				
Taxes:				
General property-current	\$ 25,276,909	\$ 26,506,622	\$ 1,229,713	\$ 23,057,290
General property-prior	312,000	362,545	50,545	391,124
Auto tax	720,000	759,010	39,010	641,783
Interest on delinquent tax	85,000	153,441	68,441	142,029
Other tax	-	4	4	25
	<u>\$ 26,393,909</u>	<u>\$ 27,781,622</u>	<u>\$ 1,387,713</u>	<u>\$ 24,232,251</u>
Unrestricted intergovernmental:				
Local option sales tax	\$ 12,450,000	\$ 12,675,663	\$ 225,663	\$ 12,384,465
Utilities franchise tax	2,585,000	2,720,872	135,872	2,556,886
Telecommunications sales tax	230,000	234,439	4,439	248,273
Video franchise tax	185,000	185,025	25	200,776
Wine and beer tax	145,000	178,354	33,354	162,733
Other	208,000	233,003	25,003	189,108
	<u>\$ 15,803,000</u>	<u>\$ 16,227,356</u>	<u>\$ 424,356</u>	<u>\$ 15,742,242</u>
Restricted intergovernmental:				
State street aid - Powell Bill	\$ 1,194,192	\$ 1,194,192	\$ -	\$ 1,068,896
Brownfield's Grants	155,000	155,135	135	71,342
Infrastructure Grants	1,550,080	231,412	(1,318,668)	-
Paul Bruhn Grants	8,500	8,586	86	453,500
Rural Transformation Grant	-	-	-	875,000
Police Grants	968,932	180,210	(788,722)	284,418
Other	390,653	402,042	11,389	447,405
	<u>\$ 4,267,357</u>	<u>\$ 2,171,577</u>	<u>\$ (2,095,780)</u>	<u>\$ 3,200,561</u>
Charges for services:				
Environmental protection	\$ 2,815,000	\$ 2,956,285	\$ 141,285	\$ 2,856,048
Culture and recreation	133,083	204,667	71,584	134,897
Public safety	517,250	490,827	(26,423)	411,518
Cemetery	170,000	102,239	(67,761)	190,275
Radio antenna and paging rentals	300,000	312,461	12,461	291,755
Rentals and sale of property	420,100	439,520	19,420	408,293
Licenses and permits	92,000	92,227	227	99,287
Community services	116,650	207,361	90,711	106,586
Other	84,000	72,203	(11,797)	95,490
	<u>\$ 4,648,083</u>	<u>\$ 4,877,790</u>	<u>\$ 229,707</u>	<u>\$ 4,594,149</u>

**B-1**  
**CITY OF SALISBURY, NORTH CAROLINA**  
**GENERAL FUND**  
**SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE -**  
**For the Year Ended June 30, 2024**  
**With Comparative Actual Amounts for Year Ended June 30, 2023**

	<u>2024</u>		<u>2023</u>	
	<u>Budget</u>	<u>Actual</u>	<u>Variance with Budget Positive (Negative)</u>	<u>Actual</u>
REVENUES (continued):				
Miscellaneous:				
Interest earned on investments	\$ 1,080,000	\$ 1,941,260	\$ 861,260	\$ 1,049,844
Donations	612,309	543,706	(68,603)	519,120
Other	512,650	687,152	174,502	622,215
	<u>\$ 2,204,959</u>	<u>\$ 3,172,118</u>	<u>\$ 967,159</u>	<u>\$ 2,191,179</u>
Total revenues	<u>\$ 53,317,308</u>	<u>\$ 54,230,463</u>	<u>\$ 913,155</u>	<u>\$ 49,960,382</u>
OTHER FINANCING SOURCES:				
Long-term debt issued	\$ 3,800,812	\$ -	\$ (3,800,812)	\$ -
Transfers from other funds	-	-		5,916,611
Fund balance appropriated	9,601,424	-	(9,601,424)	-
	<u>\$ 13,402,236</u>	<u>\$ -</u>	<u>\$ (13,402,236)</u>	<u>\$ 5,916,611</u>
Total other financing sources	<u>\$ 13,402,236</u>	<u>\$ -</u>	<u>\$ (13,402,236)</u>	<u>\$ 5,916,611</u>
Total revenues and other financing sources	<u>\$ 66,719,544</u>	<u>\$ 54,230,463</u>	<u>\$ (12,489,081)</u>	<u>\$ 55,876,993</u>
EXPENDITURES:				
Current:				
General government:				
City council	\$ 219,563	\$ 192,639	\$ 26,924	\$ 214,592
City administration	1,498,127	1,366,943	131,184	1,202,402
Human resources	1,255,420	1,084,847	170,573	1,060,303
Business and financial services	921,386	702,708	218,678	493,931
Fleet management	1,084,287	1,038,072	46,215	835,616
Public services administration	519,005	503,808	15,197	323,015
Infrastructure Services	3,082,856	1,253,835	1,829,021	1,207,115
Telecommunication	1,024,752	923,756	100,996	535,700
Information technologies	1,770,682	1,748,317	22,365	1,551,492
	<u>\$ 11,376,078</u>	<u>\$ 8,814,925</u>	<u>\$ 2,561,153</u>	<u>\$ 7,424,166</u>
Public safety:				
Police:				
Administration	\$ 1,607,447	\$ 1,479,251	\$ 128,196	\$ 1,366,761
Services	5,197,352	4,041,341	1,156,011	3,355,199
Operations	6,866,299	6,427,254	439,045	5,546,354
Fire	16,515,837	8,851,035	7,664,802	9,663,980
	<u>\$ 30,186,935</u>	<u>\$ 20,798,881</u>	<u>\$ 9,388,054</u>	<u>\$ 19,932,294</u>

**B-1**  
**CITY OF SALISBURY, NORTH CAROLINA**  
**GENERAL FUND**  
**SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE -**  
**For the Year Ended June 30, 2024**  
**With Comparative Actual Amounts for Year Ended June 30, 2023**

	<u>2024</u>		<u>2023</u>	
	<u>Budget</u>	<u>Actual</u>	<u>Variance with Budget Positive (Negative)</u>	<u>Actual</u>
EXPENDITURES:				
Current (continued):				
Transportation:				
Engineering	\$ 2,468,170	\$ 1,083,102	\$ 1,385,068	\$ 896,287
Streets	3,707,864	3,403,397	304,467	3,169,649
Traffic control	710,551	518,228	192,323	545,823
Street lighting	703,695	638,546	65,149	502,666
	<u>\$ 7,590,280</u>	<u>\$ 5,643,273</u>	<u>\$ 1,947,007</u>	<u>\$ 5,114,425</u>
Environmental protection:				
Solid waste management	\$ 3,038,148	\$ 2,667,483	\$ 370,665	\$ 2,627,258
Cemetery	123,529	119,227	4,302	103,732
	<u>\$ 3,161,677</u>	<u>\$ 2,786,710</u>	<u>\$ 374,967</u>	<u>\$ 2,730,990</u>
Culture and recreation	<u>\$ 4,713,647</u>	<u>\$ 3,869,161</u>	<u>\$ 844,486</u>	<u>\$ 3,417,954</u>
Community and economic development:				
Community development	\$ 2,377,641	\$ 1,658,032	\$ 719,609	\$ 2,126,477
Downtown development	528,783	523,781	5,002	475,223
Code Enforcement	658,512	536,823	121,689	367,137
The Plaza	164,306	156,982	7,324	200,186
Developmental services	777,212	741,627	35,585	372,089
	<u>\$ 4,506,454</u>	<u>\$ 3,617,245</u>	<u>\$ 889,209</u>	<u>\$ 3,541,112</u>
Education	<u>\$ 40,000</u>	<u>\$ 40,000</u>	<u>\$ -</u>	<u>\$ 40,000</u>
Debt service:				
Principal	\$ 1,399,311	\$ 1,399,134	\$ 177	\$ 1,085,360
Interest and fees	377,162	377,058	104	199,622
	<u>\$ 1,776,473</u>	<u>\$ 1,776,192</u>	<u>\$ 281</u>	<u>\$ 1,284,982</u>
Total expenditures	<u>\$ 63,351,544</u>	<u>\$ 47,346,387</u>	<u>\$ 16,005,157</u>	<u>\$ 43,485,923</u>
OTHER FINANCING USES:				
Transfers to other funds	<u>\$ 3,368,000</u>	<u>\$ 3,368,000</u>	<u>\$ -</u>	<u>\$ 3,330,000</u>
Total expenditures and other financing uses	<u>\$ 66,719,544</u>	<u>\$ 50,714,387</u>	<u>\$ 16,005,157</u>	<u>\$ 46,815,923</u>
Net change in fund balance	<u>\$ -</u>	<u>\$ 3,516,076</u>	<u>\$ 3,516,076</u>	<u>\$ 9,061,070</u>
FUND BALANCES, BEGINNING		<u>\$ 35,701,053</u>		<u>\$ 26,639,983</u>
FUND BALANCES, ENDING		<u>\$ 39,217,129</u>		<u>\$ 35,701,053</u>

CITY OF SALISBURY, NORTH CAROLINA

CAPITAL PROJECTS FUND

SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE -  
BUDGET AND ACTUAL

From Inception and for the Year Ended June 30, 2024

	Project Authorization	Actual		
		Prior Years	Current Year	Total to Date
REVENUES:				
Restricted intergovernmental revenues	\$ 10,000,000	\$ -	\$ 133,923	\$ 133,923
Miscellaneous				
Interest earned on investments	<u>-</u>	<u>16,063</u>	<u>484,898</u>	<u>500,961</u>
Total revenues	<u>\$ 10,000,000</u>	<u>\$ 16,063</u>	<u>\$ 618,821</u>	<u>\$ 634,884</u>
EXPENDITURES:				
Public safety				
Fire Station 3	\$ 9,500,000	\$ 105,868	\$ 2,566,967	\$ 2,672,835
Bullet-proof vests	302,540	-	302,540	302,540
Fire Trucks	4,197,460	-	-	-
Addition to Fire Station 2	1,250,000	-	-	-
Downtown Fire Loop	<u>1,250,000</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total expenditures	<u>\$ 16,500,000</u>	<u>\$ 105,868</u>	<u>\$ 2,869,507</u>	<u>\$ 2,975,375</u>
Total revenues under expenditures	<u>\$ (16,500,000)</u>	<u>\$ (89,805)</u>	<u>\$ (2,384,609)</u>	<u>\$ (2,474,414)</u>
OTHER FINANCING SOURCES				
Proceeds from issuance of debt				
Fire Station 3	<u>\$ 6,500,000</u>	<u>\$ 6,500,000</u>		<u>\$ 6,500,000</u>
Total other financing sources	<u>\$ 6,500,000</u>	<u>\$ 6,500,000</u>	<u>\$ -</u>	<u>\$ 6,500,000</u>
NET INCREASE IN FUND BALANCE	<u><u>\$ -</u></u>	<u><u>\$ 6,410,195</u></u>	<u>\$ (2,250,686)</u>	<u><u>\$ 4,159,509</u></u>
FUND BALANCE, BEGINNING			<u>6,410,195</u>	
FUND BALANCE , ENDING			<u><u>\$ 4,159,509</u></u>	

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# **Non Major Governmental Fund**

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Special revenue funds are used to account for the proceeds of specific revenues that are legally restricted to expenditures for particular purposes. The City has two special revenue funds, the Community Development Fund and the American Rescue Plan Fund (shown as Major Fund). This Community Development Fund is used to account for the operations of the City's community development programs. Financing is provided by the U.S. Department of Housing and Urban Development.



C-1

CITY OF SALISBURY, NORTH CAROLINA

SPECIAL REVENUE FUND - COMMUNITY DEVELOPMENT

SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE  
BUDGET AND ACTUAL

For the Year Ended June 30, 2024  
With Comparative Actual Amounts for the Year Ended June 30, 2023

	2024		Variance with Budget Positive (Negative)	2023
	Budget	Actual		Actual
REVENUES:				
Intergovernmental:				
Federal	\$ 1,598,333	\$ 573,412	\$ (1,024,921)	\$ 372,832
Miscellaneous:				
Other	20,000	218,994	198,994	120,962
Total revenues	<u>\$ 1,618,333</u>	<u>\$ 792,406</u>	<u>\$ (825,927)</u>	<u>\$ 493,794</u>
EXPENDITURES:				
Current:				
General government	\$ 96,793	\$ 56,456	\$ 40,337	\$ 63,273
Community and economic development	1,521,540	598,923	922,617	459,443
Debt Service:				
Principal	-	-	-	14,000
Interest	-	-	-	395
Total expenditures	<u>\$ 1,618,333</u>	<u>\$ 655,379</u>	<u>\$ 962,954</u>	<u>\$ 537,111</u>
NET INCREASE (DECREASE) IN FUND BALANCE	<u>\$ -</u>	<u>\$ 137,027</u>	<u>\$ 137,027</u>	<u>\$ (43,317)</u>
FUND BALANCE, BEGINNING		<u>4,212</u>		<u>47,529</u>
FUND BALANCE, ENDING		<u>\$ 141,239</u>		<u>\$ 4,212</u>



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# Proprietary Fund Types

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Proprietary Funds Types - Enterprise funds are used to account for operations that are financed and operated in a manner similar to private business enterprises - where the intent of the governing body is that the cost of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges; or where the governing body has decided that periodic determination of revenues earned, expenses incurred, and/or net income is appropriate for capital maintenance, public policy, management control, accountability, or other purposes.

**Water and Sewer Fund** - to account for the provision of water and sewer services to the residents of the City and immediate area around the City.

**Broadband Services Fund** - to account for the provision of broadband services to the residents of the City.

**Stormwater Utility Fund** - to account for the provision of stormwater programs and policies.

**Mass Transit Fund** - to account for the provision of public bus services to the residents of the City.

All activities necessary to provide such services are accounted for in these funds, including, but not limited to, administration, operations, maintenance, financing and related debt service, and billing and collection.

