<table>
<thead>
<tr>
<th>No.</th>
<th>Item</th>
<th>Description</th>
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<tbody>
<tr>
<td>1</td>
<td>Call to Order</td>
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<tr>
<td>2</td>
<td>Moment of Silence</td>
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<tr>
<td>3</td>
<td>Pledge of Allegiance</td>
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<tr>
<td>4</td>
<td>Welcome to the People’s House!</td>
<td>A reminder that City Hall exists for, of and by the people of our City and is inclusive of ALL!! Council and staff are here to SERVE YOU and to create a welcoming, inclusive, safe, and thriving environment for ALL to enjoy as you live, work, play, volunteer, visit, learn and participate in decision making in our great City!!</td>
</tr>
<tr>
<td>5</td>
<td>Adopt Agenda</td>
<td>Adopt Agenda for February 5, 2019.</td>
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<tr>
<td>6</td>
<td>Proclamation:</td>
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<td></td>
<td>AFRICAN AMERICAN HISTORY MONTH</td>
<td>February 2019 To celebrate the many achievements and contributions made by African Americans to our economic, cultural, spiritual and political development.</td>
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<tr>
<td>7</td>
<td>Consent Agenda:</td>
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<tr>
<td>(b)</td>
<td>Budget Amendment – Miscellaneous Revenue.</td>
<td>Requestor(s): Financial Services Adopt a Budget ORDINANCE Amendment to the FY2018-2019 budget in the amount of $65,502 to appropriate miscellaneous revenue.</td>
</tr>
<tr>
<td>(c)</td>
<td>Contract Change Order – Atlantic Coast Contractors, Inc.</td>
<td>Requestor(s): Salisbury-Rowan Utilities Authorize City Manager to execute a change order with Atlantic Coast Contractors, Engineering Atlantic Coast Contractors, Inc. in the amount of $400,000 for construction related to the second phase of the Sanitary Sewer Rehabilitation project. Funding for this item is included in the adopted FY18-19 Budget.</td>
</tr>
<tr>
<td>(d)</td>
<td>Contract – Charles R. Underwood, Inc.</td>
<td>Requestor(s): Salisbury-Rowan Utilities Authorize City Manager to execute a contract with Charles R. Underwood, Inc. in the amount of $210,529.06 for services associated with the Raw Water Pump #3 Design-Build project. Funding for this item is included in the adopted FY18-19 Budget.</td>
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<tr>
<td></td>
<td>Public Comment.</td>
<td>Public comment will begin following adoption of the consent agenda. The public sign-in sheet will remain open until the public comment period ends.</td>
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<td>--------------------------------------------------------------------------------------------------------------------------</td>
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</tbody>
</table>
| 9 | Comprehensive Annual Financial Report. | Requestor(s): Financial Services  
Presenter(s): CJ Palmer & Tom McNeish, Elliot Davis, PLLC  
Council to receive Comprehensive Financial Report (CAFR) presentation from Elliott Davis, PLLC and Financial Services Department. |
| 10 | Revised Incentive Agreement – “Project Care” | Requestor(s): Rowan Economic Development Commission (EDC)  
Presenter(s): Scott Shelton  
Council to consider adoption of revised incentive agreement.  
(a) Receive a report  
(b) Hold a public hearing  
(c) Approve request for a revised Economic Development Incentive Grant of approximately $1,174,387 for Project Care. |
| 11 | Adopt an Ordinance: TA-06-2018 Uncommon Signs. | Requestor(s): Brian Hiatt, Interim Planning Director  
Presenter(s): Teresa Barringer  
(a) Receive a presentation from staff  
(b) Hold a public hearing  
(c) Issue a Statement of Consistency and Statement of Reasonableness, and consider adopting an ORDINANCE amending Chapter 12 related to update to the new sign Ordinance. |
| 12 | Adopt an Ordinance – CD-05-2018 Rezone approximately 3.73 acres at the corner of Mocksville and Mahaley Avenue. | Requestor(s): Brian Hiatt, Interim Planning Director  
Presenter(s): Teresa Barringer, Luke Dickey, Stimmel Associates PA (for owner) | Council to consider adopting Land Development ORDINANCE and District Map Amendment CD-05-2018, to rezone approximately 3.73 acres at the corner of Mocksville and Mahaley Avenue from General Residential (GR-6) and Hospital Services (HS) to HS and establish a new Conditional District (CD) overlay for the development of a new single story 30,000 sq. ft. medical facility.  
(a) Receive a report  
(b) Hold a public hearing  
(c) Consider adopting the Ordinance |
|---|---|---|---|
| 13 | Update from Police Chief. | Requestor(s): Police Department  
Presenter(s): Chief Jerry Stokes | Council to receive an update from the Police Chief. |
| 14 | Asphalt Bid – Hanes Construction. | Requestor(s): Public Services  
Presenter(s): Christ Tester and Craig Powers | Council to approve the Asphalt Bid to Hanes Construction for a unit based contract with an estimated total of $407,610 for paving streets in Salisbury. |
| 15 | Right-of-Way Approval – 200 Block of West Innes Street. | Requestor(s): Dan Wagoner of Wagoner Construction on behalf of St. Luke’s Lutheran Church  
Presenter(s): Vickie Eddleman | Council to approve a sidewalk and lane closure in the 200 block of West Innes Street from February 11, 2019 through March 15, 2019 subject to NCDOT concurrence; and to approve the use of four (4) parking spaces in the 100 block of North Church Street adjacent to St. John’s for the same duration. |
<p>| 16 | Appointments to Boards and Commissions. |  | Council to consider making appointments to various Commissions. |
| 17 | City Attorney’s Report. |  |  |
| 18 | City Manager’s Report. |  |  |</p>
<table>
<thead>
<tr>
<th>(a)</th>
<th>Engagement of Lobbyist.</th>
<th>Discussion regarding engaging a lobbyist to assist in developing a federal agenda for the City.</th>
</tr>
</thead>
<tbody>
<tr>
<td>19</td>
<td>Announcements.</td>
<td></td>
</tr>
<tr>
<td>(a)</td>
<td></td>
<td>City Council will hold its annual Outcomes and Goal Setting Retreat Monday, February 11, 2019 from 6:00 p.m. until 9:00 p.m. and Tuesday, February 12, 2019 beginning at 9:00 a.m. until conclusion. The Retreat will be held at the Livingstone College Department of Hospitality and Culinary Arts located at 530 S. Jake Alexander Blvd.</td>
</tr>
</tbody>
</table>
| (b)     |                         | The Fair Housing Committee will meet Wednesday, February 20, 4:00 p.m. to 6:00 p.m. at 132 North Main Street, 2nd Floor. Victoria Avramovic from the Centralina Council of Governments and City staff will work with the group on the Analysis of Impediments (AI).

| 20      | Council’s Comments.     |                                                                                               |
| 21      | Mayor Pro Tem Comments. |                                                                                               |
| 22      | Mayor’s Comments.       |                                                                                               |
| 23      | Adjourn.                |                                                                                               |
Salisbury City Council
Agenda Item Request Form

Please Select Submission Category:  □ Public  □ Council  □ Manager  □ Staff

Requested Council Meeting Date:  15 January 2019

Name of Group(s) or Individual(s) Making Request:  Mayor Heggins

Name of Presenter(s):  Mayor Heggins

Requested Agenda Item:  Proclamations

Description of Requested Agenda Item:  Proclamation to recognize African-American and Black History Month.

Attachments:  □ Yes  □ No

Fiscal Note:  (If fiscal note requires approval by finance department because item exceeds $100,000 or is related to grant funds, please fill out signature blocks for finance at bottom of form and provide supporting documents)

Action Requested of Council for Agenda Item:  (Please note if item includes an ordinance, resolution or petition)

Contact Information for Group or Individual:

☑ Consent Agenda (item requires no discussion and will be voted on by Council or removed from the consent agenda to the regular agenda)

☑ Regular Agenda (item to be discussed and possibly voted on by Council)

FINANCE DEPARTMENT INFORMATION:

__________________________________________________  ____________________________________________________
Finance Manager Signature  Department Head Signature

__________________________________________________
Budget Manager Signature

****All agenda items must be submitted at least 7 days before the requested Council meeting date***

For Use in Clerk’s Office Only

□ Approved  □ Declined

Reason:
REGULAR MEETING

PRESENT:  Mayor Al Heggies, Presiding; Mayor Pro Tem David Post; Council Members Karen Alexander, William Brian Miller, and Tamara Sheffield; City Manager W. Lane Bailey; City Clerk Diane Gilmore, and City Attorney J. Graham Corriher.

ABSENT:  None.

Salisbury City Council met in Council Chambers in City Hall located at 217 South Main Street. The meeting was called to order by Mayor Heggies at 6:05 p.m.

PLEDGE OF ALLEGIANCE

Mayor Heggies led those present in the Pledge of Allegiance to the United States flag.

RECOGNITION OF VISITORS

Mayor Heggies welcomed all visitors present.

ADOPTION OF THE AGENDA

Mayor Heggies made a motion to amend the Agenda by adding the proposed Resolution of Reconciliation.

Mayor Pro Tem Post asked what action would be taken. Mayor Heggies stated she did not anticipate an action being taken but asked for the item to be added to the Agenda. She commented a motion could be made during discussion once the item was reached on the Agenda.
Councilmember Miller noted Council received a request from the Human Relations Council (HRC) for the Resolution to be referred to the HRC, and he asked for the motion to be amended to create an item that would allow Council to refer the Resolution to the HRC for consideration. Mayor Heggins commented once the item is added to the Agenda, a motion could be made during the discussion to make the amendment.

City Attorney Graham Corriher explained Councilmember Miller made a motion to amend Mayor Heggins’ motion to add an item to the Agenda. He suggested Council vote on the motion to amend the first motion that refers the Resolution of Reconciliation to the HRC and then vote on the motion to add the item to the Agenda.

Mayor Heggins commented the HRC may want to speak during public comment before Council makes a motion to automatically send the Resolution of Reconciliation to the HRC. She pointed out adding the item to the Agenda would give HRC members an opportunity to speak and Council to have an opportunity for discussion regarding where the Resolution would be sent.

Councilmember Sheffield asked Mayor Heggins if her intentions were to amend the Agenda to add the Resolution of Reconciliation for discussion. Mayor Heggins agreed.

Mayor Pro Tem Post stated he supports the Resolution and Councilmember Miller’s amended motion. He commented the HRC may not want to receive the Resolution of Reconciliation. He added the item can be modified once it is on the Agenda.

Mayor Heggins agreed the issue is whether to add the Resolution as an item on the Agenda or add the Resolution to be referred to the HRC as an item on the Agenda. She commented by adding the Resolution to the Agenda, Council will have a way to discuss the Resolution so the public has a full understanding of where everyone stands and why. She added if the Resolution is sent directly to the HRC, it does not give an opportunity to engage in any discussion around what the Resolution means.

Councilmember Miller stated City Boards and Commissions are available to help Council work through challenging situations such as this important issue that the community needs to address. He pointed out the HRC was formed to deal with these issues and if the matter is debated before being sent to the HRC, it will be debated twice. He shared his reason for referring the proposed Resolution to the HRC was so it could provide Council input on the process and help it reach a decision. He shared Council received two letters from executive leaders of the HRC requesting the conversation regarding the Resolution be deferred, and he added that is the reason he made the motion to add the item to the Agenda with the purpose of referring it to the HRC.

Mayor Heggins commented it was not her understanding during a conversation with Councilmember Miller that he wanted to amend her suggested change to the Agenda. Councilmember Miller stated during their conversation referring the Resolution to HRC was discussed. Mayor Heggins agreed, and she added there have been several developments regarding the Resolution. She shared it would be helpful to hear from the HRC. Councilmember Miller noted HRC members will have an opportunity to speak during public comment, and Council will have an opportunity to respond before they reach the item on the Agenda.
Mayor Heggins asked Mr. Corriher if Council could amend the Agenda once they heard from the HRC during public comment. Mr. Corriher stated the Agenda can be amended at any time with a majority vote from Council.

Mayor Pro Tem Post explained the Resolution was provided to the City on December 27, 2018 and distributed to Council on January 9, 2019, and at that point the Resolution was to be placed on the Agenda. He referenced communication through emails between Councilmembers where it was decided by consensus that the Resolution for Reconciliation be removed from the Agenda. He added if it is going to be added to the Agenda there is a procedure that needs to take place. Mayor Pro Tem Post stated he supports Councilmember Miller’s amendment.

Mayor Heggins clarified there was a lot of conversation regarding whether it would be placed on the Agenda, and she added it was never placed on the Agenda and was not part of the Agenda packet when it was published. She commented there is a process to send information out and the decision to send the item to the HRC was made after the fact and not required before the item came before Council.

Councilmember Miller made a motion to amend the Agenda by adding the Resolution of Reconciliation to the Agenda with the purpose of referring the Resolution of Reconciliation to the HRC for consideration. Mayor Pro Tem Post and Councilmembers Alexander, Miller, and Sheffield voted AYE. Mayor Heggins voted NAY. (4-1)

Mayor Heggins made a motion to add the Resolution of Reconciliation to the Agenda as amended. Mayor Heggins, Mayor Pro Tem Post, and Councilmembers Alexander, Miller, and Sheffield voted AYE. (5-0)

Thereupon, Councilmember Miller made a motion to adopt the Agenda as amended. Mayor Heggins, Mayor Pro Tem Post, and Councilmembers Alexander, Miller, and Sheffield voted AYE. (5-0)

PROCLAMATION

Mayor to proclaim the following observances:

DR. MARTIN LUTHER KING, JR. DAY       JANUARY 12, 2019
ELIZABETH MAXWELL STEELE
CHAPTER OF THE NSDAR 120TH ANNIVERSARY    JANUARY 15, 2019
NATIONAL SLAVERY AND
HUMAN TRAFFICKING PREVENTION MONTH        JANUARY 2019

Mayor Heggins read the Dr. Martin Luther King, Jr Day Proclamation and the National Slavery and Human Trafficking Prevention Month Proclamation.

Mayor Heggins then read and presented the Elizabeth Maxwell Steele Chapter of the National Society Daughters of the American Revolution (NSDAR) 120th Anniversary
Proclamation to members of the Elizabeth Maxwell Steele Chapter. Elizabeth Maxwell Steele Chapter Regent Sandra Czuba shared their accomplishments.

CONSENT AGENDA

(a) Minutes

Adopt Minutes of the Regular meeting of January 2, 2019.

(b) Budget Amendment – Department Donations

Adopt a Budget Ordinance amendment to the FY2018-2019 budget to appropriate donations of $5,000 to BlockWork; $5,000 to the Dixonville Memorial Project; $4,000 to Parks and Recreation; and $5,000 to Public Art.

ORDINANCE AMENDING THE 2018-2019 BUDGET ORDINANCE OF THE CITY OF SALISBURY, NORTH CAROLINA TO APPROPRIATE DONATIONS FROM SALISBURY COMMUNITY FOUNDATION.

(The above Ordinance is recorded in full in Ordinance Book No. 28 at Page No. 3 and is known as Ordinance 2019-03.)

(c) Budget Amendment – Dixonville Task Force donation

Adopt a Budget Ordinance amendment to the FY2018-2019 budget to appropriate $38,608 to the Dixonville Memorial Project.

ORDINANCE AMENDING THE 2018-2019 BUDGET ORDINANCE OF THE CITY OF SALISBURY, NORTH CAROLINA APPROPRIATE DIXONVILLE DONATIONS.

(The above Ordinance is recorded in full in Ordinance Book No. 28 at Page No. 4 and is known as Ordinance 2019-04.)

(d) Budget Amendment – Insurance Claims Proceeds and Interest

Adopt a Budget Ordinance amendment to the FY2018-2019 budget in the amount of $54,450 to appropriate funds for Insurance Claims Proceeds and Interest.

ORDINANCE AMENDING THE 2018-2019 BUDGET ORDINANCE OF THE CITY OF SALISBURY, NORTH CAROLINA APPROPRIATE REVENUE FROM INSURANCE CLAIMS PROCEEDS AND INTEREST.

(The above Ordinance is recorded in full in Ordinance Book No. 28 at Page No. 5 and is known as Ordinance 2019-05.)
(e) **Resolution – Sale of Surplus Property**

Adopt a Resolution to ratify the sale of ST20801, a 2007 Street sweeper, to Marco Jourdain of Balai Le Permanent Inc., Laval, QC, Canada for $38,950.

**RESOLUTION TO RATIFY THE SALE OF SURPLUS PERSONAL PROPERTY SOLD BY THE CITY OF SALISBURY FOR MORE THAN $30,000.**

(The above Resolution is recorded in full in Resolution Book No. 16 at Page No. 3 and is known as Resolution 2019-02.)

(f) **Contract and Ordinance – Grants Creek Greenway**

Authorize the City Manager to execute a contract with Stewart, Inc. in the amount of $258,394.80 for engineering services associated with Grants Creek Greenway and adopt a Budget Ordinance amendment to the FY2018-2019 budget in the amount of $132,000 to appropriate funds for Carolina Thread Trail Grant.

**ORDINANCE AMENDING THE 2018-2019 BUDGET ORDINANCE OF THE CITY OF SALISBURY, NORTH CAROLINA APPROPRIATE REVENUE FROM CAROLINA THREAD TRAIL GRANTS.**

(The above Ordinance is recorded in full in Ordinance Book No. 28 at Page No. 6 and is known as Ordinance 2019-06.)

Thereupon, Councilmember Miller made a **motion** to adopt the Consent Agenda as presented. Mayor Heggins, Mayor Pro Tem Post, and Councilmembers Alexander, Miller, and Sheffield voted AYE. (5-0)

**PUBLIC COMMENT**

City Clerk Diane Gilmore shared that a speaker may yield their time to another speaker at the end of the three minutes allowed for each person for public comment.

Mayor Heggins opened the floor to receive public comments.

Dr. Regina Dancy read the proposed Resolution of Reconciliation as presented in the *Salisbury Post* and invited the audience to stand as a sign of solidarity.

Dr. Susan Lee suggested Council adopt the Resolution of Reconciliation. She commended the Council for working collaboratively with citizens regarding racial equity, and she shared the Resolution reflects the wisdom and capacity of local citizens and the ability to engage in sensitive issues and recommend action. She added establishing an Equity Commission will create a firm foundation for the community’s well-being and prosperity. She read remarks from Dr. Claude Clegg a professor and Historian at the University of North Carolina at Chapel Hill and a quote from Poet Robinson Jeffers.
Dr. Sharon Grant asked Council to adopt the Resolution of Reconciliation, and she shared her concern regarding the on-going process of the Reconciliation. She pointed out Reconciliation is understood by three steps of acknowledging and renouncing unjust actions, recognizing the harm it causes and committing to eliminate causes and conditions that are inequitable and support injustice. She shared delayed actions are detrimental to the process and the work of building trust and relationships. She added Council began the important work of reconciliation by acknowledging the unjust actions during the August 26, 2017 ceremonial of acknowledgment an important and historic first step for historic Salisbury. She noted it was Dr. Martin Luther King, Jr.’s birthday, and she pointed out the Resolution is linked to his unparalleled service to this Country. She shared information about the 1916 lynching in Waco, Texas and she read a quote from a book written by Lisa Loden and Dr. Salim Munayer titled, “Through My Enemy’s Eyes.”

Mr. Jeff Sharp shared his support and recommended Council adopt the Resolution of Reconciliation. He added there needs to be a way to identify and eliminate practices that systematically disempower African Americans and other people of color. He noted African Americans and people of color still are confronted by policies, practices, and systems that undermine freedom and self-determination. He commented Salisbury needs an Equity Commission of a group of citizens whose mission is to study the consequences of our current practices and based on facts, recommend a better way forward that must not limit the investigation to race, but for any citizen or any class of citizens that are unfairly marginalized.

Reverend Olen Bruner shared quotes by Reverend Dr. Martin Luther King, Jr. and a quote from First John 3:18 and Micah 6:8. He asked Council if more time is needed to consider the Resolution of Reconciliation, then how much time is needed. He commented it takes courage to speak, and even more courage to act. He asked Council to take the action and adopt the Resolution of Reconciliation.

Human Relations Council (HRC) Chairman Dennis Rivers addressed Council regarding the request the HRC received on January 7 and January 8, 2019 for the Resolution of Reconciliation to be included in HRC’s Martin Luther King, Jr.’s celebrations. He shared the HRC supports the Resolution of Reconciliation and was not against it being placed on the City Council Agenda. He added the HRC reached out to Council to request the HRC not be forced to incorporate it into the Martin Luther King (MLK) celebration without the MLK committee providing input, clarity, and confirmation before presenting it to the City.

Mayor Heggins asked if the HRC requested the Resolution of Reconciliation be removed from Council’s January 15, 2019 Agenda. Mr. Rivers disagreed, and he commented the request was for the HRC not be forced to include the Resolution in the MLK celebrations. Mayor Heggins asked if this occurred due to the misunderstanding that the HRC thought they were being asked to include the Resolution of Reconciliation at the celebration over the weekend. Mr. Rivers agreed.

Mayor Heggins asked if the HRC felt the Resolution of Reconciliation does not align with the legacy of the late Reverend Dr. Martin Luther King, Jr. Mr. Rivers stated yes, HRC supports the Resolution of Reconciliation and it would have been incorporated during the MLK celebration if given ample time to include it. Mayor Heggins commented the Resolution of Reconciliation
demonstrates the legacy of the late Dr. Martin Luther King, Jr. Mr. Rivers agreed, and he added many others as well.

Judge Larry Ford explained the Resolution of Reconciliation has created anger from some European Americans who do not support the Resolution as it is an offense toward them and that the European Americans are the ones that have caused the issues. Mr. Ford shared he has no problem with the Resolution and agrees with Reverend Olen Bruner that the Resolution of Reconciliation is a way to look forward and not backward. He noted we are all Americans, and citizens, and work together to accomplish the things we are trying to do. He commented there are minor changes in the Resolution that should be made, but he will not discuss at this time.

Mayor Heggins thanked Judge Larry Ford for speaking. She shared as an African American girl growing up in North Carolina and Rowan County, it is not new to her for European Americans to be angry with her voicing what she perceives as injustices to her as an African American woman. She added she loved that each word ends with American, but would love it even more when words are not prefaced with African, European, Native or German. Judge Ford agreed.

Ms. MT Sidoli stated the Resolution of Reconciliation as presented to Council should be on the Agenda today, and she added if not added today, as soon as possible so it does not go unnoticed.

Dr. Kim Porter pointed out the Equity Commission worked endlessly for months through their time, energy, and research regarding the Resolution of Reconciliation. He agreed with the Fair Housing Commission and he commented Commission members should be diverse in regards to gender, color, race, people who rent, and people who may be struggling with housing issues be able to be heard on a continuous basis and be included on the Commission.

Ms. Renee Wimbish noted she received copies of documents and recent emails concerning the Resolution. She added she had the letters from the HRC asking the Resolution of Reconciliation be removed from the Agenda and not be included during the MLK celebration. She pointed out Councilmember Miller was the first to mention the Resolution should go to the HRC for approval. She added he was unaware of the existence of the HRC last year, and she asked why seek its wisdom now on this matter. She shared her concerns of hardly any conversation being made regarding the Resolution of Reconciliation with no comments from Councilmember Sheffield or Councilmember Alexander. She thanked Mayor Pro Tem Post as he agreed to remove and send the Resolution of Reconciliation to the HRC and for him being the only member on Council to refer to the actual content of the Resolution. She thanked Mayor Heggins for requesting for the Resolution stay on the Agenda for tonight’s meeting. She mentioned during the August Council meetings there was much debate and the subject was tabled. She commented Councilmember Alexander suggested the Resolution go to the Actions in Faith and Justice to review and revise and include Dr. Claude Clegg, both requests have been fulfilled and it was never mentioned to be sent to the HRC. She added it was stated the HRC is not equipped, trained or prepared for such a situation and she asked why the Resolution should be sent to the HRC now. She shared quotes from Dr. Martin Luther King, Jr., and she commented the Resolution brings the greatest honor to the legacy to him and the injustice and equity he fought for.
Councilmember Sheffield commented the City’s business should not be conducted through emails, and she added by standing during the reading of the Resolution she showed her support for the Resolution as an action and not through an email.

Councilmember Alexander indicated the rules of engagement for conversations and communication between Council state that if it involves more than two Councilmembers it is in opposition to the rules of conduct because Council is supposed to be in an open meeting. She explained she saves her comments to speak in public. She commented with the letters received from the HRC, she supports the recommendation from the HRC requesting the Resolution of Reconciliation not be placed on the Agenda. She added she looks at the long-standing Commission already in place and the amount of work they have completed in regards to human relations in the community and it would be disrespectful to not adhere to their request. She clarified to the public that she was obeying the rules of engagement.

Councilmember Miller stated in response to Ms. Wimbish’s comment that he is aware of the HRC, and he noted he has nominated people to serve each year he has been a part of Council. He added what he was unaware of was the problems the HRC had last year. He shared the comment about the HRC not being equipped, trained or prepared was expressed by another Councilmember and was not an opinion he shared.

Mr. Walter Vaughn noted he opposed the policy. He agreed the events that took place were wrong, and he added the problem is that the Resolution does not teach the reasons why the lynching happened or the issues Americans faced. He stated it needs to be addressed and amended in the policy to let people know why it happened. He shared his concerns about past events including Democrats and Republicans.

Mayor Heggins asked the audience to conduct themselves accordingly in Council Chambers and to let the speakers speak.

Mayor Heggins pointed out this is not a Democratic or Republican issue.

Ms. Pam Bloom shared a quote by Dr. Martin Luther King, Jr. and she requested the Resolution of Reconciliation be included on the Agenda. She commented as she looked around the room she could name 20 or more people who have gone to Peace Circle, Women for Community Service, and community events at Mission house and these 20 plus people do not look like her, they look like Salisbury.

Bishop Roland Jordan thanked Council for continuing to present the Proclamation for Dr. Martin Luther King, Jr., Black History Month, Memorial Day and Veterans Day. He commented human rights are something that Dr. King, Jr. died for and it needs to be discussed and young people need to be educated.

Mr. Tenkamenin Crowder commented the Resolution of Reconciliation should have been passed in August 2018. He shared his concern of Council not providing their full attention during public comment and he added he can tell who is genuine and honest by facial expressions.
Mr. Gemale Black, President of the Salisbury-Rowan National Association for the Advancement of Colored People (NAACP) noted the City is faced with major disparities in economics, affordable housing, and education, but politics is chosen over people. He shared the Salisbury-Rowan NAACP supports the Actions in Faith and Justice and the Resolution of Reconciliation. He pointed out citizens worked hard on the Vision, Mission, and Core Values and the Actions in Faith and Justice worked hard on the Resolution. He asked when Council would be taking action on what the citizens want.

Mr. Mike-o Martelli shared information from the August 2018 Council meeting. He noted one of the Councilmembers commented the language might offend people. He added language might offend people when dealing with social injustice and reconciling how marginalized people have been harmed and it is going to be uncomfortable. He commented anytime a person is not actively confronting systemic racism they are passively contributing to it.

There being no one else to address Council, Mayor Heggins closed the public comment session.

Mayor Pro Tem Post shared his experiences of being a victim of racism because he is Jewish. He added when this issue came up in August he submitted an alternative that was based on the Holocaust Resolutions that included three things: too never forget, to educate your children, and do not let it happen again. He pointed out the documentation supporting the proposed Resolution stated it was from various Judaic philosophy but no one from the Jewish Community was asked for their input. He stated he or another member of the Jewish community might have had something to add. He pointed out some people spoke about systemic racism during public comment and that white people do not recognize they are doing it, but he states it also happens in reverse. He shared he is very sensitive to this issue, but he is supportive of the Resolution.

Mayor Heggins shared she is proud of everybody in the room for respectfully handling the sensitive process that included sensitive language.

RECESS

Mayor Heggins made a motion to take a five minute recess and all Councilmembers in attendance agreed unanimously to recess.

The meeting reconvened at 7:35 p.m.

Thereupon, Mayor Heggins made a motion to change the order of the Agenda to reverse Agenda item Courtesy Public Hearing for Project Care with the presentation from the Salisbury-Rowan STEM teacher leaders. Mayor Heggins, Mayor Pro Tem Post, and Councilmembers Alexander, Miller, and Sheffield voted AYE. (5-0)
UPDATE – SCIENCE, TECHNOLOGY, ENGINEERING, AND MATHEMATICS

Overton Elementary School Principal Candice Austin reviewed the proposal presented to Council last spring to fund training and stipends for the Science, Technology, Engineering, and Mathematics (STEM) teachers and leaders in the Salisbury community schools. She added since the proposal was granted, 25 teachers from Salisbury High School, Knox Middle School, Overton Elementary and Isenberg Elementary schools were selected to lead STEM learning.

Overton Elementary School third grade teacher Laura Zimmerman-Clark thanked Council for the Salisbury STEM Cohort and the opportunity to receive paid time to collaborate and develop quality STEM unit lessons. She added the sessions are led by a program called Discovery Education training that provides several resources and has helped implement that same education training into the STEM unit lessons. She mentioned there are two meetings a month and two training sessions that have occurred on Saturdays, and with two remaining training sessions scheduled on Saturdays.

Isenberg Elementary School Reading Design Coach Dr. Nita Jarvis stated she is proud to be a part of the Salisbury STEM Cohort as she has learned so much and enjoys sharing with her fellow teachers. She pointed out the STEM Cohort was required to write three STEM units, but they chose to write six units to include each grade level in the elementary school from kindergarten through fifth-grade levels. She commented the first unit was completed October 31, 2018 for the elementary grade level, and is currently used by some of the kindergarten teachers. She added the second unit is completed and the third unit should be completed by February 1, 2019 with the goal to complete the third, fourth, and fifth grade level units before the end of the school year.

Dr. Jarvis shared there is a particular strand of science that will be taught differently across all six grade levels, but with the same focus on force and motion. She added the presentation includes website links to provide all the information included for first, second, and third STEM units.

Mayor Heggins requested the presentation be emailed to City Clerk Diane Gilmore. Dr. Jarvis agreed.

Ms. Zimmerman-Clark thanked Council for making STEM learning possible.

Dr. Jarvis commented the STEM teachers are excited and thrilled to be a part of the STEM Cohort and thanked Council for their support to the school system.

Mayor Heggins thanked Dr. Jarvis for being in Salisbury and the wonderful work that has been done.

Mayor Pro Tem Post asked if teachers are receptive to what Dr. Jarvis shares after a training session and if they have to stay late or meet on Saturdays. Dr. Jarvis stated she meets with the teachers during the school day and they are receptive to the information she shares with them.
Isenberg Principal Marvin Moore thanked Council for the opportunity the teachers have to be innovative and creative and to have the resources, time and monetary means to be able to do the work they do towards the STEM program. He shared the program will be provided to teachers to be able to easily teach the students with all the material being in one place. He added the STEM program is a great product from the best teachers, and he thanked Council for giving the best science, math, technology, and engineering teachers the opportunity to be compensated for the work they do and to be able to provide learning for the students.

Councilmember Miller stated the work the teachers do is one of the most important things to happen in Salisbury, and he thanked the teachers for their work with the STEM program and for all the work they do to help children.

Mayor Pro Tem Post mentioned STEM learning is the most important thing

Councilmember Alexander stated education is a huge economic development driver of the community. She added it will help the future success of the community and she thanked the teachers for helping build the future.

Mayor Heggins thanked them for their update.

PROJECT CARE – COURTESY PUBLIC HEARING

Rowan Economic Development Commission (EDC) Vice President of Operations Scott Shelton shared the EDC is a strong proponent of the Science, Technology, Engineering, and Mathematics (STEM) curriculum, and he noted STEM learning is a crucial service in the community’s workforce. He thanked Salisbury-Rowan School System for implementing STEM learning.

Mr. Shelton reviewed recent changes to the proposed Project Care agreement that was presented to Council at its last meeting. City Attorney Graham Corriher stated a 10-day public notification was required and the advertisement was published at nine days. He added the City will need to republish the public hearing notice to meet the notification requirement. Mr. Shelton commented the EDC would like to continue with a courtesy hearing and provide updated information to the public and Council regarding Project Care.

Mr. Shelton reviewed proposed changes to the Incentive Grant agreement for Project Care. He noted Project Care is an existing employer in Rowan County and Council approved a Level 2 Grant for Project Care in October 2018. He indicated the grant stated 80% of new taxes would be returned in the form of a grant over five years. He reviewed as a part of the original proposal the EDC was told the company would create 59 new jobs, maintain existing employment levels with an average annual salary of $46,042, and the company would invest $68 million in new construction and equipment.

Mr. Shelton stated since the initial grant was approved by Council, the EDC has been told the project parameters have changed. He commented current revisions now propose the creation
of 35 new jobs with a $45.2 million capital investment. He stated there is a possibility of an additional $20 million in new investment and 20 additional new jobs through the transfer of an existing production line to Salisbury, but the transfer is on hold indefinitely according to company representatives.

Mr. Shelton commented based on the current City incentive agreement policy it is estimated that the City would collect $1,467,983 million over five years with an incentive grant of $1,174,387 million and the City would retain $293,596. He pointed out the 10-year incentive analysis indicates the City would collect an estimated $3,094,280 less the incentive grant of $1,174,387 with $1,919,893 estimated in City revenue.

Mr. Shelton shared the Rowan County Board of Commissions will consider a similar revised incentive grant at its next meeting.

Mr. Shelton indicated the new agreement would include the revisions from $68 million capital investment to $45 million and new job projections from 59 to 35 positions. He noted a change was made to the start date for the grant from FY2019-2020 to FY2021.

Mr. Shelton commented the proposed revisions are presented to Council for its consideration. He stated that the EDC requests Council set a public hearing for February 5, 2019 to receive comments relating to the revised incentive agreement for Project Care.

Mayor Heggins convened a courtesy public hearing, after due notice thereof, to receive comments regarding Project Care.

**UPDATE – WEST END AND NORTH MAIN STREET HOUSING REHABILITATION PROGRAM**

Salisbury Community Development Corporation (CDC) Director Chanaka Yatawara and Interim Development Services Director Brian Hiatt presented Council a housing rehabilitation project update. Mr. Yatawara reviewed the West End Rehabilitation Project has not progressed as much as he would like because of recent inclement weather and large amounts of rainfall. He reviewed phases 1 and 2 of the West End Housing pilot project and indicated 16 rehabilitation applications have been submitted. He commented the CDC has completed three projects and eight projects are currently under construction and estimated to be completed over the next four to six weeks. He commented CDC hired four contractors to complete most of the work, and he added those contractors resourced subcontractors from the Salisbury area.

Mr. Yatawara explained the CDC received $400,000 to complete the West End Rehabilitation Project. He stated three homes were rehabilitated and completed for $68,679, and eight homes are in the rehabilitation process with an estimated cost of $127,454. He noted five homes are in the inspection stage with an estimated cost of $100,000. He reviewed the fund balance of $103,867, and he added the CDC estimates to rehabilitate a total of 21 homes.

Mr. Yatawara shared photographs of three rehabilitation projects.
Mayor Heggins invited families who have worked with the CDC to attend a Council meeting and share their experiences. Mr. Yatawara commented he would be happy to ask families to come and share their experience and gratitude with Council.

Mr. Yatawara commented he wanted to provide Council and the public updates in hopes of attracting more families to apply for the CDC rehabilitation program.

Mayor Heggins thanked Mr. Yatawara, and she commented she is excited about the progress the CDC has made.

Councilmember Miller asked if rehabilitation projects have increased nearby homeowner’s interest to reinvest in their properties. Mr. Yatawara indicated not at this time, but some of the projects are in the early stages of rehabilitation.

Councilmember Sheffield thanked the CDC and Mr. Yatawara for their work in the community and for subcontracting locally to help to keep the money in the community.

Mayor Pro Tem Post and Councilmember Alexander commended the CDC for its work.

**CMAQ – TRAFFIC SIGNAL SYSTEM NETWORK**

City Engineer Wendy Brindle stated the City’s traffic signal system was upgraded in 2014. She added the network portion of the system has reached the end of its useful life. She referenced a need to replace five closed-circuit television cameras and signal software such as routers and servers. She explained the North Carolina Department of Transportation has recommended the City apply for a Congestion Mitigation and Air Quality Improvement (CMAQ) grant to help fund the needed upgrade. She stated if the grant is approved it could be used for system maintenance upgrades and provide 80% of the needed funding. She indicated the estimated $178,000 upgrade expense exceeds the maintenance schedule amounts allowed by the NCDOT. She stated there are currently no CMAQ funds available due to money recensions and deadlines. She recommended the City submit an application for a CMAQ grant that includes support from Council to be ready when funds become available.

Ms. Brindle requested Council consider adopting a Resolution supporting the CMAQ application for funds to upgrade the Signal System Network. She indicated 20% of local funding would be a shared expense between the City and NCDOT in accordance with the pro-rata share of the signal system, and she added funding breakdowns would be 3% by the City and 17% by NCDOT.

Thereupon, Councilmember Miller made a motion to adopt the Resolution supporting the City of Salisbury’s Traffic Signal Network Upgrade. Mayor Heggins, Mayor Pro Tem Post, and Councilmembers Alexander, Miller, and Sheffield voted AYE. (5-0)
RESOLUTION SUPPORTING THE CITY OF SALISBURY’S TRAFFIC SIGNAL NETWORK UPGRADE

(The above Resolution is recorded in full in Resolution Book No. 16 at Page No. 4 and is known as Resolution 2019-03.)

RESOLUTION OF RECONCILIATION

Mayor Heggins thanked Councilmember Sheffield for standing while the Resolution of Reconciliation was read during public comment. She commented that there has been some misunderstanding regarding the Resolution of Reconciliation being removed from Council’s January 15, 2019 Agenda. She indicated Council received a letter requesting that the Resolution be removed from Council’s Agenda, and she stated the letter is not the same letter that was originally sent by the Human Relations Council (HRC) Chairman Dennis Rivers. She commented the HRC did not include in its original letter a request that the Resolution be removed from the Agenda. She referenced the August 2018 Council meeting when Council determined to turn the Resolution of Reconciliation over to the Actions in Faith and Justice Organization and asked that the Resolution be returned to Council with ideas. She indicated the members of the Actions in Faith and Justice Organization consist of researchers and writers who have worked in the areas of institutional and structural racism. She commented as a City she does not believe the money has been invested into the HRC and it is not fully equipped to complete and engage in the difficult task put before them. She suggested Council consider racial equity training and fair housing training for HRC members.

Mayor Heggins commented there has been a consensus to remove the portion of the Resolution relating to an equity commission because the topic would need time for research.

Mayor Pro Tem Post asked if an amendment would be needed for the removal of the equity commission portion.

