

# Salisbury City Council Agenda Item Request Form



Please Select Submission Category: ☐ Public ☐ Council ☐ Manager ☒ Staff

Requested Council Meeting Date: September 20, 2022

Name of Group(s) or Individual(s) Making Request: Salisbury-Rowan Utilities

Name of Presenter(s): Jason Wilson

Requested Agenda Item: Water Meters and Cellular Endpoints Sole Source Purchase

**Description of Requested Agenda Item:** Salisbury-Rowan Utilities (SRU) is projecting a need for increased inventory of 5/8" x 3/4" water meters and cellular endpoints based on the current number of developments that are approved or proposed throughout the SRU service area in Rowan County. Due to the expected delivery time of 3-4 months, SRU is requesting to initiate a large order in an effort to meet the expected demand for water meters over the coming months. SRU is requesting a sole source purchase of the quoted water meters and endpoints due to standardization of equipment. Attached is the quote from Badger Meter.

North Carolina General Statute 143-129(e)(6) allows for "Purchases of apparatus, supplies, materials, or equipment when: (i) performance or price competition for a product are not available; (ii) a needed product is available from only one source of supply; or (iii) standardization or compatibility is the overriding consideration. Notwithstanding any other provision of this section, the governing board of a political subdivision of the State shall approve the purchases listed in the preceding sentence prior to the award of the contract."

Attachments: ☒ Yes ☐ No

**Fiscal Note:** The initial purchase affects only inventory and has no immediate budgetary impact. Finance and SRU will monitor budgets as the equipment is installed and expenses are updated.

**Action Requested of Council for Agenda Item:** Council to consider authorizing a sole source purchase from Badger Meter, Inc. in the amount of \$610,000 for 2,000 5/8" x 3/4" water meters and cellular endpoints.

**Contact Information for Group or Individual:** Jason Wilson, Assistant Utilities Director  
704-216-7553, jason.wilson@salisburync.gov

☒ **Consent Agenda** (item requires no discussion and will be voted on by Council or removed from the consent agenda to the regular agenda)

☐ **Regular Agenda** (item to be discussed and possibly voted on by Council)

## FINANCE DEPARTMENT INFORMATION:

  
Finance Manager Signature

  
Department Head Signature

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*S. Wade Funches*

Budget Manager Signature

***\*\*\*All agenda items must be submitted at least 7 days before the requested Council meeting date\*\*\****

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For Use in Clerk's Office Only

☐ Approved

☐ Delayed

☐ Declined

Reason:

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4545 W Brown Deer Road Milwaukee WI 53223  
PO Box 245036 Milwaukee WI 53224-9536  
Phone: 800-876-3837 Fax: 888-371-5982

**Created Date** 09-07-2022

**Customer ID** 00017772

**To** Danette Granberry  
SALISBURY-ROWAN UTILITY DIST  
PO BOX 479  
SALISBURY  
North Carolina 28145

**Effective Dates** 09-07-2022 - 03-31-2023

Salesperson	Proposal Subject	Shipping Terms / INCO Terms	Payment Terms
007299 RON LILLEY	E25 G2 with Cell C	PREPAY/NO CHARGE FCA FACTORY	NET 30 DAYS

Description	Qty	Unit Net Price USD	Line Totals USD
<b>BMI Part No.: 105-6957</b> <b>Cat String:</b> EB-EAC-PXTX-E5-AM-19AE-K1Y2-AGTF-AA-B0A <b>Description:</b> E-Series Brz, 5/8"x3/4"(7-1/2), Thk Wshr, Enc, ORION CELL C, 9D-0.01 Gal, (TS-568), SN Yr 9D & PBB, Thru Ld Instl Kit, TT-5', BMI STD,	2000	305.00	610,000.00

<b>Subtotal - USD</b>	610,000.00
<b>Total Price - USD</b>	610,000.00

#### Notes and Assumptions

If applicable, sales tax and freight, if included on the proposal, is an estimate and will be recalculated based on rates and tax status in effect at the time of invoicing.

Actual lead time to be provided at time of order.

To aid in processing your order, please include the Quote number on the PO that is submitted for this proposal.

If you would like to place an order, please contact us at Utilityorders2@badgermeter.com or by calling 1-800-876-3837.

**Thank you for your business!**

Estimated ship dates subject to change based upon component availability, as a result of global supply chain constraints, or credit review.  
This acknowledgment is made subject to the terms & conditions found on our web-site: <https://www.badgermeter.com/terms-and-conditions>.  
Terms and conditions related to service units, training, and professional services can be found here: <https://badgermeter.com/service-units-terms-and-conditions>