**D-1**  
**CITY OF SALISBURY, NORTH CAROLINA**  
**WATER AND SEWER FUND**  
**SCHEDULE OF REVENUES AND EXPENDITURES**  
**BUDGET AND ACTUAL (NON-GAAP)**  
**For the Fiscal Year Ended June 30, 2024**  
**With Comparative Actual Amounts for Year Ended June 30, 2023**

	<u>2024</u>		<u>2023</u>	
	<u>Budget</u>	<u>Actual</u>	<u>Variance with Budget Positive (Negative)</u>	<u>Actual</u>
<b>OPERATING REVENUES:</b>				
Charges for services:				
Water sales	\$ 13,237,124	\$ 14,583,519	\$ 1,346,395	\$ 14,800,736
Sewer charges	14,658,989	14,301,741	(357,248)	14,352,033
Water and sewer taps	1,386,206	1,467,441	81,235	1,513,417
Other operating revenues	1,269,856	1,074,005	(195,851)	997,358
Total operating revenues	<u>\$ 30,552,175</u>	<u>\$ 31,426,706</u>	<u>\$ 874,531</u>	<u>\$ 31,663,544</u>
<b>OPERATING EXPENDITURES OTHER THAN DEPRECIATION:</b>				
Management and administration	\$ 7,601,298	\$ 6,762,404	\$ 838,894	\$ 6,544,257
Water resources	4,693,944	3,918,513	775,431	3,210,262
Maintenance and construction	7,500,062	5,431,445	2,068,617	5,253,605
Wastewater collection and treatment	6,743,699	5,110,105	1,633,594	4,935,835
Environmental services	632,823	526,435	106,388	570,656
Total operating expenses other than depreciation	<u>\$ 27,171,826</u>	<u>\$ 21,748,902</u>	<u>\$ 5,422,924</u>	<u>\$ 20,514,615</u>
<b>NONOPERATING REVENUES (EXPENDITURES):</b>				
Investment earnings	\$ 935,000	\$ 1,937,712	\$ 1,002,712	\$ 1,110,426
Transfer to Capital Projects Fund	(1,000,000)	(1,000,000)	-	(413,000)
Capital outlay	(7,097,162)	(1,916,299)	5,180,863	(471,484)
Payment of debt principal	(3,276,123)	(3,276,123)	-	(3,324,627)
Interest expense	(1,805,477)	(1,805,412)	65	(1,903,868)
Net nonoperating revenues (expenditures)	<u>\$ (12,243,762)</u>	<u>\$ (6,060,122)</u>	<u>\$ 6,183,640</u>	<u>\$ (5,002,553)</u>
Revenues over expenditures	<u>\$ (8,863,413)</u>	<u>\$ 3,617,682</u>	<u>\$ 12,481,095</u>	<u>\$ 6,146,376</u>
<b>OTHER FINANCING SOURCES (USES):</b>				
Developer contributions	\$ -	\$ 740,430	\$ 740,430	\$ -
Fund balance appropriated	8,863,413	-	(8,863,413)	-
<b>REVENUES OVER (UNDER) EXPENDITURES AND OTHER FINANCING SOURCES (USES)</b>	<u>\$ -</u>	<u>\$ 4,358,112</u>	<u>\$ 4,358,112</u>	<u>\$ 6,146,376</u>
<b>RECONCILIATION OF MODIFIED ACCRUAL BASIS WITH FULL ACCRUAL:</b>				
Revenues over expenditures and other financing sources (uses)		\$ 4,358,112		
Capital outlay		1,916,299		
Depreciation		(5,958,142)		
Bond amortization		343,233		
Payment of debt principal		3,276,123		
Interest income from Capital Projects Fund		324,223		
Developers contributions in Capital Projects Fund		616,071		
Transfer to Capital Projects Fund		1,000,000		
Increase in total OPEB liability		(119,766)		
Increase in net pension liability		(215,209)		
Decrease in deferred outflows of resources-pensions		78,249		
Decrease in deferred outflows of resources-OPEB		51,771		
Decrease in deferred inflows of resources-pensions		(214,576)		
Increase in deferred inflows of resources-OPEB		302,033		
Interest expense adjustment		34,176		
Vacation pay		(6,176)		
Change in net position		<u>\$ 5,786,421</u>		

## CITY OF SALISBURY, NORTH CAROLINA

## WATER AND SEWER CAPITAL PROJECTS FUND

SCHEDULE OF REVENUES AND EXPENDITURES -  
BUDGET AND ACTUAL (NON-GAAP)

From Inception and for the Year Ended June 30, 2024

	Project Authorization	Actual		
		Prior Years	Current Year	Total to Date
REVENUES				
Miscellaneous				
Interest on investments	\$ -	\$ 615,948	\$ 324,223	\$ 940,171
EXPENDITURES-SEWER PROJECT				
Engineering and design	\$ -	\$ -	\$ -	\$ -
Construction	550,000	48,442	306,685	355,127
Total expenditures-Sewer project	\$ 550,000	\$ 48,442	\$ 306,685	\$ 355,127
EXPENDITURES-WATER PROJECT				
Engineering and design	\$ 5,200,000	\$ 1,383,929	\$ 2,533,612	\$ 3,917,541
Construction	-	-	-	-
Total expenditures-Water project	\$ 5,200,000	\$ 1,383,929	\$ 2,533,612	\$ 3,917,541
Total expenditures	\$ 5,750,000	\$ 1,432,371	\$ 2,840,297	\$ 4,272,668
Total revenues under expenditures	\$ (5,750,000)	\$ (816,423)	\$ (2,516,074)	\$ (3,332,497)
OTHER FINANCING SOURCES:				
Proceeds from sale of bonds	\$ -	\$ -	\$ -	\$ -
Developer contributions	2,000,000	1,383,929	616,071	2,000,000
Transfer from Water and Sewer Fund	3,200,000	3,200,000	1,000,000	4,200,000
Appropriated fund balance	550,000	550,000	-	550,000
Total other financing sources	\$ 5,750,000	\$ 5,133,929	\$ 1,616,071	\$ 6,750,000
Unexpended revenues and receipts	\$ -	\$ 4,933,454	\$ (900,003)	\$ 3,417,503

## CITY OF SALISBURY, NORTH CAROLINA

**BROADBAND SERVICES FUND**  
**SCHEDULE OF REVENUES AND EXPENDITURES**  
**BUDGET AND ACTUAL (NON-GAAP)**

For the Fiscal Year Ended June 30, 2024

With Comparative Actual Amounts for Year Ended June 30, 2023

	2024		Variance with Budget Positive (Negative)	2023
	Budget	Actual		Actual
OPERATING REVENUES:				
Lease revenue	\$ 760,000	\$ 749,250	\$ (10,750)	\$ 765,707
Other operating revenues	<u>100,000</u>	<u>50,254</u>	<u>(49,746)</u>	<u>49,029</u>
Total operating revenues	<u>860,000</u>	<u>799,504</u>	<u>(60,496)</u>	<u>814,736</u>
OPERATING EXPENDITURES OTHER THAN DEPRECIATION:				
Management and administration	\$ 3,411	\$ 3,399	\$ 12	\$ 2,966
Lease-related expenses	<u>402,400</u>	<u>341,130</u>	<u>61,270</u>	<u>240,700</u>
Total operating expenses other than depreciation	<u>\$ 405,811</u>	<u>\$ 344,529</u>	<u>\$ 61,282</u>	<u>\$ 243,666</u>
NONOPERATING REVENUES (EXPENDITURES):				
Investment earnings	\$ 92,594	\$ 176,745	\$ 84,151	\$ 100,982
Payment of debt principal	(2,280,000)	(2,280,000)	-	(2,200,000)
Payment of inter-fund loan principal	(500,000)	(500,000)	-	(300,000)
Interest expense and fees	<u>(466,783)</u>	<u>(466,615)</u>	<u>168</u>	<u>(530,282)</u>
Net nonoperating expenditures	<u>\$ (3,154,189)</u>	<u>\$ (3,069,870)</u>	<u>\$ 84,319</u>	<u>\$ (2,929,300)</u>
Revenues over (under) expenditures	<u>\$ (2,700,000)</u>	<u>\$ (2,614,895)</u>	<u>\$ 85,105</u>	<u>\$ (2,358,230)</u>
OTHER FINANCING SOURCES (USES):				
Operating transfers in:				
General Fund	<u>\$ 2,700,000</u>	<u>\$ 2,700,000</u>	<u>\$ -</u>	<u>\$ 2,700,000</u>
REVENUES OVER EXPENDITURES AND OTHER FINANCING SOURCES (USES)				
	<u>\$ -</u>	<u>\$ 85,105</u>	<u>\$ 85,105</u>	<u>\$ 341,770</u>
RECONCILIATION OF MODIFIED ACCRUAL BASIS WITH FULL ACCRUAL:				
Excess of expenses over revenues, above		\$ 85,105		
Depreciation		(644,550)		
Bond amortization		(161,897)		
Payment of debt principal		2,280,000		
Payment of inter-fund loan principal		500,000		
Interest expense and fees adjustment		<u>20,957</u>		
Change in net position		<u>\$ 2,079,615</u>		

## CITY OF SALISBURY, NORTH CAROLINA

## STORMWATER FUND

SCHEDULE OF REVENUES AND EXPENDITURES  
BUDGET AND ACTUAL (NON-GAAP)

For the Year Ended June 30, 2024

With Comparative Actual Amounts for Year Ended June 30, 2023

	2024		Variance with Budget Positive (Negative)	2023
	Budget	Actual		Actual
OPERATING REVENUES:				
Charges for services	\$ 2,267,601	\$ 2,278,954	\$ 11,353	\$ 2,058,132
Other operating revenues	20,000	32,085	12,085	26,535
Total operating revenues	\$ 2,287,601	\$ 2,311,039	\$ 23,438	\$ 2,084,667
OPERATING EXPENDITURES OTHER THAN DEPRECIATION:				
Management and administration	\$ 1,907,075	\$ 692,761	\$ 1,214,314	\$ 792,799
Street cleaning	255,716	230,476	25,240	198,285
Storm drainage	204,664	166,806	37,858	168,236
Leaf Collection	287,528	219,133	68,395	236,053
Total operating expenditures other than depreciation	\$ 2,654,983	\$ 1,309,176	\$ 1,345,807	\$ 1,395,373
NONOPERATING REVENUES (EXPENDITURES):				
Interest on investments	\$ 70,000	\$ 161,309	\$ 91,309	\$ 92,585
Capital outlay	(1,098,866)	(912,435)	186,431	(359,485)
Total nonoperating revenues (expenditures)	\$ (1,028,866)	\$ (751,126)	\$ 277,740	\$ (266,900)
Revenues under expenditures	\$ (1,396,248)	\$ 250,737	\$ 1,646,985	\$ 422,394
OTHER FINANCING SOURCES:				
Appropriated fund balance	\$ 1,396,248	\$ -	\$ (1,396,248)	-
REVENUES OVER (UNDER) EXPENDITURES	\$ -	\$ 250,737	\$ 250,737	\$ 422,394
RECONCILIATION OF MODIFIED ACCRUAL BASIS WITH FULL ACCRUAL:				
Excess of expenses over revenues, above		\$ 250,737		
Depreciation		(152,493)		
Capital outlay		912,435		
Increase in total OPEB liability		(9,091)		
Increase in net pension liability		(14,373)		
Decrease in deferred outflows of resources-pensions		6,978		
Decrease in deferred outflows of resources-OPEB		2,642		
Decrease in deferred inflows of resources-pensions		(26,961)		
Increase in deferred inflows of resources-OPEB		33,762		
Vacation pay		12,194		
Change in net position		\$ 1,015,831		



## CITY OF SALISBURY, NORTH CAROLINA

## MASS TRANSIT FUND

SCHEDULE OF REVENUES AND EXPENDITURES  
BUDGET AND ACTUAL (NON-GAAP)

For the Year Ended June 30, 2024

With Comparative Actual Amounts for Year Ended June 30, 2023

	2024		Variance with Budget Positive (Negative)	2023
	Budget	Actual		Actual
<b>OPERATING REVENUES:</b>				
Charges for services	\$ 49,336	\$ 54,436	\$ 5,100	\$ 54,569
Other operating revenues	<u>10,414</u>	<u>26,963</u>	<u>16,549</u>	<u>16,576</u>
Total operating revenues	<u>\$ 59,750</u>	<u>\$ 81,399</u>	<u>\$ 21,649</u>	<u>\$ 71,145</u>
<b>OPERATING EXPENDITURES OTHER THAN DEPRECIATION:</b>				
Management and administration	\$ 266,486	\$ 249,021	\$ 17,465	\$ 236,638
Mass transit operations	<u>1,529,621</u>	<u>1,332,893</u>	<u>196,728</u>	<u>1,043,716</u>
Total operating expenditures other than depreciation	<u>\$ 1,796,107</u>	<u>\$ 1,581,914</u>	<u>\$ 214,193</u>	<u>\$ 1,280,354</u>
<b>NONOPERATING REVENUES (EXPENDITURES):</b>				
Intergovernmental	\$ 2,321,709	\$ 1,028,372	\$ (1,293,337)	\$ 682,790
CARES grant	-	-	-	-
Interest on investments	18,000	30,467	12,467	23,103
Capital outlay	<u>(1,378,183)</u>	<u>(307,212)</u>	<u>1,070,971</u>	<u>-</u>
Total nonoperating revenues (expenditures)	<u>\$ 961,526</u>	<u>\$ 751,627</u>	<u>\$ (209,899)</u>	<u>\$ 705,893</u>
Revenues under expenditures	<u>\$ (774,831)</u>	<u>\$ (748,888)</u>	<u>\$ 25,943</u>	<u>\$ (503,316)</u>
<b>OTHER FINANCING SOURCES:</b>				
Appropriated fund balance	\$ 106,831	\$ -	\$ (106,831)	\$ -
Operating transfers in:				
General fund	<u>668,000</u>	<u>668,000</u>	<u>-</u>	<u>630,000</u>
<b>REVENUES OVER (UNDER) EXPENDITURES AND AND OTHER FINANCING SOURCES</b>				
	<u>\$ -</u>	<u>\$ (80,888)</u>	<u>\$ (80,888)</u>	<u>\$ 126,684</u>
<b>RECONCILIATION OF MODIFIED ACCRUAL BASIS WITH FULL ACCRUAL:</b>				
Excess of expenses over revenues, above		\$ (80,888)		
Depreciation		(90,564)		
Capital outlay		307,212		
Increase in total OPEB liability		(9,091)		
Increase in net pension liability		(14,373)		
Decrease in deferred outflows of resources-pensions		6,978		
Decrease in deferred outflows of resources-OPEB		2,642		
Decrease in deferred inflows of resources-pensions		(26,960)		
Increase in deferred inflows of resources-OPEB		33,762		
Vacation pay		<u>3,159</u>		
Change in net position		<u>\$ 131,877</u>		



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# **Internal Service Funds**

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Internal Service Funds are used for allocating the cost of providing certain central services among the different funds.

**Workers' Compensation Fund** - to account for monies provided by the City and interest earnings to provide the City's reserve for Workers' Compensation.

**Employee Health Care Fund** - to account for monies withheld from employees' wages and charges to the City to fund the City's health insurance plan.