Councilmember Miller suggested that the details of the Resolution of Reconciliation be worked on by the HRC rather than during a Council meeting. He acknowledged that horrific acts took place, and he apologized that those acts happened. He commented he can understand the impact on the community and wants to clarify that he is not trying to stop the Resolution of Reconciliation from being adopted, but he is following the process that allows Council to fully debate items and allow details to be worked on by a Board or Commission. He stated documents are presented to Council in a more complete version.

Councilmember Miller shared items that relate to the Planning Board and the Historic Preservation Commission are filtered through those boards before being presented to Council. Mayor Heggins noted those boards have a process, and she added she did not want there to be a misunderstanding because HRC does not work like those boards. Councilmember Miller commented he was not sure of HRC bylaws but it is his understanding that the HRC works like other boards to help facilitate and advise Council. He expressed that he is in favor of the
Resolution of Reconciliation be provided to the HRC and then presented to Council for its consideration.

Councilmember Sheffield indicated she does not believe approving the Resolution of Reconciliation states whether or not the Resolution belongs to the HRC. She commented the purpose of the Resolution is to acknowledge and renounce the City’s history and move forward.

Councilmember Miller commented Council has not had an opportunity to discuss the proposed Resolution from the Actions in Faith and Justice to form an Equity Commission. He shared he does not believe the Resolution is in a final form, and he suggested the HRC review the Resolution. He added he is not trying to debate the Resolution but is asking Council to determine whether it wants to send the Resolution to HRC.

Councilmember Sheffield reviewed at Council’s August 7, 2018 meeting she made a motion to table the Resolution until its August 21 meeting to determine whether or not the Resolution would be turned over to the Actions in Faith and Justice Committee. She shared Council determined to turn over the Resolution to representatives of Actions in Faith and Justice, Dr. Susan Lee and Reverend Olen Bruner. She commented if members of Council disagree with creating an Equity Commission a discussion should take place at this meeting.

Councilmember Miller commented he does not see a need to create an additional commission without providing Council an opportunity for consideration and discussion.

Councilmember Alexander indicated there are two different issues that Council is discussing. She stated Council asked Dr. Susan Lee and Reverend Olen Bruner to return to Council with a Resolution that all members could agree on. She commented she was not expecting them to return to Council with a proposal for an Equity Commission. She shared she likes the Resolution of Reconciliation that has been presented to Council, but she does not agree that Council is ready to establish a new commission without knowing all of its details. She noted there is a process to establish City Boards and Commissions. She suggested separating the Resolution and the Equity Commission into two separate issues. She commented the Equity Commission could be a subcommittee of the HRC. She commented she supports the Mayor’s suggestion to provide the HRC additional training. She commented in the past HRC members have expressed the need for training, and she added a trainer from Charlotte provided initial training for HRC members. She stated she believes these two items need to be separated, and she supports the Resolution of Reconciliation.

Mayor Heggins agreed that the two items should be separated. She commented the Equity portion of the Resolution could be removed and separated into a new commission, and she added it would give staff enough time to sort through the details on how to build an Equity Commission. She noted when Council turned over the Resolution of Reconciliation to the Actions in Faith and Justice no parameters were set by Council.

Councilmember Miller commented if the Equity portion of the Resolution is removed he would be in favor of supporting the Resolution. He commented the details of the revised document should not be determined at a Council meeting.
Councilmember Alexander asked if the Resolution could be returned to the HRC, and she asked if the HRC and Actions in Faith and Justice could work together.

Mayor Heggins stated she has a fundamental issue with how the issues came from the HRC. She commented she met with the executive committee this morning and reviewed the major confusion that took place leading up to the Resolution. She commented the original letter that was sent to Council by HRC Chairman Dennis Rivers was not the letter he wrote, and she noted the letter received by Council included additions.

Mayor Heggins commented the letter that was sent to Council on letterhead included additions that were not made by Chairman Rivers. Councilmember Alexander commented Council was not provided that information. She commented she reviewed a letter from the HRC Chairman. She stated in respect to Mr. Dennis Rivers and the HRC she knows how hard its members work. She added she felt like the verbiage in the letter was reasonable given the time frame. She stated she supports Councilmember Miller’s request that the Resolution be returned to the HRC.

Mayor Heggins shared she believes the issues are not about returning the document back to HRC and as a Council it was determined to give the Resolution of Reconciliation to the Actions in Faith and Justice committee because they did the initial work.

Councilmember Miller suggested removing the section that reads “Whereas the City of Salisbury thus resolves” and the first and second paragraph section about the Equity Commission and leave the third paragraph that reads “to recognize and henceforth the date of August 6 for the purpose of re-affirming the City of Salisbury committee to eliminating wrongful disparities and equities and to celebrate achievement in doing so.” He expressed that his suggestions are being made without much preview of the proposed Resolution. He commented he sees no issue with why the Resolution should not be given to the HRC, but if Council is willing to accept his amendment Council could move on.

Councilmember Alexander commented she would like to clarify when she stated she agreed to send the Resolution back to the HRC because it has not ever been provided to them. She stated she would like the Actions in Faith and Justice to work together with the HRC to be inclusive because there was a formal letter sent to Council requesting a review of the Resolution.

Mayor Heggins commented the formal letter was not written by HRC Chair, and she added no one from the HRC is asking that the Resolution be reviewed before being presented to Council. She noted the HRC’s main concern was the confusion around the Resolution being incorporated into the Martin Luther King, Jr. weekend celebration and they were not prepared to do that. Councilmember Alexander commented that was not the information shared with Council. Mayor Heggins noted Chairman Rivers provided clarification during public comment. Councilmember Alexander commented the clarification was given after she made her recommendation.

Mayor Pro Tem Post commented it was determined by Council in August that the Resolution would be worked on by the HRC. He referenced a comment made by Reverend Bruner...
in the August 2018 minutes that stated he could see how it would be helpful for the HRC to work together with the Actions in Faith and Justice group. Mayor Heggins commented Mayor Pro Tem Post might be looking at draft minutes. Mayor Pro Tem Post commented the minutes were approved by Council on September 4, 2018. He asked if there was another set of minutes. Mayor Heggins noted she was pointing out that it was draft minutes and she is not sure if anything was changed after Council’s approval. Mayor Pro Tem Post commented Council approved minutes in August that indicate that the HRC would be the Board that the Resolution of Reconciliation would be channeled through.

Councilmember Miller commented he believes these issues can be resolved if two or more suggested sentences are removed, but he would like Council to consider a process to allow Councilmembers an opportunity to collaborate and work together before Council meetings going forward.

Thereupon, Councilmember Miller made a motion to amend the existing two-page Resolution and strike the portion that reads “to establish an Equity Commission charged with a task of identifying, researching and reporting policies and practices that obstruct equity, evidence disparity and to oversee processes procedures to eliminate and identify equities and disparity within the boundaries of local, State, and Federal laws and to create policies and practices that mitigate past and present date in equity and disparity.”

Mayor Pro Tem Post suggested a friendly amendment to August 6 as the date the City resolves.

Councilmember Sheffield suggested relocating the date to the section above it and add “to recognize that henceforth the date of August 6 for the purpose of re-affirming.” Councilmember Miller and Alexander agreed with Councilmember Sheffield’s amendment.

Mayor Heggins, Mayor Pro Tem Post, and Councilmembers Alexander, Miller, and Sheffield voted AYE. (5-0)

RESOLUTION OF RECONCILIATION

(The above Resolution is recorded in full in Resolution Book No. 16 at Page No. 5 and 6 and is known as Resolution 2019-04.)

Mayor Heggins thanked Council and the public for their input and patience.

BOARDS AND COMMISSIONS

Councilmember Sheffield commented at the last Housing Advocacy Commission (HAC) meeting it was discussed that three seats would be available.
Housing Advocacy Commission

Upon a motion by Councilmember Sheffield, seconded by Councilmember Alexander. Mayor Heggins, Mayor Pro Tem Post, and Councilmembers Alexander, Miller, and Sheffield voting AYE, the following reappointment was made to the Housing Advocacy Commission for a term to begin March 31, 2019:

- Mr. William Matthews       Term Expires 03/31/22

Upon a motion by Councilmember Sheffield, seconded by Councilmember Alexander. Mayor Heggins, Mayor Pro Tem Post, and Councilmembers Alexander, Miller, and Sheffield voting AYE, the following appointments were made to the Housing Advocacy Commission for a term to begin March 31, 2019:

- Mr. Anthony Smith           Term Expires 3/31/22
- Ms. Crystal Jackson         Term Expires 3/31/22

CITY ATTORNEY’S REPORT

Project Care

City Attorney Graham Corriher suggested Council make a motion to set a public hearing for Project Care on February 5, 2019. He noted it is not legally required however it has been a practice of Council.

Thereupon, Mayor Pro Tem Post made a motion to set a public hearing for February 5, 2019 to receive public input relating to Project Care. Seconded by Councilmember Alexander. Mayor Heggins, Mayor Pro Tem Post, and Councilmembers Alexander, Miller, and Sheffield voted AYE. (5-0)

Kesler Mill Site

Mr. Corriher stated the owner of the Kesler Mill property has expressed an interest to donate the property to the City. He requested Council consider accepting the donated property. He noted the City has researched applying for a Brownfields Grant regarding funding assistance to help clean up the property. He shared the mill was torn down and several hundred thousands of dollars of debris remain on the property. He indicated in order for the City to apply for the grant and begin cleanup it would need to obtain the property’s title. He suggested Council take action to accept the property contingent on his satisfaction that it will not create additional liability for the City. He requested Council authorize a public comment period, meet deadlines, and all Brownfield’s Grant agreement required criteria.

Thereupon, Councilmember Sheffield made a motion to accept the donation of property from the fund for Community Support, Inc. located in the block bounded by North Martin Luther King Avenue, Park Avenue, East Franklin Street, and North Arlington Street upon payment of
back taxes owed and in satisfaction of the City Attorney and City staff that acceptance does not create environmental liability for the City. The motion was seconded by Councilmember Miller. Mayor Heggins, Mayor Pro Tem Post, and Councilmembers Alexander, Miller, and Sheffield voted AYE. (5-0)

Mayor Pro Tem Post commented he does not believe the property is located on Martin Luther King Avenue. Mr. Corriher commented the motion was written to include Martin Luther King Avenue because he believes there are four parcels to be donated and to include the addresses of all properties.

Councilmember Miller asked if the properties could be referenced as the Kelser Mill sites. Mr. Corriher agreed.

Thereupon, Councilmember Sheffield made a motion to authorize the City Manager, City Attorney and any other necessary City staff to negotiate and enter into a Brownfields agreement on behalf of the City including by publishing any required public notices. Mayor Heggins, Mayor Pro Tem Post, and Councilmembers Alexander, Miller, and Sheffield voted AYE. (5-0)

Free Speech Committee

Mr. Corriher commented the Free Speech Committee established by Council needs to set a meeting date, and he added Councilmember Miller and Mayor Pro Tem Post are the appointed committee members.

Councilmember Miller and Mayor Pro Tem Post agreed that Monday, February 4, 2019 would be a good date. Councilmember Miller asked City Clerk Diane Gilmore to make sure everyone who has been involved in the free speech committee is made aware of the meeting date, time, and location. Councilmember Miller and Mayor Pro Tem Post agreed to meet at 5:30 p.m. and the location would be determined.

CITY MANAGER’S REPORT

Ferguson Group

City Manager Lane Bailey referenced meetings held in December 2018 when most members of Council met with a representative from a lobbyist group. He noted most of the conversation related to the City engaging in services with the Ferguson Group to assist the City with different items for a Federal agenda and help advise the City of grant opportunities. He noted the Ferguson Group works among a group of North Carolina clients and practices exclusively as a lobbyist for local governments across the United States. He asked if Council desires to engage with the Ferguson Group he can provide an agreement at Council’s next meeting. He referenced the West End housing presentation given by Community Development Corporation (CDC) Director Chanaka Yatawara, and he noted income restrictions for Community Development Block Grant (CDGB) funds because the City is not included in the Charlotte Municipal Service Area (MSA). He stated if the City was included it would have a high-income level for families to qualify
for CDBG funds. He added the City is $10,000 lower than if it was included in the Charlotte MSA. He indicated staff has had conversations with the Ferguson Group on how this level could be changed, and he noted the Ferguson Group could also assist with Federal Energy Regulatory Commission (FERC) relicensing.

Mr. Bailey asked if it is Council’s desire to proceed with assistance from the Ferguson Group then he would prepare an agreement for Council’s next meeting.

Councilmember Alexander shared she would support with an agreement with the Ferguson Group.

Mr. Bailey asked Council if it had any objections to staff providing an agreement at the next Council meeting. There were no objections from Councilmembers.

Youth Council Mock Council Meeting

Mr. Bailey shared he and City Attorney Graham Corriher attended the Salisbury Youth Council’s Mock Council program this Monday. He commended the group and Mayor Pro Tem Post for putting the program together.

ANNOUNCEMENTS

Communications Director Linda McElroy announced registration is still open for the Light Construction Building Trades Class hosted by the City of Salisbury Parks and Recreation Department and Rowan-Cabarrus Community College. Students can expect to learn about construction safety, proper tool use, carpentry, masonry, cabinetry, drywall, code and inspections and much more. The class is for anyone 18 years and older and is free to Salisbury residents. The class is held Monday through Thursday at Hall Gym. For more information please contact RCCC at 704-216-7201.

Communications Director Linda McElroy announced residents are invited to visit City Hall on the first Monday of each month between noon and 1:00 p.m. for Lunch with the City Manager, Lane Bailey. Bring your brown bag lunch and share ideas, voice concerns and speak in an open, unrestricted forum.

Communications Director Linda McElroy announced the Dr. Martin Luther King, Jr. parade will be held Saturday, January 19, 2019. The parade will begin in downtown Salisbury at 11:00 a.m. until 12:00 p.m. noon at the corner of Liberty Street and North Main Street and will end at the Civic Center, located at 315 South Martin Luther King, Jr. Avenue. Alex Clark is the parade, Grand Marshal. Following the parade, activities celebrating Dr. King will be held from 12:30 p.m. until 2:30 p.m. at the Civic Center.

Communications Director Linda McElroy announced the Salisbury Human Relations Council will host the Dr. Martin Luther King, Jr. Breakfast, Monday, January 21, 2019 at 7:00 a.m. The Breakfast will be held at the J.F. Hurley YMCA, located at 828 Jake Alexander
Boulevard. Tickets are $10. Dr. Dwayne A. Walker, pastor of Little Rock A.M.E. Zion Church, Charlotte, NC will be the guest speaker. To purchase tickets or for additional information please call 704-638-5218.

Communications Director Linda McElroy announced Winter Spruce Up week will begin January 21 through 25. The City of Salisbury will pick up your old appliances, tires without rims (limit 5 tires per location) and extra bagged trash. Items are to be placed at the curb before 7:00 a.m. on the day of your regular collection. No building materials or electronics will be collected. This collection is for residents living inside the City limits of Salisbury only (No businesses). If you have questions, please call the Public Services Department at 704-638-5260.

Communications Director Linda McElroy announced Parks and Recreation will host the 23rd Annual Father/Daughter Dance for girls ages 4 to 13 and their fathers on Saturday, February 2, 2019 from 6:00 p.m. until 9:00 p.m. at the Civic Center. There will be entertainment, dancing, snacks, games and door prizes. Tickets are limited and must be purchased in advance. Tickets are $10 and can be purchased at any of the four recreation facilities. For more information please call 704-216-PLAY.

Communications Director Linda McElroy announced Downtown Salisbury, Inc. will host the 6th Annual Wine about Winter event on Friday, February 1, 2019 from 5:00 p.m. until 9:00 p.m. This wine tasting event allows ticket holders to sample 20 wines from around the world and also features Rowan County’s very own wineries. The one day ticketed event will attract visitors into downtown Salisbury and provide exposure to downtown businesses in a unique, fun, and engaging way. Each ticket holder will present their identification at registration, located in the Visitors Center (204 East Innes Street) starting at 4:00 p.m. on February 1 to ensure everyone is 21 years old or above. Trolleys will provide convenient hop on/off service during the event. For ticket sales and detailed information, please visit www.downtownsalisburync.com or call (704) 637-7814.

COUNCIL COMMENTS

Councilmember Sheffield asked if Martin Luther King, Jr. Day Breakfast tickets could be purchased at the door. Someone from the audience responded that they could.

Councilmember Sheffield announced the Neighborhood Alliance Meeting will be held Thursday, January 17, 2019 at 4:00 p.m. at 1 Water Street.

Councilmember Sheffield commented it was great to hear input from educators, and it is great to know that the City is the only municipality in North Carolina that provides support to its school systems.

Councilmember Miller commended the Rowan-Salisbury School System on its important work to help make Salisbury schools successful long-term.

Councilmember Sheffield thanked Council for working together.
MAYOR PRO TEM COMMENTS

Mayor Pro Tem Post thanked the Rowan-Salisbury School System and acknowledged its struggles.

Mayor Pro Tem Post expressed he hopes tenant treatment would be included as a part of the Fair Housing Commission’s mission.

Councilmember Alexander shared she and Councilmember Sheffield had an opportunity to visit West Rowan Elementary School during its opening celebration. She commented the celebration brought the community together and was a great experience.

Councilmember Alexander indicated the Fair Housing Committee has a tenant seat available.

MAYOR'S COMMENTS

Mayor Heggins commended the public and staff for their work. She shared Council has helped to show the world Salisbury is the place to be.

ADJOURNMENT

Motion to adjourn the meeting was made by Councilmember Miller. All Council members in attendance agreed unanimously to adjourn. The meeting was adjourned at 9:15 p.m.

______________________________
Al Heggins, Mayor

______________________________
Diane Gilmore, City Clerk
SPECIAL MEETING

PRESENT: Mayor Al Heggins, Presiding; Mayor Pro Tem David Post; Council Members Karen Alexander, William Brian Miller, and Tamara Sheffield, City Manager W. Lane Bailey, City Clerk Diane Gilmore and City Attorney J. Graham Corriher.

ABSENT: None.

Mayor Heggins and members of City Council met in a Special session in Council Chambers, 217 South Main Street. The meeting began at 5:00 p.m.

ADOPTION OF THE AGENDA

Thereupon, Mayor Pro Tem Post made a motion to adopt the Agenda as presented. Mayor Heggins, Mayor Pro Tem Post, and Councilmembers Alexander, Miller, and Sheffield voted AYE. (5-0)

CLOSED SESSION

Thereupon, Councilmember Miller made a motion to go into closed session concerning an economic development matter as allowed by NCGS 143-318.11(a)(4) and to consult with an attorney as allowed by NCGS 143-318.11(a)(3). Mayor Heggins, Mayor Pro Tem Post, and Councilmembers Alexander, Miller, and Sheffield voted AYE. (5-0)
ADJOURNMENT

Motion to adjourn the meeting was made by Mayor Pro Tem Post. All Council members in attendance agreed unanimously to adjourn. The meeting was adjourned at 5:59 p.m.

________________________________________
Al Heggins, Mayor

______________________________
Diane Gilmore, City Clerk
Requested Council Meeting Date: February 5, 2019

Name of Group(s) or Individual(s) Making Request: Financial Services

Name of Presenter(s): Shannon Moore

Requested Agenda Item: Budget Ordinance Appropriating Miscellaneous Revenues

Description of Requested Agenda Item: City of Salisbury received $65,502 reimbursement from City of New Bern for mutual aid after 2018 hurricanes. The reimbursement was calculated using FEMA allowed amounts and NC General Statutes require that the City appropriate these revenues so that they can be legally spent.

The FEMA reimbursement will cover the following expenses in the City:
1. Salaries and Benefits $27,479 covering the employees that provided the mutual aid
2. Travel of $2,318 for meals of employees that provided mutual aid
3. Maintenance Auto $35,705 for maintenance on city vehicles

Attachments: Yes ☒ No ☐

Fiscal Note: (If fiscal note requires approval by finance department because item exceeds $100,000 or is related to grant funds, please fill out signature blocks for finance at bottom of form and provide supporting documents)

Action Requested of Council for Agenda Item: Adopt a Budget Ordinance amending the FY18-19 Budget $65,502 for miscellaneous revenue.

Contact Information for Group or Individual: Shannon Moore, Finance Director smoor@salisburync.gov, 704-216-8026

☒ Consent Agenda (item requires no discussion and will be voted on by Council or removed from the consent agenda to the regular agenda)

☐ Regular Agenda (item to be discussed and possibly voted on by Council)

FINANCE DEPARTMENT INFORMATION:

Finance Manager Signature

Department Head Signature

Budget Manager Signature

****All agenda items must be submitted at least 7 days before the requested Council meeting date***
For Use in Mayor’s Office Only

☐ Approved

☐ Declined

Reason:
AN ORDINANCE AMENDING THE 2018-2019 BUDGET ORDINANCE
OF THE CITY OF SALISBURY, NORTH CAROLINA TO
APPROPRIATE REVENUE FROM MUTUAL AID TO CITY OF NEW BERN

Be it ordained by the City Council of the City of Salisbury, North Carolina, as follows:

Section 1. The City has received payment for mutual aid for hurricane debris clean-up from City of New Bern. NC General Statutes require that the City appropriate revenues so that they can be legally spent.

Section 2. That the 2018-2019 Budget Ordinance of the City of Salisbury, adopted on June 19, 2018, is hereby amended as follows:

(a) That the following General Fund line items be amended as follows:

(1) Increase line item 010-000-000-489900
    Miscellaneous Revenues $65,502

(2) Increase line item 010-581-000-501101
    Regular Salaries $27,479

(3) Increase line item 010-581-000-521101
    Travel 2,318

(4) Increase line item 010-661-661-525301
    Maintenance Auto 35,705

$65,502

Section 4. That all ordinances, or parts of ordinances, in conflict with this ordinance are hereby repealed to the extent of such conflict.

Section 5. That this ordinance shall be effective from and after its passage.
Salisbury City Council
Agenda Item Request Form

Please Select Submission Category: □ Public □ Council □ Manager □ Staff

Requested Council Meeting Date: February 5, 2019

Name of Group(s) or Individual(s) Making Request: Salisbury-Rowan Utilities

Name of Presenter(s): Jason Wilson

Requested Agenda Item: Sanitary Sewer Rehabilitation Project – Phase 2

Description of Requested Agenda Item: Salisbury-Rowan Utilities (SRU) opened three (3) sealed bids on May 10, 2018 from qualified vendors for the Sanitary Sewer Rehabilitation project. Frazier Engineering, P.A. prepared the bid documents and reviewed all of the submitted bids, finding Atlantic Coast Contractors to be the lowest bidder in the amount of $494,624.70. With the initial project nearing completion, SRU requests to continue this project into a second phase, utilizing budgeted FY19 funding, through the execution of a change order in the amount of $400,000.00. To date, the rehabilitation project has accomplished the following:

- CCTV inspection & cleaning – 12,266 LF completed
- 8” CIPP liner – 8,717 LF completed
- 10” CIPP liner – 492 LF completed
- 8” gravity line point repairs – 26 completed
- 10” gravity line point repairs – 1 completed
- New manhole installation – 1 completed

Attachments: ☑ Yes □ No

Fiscal Note: This project is part of the CIP. Sufficient funds were appropriated in the FY19 budget.

Action Requested of Council for Agenda Item: Council to consider authorizing the City Manager to execute a change order with Atlantic Coast Contractors, Inc. in the amount of $400,000.00 for construction related to the second phase of the Sanitary Sewer Rehabilitation project.

Contact Information for Group or Individual: Jason Wilson, Utilities Engineering Manager
704-216-7553, jason.wilson@salisburync.gov

☑ Consent Agenda (item requires no discussion and will be voted on by Council or removed from the consent agenda to the regular agenda)

☐ Regular Agenda (item to be discussed and possibly voted on by Council)

FINANCE DEPARTMENT INFORMATION:

S. Wayle Fitzches
Finance Manager Signature

[Signature]
Department Head Signature

[Signature]
Budget Manager Signature
Salisbury City Council
Agenda Item Request Form

***All agenda items must be submitted at least 7 days before the requested Council meeting date***

For Use in Clerk's Office Only

☐ Approved  ☐ Delayed  ☐ Declined

Reason:
SALISBURY-ROWAN UTILITIES  
1 WATER STREET  
SALISBURY, NORTH CAROLINA  

CONTRACT CHANGE ORDER  

DATE December 19, 2018  

PROJECT NAME SRU Sanitary Sewer Rehabilitation Project  

OWNER Salisbury-Rowan Utilities  

CHANGE ORDER NO. 1  

TO: (Contractor) Atlantic Coast Contractors, Inc.  

You are hereby requested to make the following changes in this contract in compliance with the provisions of the attached and/or original Contract Documents.  

<table>
<thead>
<tr>
<th>Item No.</th>
<th>Description of Changes</th>
<th>Additions</th>
<th>Deductions</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Owner's currently available FY19 Sewer Rehabilitation Budget is being added to the Contract to continue with the sewer rehabilitation work</td>
<td>$400,000</td>
<td>N/A</td>
</tr>
<tr>
<td>2</td>
<td>Unit Prices for 15&quot;/16&quot; Sewer Cleaning/TVing, Point Repairs, CIPP, and associated bypass pumping are being added to the Contract via this Change Order – see attached Additional Bid Items</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Original Contract Amount $494,624.70  
Net Change by Previous Change Orders $0.00  
Net Change this Change Order $400,000.00  
New Contract Amount $894,624.70  

The Contract Time will be increased by 210 calendar days.  

The Completion Date as of this Change Order is August 18, 2019  

RECOMMENDED FOR ACCEPTANCE:  

BY:  

ACCEPTED: CONTRACTOR:  

Date: 12-19-18  

BY:  

ACCEPTED: OWNER  

Date:  

2200-1 CONTRACT CHANGE ORDER 2200-1
# CHANGE ORDER NO. 1  
ADDITIONAL BID ITEMS TO BE ADDED TO THE CONTRACT  
SRU SANITARY SEWER REHABILITATION PROJECT  
CITY OF SALISBURY, NORTH CAROLINA  

For furnishing all new materials, labor and equipment that may be incidental to and for the construction of sanitary sewer facilities as specified and outlined below:

<table>
<thead>
<tr>
<th>ITEM</th>
<th>DESCRIPTION</th>
<th>UNIT PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>FOR CLEANING AND TELEVISING EXISTING SEWERS TO FURTHER EVALUATE THE SEWERS, AS SPECIFIED, ANY REQUIRED CLEANING, ANY LOCATION, ANY LENGTH OF SEWER, COMPLETE IN PLACE, FOR VARIOUS PIPE DIAMETERS.</td>
<td>1</td>
</tr>
<tr>
<td>E.</td>
<td>EXISTING 15/16&quot; DIAMETER MAIN SEWERS</td>
<td>LF</td>
</tr>
<tr>
<td></td>
<td>FOR PERFORMING POINT REPAIRS TO EXISTING GRAVITY SEWERS (INCLUDING REPLACING SERVICE LATERAL CONNECTIONS AND PIPING) USING PVC PIPE, REPAIR LENGTH AS SPECIFIED BELOW, VARIOUS PIPE DIAMETERS, VARIOUS DEPTHS OF SEWER, BACKFILL USING EXCAVATED SOIL EXCEPT AS NOTED, INCLUDING COMPLETE RESTORATION OF GRASSED AREAS (RESTORATION OF PAVED AREAS PAID UNDER SEPARATE BID ITEMS), AS SPECIFIED AND IN ACCORDANCE WITH DETAIL SS-22, COMPLETE IN PLACE.</td>
<td>2</td>
</tr>
<tr>
<td>F.</td>
<td>REPAIR TO EXIST 15/16&quot; DIAMETER SEWERS USING PVC PIPE</td>
<td>1) 0 TO 10 FEET DEEP</td>
</tr>
<tr>
<td></td>
<td>(a) 0 TO 8 FEET LONG</td>
<td>EA</td>
</tr>
<tr>
<td></td>
<td>(b) GREATER THAN 8 FEET IN LENGTH, PAYMENT FOR EACH FOOT OVER 8 FEET, ADD TO ITEM 1(a) ABOVE</td>
<td>LF</td>
</tr>
<tr>
<td></td>
<td>2) 10.1 TO 15 FEET DEEP</td>
<td></td>
</tr>
<tr>
<td></td>
<td>(a) 0 TO 8 FEET LONG</td>
<td>EA</td>
</tr>
<tr>
<td></td>
<td>(b) GREATER THAN 8 FEET IN LENGTH, PAYMENT FOR EACH FOOT OVER 8 FEET, ADD TO ITEM 2(a) ABOVE</td>
<td>LF</td>
</tr>
<tr>
<td></td>
<td>3) 15.1 TO 20 FEET DEEP</td>
<td></td>
</tr>
<tr>
<td></td>
<td>(a) 0 TO 8 FEET LONG</td>
<td>EA</td>
</tr>
<tr>
<td></td>
<td>(b) GREATER THAN 8 FEET IN LENGTH, PAYMENT FOR EACH FOOT OVER 8 FEET, ADD TO ITEM 3(a) ABOVE</td>
<td>LF</td>
</tr>
<tr>
<td>G.</td>
<td>ADD-ON COST FOR SUBSTITUTING DUCTILE IRON PIPE (PRESSURE CLASS 350) FOR THE POINT REPAIR, AS SPECIFIED, COMPLETE IN PLACE</td>
<td>1) 15/16&quot; SEWER</td>
</tr>
<tr>
<td>H.</td>
<td>INSTALL WYE CONNECTION WITHIN POINT REPAIR SEGMENT AND RECONNECT LATERAL TO WYE (UP TO 6 FEET OF LATERAL)(ANY DEPTH)</td>
<td>1) 15/16-INCH DIP WYE</td>
</tr>
<tr>
<td></td>
<td>(a) WITH 6 FEET OF 4&quot; OR 6&quot; PVC LATERAL PIPE</td>
<td>EA</td>
</tr>
<tr>
<td></td>
<td>(b) WITH 6 FEET OF 4&quot; OR 6&quot; DIP LATERAL PIPE</td>
<td>EA</td>
</tr>
<tr>
<td></td>
<td>2) 15/16-INCH PVC WYE</td>
<td></td>
</tr>
<tr>
<td></td>
<td>(a) WITH 6 FEET OF 4&quot; OR 6&quot; PVC LATERAL PIPE</td>
<td>EA</td>
</tr>
<tr>
<td>B.</td>
<td>FOR INSTALLING NEW PRECAST CONCRETE MANHOLES WITH A CONE SECTION TOP ON EXIST OR NEW SEWERS, VARIOUS DEPTHS AND SIZES OF SEWERS, COMPLETE RESTORATION, AS SPECIFIED, COMPLETE IN PLACE.</td>
<td>3</td>
</tr>
<tr>
<td></td>
<td>COST FOR EACH CONNECTING SEWER INCLUDING 10 FEET OF DIP OR PVC SEWER AS SPECIFIED, ANY LOCATION, ANY DEPTH, ANY MANHOLE DIAMETER</td>
<td>6) 15/16&quot; DIP SEWER</td>
</tr>
<tr>
<td></td>
<td>7) 15/16&quot; PVC SEWER</td>
<td>EA</td>
</tr>
</tbody>
</table>
CHANGE ORDER NO. 1
ADDITIONAL BID ITEMS TO BE ADDED TO THE CONTRACT
SRU SANITARY SEWER REHABILITATION PROJECT
CITY OF SALISBURY, NORTH CAROLINA

For furnishing all new materials, labor and equipment that may be incidental to and for the construction of sanitary sewer facilities as specified and outlined below:

<table>
<thead>
<tr>
<th>ITEM</th>
<th>DESCRIPTION</th>
<th>UNIT PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>11</td>
<td>FOR INSTALLING CURED-IN-PLACE PIPE LINING, AS SPECIFIED, REQUIRED INSTALLED LINER THICKNESS AS SPECIFIED BELOW, LOCATION AS LISTED, COMPLETE IN PLACE.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>15&quot; DIAMETER SEWER, NON-EASEMENT AREA</td>
<td></td>
</tr>
<tr>
<td>1)</td>
<td>7.5 mm CIPP</td>
<td>LF $81.90</td>
</tr>
<tr>
<td>2)</td>
<td>9.0 mm CIPP</td>
<td>LF $87.75</td>
</tr>
<tr>
<td>3)</td>
<td>10.5 mm CIPP</td>
<td>LF $93.60</td>
</tr>
<tr>
<td></td>
<td>16&quot; DIAMETER SEWER, NON-EASEMENT AREA</td>
<td></td>
</tr>
<tr>
<td>1)</td>
<td>7.5 mm CIPP</td>
<td>LF $87.75</td>
</tr>
<tr>
<td>2)</td>
<td>9.0 mm CIPP</td>
<td>LF $93.60</td>
</tr>
<tr>
<td>3)</td>
<td>10.5 mm CIPP</td>
<td>LF $99.45</td>
</tr>
<tr>
<td>4)</td>
<td>12.0 mm CIPP</td>
<td>LF $105.30</td>
</tr>
<tr>
<td>20</td>
<td>FOR PERFORMING BYPASS PUMPING USING 6-INCH AND LARGER PUMPS, ALL OTHER BYPASS PUMPING TO BE CONSIDERED INCIDENTAL TO THE WORK WITH COSTS INCLUDED IN OTHER BID ITEMS</td>
<td></td>
</tr>
<tr>
<td></td>
<td>DELIVERY TO THE SITE AND SETUP OF ALL PUMPS (PRIMARY AND BACKUP) AND ALL PIPING/FITTINGS; PAID ONE TIME PER WORK ORDER FOR THE INITIAL DELIVERY AND SETUP.</td>
<td>LS $2,894.89</td>
</tr>
<tr>
<td></td>
<td>BREAKDOWN OF ALL PUMPS (PRIMARY AND BACKUP) AND ALL PIPING/FITTINGS AND REMOVING FROM THE PROJECT SITE - PAID ONE TIME PER WORK ORDER FOR THE FINAL BREAKDOWN AND REMOVAL AT THE END OF ALL WORK</td>
<td>LS $2,894.89</td>
</tr>
<tr>
<td>21</td>
<td>PRIMARY PUMP - COST PER DAY PER PUMP, MINIMUM OF 8 HOURS OPERATING TIME PER DAY</td>
<td></td>
</tr>
<tr>
<td>1)</td>
<td>6&quot; PUMP</td>
<td>EA $610.62</td>
</tr>
<tr>
<td>2)</td>
<td>8&quot; PUMP</td>
<td>EA $926.38</td>
</tr>
<tr>
<td>22</td>
<td>BACKUP PUMP - COST PER DAY PER PUMP, PAID ON DAYS WHEN PRIMARY PUMP IS OPERATING MINIMUM 8 HOURS</td>
<td></td>
</tr>
<tr>
<td>1)</td>
<td>6&quot; PUMP</td>
<td>EA $405.26</td>
</tr>
<tr>
<td>2)</td>
<td>8&quot; PUMP</td>
<td>EA $594.76</td>
</tr>
<tr>
<td>23</td>
<td>COST PER FOOT OF HARD PIPING INSTALLED WITH ALL NECESSARY WATERTIGHT CONNECTIONS, PAID ONE TIME PER WORK ORDER FOR THE MAXIMUM LENGTH OF PIPING USED FOR A SINGLE SETUP ANY LOCATION</td>
<td></td>
</tr>
<tr>
<td>1)</td>
<td>6&quot; HARD PIPING</td>
<td>LF $11.54</td>
</tr>
<tr>
<td>2)</td>
<td>8&quot; HARD PIPING</td>
<td>LF $17.40</td>
</tr>
<tr>
<td>3)</td>
<td>10&quot; HARD PIPING</td>
<td>LF $23.17</td>
</tr>
<tr>
<td>4)</td>
<td>12&quot; HARD PIPING</td>
<td>LF $46.34</td>
</tr>
</tbody>
</table>
Salisbury City Council
Agenda Item Request Form

Please Select Submission Category:  ☒ Public  ☐ Council  ☐ Manager  ☒ Staff

Requested Council Meeting Date:  February 5, 2019

Name of Group(s) or Individual(s) Making Request:  Salisbury-Rowan Utilities

Name of Presenter(s):  Jason Wilson

Requested Agenda Item:  Raw Water Pump #3 Design-Build Project

Description of Requested Agenda Item:  Salisbury-Rowan Utilities (SRU) solicited submittals from interested firms through a Request for Qualifications (RFQ) in order to select a qualified firm to complete both design and construction of repairs and upgrades to raw water pump #3, located at the river pump station on Hannah Ferry Road. Charles R. Underwood, Inc. was selected as the design-build firm and a proposal was subsequently submitted, outlining the intended scope of the project and the associated costs. Underwood is recommending threaded versus keyed shafting, at a cost savings of $17,350.00. As such, SRU requests authorizing the City Manager to approve a contract with Charles R. Underwood, Inc. for $210,529.06 for services associated with the Raw Water Pump #3 Design-Build project.

Attachments:  ☒ Yes  ☐ No

Fiscal Note:  Sufficient funds in the FY19 budget and will need to carry over to FY20 to complete the project.

Action Requested of Council for Agenda Item:  Council to consider authorizing the City Manager to execute a contract with Charles R. Underwood, Inc. in the amount of $210,529.06 for services associated with the Raw Water Pump #3 Design-Build project.

Contact Information for Group or Individual:  Jason Wilson, Utilities Engineering Manager
704-216-7553, jason.wilson@salisburync.gov

☒ Consent Agenda (item requires no discussion and will be voted on by Council or removed from the consent agenda to the regular agenda)

☐ Regular Agenda (item to be discussed and possibly voted on by Council)

FINANCE DEPARTMENT INFORMATION:

[Signatures]
Finance Manager Signature
Department Head Signature
Budget Manager Signature

****All agenda items must be submitted at least 7 days before the requested Council meeting date***
Salisbury City Council
Agenda Item Request Form

For Use in Clerk’s Office Only

☐ Approved  ☐ Delayed  ☐ Declined

Reason:
January 3, 2019

Mr. Jason Wilson, PE  
Engineering Manager  
Salisbury Rowan Utilities  
PO Box 479  
Salisbury, NC  28145

RE: River Pump Station - Raw Water Pump #3 - Price Proposal – Rev01

Dear Mr. Wilson,

Charles R. Underwood, Inc. is extremely pleased to have been selected as the design-build firm for improvements to Raw Water Pump #3. This pump was installed in 2003. From a recent, preliminary inspection the unit is worn from pumping more sand as the river is no longer dredged as frequently than in previous years, allowing more sand to enter the intake.

Considering the amount of wear we expect to see in the pump, its importance at this station, long pump lead times, and the recent steel tariff, we would recommend ordering a new complete bowl assembly. Once the bowl and other repair parts are received, we would remove the pump from service and transport back to our shop repair facility for an expeditious turn around. We estimate a 3 to 4 week turnaround from the time the pump is removed from service to being reinstalled. This approach would prevent excessive down time in the event additional repair parts were to be required over our anticipated repair Scope.

