

Salisbury, North Carolina  
February 11, 2013

**RECESSED MEETING OF FEBRUARY 5, 2013**

Continued  
February 11, 2013  
10:00 a.m.

The City Council of the City of Salisbury met at 10:00 a.m., Monday, February, 11, 2013 in Council Chambers at City Hall located at 217 South Main Street pursuant to the recess of the Regular meeting of February 5, 2013 with the following members being present:

**PRESENT:** Mayor Paul B. Woodson, Jr., Presiding; Council Members Mayor Pro Tem Maggie A. Blackwell, Karen Kirks Alexander, William (Pete) Kennedy, and William Brian Miller; City Manager Doug Paris; City Clerk Myra B. Heard; and City Attorney F. Rivers Lawther, Jr.

**ABSENT:** None

Mayor Woodson and members of City Council met at 10:00 a.m. in Council Chambers in City Hall located at 217 South Main Street. Mayor Pro Tem Blackwell provided the invocation.

**RECOGNITION OF VISITORS**

Mayor Woodson welcomed all visitors present. He recognized North Carolina Representative Harry Warren, Rowan County Commission Chair Jim Sides, and Rowan-Salisbury School Board Chair Dr. Richard Miller who were in attendance.

## **CLOSED SESSION**

Mayor Woodson indicated Council needed to go into closed session concerning an economic development matter as allowed by NCGS 143-318.11(a)(4).

Thereupon, Mr. Kennedy made a **motion** to go into closed session to consult with an attorney concerning an economic development matter as allowed by NCGS 143-318.11(a)(4). Ms. Blackwell seconded the motion. Messrs. Kennedy, and Woodson, and Mses. Alexander and Blackwell voted AYE. (4-0)

## **COUNCILMEMBER MILLER**

Councilmember Miller arrived and entered the closed session in progress.

## **RETURN TO OPEN SESSION**

Thereupon, Ms. Blackwell made a **motion** to return to open session. Ms. Alexander seconded the motion. Messrs. Kennedy, Miller, and Woodson, and Mses. Alexander and Blackwell voted AYE. (5-0)

## **ANNOUNCEMENT – INTEGRO TECHNOLOGIES**

Mayor Woodson and City Council began a press conference and announced Integro Technologies has made an offer to relocate its business to the site of the current Farmer's Market located at the corner of South Main and Bank Streets. He stated the company plans to build a 41,800 square foot high-tech office building and will employ 20 to 30 with an average salary of \$72,500.

Mayor Woodson explained Integro Technologies extended an offer to the City of Salisbury in the amount of \$250,000 to purchase the property. He pointed out the new construction would add approximately \$4 million to the tax base. He noted the company hopes to partner with the School System on the North Carolina Science, Technology, Engineering, and Math (STEM) Program.

Mayor Woodson stated Council is very excited and has worked for years to develop the southend of downtown. He noted it is Council's goal for the area to be regarded as a high-tech cluster. He explained Integro Technologies and the Central School Office Building will bring 160-180 employees and \$12 to \$14 million of development to the downtown area, benefiting both Rowan County and the City.

Mayor Woodson asked Integro Technologies Vice-President Shawn A. Campion and Rowan-Salisbury School Board Chair Richard Miller to join Council. He stated Council is working to bring the Central School Office Building to the downtown area, and he displayed architectural drawings of the site with the proposed buildings.

Mayor Woodson invited Salisbury-Rowan Economic Development Commission (EDC) Executive Director Robert Van Geons to come forward and make comments. Mr. Van Geons stated Integro Technologies is a great example of a small company that has flourished. He explained parking will be integrated into the proposal and could be used at night and on weekends for other activities.

Mr. Van Geons stated Integro Technologies is ready to move after an extensive search of available buildings and vacant land in the City and County. He explained the company wanted to stay in the downtown area, but without the site they may have moved to another community. He thanked Council for considering the offer.

Mayor Woodson thanked Mr. Van Geons and the EDC for its work to recruit business to the City.

Dr. Miller thanked Integro Technologies for its desire to partner with the School System at the new site and noted their technology will be an asset to the STEM Program. He stated the School System is being a good citizen by adding to the redevelopment of the downtown area. He pointed out it will be a great partnership between the City and Integro Technologies.

Mayor Woodson stated the installation of Fibrant several years ago was a difficult decision, but Council felt it was the right decision. He noted Council is working to make the City and Rowan County a high-tech area that will attract jobs. He pointed out the addition of the Central School Office Building and Integro Technologies is a great start. He thanked Mr. Campion and Integro Technologies for all it is doing for the City.

Mayor Pro Tem Blackwell stated Mr. Campion was interested in this location's close proximity to the proposed Central School Office Building, and she thanked Mr. Campion for choosing to stay in Salisbury and increase its jobs and tax base.

Councilmember Kennedy stated it is a very exciting time for the City, which is a 20-year overnight success. He explained when he was elected to City Council the Towne Mall was in such poor condition, people did not want to stop in the City. He noted 20 years later the City is enjoying growth and success. He welcomed Mr. Campion and his company to the downtown area.

Councilmember Miller explained Fortune 500 Companies from all over the world travel to Integro Technologies, and Fortune 100 Companies have toured their current facility. He stated the company will be a great addition to the heart of the downtown and will give a new face to the 300 block of South Main Street. He thanked Mr. Campion for giving Council the opportunity to work with Integro Technologies and noted private investment follows public investment. He stated this opportunity has come because Council has been vocal about its desire to bring the Central School Office Building to the area.

Councilmember Alexander stated she is very excited about the project. She explained the Central School Office Building was one of her first Council issues. She noted it is exciting to see a private company come into the area and champion for the Central School Office Building's downtown location. Ms. Alexander noted over the last three decades Rowan County has made two important decisions regarding consolidation, bringing County Administration staff together at the old Post Office Building, and the consolidation of the Department of Social Services. She noted their reasons were staff and operational efficiency, and the decisions were made under the leadership of Rowan County Commission Chairman Jim Sides. She stated it takes someone who is willing to champion the issues and make important decisions. She noted she is proud to be one of five champions for the Central School Office Building.

Mayor Woodson stated public/private partnerships are taking place all over the country. He noted last week the City hosted 400 people for the Main Street Conference and the attendees were very complimentary of the downtown area. He indicated if the meeting is hosted in the downtown several years from now, it will be even more exciting. He pointed out Council is committed to the prosperity of Rowan County and the City, and as Mayor he is grateful for the Council and staff serving with him.

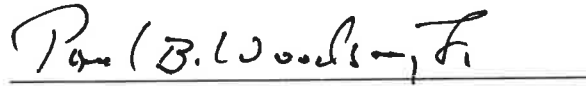
### **PUBLIC HEARING**

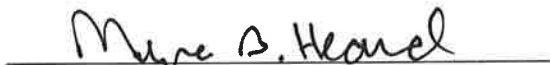
Mayor Woodson announced Council needs to set a public hearing for March 5, 2013 to receive comments on the proposed project.

Thereupon, Ms. Alexander made a **motion** to set a public hearing for March 5, 2013 to deliberate the offer received from Integro. Mr. Kennedy seconded the motion. Messrs. Kennedy, Miller, and Woodson, and Meses. Alexander and Blackwell voted AYE. (5-0)

**ADJOURNMENT**

Motion to adjourn the meeting was made by Ms. Blackwell seconded by Mr. Miller. All council members in attendance agreed unanimously to adjourn. The meeting was adjourned at 10:37 a.m.

  
Paul B. Woodson, Jr., Mayor

  
Myra B. Heard, City Clerk