## CITY OF SALISBURY, NORTH CAROLINA

## INTERNAL SERVICE FUNDS

## COMBINING STATEMENT OF NET POSITION

June 30, 2024

With Comparative Totals at June 30, 2023

<u>ASSETS</u>	<u>Workers'</u> <u>Compensation</u>	<u>Employee</u> <u>Health Care</u>	<u>Totals</u>	
			<u>2024</u>	<u>2023</u>
CURRENT ASSETS				
Cash and investments	\$ 4,697,137	\$ 5,154,014	\$ 9,851,151	\$ 9,311,055
Accounts receivable	-	1,402	1,402	1,557
Interest receivable	31,674	34,652	66,326	100,904
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Total assets	<u>\$ 4,728,811</u>	<u>\$ 5,190,068</u>	<u>\$ 9,918,879</u>	<u>\$ 9,413,516</u>
 <u>LIABILITIES AND NET POSITION</u>				
CURRENT LIABILITIES				
Accounts payable and accrued liabilities	\$ 15,301	\$ 359,655	\$ 374,956	\$ 441,219
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
NET POSITION, UNRESTRICTED	<u>\$ 4,713,510</u>	<u>\$ 4,830,413</u>	<u>\$ 9,543,923</u>	<u>\$ 8,972,297</u>

## CITY OF SALISBURY, NORTH CAROLINA

## INTERNAL SERVICE FUNDS

COMBINING STATEMENT OF REVENUES, EXPENSES,  
AND CHANGES IN NET POSITION

For the Year Ended June 30, 2024  
With Comparative Totals For The Year Ended June 30, 2023

	Workers' Compensation	Employee Health Care	Totals	
			2024	2023
OPERATING REVENUES:				
Charges for services	\$ 964,000	\$ 5,003,318	\$ 5,967,318	\$ 5,835,705
OPERATING EXPENSES:				
Employee benefits	<u>527,658</u>	<u>5,316,503</u>	<u>5,844,161</u>	<u>5,678,044</u>
OPERATING INCOME (LOSS)	\$ 436,342	\$ (313,185)	\$ 123,157	\$ 157,661
NONOPERATING REVENUES				
Interest earned on investments	<u>212,614</u>	<u>235,855</u>	<u>448,469</u>	<u>279,647</u>
CHANGE IN NET POSITION	\$ 648,956	\$ (77,330)	\$ 571,626	\$ 437,308
TOTAL NET POSITION, BEGINNING	<u>4,064,554</u>	<u>4,907,743</u>	<u>8,972,297</u>	<u>8,534,989</u>
TOTAL NET POSITION, ENDING	<u>\$ 4,713,510</u>	<u>\$ 4,830,413</u>	<u>\$ 9,543,923</u>	<u>\$ 8,972,297</u>

**CITY OF SALISBURY, NORTH CAROLINA**  
**WORKERS' COMPENSATION INTERNAL SERVICE FUND**

**SCHEDULE OF REVENUES AND EXPENDITURES**  
**FINANCIAL PLAN AND ACTUAL (NON-GAAP)**

**For the Year Ended June 30, 2024**  
**With Comparative Actual Amounts for Year Ended June 30, 2023**

	<u>2024</u>		<b>Variance with Financial Plan Positive (Negative)</b>	<u>2023</u>
	<b>Financial Plan</b>	<b>Actual</b>		<b>Actual</b>
OPERATING REVENUES:				
Charges for services	\$ 964,000	\$ 964,000	\$ -	\$ 940,000
OPERATING EXPENDITURES:				
Employee benefits	\$ 1,124,000	\$ 527,658	\$ 596,342	\$ 448,456
NONOPERATING REVENUES:				
Interest on investments	\$ 160,000	\$ 212,614	\$ 52,614	\$ 117,681
REVENUES OVER (UNDER) EXPENDITURES	<u>\$ -</u>	<u>\$ 648,956</u>	<u>\$ 648,956</u>	<u>\$ 609,225</u>

**CITY OF SALISBURY, NORTH CAROLINA**  
**EMPLOYEE HEALTH CARE INTERNAL SERVICE FUND**

**SCHEDULE OF REVENUES AND EXPENDITURES**  
**FINANCIAL PLAN AND ACTUAL (NON-GAAP)**

**For the Year Ended June 30, 2024**  
**With Comparative Actual Amounts for Year Ended June 30, 2023**

	2023		Variance with Financial Plan Positive (Negative)	2022
	Financial Plan	Actual		Actual
OPERATING REVENUES:				
Charges for services	\$ 5,788,764	\$ 5,003,318	\$ (785,446)	\$ 4,895,705
OPERATING EXPENDITURES:				
Employee benefits	\$ 5,988,764	\$ 5,316,503	\$ 672,261	\$ 5,229,588
NONOPERATING REVENUES:				
Interest on investments	\$ 200,000	\$ 235,855	\$ 35,855	\$ 161,966
REVENUES OVER (UNDER) EXPENDITURES	<u>\$ -</u>	<u>\$ (77,330)</u>	<u>\$ (77,330)</u>	<u>\$ (171,917)</u>



## CITY OF SALISBURY, NORTH CAROLINA

## INTERNAL SERVICE FUNDS

## COMBINING STATEMENT OF CASH FLOWS

**For the Year Ended June 30, 2024**  
**With Comparative Totals For The Year Ended June 30, 2023**

	<u>Workers'</u> <u>Compensation</u>	<u>Employee</u> <u>Health Care</u>	<u>Totals</u>	
			<u>2024</u>	<u>2023</u>
CASH FLOWS FROM OPERATING ACTIVITIES				
Cash received from interfund services provided	\$ 964,000	\$ 5,003,473	\$ 5,967,473	\$ 5,836,145
Cash paid for goods and services	<u>(538,218)</u>	<u>(5,372,206)</u>	<u>(5,910,424)</u>	<u>(5,638,500)</u>
Net cash provided (used) by operating activities	<u>\$ 425,782</u>	<u>\$ (368,733)</u>	<u>\$ 57,049</u>	<u>\$ 197,645</u>
CASH FLOWS FROM INVESTING ACTIVITIES				
Investment earnings	<u>\$ 224,977</u>	<u>\$ 258,070</u>	<u>\$ 483,047</u>	<u>\$ 189,198</u>
Net increase (decrease) in cash and cash equivalents	\$ 650,759	\$ (110,663)	\$ 540,096	\$ 386,843
Balances-beginning of the year	<u>4,046,378</u>	<u>5,264,677</u>	<u>9,311,055</u>	<u>8,924,212</u>
Balances-end of the year	<u>\$ 4,697,137</u>	<u>\$ 5,154,014</u>	<u>\$ 9,851,151</u>	<u>\$ 9,311,055</u>
Reconciliation of operating income to net cash provided by operating activities:				
Operating income	\$ 436,342	\$ (313,185)	\$ 123,157	\$ 157,661
Adjustments to reconcile operating income to net cash provided by operating activities:				
Changes in current assets and liabilities:				
(Increase) decrease in accounts receivable	-	155	155	440
Increase (decrease) in accounts payable and accrued liabilities	<u>(10,560)</u>	<u>(55,703)</u>	<u>(66,263)</u>	<u>39,544</u>
Net cash provided (used) by operating activities	<u>\$ 425,782</u>	<u>\$ (368,733)</u>	<u>\$ 57,049</u>	<u>\$ 197,645</u>



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# **Fiduciary Funds**

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## **FIDUCIARY FUNDS**

All of the City's Fiduciary Funds are classified as Custodial Funds. Custodial Funds report fiduciary activities that are not held in a trust or equivalent arrangement. These City's Custodial Funds are used to account for assets held by the City for other governments, agencies, or boards and commissions.

## **CUSTODIAL FUNDS**

**Municipal Service District Fund** – to account for tax receipts of the Municipal Service District that the City receives from the County and then remits to Downtown Salisbury, Inc.

**East Spencer Utilities Fund** – to account for billings and receipts of the Town of East Spencer's utilities operations, which the City manages on a contract basis.

**Rowan County Utilities Fund** – to account for billings and receipts of the Town of East Spencer's utilities operations, for which the City bills and collects on a contract basis.

**Rockwell Garbage Fund** – to account for billings, collections, and disbursements of garbage fees billed on behalf of the Town of Rockwell.

**Granite Quarry Garbage Fund** – to account for billings, collections, and disbursements of garbage fees billed on behalf of the Town of Granite Quarry.

**Spencer Garbage Fund** – to account for billings, collections, and disbursements of garbage fees billed on behalf of the Town of Spencer.

**China Grove Garbage Fund** – to account for billings, collections, and disbursements of garbage fees billed on behalf of the Town of China Grove.

**Salisbury-Rowan Human Relations Council Fund** – to account for municipal appropriations, donations, and disbursements of the Salisbury-Rowan Human Relations Council.

F-1  
CITY OF SALISBURY, NORTH CAROLINA  
STATEMENT OF FIDUCIARY NET POSITION  
June 30, 2024  
With Comparative Totals at June 30, 2023

	Custodial Funds								Totals	
	Municipal Service District Fund	East Spencer Utility Fund	Rowan County Utility Fund	Rockwell Garbage Fund	Granite Quarry Garbage Fund	Spencer Garbage Fund	China Grove Garbage Fund	Salisbury- Rowan Human Relations Council Fund	2024	2023
<u>ASSETS</u>										
Cash and investments	\$ -	\$ 219,052	\$ 153,049	\$ 4,377	\$ 15,766	\$ 18,861	\$ 22,789	\$ 17,863	\$ 451,757	\$ 59,218
Receivables										
Interest receivable	-	-	-	-	-	-	-	-	-	669
Accounts receivable	2,668	495,579	34,618	12,122	43,634	67,889	50,427	-	706,937	655,771
Due from other government	-							934	934	930
Property taxes	12,647	-	-	-	-	-	-	-	12,647	17,390
Total assets	<u>\$ 15,315</u>	<u>\$ 714,631</u>	<u>\$ 187,667</u>	<u>\$ 16,499</u>	<u>\$ 59,400</u>	<u>\$ 86,750</u>	<u>\$ 73,216</u>	<u>\$ 18,797</u>	<u>\$ 1,172,275</u>	<u>\$ 733,978</u>
<u>LIABILITIES</u>										
Accounts payable and accrued liabilities	\$ 3,728	\$ -	\$ -	\$ 4,127	\$ 14,774	\$ 17,574	\$ 21,378	\$ 5,203	\$ 66,784	\$ 1,872
Reserve for taxes receivable	12,647	-	-	-	-	-	-	-	12,647	17,390
Customer deposits	-	25,775	-	-	-	-	-	-	25,775	29,285
Due to local governments	-	-	-	-	-	-	-	-	-	115
Total liabilities	<u>\$ 16,375</u>	<u>\$ 25,775</u>	<u>\$ -</u>	<u>\$ 4,127</u>	<u>\$ 14,774</u>	<u>\$ 17,574</u>	<u>\$ 21,378</u>	<u>\$ 5,203</u>	<u>\$ 105,206</u>	<u>\$ 48,662</u>
<u>NET POSITION</u>										
Held for other governments	<u>\$ (1,060)</u>	<u>\$ 688,856</u>	<u>\$ 187,667</u>	<u>\$ 12,372</u>	<u>\$ 44,626</u>	<u>\$ 69,176</u>	<u>\$ 51,838</u>	<u>\$ 13,594</u>	<u>\$ 1,067,069</u>	<u>\$ 685,316</u>

**CITY OF SALISBURY, NORTH CAROLINA**  
**STATEMENT OF CHANGES IN FIDUCIARY NET POSITION**  
**For the Year Ended June 30, 2024**  
**With Comparative Totals for the Year Ended June 30, 2023**

	<u>Custodial Funds</u>							<u>Totals</u>		
	<u>Municipal Service District Fund</u>	<u>East Spencer Utility Fund</u>	<u>Rowan County Utility Fund</u>	<u>Rockwell Garbage Fund</u>	<u>Granite Quarry Garbage Fund</u>	<u>Spencer Garbage Fund</u>	<u>China Grove Garbage Fund</u>	<u>Salisbury- Rowan Human Relations Council Fund</u>	<u>2024</u>	<u>2023</u>
<u>ADDITIONS</u>										
Property tax revenue for other government	\$ 160,864	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 160,864	\$ 142,151
Water and sewer revenues for other governments		1,108,556	263,782	-					1,372,338	1,216,960
Garbage fee revenue for other governments	-	-	-	55,150	194,198	235,150	287,211	-	771,709	823,803
Donations and program income	-	-	-	-	-	-	20,615	-	20,615	15,424
Investment income	-	1,288	-	-	-	-	-	-	1,288	2,397
<b>Total additions</b>	<u>\$ 160,864</u>	<u>\$ 1,109,844</u>	<u>\$ 263,782</u>	<u>\$ 55,150</u>	<u>\$ 194,198</u>	<u>\$ 235,150</u>	<u>\$ 287,211</u>	<u>\$ 20,615</u>	<u>\$ 2,326,814</u>	<u>\$ 2,200,735</u>
<u>DEDUCTIONS</u>										
Tax collection fees	\$ 2,198	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,198	\$ 1,717
Water and sewer charges	-	704,385	-	-	-	-	-	-	704,385	814,493
Program expenses	156	120,000	-	-	-	-	22,252	-	142,408	147,345
Distributions to other governments	158,723	72,356	108,032	54,938	192,492	231,460	278,069	-	1,096,070	1,252,107
<b>Total deductions</b>	<u>\$ 161,077</u>	<u>\$ 896,741</u>	<u>\$ 108,032</u>	<u>\$ 54,938</u>	<u>\$ 192,492</u>	<u>\$ 231,460</u>	<u>\$ 278,069</u>	<u>\$ 22,252</u>	<u>\$ 1,945,061</u>	<u>\$ 2,215,662</u>
<b>Net increase (decrease) in fiduciary net position</b>	<u>\$ (213)</u>	<u>\$ 213,103</u>	<u>\$ 155,750</u>	<u>\$ 212</u>	<u>\$ 1,706</u>	<u>\$ 3,690</u>	<u>\$ 9,142</u>	<u>\$ (1,637)</u>	<u>\$ 381,753</u>	<u>\$ (14,927)</u>
<b>Net position - beginning of year</b>	<u>(847)</u>	<u>475,753</u>	<u>31,917</u>	<u>12,160</u>	<u>42,920</u>	<u>65,486</u>	<u>42,696</u>	<u>15,231</u>	<u>685,316</u>	<u>700,243</u>
<b>Net position - end of year</b>	<u>\$ (1,060)</u>	<u>\$ 688,856</u>	<u>\$ 187,667</u>	<u>\$ 12,372</u>	<u>\$ 44,626</u>	<u>\$ 69,176</u>	<u>\$ 51,838</u>	<u>\$ 13,594</u>	<u>\$ 1,067,069</u>	<u>\$ 685,316</u>

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# Other Schedules







## CITY OF SALISBURY, NORTH CAROLINA

## ANALYSIS OF CURRENT TAX LEVY

For the Year Ended June 30, 2024

	City Wide			Total Levy	
	Property Valuation	Rate	Total Levy	Property Excluding Registered Motor Vehicles	Registered Motor Vehicles
ORIGINAL LEVY					
Property taxed at current year's rates	\$4,073,300,425	\$ 0.6160	\$ 25,091,531	\$25,091,531	\$ -
Registered motor vehicles taxed under NC Vehicle Tax System	339,495,292	\$ 0.7196 and 0.6160	2,082,140	-	2,082,140
Auto registration fee			762,870	14,220	748,650
Penalties			66,650	48,372	18,278
TOTAL	\$4,412,795,717		\$ 28,003,191	\$25,154,123	\$ 2,849,068
DISCOVERY					
Current year rates	2,102,435		12,951	12,951	-
Penalties			3,522	3,522	-
TOTAL			\$ 16,473	\$ 16,473	\$ -
ABATEMENTS	(13,858,929)		\$ (87,474)	\$ (87,474)	\$ -
TOTAL PROPERTY VALUATION	<u>\$4,401,039,223</u>				
NET LEVY			\$ 27,932,190	\$25,083,122	\$ 2,849,068
Less uncollected tax at June 30, 2024			364,329	364,329	-
CURRENT YEAR'S TAXES COLLECTED			<u>\$ 27,567,861</u>	<u>\$24,718,793</u>	<u>\$2,849,068</u>
PERCENT OF CURRENT YEAR COLLECTED			<u>98.70%</u>	<u>98.55%</u>	<u>100.00%</u>

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# Statistical Section



This part of the City of Salisbury’s Annual Comprehensive Financial Report presents detailed information as a context for understanding what the information in the financial statements, note disclosures, and required supplementary information says about the City’s overall financial health.