**Price Proposal**

**Base Scope of Work**

- 1 Floway, 4 Stage, 28FKH Duplicate to the existing  $114,567.00
- 1 Set of enclosing tubes epoxy coated  $ 5,999.00
- 1 Set of line shafting, keyed (deduct $17,350.00 for threaded shafting)  $ 42,186.00
- 1 Set of tube bearings  $ 10,665.00
- 1 Tension assembly  $ 4,117.06
- 1 Lot abrasive blast and NSF-61 compliant epoxy paint column pipe (ID & OD)  $ 6,895.00
- 1 Lot Labor to remove, rebuild, & reset pump.  $ 18,500.00

**Total Price Keyed Shafting:**  $202,929.06
**Total Price Threaded Shafting:**  $185,579.06

*Note: We would recommend threaded vs. keyed shafting, as this will allow the shafting to be flipped and reused in the next rebuild.

**Adder Pricing**

1. Estimate cost to refurbish 800 HP GE motor the same as raw water pump #1:  $ 15,500.00
2. Cost to disassemble and inspect old bowl assembly and provide report.  $ 1,500.00
3. Cost to trim balance pump/motor if found to be required:  $ 2,000.00
4. Cost for services to control valves as follows: $5,950.00
   a. Install new actuator cylinder on RWP #3 (provided by SRU).
   b. Lubricate all (3) control valves per O&M.
   c. Repair removed actuator cylinder off RWP #3.

Procurement Lead Times

- Delivery 20-24 weeks (Bowl Assembly) – Longest Lead Item
- All prices are plus applicable sales tax and freight.
- Pricing is valid for 30 days.

As always, we appreciate the opportunity and are excited to work with you on this project. If we can be of further help, please contact us.

Sincerely,

Charles R. Underwood, Inc.

Russell Underwood
Russell Underwood, PE
President
Salisbury City Council
Agenda Item Request Form

Please Select Submission Category: □ Public □ Council □ Manager ☒ Staff

Requested Council Meeting Date: February 5, 2019

Name of Group(s) or Individual(s) Making Request: Financial Services

Name of Presenter(s): CJ Palmer & Tom McNeish with Elliott Davis, PLLC

Requested Agenda Item: Council to receive a presentation regarding the 2018 Comprehensive Annual Financial Report (CAFR).

Description of Requested Agenda Item: General Statutes require that all municipalities have their financial records audited annually and financial report prepared. The City has complied its financial reports for this fiscal year ended June 30, 2018, and the reports have been audited by Elliott Davis, PLLC.

Once the audit is completed, the financial statements are then combined into the CAFR. This report is then presented by our auditor to City Council together with their analysis of the financial condition of the City and any findings of non-compliance or problems identified during their audit.

Attachments: ☒ Yes □ No

Fiscal Note: (If fiscal note requires approval by finance department because item exceeds $100,000 or is related to grant funds, please fill out signature blocks for finance at bottom of form and provide supporting documents)

Action Requested of Council for Agenda Item: (Please note if item includes an ordinance, resolution or petition)

Contact Information for Group or Individual: Shannon Moore, Finance Director, 704-216-8026
Wade Furches, Finance Manager, 704-638-5302

□ Consent Agenda (item requires no discussion and will be voted on by Council or removed from the consent agenda to the regular agenda)

☒ Regular Agenda (item to be discussed and possibly voted on by Council)

FINANCE DEPARTMENT INFORMATION:

Finance Manager Signature

Department Head Signature

Budget Manager Signature
Salisbury City Council
Agenda Item Request Form

****All agenda items must be submitted at least 7 days before the requested Council meeting date****

For Use in Clerk's Office Only

☐ Approved  ☐ Delayed  ☐ Declined

Reason:
Salisbury City Council
Agenda Item Request Form

Please Select Submission Category: [ ] Public [ ] Council [ ] Manager [x] Staff (Rowan EDC)

Requested Council Meeting Date: February 5, 2019

Name of Group(s) or Individual(s) Making Request: Rowan EDC

Name of Presenter(s): Scott Shelton

Requested Agenda Item: Public Hearing & Presentation regarding ‘Project Care’

Description of Requested Agenda Item: The Rowan EDC, with the assistance of the City’s legal and administrative staff, will give a presentation regarding requested changes to the incentive agreement previously approved for ‘Project Care.’ These changes include revised capital investment and job estimates as well as other changes requested by the company behind ‘Project Care.’

Attachments: [x] Yes [ ] No

Fiscal Note: (If fiscal note requires approved by finance department because item exceeds $100,000 or is related to grant funds, please fill out signature blocks for finance at bottom of form and provide supporting documents)

Action Requested of Council for Agenda Item: Hold public hearing and consider adoption of revised incentive agreement

Contact Information for Group or Individual: Scott Shelton (704.637.5526 / scott@rowanede.com)

[ ] Consent Agenda (item requires no discussion and will be voted on by Council or removed from the consent agenda to the regular agenda)

[x] Regular Agenda (item to be discussed and possibly voted on by Council)

FINANCE DEPARTMENT INFORMATION:

Finance Manager Signature ___________________________ Department Head Signature ___________________________

Budget Manager Signature ___________________________

****All agenda items must be submitted at least 7 days before the requested Council meeting date****

For Use in Clerk’s Office Only
Salisbury City Council
Agenda Item Request Form

☐ Approved       ☐ Delayed       ☐ Declined

Reason:
Dear Mayor Heggies,

As you are aware, the Rowan EDC has been working diligently to win ‘Project Care’ for the City of Salisbury. The company behind ‘Project Care’ is an existing employer that is considering our community for a potential expansion which would lead to the creation of many well-paying new jobs, as well as a substantial increase to the City’s tax base.

At your October 2nd meeting, the City Council graciously approved a ‘Level 2’ incentive grant for the project. Under your adopted incentive policy, the company would receive a grant equal to 80% of the new taxes paid from the project over a 5-year period.

Since the grant was approved, the project parameters have changed. Originally, the project would see the creation of 59 new jobs and a $68 million dollar capital investment. As discussed at the Council’s January 15th meeting, the revised project now proposes the creation of 35 new jobs with a $45.2 million dollar capital investment. An additional $20 million in new investment and 20 new jobs through the transfer of an existing production line to Salisbury also remains a possibility, but “is on hold indefinitely” according to a company representative.

Although these numbers are less than originally proposed, the Rowan EDC is very excited about the potential benefits that this revised project would offer the City of Salisbury. The chart below is an updated estimate of the tax revenue that would be generated by the project. The investment timeline is based on the information provided to the Rowan EDC by the company.

<table>
<thead>
<tr>
<th>(Substantial Construction Completed by December 31, 2019)</th>
<th>FY 20-21</th>
<th>FY 21-22</th>
<th>FY 22-23</th>
<th>FY 23-24</th>
<th>FY 24-25</th>
</tr>
</thead>
<tbody>
<tr>
<td>Calendar Year</td>
<td>2019</td>
<td>2020</td>
<td>2021</td>
<td>2022</td>
<td>2023</td>
</tr>
<tr>
<td>Total Capital Investment</td>
<td>$24,200,000</td>
<td>$44,200,000</td>
<td>$45,200,000</td>
<td>$45,200,000</td>
<td>$45,200,000</td>
</tr>
<tr>
<td>City Tax Rate</td>
<td>0.7196%</td>
<td>0.7196%</td>
<td>0.7196%</td>
<td>0.7196%</td>
<td>0.7196%</td>
</tr>
<tr>
<td>City Tax Revenue Rate</td>
<td>$174,143</td>
<td>$318,063</td>
<td>$325,259</td>
<td>$325,259</td>
<td>$325,259</td>
</tr>
<tr>
<td>City Net Revenue Rate</td>
<td>$130,607</td>
<td>$238,547</td>
<td>$243,944</td>
<td>$243,944</td>
<td>$243,944</td>
</tr>
<tr>
<td>Expansion Grant % 75% for 5 years. Paid in FY 2021-2025</td>
<td>75%</td>
<td>75%</td>
<td>75%</td>
<td>75%</td>
<td>75%</td>
</tr>
<tr>
<td>Expansion Grant % City Tax Revenue times Expansion Grant</td>
<td>$45,536</td>
<td>$79,510</td>
<td>$81,315</td>
<td>$81,315</td>
<td>$81,315</td>
</tr>
</tbody>
</table>

204 E. Innes St., Ste. 220, Salisbury, NC 28144 | 704.637.5526 | info@rowanedc.com | www.rowanedc.com
During the five incentivized years, the City of Salisbury would collect $1,467,983 in revenue and provide incentive grants totaling $1,100,986. The City would retain $366,997 of revenue during the incentive term.

Modeled with a 10-year horizon, the City of Salisbury would stand to collect an estimated $3,094,280, disburse a $1,100,988 grant and retain an estimated $1,993,292 of new revenue.

Though the company was originally awarded a ‘Level 2’ incentive grant which would be equal to 80% of the new taxes paid, the estimates above are based on the company receiving a ‘Level 1’ incentive grant (75%). This is due to the revised investment amount of $45.2 million falling below the minimum investment threshold for a ‘Level 2’ grant ($50 million). The City Council would have the discretion to increase the incentive to a ‘Level 2’ grant if the company were to invest the previously mentioned $20 million that is currently on hold at any point during the original 5-year incentive agreement.

The company has also requested changes to the proposed incentive agreement that was presented to the City Council at the October 2nd meeting. They are mainly changes to the investment and job numbers that reflect the revised project, along with other minor modifications. These proposed changes were presented at the Council’s January 15th meeting and, although a courtesy public hearing was also held that night, a formal public hearing will be necessary before consideration of the revised agreement.

I respectfully request that the City Council hold a formal public hearing on February 5th to consider approval of this revised incentive agreement. The company is very appreciative of the City’s support and enthusiasm for this project. While approval of this agreement does not guarantee that ‘Project Care’ will choose Salisbury, the Rowan EDC feels confident that it will greatly strengthen our position.

Please do not hesitate to contact me with any questions you may have, and thank you for considering this matter.

Yours truly,

Scott Shelton
Vice President

204 E. Innes St., Ste. 220, Salisbury, NC 28144    704.637.5526    info@rowanedc.com    www.rowanedc.com
Salisbury City Council
Agenda Item Request Form

Please Select Submission Category: ☐ Public ☐ Council ☐ Manager □ Staff

Requested Council Meeting Date: FEB 5, 2019

Name of Group(s) or Individual(s) Making Request: BRIAN HIATT, INTERIM PLANNING DIRECTOR

Name of Presenter(s): TERESA BARRINGER FOR CITY OF SALISBURY

Requested Agenda Item: TA-06-2018: CITY OF SALISBURY

Description of Requested Agenda Item: AN ORDINANCE AMENDING CHAPTER 12 OF THE SALISBURY LAND DEVELOPMENT ORDINANCE RELATED TO SECTION 12.16.B UNCOMMON SIGNS.

Attachments: □ Yes ☐ No

Fiscal Note: (If fiscal note requires approval by finance department because item exceeds $100,000 or is related to grant funds, please fill out signature blocks for finance at bottom of form and provide supporting documents)

Action Requested of Council for Agenda Item: COUNCIL TO HOLD A PUBLIC HEARING AND CONSIDER ADOPTING AN ORDINANCE TO AMEND THE LAND DEVELOPMENT ORDINANCE.

Contact Information for Group or Individual: #5210 or tbarr@salisburync.gov

☐ Consent Agenda (item requires no discussion and will be voted on by Council or removed from the consent agenda to the regular agenda)

□ Regular Agenda (item to be discussed and possibly voted on by Council)

FINANCE DEPARTMENT INFORMATION:

_________________________________   _____________________________
Finance Manager Signature     Department Head Signature

Budget Manager Signature

****All agenda items must be submitted at least 7 days before the requested Council meeting date***

For Use in Mayor’s Office Only

☐ Approved ☐ Declined

Reason:
February 5, 2019

MEMORANDUM TO COUNCIL

FROM: Teresa Barringer, Zoning Administrator

RE: Text Amendment of Chapter 12.16.B Uncommon Signs

In November of 2018, Staff presented a rezoning petition for the conversion of 25 properties abutting major thoroughfares and boulevards of various zoning districts to Community & Institution which were approved by City Council on November 18, 2018. These 25 properties are comprised of schools, churches, and public safety stations and are now eligible to request an EMC sign.

Since that approval, staff has recognized there are two CI properties that do not front a major thoroughfare or boulevard. The properties do however abut the I-85 right-of-way which would not qualify for an Electronic Message Center (EMC) sign, or the location of an allowed EMC sign would not be pertinent to the primary campus location.

1. The proposed text amendment TA-06-2018 is for added criteria to Section 12.16. B to allow a request for an uncommon sign to permit consideration of an EMC sign only as an accessory to an on-premise free standing sign within the CI district with parcel frontage abutting an I-85 right-of-way and subject to the EMC standards outlined in Chapter 12.11 of the LDO.

2. The uncommon EMC sign request would be reviewed by the Alternate Methods of Compliance by a quasi-judicial proceeding for consideration and approval. This would not be a permitted by right request.

3. Although this text amendment will currently benefit just two CI properties, it would provide the necessary language in our LDO should future CI uses develop along the I-85 right-of-way.

At their regular meeting of January 8, 2019, the Planning Board voted unanimously to recommend approval of the final draft of this 12.16.B LDO text amendment.
Chapter 12. SIGNS

12.1 General Purpose

These regulations balance the need to protect the public safety and welfare, the need for a well-maintained and attractive community, and the need for adequate identification, communication, and advertising. The provisions for signs have the following specific objectives:

- To ensure that signs are designed, constructed, installed and maintained according to minimum standards to safeguard life, health, property and public welfare;

- To allow and promote positive conditions for sign communication;

- To reflect and support the desired ambience and development patterns of the various zones, overlay zones, and plan districts and promote an attractive environment;

- To allow for adequate and effective signs whose dimensional characteristics further the interests of public safety and the needs of the motorist, where signs are viewed from a street or roadway, and

- To ensure that the constitutionally guaranteed right of free expression is protected.

The provisions of this chapter shall apply to the construction, erection, alteration, use, type, number, location, size, height, and maintenance of all signs.

12.2 Applicability

The provisions of this Ordinance apply to all signs, sign structures, and other types of sign devices located within the City of Salisbury zoning jurisdiction, except when specifically stated elsewhere in this Ordinance.

These provisions allow adequate communication through signage while encouraging aesthetic quality in the design, location, size, and purpose of all signs. These provisions must be interpreted in a manner consistent with the First Amendment guarantee of free speech. If any provision is found by a court of competent jurisdiction to be invalid, such finding must not affect the validity of other provisions of this Ordinance, which can be given effect without the invalid provision.
12.3 General Provisions

A. Except when specifically stated elsewhere in this Ordinance, all signs are subject to review, applicable fees, and the issuance of a Sign Permit.

B. Where there is a conflict between provisions, unless expressly stated otherwise, the more restrictive provision(s) applies.

C. Where the Ordinance is silent, or where the provisions of this Ordinance do not provide a basis for concluding that a sign is allowed, that sign is presumed prohibited.

D. Unless stated otherwise, all sign references in this Ordinance are presumed to be on-premise signs.

E. Roadway designations used in this Ordinance, such as boulevard or minor thoroughfare, carry the most current definitions as established by the Rowan-Cabarrus Metropolitan Planning Organization (MPO).

F. Residential: For the purpose of determining sign provisions, the following zoning districts are considered Residential: OSP, RR, MHD, GR, HR, UR, RMX, NMX, and TND

Non-Residential: For the purpose of determining sign provisions, the following zoning district are considered Non-Residential: CMX, HB, LI, HI, HS, and CI

G. Following adoption of this Ordinance, nonconforming temporary signs shall be removed and are subject to re-permitting procedures. Nonconforming permanent signs shall comply with the provisions of Chapter 13 (Nonconformities).

H. Sign Materials & Construction: Every sign shall be constructed of durable materials, using noncorrosive fastenings; shall be structurally safe and erected or installed in accordance with all applicable local zoning and North Carolina building codes; and shall be maintained in safe condition and good repair at all times so that all sign information is clearly legible.

I. These provisions do not regulate every form and instance of visual communication that may be displayed anywhere within the jurisdictional limits of the City of Salisbury. Rather, they are intended to regulate those forms and instances that are most likely to meaningfully affect one or more of the purposes set forth above.
12.4 Sign Definitions

Words used in this Ordinance carry their dictionary meaning unless they are listed and described otherwise:

Abandoned Sign - A sign that has not identified or advertised a current business, service, owner, product, or activity for a period of at least 180 days, in the case of off-premises signs, or at least 360 days in the case of on-premises signs.

Alteration – A change in the size or shape of an existing sign. Copy or color change of an existing sign is not an alteration. Changing or replacing a sign face or panel is not an alteration.

Animated Sign - A sign employing actual motion, the illusion of motion, or light and/or color changes achieved through mechanical, electrical, or electronic means. Animated signs, which are differentiated from changeable signs as defined and regulated by this Ordinance, include the following types:

A. Environmentally Activated: Animated signs or devices motivated by wind, thermal changes, or other natural environmental input. Includes spinners, pinwheels, pennant strings, and/or other devices or displays that respond to naturally occurring external motivation.

B. Mechanically Activated: Animated signs characterized by repetitive motion and/or rotation activated by a mechanical system powered by electric motors or other mechanically induced means.

C. Electrically Activated: Animated signs producing the illusion of movement by means of electronic, electrical, or electromechanical input and/or illumination capable of simulating movement through employment of the characteristics of one or both of the classifications noted below:

1) Flashing: Animated signs or animated portions of signs whose illumination is characterized by a repetitive cycle in which the period of illumination is either the same as or less than the period of non-illumination. For the purposes of this Ordinance, flashing will not be defined as occurring if the cyclical period between on-off phases of illumination exceeds four (4) seconds.

2) Patterned Illusionary Movement: Animated signs or animated portions of signs whose illumination is characterized by simulated movement through alternate or sequential activation of various illuminated elements for the purpose of producing repetitive light patterns designed to appear in some form of constant motion.

Architectural Projection - Any projection from a building that is decorative and/or functional and not intended for occupancy, and that extends beyond the face of an exterior wall of a building but that does not include signs as defined herein.
Awning - An architectural projection or shelter projecting from, supported by the exterior wall of a building, and composed of a covering of rigid or non-rigid materials and/or durable fabric on a supporting framework that may be either permanent or retractable.

Awning Sign - A sign displayed on the vertical or angled surface or surfaces of an awning.

Backlit Awning - An awning comprised of covering material exhibiting the characteristic of luminosity obtained by means of a source of illumination contained within its framework.

Balloon Sign: A lighter-than-air, gas-filled balloon, tethered in a fixed location, which contains an advertisement message on its surface or attached to the balloon in any manner.

Banner - Any cloth, bunting, plastic, paper, or similar non-rigid material attached to any structure, staff, pole, rope, wire, or framing which is anchored on two or more edges or at all four corners. Banners are temporary in nature and do not include flags.

Beacon Lighting: Any source of electric light, whether portable or fixed, the primary purpose of which is to cast a concentrated beam of light generally skyward as a means of attracting attention to its location rather than to illuminate any particular sign, structure, or other object.

Bench Sign: A sign applied or affixed to the seat or back of a bench.

Billboard: See Off-Premise Sign

Building Facade - That portion of any exterior elevation of a building extending vertically from grade to the top of a parapet wall or eaves and horizontally across the entire width of the building elevation.

Building Frontage: The maximum linear width of a building measured in a single straight-line parallel, or essentially parallel, with the abutting public street or parking lot.

Building Sign: A sign that is applied or affixed to a building. Types of building signs are awning, attached canopy, marquee, projecting, and wall signs.

Candela – The basic unit of measurement of light in SI (metric) units.

Candela per square meter (cd/m²) – The SI (metric) unit used to describe the luminance of a light source or of an illuminated surface that reflects light. Also referred to as Nits.

Candle or Candlepower - Synonymous with Candela, but in English, not SI, terms.

Canopy (Attached) or Marquee - A multi-sided overhead structure or architectural projection, other than a roof, supported by attachment to a building on one or more sides and either cantilevered from such building or also supported by columns at additional points. The surface(s) and/or soffit of an attached canopy may be illuminated by means of internal or external sources of light.
**Canopy (Freestanding)** - A multi-sided overhead structure supported by columns, but not enclosed by walls. The surface(s) and or soffit of a freestanding canopy may be illuminated by means of internal or external sources of light.

**Canopy Sign** – An internally or externally illuminated sign affixed to or upon an attached or freestanding canopy.

**Changeable Copy Sign** - A sign with the capability of content change by means of manual or remote input, includes the following types:

- **A.** Manually Activated - Changeable sign whose message copy or content can be changed manually on a display surface.
- **B.** Electronically Activated - Changeable sign whose message copy or content can be changed by means of electronic remote input. Illumination may be integral to the components, such as characterized by lamps or other light-emitting devices; or it may be from an external light source designed to reflect off the changeable component display. See also: Electronic Message Center.

**Channel Letter Sign:** A sign consisting of fabricated or formed three-dimensional letters, individually applied to a wall, which may accommodate halo, internal open face, or external illumination sources.

**Cladding** – A non-structural covering designed to conceal the actual structural supports of a sign.

**Clearance:** The distance above the walkway, or other surface if specified, to the bottom edge of a sign. This term can also refer to a horizontal distance between two objects.

**Conforming Sign** – A sign that is legally installed in conformance with all prevailing jurisdictional laws and ordinances.

**Copy** - The graphic content or message of a sign.

**Copy Area of Sign** - The actual area of the sign copy as applied to any background. Copy area on any individual background may be expressed as the sum of the geometrically computed shape or shapes encompassing separate individual letters, words, or graphic elements on the background.

**Dimensional Letter, Symbol, or Graphic** – A letter, symbol, or graphic that is three dimensional in character, containing height, width, and depth.

**Directional Sign:** Signs designed to provide direction to pedestrian and vehicular traffic into and out of, or within a site.

**Display Time (Dwell):** The amount of time a message and/or graphic is displayed on an Electronic Message Sign.

**Double-faced Sign:** A sign with two faces, back to back.

**Electric Sign** - Any sign activated or illuminated by means of electrical energy.
Electronic Message Center or Sign (EMC) - An electrically activated changeable sign whose variable message and/or graphic presentation capability can be electronically programmed by computer from a remote location. Also known as an EMC. EMCs typically use light emitting diodes (LEDs) as a lighting source, but may also include yet not be limited to LCD or plasma displays.

Exterion Illuminated Sign – See Illuminated Sign.

Exterior Sign - Any sign placed outside a building.

Fascia Sign - See Wall Sign

Festoon Lighting: A type of illumination comprised of either: (a) a group, or string, of light bulbs hung or strung overhead or on a building or other structure, or (b) light bulbs not shaded or hooded or otherwise screened to prevent direct rays of light from shining on adjacent properties or rights-of-way.

Flashing Sign - See Animated Sign, Electrically Activated.

Foot-candle: A unit of incident light (on a surface) stated in lumens per square foot and measurable with an illuminance meter, a.k.a. footcandle or light meter. One (1) footcandle is equal to one (1) lumen per square foot.

Foot-lambert: A unit of emitted light (from a surface) stated in lumens per square foot and measurable with a luminance meter, a.k.a. footcandle or light meter. One (1) foot-lambert is equal to one (1) lumen per square foot.

Frame – A complete, static display on an EMC sign.

Freestanding Sign - A sign principally supported by one or more columns, poles, or braces placed in or upon the ground, and that is independent and detached from any building or other structure. Types of freestanding signs are freestanding canopy, limited duration, portable, temporary, ground, monument, pole, and pylon signs.

Frontage (Property) - The length of the property line(s) of any single premises along a public street or other public open space.

Frontage (Building) - The length of an exterior building wall or structure of a single premises along a public street or other public open space.

Government Sign: A sign that is constructed, placed or maintained by the federal, state or local government or a sign that is required to be constructed, placed or maintained by the federal, state or local government either directly or to enforce a property owner’s rights.

Illumination: A source of any artificial or reflected light, either directly from a source of light incorporated in, or indirectly from an artificial source.
A. **External Illumination:** Artificial light, located away from the sign, which lights the sign, the source of which may or may not be visible to persons viewing the sign from any street, sidewalk, or adjacent property.

B. **Internal Illumination:** A light source that is concealed or contained within the sign and becomes visible in darkness through a translucent surface. Message center signs, digital displays, and signs incorporating neon lighting shall not be considered internal illumination for the purposes of this ordinance.

C. **Halo Illumination:** A sign using a 3-dimensional message, logo, etc., which is lit in such a way as to produce a halo effect. (Also known as *back-lit illumination*)

**Illuminated Sign** - A sign characterized by the use of artificial light, either projecting through its surface(s) [Internally or trans-illuminated]; or reflecting off its surface(s) [Externally illuminated].

**Incidental Sign:** A sign that displays general site information, instructions, directives, or restrictions that are primarily oriented to pedestrians and motor vehicle operators who have entered a property from a public street.

**Inflatable Sign:** A sign that is an air-inflated object, which may be of various shapes, made of flexible fabric, resting on the ground or structure and equipped with a portable blower motor that provides a constant flow of air into the device.

**Interactive Sign:** An electronic or animated sign that reacts to the behavior or electronic signals of motor vehicle drivers.

**Interior Sign:** Any sign placed within a building, but not including window signs as defined by this ordinance. Interior signs, along with window signs as defined, are not regulated by this ordinance.

**Luminance** – The light that is emitted by or reflected from a surface. Measured in units of luminous intensity (candelas) per unit area (square meters in SI measurement units or square feet in English measurement units.) Expressed in SI units as cd/m², and in English units as foot-lamberts. Sometimes also expressed as “nits,” a colloquial reference to SI units. Can be measured by means of a luminance meter.

**Lux** – The SI (metric) unit for illuminance. One lux equals 0.093 foot-candles.

**Marquee** - See Canopy (Attached).

**Marquee Sign:** Any sign attached to a marquee for the purpose of identifying a use or product. If attached to a theater, performing arts center, cinema, or other similar use, it may also advertise films or productions.

**Mechanical Movement Sign:** A sign having parts that physically move rather than merely appear to move as might be found in a digital display. The physical movement may be activated electronically or by another means, but shall not include wind-activated movement such as used for banners or flags. Mechanical movement signs do not include digital signs that have changeable, programmable displays.
Menu Sign: A permanent sign for displaying the bill of fare available at a restaurant, or other use serving food, or beverages.

Multiple-Faced Sign - A sign containing three (3) or more faces.

Mural (or mural sign): A picture or image (including but not limited to painted art) which is painted or affixed directly onto a vertical building wall, which may or may not contain text, logos, and/or symbols.

Nit – A photometric unit of measurement referring to luminance. One nit is equal to one cd/m².

Nonconforming Sign - A sign that was legally installed by permit in conformance with all municipal sign regulations and ordinances in effect at the time of its installation, but which may no longer comply with subsequently enacted laws and ordinances having jurisdiction relative to the sign.

Off-Premise Sign - A sign identifying an activity which is not conducted, or products or services which are not available, on the property (premises) where the sign is located. (Also known as a billboard or outdoor advertising)

On-Premise Sign - A sign whose message and design relate to an individual business, profession, product, service, event, point of view, or other commercial or non-commercial activity sold, offered, or conducted on the same property (premises) where the sign is located.

Parapet - The extension of a building facade above the line of the structural roof.

Pennant: a triangular or irregular piece of fabric or other material, commonly attached in strings or strands, or supported on small poles intended to flap in the wind.

Permanent Sign: A sign attached or affixed to a building, window, or structure, or to the ground in a manner that enables the sign to resist environmental loads, such as wind, and that precludes ready removal or movement of the sign and whose intended use appears to be indefinite.

Pole Sign - See Freestanding Sign.

Political Sign - A temporary sign intended to advance a political statement, cause, or candidate for office.

Portable Sign: A sign designed to be transported or moved and not permanently attached to the ground, a building, or other structure, and which may be located within a right-of-way.

A. Sandwich Board Sign: A type of freestanding, portable, temporary sign consisting of two faces connected and hinged at the top and whose message is targeted to pedestrians (Also known as A-frame sign)

B. Vehicle Sign: A sign affixed to a vehicle in such a manner that the sign is used primarily as a stationary advertisement for the business on which the vehicle sits or is otherwise not incidental to the vehicle’s primary purpose.
**Projetcing Sign:** A building-mounted, double-sided sign with the two faces generally perpendicular to the building wall, not to include signs located on a canopy, awning, or marquee.

**Pylon Sign** – See Freestanding Sign.

**Real Estate Sign** - A limited duration sign advertising the sale, lease, or rental of the property or premises upon which it is located.

**Revolving Sign** - A sign that has the capability to revolve three hundred and sixty degrees (360º) about an axis. See also: Animated Sign, Mechanically Activated.

**Roof Sign:** A building-mounted sign erected upon, against, or over the roof of a building.

**Scoreboard:** A sign contained within an athletic venue and intended solely to provide information to the attendees of an athletic event.

**Sign:** Any device visible from a public place whose essential purpose and design is to convey either commercial or noncommercial messages by means of graphic presentation of alphabetic or pictorial symbols or representations. Noncommercial flags or any other flags displayed from flagpoles or staffs shall not be considered signs.

**Sign Area** - The area of the smallest geometric figure, or the sum of the combination of regular geometric figures, which comprise the sign face. The area of any double-sided or “V” shaped sign shall be the area of the largest single face only. The area of a sphere shall be computed as the area of a circle. The area of all other multiple-sided signs shall be computed as fifty (50) percent of the sum of the area of all faces of the sign.

**Sign Copy** - The letters, numerals, figures, symbols, logos, and graphic elements comprising the content or message of a sign, exclusive of numerals identifying a street address only.

**Sign Face** - The surface upon, against or through which the sign copy is displayed or illustrated, not including structural supports, architectural features of a building or sign structure, nonstructural thematic or decorative trim, or any areas that are separated from the background surface upon which the sign copy is displayed by a distinct delineation, such as a reveal or border.

- A. In the case of panel or cabinet type signs, the sign face shall include the entire area of the sign panel, cabinet or face substrate upon which the sign copy is displayed or illustrated, but not open space between separate panels or cabinets.

- B. In the case of signs painted on a building, or individual letters or graphic elements affixed to a building or structure, the sign face shall comprise the sum of the geometric figures or combination of regular geometric figures drawn closest to the edge of the letters or separate graphic elements comprising the sign copy, but not the open space between separate groupings of sign copy on the same building or structure.
C. In the case of sign copy enclosed within a painted or illuminated border, or displayed on a background contrasting in color with the color of the building or structure, the sign face shall comprise the area within the contrasting background, or within the painted or illuminated border.

**Sign Height:** The vertical dimension of a sign as measured using the provisions in Sec. 12.9 of this Ordinance.

**Sign Supporting Structure:** Poles, posts, walls, frames, brackets, or other supports holding a sign in place.

**Snipe Sign:** A sign tacked, nailed, posted, pasted, glued, or otherwise attached to trees, poles, stakes, fences, public benches, streetlights, or other objects, or placed on any public property or in the public right-of-way or on any private property without the permission of the property owner. (Also known as *bandit sign*)

**Streamers:** A display made of lightweight, flexible materials, consisting of long, narrow, wavy strips hung individually or in a series, with or without a logo or advertising message printed or painted on them and typically designed to move in the wind.

**Temporary Sign:** A type of non-permanent sign located on private property that is displayed for a limited period of time. Any sign, other than a Portable Sign, not permanently embedded in the ground, or not permanently affixed to a building or sign structure that is permanently embedded in the ground, are considered temporary signs.

**Uncommon Sign (U-Sign):** A creatively unique sign unknown at the drafting of this Ordinance that requires special review and approval by the AMDC, and may only be erected subject to the issuance of a Special Sign Permit (SSP).

**V-Sign:** A sign containing two faces of equal size, positioned at an interior angle subtending less than one hundred seventy-nine degrees (179°) at the point of juncture of the individual faces.

**Vending Machine Sign:** A sign displayed on a vending machine indicating the name of the product being sold and/or the price of such product.

**Wall Sign:** A building-mounted sign, which is either attached to, displayed on, or painted on an exterior wall in a manner parallel with the wall surface. A sign installed on a false or mansard roof is also considered a wall sign. (Also known as: *fascia sign, parallel wall sign, or band sign*)

**Window Sign:** A sign affixed to the surface of a window with its message intended to be visible to the exterior environment.
12.5 Sign Exemptions

The following signs are exempt from the provisions of this Ordinance, but may be subject to other City of Salisbury ordinances where applicable:

A. Temporary or permanent signs erected, maintained, or posted by federal, state or the local government authorities. Traffic control devices on public or private property shall be erected and maintained in accordance with the Manual on Uniform Traffic Control Devices (MUTCD), as adopted by the state of North Carolina or Federal Highway Administration (FHA)

B. Signs inside a building

C. Signs carved into a building or raised in integral relief on a building. Under this exemption, signs or letters in relief must be part of the physical construction of the building

D. Architectural projections designed as a structural component of the building; however, this exemption shall not extend to include attached architectural projections, such as a canopy or marquee

E. Building signs for the duration of a permitted temporary use, which shall not exceed six (6) square feet in area.

F. Flags and individual pennants (not on a string) that have been adopted by the federal government, the state of North Carolina, or the City of Salisbury may be displayed as provided under the law that adopts or regulates its use

(Interpretation Change via SOG: All flags shall be exempt, regardless of adoption status)

G. Temporary banners in residential districts

H. Painted and/or applied wall accents and decorations

I. Illuminated building accents and decorations

J. Public art, including wall murals

K. Occupancy signs at each building entryway

L. Decals and/or logos affixed to windows or door glass panels, such as those indicating membership in a business group or identifying credit cards accepted at the establishment

M. On-premise incidental signs are limited to two (2) per driveway entrance, not exceeding two (2) square feet in area
N. Security and Warning Signs: On-premise signs regulating the use of the premises, such as “no trespassing”, “no hunting” and “no soliciting” signs that do not exceed one (1) sign two (2) square feet in area in residential districts and one (1) sign five (5) square feet in area in commercial and industrial districts. These limitations shall not apply to the posting of conventional “no trespassing” signs in accordance with state law.

O. Scoreboard signs or other signage placed on the interior of a recreational field.

P. Seasonal holiday decorations.

Q. Signs not otherwise subject to permit issuance that may be found on the interior of a campus within the Community & Institution (CI) district. These interior campus signs shall not face onto a public street.

R. Specific Temporary and Portable signs, subject to the provisions of Section 12.14 of this Ordinance.

12.6 Sign Prohibitions

Unless specifically permitted elsewhere in this Ordinance, the following signs are prohibited:

A. Signs containing strobe lights or mirrors.

B. Abandoned sign structures, as defined by this Ordinance.

C. Signs placed on or painted on a motor vehicle or trailer that is parked, where the primary purpose of the vehicle is to advertise a product, service, or other activity.

D. Signs that imitate or resemble official traffic lights, signs or signals or signs that interfere with the effectiveness of any official traffic light, sign or signal.

E. Mechanically Moving Signs: An environmentally activated sign or other display with actual mechanical motion powered by natural, manual, mechanical, electrical or other means, including but not limited to pennant strings, streamers, spinners, propellers, and search lights.

F. Flashing Signs – see Definitions. For the purposes of this Ordinance, a sign that has a change rate or dwell time of four (4) seconds or longer does not fit within this prohibition.

G. Signs and other objects that are inflated, including, but not limited to, balloons. Balloons may be used in temporary non-commercial situations, including but not limited to special occasions at a residence.

H. Roof Signs, which are not to be misconstrued with fascia signs on roof-like projections.

SALISBURY, NC LAND DEVELOPMENT ORDINANCE
ADOPTED DECEMBER 18, 2007; EFFECTIVE JANUARY 1, 2008
I. Any sign which may be confused with, or obstruct the view of, any authorized traffic sign or signal, obstruct the sight-distance triangle at any road intersection or extend into the public right-of-way.

J. Wheeled portable signs except as described under Temporary Signs below.

K. Signs that prevent free ingress or egress from any door, window, fire escape, or that prevent free access from one part of a roof to any other part. No sign other than a safety sign shall be attached to a stand-pipe or fire escape.

L. Signs that emit smoke, visible vapors, particles, sound, or odor. Open flames or high-intensity spot lights used to attract public attention may be permitted subject to issuance of a Special Sign Permit by the AMDC.

M. Neon tubing, except when used inside the building.
12.7 On-Premise Sign Types

A. Freestanding Signs

- Pylon/Monolith with Directional
- Pole with Cladding
- Pole
- Pole with EMC
- Monument with Interior Illumination
- Monument with Exterior Illumination
CHAPTER 12: SIGNS

B. Building Signs

Wall with Interior Illumination (cabinet)  Wall with Exterior Illumination

Awning  Canopy

Permanent Banner  Projecting
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12.8 Sign Area

A. **Sign cabinets.** The area of sign faces enclosed in frames or cabinets is determined based on the outer dimensions of the frame or cabinet.

B. **Double-faced signs.** Only one (1) side of a double-faced sign is counted in determining the area of sign faces. Where the two (2) sides are not of equal size, the larger of the two (2) sides is used for the determination of sign area.

C. The area of multiple-faced signs in which the interior angle formed by the faces is greater than ninety-one degrees (91°) shall be expressed as the sum of the areas of all the faces, except for multiple-faced signs containing faces that are configured back to back, in which case the area of the faces configured back to back will be calculated according to the rule for double-faced signs.

D. **Round, Oval and Irregularly Shaped Signs.** To be measured based on the appropriate mathematical formula to obtain the sign area for a circle, an oval or irregularly shaped sign.

E. **Calculating Sign Area**

1) Signs containing integral background areas: The area of a sign containing a clearly defined background area shall be calculated based on the area of the smallest standard geometric shape or combination of geometric shapes capable of encompassing the perimeter of the background area of the sign. In the case of signs in which multiple background areas are separated by open space, sign area shall be calculated based on the sum of the areas of all separate background areas, calculated as referenced above, but without regard for any open space between the separate background areas.

2) Signs without integral background areas: In instances in which a sign consists of individual elements such as letters, symbols, or other graphic objects or representations that are painted, attached to, or otherwise affixed to a surface such as a wall, window, canopy, awning, architectural projection, or to any surface not specifically designed to serve as a sign background, the sign area shall be based on the sum of the individual areas of the smallest geometric shape or combination of geometric shapes capable of encompassing the perimeters of the individual elements comprising the sign.

F. **Awnings and marquees.** When graphics or sign copy is incorporated into an awning, the sign area is determined by computing the area of a standard imaginary geometric shape or combination of shapes drawn around the sign copy area or graphics. When the ends of awnings or marquees are parallel and contain graphics or sign copy, only one side is counted in addition to the sign face area on the front.
Freestanding Sign - Exposed Pole Support
Calculate sign area defined by actual rectangular panel surrounding copy.

Freestanding Sign - Thematic Embellishment - Concealed Support
Calculate sign area defined by actual rectangular panel surrounding copy. Do not calculate embellishment or support cladding.