<b><u>Contents</u></b>	<b>Pages</b>
<p><b>Financial Trends</b></p> <p>These schedules contain trend information to help the reader understand how the City’s financial performance and well-being have changed over time.</p>	<p><b>128-135</b></p>
<p><b>Revenue Capacity</b></p> <p>These schedules contain information to help the reader assess the factors affecting the City’s ability to generate its property and sales taxes.</p>	<p><b>136-141</b></p>
<p><b>Debt Capacity</b></p> <p>These schedules present information to help the reader assess the affordability of the City’s current levels of outstanding debt and the City’s ability to issue additional debt in the future.</p>	<p><b>142-148</b></p>
<p><b>Demographic and Economic Information</b></p> <p>These schedules offer demographic and economic indicators to help the reader understand the environment within which the City’s financial activities take place and to help make comparisons over time and with other governments.</p>	<p><b>149-150</b></p>
<p><b>Operating Information</b></p> <p>These schedules contain information about the City’s operations and resources to help the reader understand how the City’s financial information relates to the services the City provides and the activities it performs.</p>	<p><b>151-155</b></p>

Sources: Unless otherwise noted, the information in these schedules is derived from the Annual Comprehensive Financial Reports for the relevant year. The City implemented GASB Statement No. 34 in 2003; schedules presenting government-wide information include information beginning in that year.

**Schedule 1**

**CITY OF SALISBURY  
NET POSITION BY COMPONENT  
Last Ten Fiscal Years  
(accrual basis of accounting)**

	<b>Fiscal Year</b>				
	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>
<b>Governmental activities</b>					
Net investment in capital assets	\$ 35,682,857	\$ 36,027,355	\$ 35,384,844	\$ 34,821,867	\$ 35,316,427
Restricted	4,120,183	4,719,068	5,221,501	4,996,766	4,700,295
Unrestricted	8,320,730	8,188,064	6,635,231	5,481,877	4,639,015
Total Governmental net position	<u>\$ 48,123,770</u>	<u>\$ 48,934,487</u>	<u>\$ 47,241,576</u>	<u>\$ 45,300,510</u>	<u>\$ 44,655,737</u>
<b>Business-type activities</b>					
Net investment in capital assets	\$ 78,308,385	\$ 79,354,208	\$ 84,806,909	\$ 85,462,699	\$ 86,837,002
Unrestricted	16,076,740	18,935,989	18,375,335	22,767,326	27,416,616
Total business-type net position	<u>\$ 94,385,125</u>	<u>\$ 98,290,197</u>	<u>\$ 103,182,244</u>	<u>\$ 108,230,025</u>	<u>\$ 114,253,618</u>
<b>Primary government</b>					
Net investment in capital assets	\$ 113,991,242	\$ 115,381,563	\$ 120,191,753	\$ 120,284,566	\$ 122,153,429
Restricted	4,120,183	4,719,068	5,221,501	4,996,766	4,700,295
Unrestricted	24,397,470	27,124,053	25,010,566	28,249,203	32,055,631
Total primary government net position	<u>\$ 142,508,895</u>	<u>\$ 147,224,684</u>	<u>\$ 150,423,820</u>	<u>\$ 153,530,535</u>	<u>\$ 158,909,355</u>

**Schedule 1**

**CITY OF SALISBURY  
NET POSITION BY COMPONENT  
Last Ten Fiscal Years  
(accrual basis of accounting)  
(continued)**

	<b>Fiscal Year</b>				
	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>
<b>Governmental activities</b>					
Net investment in capital assets	\$ 39,207,206	\$ 40,910,208	\$ 52,713,117	\$ 54,703,918	\$ 57,023,932
Restricted	5,415,925	5,575,964	6,232,617	7,123,509	7,320,544
Unrestricted	<u>5,461,644</u>	<u>8,002,777</u>	<u>13,011,426</u>	<u>20,805,245</u>	<u>23,751,136</u>
Total Governmental net position	<u>\$ 50,084,775</u>	<u>\$ 54,488,949</u>	<u>\$ 71,957,160</u>	<u>\$ 82,632,672</u>	<u>\$ 88,095,612</u>
<b>Business-type activities</b>					
Net investment in capital assets	\$ 92,415,998	\$ 95,649,630	\$ 95,790,266	\$ 94,694,903	\$ 98,681,926
Unrestricted	<u>27,771,105</u>	<u>29,501,817</u>	<u>39,004,285</u>	<u>50,006,952</u>	<u>55,033,675</u>
Total business-type net position	<u>\$ 120,187,103</u>	<u>\$ 125,151,447</u>	<u>\$ 134,794,551</u>	<u>\$ 144,701,855</u>	<u>\$ 153,715,601</u>
<b>Primary government</b>					
Net investment in capital assets	\$ 131,623,204	\$ 136,559,838	\$ 148,503,383	\$ 149,398,821	\$ 155,705,858
Restricted	5,415,925	5,575,964	6,232,617	7,123,509	7,320,544
Unrestricted	<u>33,232,749</u>	<u>37,504,594</u>	<u>52,015,711</u>	<u>70,812,197</u>	<u>78,784,811</u>
Total primary government net position	<u>\$ 170,271,878</u>	<u>\$ 179,640,396</u>	<u>\$ 206,751,711</u>	<u>\$ 227,334,527</u>	<u>\$ 241,811,213</u>

**Schedule 2**  
**CITY OF SALISBURY**  
**CHANGES IN NET POSITION**  
**Last Ten Fiscal Years**  
**(accrual basis of accounting)**  
**(continued)**

Expenses	Fiscal Year				
	2020	2021	2022	2023	2024
<b>Governmental activities:</b>					
General government	\$ 7,233,838	\$ 6,328,918	\$ 6,459,300	\$ 7,593,944	\$ 8,869,130
Public safety	17,094,896	17,505,568	18,571,630	20,059,378	22,219,525
Transportation	5,985,903	3,972,020	5,517,595	5,088,309	6,235,289
Environmental protection	1,760,087	2,137,111	1,877,488	2,299,971	1,920,881
Culture and recreation	2,619,658	3,118,162	3,873,604	4,009,970	3,790,214
Community and economic development	1,287,190	3,433,702	2,433,959	3,072,008	3,775,283
Education	40,000	40,000	40,000	40,000	40,000
Interest on long-term debt	298,748	257,029	220,517	200,829	350,596
Total governmental activities expenses	<u>\$ 36,320,320</u>	<u>\$ 36,792,510</u>	<u>\$ 38,994,093</u>	<u>\$ 42,364,409</u>	<u>\$ 47,200,918</u>
<b>Business-type activities:</b>					
Water and Sewer	\$ 24,375,589	\$ 24,866,904	\$ 24,108,508	\$ 25,872,314	\$ 29,258,720
Broadband Services	2,036,536	1,627,292	1,634,206	1,554,257	1,596,634
Stormwater	1,281,957	1,744,834	1,298,457	1,571,620	1,456,515
Mass Transit	1,316,982	1,144,201	1,176,913	1,344,108	1,676,361
Total business-type activities	<u>\$ 29,011,064</u>	<u>\$ 29,383,231</u>	<u>\$ 28,218,084</u>	<u>\$ 30,342,299</u>	<u>\$ 33,988,230</u>
Total primary governmental expenses	<u>\$ 65,331,384</u>	<u>\$ 66,175,741</u>	<u>\$ 67,212,177</u>	<u>\$ 72,706,708</u>	<u>\$ 81,189,148</u>
<b>Program Revenues</b>					
<b>Governmental activities:</b>					
Charges for services:					
General government	\$ 1,015,046	\$ 966,646	\$ 1,331,378	\$ 970,124	\$ 1,313,697
Public safety	566,417	511,852	696,900	411,518	490,827
Transportation	66,605	80,456	121,836	106,586	207,361
Environmental protection	2,495,392	2,729,315	3,038,205	3,046,323	3,058,524
Culture and recreation	59,582	28,800	302,549	134,897	204,667
Community and economic development	288,516	407,072	93,098	624,549	507,860
Operating grants and contributions	2,639,873	2,581,392	4,751,078	3,060,842	2,945,095
Capital grants and contributions	2,585,767	885,213	11,690,837	1,075,000	647,140
Total governmental activities program revenues	<u>\$ 9,717,198</u>	<u>\$ 8,190,746</u>	<u>\$ 22,025,881</u>	<u>\$ 9,429,839</u>	<u>\$ 9,375,171</u>
<b>Business-type activities:</b>					
Charges for services:					
Water and Sewer	\$ 27,716,815	\$ 27,549,033	\$ 30,655,034	\$ 31,663,544	\$ 31,426,706
Broadband Services	802,201	822,978	865,511	814,736	799,504
Stormwater	1,839,357	1,886,778	1,971,936	2,084,667	2,311,039
Mass Transit	66,873	18,214	59,407	71,145	81,399
Operating grants and contributions	1,062,731	716,454	580,031	682,790	1,028,372
Capital grants and contributions	-	-	-	-	1,356,500
Total business-type activities program revenues	<u>\$ 31,487,977</u>	<u>\$ 30,993,457</u>	<u>\$ 34,131,919</u>	<u>\$ 35,316,882</u>	<u>\$ 37,003,520</u>
Total primary governmental program revenues	<u>\$ 41,205,175</u>	<u>\$ 39,184,203</u>	<u>\$ 56,157,800</u>	<u>\$ 44,746,721</u>	<u>\$ 46,378,691</u>
<b>Net (expense)/revenue</b>					
Governmental activities	\$ (26,603,122)	\$ (28,601,764)	\$ (16,968,212)	\$ (32,934,570)	\$ (37,825,747)
Business-type activities	2,476,913	1,610,226	5,913,835	4,974,583	3,015,290
Total primary governmental net expense	<u>\$ (24,126,209)</u>	<u>\$ (26,991,538)</u>	<u>\$ (11,054,377)</u>	<u>\$ (27,959,987)</u>	<u>\$ (34,810,457)</u>
<b>General Revenues and Other Changes in Net Position</b>					
<b>Governmental activities:</b>					
Taxes					
Property taxes	\$ 22,818,429	\$ 23,142,385	\$ 23,261,848	\$ 24,160,738	\$ 27,723,321
Sales and other taxes	8,543,381	9,709,620	11,411,838	12,384,465	12,675,663
Intergovernmental revenues	3,213,140	3,306,579	3,238,198	9,049,320	3,551,693
Unrestricted investment earnings	385,180	58,965	99,579	1,345,559	2,706,010
Transfers	(2,927,970)	(3,211,611)	(3,575,040)	(3,330,000)	(3,368,000)
Total governmental activities	<u>\$ 32,032,160</u>	<u>\$ 33,005,938</u>	<u>\$ 34,436,423</u>	<u>\$ 43,610,082</u>	<u>\$ 43,288,687</u>
<b>Business-type activities:</b>					
Investment earnings	\$ 528,602	\$ 142,507	\$ 154,229	\$ 1,602,721	\$ 2,630,454
Net effect of operational agreement start	-	-	-	-	-
Transfers	2,927,970	3,211,611	3,575,040	3,330,000	3,368,000
Total business-type activities	<u>\$ 3,456,572</u>	<u>\$ 3,354,118</u>	<u>\$ 3,729,269</u>	<u>\$ 4,932,721</u>	<u>\$ 5,998,454</u>
Total primary government	<u>\$ 35,488,732</u>	<u>\$ 36,360,056</u>	<u>\$ 38,165,692</u>	<u>\$ 48,542,803</u>	<u>\$ 49,287,141</u>
<b>Change in Net Position</b>					
Governmental activities	\$ 5,429,038	\$ 4,404,174	\$ 17,468,211	\$ 10,675,512	\$ 5,462,940
Business-type activities	5,933,485	4,964,344	9,643,104	9,907,304	9,013,744
Total primary government	<u>\$ 11,362,523</u>	<u>\$ 9,368,518</u>	<u>\$ 27,111,315</u>	<u>\$ 20,582,816</u>	<u>\$ 14,476,684</u>



**Schedule 2**  
**CITY OF SALISBURY**  
**CHANGES IN NET POSITION**  
**Last Ten Fiscal Years**  
**(accrual basis of accounting)**  
**(continued)**