Freestanding Sign - Multi Panel - Concealed Support
Calculate sign area defined by sum of actual oval panels surrounding copy. Do not calculate support cladding.

Freestanding Sign - Monument
Thematic Embellishment - Concealed Support
Calculate sign area defined by imaginary panel drawn around copy. Do not calculate embellishment or monument background.

Freestanding Sign - Monument
Thematic Embellishment - Concealed Support
Calculate sign area defined by actual oval panel surrounding copy. Do not calculate embellishment or monument background.
CHAPTER 12: SIGNS

Freestanding Sign - Monument
Thematic Pediment.
Calculate sign area defined by sum of imaginary panels drawn around graphic and copy. Do not calculate embellishment or monument background.

Freestanding Canopy Sign
Calculate sign area by imaginary panel drawn around copy. Do not calculate decorative graphics. Calculation similar for attached canopy and/or marquee.

Awnings - Calculate sign area by imaginary panel drawn around copy. Do not calculate decorative graphics.

Mixed Case Lettering. Draw imaginary panel around either ascenders or descenders, but not both.

Signs without integral background. Calculate sign area by imaginary panel drawn around sign copy.

Signs with integral background panel. Calculate sign area by area of actual background panel surrounding sign copy.

SALISBURY, NC  LAND DEVELOPMENT ORDINANCE
ADOPTED DECEMBER 18, 2007; EFFECTIVE JANUARY 1, 2008
12.9 **Sign Height**

A. Sign height shall be measured as the distance from the highest portion of the sign to the mean finished grade of the street closest to the sign. In the case of a sign located greater than 150 feet from a public street, height shall be measured to the mean grade at the base of the sign.

B. Clearance for freestanding and projecting signs shall be measured as the smallest vertical distance between finished grade and the lowest point of the sign, including any framework or other structural elements.

12.10 **Sign Illumination**

Freestanding, building, or directional signs may be illuminated consistent with the following provisions:

A. **Permitted Illumination by Road and Development Type:**

<table>
<thead>
<tr>
<th>BOULEVARD</th>
<th>RESIDENTIAL</th>
<th>NON-RESIDENTIAL</th>
<th>LOCAL HISTORIC DISTRICT</th>
</tr>
</thead>
<tbody>
<tr>
<td>MAJOR THOROUGHFARE</td>
<td>E, C, H</td>
<td>E, C, H</td>
<td>See Section 12.15</td>
</tr>
<tr>
<td>MINOR THOROUGHFARE</td>
<td>E, H</td>
<td>E, C, H</td>
<td></td>
</tr>
<tr>
<td>LOCAL ROAD</td>
<td>E</td>
<td>E, H</td>
<td></td>
</tr>
</tbody>
</table>

B. Signs with external illumination, notwithstanding the location of the light mounting, shall have fully shielded lighting fixtures or luminaires.

C. Unless expressly stated in this Ordinance, signs do not constitute a form of private outdoor lighting at night; therefore, illuminated signs are exempt from any provision of Chapter 11 (Lighting on Private Property) of the Land Development Ordinance.

12.11 **Electronic Message Centers (EMC)**

A. Electronic Message Centers (EMCs) are permitted in accordance with the sign areas noted in Sec. 12.8 of this Ordinance.

B. Electronic Message Centers (EMCs) are permitted only as an accessory to any on-premise, freestanding sign within the CI district and along Non-Residential Boulevards. Electronic Message Centers (EMCs) are permitted, subject to the issuance of a Special Sign Permit, only as an accessory to any on-premise, freestanding sign along Non-Residential Major Thoroughfares.
C. General EMC Regulations

1) **Ratio of EMC to Sign:** The measureable portion of a freestanding sign that may be used for an electronic message center (EMC) shall not exceed the following percentages (if conflict or same occurrence, least restrictive applies):

   a. Non-Residential Boulevard or Non-Residential Major Thoroughfare: 50%

   b. Community & Institution (CI) district along a Boulevard or Major Thoroughfare: 50%

   c. Community & Institution (CI) district along a Minor Thoroughfare or Local Road: 75%

2) EMCs shall be non-animated, including any primary or secondary effects, and must dwell (remain fixed) for a minimum of 30 seconds per message.

3) **Luminosity Standards:** Self-luminous EMCs shall be subject to the following luminosity standards:

   a. Maximum nits:

      i. Day: max. 5,000 nits

      ii. Night: max. 150 nits

   b. EMCs shall utilize automatic dimming controls, either by photocell (hardwired) or via software settings.

   c. EMCs using LED technology shall provide a minimum LED density of 19x19 mm (bulb cluster spacing on center).

   d. An application for a Sign Permit with an EMC shall include surface luminosity measurements (day and night) using a calibrated luminosity meter and shot from the fronting roadway at the closest practical position.

   e. Light trespass (spill) shall not exceed 0.1-footcandle at any adjacent property line with a residential use.

A. Type, number, area, and height provisions for all freestanding residential signs are found in Sec. 12.20 of this Ordinance.

B. Illumination for freestanding and building signs in residential districts shall be limited to external illumination or indirect illumination. Indirect illumination may include but not be limited to halo lighting or individually lighted text and/or logo with an opaque background.

C. Pursuant to Chapter 3 (Additional Use Standards), home occupation signs for single-family uses shall be limited to non-illuminated wall signs not exceeding three (3) square feet in area.

12.13 General Non-Residential or Mixed-Use Sign Provisions

A. Freestanding Signs:

1) Type, number, area, and height provisions for all freestanding non-residential signs are found in Sec. 12.20 of this Ordinance.

2) Freestanding signs shall be limited to one (1) per development site for each separate street frontage. If a property has frontage that exceeds four hundred (400) linear feet on any given roadway, one (1) additional such sign may be erected along the frontage. Unless otherwise regulated by specific reference herein, the area and height of any freestanding sign shall not exceed the area and height prescribed by this Ordinance.

3) Freestanding signs shall not encroach into the public right-of-way except when expressly permitted by this Ordinance.

B. Building Signs:

1) Building signs include wall or fascia signs, canopy signs, awning signs, signs on architectural projections, projecting signs, permanent banners, and signs otherwise permanently applied to walls or other building surfaces.

2) Building signs shall not encroach into the public right-of-way except in the DMX zoning district and when expressly permitted by this Ordinance.

3) Area, Location, and Number of Building Signs:

a. Building sign area per wall shall not exceed 1.6 square feet per linear foot of building wall.

b. In the case of a multi-tenant development, the provisions of this section relating to the total area of signs permitted on-premises shall apply with respect to each building, separate store, separate
storefront, or separate use. The placement or location of multi-
tenant building signs shall be limited to those walls or fascia of the
applicable store, storefront, or use.

c. Illuminated building signs are prohibited on any wall or surface
facing a residential district. Non-illuminated building signs may face
a residential district when sign placement is a minimum of 100 feet
from the district boundary.

d. A variety of building signs may be used; however, the aggregate
area of all building signs per wall or surface shall not exceed the
total area permitted per building wall.

e. **Wall or Fascia Signs:** Fascia or wall signs may not extend above
the top of the building wall nor extend out from the wall or
structure upon which they are mounted. However, wall signs may
wrap a building corner.

4) **Canopy, Marquee, or Signs on Architectural Projections**

a. Canopy Signs, Marquee Signs, and Signs on Architectural
Projections are signs that are mounted to structures that project off
the face of the building more than eighteen (18) inches or signs
that are mounted either to or upon a building projection or canopy.

b. Signs may be affixed or mounted to the building, canopy, marquee,
or architectural projection, provided that the copy area of any such
sign does not exceed the tallest point of the associated building.

5) **Awning Signs**

a. The placement of awning signs shall be limited to primary and
secondary entrances of the building.

b. Graphics and graphic treatments or valances may be affixed or
applied to the face or side surfaces of an awning or backlit awning.

6) **Projecting Signs**

a. Projecting signs on single-tenant buildings shall be limited to one
(1) per building façade. When a use fronts on more than one (1)
street, one (1) such sign shall be permitted per facade for each
separate street frontage.

b. Projecting signs on multi-tenant buildings shall be limited to one
(1) per unit façade. When a use fronts on more than one (1) street
(such as an end unit on a corner), one (1) such sign shall be
permitted per façade for each separate street frontage.
c. No projecting sign shall extend in a vertical dimension above the highest architectural point of the facade to which it is mounted.

d. Any encroachment of a projecting sign over a public sidewalk in the DMX zoning district shall be limited to a projection distance not to exceed two-thirds (2/3) of the width of the sidewalk and shall provide a minimum vertical clearance of eight (8) feet from the sidewalk.

7) Permanent Banners

a. Permanent banners shall be limited to any mixed-use zoning district.

b. Total number and area: No more than two (2) per building with a maximum combined square footage per building not to exceed 30 square feet, with each banner not to exceed 20 square feet.

c. Permanent banners shall be installed above the ground floor façade but shall not extend above the highest architectural point of the facade to which it is mounted.

d. Should any business relocate or cease to operate, any installed permanent banners shall be removed from the building façade.

12.14 Additional Sign Provisions for All Road and Development Types

A. Exceptions for Signs Encroaching into the Right-of-Way

1) Building signs may extend over the public sidewalk only in the DMX zoning district. Any encroachment shall provide a minimum vertical clearance of eight (8) feet from the sidewalk.

2) Portable Sandwich Board Signs: A-frame sandwich board signs are exempt from the issuance of a Sign Permit, but are subject to the following provisions:

a. Permitted only in the NMX and DMX zoning districts;

b. Sign placement is entirely outside of the street or roadway;

c. Maximum size of eight (8) square feet;

d. The sign shall be placed directly in front of the associated use;

e. The sign shall be constructed of materials that present a finished appearance (e.g., rough cut plywood is unacceptable);
f. The sign shall be displayed during business hours only;

g. The sign does not obstruct a continuous through pedestrian zone of at least five (5) feet in width, and shall provide a minimum of ten (10) feet clearance of any driveway or street intersection; and

h. The sign does not obstruct pedestrian and wheelchair access from the sidewalk to any of the following:
   i. transit stop areas;
   ii. designated disabled parking spaces;
   iii. disabled access ramps; or
   iv. building exits including fire escapes.

B. Directional Signs

1) One (1) directional sign may be employed per street frontage and is not counted in the total square footage of permanent freestanding or building signage allowed on any property or site.

2) Freestanding directional signs shall not exceed six (6) square feet in area and ninety-six (96) inches in height, and may be pole or monument mounted. Building directional signs shall not exceed six (6) square feet in area.

3) Directional signs may use internal or external illumination.

C. Temporary Signs

1) Signs compliant with the provisions of this subsection are exempt from the provisions for permanent signs and are not included in the total square footage of allowable permanent signage. Signs that do not meet the provisions of this subsection are subject to the provisions for permanent signs.

2) Illumination of temporary signs is prohibited

3) Temporary Pole Banners: Temporary pole banners require the issuance of a Sign Permit and are subject to the following provisions:

   a. Placement of temporary pole banners shall be limited to private property poles or with written permission from the public utility pole owner.

   b. The copy area of a temporary pole banner shall not exceed 25 square feet.

   c. Temporary pole banners shall provide a minimum vertical clearance of eight (8) feet from finished grade.
d. Due to pole sharing, erection of pole banners in the downtown shall be coordinated through Development Services at time of permit issuance.

4) **Temporary Banners:** Temporary banners require the issuance of a Sign Permit and are subject to the following provisions:

a. Temporary banners may be erected as freestanding or building temporary signs.

b. In all Non-Residential districts, one temporary banner is allowed per property or, on a multi-use property, per storefront, according to the following provisions:

i. **Boulevards or Thoroughfares:** Maximum overall area 50 square feet

ii. **Local Roads:** Maximum overall area 32 square feet

iii. A temporary banner may be displayed a maximum of 30 days per calendar year and up to five (5) times per year

iv. Banners that do not meet the regulations of this subparagraph, must meet the standards for permanent signs

5) **Temporary Freestanding Signs:** Temporary freestanding signs are exempt from the issuance of a Sign Permit, but are subject to the following provisions. Unless permitted by NC-DOT, extensions into the right-of-way are prohibited.

a. One (1) temporary freestanding sign no larger than three (3) square feet may be placed on a property by, or with permission, the property owner, or occupant, at any time.

b. Temporary freestanding signs no larger than six (6) square feet may be placed on a developed and occupied property for a period not to exceed 60 days prior to, and including, any federal, state, or local Election Day.

c. One (1) temporary freestanding sign per street frontage may be placed on any property when the property is under active development, or being offered for rent or sale, and may remain in place for the duration of development, vacancy, or sale.

d. One (1) temporary freestanding sign no larger than six (6) square feet may be placed on a developed and occupied property in a Residential district when the owner or occupant is opening the property to the general public; provided, however, this type of temporary sign is limited to two (2) consecutive days twice per year. This provision does not apply to vacant or undeveloped property.
12.15 Signs in Local Historic Overlay (LHO) Districts and Historic Signs

A. Prior to the issuance of any sign permit, all signs in an LHO district shall receive a Certificate of Appropriateness (COA) from the applicable approval authority.

B. Permitted Sign Types in Local Historic Overlay Districts

<table>
<thead>
<tr>
<th>RESIDENTIAL</th>
<th>NON-RESIDENTIAL</th>
<th>DOWNTOWN</th>
</tr>
</thead>
<tbody>
<tr>
<td>BSS</td>
<td>BSS</td>
<td>D</td>
</tr>
<tr>
<td>ESGS</td>
<td>ES</td>
<td></td>
</tr>
<tr>
<td>NM</td>
<td>WS</td>
<td></td>
</tr>
<tr>
<td>WS</td>
<td>NM</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>BOULEVARD</th>
<th>MAJOR THOROUGHFARE</th>
<th>MINOR THOROUGHFARE</th>
</tr>
</thead>
<tbody>
<tr>
<td>N/A</td>
<td>Monument</td>
<td>Monument</td>
</tr>
<tr>
<td></td>
<td>Wall or Fascia</td>
<td>Wall or Fascia</td>
</tr>
<tr>
<td></td>
<td>Canopy</td>
<td>Canopy</td>
</tr>
<tr>
<td></td>
<td>Awning</td>
<td>Awning</td>
</tr>
<tr>
<td></td>
<td>Projecting</td>
<td>Projecting</td>
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<tr>
<td></td>
<td></td>
<td></td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>LOCAL ROAD</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sandwich Board</td>
</tr>
<tr>
<td>Wall or Fascia</td>
</tr>
<tr>
<td>Canopy</td>
</tr>
<tr>
<td>Awning</td>
</tr>
<tr>
<td>Projecting</td>
</tr>
</tbody>
</table>

District Key:
BSS: Brooklyn-South Square
D: Downtown
ESGS: Ellis Street Graded School
NM: North Main
WS: West Square

C. If illuminated, all signs in an LHO district shall be externally illuminated.
CHAPTER 12: SIGNS

D. Historic Signs: Historic signs, whether renovations of architectural artifacts, adaptive re-use of existing signs, or authentic replications based on photographic evidence or other documentation, are subject to the following provisions:

1) All historic signs are subject to design review and issuance of a Certificate of Appropriateness by the minor works committee of the Historic Preservation Commission following criteria prescribed by the design guidelines for commercial properties.

2) The number of historic signs may not exceed the total number allowed for a property within the district.

3) The size of historic signs may vary depending on the historical accuracy of the renovation or replication but shall not exceed 50 square feet by right. A special use permit shall be required for any historic sign exceeding 50 square feet.

4) Historic signs may be located on the property in a manner consistent with historical evidence or other documentation.

5) Historic signs may be lighted in manner consistent with historical evidence or other documentation.

12.16 Special Sign Permits (SSP)

Similar to a Special Use Permit (SUP), which permits a specific use within a specific zoning district with City Council approval, the Special Sign Permit (SSP), with AMDC approval, may permit a new sign altogether or permit specific exceptions to these Sign Ordinance provisions for a unique sign within a unique setting. The SUP requires individual review of the location, design, and configuration of the proposed use to evaluate the potential for adverse impacts on adjacent property and uses. Similarly, the SSP requires individual review of time, manner, and place of the proposed sign or alternate design.

A. Alternate Methods of Compliance: The Alternate Methods of Design Commission (AMDC) may approve alternative methods to the following sign design provisions. When considering proposals for alternate methods of compliance, the AMDC shall make findings in accordance with the General Findings Criteria of Sec. 15.17:

1) Freestanding Signs (excludes EMCs)
   a. Area and height may be expanded by a maximum of 25%
   b. Method of illumination
2) **Building Signs**

a. Area may be expanded by a maximum of 25%

b. Method of illumination

c. Method of application

3) **Placement of Electronic Message Centers (EMCs) along Non-Residential Major Thoroughfares**

**B. Uncommon Signs:** For those unique, creative types of signs unforeseen by the authors of this Ordinance, an Uncommon Sign (U-Sign) may be erected subject to the issuance of an SSP. When considering proposals for Uncommon Signs, the AMDC shall find facts in accordance with the standards listed below and conclusions based on the following criteria: When a sign may be displayed (time), where the sign may be displayed (place), and, notwithstanding content, how the sign structure will be designed (manner):

1) A maximum of one (1) U-Sign may be permitted per development site

2) A U-Sign shall be permanent and on-premise

3) A U-Sign may be a freestanding, wall/fascia, roof sign, or located upon or integrated into a separate, on-premise structure

4) A U-Sign shall be limited to non-residential (mixed-use, commercial, institutional, or industrial) development areas

5) The area of a U-Sign shall not exceed the square footage of the largest wall of the development site

6) The height of a U-Sign shall not exceed two times (2X) the height of the tallest building of the development site

7) An Electronic Message Center (EMCs) U-sign may be permitted only as an accessory to an on-premise, freestanding sign within the CI district with parcel frontage abutting an I-85 right-of-way. *(Subject to maximum 50% EMC ratio, design, and luminosity requirements outlined in Section 12.11)*
12.17 Special Sign Overlay Districts

These overlay districts are established due to unique geographic factors which require special treatment. Unless specifically stated otherwise, all other permitted on-premise signs may be erected in these areas.

A. Sign Overlay District “A”: This district establishes an area along Interstate 85 for off-premise advertising using billboards. The designated area shall be located along a portion or portions of Interstate 85 as indicated by Sign Overlay District “A” on the official zoning map of the City of Salisbury.

1) Signs within the Sign Overlay District “A” that are not considered on-premise freestanding signs are considered off-premise advertising, or billboards. Billboards are permitted subject to the following provisions:
   a. Billboards may be located only in the LI or HI zoning district;
   b. Double-sided billboards are permitted; however, V-shaped billboards are prohibited;
   c. Maximum Size: four hundred (400) square feet per sign face;
   d. Maximum Height: thirty (30) feet;
   e. Minimum 1,000 linear feet between billboards on the same side of the interstate;
   f. Minimum two hundred (200) feet from any residential zoning district;

B. Sign Overlay District “B”

1) This district has been established to provide for high-rise business signs, or “pylon signs”, which identify an on-premise business for the interstate traveler at the following interchanges and radii:

<table>
<thead>
<tr>
<th>INTERCHANGE</th>
<th>RADIUS (FT.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>E. Innes Street</td>
<td>1,000</td>
</tr>
<tr>
<td>Jake Alexander Boulevard</td>
<td>1,000</td>
</tr>
<tr>
<td>Julian Road</td>
<td>1,000</td>
</tr>
</tbody>
</table>

2) Allowable districts: Pylon signs may be located in the CMX and HB zoning districts only, if also located in the Sign Overlay District "B."

3) Allowable number: Businesses shall be limited to one (1) pylon sign per property.
4) **Allowable height and size:** The table shows the allowable minimum and maximum height, with maximum size allowed for pylon signs:

<table>
<thead>
<tr>
<th>MAX. SIZE</th>
<th>MIN. HEIGHT (FT.)</th>
<th>MAX. HEIGHT (FT.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>75 sf</td>
<td>40</td>
<td>90</td>
</tr>
<tr>
<td>100 sf</td>
<td>50</td>
<td>90</td>
</tr>
<tr>
<td>150 sf</td>
<td>60</td>
<td>90</td>
</tr>
<tr>
<td>200 sf</td>
<td>70</td>
<td>90</td>
</tr>
</tbody>
</table>

12.18 **Installation and Construction Provisions**

A. **Sign Placement:** Unless specifically permitted or exempted otherwise, or stated elsewhere in this Ordinance, all signs and sign structures must be erected and attached totally on or within the site or property to which they refer, behind any applicable legal right of way.

B. **Sign Removal:** The City Engineer may require signs extending into the right-of-way to be modified or moved if streets are widened, or other improvements made in the right-of-way, which result in the creation of unsafe conditions, with any modification or moving at the owner's expense. If a nonconforming sign is moved under this requirement, it may be re-erected on the site without being brought into conformance.

C. **Vehicle area clearances:** In areas outside of rights-of-way, when a sign or sign structure extends over an area in which vehicles travel or are parked, the bottom of the structure shall be at least ten (10) feet above the ground. Vehicle areas include driveways, alleys, parking areas, and loading and maneuvering areas.

D. **Pedestrian area clearances:** When a sign or sign structure extends more than twelve (12) inches over a sidewalk, walkway, or other space used by pedestrians, the bottom of the structure must be at least eight (8) feet above the ground.

E. **Clearances from fire escapes, means of egress:** Signs and sign structures are prohibited from being erected in any manner that interferes in any way with the free use of any fire escape or means of egress. Attaching signs or sign structures to a fire escape is also prohibited.

12.19 **Maintenance Provisions**

A. Signs and sign structures, together with their supports, braces, guys, anchors and electrical components must be maintained in a proper state of repair. The Administrator may order the removal of any sign or sign structure that is not maintained in accordance with the provisions of this Ordinance or any other applicable municipal ordinance. Signs may be deemed dangerous for one or more of the following reasons:
1) Whenever a sign structure or its foundation, a sign’s attachments to a building, or a building to which a sign is attached is damaged by fire, earthquake, wind, flood or by any other cause, to such an extent that the structural strength or stability is materially less than it was before the event;

2) Whenever any portion or member of a sign or sign structure is likely to fail, or become detached or dislodged, or to collapse and thereby injure persons or property;

3) Whenever any portion or member of a sign or sign structure is likely to partially or completely collapse as a result of any cause, including, dilapidation, deterioration, or decay; faulty construction or wiring; or removal, movement or instability of any portion of the ground or building necessary for supporting such structure;

4) Whenever a sign or sign structure is structurally or electrically unsafe or otherwise hazardous to human life or safety by reason of inadequate maintenance, dilapidation, obsolescence, fire hazard, disaster, damage or abandonment;

B. All signs and sign structures determined to be dangerous must be abated by repair, rehabilitation, demolition or removal.
## 12.20 Freestanding Sign Provisions for Single or Multi-Tenant Development

<table>
<thead>
<tr>
<th></th>
<th>RESIDENTIAL (A)</th>
<th>NON-RESIDENTIAL (B)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td># Signs per</td>
<td>Max. Total Area</td>
</tr>
<tr>
<td></td>
<td>Street Frontage</td>
<td></td>
</tr>
<tr>
<td><strong>BOULEVARD</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Monument</td>
<td>1</td>
<td>32</td>
</tr>
<tr>
<td>Pole</td>
<td>1</td>
<td>32</td>
</tr>
<tr>
<td>Pylon</td>
<td>1</td>
<td>32</td>
</tr>
<tr>
<td><strong>MAJOR THOROUGHFARE</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Monument</td>
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<td>32</td>
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<tr>
<td>Pole</td>
<td>1</td>
<td>32</td>
</tr>
<tr>
<td>Pylon</td>
<td>1</td>
<td>32</td>
</tr>
<tr>
<td><strong>MINOR THOROUGHFARE</strong></td>
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<tr>
<td>Monument</td>
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<td>16</td>
</tr>
<tr>
<td>Pole</td>
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<tr>
<td>Pylon</td>
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<td>X</td>
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<tr>
<td><strong>LOCAL ROAD</strong></td>
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<td></td>
</tr>
<tr>
<td>Monument</td>
<td>1</td>
<td>16</td>
</tr>
<tr>
<td>Pole</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>Pylon</td>
<td>X</td>
<td>X</td>
</tr>
</tbody>
</table>

### A. Residential: For the purpose of determining sign provisions, the following zoning districts are considered Residential:
- OSP, RR, MHD, GR, HR, UR, RMX, NMX, TND

### B. Non-Residential: For the purpose of determining sign provisions, the following zoning district are considered Non-Residential:
- CMX, HB, LI, HI, HS, CI
AN ORDINANCE AMENDING CHAPTER 12 (SIGNS) OF THE LAND DEVELOPMENT ORDINANCE OF THE CITY OF SALISBURY, NORTH CAROLINA RELATED TO UPDATE TO THE NEW SIGN ORDINANCE.  
(PETITION NO. LDOTA-06-2018)

WHEREAS, the Salisbury Planning Board, an advisory board to the Salisbury City Council, reviewed the text amendment on January 8, 2019, and hereby recommends its approval; and

WHEREAS, the City Council held a properly-noticed public hearing at the regularly-scheduled City Council meeting of February 5, 2019; and

WHEREAS, the City Council hereby finds and determines that adoption of an ordinance to amend the Land Development Ordinance of the City of Salisbury as underlined or stricken herein is reasonable, in the public interest, and CONSISTENT with the goals, objectives, and policies of the Vision 2020 Comprehensive Plan as it relates to codifying for subtle commercial signage and removing nonconforming signs when reasonable and feasible.

NOW THEREFORE BE IT ORDAINED by the City Council of the City of Salisbury, North Carolina:

SECTION 1. That CHAPTER 12 (SIGNS), Exhibit A, is amended as underlined or stricken.

SECTION 2. That all ordinances or parts of ordinances in conflict with this ordinance are hereby repealed to the extent of such conflict.

SECTION 3. That this ordinance shall be effective from and after its passage.
Salisbury City Council
Agenda Item Request Form

Please Select Submission Category: □ Public □ Council □ Manager □ Staff

Requested Council Meeting Date: FEBRUARY 5, 2019

Name of Group(s) or Individual(s) Making Request: BRIAN HIATT, INTERIM PLANNING DIRECTOR

Name of Presenter(s): TERESA BARRINGER (CITY)
LUKE DICKEY, STIMMEL ASSOCIATES PA (FOR OWNER)

Requested Agenda Item: CD-05-2018 NOVANT HEALTH - WALLACE CANCER CENTER

Description of Requested Agenda Item: REQUEST TO AMEND THE LAND DEVELOPMENT DISTRICT MAP BY REZONING APPROXIMATELY 3.73 ACRES AT THE CORNER OF MOCKSVILLE AND MAHALEY AVENUE FROM GENERAL RESIDENTIAL (GR-6) AND HOSPITAL SERVICES (HS) TO HOSPITAL SERVICES (HS) AND ESTABLISH A NEW CONDITIONAL DISTRICT (CD) OVERLAY FOR THE DEVELOPMENT OF A NEW SINGLE STORY 30,000 SQ. FT. MEDICAL FACILITY.

Attachments: □ Yes □ No

Fiscal Note: (If fiscal note requires approval by finance department because item exceeds $100,000 or is related to grant funds, please fill out signature blocks for finance at bottom of form and provide supporting documents)

Action Requested of Council for Agenda Item: COUNCIL TO HOLD A PUBLIC HEARING AND CONSIDER ADOPTING AN ORDINANCE TO REZONE THE PROPERTY AS REQUESTED.

Contact Information for Group or Individual: Teresa Barringer x5210 or tbarr@salisburync.gov

□ Consent Agenda (item requires no discussion and will be voted on by Council or removed from the consent agenda to the regular agenda)

□ Regular Agenda (item to be discussed and possibly voted on by Council)

FINANCE DEPARTMENT INFORMATION:

_________________________________   _____________________________
Finance Manager Signature     Department Head Signature

Budget Manager Signature

****All agenda items must be submitted at least 7 days before the requested Council meeting date***

For Use in Mayor’s Office Only

□   Approved  □   Declined
Reason:
**DISTRICT MAP AMENDMENT:** CD-05-2018

**Project Title:** NOVANT HEALTH – WALLACE CANCER CENTER

**Petitioner(s):** Rowan Health Services Corporation

**Owner(s):** Rowan Health Services Corporation

**Representative(s) or Developer(s):** Luke Dickey, Stimmel Associates, PA

**Address:** 600 Blk Mocksville & Mahaley Avenue

**Tax Map - Parcel(s):** TM: 002 Parcel(s) 076, 077, 079, 254

**Size / Scope:** Approximately 3.73

**Location:** Located at the corner of the 600 block of Mocksville and Mahaley Avenue across the street from Rowan Regional Medical Center

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**PETITION**

Referencing the attached site map, this petition rezones the subject properties – one (1) parcel from a straight GR (GENERAL RESIDENTIAL) district to HS (Hospital Services) with the CONDITIONAL DISTRICT (CD) OVERLAY and three (3) parcels to remain with a base district of HS and apply the CD OVERLAY for the development of a single story 30,000 sq. ft. medical facility (see attached Master Plan).

*Conditional District Overlay*

The CD Overlay permanently marries a development plan with the rezoning to create a fixed development proposal for the site. This process ensures community expectations are met while meeting the needs of the developer. It is often used when design considerations differ from the Land Development Ordinance, when specific uses should be limited in the underlying zoning district, or when required by the code.

*CD Alternatives Request*

At the Planning Board Meeting on January 8, 2019, a citizen identified a concern regarding the West (rear) boundary abutting a residential property and wanted to request that a privacy fence be proposed. Since the citizen was not directly abutting the subject property; the petitioner would like to propose the following as an option:

“A minimum 6 ft. privacy fence shall be provided along the western property boundary of the subject site and being the eastern property boundary of parcel 002 074, if the property owner of 002 074 requests a privacy fence be installed after the installation of the 20 ft. Type D perimeter planting yard.”

**Planning Board Recommended**

No conditions recommended by Planning Board
**Planning & Zoning Analysis**

### ZONING

**Existing Zoning:**
*General Residential (GR6)*

(1) parcel Tax Map 002 Parcel 002
The existing single parcel zoned as General Residential (GR-6) is owned by the petitioner with the current use of parking for the hospital campus. This parcel would continue to be parking area for the new medical center with additional landscaping providing additional buffering between the development site and the adjacent residential property.

**Proposed Zoning:**
*Hospital Services (HS) / (CD) Overlay*

The proposal is to rezone the (GR) parcel to Hospital Services (HS) and combine with the adjacent (3) parcels with the application of a Conditional District (CD) Overlay for all (4) parcels.

### LAND DEVELOPMENT ORDINANCE PROVISIONS

**NOTE:** *These and other LDO provisions can be made more stringent or reasonable conditions may be applied to a Conditional District Overlay request.*

**Uses**
All uses in the HS district will be permitted as outlined in the LDO Chapter 2.7.C

**Building Types**
The following building types are proposed for this development:
- Institutional – Hospital/Continuum of Care

**Recreational Open Space**
Not applicable

**Landscaping**
The requirements for Hospital Services zoning district must provide the following buffer yards:

North and East - Street Yards:
- Minimum (8’) wide
- (1) shade tree per 35 linear foot or (1) ornamental tree per 25 linear foot
Planning & Zoning Analysis

West Planting Yard:
- ‘D’ perimeter buffer yard (20’) against the ‘GR’ district
- 0.8 pts. required per linear foot

South Planting Yard:
- ‘A’ flexible buffer yard (8’) flexible against the ‘HS’ district
- 0.4 pts. required per linear foot

Existing Road Frontages
- Mocksville Avenue Minor Thoroughfare
- Mahaley Avenue Minor Thoroughfare
The Salisbury Planning Board held its regular meeting Tuesday, January 08, 2019, in the Council Chamber at Salisbury City Hall, 217 S. Main Street, at 4:00 p.m. with the following being present and absent:

PRESENT: John Schaffer, Dennis Lunsford, Jon Post, Thomasina Paige, Patricia “P.J” Ricks, Dennis Rogers, and Randy Reamer

ABSENT: John Struzick, William (Bill) Burgin, and Bill Wagoner

STAFF: Teresa Barringer, Graham Corriher, and Jessica Harper

Jon Post, Acting Chair, called the Planning Board meeting to order.

APPROVAL OF MINUTES

- Planning Board Minutes of November 13, 2018 moved to January 22, 2019 meeting for review.

MEETING PURPOSE & PROCEDURE

ETHICS AWARENESS & CONFLICT OF INTEREST REMINDER

EX PARTE COMMUNICATION:

Jon Post asked the board the four following questions:

1. On any case or matter in which a board member has direct personal, familial, organizational, or financial interest. The board members shall declare such interests and abstain from board consideration or determination relative to such case or matter? All board members answered no.

2. Board member who appear before the board shall be excused by the chair from the board for such purpose and during any board consideration or determination directly related there to. Members of the board will not express individual opinions on the proper judgement on any case with any parties there too prior to a Planning Board determination of that case.

NEW BUSINESS

CD-05-2018:

STAFF PRESENTATION

Request to amend the Land Development District Map by rezoning approximately 3.75 acres at the corner of Mocksville and Mahaley Avenue, from General Residential to Hospital Services and establishing a new Conditional District (CD) Overlay to permit the development of a new medical facility at TM: 002, Parcel(s): 076, 077, 079, 254. The maximum building height permitted would be 5 story, but the actual proposal was for a 1-story, 30,000 sq. ft. structure located at the corner of the 600 block of Mocksville & Mahaley Avenue across the street from Rowan Regional Medical Center. The required parking is 100 spaces and 130 spaces has been provided. The minimum setback requirements have been met along with the required planting yards and landscape ordinance. Staff made
clear the full construction documents will be required for final review and approval for the City’s approval process. Staff supplied the board with a rendering of the proposed elevations of the new medical facility.

Staff concluded that the redevelopment of an existing parking lot is consistent Policy C-3 and Policy C-12 of V2020 Policies. Although the proposal is not called out as a specific V2020 Vision, it does not propose itself as being ‘inconsistent’. Staff confirmed to the board that two separate phone calls were received inquiring about the proposal. Neither of the callers expressed any opposition to the proposed rezoning or development proposal.

**COURTESY HEARING**

**IN FAVOR**
The applicant Luke Dickey, 601 N Trade St. Ste. 200, Winston-Salem NC, 27071, Stimmel Associates, PA spoke in favor of the project. Mr. Dickey covered additional site information similar to the presentation provided by staff. Mr. Dickey explained to the board that all entrances will be located away from residence as well as dumpster placement. A healing garden will be included in the site and will be reducing the impervious surface. Mr. Dickey will provide additional screening between the current residence and the proposed facility. Ricks identified the location of the two entrances proposed. The entrances will be located off of Mahaley Avenue and Mocksville Avenue. No others spoke in favor of the proposed rezoning

**OPPOSED**
Diane Folk of 637 Mahaley Avenue noted she wasn’t necessarily opposed to the rezoning, but wanted some questions answered. Her first question was related to the new location of the Mahaley Avenue entrance. Mrs. Folk mentioned to the board that the street is already congested and heavily trafficked. She is concerned that this construction will add to the congestion and will no longer be used for only employee parking. Another concern was with the proximity of the new entrance to the existing residence. She was wondering if there would still be a fence between the newly rezoned property and the residence or if the buffer would only include trees, bushes, and shrubs.

Matt Steven, Vice President of Engineering of Novant Health addressed Mrs. Folk’s concerns. He addressed that further investigation on the entrance may be needed. He also thinks that there may be a possibility to make the entrance of Mahaley to be an exit only. They are currently reducing the parking from 279 spaces to 130 spaces. Mr. Stevens is definitely open to working within the confines of the ordinance as well as the best interest of the neighbors. Mr. Steven identified to Mr. Schaffer and the board regarding where all these parking spots are located. Mr. Steven mentioned that the existing parking of team members exists from convenience. The location in conveniently located to the side entrance for staff members. Team members will be re-educated in appropriate places to for them to park and move them to other locations. Mr. Schaffer wanted to know if the parking structure has enough unused parking spots to absorb the additional need. Mr. Stevens added that if you drove over there right now, there would be an abundance of parking currently available in the parking deck. Mrs. Ricks mentioned that Novant also has a golf cart that will pick up guests and take them to the entrance. Mrs. Ricks thanked Novant for being willing to adjust things to keeping the neighborhood happy.

Mathew Folk of 637 Mahaley Avenue spoke in opposition of the rezoning. Mr. Folk added that parking on this particular parcel is available but nobody uses it and is very quiet. He added that it makes for a good cut-through. Mr. Folk recommended a traffic and parking study be performed during peak operating times. Mr. Folk requests this study to make sure there is adequate parking so that they would start parking on Mahaley Ave. Mrs. Ricks asked Mr. Folk if people routinely park on Mahaley Rd. Mr. Folk claims
there is nothing preventing parking down that road. Staff will consult with Mrs. Brindle in engineering department to determine if parking is prohibited and also verify if a traffic study is required.

Jack Goodman of 1118 Holmes Avenue spoke in opposition to the rezoning. Mr. Goodman had additional questions regarding lighting. He was concerned if the light poles would be large and operate at night. Mr. Dickey answered Mr. Goodman saying that lighting and design of the project has not been finalized. Mr. Dickey assured the board they will follow the Land Development Ordinance guidelines but will also make sure lights will not shine onto adjacent residents.

DISCUSSION
Schaffer wanted to verify with staff that there was adequate parking available for the entire Hospital. Staff identified that the entire 566,056 sq. ft. facility requires a minimum 2-per 1,000 sq. ft. The facility does meet all parking requirements. Ricks wanted to specify exactly what the rezoning entailed. The parcel being rezoned is currently being used as a parking lot and is an impervious surface. Ricks and Schaffer were both curious to know if employees will be parking in the rear. Staff explained that the applicant may be able to address those questions, but the Land Development Ordinance did not regulate those specific questions. Staff added that the parking impact would be decreased and that the entrance has been open since 2018. Mr. Folk was unaware of the operating hours of the facility. He assumed they would be typical 9-5 hours. He added that there may be a possibility of extended hours on some additional days depending on services offered. Staff and Mr. Schaffer further discussed the differences between inconsistent and consistency between the Vision 2020 plan and policies. Staff explained that unless it can be specifically identified as being consistent with a specific vision, staff reports that it is not inconsistent with any of our visions called out in the comprehensive plan.

MOTION
Patricia Ricks made the motion that the Planning Board finds and determines that CD-05-2018 is not inconsistent with goals, objectives, and policies of the Vision 2020 comprehensive plan and hereby recommends approval. Mr. Lunsford seconded the motion. Mr. Schaffer made a motion to amend the motion to be changed to read that it is consistent. There was not a second on that motion. All board members voted in favor of the first motion.

TA-06-2018

STAFF PRESENTATION
Staff explained the history of the sign code as it relates to Electronic Messaging Centers. A current rezoning automatically converted all Institutional Campus (IC) districts to Community and Institution (CI) which permitted the use of Electronic Messaging Centers (EMC). An additional twenty-five properties were rezoned from IC to CI. These rezoned properties included not only colleges and schools, but also included religious institutes. Chapter 12.11 in The Land Development Ordinance (LDO) allows the use of an EMC along a boulevard or major thoroughfare. The use of an EMC is permitted by right if the parcel is zoned CI and located off of a boulevard or major thoroughfare. The objective of the text amendment is to clarify the LDO to include the use of EMC signage along properties abutting the I-85 corridor. Staff used Rowan Cabarrus Community College and Hood theological seminary as examples of CI zoned campuses that do not front a major thoroughfare or boulevard limiting the EMC availability. These schools can ask for an EMC sign along the local road, but would not be visible from Highway I-85. This request is to amend Chapter 12.16.B Uncommon Signs text to be able to consider an electronic message center sign for properties abutting the 85 right-of-way and that do not have developable parcels between them and I 85. These types of CI zones have the opportunity to apply for an Uncommon Sign request that will be reviewed by The Alternate Methods of Design Commission. (AMDC). The text amendment will be added to section subsection seven to the portion of the uncommon sign code of 12.16.b to identify an electronic message center (EMC) U-sign may be permitted only as an accessory to
an on premise free standing sign within the CI district with parcel frontage abutting an I-85 right-of-way subject to a maximum of 50% ratio, design, and luminosity requirements as outlined in section 12.11. Through the general findings, the AMDC would have a responsibility of findings of facts. Specific evidence would be required for this quasi-judicial process. Only one uncommon sign is permitted per parcel. Staff used Rowan Cabarrus Community College signage again as an example for the board. Staff clarified the Planning Board is not being asked to approve signage at this time. All uncommon signs after this text amendment will be reviewed by the AMDC.

**DISCUSSION**

Mr. Schaffer asked staff if Rowan Cabarrus Community College and Hood Theological Seminary were the only campuses affected. Staff answered that as of right now they are, but something could be developed in the future but would have to be zoned as CI. Staff added that EMC is a delicate area and recognizes the demand for EMC. EMC signage for the uses of CI is typically not designed for commercial gain and is meant to relay information.

Dusty Sayne of 1333 S Jake Alexander Blvd Rowan Cabarrus Community College spoke in favor of the text amendment. Mr. Sayne explained that this type of signage would draw public attention to all campus messages.

**MOTION**

Mr. Reamer makes a motion to approve TA-06-2018 application to amend Chapter 12.16.b, Uncommon Signs. Mrs. Ricks seconded the motion. All board members voted in favor.

**OTHER**

The Planning Board reviewed the proposed Planning Board meeting schedule for 2019. The schedule will follow the same format where Planning Board will meet the 2nd and 4th Tuesday of every month at four o’clock.

**MOTION**

Mrs. Ricks made a motion to adopt the proposed Planning Board Schedule for 2019. This motion was seconded by Mr. Schaffer. All members voting in favor.

**ADJOURN 5:00 p.m.**

There being no further business to come before the Planning Board the meeting was adjourned.

_______________________
Bill Wagoner, Chair

_______________________
Jessica Harper, Secretary
ZONING PERMIT SITE PLAN
CD-05-2018 NOVANT HEALTH - WALLACE CANCER CENTER

600 BLK MOCKSVILLE & MAHALEY AVE
PID: 002 076, 077, 079, & 254
ZONING: GR-6 AND HS

1 inch = 124 feet
Date: 1/25/2019
SITE DATA

Site Location:
ROWAN HEALTHRowan Health System

Site Address:
[Address Information]

Site Description:
[Site Description]

Site Plan:
[Site Plan]

Proposed Use:
[Proposed Use]

Proposed Signage:
[Proposed Signage]

Proposed Accessible Parking Spaces:
[Proposed Accessible Parking Spaces]

Proposed Accessible Parking Signs:
[Proposed Accessible Parking Signs]

Proposed Light Duty Concrete:
[Proposed Light Duty Concrete]

Proposed Heavy Duty Concrete:
[Proposed Heavy Duty Concrete]

Proposed Light Duty Asphalt:
[Proposed Light Duty Asphalt]

Proposed ADA Ramps:
[Proposed ADA Ramps]

Proposed Underground Utilities:
[Proposed Underground Utilities]

Proposed Above Ground Utilities:
[Proposed Above Ground Utilities]

Site Dimensions:
[Site Dimensions]

Site Setbacks:
[Site Setbacks]

Site Yard Requirements:
[Site Yard Requirements]

Site Access:
[Site Access]

Site Security:
[Site Security]

Site Land Use:
[Site Land Use]

Site Utilities:
[Site Utilities]

Site Drainage:
[Site Drainage]

Site Parking:
[Site Parking]

Site Utilities:
[Site Utilities]

Site Security:
[Site Security]
Novant Health – Rowan Medical Center – Wallace Cancer Center

Building Material list includes:

- Exterior brick of various colors, Red, Beige, and possible a dark accent band
- Stacked stone at columns and accent wall at entrance of building
- Green tinted glazing at storefront
- ACM panels at canopy edges and overhang edges.
- Soffits at overhangs and underside or canopy with a woodgrain appearance
- TPO roofing
- Metal coping at parapets
AN ORDINANCE AMENDING THE LAND DEVELOPMENT ORDINANCE AND THE LAND DEVELOPMENT DISTRICT MAP OF THE CITY OF SALISBURY, NORTH CAROLINA, REZONING ONE PARCEL FROM GENERAL RESIDENTIAL TO HOSPITAL SERVICES AND COMBINE WITH THREE PARCELS AND APPLY CONDITIONAL DISTRICT OVERLAY TO ALL FOUR PARCELS, COMBINED PARCELS WILL BE APPROXIMATELY 3.77 ACRES, IN THE 600 BLOCK OF MOCKSVILLE AVENUE AND MAHALEY AVENUE ESTABLISHING A CONDITIONAL DISTRICT OVERLAY TO PERMIT THE DEVELOPMENT OF A SINGLE STORY 30,000 SQ. FT. MEDICAL FACILITY. (PETITION NO. CD-05-2018)

WHEREAS, a petition and associated development documents to rezone land and establish a Conditional District Overlay on the property described herein were properly filed by the petitioner and authorized by the property owner(s); and

WHEREAS, the Salisbury Planning Board, an advisory board to the Salisbury City Council, reviewed the rezoning petition and associated development documents on January 8, 2019, voting unanimously to recommend approval of the proposed development plan, and stated that although the proposal is not called out as being consistent with a specific Vision 2020 Comprehensive Plan, the proposal is not inconsistent with the Vision 2020 Comprehensive Plan; and

WHEREAS, the City Council held a properly-noticed public hearing at the regularly-scheduled City Council meeting of February 5, 2019; and

WHEREAS, the City Council hereby finds and determines that adoption of an Ordinance to rezone the single parcel described herein from ‘GR-6’ to ‘HS’ district; and the described herein three parcels remaining a ‘HS’ district and establishing a Conditional District (CD) Overlay for the combined parcels is reasonable and in the public interest. The proposal is fundamentally consistent with the Vision 2020 Comprehensive Policies C3: new development in or adjoining an older commercial area should be compatible with existing desirable development within its vicinity. Compatibility criteria shall include size, scale, massing, fenestration, rhythm, setback, materials, context, and landscaping; and Policy C-12: new infill development across the front street face of existing, over-designed parking lots hall be encouraged.

NOW THEREFORE BE IT ORDAINED by the City Council of the City of Salisbury, North Carolina:

SECTION 1. That property identified in the City of Salisbury and Rowan County as Tax Map 002, Parcel(s) 076, 077, 079, and 254 including those abutting rights-of-way and reaching to the respective centerlines, as designated on the official property identification maps of Rowan County, is hereby rezoned to ‘HS’ district with the establishment of a new Conditional District (CD) Overlay pursuant to the approved CD Master Plan.

SECTION 2. DEVELOPMENT DOCUMENTS: That any and all development within this Conditional District (CD) Overlay shall substantially adhere to the approved development documents entitled ‘NOVANT HEALTH - WALLACE CANCER CENTER,’ which are on file with the City of Salisbury and signed by the Mayor of the City of Salisbury. A corrected set of documents, reflecting City Council approval and any development conditions that were approved by City Council and made a part of this Ordinance, shall be provided to the City for the Mayor’s signature within 30 days of the effective date of this Ordinance and prior to the issuance of any development permits.
SECTION 3. PERMITTED USES (PRIMARY): All ‘HS’ base district primary uses that are Permitted or Permitted Subject to Additional Standards. All SUP/CD uses require issuance of a Special Use Permit or an Amendment to this Conditional District (CD) Overlay.

SECTION 4. DEVELOPMENT CONDITIONS: That the following conditions are applicable to the development proposal associated with this Ordinance (see above, Section 2, Development Documents) within the Conditional District (CD) Overlay:

- No Conditions Applied

SECTION 5. That as permitted by the Land Development Ordinance, the development documents associated with this Conditional District (CD) Overlay may establish alternatives to specific provisions of the Land Development Ordinance; however, where alternatives are not provided, those and all other applicable Land Development Ordinance provisions remain applicable for any and all development within this Conditional District (CD) Overlay.

SECTION 6. That improvements (public and/or private) for Stormwater drainage, streets, water and sewer shall be designed and installed in accordance with applicable City and Salisbury-Rowan Utilities standards and policies. Layouts shown on the approved, stamped, and signed Development Documents are considered schematic and may require administrative revision(s) upon review of engineering drawings or details (Construction Documents).

SECTION 7. That all Ordinances, or parts of Ordinances, in conflict with this Ordinance are hereby repealed to the extent of such conflict.

SECTION 8. That this Ordinance shall be effective from and after its passage.
Salisbury City Council
Agenda Item Request Form

Please Select Submission Category: □ Public □ Council □ Manager □ Staff
Requested Council Meeting Date: 2/5/19

Name of Group(s) or Individual(s) Making Request: Salisbury Police Department/Chief Jerry Stokes
Name of Presenter(s): Chief Jerry Stokes

Requested Agenda Item: Update Council on SPD information – crime data, staffing, etc.

Description of Requested Agenda Item: Council to hear staff update on community crime and SPD staffing during CY2018.

Attachments: □ Yes □ No

Fiscal Note: (If fiscal note requires approval by finance department because item exceeds $100,000 or is related to grant funds, please fill out signature blocks for finance at bottom of form and provide supporting documents)

Action Requested of Council for Agenda Item: (Please note if item includes an ordinance, resolution or petition)
None.

Contact Information for Group or Individual: Chief Jerry Stokes, SPD 704-638-5333

□ Consent Agenda (item requires no discussion and will be voted on by Council or removed from the consent agenda to the regular agenda)

☒ Regular Agenda (item to be discussed and possibly voted on by Council)

FINANCE DEPARTMENT INFORMATION:

Finance Manager Signature

Department Head Signature

Budget Manager Signature

****All agenda items must be submitted at least 7 days before the requested Council meeting date****

For Use in Clerk’s Office Only
□ Approved □ Delayed □ Declined

Reason:
Council Meeting Update
Salisbury Police Department
# Staffing

## Overall Department Sworn Staffing

(81 Budgeted Positions + 4 sworn over hire positions)

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<th>Number</th>
<th>Percentage</th>
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*100% of sworn over hire positions

Two additional civilian over hire positions: Crime Analyst and Victim Advocate
Released from employment – 3
Released during BLET/FTO – 3
Resignations 16 (took other LE jobs – 9)

Further Breakdown of Separations:

- Retirements: 7
- Separations: 22
- 2018: 22
- 2017: 18
- 2016 (7/1-12/31): 6
- Hired Total: 49

Review of Sworn Hiring Efforts Since July 1, 2016

Staffing
# Staffing

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<th>Authorized Number of Sworn Officers as of 12/31/2018</th>
<th>2017 Estimated Population per US Census</th>
<th>Officers per 1,000</th>
<th>2018 Total Calls For Service</th>
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** Data from a report shared amongst local CALEA Managers
## 2018 Crime Data

### Comparison of 2018 to 2017

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<td>-4.1%</td>
</tr>
<tr>
<td>Commercial Robbery</td>
<td>20</td>
<td>20</td>
<td>0.0%</td>
</tr>
<tr>
<td>Individual Robbery</td>
<td>50</td>
<td>53</td>
<td>-5.7%</td>
</tr>
<tr>
<td>AGGRAVATED ASSAULT</td>
<td>120</td>
<td>113</td>
<td>6.2%</td>
</tr>
<tr>
<td>Assault Dangerous Weapon-GUN</td>
<td>39</td>
<td>48</td>
<td>-18.8%</td>
</tr>
<tr>
<td>Shooting into an Occupied Dwelling</td>
<td>22</td>
<td>14</td>
<td>57.1%</td>
</tr>
<tr>
<td><strong>TOTAL VIOLENT CRIMES</strong></td>
<td>340</td>
<td>342</td>
<td>-0.6%</td>
</tr>
<tr>
<td><strong>CAD - SHOTS FIRED</strong></td>
<td>314</td>
<td>495</td>
<td>-36.6%</td>
</tr>
<tr>
<td><strong>PROPERTY CRIMES</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Residential Burglary</td>
<td>250</td>
<td>185</td>
<td>35.1%</td>
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<tr>
<td>Commercial Burglary</td>
<td>66</td>
<td>67</td>
<td>-1.5%</td>
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<tr>
<td>Auto Theft</td>
<td>133</td>
<td>93</td>
<td>43.0%</td>
</tr>
<tr>
<td>Moped/Scooter</td>
<td>18</td>
<td>26</td>
<td>-30.8%</td>
</tr>
<tr>
<td>Trailer/ATV</td>
<td>5</td>
<td>7</td>
<td>-28.6%</td>
</tr>
<tr>
<td>Larceny</td>
<td>847</td>
<td>1012</td>
<td>-16.3%</td>
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<tr>
<td>Larceny from MV</td>
<td>307</td>
<td>256</td>
<td>19.9%</td>
</tr>
<tr>
<td><strong>TOTAL PROPERTY</strong></td>
<td>1603</td>
<td>1613</td>
<td>-0.6%</td>
</tr>
<tr>
<td><strong>TOTAL PART 1 CRIMES</strong></td>
<td>1943</td>
<td>1955</td>
<td>-0.6%</td>
</tr>
</tbody>
</table>
Workload Information

- 46,819 calls for service
- 1,557 arrests
  - 352 Felony
  - 1,151 Misdemeanor
  - 54 Ordinance Violations
- 2,574 citations issued

- Of these – 10% of arrests are of homeless persons, 4.9% of citations are issued to homeless persons

- 51 application of force incidents (down 42% from 2017)
  - Force incidents per contacts – 0.1%
  - Force incidents per arrest/citation – 1.23%

- Use of force policy being reviewed, Chief’s Advisory Board has completed a draft, now going through an internal review. Looking to publish mid-2019.
Workload Information

Arrest Demographics 2018

- HM, 39, 3%
- OM, 2, 0%
- HF, 10, 1%
- OF, 5, 0%

- WM  ■  BM  ■  HM  ■  OM  ■  WF  ■  BF  ■  HF  ■  OF

- Type of Arrest
  - On View (observed or investigated by officer) – 28.9%
  - Taken Into Custody (warrant existed for person when contacted) – 41.2%
  - Summoned for Appearance (not full custodial arrest) – 29.9%
  - Decrease in total arrests by 8.5% from 2017
Workload Information

Citation Demographics 2018

- HM, 87, 3%
- OM, 26, 1%
- WM, 10, 0%
- HF, 42, 2%
- OF, 10, 0%

- Increased 23.1% from 2017
Workload Information

2018 Calls for Police Service

- Top Five Calls — 43.52% of all calls
  - 911 Hang Up
  - Suspicious Person/Vehicle
  - Vehicle Stops
  - Alarm
  - Information Contact Citizen

- Calls of Interests
  - Foot Patrol — 4.88%
  - Shots Fired — 1.15%

- All Other Call Types
- Suspicious Person/Vehicle
- Foot Patrol
- Information Contact Citizen
- Vehicle Stops
- Shots Fired/Weapons Related
- Alarm
- 911 Hang Up
Workload Information

Reportable Offenses 2018

- Top Five Reported Offenses — 69.6% of all reports made
  - Larceny
  - Miscellaneous
  - Burglary
  - Drug Offense
  - Fraud

- Other • Drug Offense • Fraud • Burglary • Larceny • Misc.
Community Action Team Goals Progress

To achieve SPD staffing rate of 95% for authorized sworn officer positions by 2018.

Progress: Currently at 100% staffing – need to fill the 4 over hire positions

Reduce gun violence and assault by 5% each year
  □ Working with ATF
  □ Project Safe Neighborhood initiative
  □ Stratified policing model

Progress: Homicides down 40% in 2018 compared to 2017

Progress: ADW – Firearm down 19% in 2018 compared to 2017
  □ Have two detectives assigned to ATF Task Force, ATF Agent
  □ PSN initiative well underway
  □ Stratified Policing integrated into police operations since May 2017 – POP Working Group Initiative started in January 2018
Santa Patrol 2018

- 750 Police Officer staff hours devoted to the initiative over six week period.

- Positive comments from the public:
  - "I am also thankful for this operation to help keep shoppers safe. I noticed it at Kohl's, Michael's, Walmart and by Marshall's"
  - "Thank you SPD for stepping up to the challenge of keeping Salisburians safe."
  - "Awesome! Great feeling to see their presence. Thank you Salisbury PD."

- Only a few arrests for theft, etc.
  - Fewer Shoplifting Calls on S. Arlington St. – 23 in 2016, 21 in 2017, 15 in 2018 (32% less than the average of the two prior years).

- Cost $25,093.00 in overtime money
Community Engagement
Coffee with a Cop.
Recognition of Community Member’s Service

Special acknowledge and appreciation to Ms. Shirley McLaughlin and Mr. Harry McLaughlin for their dedicated service to our community.
Christmas Bike Give away with Gerry and Brenda Wood
Salisbury City Council
Agenda Item Request Form

Please Select Submission Category:  □ Public  □ Council  □ Manager  ✔ Staff

Requested Council Meeting Date:  1/15/19

Name of Group(s) or Individual(s) Making Request:  Public Services

Name of Presenter(s):  Chris Tester/Craig Powers

Requested Agenda Item:  Council to consider awarding the street Asphalt Bid to Hanes Construction

Description of Requested Agenda Item:  Council to consider the awarding of the Asphalt Bid to Hanes Construction for $407,610.00 for the paving of streets in Salisbury. The bid process was completed by the Purchasing Department and Public Services for the cost per ton to furnish and lay S9-5B asphalt or approved equal to resurface streets listed on attachment within the City for the period December 1, 2018, thru June 30, 2019. Bidders were asked to provide unit pricing for 3400 tons of S9-5B asphalt ($105.50/ton), raise 60 manhole covers ($90 each), raise 50 valve boxes ($65 each) and milling at 1 1/2” for 12,200 square yards ($3.30/sy).

Attachments:  ✔ Yes  □ No

Fiscal Note:  (If fiscal note requires approval by finance department because item exceeds $100,000 or is related to grant funds, please fill out signature blocks for Finance at bottom of form and provide supporting documents)

The current FY19 budget for resurfacing is $500,000, of which $105,982.44 has been spent for resurfacing of S. Fulton Street (Lincolnton Rd to S Main St). This leaves a budget balance of $394,017.56. The Finance Department has identified savings from another project to cover the remaining $13,592.44.

Action Requested of Council for Agenda Item:  (Please note if item includes an ordinance, resolution or petition)

Council to approve the Asphalt Bid to Hanes Construction for a unit based contract with an estimated total of $407,610.00 for paving of streets in Salisbury.

Contact Information for Group or Individual:  Chris Tester – 704-216-7554, Craig Powers – 704-216-2718

☐ Consent Agenda (item requires no discussion and will be voted on by Council or removed from the consent agenda to the regular agenda)

☐ Regular Agenda (item to be discussed and possibly voted on by Council)

FINANCE DEPARTMENT INFORMATION:

Signature

Finance Manager

Department Head

Signature

Budget Manager
Salisbury City Council
Agenda Item Request Form

***All agenda items must be submitted at least 7 days before the requested Council meeting date***

For Use in Clerk’s Office Only

☐ Approved  ☐ Delayed  ☐ Declined

Reason:
<table>
<thead>
<tr>
<th>Vendors</th>
<th>Carolina Shirwoks</th>
<th>JT Russell</th>
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<tbody>
<tr>
<td>Unit price</td>
<td>Unit Total</td>
<td>Unit Total</td>
</tr>
<tr>
<td>59-59 Asphalt: 3,400 tons</td>
<td>$3,587,000</td>
<td>$3,600,000</td>
</tr>
<tr>
<td>Raised manhole covers 50 each</td>
<td>$40,000</td>
<td>$40,000</td>
</tr>
<tr>
<td>Raised valve boxes 50 each</td>
<td>$2,500</td>
<td>$2,500</td>
</tr>
<tr>
<td>Milling @ 1 1/2&quot;</td>
<td>$3,500</td>
<td>$3,500</td>
</tr>
<tr>
<td>Total Bid Item #1</td>
<td>$4,077,500.00</td>
<td>$4,085,000.00</td>
</tr>
<tr>
<td>Street</td>
<td>From</td>
<td>To</td>
</tr>
<tr>
<td>-----------------------</td>
<td>--------------------</td>
<td>---------------------</td>
</tr>
<tr>
<td>HAMPShIRE DRIVE</td>
<td>CRANE CREEK RD</td>
<td>CUL DE SAC</td>
</tr>
<tr>
<td>OAKMONT COURT</td>
<td>HAMPShIRE DR</td>
<td>CUL DE SAC</td>
</tr>
<tr>
<td>ASHWOOD PLACE</td>
<td>HAMPShIRE DR</td>
<td>CUL DE SAC</td>
</tr>
<tr>
<td>CRANE CREEK ROAD</td>
<td>WESLEY DR</td>
<td>BRINGLE FERRY R</td>
</tr>
<tr>
<td>WESLEY DRIVE</td>
<td>DEAD END</td>
<td>FAIRFAX DR</td>
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<td>FAIRFAX DRIVE</td>
<td>NEWSOME RD</td>
<td>CRANE CREEK RD</td>
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<tr>
<td>WHITE OAK CIRCLE</td>
<td>CRANE CREEK RD</td>
<td>CUL DE SAC</td>
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<tr>
<td>BROOKMONT AVE</td>
<td>WESLEY DR</td>
<td>HAMPShIRE DR</td>
</tr>
<tr>
<td>EAST KERR STREET</td>
<td>N MAIN ST</td>
<td>LONG ST</td>
</tr>
<tr>
<td>NORTH LEE STREET</td>
<td>Railroad Tracks</td>
<td>SCALES ST</td>
</tr>
<tr>
<td>MORNINGSIDE LANE</td>
<td>BROOKMONT AV</td>
<td>CUL DE SAC</td>
</tr>
</tbody>
</table>
Salisbury City Council
Agenda Item Request Form

Please Select Submission Category: □ Public □ Council □ Manager ☆ Staff

Requested Council Meeting Date: 02/05/2019

Name of Group(s) or Individual(s) Making Request: Dan Wagoner of Wagoner Construction on behalf of St. Luke's Lutheran Church

Name of Presenter(s): Vickie Eddleman, Traffic Engineering Coordinator

Requested Agenda Item: Council to approve a sidewalk and lane closure in the 200 block of West Innes Street from February 11, 2019 through March 15, 2019 subject to NCDOT concurrence. Council to also approve the use of four (4) parking spaces in the 100 block of North Church Street adjacent to St. John's for the same duration.

Description of Requested Agenda Item: Wagoner Construction has been hired by St. John’s Lutheran Church to repair the louvers in the towers on the sanctuary. Mr. Wagoner is asking for permission from City of Salisbury and from NCDOT to close the outside lane of West Innes Street between North Church Street and the mid-block private driveway of the church. This will affect the 200 block of West Innes Street for westbound traffic. He is also asking for the sidewalk adjacent to this lane closure also be closed. This will require pedestrians to cross Innes Street at either Church Street or Jackson Street to safely pass this construction zone. These closures would occur during the hours of 9:00 a.m. and 4:00 p.m. Mr. Wagoner has also requested the use of four (4) parking spaces in the 100 block of North Church Street, adjacent to the building, for parking of construction trucks during working hours, to access tools and materials, and then to park the lift in outside work hours.

Attachments: ☆ Yes □ No

Fiscal Note: (If fiscal note requires approval by finance department because item exceeds $100,000 or is related to grant funds, please fill out signature blocks for finance at bottom of form and provide supporting documents)

Action Requested of Council for Agenda Item: (Please note if item includes an ordinance, resolution or petition)
Council to approve a sidewalk and lane closure in the 200 block of West Innes Street from February 11, 2019 through March 15, 2019 subject to NCDOT concurrence; and to approve the use of four (4) parking spaces in the 100 block of North Church Street adjacent to St. John’s for the same duration.

Contact Information for Group or Individual: Gayla Long – 704-638-5305

☆ Consent Agenda (item requires no discussion and will be voted on by Council or removed from the consent agenda to the regular agenda)

□ Regular Agenda (item to be discussed and possibly voted on by Council)

FINANCE DEPARTMENT INFORMATION:
Salisbury City Council
Agenda Item Request Form

Finance Manager Signature

Department Head Signature

Budget Manager Signature

****All agenda items must be submitted at least 7 days before the requested Council meeting date***

For Use in Clerk’s Office Only

☐ Approved    ☐ Delayed    ☐ Declined

Reason:
Right-of-Way Use Permit Application

LOCATION OF WORK: 200 W Innes St

NAME OF APPLICANT: Mr. Dan Wagoner

ADDRESS: 221 Jake Alexander Blvd S, Salisbury, NC 28147

PHONE: 704-633-1431

START DATE: 02/11/2019 (9:00am – 4:00pm/daily)

END DATE: 03/15/2019

PROPOSED USE: To repair the louver in the towers on the sanctuary

Note: Applications must be approved by the City Traffic Engineer or authorized representative prior to placement of materials or equipment on site.

REQUIREMENTS:

1. Maximum permit period of 14 calendar days.
2. Applicant is responsible for repair of damage to public property.
3. Permit subject to all requirements as specified in the City of Salisbury Code of Ordinances, Section 22-50, Right-of-Way Use for Construction and Maintenance (copy provided with application).
4. By accepting and utilizing this permit, the applicant will indemnify and hold the City of Salisbury and its officials, officers, employees and agents harmless from and against any liability and damages resulting from any negligent acts or omissions in the use of this public right-of-way.
5. A copy of the approved permit must be posted at the site (permit issued upon application approval).

OFFICE USE ONLY

APPROVED: Vickie Eddleman, Traffic Engineering Coordinator

City Traffic Engineer or Authorized Representative

# Parking Spaces Approved: 4 on N Church St, adjacent to address Width of Sidewalk Approved for Use: entire width

Minimum 5-ft Wide Pedestrian Access Required: N/A, close on both ends and require pedestrians to cross Innes St for safe passage.

Description of approved uses: Pending approval from NCDOT for lane closure in the 200 block of W Innes St from Church St to the mid-block private driveway. A lift will be needed on W Innes St to make repairs. The parking spaces will be used by work vehicles for access to tools and materials, after hours the spaces will be used to store the lift.

DISTRIBUTION: POLICE FIRE DEVELOPMENT SRVCS. PUBLIC WORKS NCDOT (if applicable)

CITY OF SALISBURY
P.O. BOX 479, SALISBURY, NORTH CAROLINA 28145-0479
Salisbury City Council
Agenda Item Request Form

Please Select Submission Category:  □ Public  □ Council  □ Manager  ☒ Staff

Requested Council Meeting Date:  February 5, 2019

Name of Group(s) or Individual(s) Making Request:  Diane Gilmore

Name of Presenter(s):

Requested Agenda Item:  Council to consider making appointments to boards and commissions. A worksheet is attached showing the current number of seats open either through vacancies or members who are rolling off of the board for each the boards and commissions.

Description of Requested Agenda Item:

Attachments:  ☒ Yes  □ No

Fiscal Note:  (If fiscal note requires approval by finance department because item exceeds $100,000 or is related to grant funds, please fill out signature blocks for finance at bottom of form and provide supporting documents)

There is no fiscal impact

Action Requested of Council for Agenda Item:  Council to consider making appointments to boards and commissions.

Contact Information for Group or Individual:  Diane Gilmore, 704-638-5227

☐ Consent Agenda (item requires no discussion and will be voted on by Council or removed from the consent agenda to the regular agenda)

☒ Regular Agenda (item to be discussed and possibly voted on by Council)

FINANCE DEPARTMENT INFORMATION:

_________________________________   _____________________________
Finance Manager Signature     Department Head Signature

______________________________
Budget Manager Signature

****All agenda items must be submitted at least 7 days before the requested Council meeting date****

For Use in Clerk’s Office Only

☐ Approved  ☐ Delayed  ☐ Declined

Reason:
### Planning Board

<table>
<thead>
<tr>
<th>Current Members</th>
<th>Term Expires</th>
<th>Eligible for Reappointment</th>
<th>Need 2 ETJ Members</th>
</tr>
</thead>
<tbody>
<tr>
<td>Josh Canup (ETJ)</td>
<td>3/31/18</td>
<td>No</td>
<td>Jayne Land</td>
</tr>
<tr>
<td>Vacant (Cress Goodnight)</td>
<td>3/31/18</td>
<td>Yes</td>
<td>Jon Post</td>
</tr>
<tr>
<td>Jon Post</td>
<td>3/31/18</td>
<td>Yes</td>
<td>John Struzick</td>
</tr>
<tr>
<td>Randy Reamer (ETJ)*</td>
<td>3/31/18</td>
<td>No</td>
<td>Patricia Ricks</td>
</tr>
</tbody>
</table>

(*) member has agreed to serve until a replacement is found.

### Applicants:
- Wesley Hamrick
- Jonathan Leach
- Nicholas Hill
- Crystal Jackson
- Edword Clark
- Velveeta Reid-Hairston
- William Clements
- Jayne Land
- Whitney Peckman
- Russell Smyre
- Kelly Vanager
- Mark Hill
- Liliana Spears
- Gemale Black

### Notes:

### Fair Housing Committee

<table>
<thead>
<tr>
<th>Current Members</th>
<th>Term Expires</th>
<th>Eligible for Reappointment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Josh Canup</td>
<td>3/31/18</td>
<td>No</td>
</tr>
<tr>
<td>Vacant</td>
<td>3/31/18</td>
<td>Yes</td>
</tr>
<tr>
<td>Jon Post</td>
<td>3/31/18</td>
<td>Yes</td>
</tr>
<tr>
<td>Randy Reamer</td>
<td>3/31/18</td>
<td>No</td>
</tr>
</tbody>
</table>

Applicants:
- Melissa Summers
- Gemale Black
- Lisa Kelley
- Jonathan Coarsey
- Ellen Robertson
- Dick Palmore
- Michael Martelli
- Rocky Cabagnost
- Skip Wood
- Anthony Smith
- Keya Ruston
- Crystal Jackson
- George Benson
- Renee Wimbish MacNutt

### Applicants:
- Melissa Summers
- Gemale Black
- Lisa Kelley
- Jonathan Coarsey
- Ellen Robertson
- Dick Palmore
- Michael Martelli
- Rocky Cabagnost
- Skip Wood
- Anthony Smith
- Keya Ruston
- Crystal Jackson
- George Benson
- Renee Wimbish MacNutt
Requested Council Meeting Date: February 5, 2019

Name of Group(s) or Individual(s) Making Request: Lane Bailey

Name of Presenter(s): Lane Bailey

Requested Agenda Item: Council to consider an engagement agreement for Federal lobbyist services.

Description of Requested Agenda Item: At Council's last meeting I shared information regarding the Ferguson Group and a potential engagement agreement for lobbyist services on the City's behalf. I have also been asked to provide information regarding The Strategics Group and the services offered. The Strategics Group currently has an engagement agreement with the Centralina Council of Governments. The information is attached for Council's consideration.

Attachments: Yes

Fiscal Note: (If fiscal note requires approval by finance department because item exceeds $100,000 or is related to grant funds, please fill out signature blocks for finance at bottom of form and provide supporting documents)

Action Requested of Council for Agenda Item: Please note if item includes an ordinance, resolution or petition

Contact Information for Group or Individual:

☐ Consent Agenda (item requires no discussion and will be voted on by Council or removed from the consent agenda to the regular agenda)

☒ Regular Agenda (item to be discussed and possibly voted on by Council)  Announcement

FINANCE DEPARTMENT INFORMATION:

_________________________________   _____________________________
Finance Manager Signature     Department Head Signature

Budget Manager Signature

***All agenda items must be submitted at least 7 days before the requested Council meeting date***
For Use in Clerk's Office Only

☐ Approved  ☐ Delayed  ☐ Declined

Reason:
TO: Mr. Lane Bailey  
City Manager  
132 North Main Street  
Salisbury, NC 28144

DATE: January 29, 2019

LETTER OF AGREEMENT FOR FEDERAL LOBBYING SERVICES

Dear Lane:

I am delighted that the City of Salisbury is interested in securing federal representation for advocacy and grant services. I appreciate the time that I received in December to discuss The Ferguson Group’s (TFG) services with your leadership and staff. Based on my review of the City’s Capital Improvements Plans and the discussions held last month, I am confident that we can develop a robust federal agenda for the City.

For 37 years, TFG has been the preeminent provider of federal government relations advocacy for municipalities seeking to advance or protect their interests in Washington’s complex legislative and regulatory arenas. TFG clients are committed to promoting their priorities in Washington, and as a result, consistently enjoy a positive return on their investment in federal lobbying services. For example, TFG has represented the City of High Point for 15 years and the City enjoys a 30 to 1 return on its investment.

I also want to highlight the firm’s roots in North Carolina. We have a long-standing history of representing public and private entities in the state. Roger Gwinn, TFG’s Chief Executive Officer, and I are both from Charlotte, which allows us to add a personal touch and first-hand knowledge to the representation of our North Carolina clients, which include Cary, Concord, Greenville, Greenville Utilities Commission, High Point, Mooresville, Raleigh Public Works Department, Holden Beach, and Topsail Island (the latter two through a partnership with former Congressman Mike McIntyre at Poyner Spruill). Our relationships with members of the North Carolina Congressional Delegation and their staff are strong, productive and consistently benefit our clients in achieving their federal priorities. More information about the firm and the services we provide is included as an attachment to this letter of agreement.

TFG proposes a contract to begin immediately upon the Mayor’s and Council’s consent through the end of the calendar year for $5,000 per month. Additionally, TFG proposes a cap of $2,000 for reimbursable expenses borne by TFG in our representation of the City during the term of the agreement. Those expenses include in-town and out-of-town travel (pre-approved) and incidental travel expenses, document production, and long-distance telephone calls. Either party may terminate this agreement at any time by giving the other at least thirty (30) days’ notice in writing of such termination.

Upon approval, we will immediately begin to develop a draft federal agenda using the CIPs, and any additional materials provided by the City. I welcome the opportunity to travel to Salisbury to meet with your elected body and staff to ensure that all relevant issues and priorities are included on the agenda. The agenda will serve as TFG’s work plan for the year, but remains flexible to allow us to respond to emerging issues not included on the agenda.
If the terms of this letter of agreement are acceptable, please sign and return a copy at your earliest convenience. Of course, please let me know if you have any questions or concerns. Thank you again for this exciting opportunity.

Sincerely,

[Signature]

Jennifer L. Imo
Managing Partner for Client Services

Attachments:
1. TFG Firm Overview
2. Sample Weekly Legislative and Grant Emails
3. Sample TFG Brief on Opportunity Zones
5. Sample TFG Federal Funding Guide on Opioid Crisis
6. Sample Federal Agenda and Grant Outlook – Concord, NC’s Draft 2019 Federal Agenda

ACKNOWLEDGED AND AGREED TO BY:

[Signature]

Jennifer L. Imo
Managing Partner for Client Services
The Ferguson Group

[Signature]

Lane Bailey
City Manager
Salisbury, North Carolina

January 29, 2019
Date
For over 35 years, The Ferguson Group has been the preeminent provider of federal advocacy services to public agencies and private companies seeking to advance or protect their interests in Washington D.C.’s complex legislative and regulatory arenas.

Who We Are

The Ferguson Group, LLC (TFG), headquartered in Washington D.C. with additional offices in California, Florida, and Ohio specializes in securing policy and regulatory changes, federal funding, grants, and authorizations for cities, counties, towns, institutions of higher education, non-profit organizations, private companies, and national associations.

Our depth of expertise, commitment and effectiveness are reflected in a proven track record of delivering measurable results for our clients in federal funding, authorizations and policy and regulatory decision-making processes. We leverage the collective knowledge of our clients and the TFG team to advance each client’s specific goals and objectives.

Our extensive knowledge of both Congress and the Administration provides our clients with a unique strategic advantage to achieve success. TFG clients do not just participate in the federal process, they lead and shape federal policies and funding opportunities in ways that will make a significant difference to those they represent.
We believe that our customer service philosophy and overall approach to representing clients sets TFG apart from other firms. We take pride in the work that we do and the commitment that we have to our clients and their priorities.

Commitment to Highly Personalized Service: Our clients know their lobbying team well and will always know what TFG is accomplishing on their behalf and what opportunities exist in Washington that could benefit them. This highly personal service is a cornerstone of our success and is achieved through constant communication with our clients about their priorities and the ever-changing political climate in Washington.

Primary Focus is Local Communities: We advocate on behalf of organizations whose primary goals are to serve local communities – local governments, coalitions of local governments, regional and national nonprofits, private companies, and other public or quasi-public organizations. The collective experience of all our professionals helps us identify opportunities to increase federal funding and to promote legislative and policy changes that can have a significant impact on your constituents.

Innovative Client Services: Our clients receive individualized reports on relevant legislation and policies. Clients also receive the TFG Weekly Legislative Update, the TFG Weekly Grants Update, and special Client Alerts that are distributed on a timely basis. We also host periodic webinars on key issues that often feature federal agency leadership. Finally, we were one of the first firms in Washington to maintain a regular blog that provides real-time updates on issues and activities in Washington that are of interest to local communities.

Vision Driven Results: We develop creative, innovative strategies that enhance client priorities and provide a vision to achieve our clients' federal funding, public policy and legislative goals.
Our Services

TFG personalizes our Scope of Services to the individual needs of the client. The following is a general overview of the services that we provide.

**Strategic Advice** – TFG provides strategic advice to our clients on relevant federal legislation, policy and regulatory actions. We develop a formal Federal Agenda for each of our clients that includes strategies on legislation, regulations and funding goals, to address our clients’ goals and objectives.

**Assistance in Communicating and Working with Federal Officials** – TFG helps our clients contact congressional members and staff, congressional committees, federal agency officials, and staff at all levels of government on these matters, and assists our clients in educating, negotiating and advocating their objectives to secure results. TFG prepares briefing sheets/issue papers, talking points and any other materials needed for meetings with Members of Congress, the Administration, and federal agencies to discuss funding requests, regulatory targets, authorizing legislation, or other federal initiatives.