Expenses	Fiscal Year				
	2020	2021	2022	2023	2024
<b>Governmental activities:</b>					
General government	\$ 7,233,838	\$ 6,328,918	\$ 6,459,300	\$ 7,593,944	\$ 8,869,130
Public safety	17,094,896	17,505,568	18,571,630	20,059,378	22,219,525
Transportation	5,985,903	3,972,020	5,517,595	5,088,309	6,235,289
Environmental protection	1,760,087	2,137,111	1,877,488	2,299,971	1,920,881
Culture and recreation	2,619,658	3,118,162	3,873,604	4,009,970	3,790,214
Community and economic development	1,287,190	3,433,702	2,433,959	3,072,008	3,775,283
Education	40,000	40,000	40,000	40,000	40,000
Interest on long-term debt	298,748	257,029	220,517	200,829	350,596
Total governmental activities expenses	<u>\$ 36,320,320</u>	<u>\$ 36,792,510</u>	<u>\$ 38,994,093</u>	<u>\$ 42,364,409</u>	<u>\$ 47,200,918</u>
<b>Business-type activities:</b>					
Water and Sewer	\$ 24,375,589	\$ 24,866,904	\$ 24,108,508	\$ 25,872,314	\$ 29,258,720
Broadband Services	2,036,536	1,627,292	1,634,206	1,554,257	1,596,634
Stormwater	1,281,957	1,744,834	1,298,457	1,571,620	1,456,515
Mass Transit	1,316,982	1,144,201	1,176,913	1,344,108	1,676,361
Total business-type activities	<u>\$ 29,011,064</u>	<u>\$ 29,383,231</u>	<u>\$ 28,218,084</u>	<u>\$ 30,342,299</u>	<u>\$ 33,988,230</u>
Total primary governmental expenses	<u>\$ 65,331,384</u>	<u>\$ 66,175,741</u>	<u>\$ 67,212,177</u>	<u>\$ 72,706,708</u>	<u>\$ 81,189,148</u>
<b>Program Revenues</b>					
<b>Governmental activities:</b>					
Charges for services:					
General government	\$ 1,015,046	\$ 966,646	\$ 1,331,378	\$ 970,124	\$ 1,313,697
Public safety	566,417	511,852	696,900	411,518	490,827
Transportation	66,605	80,456	121,836	106,586	207,361
Environmental protection	2,495,392	2,729,315	3,038,205	3,046,323	3,058,524
Culture and recreation	59,582	28,800	302,549	134,897	204,667
Community and economic development	288,516	407,072	93,098	624,549	507,860
Operating grants and contributions	2,639,873	2,581,392	4,751,078	3,060,842	2,945,095
Capital grants and contributions	2,585,767	885,213	11,690,837	1,075,000	647,140
Total governmental activities program revenues	<u>\$ 9,717,198</u>	<u>\$ 8,190,746</u>	<u>\$ 22,025,881</u>	<u>\$ 9,429,839</u>	<u>\$ 9,375,171</u>
<b>Business-type activities:</b>					
Charges for services:					
Water and Sewer	\$ 27,716,815	\$ 27,549,033	\$ 30,655,034	\$ 31,663,544	\$ 31,426,706
Broadband Services	802,201	822,978	865,511	814,736	799,504
Stormwater	1,839,357	1,886,778	1,971,936	2,084,667	2,311,039
Mass Transit	66,873	18,214	59,407	71,145	81,399
Operating grants and contributions	1,062,731	716,454	580,031	682,790	1,028,372
Capital grants and contributions	-	-	-	-	1,356,500
Total business-type activities program revenues	<u>\$ 31,487,977</u>	<u>\$ 30,993,457</u>	<u>\$ 34,131,919</u>	<u>\$ 35,316,882</u>	<u>\$ 37,003,520</u>
Total primary governmental program revenues	<u>\$ 41,205,175</u>	<u>\$ 39,184,203</u>	<u>\$ 56,157,800</u>	<u>\$ 44,746,721</u>	<u>\$ 46,378,691</u>
<b>Net (expense)/revenue</b>					
Governmental activities	\$ (26,603,122)	\$ (28,601,764)	\$ (16,968,212)	\$ (32,934,570)	\$ (37,825,747)
Business-type activities	2,476,913	1,610,226	5,913,835	4,974,583	3,015,290
Total primary governmental net expense	<u>\$ (24,126,209)</u>	<u>\$ (26,991,538)</u>	<u>\$ (11,054,377)</u>	<u>\$ (27,959,987)</u>	<u>\$ (34,810,457)</u>
<b>General Revenues and Other Changes in Net Position</b>					
<b>Governmental activities:</b>					
Taxes					
Property taxes	\$ 22,818,429	\$ 23,142,385	\$ 23,261,848	\$ 24,160,738	\$ 27,723,321
Sales and other taxes	8,543,381	9,709,620	11,411,838	12,384,465	12,675,663
Intergovernmental revenues	3,213,140	3,306,579	3,238,198	9,049,320	3,551,693
Unrestricted investment earnings	385,180	58,965	99,579	1,345,559	2,706,010
Transfers	(2,927,970)	(3,211,611)	(3,575,040)	(3,330,000)	(3,368,000)
Total governmental activities	<u>\$ 32,032,160</u>	<u>\$ 33,005,938</u>	<u>\$ 34,436,423</u>	<u>\$ 43,610,082</u>	<u>\$ 43,288,687</u>
<b>Business-type activities:</b>					
Investment earnings	\$ 528,602	\$ 142,507	\$ 154,229	\$ 1,602,721	\$ 2,630,454
Net effect of operational agreement start	-	-	-	-	-
Transfers	2,927,970	3,211,611	3,575,040	3,330,000	3,368,000
Total business-type activities	<u>\$ 3,456,572</u>	<u>\$ 3,354,118</u>	<u>\$ 3,729,269</u>	<u>\$ 4,932,721</u>	<u>\$ 5,998,454</u>
Total primary government	<u>\$ 35,488,732</u>	<u>\$ 36,360,056</u>	<u>\$ 38,165,692</u>	<u>\$ 48,542,803</u>	<u>\$ 49,287,141</u>
<b>Change in Net Position</b>					
Governmental activities	\$ 5,429,038	\$ 4,404,174	\$ 17,468,211	\$ 10,675,512	\$ 5,462,940
Business-type activities	5,933,485	4,964,344	9,643,104	9,907,304	9,013,744
Total primary government	<u>\$ 11,362,523</u>	<u>\$ 9,368,518</u>	<u>\$ 27,111,315</u>	<u>\$ 20,582,816</u>	<u>\$ 14,476,684</u>

**Schedule 3**

**CITY OF SALISBURY  
FUND BALANCES OF GOVERNMENTAL FUNDS  
Last Ten Fiscal Years  
(modified accrual basis of accounting)**

	<b>Fiscal Year</b>				
	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>
General Fund					
Nonspendable	\$ 488,254	\$ 557,974	\$ 497,366	\$ 573,948	\$ 573,515
Restricted	4,336,596	4,935,481	5,221,501	4,953,941	4,634,580
Committed	4,310,985	3,800,851	3,917,588	4,143,814	4,147,444
Assigned	1,798,040	1,180,000	2,296,294	3,400,440	2,526,200
Unassigned	<u>7,006,980</u>	<u>7,881,606</u>	<u>7,571,437</u>	<u>6,697,394</u>	<u>6,610,270</u>
<b>Total General Fund</b>	<u><u>\$ 17,940,855</u></u>	<u><u>\$ 18,355,912</u></u>	<u><u>\$ 19,504,186</u></u>	<u><u>\$ 19,769,537</u></u>	<u><u>\$ 18,492,009</u></u>
All other governmental funds					
Restricted	\$ 40,392	\$ 72,448	\$ 87,074	\$ 42,825	\$ 5,959,586
Unassigned	<u>(32,916)</u>	<u>(68,520)</u>	<u>(82,498)</u>	<u>(7,658)</u>	<u>(62,628)</u>
<b>Total all other governmental funds</b>	<u><u>\$ 7,476</u></u>	<u><u>\$ 3,928</u></u>	<u><u>\$ 4,576</u></u>	<u><u>\$ 35,167</u></u>	<u><u>\$ 5,896,958</u></u>

**Schedule 3**

**CITY OF SALISBURY  
FUND BALANCES OF GOVERNMENTAL FUNDS  
Last Ten Fiscal Years  
(modified accrual basis of accounting)  
(continued)**

	<b>Fiscal Year</b>				
	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>
General Fund					
Nonspendable	\$ 708,081	\$ 688,148	\$ 707,573	\$ 855,015	\$ 882,550
Restricted	5,203,767	6,706,022	6,111,401	6,939,629	7,060,354
Committed	3,678,640	3,909,391	3,952,454	3,975,749	5,356,457
Assigned	2,214,183	3,956,669	3,134,443	5,414,529	4,357,794
Unassigned	<u>7,170,416</u>	<u>6,825,510</u>	<u>12,734,112</u>	<u>18,516,131</u>	<u>21,559,974</u>
 Total General Fund	 <u>\$ 18,975,087</u>	 <u>\$ 22,085,740</u>	 <u>\$ 26,639,983</u>	 <u>\$ 35,701,053</u>	 <u>\$ 39,217,129</u>
 All other governmental funds					
Restricted	\$ 2,248,197	\$ 986,986	\$ 272,592	\$ 6,594,075	\$ 4,159,509
Unassigned	<u>(37,263)</u>	<u>(229,685)</u>	<u>-</u>	<u>(179,668)</u>	<u>(118,951)</u>
 Total all other governmental funds	 <u>\$ 2,210,934</u>	 <u>\$ 757,301</u>	 <u>\$ 272,592</u>	 <u>\$ 6,414,407</u>	 <u>\$ 4,040,558</u>

**Schedule 4**

**CITY OF SALISBURY  
CHANGES OF FUND BALANCES OF GOVERNMENTAL FUNDS  
Last Ten Fiscal Years  
(modified accrual basis of accounting)**

	<b>Fiscal Year</b>				
	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>
<b>Revenues</b>					
Taxes	\$ 18,873,342	\$ 18,742,491	\$ 19,337,385	\$ 20,459,496	\$ 20,835,223
Licenses and permits	153,895	65,615	62,735	61,123	75,075
Intergovernmental	10,916,799	11,616,378	12,940,264	12,916,957	13,504,873
Charges for services	3,451,843	3,433,812	3,515,024	3,933,721	3,864,284
Investment earnings	16,679	40,491	104,778	200,750	446,693
Miscellaneous	420,666	616,499	687,199	678,595	1,438,225
Total revenues	<u>\$ 33,833,224</u>	<u>\$ 34,515,286</u>	<u>\$ 36,647,385</u>	<u>\$ 38,250,642</u>	<u>\$ 40,164,373</u>
<b>Expenditures</b>					
General government	\$ 8,721,654	\$ 5,838,547	\$ 6,184,367	\$ 5,635,857	\$ 6,400,896
Public safety	11,514,936	12,601,305	13,707,675	17,602,625	17,932,746
Transportation	3,073,246	3,998,967	5,005,879	4,989,137	5,853,646
Environmental protection	1,472,928	1,860,396	1,640,900	1,785,265	1,661,728
Culture and recreation	2,277,387	2,474,162	1,820,776	2,577,902	2,701,826
Economic and physical development	2,448,259	3,152,580	2,835,400	2,640,291	3,203,389
Education	38,107	38,107	38,107	40,000	40,000
Debt service					
Principal	1,241,639	974,805	811,472	741,472	1,318,504
Interest and fees	525,118	488,995	460,924	93,728	203,547
Total expenditures	<u>\$ 31,313,274</u>	<u>\$ 31,427,864</u>	<u>\$ 32,505,500</u>	<u>\$ 36,106,277</u>	<u>\$ 39,316,282</u>
Excess of revenues over (under) expenditures	<u>\$ 2,519,950</u>	<u>\$ 3,087,422</u>	<u>\$ 4,141,885</u>	<u>\$ 2,144,365</u>	<u>\$ 848,091</u>
<b>Other financing sources (uses)</b>					
Transfers out	\$ (454,340)	\$ (3,279,850)	\$ (2,780,780)	\$ (3,806,035)	\$ (3,763,828)
Refunding bonds issued	-	-	690,000	-	230,000
Payment to refund bond escrow agent	-	-	(902,831)	-	(230,000)
Installment purchase financing	-	-	-	1,962,188	7,500,000
Total other financing sources (uses)	<u>\$ (454,340)</u>	<u>\$ (3,279,850)</u>	<u>\$ (2,993,611)</u>	<u>\$ (1,843,847)</u>	<u>\$ 3,736,172</u>
Net change in fund balances	<u>\$ 2,065,610</u>	<u>\$ (192,428)</u>	<u>\$ 1,148,274</u>	<u>\$ 300,518</u>	<u>\$ 4,584,263</u>
Total capital expenditures included above	\$ 1,023,973	\$ 2,560,483	\$ 2,152,395	\$ 4,204,158	\$ 4,140,235
Debt services as a percentage of noncapital expenditures	5.8%	5.1%	4.2%	2.6%	4.3%

**Schedule 4**

**CITY OF SALISBURY  
CHANGES OF FUND BALANCES OF GOVERNMENTAL FUNDS  
Last Ten Fiscal Years  
(modified accrual basis of accounting)  
(continued)**

	Fiscal Year				
	2020	2021	2022	2023	2024
<b>Revenues</b>					
Taxes	\$ 22,556,097	\$ 23,171,591	\$ 23,394,975	\$ 24,232,251	\$ 27,781,622
Licenses and permits	76,468	85,968	92,489	99,287	92,227
Intergovernmental	15,447,951	16,953,490	19,907,146	25,007,178	19,274,885
Charges for services	3,965,627	4,348,866	4,502,534	4,494,862	4,785,563
Investment earnings	306,435	41,742	80,604	1,049,844	1,941,260
Miscellaneous	657,188	733,882	1,173,803	1,278,365	1,766,133
Total revenues	<u>\$ 43,009,766</u>	<u>\$ 45,335,539</u>	<u>\$ 49,151,551</u>	<u>\$ 56,161,787</u>	<u>\$ 55,641,690</u>
<b>Expenditures</b>					
General government	\$ 7,098,274	\$ 6,002,977	\$ 7,564,069	\$ 7,487,439	\$ 8,871,381
Public safety	20,578,456	18,429,097	19,010,633	20,055,056	23,668,388
Transportation	6,847,788	5,796,627	4,965,242	5,114,425	5,643,273
Environmental protection	1,654,359	2,157,908	1,782,369	2,730,990	2,786,710
Culture and recreation	2,816,183	2,888,351	3,665,719	3,417,954	3,869,161
Economic and physical development	2,599,380	3,543,363	3,145,984	4,000,555	4,216,168
Education	40,000	40,000	40,000	40,000	40,000
Debt service					
Principal	1,340,503	1,340,504	1,102,791	1,082,792	1,399,134
Interest and fees	309,799	268,081	230,170	199,691	377,058
Total expenditures	<u>\$ 43,284,742</u>	<u>\$ 40,466,908</u>	<u>\$ 41,506,977</u>	<u>\$ 44,128,902</u>	<u>\$ 50,871,273</u>
Excess of revenues over (under) expenditures	<u>\$ (274,976)</u>	<u>\$ 4,868,631</u>	<u>\$ 7,644,574</u>	<u>\$ 12,032,885</u>	<u>\$ 4,770,417</u>
<b>Other financing sources (uses)</b>					
Transfers out	\$ (2,927,970)	\$ (3,211,611)	\$ (3,575,040)	\$ (3,330,000)	\$ (3,368,000)
Refunding bonds issued	-	-	-	-	-
Payment to refund bond escrow agent	-	-	-	-	-
Installment purchase financing	-	-	-	6,500,000	-
Total other financing sources (uses)	<u>\$ (2,927,970)</u>	<u>\$ (3,211,611)</u>	<u>\$ (3,575,040)</u>	<u>\$ 3,170,000</u>	<u>\$ (3,368,000)</u>
Net change in fund balances	<u>\$ (3,202,946)</u>	<u>\$ 1,657,020</u>	<u>\$ 4,069,534</u>	<u>\$ 15,202,885</u>	<u>\$ 1,402,417</u>
Total capital expenditures included above	\$ 8,396,898	\$ 5,198,054	\$ 3,340,944	\$ 4,626,518	\$ 6,659,071
Debt services as a percentage of noncapital expenditures	4.7%	4.6%	3.5%	3.2%	4.0%

Schedule 5

**CITY OF SALISBURY**  
**GOVERNMENTAL ACTIVITIES TAX REVENUES BY SOURCE**  
**Last Ten Fiscal Years**  
**(accrual basis of accounting)**

<b>Fiscal Year</b>	<b>Property Tax</b>	<b>Sales Tax</b>	<b>Utilities Franchise Tax *</b>	<b>Total</b>
2015	\$ 18,744,275	\$ 5,898,259	\$ 2,951,813	\$ 27,594,347
2016	18,719,543	6,433,260	3,029,521	28,182,324
2017	19,240,072	7,287,305	2,987,319	29,514,696
2018	20,459,496	7,604,426	3,002,938	31,066,860
2019	20,835,223	8,122,023	3,055,196	32,012,442
2020	22,556,097	8,543,381	2,884,707	33,984,185
2021	23,171,591	9,709,620	2,936,615	35,817,826
2022	23,394,975	11,411,838	2,906,030	37,712,843
2023	24,232,251	12,384,465	3,005,935	39,622,651
2024	27,781,622	12,675,663	3,140,336	43,597,621

\* Includes Telecommunications taxes and Video Franchise Fees.

**Schedule 6**

**CITY OF SALISBURY  
PROPERTY TAX RATES  
Direct and Overlapping Governments  
Last Ten Fiscal Years**

<b>Fiscal Year</b>	<b>City Direct Rate</b>	<b>Overlapping Rates</b>		<b>Total Direct &amp; Overlapping Rates</b>
		<b>Municipal Service District</b>	<b>Rowan County</b>	
2015	0.6569	0.1750	0.6500	1.4819
2016	0.6600	0.1760	0.6625	1.4985
2017	0.6720	0.1760	0.6625	1.5105
2018	0.7096	0.1760	0.6625	1.5481
2019	0.7169	0.1760	0.6625	1.5554
2020	0.7196	0.1760	0.6575	1.5531
2021	0.7196	0.1760	0.6575	1.5531
2022	0.7196	0.1760	0.6575	1.5531
2023	0.7196	0.1760	0.6575	1.5531
2024	0.6160	0.1560	0.5800	1.3520

Source: Rowan County Tax Assessor.

Notes: Tax rate is per \$100 assessed valuation.  
Tax rates for the City and the Municipal Service District may be adjusted by City Council. The City's Direct Rate is levied fully for the City's General Fund.

Overlapping rates are those of local and county governments that apply to property owners within the City of Salisbury. Not all overlapping rates apply to all Salisbury property owners; for example, although the County property tax rates apply to all city property owners, the Municipal Service District rates apply only to property owners in the downtown area of Salisbury, which accounts for approximately 3 percent of the total assessed property valuation.

**Schedule 7**

**CITY OF SALISBURY  
 ASSESSED VALUE AND ESTIMATED ACTUAL VALUE OF TAXABLE PROPERTY  
 Last Ten Fiscal Years**

<b>Fiscal Year Ended June 30</b>	<b>Real Property</b>		<b>Personal Property</b>		<b>Public Service Companies</b>
	<b>Residential</b>	<b>Commercial</b>	<b>Motor</b>	<b>Other</b>	
	<b>Property</b>	<b>Property</b>	<b>Vehicles</b>		
2014	\$ 1,235,667,135	\$ 972,277,733	\$252,958,212	\$ 339,868,008	\$ 59,056,195
2015	1,236,848,984	977,784,628	204,951,286	367,780,792	62,228,883
2016	1,167,980,619	1,043,691,268	216,798,030	335,426,769	69,437,235
2017	1,179,314,761	1,034,967,957	221,865,495	360,067,652	70,460,904
2018	1,170,327,222	1,054,002,293	220,841,178	350,259,624	72,407,318
2019	1,182,732,829	1,055,197,388	232,125,486	348,554,371	76,103,757
2020	1,382,409,970	1,104,926,461	239,488,883	364,139,920	80,096,479
2021	1,383,480,123	1,119,191,521	271,360,863	369,169,872	80,227,240
2022	1,409,585,600	1,099,106,413	278,140,195	360,689,821	82,276,596
2023	1,438,087,559	1,091,373,647	303,414,397	374,466,903	83,340,756
2024	2,272,028,256	1,329,345,234	339,495,292	410,080,324	91,043,556

Source: Rowan County Tax Assessor.

Note: Property in the county is reassessed once every four years. The county assesses property at 100 percent of actual value for all types and personal property. Tax rates are per \$100 of assessed value.



**Schedule 7**

**CITY OF SALISBURY  
 ASSESSED VALUE AND ESTIMATED ACTUAL VALUE OF TAXABLE PROPERTY  
 Last Ten Fiscal Years**

<b>Fiscal Year Ended June 30</b>	<b>Less: Tax Exempt Real Property</b>	<b>Total Actual and Taxable Assessed Value</b>	<b>Total Direct Tax Rate</b>	<b>Assessed Value as a Percentage of Actual Value</b>
2014	\$ 22,076,075	\$ 2,837,751,208	0.6374	100.00%
2015	22,380,573	2,827,214,000	0.6569	100.00%
2016	22,753,706	2,810,580,215	0.6600	100.00%
2017	23,887,206	2,842,789,563	0.6720	100.00%
2018	23,419,519	2,844,418,116	0.7096	100.00%
2019	24,526,152	2,870,187,679	0.7169	100.00%
2020	15,557,617	3,155,504,096	0.7196	100.00%
2021	41,454,176	3,181,975,443	0.7196	100.00%
2022	17,640,427	3,212,158,198	0.7196	100.00%
2023	15,912,693	3,274,770,569	0.7196	100.00%
2024	29,196,945	4,412,795,717	0.6160	100.00%

Source: Rowan County Tax Assessor.

Note: Property in the county is reassessed once every four years. The county assesses property at 100 percent of actual value for all types and personal property. Tax rates are per \$100 of assessed value.

**Schedule 8**

**CITY OF SALISBURY  
PRINCIPAL PROPERTY TAXPAYERS  
Current Year and Nine Years Ago**

<b><u>Taxpayer</u></b>	<b><u>2024</u></b>			<b><u>2015</u></b>		
	<b><u>Taxable Assessed Value</u></b>	<b><u>Rank</u></b>	<b><u>Percentage of Total Taxable Assessed Value</u></b>	<b><u>Taxable Assessed Value</u></b>	<b><u>Rank</u></b>	<b><u>Percentage of Total Taxable Assessed Value</u></b>
Food Lion, Inc.	\$ 157,501,045	1	3.57%	\$ 183,284,410	1	6.48%
Duke Energy Corporation	45,354,953	2	1.03%	29,386,458	4	1.04%
Henkel Corporation	44,553,885	3	1.01%	34,498,000	2	1.22%
Granges Americas Inc	41,741,115	4	0.95%			
Brixmor Innes Street, LLC	31,182,865	5	0.71%	22,881,304	6	0.81%
Nouryon Surface Chemical LLC	29,851,515	6	0.68%			
BRC Salisbury LLC	23,372,803	7	0.53%	10,845,372	8	0.38%
Cole Mt. Salisbury, NC LLC	21,501,065	8	0.49%			
Piedmont Natural Gas	18,504,990	9	0.42%	11,467,222	9	0.41%
Wal-Mart Real Estate Business	17,877,912	10	0.41%	12,983,572	7	0.46%
AKZO Nobel				30,422,677	3	1.08%
Norandal USA				26,672,706	5	0.94%
Delhaize America Shared Services				11,679,227	10	0.42%
Bellsouth Telephone						
<b>Totals</b>	<b><u>\$ 431,442,148</u></b>		<b><u>9.78%</u></b>	<b><u>\$ 384,939,108</u></b>		<b><u>13.62%</u></b>

Source: Rowan County Tax Assessor

**Schedule 9**

**CITY OF SALISBURY  
PROPERTY TAX LEVIES AND COLLECTIONS  
Last Ten Fiscal Years**

<b>Fiscal Year Ended June 30</b>	<b>Total Levy for Fiscal Year</b>	<b>Collected within the Fiscal Year of the Levy</b>		<b>Collections in Subsequent Years</b>	<b>Total Collections to Date</b>	
		<b>Amount</b>	<b>Percentage of Levy</b>		<b>Amount</b>	<b>Percentage of Levy</b>
2015	\$ 18,906,370	\$ 18,468,008	97.68%	\$ 420,842	\$ 18,888,850	99.91%
2016	18,800,286	18,392,372	97.83%	383,867	18,776,239	99.87%
2017	19,370,586	19,058,767	98.39%	279,895	19,338,662	99.84%
2018	20,494,841	20,151,780	98.33%	312,776	20,464,556	99.85%
2019	20,929,995	20,633,460	98.58%	258,741	20,892,201	99.82%
2020	22,959,510	22,473,784	97.88%	439,645	22,913,429	99.80%
2021	23,291,815	22,848,652	98.10%	371,059	23,219,711	99.69%
2022	23,404,370	23,052,019	98.49%	259,174	23,311,193	99.60%
2023	24,263,322	23,934,375	98.64%	183,401	24,117,776	99.40%
2024	27,932,190	27,567,861	98.70%	-	27,567,861	98.70%

**Schedule 10**

**CITY OF SALISBURY  
RATIO OF OUTSTANDING DEBT BY TYPE  
Last Ten Fiscal Years**

<b>Fiscal Year</b>	<b>Governmental Activities</b>				<b>Business-type Activities</b>		
	<b>General Obligation Bonds</b>	<b>Installment Purchases</b>	<b>Lease Liabilities</b>	<b>Section 108 Loan</b>	<b>General Obligation Bonds</b>	<b>Installment Purchases</b>	<b>Revenue Bonds</b>
2015	\$ 270,000	\$ 4,434,566	\$ -	\$ 244,000	\$ 275,000	\$ 33,198,540	\$ 26,750,426
2016	70,000	3,691,761	-	212,000	95,000	31,260,299	24,797,523
2017	-	2,982,289	-	180,000	-	28,010,059	22,777,243
2018	-	4,235,005	-	148,000	-	25,850,819	20,674,124
2019	-	10,448,501	-	116,000	-	23,961,580	18,647,689
2020	-	9,141,998	-	82,000	-	21,867,340	51,969,102
2021	-	7,835,494	-	48,000	-	19,698,100	49,074,033
2022	-	6,766,703	44,085	14,000	-	17,448,860	45,895,916
2023	-	12,197,911	27,517	-	-	15,119,620	42,578,175
2024							

Notes: Details regarding the city's outstanding debt can be found in the notes to the financial statements.  
See Schedule 15 for personal income and population data.

**Schedule 10**

**CITY OF SALISBURY  
RATIO OF OUTSTANDING DEBT BY TYPE  
Last Ten Fiscal Years  
(continued)**

<u>Fiscal Year</u>	<u>Business-type Activities</u>		<u>Total Primary Government</u>	<u>Percentage of Personal Income</u>	<u>Per Capita</u>
	<u>State Loans</u>	<u>Notes Payable</u>			
2015	\$ 3,595,012	\$ 2,983,020	\$ 71,750,564	8.91%	2,113
2016	2,712,506	2,355,745	65,194,834	7.96%	1,902
2017	1,830,000	1,909,269	57,688,860	6.96%	1,674
2018	1,220,000	1,639,779	53,767,727	6.43%	1,560
2019	610,000	1,380,290	55,164,060	6.54%	1,601
2020	-	1,140,800	84,201,240	9.88%	2,438
2021	-	921,310	77,576,937	8.62%	2,142
2022	-	711,821	70,881,385	6.47%	1,961
2023	-	502,311	70,425,534	6.47%	1,961
2024	-	376,748	63,127,064	5.64%	1,722

Notes: Details regarding the city's outstanding debt can be found in the notes to the financial statements.  
See Schedule 15 for personal income and population data.

**Schedule 11**

**CITY OF SALISBURY  
RATIOS OF GENERAL BONDED DEBT OUTSTANDING  
Last Ten Fiscal Years**

<b>Fiscal Year</b>	<b>Governmental General Obligation Bonds</b>	<b>Business-type General Obligation Bonds</b>	<b>Total</b>	<b>Percentage of Estimated Actual Taxable Value of Property</b>	<b>Per Capita</b>
2015	\$ 270,000	\$ 275,000	\$ 545,000	0.02%	16
2016	70,000	95,000	165,000	0.01%	5
2017	-	-	-	0.00%	-
2018	-	-	-	0.00%	-
2019	-	-	-	0.00%	-
2020	-	-	-	0.00%	-
2021	-	-	-	0.00%	-
2022	-	-	-	0.00%	-
2023	-	-	-	0.00%	-
2024	-	-	-	0.00%	-

Notes: Details regarding the city's outstanding debt can be found in the notes to the financial statements.  
See Schedule 15 for population data.

Schedule 12

**CITY OF SALISBURY**  
**DIRECT AND OVERLAPPING GOVERNMENTAL ACTIVITIES DEBT**  
**As of June 30, 2023**

<u>Governmental Unit</u>	<u>Debt Outstanding</u>	<u>Estimated Percentage Applicable</u>	<u>Estimated Share of Overlapping Debt</u>
Debt repaid with property taxes: Rowan County	\$ 58,984,122	24.43%	\$ 14,411,446
City of Salisbury direct debt			<u>12,225,428</u>
Total direct and overlapping debt			<u>\$ 26,636,874</u>

Sources: Assessed value data used to estimate applicable percentages and outstanding debt data provided by Rowan County Finance Department.

Note: Overlapping governments are those that coincide, at least in part, with the geographic boundaries of the city. This schedule estimates the portion of the outstanding debt of those overlapping governments that is borne by the residents and businesses of the City of Salisbury. This process recognizes that, when considering the government's ability to issue and repay long-term debt, the entire debt burden borne by the residents and businesses should be taken into account. However, this does not imply that every taxpayer is a resident, and therefore responsible for repaying the debt, of each overlapping government.

**Schedule 13**

**CITY OF SALISBURY  
LEGAL DEBT MARGIN INFORMATION  
Last Ten Fiscal Years**

	<b>Fiscal Year</b>				
	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>
Debt limit	\$ 228,786,183	\$ 226,666,714	\$ 229,334,142	\$ 229,427,011	\$ 231,577,106
Total net debt applicable to limit	<u>41,161,126</u>	<u>37,472,805</u>	<u>32,901,617</u>	<u>31,725,603</u>	<u>35,790,371</u>
Legal debt margin	<u>\$ 187,625,057</u>	<u>\$ 189,193,909</u>	<u>\$ 196,432,525</u>	<u>\$ 197,701,408</u>	<u>\$ 195,786,735</u>
Total net debt applicable to the limit as a percentage of debt limit	17.99%	16.53%	14.35%	13.83%	15.46%

Note: Under state finance law, the City of Salisbury's outstanding general obligation debt should not exceed 8 percent of total assessed property value. By law, the general obligation debt subject to the limitation may be offset by amounts set aside for repaying general obligation bonds.