**Advocacy on Budget** – TFG seeks the inclusion of resources in the budget requests of appropriate federal agencies to the extent it is necessary to accomplish our clients’ objectives.

**Legislative Drafting and Advocacy** – In the event that federal legislation is necessary to achieve our clients’ objectives, TFG provides the congressional delegation, the relevant congressional committees and federal agencies with institutional expertise and support as necessary to develop, advocate for and implement federal legislation and authorities.

**Build Stakeholder Support** – TFG advises our clients on obtaining and coordinating stakeholder support from key organizations or individuals, such as environmental groups or business interests, that may be necessary to implement our strategy or objectives.

**Appropriations Advocacy** – Where federal funding assistance is appropriate to achieving our clients’ objectives, TFG provides the necessary logistical and institutional support to the congressional delegation in pursuing federal funding requests. TFG will know which programs to target and how to properly frame the request to meet the eligibility criteria of the federal program.

**Grant Services** – TFG works with our clients to analyze their priority projects and identify appropriate grant opportunities for which they can compete; provide strategic advice and consulting services to shape a local project in accordance with the federal priorities articulated for a particular grant program; work with our clients to build and leverage relationships within federal agencies that can yield valuable information that may provide a competitive advantage; review draft grant proposals and offer constructive feedback; partner with clients to prepare and submit competitive grant applications; and secure congressional letters of support for grant applications.
Our Expertise

TFG positions our clients for a competitive advantage on legislative and regulatory issues, as well as in the federal funding process. We have more than 30 years of experience on federal issues related to:

- Brownfields
- Coalition Management
- Community & Economic Development
- Competitive Grants
- Criminal Justice/Public Safety
- Defense Conversion
- Disaster Recovery
- Education
- Emergency Management
- Energy & Environmental Technologies
- Health and Human Services
- Homeland Security
- Housing
- Information Technology
- Labor & Workforce Development
- Non-Profit Organizations
- Parks & Recreation
- Port & Airport Improvements
- Public Lands
- Sustainability
- Telecommunications
- Transportation
- Water & Natural Resources
- Waterfront Revitalization

TFG advocates for our clients before Congress and the federal agencies, enhancing client communication with policymakers at all levels of government. We ensure that our clients develop, maintain and manage strong working relationships with Members of Congress, congressional committees, the Administration, and federal agencies.
This is your weekly grant opportunities update from The Ferguson Group. If you have any questions or would like more information about any of these grants, please contact your TFG client manager.

## New Grant Opportunities

### Department of Interior

**FY 2019 WaterSMART Drought Resiliency Projects**

**WHAT DOES IT FUND?** The Drought Resiliency program supports projects that build long-term resilience to drought and reduce the need for emergency response actions. Resiliency projects are intended to increase the reliability of water supplies; improve water management; and provide benefits for fish, wildlife, and the environment to mitigate impacts caused by drought. [Click here](#) for more information.

**WHO’S ELIGIBLE?** States, Indian Tribes, irrigation districts, water districts, or other organizations with water or power delivery authority located in the Western United States

**WHEN’S IT DUE?** March 27, 2019

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**FY 2019 WaterSMART Small-Scale Water Efficiency Projects**

**WHAT DOES IT FUND?** The WaterSMART Small-Scale Water Efficiency program provides 50/50 cost share for small water efficiency improvements that have been identified through previous planning efforts. Projects eligible for funding include installation of flow measurement or automation in a specific part of a water delivery system, lining of a section of a canal to address seepage, or other similar projects that are limited in scope. [Click here](#) for more information.

**WHO’S ELIGIBLE?** States, Indian Tribes, irrigation districts, water districts, or other organizations with water or power delivery authority located in the Western United States

**WHEN’S IT DUE?** April 24, 2019

## Latest Grant News

- **As Federal Shutdown Lengthens, Impact on State, Local Governments Grows** [READ MORE](#)
- **OMB Offers Online Grants Management Training** [READ MORE](#)
- **Government Shutdown: SNAP Food Assistance Payments Funded for February** [READ MORE](#)
Congressional Outlook

The House and Senate are in session this week. The House will vote on 10 bills under suspension of the rules, including the Federal Information Resource to Strengthen Ties with (FIRST) State and Local Law Enforcement Act (H.R. 495), which would require the Department of Homeland Security (DHS) to provide Congress with annual reports on the department’s coordination with state, local, and tribal law enforcement agencies; and the Pathways to Improving Homeland Security at the Local Level Act (H.R. 449), which would require DHS to produce an annual catalog with training opportunities and other services available to state, local, and tribal law enforcement agencies. The House will also vote on the Federal Civilian Workforce Pay Raise Fairness Act of 2019 (H.R. 790), which would provide an across-the-board 2.6 percent pay raise in 2019 for most executive branch employees and would match a pay raise for military personnel supported by the FY 2019 National Defense Authorization Act and appropriations measure.

The Senate will vote, for the fourth time this month, on the motion to proceed to the Strengthening America’s Security in the Middle East Act of 2019 (S. 1), which would authorize at least $3.3 billion annually through FY 2028 for security assistance for Israel; reauthorize expedited U.S. defense sales to Jordan and direct the president to impose new sanctions against those doing business with or supporting the regime of Syrian President Bashar al-Assad; and allow U.S. state and local governments to adopt and enforce measures against entities or contractors that engage in a boycott, divestment, or sanctions (BDS) activity targeting Israel.

With the 35-day partial federal government shutdown over, negotiations begin in earnest as lawmakers return to work with the clock ticking as the February 15 deadline to keep the government funded quickly approaches. Additionally, the conference committee of lawmakers crafting a plan for the southern U.S. border, which was created on January 25 after a deal was struck to end the shutdown, will formally meet on Wednesday. Both chambers named conferees for negotiations on H. J. Res. 31, the continuing resolution for the Department of Homeland Security that will serve as the vehicle for talks on a FY 2019 DHS spending bill. The conferees include: Sens. Richard Shelby (R-AL), Shelley Moore Capito (R-WV), John Hoeven (R-ND), Roy Blunt (R-MO), Pat Leahy (D-VT), Dick Durbin (D-IL), and Jon Tester (D-MT), and Reps. Nita Lowey (D-NY), Lucille Roybal-Allard (D-CA), David Price (D-NC), Barbara Lee (D-CA), Henry Cuellar (D-TX), Pete Aguilar (D-CA), Kay Granger (R-TX), Chuck Fleischmann (R-TN), Tom Graves (R-GA), and Steve Palazzo (R-MS).
Last Week

Both Democrats' and the White House's proposals to reopen the government fail in the Senate

House Passes Bill to Reopen Government Through February

House Passes (another) Package to Reopen the Government

House Passes Bill to Temporarily Fund DHS

Pelosi Announces New Appointments to Homeland Security; Oversight and Reform; and Science, Space and Technology Committees for the 116th Congress

Pelosi Announces New Appointments to Budget; Small Business; and Natural Resources Committees for the 116th Congress

House Transportation & Infrastructure Committee Chairman DeFazio (D-OR) Announces Subcommittee Chairs for the 116th Congress

Chairman Peterson (D-MN) Announces House Agriculture Subcommittee Chairs for the 116th Congress

Chairwoman Waters (D-CA) Announces House Financial Services Subcommittee Leadership

Chairman Cummings (D-MD) Announces Subcommittee Chairs and Full Committee Vice Chair for House Oversight and Reform Committee

Sen. Tim Scott (R-SC) Leads Bipartisan Letter to Treasury Encouraging Opportunity Zone Rules Clarification

Pelosi on State of the Union date: ‘Not planned’ yet
Last year’s *Tax Cuts and Jobs Act* included a new program to accelerate tax advantaged investment in low income areas. This program offers tax savings to companies that invest in Opportunity Zones, low-income areas specifically designated by the Treasury Department. This memo provides more background and detail on Opportunity Zones and how they work.

**Background**

Opportunity Zones were first proposed in 2017 in a bipartisan bill by Sen. Tim Scott (R-SC) on which he partnered with several Democrats in the Senate. Senator Scott worked successfully with his colleagues on the Senate Finance Committee to include the provision in 2017’s *Tax Cuts and Jobs Act*. The goal of the program is to create businesses and jobs in low-income areas and lift residents out of poverty. Under the program, businesses may defer taxes on capital gains by investing those gains into Opportunity Zones.

As required by the *Tax Cuts and Jobs Act*, earlier this year governors in each state and territory, designated Opportunity Zones from a pool of low-income, high-poverty census tracts. States could not nominate all their qualifying tracts for that status — they were limited to only one quarter of eligible tracts. The Treasury Department certified those designations and, in June, published a comprehensive list of the 8,700 Opportunity Zones. Nearly 35 million Americans live in Opportunity Zones, which have higher poverty and unemployment rates than the rest of the country. Here is a list and a map of the designated Opportunity Zones as of June 2018.

**How They Work**

On October 19, 2018, the Treasury Department released its proposed regulations on Opportunity Zones in which it did its best to clarify and elaborate this hastily compiled section of the *Tax Cuts and Jobs Act*. A Forbes’ article on the regulations does a good, but rather brutal, job at illustrating the difficulty of that task.

> *If someone asked you to handpick one provision from the recently enacted *Tax Cuts and Jobs Act* that perfectly embodies the many shortcomings of this most recent round of tax reform, you could do far worse than settling on Section 1400Z-2, the “Opportunity Zone” incentive. For starters, like the rest of the Act, Section 1400Z-2 was, by all appearances, drafted by a sleep-deprived eleven-year old. It causes confusion in the first sentence. It’s riddled with cross-references to incorrect paragraphs and critical but poorly-defined terms of art that often differ from one another by one word.*
Like other “zone” credits in the tax code, there are multiple entities involved in each investment. For Opportunity Zones, there are three: an investor, a Qualified Opportunity Fund, and a Qualified Opportunity Zone Businesses or Property. The investor invests in a Qualified Opportunity Fund, which in turn invests in a Qualified Opportunity Zone Property or Qualified Opportunity Zone Business.

**Investors**

A taxpayer (individuals, C corporations, partnerships, and pass-through entities) may elect to invest all or a portion of its capital gains into a Qualified Opportunity Fund (QOF). The taxpayer must invest those gains within 180 days of the transaction that generated those gains, and that transaction must occur after December 22, 2017 and before January 1, 2027.

The gain on that investment is then deferred until either the investment in the QOF is sold or until December 31, 2026. Therefore, the longest a taxpayer can defer the gain is 8 years, as the gain will automatically be recognized on the taxpayer’s 2026 tax return; however, taxpayers are able to reduce that gain depending on how long they have invested in the QOF.

- After five years, 10% of the taxpayer’s deferred gain will be permanently excluded.
- After seven years, another 5% of that deferred gain will be permanently excluded (for a total of 15%).
- If a taxpayer holds its investment in a QOF for more than ten years, then any gain from the sale of that investment will be permanently excluded.

This means, however, that in order to get the full 15% exclusion, a taxpayer will have to invest its gains in a QOF by December 31, 2019, so that when the gain is automatically recognized on December 31, 2026, the taxpayer will have invested the gain in the QOF for a full seven years.

Let’s use the following example to illustrate how the provisions tax benefits work:

- **October 31, 2018**: $2 million in gain generated
- **December 31, 2018**: $2 million gain invested in a QOF; no gain recognized on 2018 tax return
- **December 31, 2023**: 10% of $2 million gain ($200,000) permanently excluded
- **December 31, 2025**: a further 5% of $2 million gain ($100,000) permanently excluded
- **December 31, 2026**: $1.7 million gain (original $2 million gain - $300,000 permanently excluded) recognized as a long-term capital gain
- **December 31, 2032**: original $2 million investment in QOF sold for $8 million; no gain recognized on the sale

**Summary**: On a total of $8 million of gain, a taxpayer only recognizes $1.7 million.
In order to get the 100% exclusion after ten years, however, taxpayers must sell their QOF investment by December 31, 2047. While the IRS argues that this rule prevents abuse and reduces administrative issues, it could potentially create a situation where, as QOF investors approach 2047, they sell their investments en masse, causing the value of businesses and property in the Opportunity Zone to plummet.

**Qualified Opportunity Funds**

A Qualified Opportunity Fund (QOF) is any partnership or C corporation that is “organized for the purpose of investing in qualified opportunity zone property,” which is self-certified on the new IRS Form 8996. A QOF can be a pre-existing entity, but only investments into an entity after it qualifies as a QOF are eligible for deferral.

The QOF is required to invest at least 90% of its assets into Qualified Opportunity Zone Property (QOZP). It must average and submit to the IRS the percentage of its assets that are Qualified Opportunity Zone Properties or Businesses twice a year. If that average falls below 90%, the QOF will be required to pay a penalty.

A QOF can invest in QOZP either directly or indirectly:

1. It can invest 90% of its assets directly in Qualified Opportunity Zone Business Property (QOZBP).
2. It can acquire stock/interest in a corporation or partnership that operates a QOZB, which invests substantially all of its assets in QOZBP.

So, a QOF must invest in a QOZB by either directly owning QOZBP or investing in a corporation that owns QOZBP. For example, the QOF can directly invest in an apartment complex inside a Qualified Opportunity Zone or it can invest in a QOZB that operates an apartment complex inside a Qualified Opportunity Zone.

**Qualified Opportunity Zone Business and Qualified Opportunity Zone Business Property**

In order for a corporation or partnership to qualify as a Qualified Opportunity Zone Business (QOZB), it must invest "substantially all", defined as 70%, of its assets in Qualified Opportunity Zone Business Property (QOZBP). That 70% is measured by each asset’s fair market value on an applicable financial statement. Note, however, that a QOF that invests directly in QOZBP must hold 90% of its assets as QOZBP, whereas if it invests in a QOZB which then invests in QOZBP, the QOF can hold as much as 37% of its assets outside the Opportunity Zone: the 10% that the QOF is allowed plus 90% of the 30% that the QOZB is allowed.

Additionally for a business to qualify as a QOZB, it must satisfy the following criteria:

1. At least 50% of the gross income from the business must derive from the active conduct of a trade or business in the Qualified Opportunity Zone.
2. A substantial portion of the intangible property must derive from the active conduct of a trade or business in the Qualified Opportunity Zone.
3. Less than 5% of the assets of the business can be nonqualified financial property.
4. The business is not a golf course, country club, massage parlor, hot tub facility, suntan facility, racetrack or other gambling facility, or a liquor store.

QOZBP is tangible property that is purchased after December 31, 2017, and that property must never have been used before in an Opportunity Zone. This ensures that taxpayers make new investments in Opportunity
Opportunity Zones, which is the whole point of the provision. During “substantially all” of the QOZB’s ownership of the property, “substantially all” of the property must be used within an Opportunity Zone.¹

There is, however, one important exception to these requirements. A QOZB can purchase used property within an Opportunity Zone and have it count as QOZBP as long as the business “substantially improves the property.” Treasury defines “substantially improves” as a business spending more to improve the property than it did to buy the property—just the building, not the land, in the case of real estate—and it must do so within 30 months of buying the property. For example, if a QOZB were to buy an apartment building for $100 million on January 1, 2018, of which the land was appraised at $50 million, the QOZB would have to spend another $50 million to improve the property by July 1, 2020.

Building on that example, a QOZB that buys an apartment building to rehab might have a significant amount of cash on hand to do so. If that cash is on the balance sheet for too long, it could violate the requirement that 70% of the QOZB’s assets be invested in QOZBP.² Fortunately, Treasury’s recently proposed regulations permit a QOZB to store cash on hand as working capital and have it count as QOZBP as long as it meets the following requirements:

1. The cash is designated, in writing, for the acquisition, construction, and/or substantial improvement of QOZBP in the Opportunity Zone.
2. The QOZB provides a written schedule that outlines how and when that cash will be spent in its entirety within 31 months.
3. The cash is then used according to that schedule.

Provided that those requirements are met, the cash may be treated as QOZBP and any income generated from that cash not only counts towards the 50% “active conduct of a trade or business” test but also towards the “substantial portion” of intangible property test.

**Criticisms and Next Steps**

As mentioned previously, the Treasury published its proposed regulations on Opportunity Zones in October. Comments on the regulations are due by December 28, 2018, and final regulations will be published sometime in 2019. A public hearing will also be held on January 10, 2019.

By and large, Treasury’s proposed regulations were met with praise from investors and businesses alike. In particular, the requirement that 70% of a QOZB’s assets be in an Opportunity Zone and the exception for working capital were considered very workable.

One provision in the regulations, however, has drawn steep criticism from investors, particularly venture capital and private equity firms. They argue that in requiring a QOZB to generate at least 50% of its gross income from within the Opportunity Zone, Treasury will limit investment to real estate projects and local retail, like grocery or hardware stores. In an article in Bloomberg, Dan Bork, head of Newark Venture Partners, argued that Google, for example, would never have met that 50 percent income test when it was starting out. For high-growth, particularly tech, start-ups, their customers are often not where the company is. This requirement could severely limit the private capital invested in Opportunity Zones under the tax credit, which

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¹ “Substantially all” in this context has not yet been defined by Treasury.
² In the case of a QOF investing directly in an apartment building, the requirement, as mentioned previously, is 90%.
is the whole point of the legislation. While the tax credit will likely work effectively in developing real estate projects like affordable housing, this gross income limitation would likely limit the development of the kind of high-growth businesses that will bring economic growth to these distressed areas.

Additionally, some local government officials have questioned whether the program at all will be good for their constituents. They acknowledge that the tax credit has the potential to transform distressed areas, but question whether that will actually be good for the people who live in those neighborhoods. One recurring criticism is that the program could end up raising rent and benefiting wealthy investors without actually helping the low-income people that need it the most.

TFG will continue to monitor Treasury’s rulemaking process and will keep you updated along the way. Please contact us if you have questions or would like more information. We are also happy to work with you to submit comments to Treasury on how to improve the program.
Special Report

Guide to Leadership in the 116th Congress

November 9, 2018
Guide to Leadership in the 116th Congress

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Introduction

This TFG Special Report provides an initial overview of the November 6 midterm elections and its impact on the House, Senate, congressional leadership, and committee leadership races and provides a starting point for assessing the coming changes in the House and Senate for the second half of the first term of the Trump Administration. TFG will continue to provide updates as we learn more about the selection of the key policy priorities and direction of the new House Democratic majority and the slightly larger Senate Republican majority. We will also continue to provide additional updates on lame duck session activities between now and when Congress is scheduled to adjourn on December 14.

House of Representatives

On November 6, Republicans lost between 30-40 seats resulting in a loss of their House majority (they currently hold 235 seats) and giving the Democrats a majority for the first time since the 111th Congress in 2009 and 2010. In the upcoming 116th Congress, Democrats will hold between 225-235 seats in the House, a sizable increase from the 193 Democrats who currently serve in the 115th Congress. As of November 8, there were still 13 House races that have not been called or are too close to call, with eight leaning towards the Republican candidate (CA-10, CA-39, CA-45, GA-7, ME-2, NC-9, NY-27, and TX-23) and five leaning towards the Democratic candidate (CA-25, CA-48, NJ-3, NY-22, and UT-4). The 2018 midterm election marks the largest net gain of House seats won by Democrats since Watergate, when the party picked up 49 seats in 1974.

Of the 370 House incumbents running for re-election in 2018, not a single House Democrat lost on November 6, while at least 26 incumbent House Republicans lost, or will likely lose, their races including Reps. Steve
Knight (R-CA), Dana Rohrabacher (R-CA), Mike Coffman (R-CO), Carlos Curbelo (R-FL), Karen Handel (R-GA), Peter Roskam (R-IL), Randy Hultgren (R-IL), Rod Blum (R-IA), David Young (R-IA), Kevin Yoder (R-KS), Mike Bishop (R-MI), Jason Lewis (R-MN), Erik Paulsen (R-MN), Tom MacArthur (R-NJ), Leonard Lance (R-NJ), Dan Donovan (R-NY), John Faso (R-NY), Claudia Tenney (R-NY), Steve Russell (R-OK), Keith Rothfus (R-PA), John Culberson (R-TX), Pete Sessions (R-TX), Mia Love (R-UT), Scott Taylor (R-VA), David Brat (R-VA), and Barbara Comstock (R-VA). Additionally, 58 House incumbents (20 Democrats and 38 Republicans) currently serving in the House chose to retire, run for a different elected office, or lost in their party’s primary in 2018.

Because the Democrats will hold a majority in the House, the Chairmanships of all 21 Committees will be held by Democrats. As a majoritarian institution, the policy agenda of the House in the 116th Congress will also be controlled by the House Democratic majority through its elected leadership including the Speaker of the House, House Majority Leader, House Majority Whip, and other leaders. The House GOP Minority will also select its House Minority Leader, House Minority Whip, and other leaders. The Democrats have ambitious priorities for the new session, including infrastructure, strengthening the Affordable Care Act, and campaign finance reform. The party may also work to strike early deals on trade, prescription drug prices, and changes to the immigration system through negotiations with President Trump.

A list and biographies of the roughly 82+ new House Freshmen (52 Democrats and 30 Republicans), comprising 19 percent of the entire chamber, are available here. The 116th Congress is on track to be one of the most diverse, with at least 101 women serving in the House, the largest number in U.S. history. A record 35 new women won House seats on November 6, joining 66 female incumbents who were re-elected. Of the 35 newly elected women, 34 are Democrats and 1 is Republican; among the 66 incumbent women, 54 are Democrats and 12 are Republican. Some of the new women elected to the House also made history, including: the first two Muslim-American women ever elected (in Michigan and Minnesota); the first two Native American women ever elected (in Kansas and New Mexico); the first two Hispanic women ever elected in Texas; the first two black women ever elected in Connecticut and Massachusetts; and the youngest woman ever elected to Congress (Alexandria Ocasio-Cortez of New York, at the age of 29).

**House Leadership Races**

**Democratic Caucus**

The House Democratic Caucus will hold its 116th Congressional leadership elections for Speaker, Majority Leader, Majority Whip, Assistant Democratic Leader, Caucus Chair, Caucus Vice Chair, DCCC Chair and five Regional Vice Chairs, three DPCC Co-Chairs, and two Caucus Leadership Representatives on Wednesday, November 28. Winners will need to receive a simple majority of the roughly 230+ House Democrats who will be members of the 116th Congress. Most of the caucus’ picks are guaranteed to be the leaders for the next Congress, but the position of Speaker also faces a public floor vote on January 3, 2019 that requires a majority of the entire House, or 218 ayes.
Current House Minority Leader Nancy Pelosi (D-CA) is set to become the next Speaker of the House, potentially uncontested, a role she previously held from 2007—2010. Current House Minority Whip Steny Hoyer (D-MD) is set to become the next House Majority Leader (No. 2 in leadership) uncontested, a role he also previously held from 2007—2010. Current House Assistant Democratic Leader Jim Clyburn (D-SC) is running for House Majority Whip (No. 3 in leadership), a role he previously held from 2007—2010; Rep. Diana DeGette (D-CO), who currently serves as one of 10 Democratic Chief Deputy Whips, announced that she is running against Rep. Clyburn for Majority Whip. Additional contested leadership races include:

- **Assistant Democratic Leader**
  Outgoing Democratic Congressional Campaign Committee (DCCC) chairman Ben Ray Luján (D-NM) is running against Reps. Cheri Bustos (D-IL) and David Cicilline (D-RI), who both currently serve as co-chairs of the Democratic Policy and Communications Committee, for the No. 4 leadership slot in the House Democratic hierarchy.

- **Democratic Caucus Chair**
  Reps. Barbara Lee (D-CA) and Hakeem Jeffries (D-NY) are running for the No. 5 leadership position. Lee currently serves as Vice Chair of the Democratic Steering and Policy Committee and Jeffries is currently one of three Co-Chairs of the Democratic Policy and Communications Committee.

- **Democratic Caucus Vice Chair**
  Reps. Pete Aguilar (D-CA) and Katherine Clark (D-MA) are in the running to be the Caucus’ Vice Chair. Aguilar is currently the Whip of the Congressional Hispanic Caucus and serves as an Assistant Whip in the House Democratic Caucus.

- **Democratic Congressional Campaign Committee Chair and Five Regional Vice Chairs**
  This position used to be appointed by the Speaker/House Minority Leader, however, beginning in 2016, the position is elected directly by the House Democratic Caucus. Reps. Denny Heck (D-WA) and Suzan DelBene (D-WA) have both announced that they are running to be DCCC Chair, which will lead efforts to re-elect a House Democratic majority in the 2020 election. Heck currently serves as the DCCC’s Recruitment Chair and DelBene serves as the DCCC’s Finance Co-Chair. There will also be elections for the DCCC’s five Regional Vice Chairs, which are currently Reps. Joe Kennedy (D-MA), Don McCauchin (D-VA), Betty McCollum (D-MN), Jared Polis (D-CO), and Ted Lieu (D-CA).

- **Three Co-Chairs of the Democratic Policy and Communications Committee**
  All three Co-Chairs of the DPCC who were elected in 2016 (Reps. Jeffries [D-NY], Bustos [D-IL], and Cicilline [D-RI]) are running for other leadership positions in 2018, so these three Co-Chair positions are opening up. It is unclear which House Democrats will be running for these positions.

- **Caucus Leadership Representative of Five Terms or Less**
  Rep. Tony Cárdenas (D-CA) was elected to this new position in 2016 and he may run for it again unopposed in 2018. This position is elected by the whole caucus and the only eligible candidates are those who have served in the House for 10 years or less.

- **Caucus Leadership Representative from the Incoming Freshman Class**
  Retiring Rep. Colleen Hanabusa (D-HI) was elected to this newly created position in 2016, in order to include a freshman leadership voice. Hanabusa’s successor will be elected only by the 55-60 incoming members of the House Democratic freshman class.
Republican Conference

The House Republican Conference will hold its leadership elections on Wednesday, November 14. Rep. Kevin McCarthy (R-CA), who currently serves as House Majority Leader, is running for House Minority Leader; former House Freedom Caucus chairman Jim Jordan (R-OH) is also running for the top House GOP leadership post against McCarthy. House Majority Whip Steve Scalise (R-LA) is running unopposed for the No. 2 position of House Minority Whip. Rep. Liz Cheney (R-WY) is currently running unopposed for the No. 3 position of House Republican Conference Chair; Rep. Cathy McMorris Rodgers (R-WA), who currently serves in this post, has announced that she’s stepping down to run to serve as Ranking Member of the House Energy and Commerce Committee. Additional House GOP races include:

- **Republican Conference Vice Chair**
  Rep. Mark Walker (R-NC), the outgoing chairman of the Republican Study Committee, is running for House GOP Conference Vice Chair. Current Vice Chair Doug Collins (R-GA) is not running for re-election to this position, instead opting to run for House Judiciary Committee Ranking Member.

- **Republican Conference Secretary**
  Rep. Jason Smith (R-MO) currently serves as House GOP Conference Secretary and is expected to run for the post again. Other candidates may emerge.

- **Republican Policy Committee Chair**
  Retiring Rep. Luke Messer (R-IN) currently chairs the House GOP Policy Committee so this post will open up for the 116th Congress. Reps. Gary Palmer (R-AL) and David Schweikert (R-AZ) have announced their interest in running for the position.

- **National Republican Congressional Committee Chair**
  Current NRCC chairman Steve Stivers (R-OH) announced that he will not be running for a second term in heading the House GOP campaign’s arm. Reps. Roger Williams (R-TX), Rodney Davis (R-IL), Mimi Walters (R-CA), Tom Emmer (R-MN), and Ann Wagner (R-MO) are all exploring a potential run for the position.

House Committee Leadership Races

A majority of committee chairmen and ranking members are selected by Democratic and Republican steering committees and then approved by the larger party caucuses. Steering committee members will be selected after the Democratic rules package is adopted in the lame duck session, however, the panel is likely to be compromised of party and committee leaders, regional and class representatives, and perhaps, a few at-large members. All of the House’s 21 committees will experience leadership changes this year with Democrats taking back the majority, with only a few major shakeups.

- **House Administration Committee**
  During the 115th Congress, four lawmakers from the House Administration Committee resigned after sexual harassment accusations, leaving both the chairmanship and the ranking member positions open. Rep. Zoe Lofgren (D-CA) is one of two panel Democrats returning to the committee next year, and will most likely take the position of Chair. Rep. Rodney Davis (R-IL) will likely serve as the new Ranking Member of the Committee.

- **House Agriculture Committee**
  Rep. Collin Peterson (D-MN) is expected to rise from Ranking Member to Chair the committee, switching roles with 115th Chair Mike Conaway (R-TX).
• **House Appropriations Committee**
  Rep. Nita Lowey (D-NY) is most likely to be the first woman to Chair the House Appropriations Committee. The veteran congresswoman will be a key player if the expected House Speaker, Nancy Pelosi, pursues an infrastructure spending bill next year. Current Chairman Rodney Frelinghuysen (R-NJ) will be retiring this year, leaving the new Ranking Member position open, with Reps. Kay Granger (R-TX), Robert Aderholt (R-AL), Mike Simpson (R-ID), and Tom Cole (R-OK) all running for the position.

• **House Armed Services Committee**
  Rep. Adam Smith (D-WA) is most likely to become Chairman of the Armed Services Committee, with current Chairman Mac Thornberry (R-TX) likely becoming Ranking Member.

• **House Budget Committee**
  Rep. John Yarmuth (D-KY) will likely rise to Chair the committee with Rep. Steve Womack (R-AR) becoming the Ranking Member. Rep. Yarmouth expects to produce a budget resolution for fiscal years 2020 and 2021 in his role as committee Chairman.

• **House Education and Workforce Committee**
  Rep. Bobby Scott (D-VA) will likely lead the committee as Chair with the previous Chair Rep. Virginia Foxx (R-NC) taking the role as Ranking Member. Rep. Scott has said that he will push legislation to raise the nation’s minimum wage, mandating paid family leave, and expanding student aid.

• **House Energy and Commerce Committee**
  Ranking Member Frank Pallone (D-NJ) will likely step up to become Chair of the House Energy and Commerce Committee in the new congress. Current Chairman, Rep. Greg Walden (R-OR), will most likely assume the position of Ranking Member. Rep. Pallone has mentioned that as chair he will use the committee’s oversight to look at how the Health and Human Services Department is making health care less affordable.

• **House Ethics Committee**
  Rep. Ted Deutch (D-FL) will very likely become the new Chairman, with Rep. Susan Brooks (R-IN) becoming Ranking Member.

• **House Financial Services Committee**
  Ranking Member Maxine Waters (D-CA) will very likely become the new Chair of the Financial Services Committee, which has jurisdiction over the National Flood Insurance Program (NFIP). Rep. Patrick McHenry (R-NC) will likely become the new Ranking Member of the Committee.

• **House Foreign Affairs Committee**
  Ranking Member Eliot Engel (D-NY) will very likely become the new Chairman of the Foreign Affairs Committee, with Rep. Michael McCaul (R-TX) likely becoming the new Ranking Member.

• **House Homeland Security Committee**
  Rep. Bennie Thompson (D-MS) will very likely become the new Chairman of the Homeland Security Committee, with Reps. John Katko (R-NY) and Mike Rogers (R-AL) running to be Ranking Member.

• **House Judiciary Committee**
  Rep. Jerry Nadler (D-NY) will very likely become the new Chairman of the Judiciary Committee, which is responsible for the impeachments of federal officials. Reps. Steve Chabot (R-OH), Doug Collins (R-GA), Steve King (R-IA), and Tom Marino (R-PA) are all vying to become Ranking Member.

• **House Natural Resources Committee**
  Ranking Member of the committee, Rep. Raúl Grijalva (D-AZ) will ascend to Chairman of the committee with the Ranking Member most likely becoming Rep. Rob Bishop (R-UT). Likely incoming Chairman Grijalva has said that Interior Secretary Ryan Zinke will likely be one of his biggest oversight targets of the committee.
• **House Oversight and Government Reform Committee**
  Rep. Elijah Cummings (D-MD) will very likely become the new Chairman of the Oversight Committee. Reps. Jim Jordan (R-OH) and Mark Meadows (R-NC) are both vying to become Ranking Member of the Committee.

• **House Rules Committee**
  Rep. Jim McGovern (D-MA) will very likely become the new Chairman of the Rules Committee. Rep. Tom Cole (R-OK) may become Ranking Member.

• **House Science, Space and Technology Committee:**
  Rep. Eddie Bernice Johnson (D-TX) will very likely become the new Chair of the Science Committee. Rep. Frank Lucas (R-OK) will likely become the Ranking Member.

• **House Small Business Committee**
  Rep. Nydia Velázquez (D-NY) will very likely become the new Chair of the Small Business Committee. Reps. Blaine Luetkemeyer (R-MO) and Steve King (R-IA) are likely to compete for the Ranking Member position.

• **House Transportation and Infrastructure Committee**
  If chosen for the chairmanship, Rep. Peter DeFazio (D-OR) will be a major player on transportation and water issues. The House Transportation and Infrastructure Committee will also likely take the lead on an infrastructure bill next year. Reps. Sam Graves (R-MO) and Jeff Denham (R-CA) are both running to become Ranking Member.

• **House Veterans’ Affairs Committee**
  Reps. Mark Takano (D-CA) and Julia Brownley (D-CA) are both vying to become the new Chairman of the VA Committee since current Ranking Member Tim Walz (D-MN) was just elected Governor of Minnesota. Rep. Phil Roe (R-TN) is likely to become Ranking Member.

• **House Ways and Means Committee**
  Rep. Richard Neal (D-MA) is very likely to become Chairman of the Ways and Means Committee. Current Chairman Kevin Brady (R-TX) will likely become Ranking Member.

• **House Permanent Select Committee on Intelligence**
  Rep. Adam Schiff (D-CA) is very likely to become Chairman of the Intelligence Committee. Rep. Devin Nunes (R-CA) is likely to become Ranking Member of the Committee.
Republicans held the Senate majority Tuesday after winning several key victories. There were 35 Senate seats in play this election cycle: 24 seats held by Democrats, nine seats held by Republicans (three are retiring), and two seats held by Independents. Republicans are set to receive a net gain of at least one seat after Republican candidates were able to flip seats in North Dakota, Missouri, and Indiana. In North Dakota, Republican Kevin Cramer beat Democrat and first-term Senator Heidi Heitkamp with 55.4 percent of the vote. In Missouri, Republican Josh Hawley beat Democrat and two-term Senator Claire McCaskill with 51.5 percent of the vote. In Indiana, Republican Mike Braun was able to beat incumbent and first-term Senator Joe Donnelly with 51.8 percent of the vote. So far, Democrats were only able to flip one seat, with Democrat Congresswoman Jacky Rosen beating incumbent Senator Dean Heller by five percentage points.

There are still three races that have not been decided. In Florida, three-term incumbent Democratic Senator Bill Nelson is currently trailing his Republican challenger, Florida Governor Rick Scott, by about 0.2 percent. In Florida, an automatic recount is triggered when the final margin is less than 0.5 percent, not by candidate request so the initial vote count will not be finalized until Saturday, November 10. In Arizona, the race to fill the seat of retiring Republican Senator Jeff Flake is still a tossup. Democratic Congresswoman Kyrsten Sinema is leading her Republican rival, Congresswoman Martha McSally, by 0.5 percent with 99.5 percent of precincts reporting. It could take several more days before the remaining votes are tabulated and a winner is announced. No matter which candidate wins, Arizona is set to have its first female Senator. In Mississippi, Senator Cindy Hyde-Smith, who was appointed by Mississippi Governor Phil Bryant in April 2018 to fill a vacant seat after Senator Thad Cochran resigned earlier this year, is hoping to beat Democratic challenger and former Secretary of Agriculture Mike Espy in a special Senate runoff election to be held on November 27 (because no candidate won the outright majority). The candidate that wins will serve the remainder of Senator Cochran’s term, which expires on January 3, 2021. Senator Hyde-Smith is expected to win the race. If she wins, she
would be the first woman from Mississippi duly elected to the position. If he wins, Espy would be the first black U.S. Senator from Mississippi since the post-Civil War Reconstruction era.

Two additional new Senators elected to the 116th Congress include: Mitt Romney (R-UT), succeeding the retiring Sen. Orrin Hatch (R-UT), and Rep. Marsha Blackburn (R-TN), succeeding the retiring Sen. Bob Corker (R-TN). The four Republican incumbents who won re-election include Sens. John Barrasso (R-WY), Deb Fischer (R-NE), Ted Cruz (R-TX), and Roger Wicker (R-MS).

The 22 Democratic incumbents (including two Independents who caucus with the Democrats) who won re-election include Sens. Mazie Hirono (D-HI), Dianne Feinstein (D-CA), Maria Cantwell (D-WA), Jon Tester (D-MT), Martin Heinrich (D-NM), Amy Klobuchar (D-MN), Tina Smith (D-MN), Tammy Baldwin (D-WI), Debbie Stabenow (D-MI), Sherrod Brown (D-OH), Joe Manchin (D-WV), Tim Kaine (D-VA), Ben Cardin (D-MD), Bob Casey (D-PA), Tom Carper (D-DE), Bob Menendez (D-NJ), Kirsten Gillibrand (D-NY), Chris Murphy (D-CT), Sheldon Whitehouse (D-RI), Elizabeth Warren (D-MA), Bernie Sanders (I-VT), and Angus King (I-VT).

Even with a divided Congress, President Trump will be able to continue nominating federal court candidates and executive branch officials with the help of a strengthened Republican Senate majority. Senate Majority Leader Mitch McConnell (R-KY) has said little about how he plans to handle the new House Democratic majority, but did say that “it certainly will be an interesting relationship.” Early indications show that the two chambers may be able to compromise on issues including infrastructure, trade, prescription drug prices, and possibly immigration, but the details of any deals made on these issues will determine whether or not legislation will be able to pass both chambers.

With the addition of Reps. Marsha Blackburn (R-TN), Jacky Rosen (D-NV), and Kyrsten Sinema (D-AZ)/Martha McSally (R-AZ) to the Senate, and the defeats of Sens. Heidi Heitkamp (D-ND) and Claire McCaskill (D-MO), the 116th Congress will have the largest amount of women ever serving in the Senate: 24.