**Schedule 13**

**CITY OF SALISBURY  
LEGAL DEBT MARGIN INFORMATION  
Last Ten Fiscal Years**

	<b>Fiscal Year</b>				
	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>
Debt limit	\$ 253,684,937	\$ 257,874,370	\$ 258,383,890	\$ 263,254,661	\$ 355,359,413
Total net debt applicable to limit	<u>32,150,138</u>	<u>28,454,904</u>	<u>24,927,384</u>	<u>27,819,862</u>	<u>23,967,748</u>
Legal debt margin	<u>\$ 221,534,799</u>	<u>\$ 229,419,466</u>	<u>\$ 233,456,506</u>	<u>\$ 235,434,799</u>	<u>\$ 331,391,665</u>
Total net debt applicable to the limit as a percentage of debt limit	12.67%	11.03%	9.65%	10.57%	6.74%

**Legal Debt Margin Calculation for Fiscal Year 2024**

Assessed value	\$ 4,412,795,717
Add back: exempt real property	<u>29,196,945</u>
Total assessed value	\$ 4,441,992,662
Debt Limit (8% of total assessed value)	355,359,413
Debt applicable to limit:	
Notes payable and installment purchase obligations	<u>23,967,748</u>
Legal debt margin	<u>\$ 331,391,665</u>

Note: Under state finance law, the City of Salisbury's outstanding general obligation debt should not exceed 8 percent of total assessed property value. By law, the general obligation debt subject to the limitation may be offset by amounts set aside for repaying general obligation bonds.

**Schedule 14**

**CITY OF SALISBURY  
 PLEDGED REVENUE COVERAGE - WATER AND SEWER REVENUE BONDS  
 Last Ten Fiscal Years**

<b>Fiscal Year</b>	<b>Gross Revenues</b>	<b>Operating Expenditures</b>	<b>Net Revenues Available</b>	<b>Debt Service Requirements</b>		<b>Coverage Ratios</b>	
				<b>Parity Debt</b>	<b>All Debt</b>	<b>Parity Debt</b>	<b>All Debt</b>
2015	\$ 24,410,819	\$ 14,465,712	\$ 9,945,107	\$ 3,010,325	\$ 6,292,092	330.37%	158.06%
2016	23,734,822	14,690,866	9,043,956	3,012,537	5,218,769	300.21%	173.30%
2017	26,102,355	15,191,893	10,910,462	3,004,086	4,895,494	363.19%	222.87%
2018	25,807,649	16,387,723	9,419,926	3,010,952	4,132,963	312.86%	227.92%
2019	27,745,332	17,094,031	10,651,301	2,865,363	3,950,115	371.73%	269.65%
2020	28,181,743	17,605,426	10,576,317	2,936,612	3,976,470	360.15%	265.97%
2021	27,680,166	18,164,533	9,515,633	4,417,561	4,801,500	215.40%	198.18%
2022	30,795,798	17,402,072	13,393,726	4,874,522	5,240,382	274.77%	255.59%
2023	34,433,524	20,634,831	13,798,693	4,870,108	5,104,059	283.33%	270.35%
2024	35,045,141	21,872,573	13,172,568	4,879,152	5,081,535	269.98%	259.22%

Notes: Details regarding the City's outstanding debt can be found in the notes to the financial statements.  
 Gross revenues include total operating revenues plus investment earnings exclusive of revenue bond investment earnings.  
 Operating expenses above is equal to total operating expenses exclusive of depreciation.  
 Parity debt service requirements include all revenue bonds.

**Schedule 15**

**CITY OF SALISBURY  
Demographic and Economic Statistics  
Last Ten Fiscal Years**

<b>Fiscal Year</b>	<b>Population</b>	<b>Personal Income</b>	<b>Per Capita Personal Income</b>	<b>Median Age</b>	<b>Average Unemployment Rate</b>
2015	33,955	\$ 804,996,526	\$ 23,708	38.4	5.9%
2016	34,285	818,916,233	23,886	38.3	5.8%
2017	34,459	829,245,362	24,065	38.1	5.2%
2018	34,463	835,561,683	24,245	37.9	4.4%
2019	34,463	843,688,703	24,481	37.7	4.7%
2020	34,536	851,816,885	24,665	37.6	7.3%
2021	36,215	899,927,976	24,850	37.5	6.7%
2022	35,905	1,088,603,695	30,319	37.4	4.0%
2023	36,661	1,119,861,295	30,546	36.4	3.4%
2024	36,678	1,128,783,438	30,775	36.5	3.4%

Sources: Population for June 30, 2020 is as of the most recent Census. For other years, population data provided by Office of State Management and Budget.

Personal income, per capital income, and median age data are based on the latest census with estimated fluctuations for non-census years.

Unemployment rates for Rowan County are provided by the NC Department of Commerce's Demand Driven Data Delivery System.

**Schedule 16**

**CITY OF SALISBURY  
PRINCIPAL EMPLOYERS  
Current Year and Nine Years Ago**

<b>Employer</b>	<b>2024</b>			<b>2015</b>		
	<b>Employees</b>	<b>Rank</b>	<b>Percentage of Total City Employment</b>	<b>Employees</b>	<b>Rank</b>	<b>Percentage of Total City Employment</b>
W. G. (Bill) Hefner VA Medical Center	4,150	1	18.86%	1,990	3	9.71%
Delhaize Food Lion	3,725	2	16.93%	2,000	2	9.76%
Rowan/Salisbury School System	2,410	3	10.95%	2,700	1	13.17%
Novant Health Rowan Regional	1,560	4	7.09%	1,200	4	5.85%
Rowan County	849	5	3.86%	753	5	3.67%
Piedmont Correctional Institute	450	6	2.05%	411	8	2.00%
City of Salisbury	407	7	1.85%	412	7	2.01%
Catawba College	400	8	1.82%	250	10	1.22%
Rowan-Cabarrus Community College	376	9	1.71%	550	6	2.68%
Lutheran Services for the Aging	370	10	1.68%			
<b>Total</b>	<b>14,697</b>		<b>66.80%</b>	<b>10,688</b>		<b>51.99%</b>

Source: Salisbury-Rowan Economic Development Commission and Human Resources departments of various companies.

**Schedule 17**

**CITY OF SALISBURY  
FULL-TIME EQUIVALENT CITY GOVERNMENT EMPLOYEES BY FUNCTION  
Last Ten Fiscal Years**

	<b>Full-time Equivalent Employees as of June 30</b>									
<b>Function</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>
<b>General government:</b>										
City administration	9	10	11	12	13	12	11	12	12	13
Human resources	6	5	7	5	6	5	4	4	6	6
Business and Financial Services	25	19	18	18	18	17	13	12	15	15
Fleet management	11	12	10	13	12	13	12	12	12	11
Public works administration	3	3	5	3	2	2	4	5	6	4
Facilities maintenance									5	6
Infrastructure services	14									
Telecommunications	4	3	3	2	3	3	3	3	3	3
Information technologies	11	12	8	9	7	6	5	6	6	7
<b>Public safety:</b>										
<b>Police:</b>										
Officers	79	70	69	78	81	79	70	68	68	76
Civilians	7	7	6	7	9	7	7	10	10	10
<b>Fire:</b>										
Firefighters	72	75	74	71	80	81	86	80	83	83
Civilians	1	2	2	2	3	1	-	1	1	1
<b>Transportation:</b>										
Traffic operations				4	4	5	5	2	3	3
Engineering	5	10	11	8	10	12	11	7	4	5
Streets and Maintenance	23	26	35	35	38	38	32	34	32	34
<b>Environmental protection:</b>										
Solid waste management	3	4	5	6	6	4	5	6	5	4
Cemetery	4	4	1	1	1	1	1	1	1	1
<b>Culture and recreation</b>	23	28	17	9	11	10	12	11	13	12
<b>Community and economic development:</b>										
Planning and neighborhoods	3	3	4	5	3	4	4	4	6	5
Downtown development				2	3	2	2	3	3	3
Land and developmental services	4	4	4	3	3	3	3	3	5	6
Code Enforcement	2	3	2	3	3	3	3	3	3	3
<b>Water and Sewer</b>	83	82	85	85	79	81	81	78	73	77
<b>Broadband Services</b>	2	18	19	14						
<b>Stormwater Services</b>	8	7	7	11	14	10	8	8	6	8
<b>Mass Transit</b>	10	9	11	11	11	11	11	12	10	11
	<u>412</u>	<u>416</u>	<u>414</u>	<u>417</u>	<u>420</u>	<u>410</u>	<u>393</u>	<u>385</u>	<u>391</u>	<u>407</u>

**Schedule 18**

**CITY OF SALISBURY  
OPERATING INDICATORS BY FUNCTION  
Last Ten Fiscal Years**

<b>Function</b>	<b>Fiscal Year</b>				
	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>
Police					
Calls resulting in a dispatch	36,456	41,606	37,459	35,236	30,202
Part I crimes reported (most serious)	1,762	1,793	1,948	1,862	1,731
Fire					
Total Fire Department responses	5,206	5,719	5,994	6,102	6,229
Value of fire loss	\$ 342,475	\$ 1,557,398	\$ 1,438,775	\$ 190,080	\$ 849,423
Streets					
Street miles maintained (lane miles)	342	346	346	347	347
Miles resurfaced (lanes miles)	5.6	6.7	6.8	6.9	6.8
Sanitation					
Refuse collected (tons per 1,000 population)	239	253	269	262	274
Recyclables collected (tons per 1,000 population)	46	45	46	54	54
Water					
Utility customers (unique)	18,257	18,620	17,867	17,900	18,132
New water connections	71	25	23	140	250
Average daily water consumption (millions of gallons per day)	9.2	9.3	9.6	9.4	9.2
Wastewater					
Average daily sewage treatment (thousands of gallons)	6.3	8.7	8.3	8.2	10.8

Sources: Various government departments.

**Schedule 18**

**CITY OF SALISBURY  
OPERATING INDICATORS BY FUNCTION  
Last Ten Fiscal Years  
(continued)**

<b>Function</b>	<b>Fiscal Year</b>				
	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>
Police					
Calls resulting in a dispatch	34,991	34,373	38,604	36,664	39,138
Part I crimes reported (most serious)	1,487	1,488	1,598	1,658	243
Fire					
Total Fire Department responses	6,077	6,865	8,049	9,117	9,242
Value of fire loss	\$ 765,077	\$ 1,024,676	\$ 984,659	\$ 3,604,833	\$ 1,862,026
Streets					
Street miles maintained (lane miles)	345	346	346	346	349
Miles resurfaced (lanes miles)	7.0	7.5	12.7	7.0	8.5
Sanitation					
Refuse collected (tons per 1,000 population)	294	333	310	306	291
Recyclables collected (tons per 1,000 population)	54	48	47	45	43
Water					
Utility customers (unique)	18,955	19,663	19,730	19,788	20,039
New water connections	432	338	547	249	249
Average daily water consumption (millions of gallons per day)	9.0	8.4	9.5	9.1	8.8
Wastewater					
Average daily sewage treatment (millions of gallons per day)	7.8	8.9	6.5	7.0	7.3

Sources: Various government departments.

**Schedule 19**

**CITY OF SALISBURY  
CAPITAL ASSET STATISTICS BY FUNCTION  
Last Ten Fiscal Years**

<b>Function</b>	<b>Fiscal Year</b>				
	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>
Public safety					
Police:					
Stations	1	1	1	1	1
Patrol units	91	90	90	94	94
Fire:					
Fire stations	5	5	5	5	5
Fire apparatus	14	14	14	16	16
Highways and streets					
Streets (miles)	171.65	172.62	172.62	172.62	173.25
Culture and recreation					
Parks acreage	520	508	508	518	518
Parks	16	16	17	17	17
Recreation centers	4	4	4	4	4
Pickleball courts					
Tennis courts	10	10	10	10	10
Water and Sewer Utility					
Utility accounts	19,522	19,522	19,522	19,522	19,599
Miles of water lines	420	421	421	449	449
Miles of sewer lines	398	399	399	418	419
Water treatment capacity (millions of gallons per day)	25.0	25.0	25.0	25.0	25.0
Sewage treatment capacity (millions of gallons per day)	12.5	12.5	12.5	12.5	12.5

Sources: Various city departments.



**Schedule 19**

**CITY OF SALISBURY  
CAPITAL ASSET STATISTICS BY FUNCTION  
Last Ten Fiscal Years  
(continued)**

<b>Function</b>	<b>Fiscal Year</b>				
	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>
Public safety					
Police:					
Stations	1	1	1	1	1
Patrol units	88	86	86	86	86
Fire:					
Fire stations	5	6	6	6	6
Fire apparatus	16	16	16	16	16
Highways and streets					
Streets (miles)	172.48	172.83	173.22	173.22	174.40
Culture and recreation					
Parks acreage	518	518	518	518	518
Parks	17	17	17	17	17
Recreation centers	4	4	4	4	4
Pickleball courts		2	6	6	6
Tennis courts	6	4	4	4	4
Water and Sewer Utility					
Utility accounts	20,713	20,321	20,854	21,982	21,208
Miles of water lines	450	470	450	450	450
Miles of sewer lines	420	450	453	453	453
Water treatment capacity (millions of gallons per day)	25.0	25.0	25.0	25.0	25.0
Sewage treatment capacity (millions of gallons per day)	12.5	12.5	12.5	12.5	12.5

Sources: Various city departments.



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# Compliance Section



# MARTIN STARNES & ASSOCIATES, CPAs, P.A.

*"A Professional Association of Certified Public Accountants and Management Consultants"*

## **Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards***

### **Independent Auditor's Report**

To The Honorable Mayor and  
Members of the City Council  
City of Salisbury, North Carolina

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States (*Government Auditing Standards*), the accompanying financial statements of the governmental activities, the business-type activities, the discretely presented component unit, each major fund, and the aggregate remaining fund information of the City of Salisbury, North Carolina, as of and for the year ended June 30, 2024, and the related notes to the financial statements, which collectively comprise the City's basic financial statements, and have issued our report thereon dated November 12, 2024. Our report includes a reference to other auditors who audited the financial statements of Downtown Salisbury, Inc., as described in our report on the City of Salisbury's financial statements. The financial statements of Downtown Salisbury, Inc. were not audited in accordance with *Government Auditing Standards*, and accordingly, this report does not include reporting on internal control over financial reporting or compliance and other matters associated with Downtown Salisbury, Inc. or that are reported separately by those auditors who audited the financial statements of Downtown Salisbury, Inc.

### **Report on Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the City of Salisbury's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the City of Salisbury's internal control. Accordingly, we do not express an opinion on the effectiveness of the City of Salisbury's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency or combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

### **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the City of Salisbury's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of non-compliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Martin Starnes & Associates, CPAs, P.A.*

Martin Starnes & Associates, CPAs, P.A.  
Hickory, North Carolina  
November 12, 2024

# MARTIN STARNES & ASSOCIATES, CPAs, P.A.

*"A Professional Association of Certified Public Accountants and Management Consultants"*

## **Report on Compliance for Each Major Federal Program; Report on Internal Control over Compliance Required by the Uniform Guidance and the State Single Audit Implementation Act**

### **Independent Auditor's Report**

To the Honorable Mayor and  
Members of the City Council  
City of Salisbury, North Carolina

### **Report on Compliance for Each Major Federal Program**

#### ***Opinion on Each Major Federal Program***

We have audited the City of Salisbury, North Carolina's, compliance with the types of compliance requirements identified as subject to audit in the OMB *Compliance Supplement* and the *Audit Manual for Governmental Auditors in North Carolina*, issued by the Local Government Commission that could have a direct and material effect on each of the City of Salisbury's major federal programs for the year ended June 30, 2024. The City of Salisbury's major federal programs are identified in the summary of auditor's results section of the accompanying Schedule of Findings and Questioned Costs.