**Senate Leadership Races**

**Republican Conference**

Senate Republicans will privately hold their leadership elections in the Old Senate Chamber on Wednesday, November 14. The focus will be on who replaces term-limited Sen. John Cornyn (R-TX) for the number two post of Senate Majority Whip, since current Senate Majority Leader, Mitch McConnell (R-KY), is expected to stay in his role and does not face term limits. Senators down one rung in leadership could all move up, but it is also possible they could face challenges from younger members or others who want to shake up the top ranks. Sens. Cornyn, John Thune (R-SD), and John Barrasso (R-WY) are term-limited out of their current leadership positions, though the latter two are expected to move up from their current roles as Senate Republican Conference Chairman (No. 3) and Senate
Republican Policy Committee Chairman (No. 4). Sen. Roy Blunt (R-MO), who currently serves as Vice Chairman of the Senate Republican Conference (No. 5), is likely to run for Sen. Barrasso’s current position as Policy Committee Chairman. Sens. Joni Ernst (R-IA) and Deb Fischer (R-NE) are running against each other to serve as the new Senate GOP Conference Vice Chair. Republicans will also choose a new Chair of the National Republican Senatorial Committee (NRSC) to lead the Senate GOP’s campaign arm through the 2020 election; Sen. Todd Young (R-IN) has announced that he will be running for the NRSC chairmanship. Lastly, Sens. Mike Lee (R-UT) and Mike Crapo (R-ID) are expected to continue to serve as Senate GOP Steering Committee Chairman and Senate GOP Chief Deputy Whip, respectively.

**Democratic Caucus**

Senate Democrats have not yet set a date for their leadership elections, however, it will likely take place before the end of November. The current leadership composition of the Senate Democratic Caucus is not expected to change, especially since they will continue to be in the minority for the 116th Congress. Senate Democratic leadership currently includes:

- Senate Minority Leader Chuck Schumer (D-NY)
- Senate Minority Whip Dick Durbin (D-IL)
- Senate Assistant Minority Leader Patty Murray (D-WA)
- Senate Democratic Policy Committee Chair Debbie Stabenow (D-MI)
- Vice Chairs of the Senate Democratic Caucus Elizabeth Warren (D-MA) and Mark Warner (D-VA)
- Senate Democratic Steering Committee Chair Amy Klobuchar (D-MN)
- Senate Democratic Outreach Committee Chairman Bernie Sanders (I-VT)
- Senate Democratic Vice Chairman of Policy and Communications Committee Joe Manchin (D-WV)
- Secretary of the Democratic Conference Tammy Baldwin (D-WI)

Democrats will also choose a new Chair of the Democratic Senatorial Campaign Committee (DSCC) to lead the Senate Democrats’ campaign arm through the 2020 election. Some Democrats have been trying to recruit Sen. Catherine Cortez Masto (D-NV) to run for the position; however, she has not announced whether she will be running for the position yet.

**Senate Committee Leadership Races**

The Senate Democratic and Republican Steering Committees will likely meet separately in December 2018 to make committee selections for their party’s respective members. Here are the likely Senate Committee leadership makeups for the 116th Congress’ 20 standing, special, and select committees:

- **Senate Agriculture, Nutrition, and Forestry Committee**
  Sen. Pat Roberts (R-KS) will very likely continue serving as Chairman of the Committee, with Sen. Debbie Stabenow (D-MI) likely staying on as Ranking Member.

- **Senate Appropriations Committee**
  Sen. Richard Shelby (R-AL) will very likely continue serving as Chairman of the Committee, with Sen. Patrick Leahy (D-VT) will likely staying on as Ranking Member.

- **Senate Armed Services Committee**
  Sen. Jim Inhofe (R-OK) will very likely continue serving as Chairman of the Committee, with Sen. Jack Reed (D-RI) likely staying on as Ranking Member.
• **Senate Banking, Housing and Urban Affairs Committee**
  Sen. Mike Crapo (R-ID) will likely continue serving as Chairman of the Committee. However, if there is an opening on the Senate Finance Committee, Crapo could move to become Chairman of that Committee, allowing Sen. Pat Toomey (R-PA) to serve as Banking Committee Chairman. Sen. Sherrod Brown (D-OH) will very likely continue serving as Ranking Member.

• **Senate Budget Committee**
  Sen. Mike Enzi (R-WY) will very likely continue serving as Chairman of the Committee, with Sen. Bernie Sanders (I-VT) staying on as Ranking Member.

• **Senate Commerce, Science and Transportation Committee**
  Sen. Roger Wicker (R-MS) will assume the chairmanship in the new congress since current Chairman John Thune (R-SD) is term-limited. Sen. Bill Nelson (D-FL) has requested a recount of his tight contest, throwing into question whether he will continue serving as Ranking Member of the Committee, let alone the Senate, in the 116th Congress. If Nelson ultimately loses, Sens. Maria Cantwell (D-WA) or Amy Klobuchar (D-MN) could serve as the new Ranking Member.

• **Senate Energy and Natural Resources Committee**
  Chairman Lisa Murkowski (R-AK) is expected to continue to lead the committee, while Maria Cantwell (D-WA), the Ranking Member, is rumored to be considering a move to the Senate Commerce Committee. If Cantwell were to leave, Sens. Joe Manchin (D-WV) or Martin Heinrich (D-NM) could serve as the new Ranking Member.

• **Senate Environment and Public Works Committee**
  Sen. John Barrasso (R-WY) will very likely continue serving as Chairman of the Committee, with Sen. Tom Carper (D-DE) staying on as Ranking Member.

• **Senate Finance Committee**
  Current Chairman Orrin Hatch (R-UT) is retiring from the Senate in 2018, allowing for a new Chairman during the 116th Congress. Sen. Chuck Grassley (R-IA), the current Judiciary Committee Chairman is next in line to become Finance Chairman if he wishes. If Grassley declines to do so, Sen. Mike Crapo (R-ID) would be next in line to assume the Chairmanship. Sen. Ron Wyden (D-OR) is very likely to continue serving as Ranking Member.

• **Senate Foreign Relations Committee**
  Current Chairman Bob Corker (R-TN) is retiring from the Senate in 2018, allowing for a new Chairman during the 116th Congress. Sens. Jim Risch (R-ID) is next in line to become the new Chairman, although he would have to step down from the Small Business Committee Chairmanship to do so. Sen. Bob Menendez (D-NJ) is very likely to continue serving as Ranking Member.

• **Senate Health, Education, Labor and Pensions Committee**
  Sen. Lamar Alexander (R-TN) will very likely continue serving as Chairman of the Committee, with Sen. Patty Murray (D-WA) staying on as Ranking Member.

• **Senate Homeland Security and Governmental Affairs Committee**
  Sen. Ron Johnson (R-WI) will very likely remain as Chairman of the Committee, however, the Ranking Member, Sen. Claire McCaskill (D-MO), was defeated in the recent election leaving the position open. Sen. Gary Peters (D-MI) is most likely to become the new Ranking Member.

• **Senate Judiciary Committee**
  If current Committee Chairman Chuck Grassley (R-IA) decides to become the new Chairman of the Finance Committee, then either Sens. Lindsey Graham (R-SC) or John Cornyn (R-TX) would most likely become the new Chairman. Sen. Dianne Feinstein (D-CA) is very likely to continue serving as Ranking Member.
- **Senate Rules and Administration Committee**
  Sen. Roy Blunt (R-MO) will very likely continue serving as Chairman of the Committee. Sen. Amy Klobuchar (D-MN) will likely continue serving as Ranking Member, unless she assumes the Ranking Member position on the Senate Commerce Committee. In that case, Sen. Angus King (I-ME) would become the new Ranking Member.

- **Senate Small Business and Entrepreneurship Committee**
  If current Chairman Jim Risch (R-ID) becomes the new Foreign Relations Committee Chairman, then Sen. Marco Rubio (R-FL) would become the new Chairman of the Small Business Committee. Sen. Ben Cardin (D-MD) is very likely to continue serving as Ranking Member.

- **Senate Veterans’ Affairs Committee**
  Sen. Johnny Isakson (R-GA) will very likely to continue serving as Chairman of the Committee. Sen. Jon Tester (D-MT) will very likely stay on as Ranking Member of the Committee.

- **Senate Special Aging Committee**
  Sen. Susan Collins (R-ME) will very likely to continue serving as Chair of the Committee. Sen. Bob Casey (D-PA) will very likely stay on as Ranking Member.

- **Senate Select Ethics Committee**
  Sen. Johnny Isakson (R-GA) will very likely continue serving as Chairman of the Ethics Committee. Sen. Chris Coons (D-DE) will very likely stay on as Ranking Member.

- **Senate Permanent Select Indian Affairs Committee**
  Sen. John Hoeven (R-ND) will very likely continue serving as Chairman of the Committee. Sen. Tom Udall (D-NM) will very likely stay on as Ranking Member.

- **Senate Select Intelligence Committee**
  Sen. Richard Burr (R-NC) will very likely continue serving as Chairman of the Committee. Sen. Mark Warner (D-VA) will very likely stay on as Ranking Member.
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  H.R. 6, SUPPORT for Patients and Communities Act  45
Introduction

This TFG Special Report identifies potential federal funding opportunities to support activities that help communities combat the opioid crisis, as well as helpful tips to make the best use of available funding. The report includes grants across four different federal departments and information on how local government officials can best use the tools available to them to reduce the effects of the opioid crisis in their communities. At the end of the Report, TFG also included information on new funding that was authorized as part of the Substance Use-Disorder Prevention that Promotes Opioid Recovery and Treatment (SUPPORT) for Patients and Communities Act, which was signed into law on October 24, 2018. This new funding is expected to be available to eligible entities beginning in 2019.

Tackling the Opioid Crisis

Many federal opportunities for funding and technical assistance to help communities reduce the impacts of the opioid crisis place an emphasis on fostering community and regional cooperation. City and county leaders should work to form or join local coalitions or task forces to assess and address the causes and impacts of the opioid crisis on their communities. These task forces should include a wide variety of stakeholders and members of the community, such as education officials, treatment facility representatives, parent advocates, faith leaders, and students. There are many federal programs that provide opioid-related funding to entities other than local governments, so it is important to work collaboratively with stakeholders in your community to take advantage of all the resources available. That is why TFG included in this Special Report information on several programs that local governments are not eligible to apply for directly, but can benefit from by working with local partners.

There are federal funding and technical assistance opportunities available to fund a wide range of activities to help communities reduce the impacts of the opioid crisis. Most of these fit into three major categories:
Prevention and Education

Many important prevention and education activities are carried out by local governments with local dollars and/or with philanthropic and volunteer support, but there are still some important activities that federal funding may be able to assist with:

- Increasing public awareness.
- Reaching children early, in and outside of schools.
- Encouraging opioid training in higher education.
- Embracing the use of data and technology to help the community understand its opioid problem to find better solutions.
- Facilitating safe disposal sites and take-back days.

Examples of federal funding programs that support opioid prevention and education activities include:

- High Intensity Drug Trafficking Areas Program (U.S. Department of Justice)
- Adult Drug Court Discretionary Grant Program (U.S. Department of Justice)
- Community Oriented Policing Services: Anti-Heroin Task Force Program, Hiring Program, and Community Policing Development Program (U.S. Department of Justice)

Public Safety and Law Enforcement

Law enforcement, with the help of state and federal agencies, continue to work to reduce the selling and trafficking of drugs, among other important activities that help reduce the flow of drugs into communities. But law enforcement and the criminal justice system are playing an ever-increasing role in encouraging alternatives to arrest for those whose low-level criminal behavior is rooted in addiction, working with health care providers, addiction treatment facilities, and drug courts to identify such alternatives. Important functions of public safety officials, the courts, and law enforcement have with regard to the opioid crisis include:

- Reducing the illicit supply of opioids.
- Considering alternatives to arrest.
- Diverting from the criminal justice system.
- Facilitating treatment in jails.

Examples of federal funding programs that support these public safety and law enforcement activities include:

- Rural Communities Opioid Response Program: Planning (U.S. Department of Health and Human Services)
- State Opioid Response Grants (U.S. Department of Health and Human Services)
- Drug-Free Communities Support Program (U.S. Department of Health and Human Services)
Treatment Expansion

With an increasing focus on alternatives to arrest, the need for longer term treatment has grown, putting additional pressures and responsibilities on local governments. Important opioid treatment options that should be encouraged in communities with the help of health care providers and other stakeholders in the community include:

- Making naloxone widely available.
- Implementing clean syringe program.
- Making medication drop offs widely available.
- Increasing availability of medication-assisted treatments.
- Expanding insurance coverage of addiction treatments.
- Employing telemedicine solutions.
- Encouraging training programs for doctors to prescribe methadone and naltrexone.

Examples of federal funding programs that support these activities and similar initiatives include:

- Improving Access to Overdose Treatment (U.S. Department of Health and Human Services)
- Improving Reentry for Adults with Co-Occurring Substance Abuse and Mental Illness (U.S. Department of Justice)
- Rural Health Opioid Program (U.S. Department of Health and Human Services)

Funding Opportunities

There are approximately 37 grants and funding opportunities available to address the opioid crisis in communities. This report groups those opportunities in to three categories to make it easier to understand what is available and who is eligible to apply for each program. The categories of grants include:

- Open Eligibility including programs for which local agencies, state, and non-profits can apply.
- State-Only Eligibility including programs specific to state governments.
- Non-Profit Eligibility including programs for which non-profits can apply.
Open Eligibility Grants

Local governments, states, and non-profit organizations are all eligible to receive funding under the following programs.

<table>
<thead>
<tr>
<th>Program</th>
<th>Local</th>
<th>State</th>
<th>Non-Profit</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY 2018 AmeriCorps State and National Grants: Targeted Priority</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
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<tr>
<td>FY 2019 High Intensity Drug Trafficking Areas (HIDTA) Program</td>
<td>✓</td>
<td>✓</td>
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<tr>
<td>FY 2018 Adult Court Discretionary Program</td>
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<tr>
<td>FY 2018 Opioid Affected Youth Initiative</td>
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<tr>
<td>FY 2018 Drug Treatment Courts Program</td>
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<tr>
<td>FY 2018 Second Chance Act: Improving Reentry for Adults with Co-Occurring Substance Abuse and Mental Illness</td>
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<td>FY 2018 Comprehensive Opioid Abuse Site-Based Program</td>
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<td>FY 2018 Strategies for Policing Innovation Grant Program</td>
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<td>FY 2018 Innovative Prosecution Solutions for Combating Violent Crime and Illegal Opioids</td>
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<td>FY 2018 Edward Byrne Memorial Justice Assistance Grant: Local Solicitation</td>
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<td>FY 2018 Center for Court Innovation: Community Court Grant Program</td>
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<tr>
<td>FY 2018 Drug-Free Communities (DFC) Support Program</td>
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<td>Initiative</td>
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<tr>
<td>FY 2017 Empowered Communities for a Healthier Nation Initiative</td>
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<tr>
<td>FY 2018 Distance Learning and Telemedicine Grant Program</td>
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</tbody>
</table>
**Department**: AmeriCorps  
**Agency**: Corporation for National and Community Services (CNCS)

### FY 2018 AmeriCorps State and National Grants: Targeted Priority

**Grant Overview**

The purpose of this program is to support projects that engage AmeriCorps members in evidence-based or evidence-informed interventions/practices to strengthen communities. AmeriCorps members are individuals who engage in community service through an approved national service position, for which participation may include a living allowance and other benefits.

**Program History**

Funding varies based on project, not a set annual funding amount.

**Key Information and Tips**

- **Total Funding**: Varies  
- **Award Range**: No set award range  
- **Match**: Not required  
- **Solicitation date**: Rolling  
- **Pre-application due**: May 2, 2018

- Priority will be given to applicants that address one of the following priorities: healthy futures; child wellness; and infrastructure.


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**Awardee Profile**

Appalachian Regional Coalition on Homelessness  
Johnson City, TN

**Amount**: $74,219  
**Year**: 2017

The Coalition proposes to develop an AmeriCorps Program serving in Carter, Greene, Hancock, Hawkins, Johnson, Sullivan, and Washington counties that will focus on CNCS focus areas of Economic Opportunity, Healthy Futures, and Veteran and Military Families.
Department: U.S. Department of Justice
Agency: Drug Enforcement Administration

FY 2019 High Intensity Drug Trafficking Areas (HIDTA) Program

Grant Overview

The purpose of this program is to provide funds to designated high-intensity drug trafficking areas (HIDTAs) to dismantle and disrupt drug trafficking organizations, expand prevention efforts, and address drug threats in communities.

Program History

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
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<td>2017</td>
<td>$254,000,000</td>
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<tr>
<td>2016</td>
<td>$254,000,000</td>
<td>N/A</td>
</tr>
</tbody>
</table>

Key Information and Tips

Total Funding: $254,000,000
Match: Not required
Solicitation date: Not yet released
Application due: Not yet released

- Awards will be provided in the form of two-year grants, or, in the case of federal agencies, two-year intergovernmental fund transfers.
- The pre-NOFA for FY 2019 has been released.

https://www.dea.gov/hidta

Awardee Profile

The State of Alaska

The judicial districts of Anchorage, Fairbanks, and Juneau have been designated High Intensity Drug Trafficking Areas (HIDTA), so Alaska will get more resources and flexibility to coordinate state, federal, local, and tribal governments to fight abuse.
Department: U.S. Department of Justice
Agency: Bureau of Justice Assistance (BJA)

FY 2018 Adult Drug Court Discretionary Grant Program (ADCDGP)

Grant Overview
The purpose of this program is to establish and enhance drug court services, coordination, management or drug court participants, and recovery support services through the provision of financial and technical assistance.

Program History

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
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<tr>
<td>2016</td>
<td>$17,500,000</td>
<td>50</td>
</tr>
</tbody>
</table>

Key Information and Tips
Total Funding: $48,000,000
Match: Not required
Solicitation date: April 30, 2018
Application due: June 5, 2018

- Funds may not be used to serve violent offenders unless the applicant is proposing a veterans treatment court Type B.

Awardee Profile
Richland County, ND
Amount: $218,547
Year: 2016

Funding was awarded to enhance existing court operations; expand court services for target populations that are not currently being served.

https://www.bja.gov/ProgramDetails.aspx?Program_ID=58
FEDERAL GRANT PROFILE

Department: U.S. Department of Justice
Agency: Office of Justice Programs

FY 2018 Opioid Affected Youth Initiative

Grant Overview

The purpose of this program is to support the development and implementation of an effective, data-driven, coordinated response that addresses the abuse of opioids and provides services to improve public safety and outcomes of children, youth, and their families impacted by the opioid crisis.

Program History

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>$6 million</td>
<td>6</td>
</tr>
</tbody>
</table>

Key Information and Tips

- **Total Funding:** $1,010,253
- **Award Range:** $1 million - $6 million
- **Match:** Not required but encouraged
- **Solicitation date:** June 1, 2018
- **Application due:** August 2, 2018
  - Funding is provided in two components.
  - Project periods are expected to last 36 months.
  - Applicants are encouraged to minimize conference meeting and training costs.


Awardee Profile

Tennessee Bureau of Investigation
Davidson County, TN

**AMOUNT:** $1,000,999
**YEAR:** 2018

The project will support the development of a statewide, data-driven response system to assist with the identification, prevention, treatment, enforcement, and deterrence of opioid use and its impact on the safety of youth and their families in Tennessee communities.
Department: U.S. Department of Justice
Agency: Office of Juvenile Justice and Delinquency Prevention

FY 2018 Drug Treatment Courts Program

Grant Overview
The purpose of this program is to provide resources to state, territorial, local, and tribal governments to enhance drug court programs for juveniles in the justice system with substance abuse problems, specifically those related to opioid abuse.

Program History

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>$5,000,000</td>
<td>10</td>
</tr>
<tr>
<td>2016</td>
<td>$1,950,000</td>
<td>9</td>
</tr>
</tbody>
</table>

Key Information and Tips

Total Funding: $12,100,000
Award Range: Varies by category
Match: 25 percent required
Solicitation date: May 21, 2018
Application due: June 21, 2018

- Project periods may span up to 48 months.
- There are three components to this program.


Awardee Profile

Center for Children and Family Futures, Inc.
Lake Forest, CA

Amount: $1,446,650
Year: 2016

Funding will support training and technical assistance that helps to develop, maintain, and enhance drug courts for substance-abusing adults who are involved with the family court due to child abuse and/or neglect issues.
**Department**: U.S. Department of Justice  
**Agency**: Office of Justice Programs

## FY 2018 Second Chance Act: Improving Reentry for Adults with Co-Occurring Substance Abuse and Mental Illness

### Grant Overview

The purpose of this program is to reduce recidivism and improve public safety and public health by providing screening, assessment, and pre-and post-release treatment for adults ages 18 and over with co-occurring substance abuse and mental disorders.

### Program History

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>$5,200,000</td>
<td>8</td>
</tr>
<tr>
<td>2016</td>
<td>$3,200,000</td>
<td>6</td>
</tr>
</tbody>
</table>

### Key Information and Tips

- **Total Funding**: $9,000,000  
- **Award Range**: Maximum award of $750,000  
- **Match**: Not required but encouraged  
- **Solicitation date**: May 2, 2018  
- **Application due**: June 18, 2018

- Applicants must certify that any treatment program is clinically appropriate and will provide comprehensive integrated substance abuse and mental illness treatment.

[https://www.bja.gov/funding/CSAMI18.pdf](https://www.bja.gov/funding/CSAMI18.pdf)

### Awardee Profile

**Cumberland County, ME**

- **Population**: 193,366  
- **Amount**: $649,836  
- **Year**: 2017

Cumberland County Project Reentry for Adult Offenders with Co-Occurring Disorders to reduce recidivism and provide pre- and post-release treatment for individuals.
Department: U.S. Department of Justice
Agency: Bureau of Justice Assistance

FY 2018 Comprehensive Opioid Abuse Site-Based Program

Grant Overview

This program aims to reduce opioid abuse and the number of overdose fatalities, as well as to mitigate the impacts on crime victims. The program also supports the implementation, enhancement, and proactive use of prescription drug monitoring programs to support clinical decision making and prevent the abuse and diversion of controlled substances.

Program History

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>$20 million</td>
<td>50</td>
</tr>
</tbody>
</table>

Key Information and Tips

- Total Funding: $34 million
- Award Range: Varies by category
- Match: Not required
- Solicitation date: May 8, 2018
- Application due: June 7, 2018

- Applicants may apply to one of the program’s six categories.


Awardee Profile

Erie County, NY

AMOUNT: $300,000
YEAR: 2017

The project aims to link individuals across the sequential intercept model to care. Funds will also be used to create an ongoing systematic geospatial analysis of law enforcement and EMS calls for service and the product that caused the overdose.
**Department:** U.S. Department of Justice  
**Agency:** Office of Justice Programs

### FY 2018 Strategies for Policing Innovation Grant Program

#### Grant Overview

The purpose of this program is to enable police agencies to identify and define their most pressing crime problems and institute lasting operational and organizational changes in their agencies that foster reliance on and effective use of evidence-based practices, data, and technology to address those problems.

#### Program History

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>$3,500,000</td>
<td>5</td>
</tr>
<tr>
<td>2017</td>
<td>$4,500,000</td>
<td>7</td>
</tr>
<tr>
<td>2016</td>
<td>$4,400,000</td>
<td>6</td>
</tr>
</tbody>
</table>

#### Key Information and Tips

- **Total Funding:** $3.5 million  
- **Award Range:** Maximum award of $700,000  
- **Match:** Not required but encouraged  
- **Solicitation date:** April 3, 2018  
- **Application due:** May 21, 2018

- Each award will have in place a special condition withholding all but $100,000, which will allow award recipients to establish an action plan within 90 days of the date of the initial funding release.

[https://www.bja.gov/funding/SPI18.pdf](https://www.bja.gov/funding/SPI18.pdf)

### Awardee Profile

**Lowell Police Department**  
Lowell, MA

- **Population:** 109,729  
- **Amount:** $700,000  
- **Year:** 2016

Lowell has developed the Community Opiate Outreach Program (CO-OP). CO-OP will additionally include services for children affected by opioid overdoses in their families through Project CARE (Child Assessment & Response Evaluation).
FY 2018 Innovative Prosecution Solutions for Combating Violent Crime and Illegal Opioids Grant Program

Grant Overview

The purpose of this program is to provide state, local, and tribal prosecutors with information, resources, and training and technical assistance (TTA) to develop effective strategies and programs to address violent crime and prosecute individuals responsible for homicides caused by illegal opioids.

Program History

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>$2.8 million</td>
<td>8</td>
</tr>
</tbody>
</table>

Key Information and Tips

- **Total Funding**: $2.2 million
- **Award Range**: Maximum award of $360,000
- **Match**: Not required
- **Solicitation date**: March 20, 2018
- **Application due**: April 24, 2018

- Eligible applicants are limited to state and local prosecutorial agencies.


Awardee Profile

Wayne County Prosecuting Attorney’s Office
Wayne County, MI

**AMOUNT**: $360,000
**YEAR**: 2018

Wayne County will develop a program to encourage prosecutors to use data in the development of violent crime strategies.
Department: U.S. Department of Justice
Agency: Office of Justice Programs

FY 2018 Justice and Mental Health Collaboration Grant Program

Grant Overview
The purpose of this program is to support cross-system collaboration to improve responses and outcomes for individuals with mental illness or co-occurring mental illness and substance abuse who come into contact with the justice system.

Program History

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>$5.9 million</td>
<td>15</td>
</tr>
<tr>
<td>2017</td>
<td>$9.9 million</td>
<td>55</td>
</tr>
</tbody>
</table>

Key Information and Tips

Total Funding: $23.75 million
Award Range: Varies based on category
Match: 20% of total project costs
Solicitation date: April 27, 2018
Application due: March 29, 2018

- Projects must be administered jointly by an agency responsible for criminal or juvenile justice activities and a mental health agency.

https://www.bja.gov/ProgramDetails.aspx?Program_ID=66

Awardee Profile

Sarpy County, ME
AMOUNT: $81,700
YEAR: 2018

Sarpy County received funding to implement a Law Enforcement Mental Health Planning Collaboration to assist a social worker with identifying gaps in service and connecting people who are experiencing a mental health crisis with community based services in an effort to divert from jail.
Department: U.S. Department of Justice
Agency: Office of Justice Programs

FY 2018 Innovations in Community-Based Crime Reduction Program

Grant Overview

The purpose of this program is to lead efforts to enhance the capacity of local and tribal communities to effectively target and address significant and violent crime issues in distressed, high-crime neighborhoods through collaborative cross-sector approaches that are linked with broader neighborhood development goals.

Program History

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>$8.9 million</td>
<td>9</td>
</tr>
<tr>
<td>2016</td>
<td>$4.7 million</td>
<td>5</td>
</tr>
</tbody>
</table>

Key Information and Tips

- Total Funding: $10 million
- Award Range: Maximum award of $1 million
- Match: Not required
- Solicitation date: March 13, 2018
- Application due: April 30, 2018

- Projects must consist of a planning phase to develop and complete a strategic, collaborative and community-oriented plan to reduce crime in a target neighborhood and an implementation phase of the plan.

https://www.bja.gov/ProgramDetails.aspx?Program_ID=70

Awardee Profile

Englewood Public Safety Taskforce
Englewood, IL
AMOUNT: $953,000
YEAR: 2018

The Englewood Taskforce was awarded funds to reshape neighborhood violence prevention with the overall goal of reducing neighborhood crime.
Department: U.S. Department of Justice
Agency: Office of Justice Programs

FY 2018 Research and Evaluation on Drugs and Crime Grant Program

Grant Overview
The purpose of this program is to support rigorous applied research on evidence-based tools, protocols and policies for state, tribal, and local law enforcement and other criminal justice agencies to address the funding agency’s current drug priorities.

Program History

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>$1.8 million</td>
<td>2</td>
</tr>
<tr>
<td>2017</td>
<td>$3.05 million</td>
<td>4</td>
</tr>
</tbody>
</table>

Key Information and Tips
- Total Funding: $2.5 million
- Match: Not required
- Solicitation date: February 9, 2018
- Application due: April 25, 2018

- The funding agency is especially interested in supporting research relevant to small, rural, and tribal jurisdictions.


Awardee Profile
Child Trends Incorporated
Montgomery, MD

- Population: 1.04 million
- Amount: $749,995
- Year: 2017

Funding was awarded to conduct a process evaluation of the Virginia Department of Juvenile Justice’s (DJJ) Continuum of Services Model (CSM). The goal of CSM is to increase their fairness and benefits of system involvement by reducing disparities in services in rural communities.
Department: U.S. Department of Justice  
Agency: Office of Justice Programs

FY 2018 Edward Byrne Memorial Justice Assistance Grant (JAG) Program: Local Solicitation

Grant Overview
The purpose of this program is to further the funding agency’s mission of assisting state, local, and tribal efforts to prevent or reduce crime and violence.

Program History

<table>
<thead>
<tr>
<th></th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>$60.4 million</td>
<td>789</td>
</tr>
<tr>
<td>2016</td>
<td>$84.06 million</td>
<td>1,010</td>
</tr>
</tbody>
</table>

Key Information and Tips

Total Funding: $84.5 million  
Match: Not required  
Solicitation date: July 20, 2018  
Application due: September 7, 2018

- Applicants must provide an opportunity for the public to comment on their application prior to its submission.  
- Eligibility is limited to units of local government that are on the FY 2018 JAG allocations list.

https://www.bja.gov/funding/JAGLocal18.pdf

Awardee Profile

County Police Department  
Henry, GA

AMOUNT: $26,351  
YEAR: 2016

The grantee used the funds to purchase unmarked police cruisers, computers, and other law enforcement equipment. The goals of the project were to enhance police investigations and officer safety.
Department: U.S. Department of Justice
Agency: Office of Justice Programs

FY 2018 Center for Court Innovation: Community Court Grant Program

Grant Overview
The purpose of this program is to support the development, enhancement, mentoring, and evaluation of problem-solving community courts that address underlying issues that lead to criminal behavior, and give justice system officials more meaningful options when handling lower-level offenses.

Program History

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>$2 million</td>
<td>10</td>
</tr>
</tbody>
</table>

Key Information and Tips
- **Total Funding:** $84.5 million
- **Match:** Not required
- **Solicitation date:** April 18, 2018
- **Application due:** May 30, 2018
  - Awards of less than $25,000 are two years in length.

Awardee Profile
Cleveland Municipal County
Cleveland, OH

- **AMOUNT:** $200,000
- **YEAR:** 2016

The Cleveland Municipal Court received $200,000 grant to start a “community court” that is aimed at providing alternatives to sending nonviolent offenders to jail.

Department: U.S. Department of Health and Human Services  
Agency: Substance Abuse and Mental Health Services Administration

**FY 2018 Drug-Free Communities (DFC) Support Program**

**Grant Overview**

The purpose of this program is to establish and strengthen collaboration to support the efforts of community coalitions working to prevent youth substance use.

**Program History**

<table>
<thead>
<tr>
<th></th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>$85.9 million</td>
<td>92</td>
</tr>
</tbody>
</table>

**Key Information and Tips**

- **Total Funding:** $15,000,000  
- **Award Range:** Maximum award of $125,000  
- **Match:** One-to-one nonfederal match required  
- **Solicitation date:** January 12, 2018  
- **Pre-application due:** March 29, 2018

- Eligible applicants are community-based coalitions addressing youth substance use that have never received an award through this program.  
- Project periods may be for up to five years.

https://www.samhsa.gov/grants/grant-announcements/sp-18-002

**Awardee Profile**

Franklin Common Council  
City of Franklin, VA

**AMOUNT:** $625,000  
**YEAR:** 2016

Part of the grant will fund a part-time employee position under the health department to help coordinate events to further the mission of preventing and reducing youth substance abuse.
Department: U.S. Department of Health and Human Services
Agency: Office of Minority Health

FY 2017 Empowered Communities for a Healthier Nation Initiative

Grant Overview

The purpose of this program is to combat opioid abuse, childhood and adolescent obesity, and serious mental illness in racial and ethnic minority and/or disadvantaged populations disproportionately affected by these diseases and conditions.

Program History

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>$5,227,156</td>
<td>15</td>
</tr>
</tbody>
</table>

Key Information and Tips

Total Funding: $5,227,156
Award Range: $300,000 - $350,000
Match: Not required.
Solicitation date: June 2, 2017
Pre-application due: August 1, 2017

- Each applicant must be comprised of a collaborative partnership between a research center, a community-based serving organization, and a local social service.

Awardee Profile

Mariposa Community Health Center, Inc.
Nogales, AZ

AMOUNT: $349,446
YEAR: 2017

Funding was awarded to target efforts to minorities most affected by the opioid crisis and to implement increased access to treatment and recovery services.

https://www.minorityhealth.hhs.gov/omh/browse.aspx?lvl=2&lvlid=95
**Department:** U.S. Department of Agriculture  
**Agency:** Rural Utilities Service (RUS)

## FY 2018 Distance Learning and Telemedicine Program

### Grant Overview

The purpose of this program is to provide access to education, training, and health care resources for rural Americans. Funding will support projects that encourage and improve telemedicine and distance learning services in rural areas through the use of telecommunications, computer networks, and related advanced technologies.

### Program History

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>$39.5 million</td>
<td>128</td>
</tr>
<tr>
<td>2016</td>
<td>$4 million</td>
<td>18</td>
</tr>
</tbody>
</table>

### Key Information and Tips

- **Total Funding:** $39,555,788  
- **Award Range:** $50,000 - $500,000  
- **Match:** 15% match required  
- **Solicitation date:** April 3, 2018  
- **Pre-application due:** June 4, 2018  
  - Special consideration is given to projects that propose to provide treatment and counseling services for opioid abuse.


### Awardee Profile

**Lincoln Community Hospital and Nursing Home**  
Lincoln County, CO  
**YEAR:** 2018  
**AMOUNT:** $265,622  
Funding will be awarded to improve medical services including behavioral health, post-operative care and care management for chronic conditions.
# State Only Eligibility Grants

State governments are eligible to receive funding under the following programs.

<table>
<thead>
<tr>
<th>Program</th>
<th>Local</th>
<th>State</th>
<th>Non-Profit</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY 2018 Community Oriented Policing Services (COPS): Anti-Heroin Task Force Program</td>
<td>✔</td>
<td></td>
<td></td>
</tr>
<tr>
<td>FY 2018 Enhancing Community Responses to the Opioid Crisis: Serving Our Youngest Crime Victims Program</td>
<td>✔</td>
<td>✔</td>
<td>✔</td>
</tr>
<tr>
<td>FY 2018 Paul Coverdell Forensic Science Improvement Grants Program</td>
<td>✔</td>
<td></td>
<td></td>
</tr>
<tr>
<td>FY 2018 Residential Substance Abuse Treatment (RSAT) for State Prisoners Program</td>
<td>✔</td>
<td></td>
<td></td>
</tr>
<tr>
<td>FY 2018 Second Chance Act: Statewide Adult Recidivism Reduction Strategic Planning Program</td>
<td>✔</td>
<td></td>
<td></td>
</tr>
<tr>
<td>FY 2018 Adult Reentry and Employment Strategic Planning Program</td>
<td>✔</td>
<td></td>
<td></td>
</tr>
<tr>
<td>FY 2018 Mentoring Opportunities for Youth Initiative</td>
<td>✔</td>
<td>✔</td>
<td></td>
</tr>
<tr>
<td>FY 2018 State Opioid Response Grants</td>
<td>✔</td>
<td></td>
<td></td>
</tr>
<tr>
<td>FY 2017 State Targeted Response to the Opioid Crisis Grants</td>
<td>✔</td>
<td></td>
<td></td>
</tr>
<tr>
<td>FY 2018 State Loan Repayment Program</td>
<td>✔</td>
<td></td>
<td></td>
</tr>
<tr>
<td>FY 2018 Screening, Brief Intervention, and Referral to Treatment</td>
<td>✔</td>
<td>✔</td>
<td></td>
</tr>
</tbody>
</table>
**Department:** U.S. Department of Justice  
**Agency:** Office of Community Oriented Policing Services (COPS)

### FY 2018 Community Oriented Policing Services (COPS): Anti-Heroin Task Force (AHTF) Program

**Grant Overview**

The purpose of this program is to advance public safety by supporting state law enforcement agencies to engage in, or supervise the investigation of, illicit activities related to the distribution of heroin, unlawful distribution of prescription opioids, or unlawful heroin or opioid traffickers through statewide collaboration.

### Program History

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>$12 million</td>
<td>8</td>
</tr>
<tr>
<td>2016</td>
<td>$9 million</td>
<td>6</td>
</tr>
</tbody>
</table>

### Key Information and Tips

**Total Funding:** $32,000,000  
**Award Range:** Maximum award of $3 million  
**Match:** Not required  
**Solicitation date:** April 27, 2018  
**Application due:** June 27, 2018

- An estimated 10 awards will be made through this program. The project period will span 24 months.


**Awardee Profile**

Vermont State Police, VT

**AMOUNT:** $1.3 million  
**YEAR:** 2017

Funding will be used for the hiring of five troopers and one analyst to compile a taskforce to help tackle the opioid epidemic affecting Vermont.
**Department:** U.S. Department of Justice  
**Agency:** Office of Justice Programs

**FY 2018 Enhancing Community Responses to the Opioid Crisis: Serving Our Youngest Crime Victims Program**

**Grant Overview**

The purpose of this program is to address an urgent gap in crime victim services related to the opioid epidemic and to expand upon existing or establishing new programs to provide services to children and youth who are victimized as a result of the opioid crisis.

**Program History**

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>$29.8 million</td>
<td>41</td>
</tr>
</tbody>
</table>

**Key Information and Tips**

- **Total Funding:** $26 million  
- **Award Range:** $300,000 - $750,000  
- **Match:** Not required  
- **Solicitation date:** March 30, 2018  
- **Application due:** July 10, 2018

- Funding is provided through two program components.


**Awardee Profile**

City of Worcester, MA

**Amount:** $184,508  
**Year:** 2018

The City of Worcester received funding in order to implement strategies to counter the opioid epidemic using public education and youth awareness programs.
Department: U.S. Department of Justice  
Agency: Office of Justice Programs

FY 2018 Paul Coverdell Forensic Science Improvements Grant Program

Grant Overview

The purpose of this program is to assist States in improving the quality and timeliness of forensic science and medical examiner/coroner’s office services, including services provided by laboratories operated by States and/or units of local government.

Program History

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>$10.6 million</td>
<td>62</td>
</tr>
<tr>
<td>2016</td>
<td>$11.9 million</td>
<td>74</td>
</tr>
</tbody>
</table>

Key Information and Tips

Total Funding: $27 million  
Award Range: Minimum award of $270,000  
Match: Not required  
Solicitation date: February 9, 2018  
Application due: April 25, 2018

- Eligible applicants are limited to States.


Awardee Profile

Governor’s Office of Emergency Services  
Sacramento, CA  
AMOUNT: $934,997  
YEAR: 2017

The California Office of Emergency Services will provide grant funding to each qualifying forensic laboratory to supplement the internal and external continuing education needs of that laboratory’s complement of qualifying forensic scientists.
Department: U.S. Department of Justice
Agency: Bureau of Justice Assistance

FY 2018 Residential Substance Abuse Treatment (RSAT) for State Prisoners Program

Grant Overview
The purpose of this program is to support the development and implementation of residential substance abuse treatment programs in state, local, and tribal correctional and detention facilities, and to create and maintain community reintegration services for individuals after they are released from incarceration.