In our opinion, the City of Salisbury complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2024.

#### ***Basis for Opinion on Each Major Federal Program***

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America (GAAS); the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States (*Government Auditing Standards*); the audit requirements of Title 2 U.S. *Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance) and the State Single Audit Implementation Act. Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the City of Salisbury and to meet our other ethical responsibilities in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of the City of Salisbury's compliance with the compliance requirements referred to above.

### ***Responsibilities of Management for Compliance***

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules and provisions of contracts or grant agreements applicable to the City of Salisbury's federal programs.

### ***Auditor's Responsibilities for the Audit of Compliance***

Our objectives are to obtain reasonable assurance about whether material non-compliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the City of Salisbury's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and, therefore, is not a guarantee that an audit conducted in accordance with GAAS, *Government Auditing Standards*, the Uniform Guidance and the State Single Audit Implementation Act will always detect material non-compliance when it exists. The risk of not detecting material non-compliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Non-compliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the City of Salisbury's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with GAAS, *Government Auditing Standards*, the Uniform Guidance and the State Single Audit Implementation Act, we:

- exercise professional judgment and maintain professional skepticism throughout the audit.
- identify and assess the risks of material non-compliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the City of Salisbury's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- obtain an understanding of the City of Salisbury's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance and the State Single Audit Implementation Act, but not for the purpose of expressing an opinion on the effectiveness of the City of Salisbury's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

### **Report on Internal Control Over Compliance**

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, non-compliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material non-compliance with a type of compliance requirement of a federal



program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

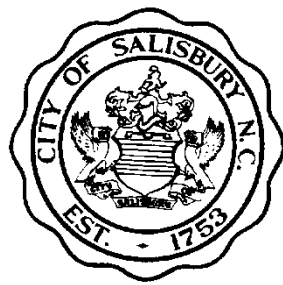
Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

*Martin Starnes & Associates, CPAs, P.A.*

Martin Starnes & Associates, CPAs, P.A.  
Hickory, North Carolina  
November 12, 2024



# MARTIN STARNES & ASSOCIATES, CPAs, P.A.

*"A Professional Association of Certified Public Accountants and Management Consultants"*

## **Report on Compliance for Each Major State Program; Report on Internal Control over Compliance Required by the Uniform Guidance and the State Single Audit Implementation Act**

### **Independent Auditor's Report**

To the Honorable Mayor and  
Members of the City Council  
City of Salisbury, North Carolina

#### **Report on Compliance for Each Major State Program**

##### ***Opinion on Each Major State Program***

We have audited the City of Salisbury, North Carolina's, compliance with the types of compliance requirements identified as subject to audit in the OMB *Compliance Supplement* and the *Audit Manual for Governmental Auditors in North Carolina*, issued by the Local Government Commission that could have a direct and material effect on each of the City of Salisbury's major state programs for the year ended June 30, 2024. The City of Salisbury's major state programs are identified in the summary of auditor's results section of the accompanying Schedule of Findings and Questioned Costs.

In our opinion, the City of Salisbury complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on each of its major state programs for the year ended June 30, 2024.

##### ***Basis for Opinion on Each Major State Program***

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America (GAAS); the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States (*Government Auditing Standards*); the audit requirements of Title 2 U.S. *Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance), and the State Single Audit Implementation Act. Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the City of Salisbury and to meet our other ethical responsibilities in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major state program. Our audit does not provide a legal determination of the City of Salisbury's compliance with the compliance requirements referred to above.

### ***Responsibilities of Management for Compliance***

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules and provisions of contracts or grant agreements applicable to the City of Salisbury's state programs.

### ***Auditor's Responsibilities for the Audit of Compliance***

Our objectives are to obtain reasonable assurance about whether material non-compliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the City of Salisbury's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and, therefore, is not a guarantee that an audit conducted in accordance with GAAS, *Government Auditing Standards*, the Uniform Guidance and the State Single Audit Implementation Act will always detect material non-compliance when it exists. The risk of not detecting material non-compliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Non-compliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgement made by a reasonable user of the report on compliance about the City of Salisbury's compliance with the requirements of each major state program as a whole.

In performing an audit in accordance with GAAS, *Government Auditing Standards*, the Uniform Guidance, and the State Single Audit Implementation Act, we:

- exercise professional judgment and maintain professional skepticism throughout the audit.
- identify and assess the risks of material non-compliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the City of Salisbury's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- obtain an understanding of the City of Salisbury's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance and the State Single Audit Implementation Act, but not for the purpose of expressing an opinion on the effectiveness of the City of Salisbury's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

### **Report on Internal Control Over Compliance**

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, non-compliance with a type of compliance requirement of a state program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material non-compliance with a type of compliance requirement of a state program will

not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a state program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

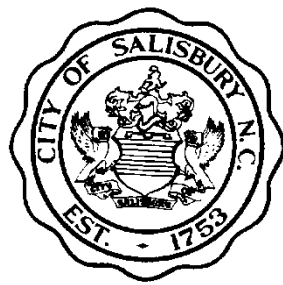
Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

*Martin Starnes & Associates, CPAs, P.A.*

Martin Starnes & Associates, CPAs, P.A.  
Hickory, North Carolina  
November 12, 2024



**CITY OF SALISBURY, NORTH CAROLINA**

**SCHEDULE OF FINDINGS AND QUESTIONED COSTS  
FOR THE YEAR ENDED JUNE 30, 2024**

**1. Summary of Auditor's Results**

**Financial Statements**

Type of report the auditor issued on whether the financial statements audited were prepared in accordance with GAAP:	Unmodified
Internal control over financial reporting:	
• Material weakness(es) identified?	No
• Significant deficiency(ies) identified?	None reported
Non-compliance material to financial statements noted?	No

**Federal Awards**

Internal control over federal programs:	
• Material weakness(es) identified?	No
• Significant deficiency(ies) identified?	None reported
Type of auditor's report issued on compliance for major federal programs:	Unmodified
Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.156(a)?	No

Identification of major federal programs:

<b><u>Program Name</u></b>	<b><u>AL #</u></b>
Federal Transit Formula Grants for Urbanized Areas	20.507

Dollar threshold used to distinguish between Type A and Type B programs:	<u>\$750,000</u>
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Auditee qualified as low-risk auditee?	Yes
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**State Awards**

Internal control over major state programs:	
• Material weakness(es) identified?	No
• Significant deficiency(s) identified?	None reported
Type of auditor's report issued on compliance for major state programs	Unmodified

**CITY OF SALISBURY, NORTH CAROLINA**

**SCHEDULE OF FINDINGS AND QUESTIONED COSTS  
FOR THE YEAR ENDED JUNE 30, 2024**

**1. Summary of Auditor's Results (continued)**

Any audit findings disclosed that are required to be reported in accordance with the State Single Audit Implementation Act?

No

Identification of major state programs:

**Program Name**

Powell Bill

Auditee qualified as low-risk auditee?

No

**2. Financial Statement Findings**

None reported.

**3. Federal Award Findings and Questioned Costs**

None reported.

**4. State Award Findings and Questioned Costs**

None reported.



**CITY OF SALISBURY, NORTH CAROLINA**

**SCHEDULE OF PRIOR YEAR FINDINGS  
FOR THE YEAR ENDED JUNE 30, 2024**

None.

**CITY OF SALISBURY, NORTH CAROLINA**  
**SCHEDULE OF EXPENDITURES OF FEDERAL AND STATE AWARDS**  
**Year Ended June 30, 2024**

Grantor/Pass-through Grantor/Program Title	Federal AL Number	Pass-through Grantors' Number	Federal Direct & Pass-through Expenditures	State Expenditures	Local Expenditures	Provided to Subrecipients
<b>FEDERAL GRANTS:</b>						
<b>CASH PROGRAMS</b>						
<b>U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT</b>						
Direct Program:						
Community Development Block Grant-Entitlement/Special Purpose Grants Cluster						
Community Development Block Grant Entitlement Grants	14.218	B-21-MC-37-0015	\$ 190,036	\$ -		\$ -
Community Development Block Grant Entitlement Grants	14.218	B-22-MC-37-0015	286,753	-	-	-
Community Development Block Grant Entitlement Grants	14.218	B-23-MC-37-0015	47,444	-	-	-
COVID 19 - Community Development Block Grant/Special Purpose Entitlement Grants	14.218		<u>49,179</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total U.S. Department of Housing And Urban Development			<u>\$ 573,412</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
<b>U.S. DEPARTMENT OF JUSTICE</b>						
Office of Justice Programs:						
Bureau of Justice Assistance						
Direct Program:						
Bulletproof Vest Partnership Program	16.607		\$ 9,262			
Edward Byrne Memorial Justice Assistance Grant Program	16.738	2019-DJ-BX-0712	36,200	-	-	11,428
Edward Byrne Memorial Justice Assistance Grant Program	16.738	2020-DJ-BX-0934	2,441	-	-	-
Edward Byrne Memorial Justice Assistance Grant Program	16.738	2020-V3-GX-0130	45,536			
Edward Byrne Memorial Justice Assistance Grant Program	16.738	15PBJA-21-GG-04119-BCJI	<u>66,907</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total U.S. Department of Justice			<u>\$ 160,346</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 11,428</u>
<b>U.S. DEPARTMENT OF TRANSPORTATION</b>						
Pass-through N.C. Department of Transportation:						
Highway Planning, Research and Construction Cluster						
Highway Planning and Constuction						
FAST Act - Signal System Upgrade	20.205	HL-0005	\$ 132,264	-	-	-
FAST Act - Old Concord Road Sidewalk	20.205	C-5603D	29,661	-	-	-
Grants Creek Greenway	20.205	EB-5619-C	34,366	-	-	-
Grants Creek Greenway	20.205	EB-5619-B	<u>35,121</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total Highway Planning, Research and Construction Cluster			<u>\$ 231,412</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
Highway Safety Cluster						
State and Community Highway Safety	20.600	22023.6.17	\$ 6,383	\$ -	\$ -	\$ -
State and Community Highway Safety	20.600	22024.6.17	<u>12,615</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total Highway Safety Cluster			<u>\$ 18,998</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
Federal Transit Cluster						
Direct Program						
Federal Transit Formula Grants for Urbanized Areas (Formula Program)						
Operating	20.507	NC202402401	\$ 245,587	\$ -	\$ 383,455	\$ -
Capital	20.507	NC-2021-051	219,537	-	24,393	-
Capital	20.507	NC202102401	33,192	-	3,668	-
Capital	20.507	NC202402401	171,428	-	421,732	-
COVID 19 - Federal Transit Formula Grant (Urbanized Area Formula Program)	20.507	NC2023013	<u>176,550</u>	<u>-</u>	<u>19,617</u>	<u>-</u>
Total Federal Transit Cluster			<u>\$ 846,294</u>	<u>\$ -</u>	<u>\$ 852,865</u>	<u>\$ -</u>
Total U.S. Department of Transportation			<u>\$ 1,096,704</u>	<u>\$ -</u>	<u>\$ 852,865</u>	<u>\$ -</u>

**SCHEDULE OF EXPENDITURES OF FEDERAL AND STATE AWARDS**

**Year Ended June 30, 2024  
(Continued)**

Grantor/Pass-through Grantor/Program Title	Federal AL Number	Pass-through Grantors' Number	Federal Direct & Pass-through Expenditures	State Expenditures	Local Expenditures	Provided to Subrecipients
<b>U.S. DEPARTMENT OF THE INTERIOR</b>						
Direct Program						
National Park Service						
Historic Preservation Fund						
Grants-In-Aid	15.904		\$ 8,586	\$ -	\$ -	\$ -
Pass-through NC Department of Natural and Cultural Resources						
Historic Preservation Fund Grants-In-Aid						
Salisbury Architectural Survey Update	15.904		<u>24,900</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total U.S. Department of the Interior			<u>\$ 33,486</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
<b>U.S. ENVIRONMENT PROTECTION AGENCY</b>						
Brownfields Multipurpose, Assessment, Revolving Loan Fund and Cleanup Cooperative Agreements						
	66.818	BF - 00D72618	<u>\$ 155,135</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
TOTAL ASSISTANCE - FEDERAL PROGRAMS			<u>\$ 2,019,083</u>	<u>\$ -</u>	<u>\$ 852,865</u>	<u>\$ 11,428</u>
<b>STATE GRANTS:</b>						
<b>CASH PROGRAMS</b>						
<b>N.C. DEPARTMENT OF TRANSPORTATION</b>						
Powell Bill						
			\$ -	\$ 1,225,708	\$ -	\$ -
State Maintenance Assistance for						
Transit Systems		17-CTP-003	<u>-</u>	<u>182,078</u>	<u>-</u>	<u>-</u>
Total N. C. Department of Transportation			<u>\$ -</u>	<u>\$ 1,407,786</u>	<u>\$ -</u>	<u>\$ -</u>
<b>N.C. DEPARTMENT OF COMMERCE</b>						
Rural Economic Development Grant						
Pass-Through to Stout Heating and Air, Inc.		2023-013-3201-2587	<u>\$ -</u>	<u>\$ 75,000</u>	<u>\$ -</u>	<u>\$ 75,000</u>
<b>N.C. OFFICE OF STATE MANAGEMENT AND BUDGET</b>						
Public Safety Grant						
		10353	<u>\$ -</u>	<u>\$ 133,923</u>	<u>\$ -</u>	<u>\$ -</u>
TOTAL ASSISTANCE - STATE PROGRAMS			<u>\$ -</u>	<u>\$ 1,616,709</u>	<u>\$ -</u>	<u>\$ -</u>
TOTAL ASSISTANCE			<u>\$ 2,019,083</u>	<u>\$ 1,616,709</u>	<u>\$ 852,865</u>	<u>\$ 86,428</u>

**CITY OF SALISBURY, NORTH CAROLINA**

**NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AND STATE AWARDS**

**Year Ended June 30, 2024**

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**Note 1: Basis of Presentation**

The accompanying Schedule of Expenditures of Federal and State Awards (SEFSA) includes the federal and State grant activity of the City of Salisbury under the programs of the federal government and the State of North Carolina for the year ended June 30, 2024. The information in this SEFSA is presented in accordance with the requirements of Title 2 US Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance), and the State Single Audit Implementation Act. Because the SEFSA presents only a selected portion of the operations of the City of Salisbury, it is not intended to and does not present the financial position, changes in net position, or cash flows of the City of Salisbury.

**Note 2: Summary of Significant Accounting Policies**

Expenditures reported in the SEFSA are reported on the modified accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable, or are limited, as to reimbursements. Pass-through entity identifying numbers are presented when available.

**Note 3: Indirect Cost Rate**

The City of Salisbury has elected not to use the 10 percent de minimis indirect cost rate allowed under the Uniform Guidance.

**Note 4: Cluster of Programs**

The following are clustered by the North Carolina Department of Transportation and are treated separately for state audit requirement purposes: Highway Planning, Research and Construction Cluster.