Program History

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>$218,576,612</td>
<td>121</td>
</tr>
</tbody>
</table>

Key Information and Tips

- Total Funding: $12 million
- Match: 25% match required
- Solicitation date: March 2, 2018
- Application due: June 18, 2018
- Applicants must provide a nonfederal match of at least 25 percent of the total project cost using cash or in-kind contributions.

https://www.bja.gov/ProgramDetails.aspx?Program_ID=79

Awardee Profile

Ohio Office of Criminal Justice Services
Franklin, OH

AMOUNT: $353,778
YEAR: 2016

The Ohio Office of Criminal Justice Services will use the RSAT funds to implement up to three types of programs: residential, jail-based, and aftercare.
**Department:** U.S. Department of Justice  
**Agency:** Bureau of Justice Assistance

## FY 2018 Second Chance Act: Statewide Adult Recidivism Reduction Strategic Planning Program

### Grant Overview

The purpose of this program is to assist state teams in planning activities to develop comprehensive, collaborative, and multisystemic strategic plans that help facilities the successful reintegration of individuals returning from incarceration to their communities.

### Program History

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>$3 million</td>
<td>3</td>
</tr>
</tbody>
</table>

### Key Information and Tips

- **Total Funding:** $800,000  
- **Award Range:** Maximum award of $100,000.  
- **Match:** 50% match required  
- **Solicitation date:** June 4, 2018  
- **Application due:** July 5, 2018

[https://www.bja.gov/funding/SCASRR18.pdf](https://www.bja.gov/funding/SCASRR18.pdf)

### Awardee Profile

**Delaware Correctional Reentry Continuum Statewide Recidivism Reduction Implementation**  
New Castle County, DE  

**AMOUNT:** $509,471  
**YEAR:** 2018

This project seeks a minimum 10% reduction in the recommitment of 50.4% within the first year through reducing the state’s drivers of recidivism.
Department: U.S. Department of Justice
Agency: Bureau of Justice Assistance

FY 2018 Adult Reentry and Employment Strategic Planning Program

Grant Overview

The purpose of this program is to improve the ability of reentering offenders to secure employment through the development of strategic plans that are comprehensive, collaborative, and multisystemic.

Program History

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>$3.5 million</td>
<td>4</td>
</tr>
</tbody>
</table>

Key Information and Tips

Total Funding: $1.2 million
Award Range: Maximum award of $200,000
Match: Not required but encouraged
Solicitation date: May 2, 2018
Application due: June 18, 2018

- The funding agency invites joint applications involving two or more entities.

https://www.bja.gov/funding/SCAEMP18.pdf

Awardee Profile

Washington, D.C.
Department of Corrections

AMOUNT: $100,000
YEAR: 2017

The District of Columbia intends to include a targeted reduction rate of 10% per year for five years.
Department: U.S. Department of Justice
Agency: Office of Justice Programs

FY 2018 Mentoring Opportunities for Youth Initiative

Grant Overview
The Mentoring Opportunities for Youth Initiative support applicant organizations to strengthen and/or expand their existing mentoring activities with active chapters or sub awardees and/or other mentoring organizations.

Program History

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>$60.7 million</td>
<td>20</td>
</tr>
<tr>
<td>2016</td>
<td>$76.2 million</td>
<td>22</td>
</tr>
</tbody>
</table>

Key Information and Tips
Total Funding: Unspecified
Award Range: Varies by category
Match: Not required
Solicitation date: May 15, 2018
Application due: June 28, 2018

- The funding agency strongly emphasizes the utilization of evidence-based programs and practices that can demonstrate their effectiveness by causal evidence generally obtained through one or more outcome evaluations.

https://www.ojjdp.gov/funding/FundingDetail.asp?fi=361

Awardee Profile
Boys and Girls Club of America
Fulton, GA

AMOUNT: $25 million
YEAR: 2015

The Boys & Girls Clubs of America received funding through Category 1. The project was intended to address factors that can lead to delinquency or problem behaviors and promote positive outcomes and reduce risk factors for youth at-risk.
Department: U.S. Department of Health and Human Services
Agency: Substance Abuse and Mental Health Services Administration

FY 2018 State Opioid Response Grants

Grant Overview
The purpose of this program is to address the opioid crisis by increasing access to medication-assisted treatment (MAT) using the three U.S. Food and Drug Administration (FDA)-approved medications for the treatment of opioid use disorder (OUD), reducing unmet treatment need, and reducing opioid overdose-related deaths through the provision of prevention, treatment, and recovery activities for OUD.

Program History

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>$485,000,000</td>
<td>59</td>
</tr>
</tbody>
</table>

Key Information and Tips

Total Funding: $930,000,000
Match: Not required.
Solicitation date: June 14, 2018
Pre-application due: August 13, 2018

- A total of $142 million in additional funding will be set aside for the ten states with the highest morality rates related to drug poisoning deaths.

Awardee Profile
The State of Georgia

AMOUNT: $11,782,710
YEAR: 2017

The State of Georgia was awarded funding in order to increase local access to medication-assisted treatment.

https://www.samhsa.gov/grants/grant-announcements/ti-18-015
Department: U.S. Department of Health and Human Services
Agency: Substance Abuse and Mental Health Services Administration

**FY 2017 State Targeted Response to the Opioid Crisis Grants**

**Grant Overview**

The purpose of this program is to address the opioid crisis by increasing access to treatment, reducing unmet treatment need, and reducing opioid overdose-related deaths through the provision of prevention, treatment, and recovery activities for opioid use disorder (OUD).

**Program History**

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>$485,000,000</td>
<td>56</td>
</tr>
</tbody>
</table>

**Key Information and Tips**

- **Total Funding:** $485 million
- **Match:** Not required
- **Solicitation date:** December 14, 2016
- **Pre-application due:** February 17, 2017

- Applicants currently receiving opioid-related funding from other federal programs are eligible; however, activities must be coordinated to eliminate duplication of services and programs.

https://www.samhsa.gov/grants/grant-announcements/ti-17-014

**Awardee Profile**

State of Delaware

**AMOUNT:** $4 million  
**YEAR:** 2017

The funds will be used to expand Delaware’s system treatment capacity and to improve the access and effectiveness of opiate-related treatment for individuals battling with opioid usage.
Department: U.S. Department of Health and Human Services  
Agency: Health Resource and Services Administration (HRSA)

FY 2018 State Loan Repayment Program

Grant Overview

The purpose of this program is to improve access to primary health services for underserved communities and individuals by assisting the 50 states, the District of Columbia, and the U.S. territories in operating their own state educational loan repayment programs for primary care providers working in health professional shortage areas (HPAs) within their state.

Program History

This is a pass-through program, where states receive funding from the federal government to then award to applicants.

Key Information and Tips

- Total Funding: $15,500,000
- Award Range: $80,000 - $1 million
- Match: One-to-one match of total award amount.
- Solicitation date: February 28, 2018
- Pre-application due: March 7, 2018

Applicants are encouraged to consider how program funds might be used to support the clinical priorities of addressing opioid abuse and mental health conditions.

https://nhsc.hrsa.gov/loan-repayment/state-loan-repayment-program/index.html

Awardee Profile

Since this a pass-through program, awardee profiles vary based on each state’s competitive loan repayment program.
Department: U.S. Department of Health and Human Services
Agency: Substance Abuse and Mental Health Services Administration

FY 2018 Screening, Brief Intervention, and Referral to Treatment Program

Grant Overview

The purpose of this program is to implement screening, brief intervention, and referral to substance abuse treatment services for adolescents and adults in primary care and community health settings for substance misuse and substance use disorders (SUDs).

Program History

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>$7.96 million</td>
<td>8</td>
</tr>
</tbody>
</table>

Key Information and Tips

Total Funding: $7,960,000
Match: Not required
Solicitation date: December 22, 2017
Pre-application due: February 21, 2018

- Awards must primarily be used to support direct services. This includes providing screening, brief intervention, and referral and linkage to specialty treatment for diverse at-risk populations.

https://www.samhsa.gov/sbirt

Awardee Profile

Alabama State Department of Mental Health
Montgomery, AL

AMOUNT: $1,090,326
YEAR: 2017

The funding will be used to increase the department’s system of referral for substance abuse treatment services.
Non-Profit Only Eligibility Grants

Non-profit organizations are eligible to receive funding under the following programs.

<table>
<thead>
<tr>
<th>Program</th>
<th>Local</th>
<th>State</th>
<th>Non-Profit</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY 2018 Second Chance Act: Comprehensive Community-Based Adult Reentry Programs</td>
<td></td>
<td></td>
<td>✓</td>
</tr>
<tr>
<td>FY 2018 Infant and Early Childhood Mental Health Grant Program</td>
<td></td>
<td></td>
<td>✓</td>
</tr>
<tr>
<td>FY 2019 Advanced Nursing Education Workforce Program</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>FY 2019 Rural Health Network Development Planning Program</td>
<td></td>
<td></td>
<td>✓</td>
</tr>
<tr>
<td>FY 2019 Small Rural Hospital Improvement Program</td>
<td></td>
<td></td>
<td>✓</td>
</tr>
<tr>
<td>FY 2019 Rural Communities Opioid Response Program (RCORP): Planning</td>
<td></td>
<td></td>
<td>✓</td>
</tr>
<tr>
<td>FY 2018 Comprehensive Addiction and Recovery Act (CARA) Community-Based Coalition Enhancement Grants to Address Local Drug Crises</td>
<td></td>
<td></td>
<td>✓</td>
</tr>
<tr>
<td>FY 2018 Improving Access to Overdose Treatment</td>
<td></td>
<td></td>
<td>✓</td>
</tr>
</tbody>
</table>
Department: U.S. Department of Justice  
Agency: Bureau of Justice Assistance

FY 2018 Second Chance Act: Comprehensive Community-Based Adult Reentry Programs

Grant Overview

The purpose of this program is to promote the safe and successful community reintegration of adults who have been incarcerated by supporting nonprofit organizations and Indian tribes seeking to implement or expand on reentry programs that demonstrate strong partnerships with corrections, parole, probation, law enforcement, and other reentry service providers.

Program History

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>$10 million</td>
<td>12</td>
</tr>
<tr>
<td>2017</td>
<td>$9,815,487</td>
<td>10</td>
</tr>
</tbody>
</table>

Key Information and Tips

- **Total Funding:** $10 million  
- **Award Range:** varies by category  
- **Match:** Not required but recommended  
- **Solicitation date:** March 9, 2018  
- **Applications due:** May 1, 2018

- Special consideration will be given to applicants that operate out of a rural area of the country and serve a population returning to a rural community.

https://www.bja.gov/funding/CommunityReentry18.pdf

Awardee Profile

Father’s Support Center  
St. Louis, MO  
**AMOUNT:** $1,000,000  
**YEAR:** 2017

Fathers Support Center will develop a comprehensive reentry program for individuals at medium to high risk of reoffending, returning to St. Louis County and City of St. Louis.
Department: U.S. Department of Health and Human Services
Agency: Substance Abuse and Mental Health Services Administration

FY 2018 Infant and Early Childhood Mental Health Grant Program

Grant Overview

The purpose of this program is to improve outcomes for children who are at risk for, show early signs of, or have been diagnosed with a mental illness, including a serious emotional disturbance (SED).

Program History

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>$4,879,908</td>
<td>10</td>
</tr>
</tbody>
</table>

Key Information and Tips

Total Funding: $4,690,136
Award Range: up to $500,000
Match: 10%
Solicitation date: April 30, 2018
Application due: June 29, 2018

- Applicants must demonstrate that at least one mental health treatment provider organization with experience providing clinical services for at least two years as of date of the application is involved in the project.

https://www.samhsa.gov/grants/grant-announcements/sm-18-018

Awardee Profile

A list of previous awardees can be found here.
**Department:** U.S. Department of Health and Human Services  
**Agency:** Health Resources and Services Administration

**FY 2019 Advanced Nursing Education Workforce Program**

*Grant Overview*

The purpose of this program is to support innovative academic-practice partnerships to prepare primary care advanced practice registered nursing students through academic and clinical training for practice with a focus on rural and underserved populations.

*Program History*

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>$11.3 million</td>
<td>19</td>
</tr>
</tbody>
</table>

*Key Information and Tips*

- **Total Funding:** $37,250,000  
- **Match:** No  
- **Solicitation date:** October 19, 2018  
- **Application due:** January 8, 2019

- Applicants are encouraged to address mental health/combating the opioid crisis.


*Awardee Profile*

University of Arizona  
Tucson, AZ  
**AMOUNT:** $688,634  
**YEAR:** 2017

The purpose of this project is to increase the number of family, pediatric, and psychiatric mental health nurse practitioners (NP) prepared to meet the primary care needs of Arizona’s underserved communities and populations.
**Department:** U.S. Department of Health and Human Services  
**Agency:** Health Resources and Services Administration (HRSA)

**FY 2019 Rural Health Network Development Planning Program**

**Grant Overview**

The purpose of this program is to support the planning and development of rural health care networks that will expand access to care, increase the use of health information technology, explore alternative health care delivery models, and continue to achieve quality health care across the continuum of care from prevention and wellness to acute and long-term care.

**Program History**

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>$14,435,372</td>
<td>51</td>
</tr>
<tr>
<td>2017</td>
<td>$14,603,343</td>
<td>50</td>
</tr>
</tbody>
</table>

**Key Information and Tips**

- **Total Funding:** $2,200,000  
- **Award Range:** up to $100,000  
- **Match:** Not required  
- **Solicitation date:** August 28, 2018  
- **Next Due:** November 30, 2018

- The funding agency suggests that this program create an opportunity to address clinical priorities of mental health, particularly opioid use disorder.

https://www.hrsa.gov/ruralhealth/programopportunities/fundingopportunities/?id=820ff0a2-594f-4944-81b4-54365531cab1
Department: U.S. Department of Health and Human Services
Agency: Health Resources and Services Administration

FY 2019 Small Rural Hospital Improvement Program

Grant Overview
The purpose of this program is to help small rural hospitals with 49 beds or fewer implement quality and operational improvement efforts aligned with value-based care.

Program History

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>$27 million</td>
<td>47</td>
</tr>
</tbody>
</table>

Key Information and Tips
Total Funding: $18 million
Award Range: up to $12,000 per year
Match: Not required
Solicitation date: October 1, 2018
Pre-application due: January 3, 2019

- Funds will be prioritized by Critical Access Hospitals
- Network/consortia development has been a long-standing program priority to assist resource and knowledge sharing throughout the SHIP

Awardee Profile
University of Arizona Center for Rural Health
Phoenix, AZ

AMOUNT: $348,000
YEAR: 2016

The grants supports training and quality data collection training, Hospital Consumer Assessment of Healthcare Providers and Systems, pharmacy services, disease registry usage training, telemedicine mobile health equipment, and revenue cycle management training and implementation.

https://www.hrsa.gov/ruralhealth/programopportunities/fundingopportunities/?id=c373380d-bd12-47d7-82b4-6c0466b5c766
Department: U.S. Department of Health and Human Services
Agency: Health Resources and Services Administration

**FY 2019 Rural Communities Opioid Response Program - Planning**

**Grant Overview**

The overall goal of RCORP-Planning is to reduce the morbidity and mortality associated with opioid overdoses in high-risk rural communities by multi-sector consortiums planning to strengthen their organizational and infrastructural capacity to address prevention, treatment, and recovery.

**Program History**

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>$19 million</td>
<td>95</td>
</tr>
</tbody>
</table>

**Key Information and Tips**

- **Total Funding:** $24 million
- **Award Range:** $200,000 maximum
- **Match:** Not Required
- **Solicitation date:** November 15, 2018
- **Proposal due:** January 15, 2018

- Award recipients are encouraged to leverage and coordinate their OUD activities with other federal, state, and local OUD resources during the period of performance.
- The applicant organization must be part of a group of entities that have committed to forming a consortium or are part of an established consortium.

**Awardee Profile**

University of North Dakota, Center for Rural Health

**AMOUNT:** $200,000

**YEAR:** 2018

The University of North Dakota Center for Rural Health is working with consortium members in North Dakota to develop and strengthen multi sector collaborations that will lead to targeted interventions addressing specific opioid use disorder (OUD) prevention, treatment, or recovery needs in high-risk rural North Dakota communities.

[https://www.hrsa.gov/ruralhealth/programopportunities/fundingopportunities/?id=35ee358e-d42f-4c7a-ba6e-d71f228eb1a9](https://www.hrsa.gov/ruralhealth/programopportunities/fundingopportunities/?id=35ee358e-d42f-4c7a-ba6e-d71f228eb1a9)
FEDERAL GRANT PROFILE

Department: U.S. Department of Health and Human Services
Agency: Substance Abuse and Mental Health Services Administration

FY 2018 Comprehensive Addiction and Recovery Act (CARA) Community-Based Coalition Enhancement Grants to Address Local Drug Crises

Grant Overview
The purpose of this program is to establish and strengthen collaboration to support the efforts of community coalitions working to prevent youth substance use.

Program History

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>$2,750,000</td>
<td>55</td>
</tr>
<tr>
<td>2016</td>
<td>$5,000,000</td>
<td>45</td>
</tr>
</tbody>
</table>

Key Information and Tips

- **Total Funding:** $2,750,000
- **Award Range:** up to $50,000 per year
- **Match:** Not required
- **Solicitation date:** November 29, 2017
- **Pre-application due:** January 29, 2018

- Eligible applicants are domestic public and private nonprofit entities that are current or former award recipients of the DHHS’s Drug-Free Communities Support Program.

https://www.samhsa.gov/grants/grant-announcements/sp-18-001

Awardee Profile

City of Santa Fe, NM

- **AMOUNT:** $298,594
- **YEAR:** 2017

This grant is being used to implement the Santa Fe Opioid Overdose Outreach Project to address increasing opioid overdose rates in the region.
Department: U.S. Department of Health and Human Services
Agency: Substance Abuse and Mental Health Services Administration

FY 2018 Improving Access to Overdose Treatment

Grant Overview
The purpose of this program is to expand access to Food and Drug Administration (FDA)-approved drugs or devices for emergency treatment of known or suspected opioid overdose.

Program History

<table>
<thead>
<tr>
<th></th>
<th>Total Funding</th>
<th># of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>$1,000,000</td>
<td>5</td>
</tr>
<tr>
<td>2017</td>
<td>$1,000,000</td>
<td>N/A</td>
</tr>
</tbody>
</table>

Key Information and Tips

Total Funding: $1,000,000
Award Range: up to $200,000
Match: Not required.
Solicitation date: April 5, 2018
Pre-application due: June 4, 2018

- Project periods may last up to five years.

Applicants are expected to develop a behavioral health disparities impact statement no later than 60 days after the award.

https://www.samhsa.gov/grants/grant-announcements/sp-18-006

Awardee Profile
Odyssey House Louisiana, Inc.
New Orleans, LA

AMOUNT: $1,000,000
YEAR: 2009

Odyssey House Louisiana will serve African American and Latino/a youth and young adults ages 13-24 in New Orleans. The project will combine education and awareness programs, social marketing campaigns, and HIV and viral hepatitis testing services in non-traditional settings with substance abuse and HIV prevention programming for the target population.
Opportunities to Watch For

H.R. 6, SUPPORT for Patients and Communities Act

H.R. 6 was signed into law (PL 115-271) on October 24, 2018, and provided future opportunities for opioid funding programs. A detailed summary of the bill can be found here. Specific sections of H.R. 6 authorize funding for opportunities related to opioid and drug abuse:

Section 3203.

This section of H.R. 6 authorizes the Secretary of Health and Human Services (HHS) to establish a grant program under which the Secretary of HHS may make grants to accredited schools of allopathic medicine or osteopathic medicine and teaching hospitals located in the United States to support the development of curricula that meet the requirements of the Controlled Substances Act. $4,000,000 is authorized to be appropriated for grants under this subsection for each of fiscal years 2019 through 2023.

Section 6052.

Sec. 6052 authorizes the Secretary of HHS, through the Centers for Medicare & Medicaid Services, award grants, contracts, or cooperative agreements to eligible entities through technical assistance to educate and provide outreach to outlier prescribers of opioids about best practices for prescribing opioids; to educate and provide outreach to outlier prescribers of opioids about non-opioid pain management therapies; and to reduce the amount of opioid prescriptions prescribed by outlier prescriber of opioids.

Eligible applicants are any organizations that provide technical assistance to health care professionals on a State or regional basis. $75,000,000 shall be available from the Federal Supplementary Trust Fund of the Social Security Act to remain available until expended.

Section 7011.

This section authorizes the Secretary of HHS to award grants to Federal, state, and local agencies to improve coordination between public health laboratories and laboratories operated by law enforcement agencies, such as Customs and Border Protection and the Drug Enforcement Administration, to improve detection of synthetic opioids, including fentanyl and its analogues.

There is authorized to be appropriated $15,000,000 for each of fiscal years 2019 through 2023.

Section 7102.

Under this section, the Secretary of HHS shall award 3-year grants to eligible entities, in coordination with State agencies responsible for carrying out substance use disorder prevention and treatment programs, to carry the following activities:

- Prevention of substance misuse and abuse by children, adolescents, and young adults;
- Recovery support services for children, adolescents, and young adults, which may include counseling, job training, linkages to community-based services, family support groups, peer monitoring, and recovery coaching;
- Treatment or referrals for treatment of substance use disorders, which may include the use of medication-assisted treatment.

Special consideration will be given to unique needs of tribal, urban, suburban, and rural populations. There is authorized to be appropriated $10,000,000 for each fiscal years 2019 through 2023.

Section 7134.

The Secretary of HHS, under this section, is authorized, in coordination with the Assistant Secretary for Mental Health and Substance Use, to award grants to State educational agencies, local educational agencies, and Indian tribes and tribal organizations for the purpose of increasing student access to evidence-based trauma support services and mental health care by developing innovative initiatives, activities, or programs to link local school systems with local trauma-informed support and mental health systems, including those under the Indian Health Services.

There is authorized to be appropriated $50,000,000 for each of fiscal years 2019 through 2023.

Section 7183.

The Secretary of HHS, in consultation with the Secretary of Labor, shall establish a program to support individuals in substance use disorder treatment and recovery to live independently and participate in the workforce under this section. The Secretary shall award grants to carry out evidence-based programs to help individuals in substance use disorder treatment and recovery to live independently and participate in the workforce.

Eligible entities for this program would be an entity that offers treatment or recovery services for individuals with substance use disorders, and partners with one or more local or State stakeholder. $5,000,000 for each of fiscal years 2019 through 2023 is authorized to be appropriated.

Section 8041.

Under this section, the Secretary of Labor shall carry out pilot program to address economic and workforce impacts associated with a high rate of a substance use disorder. The Secretary shall make grants, on a competitive basis, to eligible entities to enable entities to make subgrants to local boards to address the economic and workforce impacts associated with a high rate of substance use disorder. The grant range shall be $500,000 - $5,000,000 for a fiscal year. Grants are targeted to provide coordinated job training and treatment services to individuals in affected communities with opioid or substance use disorder, and to support the treatment of impacted areas. $100,000,000 is authorized for this program.

Section 8062.

This section authorizes the Appalachian Regional Commission to provide technical assistance in the form of grants to individuals and entities in the Appalachian region for projects and activities to address drug and opioid abuse.
2019 Draft Federal Agenda

Mayor
William C. Dusch

Council Member, District 4
JC McKenzie

Council Member, District 1
Samuel Leder

Council Member, District 5
Terry Crawford

Council Member, District 2
W. Brian King

Council Member, District 6
Jennifer Parsley

Council Member, District 3
Ella Mae Small

Council Member, District 7
John Sweat, Jr.

Approved by Mayor and Council on DATE
Prepared in coordination with The Ferguson Group, LLC

35 CABARRUS AVE. W
CONCORD, NC 28025
(704) 920-5215
## 2019 Federal Priorities

<table>
<thead>
<tr>
<th>Transportation</th>
<th>Action Item:</th>
</tr>
</thead>
</table>
| **Concord-Padgett Regional Airport** | Ensure projects that are included on FAA’s Work Plan maintain priority and funding.  
Support full funding for the contract tower program in FY 2020 budget and appropriations.  
Support provision in FAA Reauthorization law that allows small airports to use Airport Improvement Program (AIP) funds for tower projects.  
Ensure FAA’s AIP funds can be used for remote tower operations.  
Oppose efforts to privatize air traffic control operations.  
Highlight the need to prioritize non-hub airports, which do not collect passenger facility charges (PFCs), yet need to maintain commercial service.  
Work with TSA to become an approved gateway airport and participating Fixed Based Operator in the TSA’s DCA Access Standard Security Program into Washington Reagan National Airport. |

| **Rider Transit** | Support increased funding for FTA programs in FAST Act reauthorization and annual appropriations.  
Support efforts to secure discretionary funding for system needs, including funds to implement the City’s long-range transportation plan.  
Assess and support transit options around the light rail, Concord Mills, the speedway, and the airport.  
Maintain special operations cap (100 bus rule) in FAST Act reauthorization.  
Pursue change to federal policy that does not allow FTA funds to be used to purchase buses from the General Services Administration; doing so would streamline procurement. |

| **Additional Transportation Priorities** | Support continued funding for DOT’s Congestion Mitigation and Air Quality Program, which is used for the City’s intersection projects.  
Explore opportunities to address sidewalk gaps using federal Transportation Alternatives Program (TAP) and Safe Routes to School funds. |
### Energy and Environment

**Action Item:**

<table>
<thead>
<tr>
<th>Water Infrastructure</th>
<th>Monitor federal funding options for infrastructure projects, such as sewer and waterline rehabilitation/replacement, water treatment upgrades to meet new treatment standards, storm water treatment facility construction.</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Monitor the status of the EPA/Corps' proposed rule on &quot;Waters of the U.S.&quot;</td>
</tr>
<tr>
<td></td>
<td>Monitor and report on EPA’s Lead and Copper Rule revisions.</td>
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<tr>
<td>Brownfields</td>
<td>Review potential brownfield locations and monitor EPA funding opportunities.</td>
</tr>
</tbody>
</table>

### Public Safety

**Action Item:**

<table>
<thead>
<tr>
<th>Concord Police Department</th>
<th>Monitor funding opportunities for various law enforcement technology (skytower, mobile field force equipment) and hiring needs.</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Explore opportunities to secure funds from the Republican National Convention for the 2020 Convention in Charlotte.</td>
</tr>
<tr>
<td></td>
<td>Monitor funding opportunities to help support the Public Safety Complex, including the indoor firearms range and firearms simulator.</td>
</tr>
<tr>
<td>Concord Fire Department</td>
<td>Pursue federal assistance for department needs through FEMA’s SAFER Grant Program and Fire Prevention and Safety Grant Program.</td>
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<tr>
<td></td>
<td>Support firefighter cancer registry and other health and wellness legislation.</td>
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<td></td>
<td>Support technical correction to Fire Sprinkler Incentive Act.</td>
</tr>
</tbody>
</table>

### Housing

**Action Item:**

<table>
<thead>
<tr>
<th>Housing Department</th>
<th>Pursue federal assistance for department needs, including funds from the following HUD programs: FSS Services Coordinator Grant, Resident Opportunity and Self Sufficiency Program, Emergency Safety and Security Grant, Lead-Based Paint Capital Fund Program, Mainstream Voucher Program, Family Unification Program through the Housing Choice Voucher Program, Project Safe Neighborhood, and Good Neighbor Next Door.</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Support HUD VASH Program</td>
</tr>
</tbody>
</table>
### Parks and Recreation

**Action Item:**

<table>
<thead>
<tr>
<th>Future Park Sites</th>
<th>Pursue federal assistance to secure land for future park site.</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Support permanent authorization of Land and Water Conservation Fund.</td>
</tr>
</tbody>
</table>

**Open Space and Connectivity Plan**

| Pursue federal assistance to implement parts of the City's Open Space and Connectivity Plan. |

**Greenways**

| Pursue federal assistance for greenway system, including Irish Buffalo Creek and Hector Henry Greenway. |
| Work with NC Division of Parks and Recreation to secure funds through the Recreational Trails Program, and with the Cabarrus-Rowan MPO to secure transportation enhancement funds. |

### Other Priorities

**Action Item:**

<table>
<thead>
<tr>
<th>Broadband</th>
<th>Monitor and report on legislative and Administrative (FCC) efforts to accelerate broadband deployment and preempt local authority on ROW and land use decisions, as well as fees for pole attachments.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Opportunity Zones</td>
<td>Monitor and report on federal guidance related to the Department of Treasury’s Opportunity Zones and how they can be used to expand affordable housing and commercial development.</td>
</tr>
<tr>
<td>Financing</td>
<td>Support tax-exempt municipal bonds and advance refunding bonds.</td>
</tr>
<tr>
<td>Infrastructure Package</td>
<td>Monitor and report on Administration's infrastructure package and resulting legislation.</td>
</tr>
<tr>
<td>Labor Standards</td>
<td>Monitor and report on any changes to Department of Labor overtime rules.</td>
</tr>
<tr>
<td>FY 2020 Budget and Appropriations</td>
<td>Support full funding for priority federal programs.</td>
</tr>
</tbody>
</table>
January 28, 2019

TO: Lane Bailey, City Manager
FR: Leslie Mozingo
RE: Services Provided to CCOG’s Members Compared to Individual Contracts for Services

SERVICES TO CCOG AND MEMBERS:
- Monitor and report on congressional legislative activity that results in new grants forthcoming;
- Provide regular Grant Alerts and quarterly Grants Forecast;
- Review federal grant applications (with enough notice) to make them more competitive or provide advice in advance of submittal;
- Generate congressional support for CCOG grants and advise members on process, contacts, debriefings, etc.;
- Participate in grant workshops hosted by CCOG;
- Develop strategies on regional priorities identified by CCOG;
- Communicate with congressional offices and federal agencies for CCOG / regional priorities;
- Schedule and attend advocacy meetings with congressional delegation regarding CCOG priorities, with opportunity for local participants to build and maintain relationships and discuss their issues; and
- Prepare members attending CCOG advocacy meetings in advance, provide information packets and briefing materials to congressional offices, draft talking points, and all follow-up needed.

ADDITIONAL CONTRACTUAL SERVICES:
- Meet with local departments, management and leaders to identify local priorities and projects;
- Prepare Federal Action Plan for approval by elected body;
- Develop strategies on local priorities and projects;
- Research and report on grant resources that fit identified projects;
- Meet with department leaders to advance competitive grant ideas;
- Communicate with congressional offices and federal agencies on local priorities and projects;
- Schedule and attend advocacy meetings specific to local needs, including, but not limited to, full itineraries for DC fly-ins and/or local meetings during congressional recess periods; and
- Prepare elected officials and staff leadership from the locality for meetings in advance, provide information packets and briefing materials to congressional offices on project specifics, draft talking points, and all follow-up needed.

Primary difference is for direct service to and for a locality on multiple specific projects that benefit mostly that locality versus through CCOG on regional priorities, with the exception of the grants work provided to CCOG localities as a benefit of membership. Therefore, if a CCOG member community needs mostly grants identified and advice on certain grants, then it does not need anything beyond what is already available through CCOG membership. If seeking additional, continuous advocacy help for specific projects and several grants, a Federal Action Plan, and/or a separate full itinerary when traveling to Washington, DC, then a separate contract with me for those services should be considered (i.e. Statesville).

With contract clients, I also work to help coordinate their needs with the services CCOG provides to help ensure they are maximizing the value of what is available to them through their CCOG membership.

www.strategics.consulting
Additionally, I am able to meet in person with management and leadership far more frequently than most Washington advocates because of the close proximity of my NC office. I also have a DC office on Capitol Hill located in the Hall of States, which is the same building as the NC Governor’s DC office. (See chart below for additional comparisons.)

In summary, I am a problem solver and I am known for thinking more creatively on how to solve those problems using my knowledge, expertise and professional contacts built during 30 years in the business.

- Example: Currently working on two Salisbury issues as a result of CCOG membership -- HUD MSA problem and a potential grant for the redevelopment of the historic Empire Hotel.
- Example: County CCOG member’s urgent contamination issue where I was able to help solve the problem quickly and save them over $500,000 versus City CCOG member’s separate contract to work on long-term transportation infrastructure projects and other local priorities.

See fees page. Customized contracts are also available. The fees provided in the chart below are based on my current contract with another CCOG member for services that I assume are similar to what the City of Salisbury is seeking versus public records of others providing similar services.

### Comparison

<table>
<thead>
<tr>
<th>STRATEGICS</th>
<th>OTHERS</th>
</tr>
</thead>
<tbody>
<tr>
<td>$3,000 / month</td>
<td>$6,000 / month</td>
</tr>
<tr>
<td>$200 / hour</td>
<td>$400 - $800 / hour depending on title</td>
</tr>
<tr>
<td>No extra fees</td>
<td>Bills extra for subscriptions, long-distance calls, cell phone service, copies (+ for color), travel, hotels, meals, . . .</td>
</tr>
<tr>
<td>DC Office – Capitol Hill</td>
<td>DC Office – location varies by firm</td>
</tr>
<tr>
<td>NC Office – close proximity</td>
<td></td>
</tr>
<tr>
<td>Experience with NC localities</td>
<td>Experience with NC localities - varies by firm</td>
</tr>
<tr>
<td>Proven regional experience, coordination, connections, and success</td>
<td></td>
</tr>
<tr>
<td>Regular participant in state association conferences (NCLM, NCACC, NCCCMA)</td>
<td></td>
</tr>
</tbody>
</table>

Knowing that you have a lot of transportation issues, it is worth noting that I also partner with an advisor, Robert Mariner, who recently left US DOT where he was the Deputy Director of the Office of Infrastructure Finance and Innovation to pursue consulting opportunities. Robert has more than 20 years of transportation expertise, including serving as Program Manager for TIGER grants, now known as BUILD. In that role alone he oversaw the implementation, administration, and delivery of 462 multi-modal projects totaling $5.6 billion in discretionary grants across the country. He is also extraordinarily well-versed in matters relating to airports, transit, railroads and freight.

For more information, contact Leslie Mozingo at (202) 255-5760 or leslie@strategics.consulting.
FEES FOR SERVICES

GRANTS $2,000 / month
- Provide alerts on grants for local governments
- Review applications for political competitiveness
- Make recommendations to improve success rates
- Draft letters and assist with obtaining congressional support

MONITORING AND REPORTING $2,000 / month
- Ongoing federal intelligence
- Actively track priority legislation and issues, and agency initiatives
- Provide alerts on federal activity and recommend reactions
- Draft letters and talking points

WASHINGTON, DC ADVOCACY TRIP $7,500 - $10,000
- Schedule DC meetings
- Draft talking points and support materials
- Prepare representatives attending meetings
- Attend meetings and advise during trip
- Provide debriefing report with recommendations

FEDERAL ACTION PLAN $5,000 - $7,500
- Meet locally with departments, management and leadership
- Evaluate local priorities compared to federal programs
- Draft Federal Action Plan
- Review draft Federal Action Plan with management
- Present Federal Action Plan to elected officials

FULL SERVICE ANNUAL CONTRACTS $2,000/month/per project (2 project minimum)
- All of the above
- Regularly scheduled calls to develop and discuss strategies
- Notices on legislation, agency announcements, White House Initiatives, and other potential opportunities and threats
- Recommend key federal contacts to make
- Advise on best timing and method for communicating with Congress, the Executive Offices and the federal agencies
- Prepare all materials needed for effective communications

Strategics Consulting is a government relations firm founded by Leslie Mozingo, who has nearly 30 years of experience in federal consulting and advocacy. For more information call (202) 255-5760, email leslie@strategics.consulting or visit the website www.strategics.consulting.
Salisbury City Council
Agenda Item Request Form

Please Select Submission Category:  
☐ Public  ☐ Council  ☐ Manager  ☒ Staff

Requested Council Meeting Date:  February 5, 2019

Name of Group(s) or Individual(s) Making Request:

Name of Presenter(s):

Requested Agenda Item:  Announcement for 2019 City Council Retreat

Description of Requested Agenda Item:  City Council will hold its annual Outcomes and Goal Setting Retreat Monday, February 11, 2019 from 6:00 p.m. until 9:00 p.m. and Tuesday, February 12, 2019 beginning at 9:00 a.m. until conclusion. The Retreat will be held at the Livingstone College Department of Hospitality and Culinary Arts located at 530 S. Jake Alexander Blvd.

Attachments:  ☐ Yes  ☐ No

Fiscal Note:  (If fiscal note requires approval by finance department because item exceeds $100,000 or is related to grant funds, please fill out signature blocks for finance at bottom of form and provide supporting documents)

Action Requested of Council for Agenda Item:

☐ Please note if item includes an ordinance, resolution or petition

Contact Information for Group or Individual:  Lane Bailey, 704-638-5228

☐ Consent Agenda (item requires no discussion and will be voted on by Council or removed from the consent agenda to the regular agenda)

☒ Regular Agenda (item to be discussed and possibly voted on by Council)  Announcement

FINANCE DEPARTMENT INFORMATION:

_________________________________   _____________________________
Finance Manager Signature     Department Head Signature

_________________________________
Budget Manager Signature

****All agenda items must be submitted at least 7 days before the requested Council meeting date****

For Use in Clerk’s Office Only
Salisbury City Council
Agenda Item Request Form

Please Select Submission Category: □ Public □ Council □ Manager ☒ Staff

Requested Council Meeting Date: February 5, 2019

Name of Group(s) or Individual(s) Making Request: Anne Little and Brian Hiatt

Name of Presenter(s):

Requested Agenda Item:
The Fair Housing Committee will meet Wednesday, February 20, 4 p.m. to 6 p.m. at 132 North Main Street 2nd Floor. Victoria Avramovic from the Centralina Council of Governments and City staff will work with the group on the Analysis of Impediments (AI).

Victoria, her team and City staff were on hand for the Dr. Martin Luther King Jr. Post-Parade event at the Civic Center. Community members were able to complete the survey, learn more about Fair Housing and the Committee. The Fair Housing Committee will be discussing plans for a similar event, a Fair Housing Open House. Last week Centralina and staff conducted a focus group with designated non-profit and governmental stakeholders.

The AI survey is still available online and hard copy in English and Spanish. Please call 704.638.5218 for more information.

Description of Requested Agenda Item: Announcement

Attachments: □ Yes ☒ No

Fiscal Note: (If fiscal note requires approval by finance department because item exceeds $100,000 or is related to grant funds, please fill out signature blocks for finance at bottom of form and provide supporting documents)

Action Requested of Council for Agenda Item: None

Contact Information for Group or Individual: Anne Little

☐ Consent Agenda (item requires no discussion and will be voted on by Council or removed from the consent agenda to the regular agenda)

☒ Regular Agenda (item to be discussed and possibly voted on by Council)

FINANCE DEPARTMENT INFORMATION:

Finance Manager Signature

Department Head Signature

Budget Manager Signature

****All agenda items must be submitted at least 7 days before the requested Council meeting date****

For Use in Clerk’s Office Only

☐ Approved ☐ Delayed ☐ Declined

Reason: