

Application for assistance through the **Downtown Revitalization Incentives Program:**

Historic Rehabilitation & Residential Production Project

Bell Block – 133 South Main Street



City of Salisbury
Community Planning Services

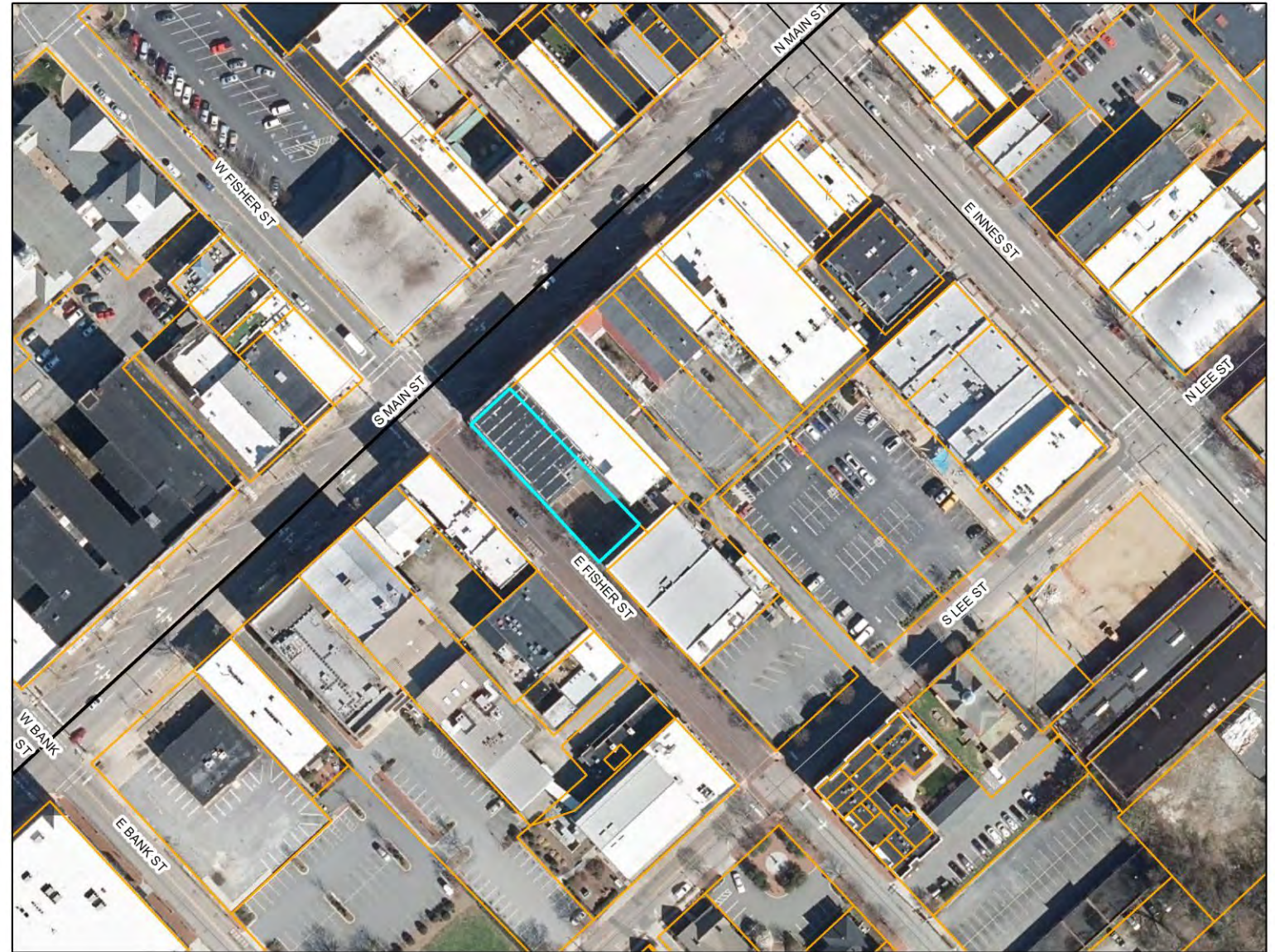
Project Summary

- ❑ **G2 Downtown Holdings, LLC** is requesting up to **\$120,000.00** through the Downtown Incentives Program to assist in the production of seven (7) new apartments and the renovation of two street-fronting commercial spaces.
 - ❑ Building Rehab - \$50,000
 - ❑ Residential Creation - \$70,000
- ❑ Scope: Complete historic rehabilitation and up-fit of building including electrical, fire suppression, plumbing, and HVAC.
- ❑ Previously awarded a grant for \$150,000 in federal funds through the City's Paul Bruhn Historic Preservation Grants



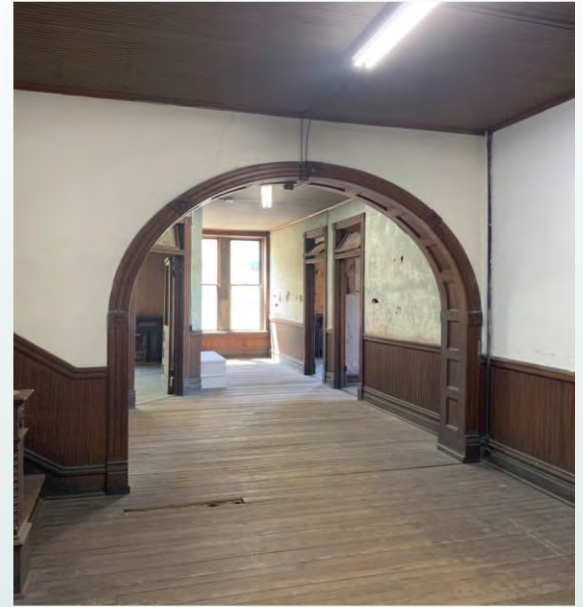
Subject Property Map: 133 South Main St.

Address	133 S. Main Street
Historic Classification	Downtown Local Historic District – Contributing
Year Built	1898
Tax Parcel ID	0105509
Assessed Value	\$276,629



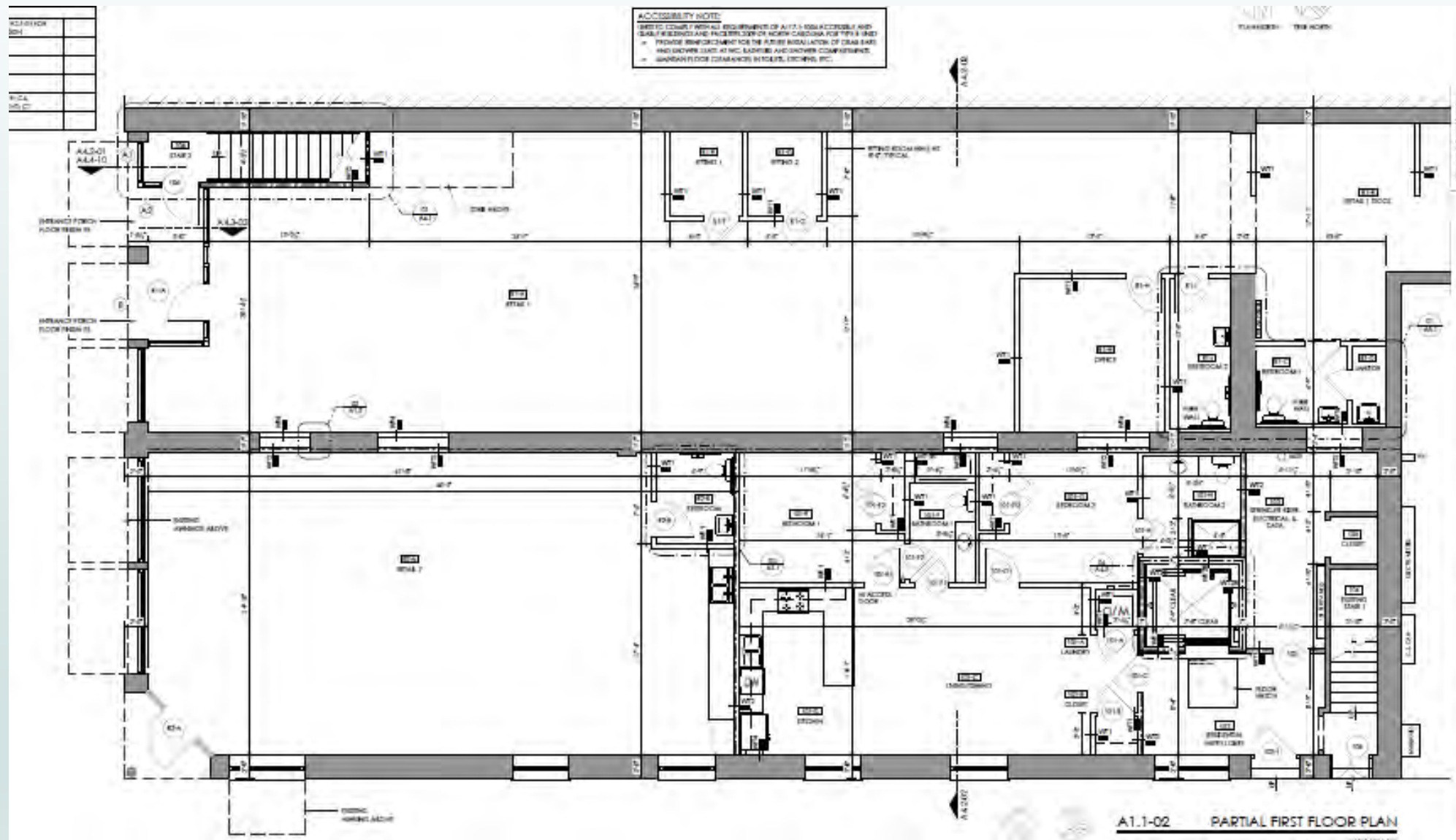
133 SOUTH MAIN STREET (BELL BLOCK)



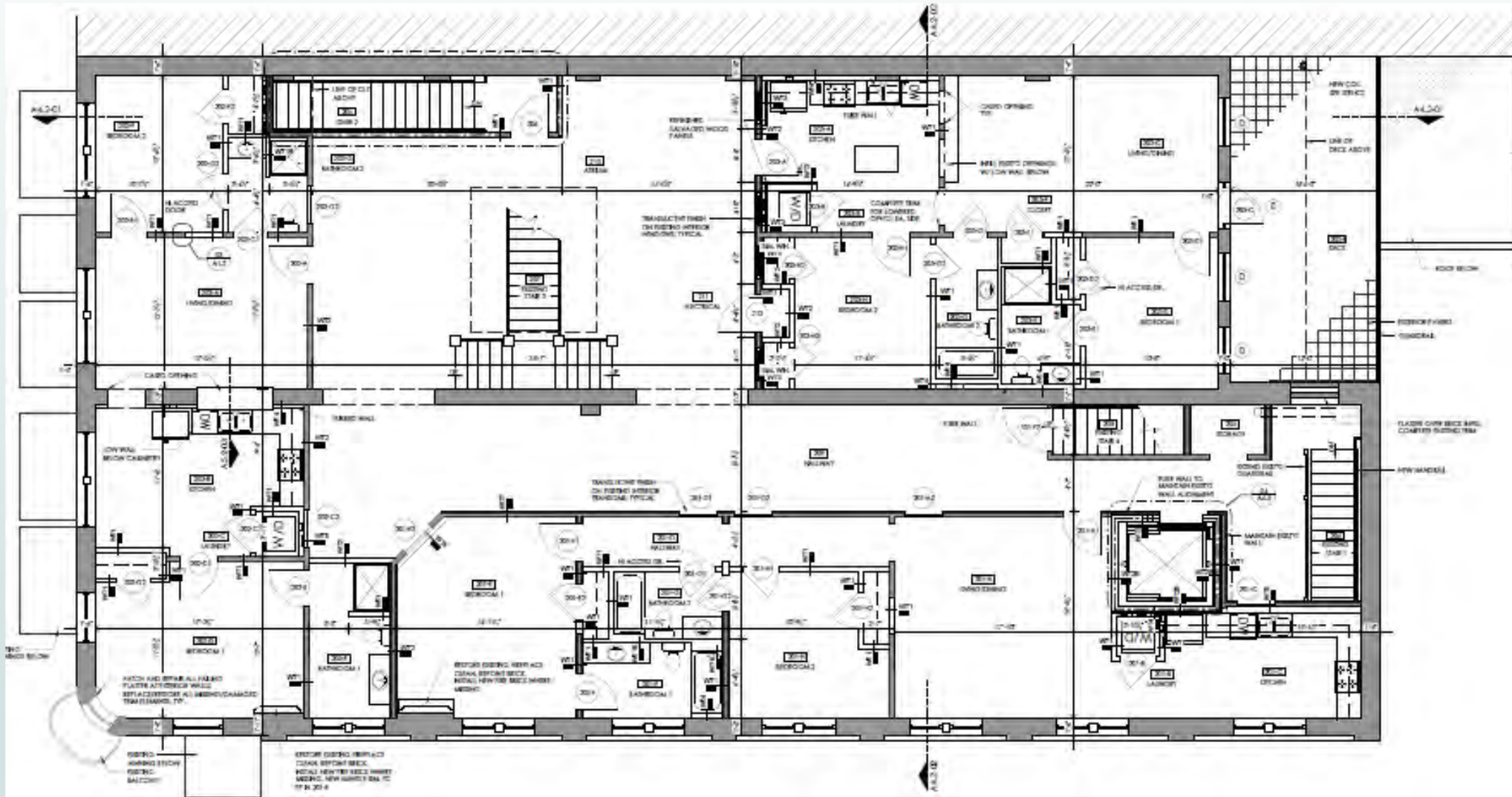


133 SOUTH MAIN STREET (BELL BLOCK)

FUTURE FLOORPLANS – 1ST FLOOR (PARTIAL)



FUTURE FLOORPLANS – 2ND FLOOR



Review and Recommendation

Total Capital Investment	\$2,400,000
City Tax Revenue (est. 10 Year Sum)	\$172,704
MSD Tax Revenue (est. 10 Year Sum)	\$42,240
Total Project Score	50
Applicant's Incentive Request	\$120,000
<i>Review Committee Recommendation</i>	<i>\$91,500</i>

Review Committee Comments:

- Intersection with high visibility and access to the Bell Tower Green Park;
- The building retains a high degree of historic integrity, which will be thoughtfully preserved;
- The project is converting space that has been underutilized for decades to create seven residential living opportunities; and
- The plan to install electric vehicle charging stations demonstrates a commitment to sustainability.





City of Salisbury
Community Planning
132 North Main Street
Salisbury, NC 28144
Ph. 704.638.5330
salisburync.gov/grants

Downtown Revitalization Incentive (DRI) Grant Application

The Downtown Revitalization Incentive (DRI) Grant Program was established by the Salisbury City Council to promote economic growth within the Downtown Municipal Service District. The incentives are designed to promote both new development and historic rehabilitation, with an emphasis on those projects that create new residential opportunities.

TO SUBMIT: Submittal packages should be emailed directly to Hannah.Jacobson@salisburync.gov. Use of file share system may be required if attachment size is over 10 mb.

DATE SUBMITTED:

PROPERTY INFORMATION

Project Name: Bell Block Building	
Address: 133 S Main Street, Salisbury, NC 28144	Current Use: Single retail unit
Rowan County Parcel ID: 0105509	Municipal Service District (Y/N): Y

APPLICANT

Name: G2 Downtown Holdings, LLC (William Greene, Member/Manager)	
Email: bill.f.greene@gmail.com	Telephone: 704-232-3497
Address: 201 Coventry Lane, Salisbury NC 28147	

OWNER (IF DIFFERENT FROM APPLICANT)

Name:	
Email:	Telephone:
Address:	

GENERAL APPLICATION CHECKLIST

<input checked="" type="checkbox"/>	Grant application form
<input checked="" type="checkbox"/>	Copy of Pre-Application Worksheet
<input checked="" type="checkbox"/>	Written description of construction or rehabilitation work to be performed, including the proposed uses
<input checked="" type="checkbox"/>	Photographs depicting the current condition of the building or site
<input checked="" type="checkbox"/>	Narrative addressing each of the criteria in the Scoring Rubrics
<input checked="" type="checkbox"/>	Statement on project feasibility, including expected development timeline
<input checked="" type="checkbox"/>	Schematic plans including floor plan indicating gross sq. ft. of residential space and sq. ft. of area protected by fire sprinkler system, if applicable
<input checked="" type="checkbox"/>	Itemized estimates of project costs prepared by licensed contractors or design professionals
<input checked="" type="checkbox"/>	Proof of ownership, or if sale is pending, Contract for Sale to applicant or Option to Purchase
<input type="checkbox"/>	Proof of endorsement by legal owner, if the applicant is not the owner

GRANT REQUEST:



Building Rehabilitation Incentive Grant Request: \$ 50,000

Calculation: covers 25% of eligible costs (up to \$50,000) for building renovations and improvements, including improvements to building shell, façade, and systems.

Project Notes: The Bell Building project will renovate/rehab an underutilized and mostly vacant, historic building, enhancing the character of downtown. The project will add desirable tenant space and upper floor apartments which will improve the tax base.

GRANT ESTIMATES (CONTINUED):



Residential Creation Incentive Grant Request: \$ 70,000

Calculation: \$10,000 per residential unit being created or upgraded for projects that spend \$75 per gross ft² of res. space.

Project Notes: This project will create 7 new residential units downtown - 6 are upper floor units in currently unused space. The investment for renovation is more than \$200 per sq ft. The residents will help increase the market base for downtown retail & restuarants.



Fire Suppression Incentive Grant Request: \$ _____

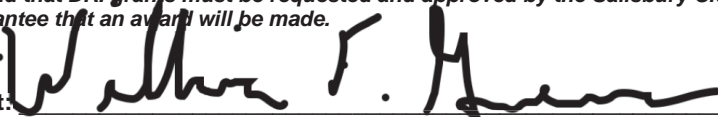
Calculation: covers 50% of fire line cost (up to \$25,000).

Project Notes: _____

SIGNATURE

I certify that all information provided in this application is accurate and that all work will be performed to meet the program guidelines, the laws of the State of North Carolina, the standards of the Salisbury Land Development Ordinance, and the Salisbury Historic Design Guidelines (if applicable). Submission of this application does not constitute award of a grant or issuance of a permit.

I understand that DRI grants must be requested and approved by the Salisbury City Council prior to the start of the project. Application is not a guarantee that an award will be made.

Applicant: 

Date: 1/25/2022

Downtown Revitalization Incentive (DRI) Grant Application from G2 Downtown Holdings for the Bell Building Project

Description of Construction/Rehabilitation Work and Proposed Uses:

The Bell Building, located at 133 S Main Street, was built in 1898 and is included on the National Register of Historic Places as of 1975. Its historic rehabilitation and development will bring new residential and retail units to downtown, promoting economic growth within the Downtown Municipal Service District. The project includes renovating the top two floors, which are currently vacant, into a total of six two-bedroom apartments (approximately 1,000 sq ft each) and a common area for residents to socialize and build community. This common area will include many of the period features of the building like beadboard, hardwood floors, and the original grand staircase. The original doors and transoms will be rehabbed and will remain in the hallways. The first floor, which currently houses a single retail unit, will be renovated into two retail spaces and a single two-bedroom apartment. The restoration of key architectural elements from the original building (hardwoods, tin tile ceiling, windows, balcony, doors, and grand staircase) will ensure the historic contributions of the building will remain and will enhance downtown Salisbury with its character. Additionally, the building will be enhanced with key structural, safety, and accessibility systems to ensure stability and ADA compliance. The renovations will be completed by an experienced historic contractor. We are fortunate that many of the original features of the building from 1898 are still intact and able to be refurbished to preserve the historic urban fabric and character of our community. Details of the renovations for various architectural systems are outlined on the following page.

Character defining details on the outside and inside of the building will be carefully restored to their original state so they can be enjoyed by community members as they walk by or shop in one of the retail units. The parking lot for residents will include a charging station for electric vehicles. The new seven apartments will increase permanent housing and people living downtown and, along with the new retail unit, will impact the city's tax base contributing to the economic stability of Salisbury. This project helps meet the goal of the historic rehabilitation of a current building that increases retail and upper floor, long-term lease residential housing in downtown Salisbury. This project will also address the goal of improving currently occupied but underutilized buildings. The top two floors and half of the first floor currently sit empty but are full of beautiful historic details that will be restored, and the space made available for permanent use.

This project will rehab the existing historical features in every place possible. Other finishes will be of a high level of quality and finish. Some items, like the hardwood beadboard, will be salvaged and used in other places like the common areas or storage closets. Whenever possible sustainable materials and construction methods will be used.

Renovations proposed for the Bell Building at 133 S Main Street:

- **Windows** - Extensive restoration/refurbishing of existing windows to meet historic standards. There are 41 historic, exterior windows in total. Six of the windows are currently covered up. These six windows will be restored matching the historical style of the other windows in the building. Ten interior windows will be repaired and refurbished.
- **Doors** - 23 existing interior hardwood hallway doors with original hardware will be repaired and restored. 18 of those doors have transoms above as well which will be repaired and restored. Two original exterior doors will be restored.
- **Balcony** – an attached, original balcony on the front of the building, which is a key architectural and historical feature of the Bell Building, will be completely repaired, and restored
- **Façade/Masonry** - Existing façade, including the mortar will be repaired/restored to match the existing historic façade where needed. The trim on front of building will be repaired.
- **Ceilings** – the first floor has an original tin ceiling which will be restored (approx. 5,400 sq ft), the 2nd and 3rd floors, including the stairwells, have original, hardwood, beadboard ceilings which will be restored (approx. 10,800 sq ft)
- **Stairwells**– the main/grand staircase is Victorian era, all the wood banisters, treads, posts, spindles, and beadboard will be restored. Two additional hardwood staircases will be restored. A fourth staircase that had been demolished will be replaced using historically accurate and matched hardwood treads, posts and banisters.
- **Trim/Archways/Partitions** – Four, original, hardwood archways measuring approximately 10x10 each will be restored. Original hardwood chair rail and beadboard in hallways on upper two floors will be completely restored (approx. 1,800 sq ft total). Two, interior, hardwood partition walls will be restored and repurposed inside the building (approx. 480 sq ft total).
- **Fireplaces** - two original fireplaces with wood, stone and tile mantles/hearths will be restored to their original state and will remain as decorative features.
- **Electrical** –the knob and tube wiring throughout the building will be kept where possible as a decorative feature but new wiring will be installed.
- **Flooring** – all three floors of existing/original flooring will be renovated (approx. 15,000 sq ft) and will stay in the building. The original hardwood flooring on the upper two floors and half of the main floor will be rehabbed.
- **Plaster** - Repair to plaster and interior mortar to historic standards where appropriate and possible. Mortar will be matched in color and strength to existing historic mortar; damaged plaster to be carefully cut out and patched at the same thickness and color. (approx. 625 sq ft)
- **Roof** - Existing roof will be replaced; modern Drytech membrane, white roof will be used for replacement.
- A **sprinkler system** will be added throughout the building for fire protection.
- **Heating and air conditioning and plumbing** will be added/updated on all floors.
- **Appliances** installed in all seven residential units will Energy Star rated.
- **Off-street parking** for residents will include a charging station for electric vehicles and assigned spots for residents.
- **Both entrances** to the residential units will be controlled access.

Narrative Addressing Criteria in the Scoring Rubrics:

Building Rehabilitation Grant:

The Bell Building project includes substantial rehabilitation to a prominent piece of the Salisbury Historic District and promotes the stabilization, preservation, and reuse of an existing, historic building in downtown Salisbury. The project supports all the goals of the Building Rehabilitation Grant program and will be an amazing addition to the future of the downtown area.

The public entrance to the retail locations and one of the entrances to the apartments are in the 100 block of South Main Street at 133 S. Main Street. A second entrance to all seven apartments, including an elevator to the upper floors is on E. Fisher Street.

The Bell Building is a local historic landmark and is included in the designated downtown historic area. The building is included in the Salisbury Historic District which has been listed on the National Register of Historic Places since 1975. (https://en.wikipedia.org/wiki/Salisbury_Historic_District). The Bell Building, which was built in 1898 and still contains many of its original features, has received the Part 1 Designation and is identified as contributing to a National Register Historic District. The rehabilitations inside the building will be completed by a contractor experienced in historic renovations and will restore much of the original architecture and systems to their original state.

Currently, a back-alley fire loop does not exist behind the Bell Building and installation of a new line is cost prohibitive to this project. A 10" line runs down E Fisher Street which is directly next to the Bell Building. This is the line that will be utilized for the new sprinkler system that will be installed throughout the entire building. A total of approximately 15,000 sq ft will be covered by the new sprinkler system.

The first floor of the Bell Building has been occupied by the retail tenant The Thread Shed since 1995, with little to no updates to the facility in that time. This renovation project will substantially rehab the first floor and will create a second retail space. The current tenant is committed to staying in the space and there is already another business that will move into the newly created space as soon as it is complete, bringing new business to downtown. The tin tile roof on the first floor will be rehabbed as well as the floor and windows.

G2 Downtown Holdings is proposing two art installations on the property. First, we would like to add a mural or 'ghost sign' on the back wall of the parking lot that faces E Fisher Street. Second, we would like to install a sculpture either in the parking lot or, if approved, we would like to add a pocket park in the alley adjacent to the building with a sculpture.

Several green building elements will be included in the Bell Building renovation. LED lighting will be used throughout the entire, all-electric building. The HVAC systems will all be energy efficient, appliances will be energy star rated, and the toilets and plumbing fixtures will all be 'low flow'. Outside, a new white roof is being installed and in the parking lot, two charging stations for electric vehicles will be installed as well as the infrastructure to add more charging stations in the future.

The total improvement costs for the Bell Building are contracted at \$2,439,303 (as of 1/6/2022). We have received approval of a Paul Bruhn grant for \$150,000 which will bring the capital investment for improvements to 2,289,303. This project is eligible for a \$50,000 grant. The Grant to Investment Ratio is: .02.

Residential Production Grant:

Once the project is complete in early 2023, the Bell Building will promote downtown living and increase the residential capacity of downtown. Renovations to the two upper floors of the three-story historical building will not only provide upscale residential units with original, historic features, but also will renovate and reuse space that has sat empty for almost 80 years. The renovations on the first floor will provide additional retail space, attracting new business to the downtown.

The Bell Building renovations will create seven new, permanent residential spaces in downtown Salisbury. There will be six upper floor units, three each on the second and third floors of the building, and one first floor unit.

All seven units will be market rate with fees that are comparable with other units in the immediate area.

A new sprinkler system will be installed in the entire building covering all approx. 15,000 square feet.

The development costs for the residential space are estimated at over \$200 per square foot.

Project Feasibility Narrative

The building currently has a one-unit retail store on the ground floor and the upper floors are vacant. Upon completion of this project, the building will have two retail units and one residential unit on the ground floor along with six new residential units on the previously unused second and third floors. The Bell Block development will significantly increase the tax base of the city with a multi-million-dollar project and the introduction of a new retail unit with a proposed new business tenant that will increase the sales tax base of the city.

The upstairs and downstairs two-bedroom residential units will be market rate apartments that will add to the permanent resident base of the city center and will be the first apartments available in the 100 block of South Main Street. The top two floors have been empty for an estimated 80 years. The new apartments will add to the existing downtown apartment mix. Based on the DFI Report from third quarter 2020, the estimated demand for new residential units will be 125. According to apartments.com, the current vacancy rate for apartments in downtown Salisbury is near zero which will not support demand. The 2020 Economic Impact of Downtown Salisbury Residential Apartments Report presented by Downtown Salisbury, Inc. showed that residents who live downtown spend \$1.4 million in downtown businesses annually. The residents in the seven apartments in this project will have significant economic impact in Salisbury.

Expected Timeline

October 2021	Architectural plans finalized
November 2021	Approval of financing and purchase of building
January 2022	Permits pulled
February 2022	Construction begins
	First 4 months – Roof Replacement, 1 st Floor renovations (current retail tenant will continue to be open during renovation)
	Months 5-12 – 2 nd & 3 rd floor renovation and residential unit buildout
	Nov 2022 – final façade work
Dec 2022	Pre-leasing of residential units begins
Feb 2023	Certificate of Occupancy secured
Mar 2023	All units available for lease

Renovation costs are budgeted at \$2.4 million, the building purchase price is \$800,000, and soft costs are estimated at \$200,000. Current secured private investments total \$1.15 million. Historic Preservation funding (grants) is estimated at \$150,000. Financing is being secured for \$2.1 million which represents the remaining costs.

The current first-floor retail tenant will remain the location for the Thread Shed. It will occupy 2,943 square feet total. The Thread Shed has occupied this location since 1995 and plans to continue operating and hold a 5-year lease. The second retail unit has a proposed tenant who will begin occupancy with a 5-year lease in fall 2022.

Bell Building Photos of Architectural Systems to be Preserved

This project is being completed in compliance with all NPS Standards for Rehabilitation and is subject to a historic preservation covenant placed by Historic Salisbury Foundation that requires maintenance of listed architectural systems.

Exterior Windows

41 Exterior Windows – 35 existing that will be retained and repaired, 6 covered windows that will be reintroduced and



10 Interior Windows



Doors – Two Original Exterior and 23 Interior Doors (18 with transoms)



Decorative balcony – original



Façade



Ceilings – Tin tiles on entire first floor, bead board on second and third floors



Stairwells – Three existing interior, including the grand staircase. One prior stairwell will be reintroduced to restore original architecture.





New Stairwell restored where previous one was



Trim – 4 existing hallway arches retained and repaired,



Original Fireplaces – Retained and repaired



Electrical – existing knob and tube wiring will be kept for historical significance and architectural details. New electrical will be installed throughout.



Flooring – Half of first floor, second and third floor will retain and repair original wood floors.



Plaster walls – Retained and repaired where salvageable, replaced based on NPS guidelines with approved materials



			224,815.25		406749.75	1390934	55400	139650	\$2,217,549.00	\$2,439,303.90
Material Description	Quantity	Unit price	Mtrl Cost	Labor	Labor Cost	Sub. Cost	Equip cost	Other	Total	Cat. Total
Totals										
DIV. 1 General Conditions			0.00		0				\$0.00	
			0.00		0				\$0.00	
Plans copies			0.00		0				\$0.00	
Engineering			0.00		0				\$0.00	
Building Permit	1		0.00		0			2700	\$2,700.00	
Jobsite access control	2	temp doc	\$100.00	200.00	150.00	300	2681		\$3,181.00	
Supervision/misc labor	1		0.00	48,000.00	48000				\$48,000.00	
Jobsite bathroom use exist	1	on site	\$210.00	210.00	300.00	300			\$510.00	
off site storage	1	in motion		0.00	1,200.00	1200		1200	\$2,400.00	
utilities water/electric	12			0.00		0		1800	\$1,800.00	
Temporary Protection	12	mo	\$100.00	1,200.00	300.00	3600			\$4,800.00	
Clean up/houskeeping	12		\$120.00	1,440.00	780.00	9360			\$10,800.00	
Trash Chutes	1	blue chut	\$600.00	600.00	600.00	600			\$1,200.00	
Dumpster Rental 400/pull	12	mo inc fees		0.00		0	6000	1200	\$7,200.00	
	12	mo		0.00		0			\$0.00	
Appliance allowance				0.00		0	37100		\$37,100.00	
				0.00		0			\$0.00	
Final Clean	7	apts		0.00		0	2100		\$2,100.00	
Allow General Contingency				0.00		0		75000	\$75,000.00	
Allowance 2 Tap fees				0.00		0		10000	\$10,000.00	
Allowance 3 Res lighinn				0.00		0		30000	\$30,000.00	
Allowance 4 Testing				0.00		0		5000	\$5,000.00	
Masonry Allowance	1200	sqft	\$0.40	480.00	4.50	5400			\$5,880.00	
				0.00		0			\$0.00	\$247,671.00
Division 2 Demo				0.00		0			\$0.00	
clean out cellar and crawl	6	md		0.00	300.00	1800			\$1,800.00	
access ladder	1			0.00	150.00	150			\$150.00	
pipe columns	1		\$18.00	18.00	50.00	50			\$68.00	
shore and brace under stai	1		\$50.00	50.00	600.00	600			\$650.00	
masonry column	1			0.00	300.00	300			\$300.00	
cut and demo conc for elev	1		\$300.00	300.00	600.00	600	150		\$1,050.00	
saw blade and jack hammer				0.00		0		450	\$450.00	
Termite treatment by owner				0.00		0			\$0.00	
				0.00		0			\$0.00	

Demo first floor			0.00		0			\$0.00
demo framing at entry frnt	1		\$10.00	10.00	300.00	300		\$310.00
build temp wall at frnt entry	1		\$510.00	510.00	975.00	975		\$1,485.00
demo shore floor at frnt en	1	2x12s	\$180.00	180.00	600.00	600		\$780.00
Tin ceiling above lvls	1		\$100.00	100.00	3,600.00	3600		\$3,700.00
demo walls and toilets left	1			0.00	600.00	600		\$600.00
demo walls right rear	2			0.00	300.00	600		\$600.00
demo baths and fixtures RI	1			0.00	300.00	300		\$300.00
Demo floor and framing RF	1		\$220.00	220.00	1,800.00	1800		\$2,020.00
Demo Slab for footing 6x6	1		\$20.00	20.00	300.00	300	50	\$370.00
Demo Window openings L	1			0.00	600.00	600		\$600.00
				0.00		0		\$0.00
				0.00		0		\$0.00
Demo Second Floor				0.00		0		\$0.00
demo floor for stair	4	MD		0.00	300.00	1200		\$1,200.00
demo plaster interior walls	1		\$403.00	403.00	8,300.00	8300	450	\$9,153.00
demo openings frnt mason	1		\$50.00	50.00	1,300.00	1300		\$1,350.00
demo walls	1		\$20.00	20.00	600.00	600		\$620.00
demo door openings	1			0.00	300.00	300		\$300.00
demo floor at elevator	2	md		0.00	300.00	600		\$600.00
salvage existing doors n tri	5	md		0.00	300.00	1500		\$1,500.00
salvage doors to reswing	1	md		0.00	300.00	300		\$300.00
salvage thin-wall panels	2	md		0.00	300.00	600		\$600.00
demo at interior windows	1			0.00	120.00	120		\$120.00
remove brick from opening	4		\$20.00	80.00	300.00	1200		\$1,280.00
lower sill at brick opening r	1		\$20.00	20.00	150.00	150		\$170.00
remove/move hvac equipm	6		\$20.00	120.00	450.00	2700	500	\$3,320.00
demo roof and gutter 1 stor	1			0.00	1,800.00	1800		\$1,800.00
seal doors in place	7		\$10.00	70.00	200.00	1400		\$1,470.00
remove and store crown m	1		\$15.00	15.00	600.00	600		\$615.00
				0.00		0		\$0.00
				0.00		0		\$0.00
Demo Third Floor				0.00		0		\$0.00
demo ceiling above stair	1		\$160.00	160.00	900.00	900		\$1,060.00
demo roof above stair		see div6		0.00		0		\$0.00
demo plaster interior walls	1		\$403.00	403.00	8,300.00	8300	450	\$9,153.00
demo door openings exist	1		\$10.00	10.00	300.00	300		\$310.00

demo masonry openings fr	1		\$50.00	50.00	1,300.00	1300			\$1,350.00	
salvage doors and trim	5	md		0.00	300.00	1500			\$1,500.00	
salvage doors to reswing	1	md		0.00	300.00	300			\$300.00	
demo ceiling at roof hatch	1	md		0.00	300.00	300			\$300.00	
demo floor at elevator	2	md		0.00	300.00	600			\$600.00	
demo at rear openings	2		\$20.00	40.00	300.00	600			\$640.00	
lower masonry sill for door	1		\$20.00	20.00	300.00	300			\$320.00	
salvage thin-wall panels	1			0.00	180.00	180			\$180.00	
seal doors in place	9		\$30.00	270.00	300.00	2700			\$2,970.00	
				0.00		0			\$0.00	
				0.00		0			\$0.00	
				0.00		0			\$0.00	
				0.00		0			\$0.00	
				0.00		0			\$0.00	
				0.00		0			\$0.00	
				0.00		0			\$0.00	\$58,314.00
DIV. 3 Concrete				0.00		0			\$0.00	
				0.00		0			\$0.00	
Dig and pour footings front	1		\$531.00	531.00	900.00	900	175	50	\$1,656.00	
Dig and pour elevator footi	1		\$790.00	790.00	2,100.00	2100	175	50	\$3,115.00	
dig and pour sump	1		\$116.00	116.00	300.00	300			\$416.00	
form and pour pit floor	1		\$1,000.00	1,000.00	1,200.00	1200			\$2,200.00	
dig and pour 6x6 footing	1		\$158.00	158.00	450.00	450		50	\$658.00	
form and pour entry floor	1		\$182.00	182.00	600.00	600			\$782.00	
				0.00		0			\$0.00	
				0.00		0			\$0.00	
				0.00		0			\$0.00	\$8,827.00
DIV. 4 Masonry				0.00		0			\$0.00	
Block at entry	1		\$470.00	470.00	600.00	600			\$1,070.00	
Block at elevator	1		\$1,043.00	1,043.00	1,586.00	1586			\$2,629.00	
Masonry openings	1		\$549.00	549.00	4,400.00	4400			\$4,949.00	
less steel pricing				0.00		0			\$0.00	
				0.00		0			\$0.00	
				0.00		0			\$0.00	
				0.00		0			\$0.00	
				0.00		0			\$0.00	
extend pier up in cellar	1		\$30.00	30.00	300.00	300			\$330.00	
				0.00		0			\$0.00	

				0.00		0				\$0.00	\$8,978.00
DIV. 5 Steel				0.00		0				\$0.00	
Steel angle at rear joists	1	Dvdson	\$50,032.00	50,032.00		0				\$50,032.00	
steel lvi support at elevator				0.00		0				\$0.00	
steel lintles 2nd floor				0.00		0				\$0.00	
steel lintles 3rd floor				0.00		0				\$0.00	
steel column rear balcony				0.00		0				\$0.00	
steel beam rear balconys				0.00		0				\$0.00	
steel lintles rear 1st windows				0.00		0				\$0.00	
steel columns at elevator				0.00		0				\$0.00	
railings at balcony	8	md		0.00	300.00	2400				\$2,400.00	
welder	40	hrs		0.00	40.00	1600		300		\$1,900.00	
				0.00		0				\$0.00	
				0.00		0				\$0.00	
				0.00		0				\$0.00	
				0.00		0				\$0.00	
				0.00		0				\$0.00	
				0.00		0				\$0.00	
				0.00		0				\$0.00	
DIV. 6 Wood and Plastic				0.00		0				\$0.00	\$54,332.00
						0				\$0.00	
First floor framing											
floor framing at elevator.	1		\$2,760.00	2,760.00	2,100.00	2100				\$4,860.00	
floor framing left rear	1		\$792.00	792.00	1,200.00	1200				\$1,992.00	
framing temporary walls				0.00		0				\$0.00	
floor framing front entry	1		\$600.00	600.00	1,200.00	1200				\$1,800.00	
wall framing front entry	1		\$1,600.00	1,600.00	1,800.00	1800				\$3,400.00	
stairs	1		\$2,670.00	2,670.00	2,600.00	2600				\$5,270.00	
wall framing left side	1		\$1,924.00	1,924.00	1,200.00	1200				\$3,124.00	
wall framing right side	1		\$4,088.00	4,088.00	1,800.00	1800				\$5,888.00	
Set steel at elevator	1	steel		0.00	1,200.00	1200	600	450		\$2,250.00	
				0.00		0				\$0.00	
				0.00		0				\$0.00	
				0.00		0				\$0.00	
Second floor framing				0.00		0				\$0.00	
floor framing at stairs	1		\$4,168.00	4,168.00	3,150.00	3150				\$7,318.00	
roof framing rear	1			4,120.00	4,800.00	4800				\$8,920.00	
floor framing at elevator	1		\$600.00	600.00	600.00	600	500			\$1,700.00	

Wall framing at elevator	1		\$384.00	384.00	300.00	300			\$684.00
wall framing apartments	1		\$3,870.00	3,870.00	3,600.00	3600			\$7,470.00
				0.00		0			\$0.00
				0.00		0			\$0.00
				0.00		0			\$0.00
Third floor framing				0.00		0			\$0.00
floor rear deck	1		\$2,200.00	2,200.00	2,700.00	2700	600	450	\$5,950.00
floor framing at elevator	1		\$600.00	600.00	600.00	600			\$1,200.00
wall framing at elevator	1		\$384.00	384.00	300.00	300			\$684.00
wall framing apartments	1		\$3,870.00	3,870.00	3,600.00	3600			\$7,470.00
Framing at skylight	1		\$2,320.00	2,320.00	4,800.00	4800	450	450	\$8,020.00
Framing at access	1		\$1,466.00	1,466.00	1,800.00	1800			\$3,266.00
Skylight	1		\$3,315.00	3,315.00	5,000.00	5000			\$8,315.00
				0.00		0			\$0.00
				0.00		0			\$0.00
Trim and millwork				0.00		0			\$0.00
1st floor trim/finishes by us				0.00		0			\$0.00
re-install metal ceiling	1		\$35.00	35.00	2,400.00	2400			\$2,435.00
repair walls and floor	1		\$600.00	600.00	2,400.00	2400			\$3,000.00
Entry panels and trim	1			0.00	3,600.00	3600			\$3,600.00
existing door win. Repair	8 units		\$150.00	1,200.00	300.00	2400			\$3,600.00
				0.00		0			\$0.00
				0.00		0			\$0.00
Trim standing and running				0.00		0			\$0.00
Base board new walls	2000	lft	\$2.62	5,240.00	2.00	4000			\$9,240.00
Crown new walls	2000	lft	\$1.50	3,000.00	2.00	4000			\$7,000.00
casing for doors	3320	lft	\$1.50	4,980.00	2.00	6640			\$11,620.00
Reinstall existing on existin	24	md	\$20.00	480.00	300.00	7200			\$7,680.00
				0.00		0			\$0.00
				0.00		0			\$0.00
				0.00		0			\$0.00
				0.00		0			\$0.00
				0.00		0			\$0.00
				0.00		0			\$0.00
				0.00		0			\$0.00
				0.00		0			\$0.00
Cabinetry and counters	1			0.00		0	113449		\$113,449.00

	1			0.00		0			\$0.00
				0.00		0			\$0.00
				0.00		0			\$0.00
				0.00		0			\$0.00
Div. 7 Thermal and moisture				0.00		0			\$0.00
Roof first floor		drytec		0.00		0	15503		\$15,503.00
Roof top third floor		drytec		0.00		0	61826		\$61,826.00
Insulation batt and blown		Carter		0.00		0	15000		\$15,000.00
				0.00		0			\$0.00
				0.00		0			\$92,329.00
Div. 8 Doors and Windows				0.00		0			\$0.00
Exterior doors				0.00		0			\$0.00
entry with transom in frame	2	units	\$6,420.00	12,840.00	6,420.00	12840			\$25,680.00
framing at doors	2	locations	\$1,200.00	2,400.00	1,200.00	2400			\$4,800.00
				0.00		0			\$0.00
				0.00		0			\$0.00
2nd floor	1	door unit	\$2,500.00	2,500.00	2,500.00	2500			\$5,000.00
New windows rear	3	units	\$1,130.00	3,390.00	1,200.00	3600			\$6,990.00
Radius window	1	units	\$2,226.00	2,226.00	1,200.00	1200			\$3,426.00
Radius glass	4	pcs	\$200.00	800.00	75.00	300			\$1,100.00
3rd floor	1	door unit	\$2,500.00	2,500.00	2,500.00	2500			\$5,000.00
New windows rear.	3	units	\$1,130.00	3,390.00	1,200.00	3600			\$6,990.00
Radius window	1	radius	\$2,226.00	2,226.00	1,200.00	1200			\$3,426.00
Interior doors				0.00		0			\$0.00
first floor				0.00		0			\$0.00
Flush Floor hatch bilco	1	42x42	\$2,600.00	2,600.00	1,200.00	1200		600	\$4,400.00
1st floor doors	17	doors/opt	\$450.00	7,650.00	300.00	5100			\$12,750.00
				0.00		0			\$0.00
2nd floor doors	27	doors	\$450.00	12,150.00	300.00	8100			\$20,250.00
	6	cased op	\$150.00	900.00	150.00	900			\$1,800.00
				0.00		0			\$0.00
3rd floor doors	25	doors	\$450.00	11,250.00	300.00	7500			\$18,750.00
	8	cased op	\$150.00	1,200.00	150.00	1200			\$2,400.00
				0.00		0			\$0.00
				0.00		0			\$0.00
				0.00		0			\$0.00
				0.00		0			\$0.00

			0.00		0			\$0.00
			0.00		0			\$0.00
			0.00		0			\$0.00
New windows in rear	2		\$1,130.00	2,260.00	600.00	1200		\$3,460.00
Windows to restore 2nd 3rd	42		\$20.00	840.00	2,000.00	84000		\$84,840.00
replacement sash	12		\$400.00	4,800.00		0		\$4,800.00
			0.00		0			\$0.00
			0.00		0			\$0.00
			0.00		0			\$0.00
			0.00		0			\$0.00
			0.00		0			\$0.00
			0.00		0			\$0.00
			0.00		0			\$0.00
			0.00		0			\$0.00
			0.00		0			\$0.00
Div. 9 Finishes			0.00		0			\$0.00
			0.00		0			\$0.00
Drywall Tracy Snider			0.00		0	71570		\$71,570.00
Repair damaged plaster	8	md	\$50.00	400.00	300.00	2400		\$2,800.00
Exterior paint and masonry	1		\$8,600.00	8,600.00	28,250.00	28250	9600	\$46,450.00
interior paint Denker's				0.00		0	100000	\$100,000.00
				0.00		0		\$0.00
Wood Floor			0.00		0			\$0.00
			0.00		0			\$0.00
Refinish floor left side	2550	sqft	\$1.75	4,462.50	1.75	4462.5		\$8,925.00
1st floor refinish wood right	2000	\$3.5/ft		0.00		0	7000	\$7,000.00
1st floor new LVP	576	sqft	\$5.00	2,880.00	4.00	2304		\$5,184.00
2nd repair	40	sqft	\$4.00	160.00	12.00	480		\$640.00
2nd refinish	4425	sqft		0.00		0	16800	\$16,800.00
balcony floor allow	288	sqft	\$6.00	1,728.00	4.00	1152		\$2,880.00
Acoustic ceiling				0.00		0	6530	\$6,530.00
3rd repair	62	sqft	\$4.00	248.00	12.00	744		\$992.00
3rd refinish	4425	sqft		0.00		0	16800	\$16,800.00
Stairs refinish treads 20ea	24	treads		0.00		0	480	\$480.00
LVP on bath floors	825	sqft	\$5.75	4,743.75	6.25	5156.25		\$9,900.00
Tile in showers and tubs				0.00		0		\$0.00
				0.00		0		\$0.00
				0.00		0		\$0.00
Tile Tino ceramic				0.00		0	18480	\$18,480.00

Tino Resiliant tile			0.00		0	6050		\$6,050.00	
									\$321,481.00
Division 10 Specialies									
			0.00		0			\$0.00	
Elevator Schindler	1		0.00		4000	81800		\$85,800.00	
Mailboxes Salsbury	1	\$1,135.00	1,135.00	600.00	600			\$1,735.00	
			0.00		0			\$0.00	
			0.00		0			\$0.00	
			0.00		0			\$0.00	
			0.00		0			\$0.00	\$87,535.00
Div. 15 Mechanical			0.00		0			\$0.00	
Hvac 7split 2rtu 1mini		Cohen	0.00		0	230000		\$230,000.00	
Pumbing			0.00		0	110000		\$110,000.00	
Plumbing fixtures			0.00		0	40000		\$40,000.00	
Toilet Accessories	17 baths	\$300.00	-5,100.00	150.00	2550			\$7,650.00	
Sprinkler system Central Piedmont			0.00		0	141275		\$141,275.00	\$528,925.00
Div. 16 Electrical			0.00		0			\$0.00	
Joel Lawrence			0.00		0	224937		\$224,937.00	
fixture allowance commercial and common			0.00		0	65000		\$65,000.00	
service to building Duke			0.00		0		10000	\$10,000.00	
Fire Alarm system			0.00		0	41503		\$41,503.00	
Generator rental for changeover			0.00		0		650	\$650.00	
			0.00		0			\$0.00	
			0.00		0			\$0.00	
			0.00		0			\$0.00	
			0.00		0			\$0.00	\$342,090.00



City of Salisbury
 Community Planning
 132 North Main Street
 Salisbury, NC 28144
 Ph. 704.638.5230
salisburync.gov/grants

Downtown Revitalization Incentive (DRI) Pre-Application Worksheet

The Downtown Revitalization Incentive (DRI) Grant Program was established by the Salisbury City Council to promote economic growth within the Downtown Municipal Service District. The incentives are designed to promote both new development and historic rehabilitation, with an emphasis on those projects that create new residential opportunities.

PROPERTY INFORMATION

Project Name: Bell Block Building

Address: 133 S. Main Street, Salisbury, NC 28144

Current Use: Retail

Rowan County Parcel ID: 0105509

Municipal Service District (Y/N): Y

APPLICANT/DEVELOPER

Name: G2 Downtown Holdings, LLC (William Greene, Member/Manager)

Email: bill.f.greene@gmail.com

Telephone: 704-232-3497

Address: 201 Coventry Lane, Salisbury, NC 28147

OWNER (IF DIFFERENT FROM APPLICANT)

Name:

Email:

Telephone:

Address:

PROJECT SCOPE

Project will redevelop first floor into two full retail units and one 2 BDR apartment. Upper 2 floors will be developed into 6- 2 bedroom apartments.

The project will be developed in compliance with all historic renovation standards. Green elements will be included

(Roof, full electric/LED, electric charging stations). Artwork is planned for back of building (ghost sign); *pocket park in alley*
(white) (2) - (6)

EXPECTED TIMELINE

Project pre-demolition will begin in December 2021. Completion is anticipated by March 2023.

~ January time frame for initial const.

~ March - full construction, approx 12 months

ESTIMATED TOTAL PROJECT COSTS

\$ 3,200,000 (Building purchased for \$800,000)

OTHER INCENTIVES/GRANTS (please indicate if you are pursuing any of the following)

Historic Tax Credits Local Landmark Status NC Commerce Building Reuse

MSD/Innes Street Grant Low Income Housing Tax Credit Other: *Paul Bruhn*

GRANT ESTIMATES:

Building Rehabilitation Incentive GrantEst. Request: \$ 50,000

Calculation: covers 25% of eligible costs (up to \$50,000) for building renovations and improvements, including improvements to building shell, façade, and systems.

Project Notes: Grant will primarily subsidize needed new roof (\$75,000), Facade renovations and Painting (\$125,000)
Total project costs is \$3,200,000.

Residential Production Rehabilitation Incentive GrantEst. Request: \$ 70,000

Calculation: \$10,000 per residential unit being created or upgraded for projects that spend \$75 per gross ft² of res. space.

Project Notes: Project will add 7 new residential units for the downtown per incentive goal with an estimated cost of \$155 per gross feet of residential space.

Fire Suppression Incentive GrantEst. Request: \$ 25,000

Calculation: covers 50% of fire line cost (up to \$25,000).

Project Notes: Project will be fully sprinkled and requires connection to existing or planned fire suppression loop in Salisbury. Grant will support expansion of current loop with addition of a key building.

I have received a copy of the grant guidelines, and the application process has been explained to me.

I understand that the information on this form is an estimate of grant eligibility and does not constitute a commitment on the part of the City of Salisbury. Incentive grants must be requested and approved by City Council PRIOR to the start of the project.

Owner/Applicant: Willie B. Bane

City Representative: Teresa Barringer

Emily Vance
Jasm Wilson Terry Smith

Need zoning permit before any building permits can be issued. → under review; recieved by 1 Stop on the 18th

Dumpster located in private parking area.

SRU to look into fire line stub under alley and will look into size and demand
Work with Jasm Wilson to determine design and eligibility

Salisbury City Council Agenda Item Request Form



Please Select Submission Category: Public Council Manager Staff

Requested Council Meeting Date: April 5, 2022

Name of Group(s) or Individual(s) Making Request: Community Planning Services

Name of Presenter(s): Hannah Jacobson, Planning Director

Requested Agenda Item: Council to consider a request from Rowan Helping Ministries on behalf of Shelter Ministries LLC for a Downtown Revitalization Incentive Grant of up to \$150,000.00 to assist with a building rehabilitation and residential production project located at 317-319 East Liberty Street (“Eagles Nest III”).

Description of Requested Agenda Item:

This incentive grant is requested to assist in the production of twelve (12) new transitional housing units, peer support spaces, and administrative offices for Rowan Helping Ministries. The project involves a historic rehabilitation of one structure, a façade restoration of another, and a newly constructed building. The transitional housing units are intended to temporarily house homeless veterans and individuals/couples while having access to supportive services. The total capital investment is estimated at \$2,955,000 which includes new construction and the cost of restoring historic features, and updating building systems including electrical, plumbing, fire suppression, and HVAC.

The applicant has separately applied for the City’s allocation of HOME American Rescue Plan (ARP) funding. Decisions regarding that funding cannot be finalized until HUD has approved the Allocation Plan; however, Rowan Helping Ministries in partnership with United Way were the sole applicants for the \$525,940 grant. The City expects have a HUD approved plan by June 2022.

The applicant is requesting a total Downtown Revitalization Incentive of \$150,000. The Review Committee assessed the application against the adopted scoring rubrics and in relationship to a projected overall incentive budget. The Review Committee felt the project met the objectives of the grant program, and recommends an award of \$80,500.

In reviewing this grant application, the Review Committee *particularly* noted the following benefits:

- While not located on primary streets, the project is highly visible from a gateway into downtown: the Salisbury Depot.
- Although the DRI grant program’s residential production goal aims to increase economic vitality through increased property and sales tax revenues, these twelve (12) transitional units for homeless veterans and individuals/couples offer housing for some of the most vulnerable in the community striving to get back on their feet.
- The project is utilizing otherwise difficult to access buildings and land, and the site design and architecture of the new buildings augments the historic warehouses.
- The plan to install rooftop solar panels demonstrates a commitment to sustainability and sets a precedence for nonprofit building projects that should be continued.

Attachments: Yes No

Attachment A: Staff Report and Review Committee Scoring Matrix

Attachment B: Staff Presentation

Attachment C: Grant Application submitted by Rowan Helping Ministries on behalf of Shelter Ministries

Fiscal Note: *(If fiscal note requires approval by finance department because item exceeds \$100,000 or is related to grant funds, please fill out signature blocks for finance at bottom of form and provide supporting documents)*

Action Requested of Council for Agenda Item:

Applicant's Request:

Approve a Downtown Revitalization Incentive Grant of up to \$150,000.00 to assist with a building rehabilitation and residential production project located at 317-319 East Liberty Street ("Eagles Nest III").

-OR-

Review Committee's Recommendation:

Approve a Downtown Revitalization Incentive Grant of up to \$80,500.00 to assist with a building rehabilitation and residential production project located at 317-319 East Liberty Street ("Eagles Nest III").

Contact Information for Group or Individual: Hannah Jacobson, Community Planning Services, (704) 638-5230, hannah.jacobson@salisburync.gov.

Consent Agenda (item requires no discussion and will be voted on by Council or removed from the consent agenda to the regular agenda)

Regular Agenda (item to be discussed and possibly voted on by Council)

FINANCE DEPARTMENT INFORMATION:

Finance Manager Signature

Department Head Signature

Budget Manager Signature

*****All agenda items must be submitted at least 7 days before the requested Council meeting date*****

For Use in Clerk's Office Only

Approved

Declined

Reason:



Historic Rehabilitation & Residential Production Project at 317-319 East Liberty Street

Overview: Downtown Salisbury Revitalization Incentives Program

The Downtown Salisbury Revitalization Incentives Program (“Downtown Incentives Program”) was established by City Council in 2014 and revised in 2021 to promote economic growth within the Downtown Municipal District. It offers prospective developers a maximum grant package of \$175,000.00 in support of new construction and historic rehabilitation projects, with an emphasis on those that create new residential opportunities.

The Downtown Incentives Program is a package of four (3) grants, any or all of which may be utilized by a developer depending on the nature and scope of the project for which assistance is being requested:

- I. The **Building Renovation Incentive Grant** applies to projects that make permanent improvements to - older, primarily historic properties and which promote their stabilization, preservation, and reuse. It covers 25% of eligible costs (up to \$50,000) to renovations and improvements, including improvements to the building shell, façade, and systems.
- II. The **Residential Creation Incentive Grant** applies to projects that make permanent improvements which promote the stabilization, preservation, and/or development of new residences, or renovations to existing, abandoned units that have been unoccupied for more than five (10) years. It offers \$10,000 per residential unit created or upgraded for projects that spend \$75 per gross sq. ft. to upfit residential space.
- III. The **Fire Suppression Incentive Grant** assists with the installation or expansion of back-alley fire lines capable of serving multiple buildings or, in the case of existing access to fire line, installation of a building sprinkler system. It covers 50% of fire line cost or \$2 per sq. ft. of sprinkler system installation (up to \$25,000).

Historic Rehabilitation & Residential Production Project at 317-319 East Liberty Street

Grant Request & Project Description

Rowan Helping Ministries on behalf of Shelter Ministries LLC is requesting up to \$150,000.00 through the Downtown Incentives Program to assist with a historic rehabilitation and residential production project at 317-319 East Liberty Street (“Eagles Nest III”). The incentive grant is requested to assist in the production of twelve (12) new transitional housing units, peer support space, and administrative offices. Property owned by Shelter Ministries is not assessed property tax.

Grant Request Itemization

Total Request [†]	150,000.00
<i>Building Renovation Incentive Grant</i>	<i>50,000.00</i>
<i>Residential Creation Incentive Grant</i>	<i>100,000.00</i>
<i>Fire Suppression Incentive Grant</i>	NA


Review Committee Recommendation and Grant Scoring Rubric

On February 23, 2022 the DRI Review Committee assessed the request and scored the project against the rubrics adopted in the grant guidelines. *The Review Committee recommended an award of \$80,500.*

Building Rehabilitation			
Impact/Visibility	Possible Points	Awarded Points	Notes
Primary entrance on 100 N. Main, 100 S. Main, 100 East Innes, 100 West Innes	5	5	Highly visible from Salisbury Depot
Primary entrance on 200 N. Main, 200 S. Main, 200 East Innes, 200 West Innes	3		
Historic Status	Possible Points	Awarded Points	Notes
Designated Local Historic Landmark	10		Contributing Historic Resource
Individually listed on the National Register of Historic Places	5		

Identified as Contributing to a National Register Historic District	3	3	
Fire Protection	Possible Points	Awarded Points	Notes
Projects that commit to expanding the back-alley fire loop system	5 x the # of buildings that could be served by the extension		Plans to add sprinkler system
Buildings that commit to installing new sprinkler system	5	5	
Street Level Activation	Possible Points	Awarded Points	Notes
Restaurant spaces created/substantially rehabilitated	5 per		Ground floor residential
Retail or entertainment spaces created or substantially rehabilitated	1 per		
Publicly Visible Art	Possible Points	Awarded Points	Notes
Sculptures, murals or other permanent and visible art installations	3 per element	3	Mural on new construction
Green Building	Possible Points	Awarded Points	Notes
Green building element installed (examples: solar panels, white roof, green roof, cisterns)	3 per element	6	Solar panels; white roof
Grant to Investment Ratio	Possible Points	Awarded Points	Notes
Between .20 to .24	1		0.017
Between .15 to .19	2		
Between .10 to .14	3		
Between .05 to .09	4		
Between .01 to .04	5	5	
Less than .01	6		
Building Rehabilitation Total		27	
Residential Creation			
# of Units	Possible Points	Awarded Points	Notes
Upper story units	2 per		12 ground floor units
Ground floor units	1 per	12	
Affordability	Possible Points	Awarded Points	Notes
Units of housing offered at a rent affordable to a household earning 80% of the Area Median Income or less for an 8-year period	10 per		Not typical affordable housing; no rent collected
Fire Protection	Possible Points	Awarded Points	Notes
Projects that commit to expanding the back-alley fire loop system	5x the # of buildings that could be served by the extension		Sprinkler will be installed
Buildings that commit to installing new sprinkler system	5	5	
Residential Creation Total		17	
Total Project Score		44	

Economic Impact Analysis: Historic Rehabilitation & Residential Production Project at 317-319 East Liberty Street

Subject Property		Projected Outcomes
Address	317-319 East Liberty	 <ul style="list-style-type: none"> ▪ Twelve (12) new transitional housing units, peer support spaces, and administrative offices for Rowan Helping Ministries; ▪ Historic preservation of the Miller warehouse building; façade preservation of another, and new construction ▪ Provide housing for homeless veterans, individuals/couples who temporarily need housing outside of a congregate setting with supportive services ▪ Installation of a fire suppression system, minimizing chance of catastrophic fire spreading and impacting multiple properties; ▪ Installation of green building features including solar panels ▪ Installation of public art, such as a mural. ▪ Creation of central gathering space for residents and staff across from the Salisbury Depot.
Historic Classification	Downtown Local Historic District/Salisbury Southern Railroad National Register District	
Year Built	c. 1910-1930	
Tax Parcel ID	0105509	
Market/Assessed Value	\$276,629 (2021)	

Application for assistance through the **Downtown Revitalization Incentives Program:**

Historic Rehabilitation, New Construction & Residential Production Project

Eagle's Nest III – 317-319 E. Liberty Street



City of Salisbury
Community Planning Services

Project Summary

- ❑ **Rowan Helping Ministries on behalf of Shelter Ministries of Rowan County** is requesting up to **\$150,000.00** through the Downtown Incentives Program to assist with a new construction, historic rehabilitation and residential production project at **317-319 E. Liberty Street** (future “Eagle’s Nest Phase III Transitional Housing”).
 - ❑ Building Rehab - \$50,000
 - ❑ Residential Production - \$100,000
- ❑ The incentive grant is requested to assist in the production of twelve (12) new apartments intended as transitional housing for homeless households, case manager and administrative offices, and peer support space.
- ❑ The project includes a historic rehab (319 E Liberty); a façade rehab (317 E Liberty); and construction of a new building in the adjoining vacant parcel.
- ❑ Project is likely to receive \$400,000 from the City using HOME-ARP funds



Subject Property Map: 317-319 E. Liberty

Address	317-319 E. Liberty Street
Historic Classification	Downtown Local Historic District/Salisbury Southern Railroad National Register District - Pivotal
Year Built	c. 1910-1930
Tax Parcel ID	010 26202 010 278A 010 278B
Assessed Value	010 26202: \$17,010 010 278A: \$16,925 010 278B: \$12,570



317-319 E LIBERTY STREET (EAGLE'S NEST III)



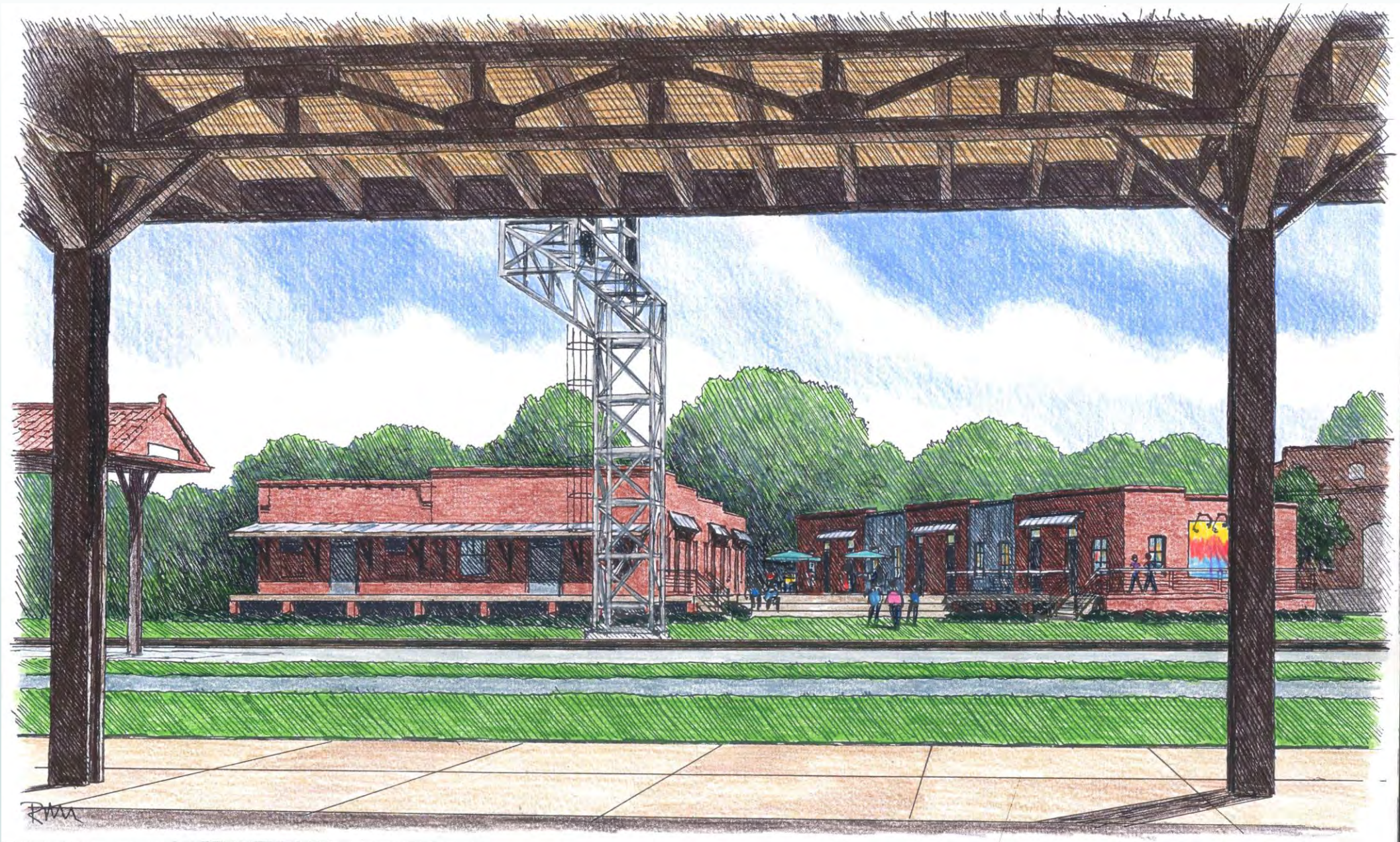
317 "Miller Building".
Rehab for admin
offices/common space

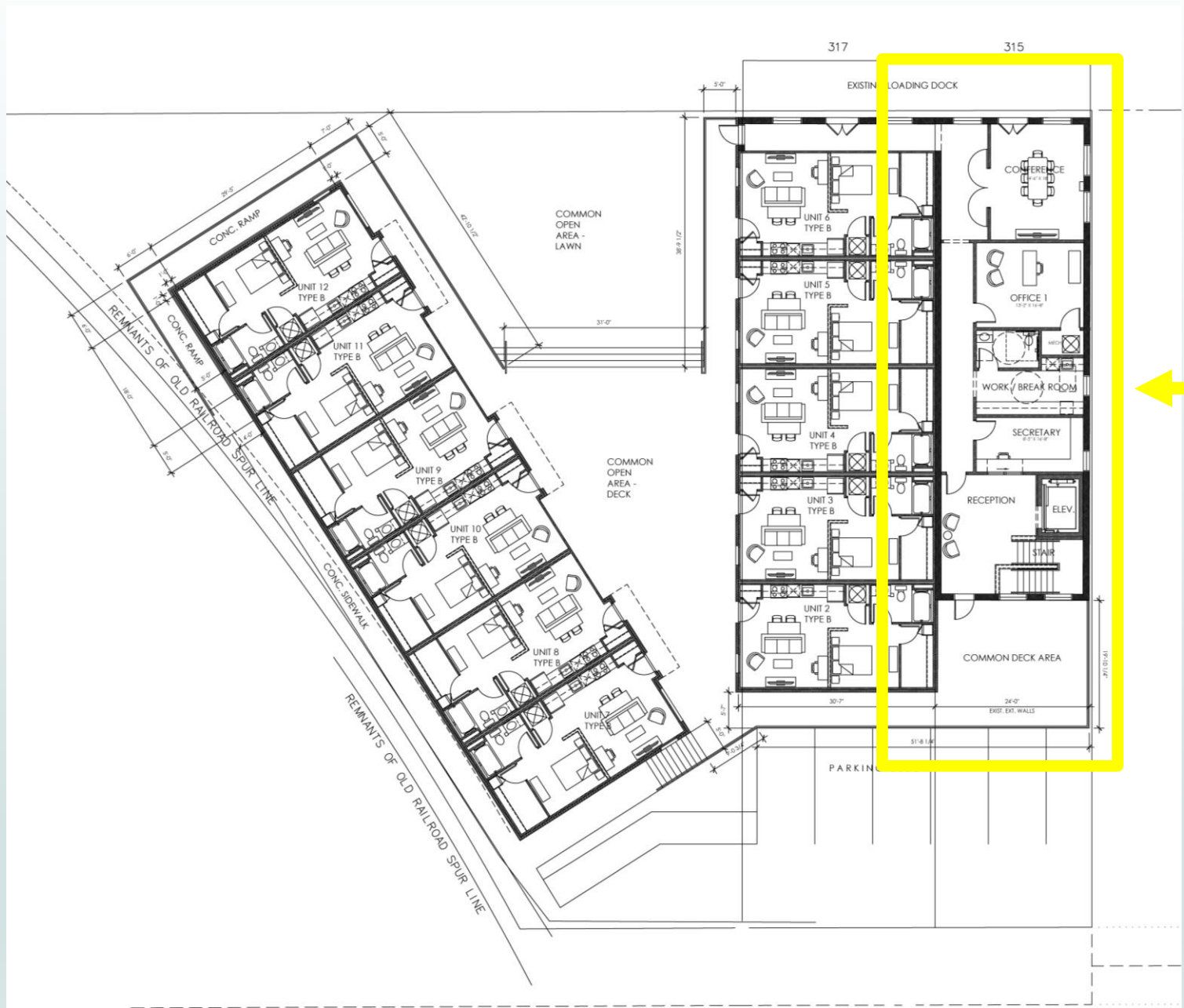
319. Façade Restoration;
new construction of 6
units; laundry; admin;
storage

Vacant lot. New
construction with 6 units









Only portion eligible for Building Rehabilitation



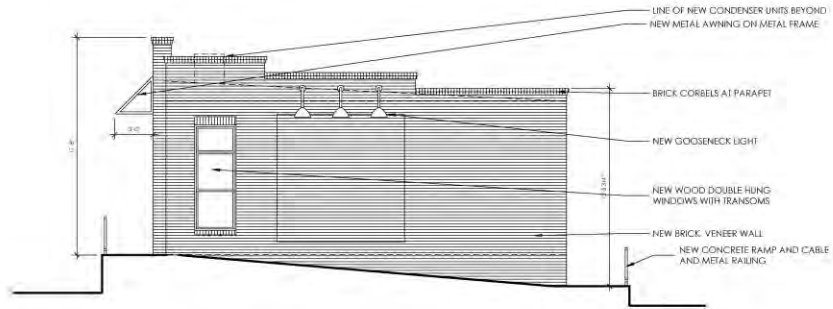
S2, A

stoutstudio.architecture

Gray Stout AIA, Architect
446 merivale circle
charlotte, nc 28211
704.640.7544
gray@stoutstudio.com
www.stoutstudio.com
member:
American Institute of Architects
& Congress of the New Urbanism



1 PROPOSED ADDITION FRONT ELEVATION 1/4"=1'-0"



2 PROPOSED ADDITION RIGHT SIDE ELEVATION 1/4"=1'-0"

SHELTER MINISTRIE
EAGLES NEST III

SALISBURY, NC

PROPOSED
ADDITION
ELEVATIONS

01-14-22
30% SET

A-9



Review and Recommendation

Total Capital Investment	\$2,995,000
City Tax Revenue (est. 10 Year Sum)	-
MSD Tax Revenue (est. 10 Year Sum)	-
Total Project Score	44
Applicant's Incentive Request	\$150,000
<i>Review Committee Recommendation</i>	<i>\$80,500</i>

Review Committee Comments:

- Highly visible from a gateway into downtown: the Salisbury Depot.
- Twelve (12) transitional units for homeless veterans and individuals/couples offer housing for some of the most vulnerable in the community
- The project is utilizing otherwise difficult to access buildings and land, and the site design and architecture of the new buildings augments the historic warehouses.
- The plan to install rooftop solar panels demonstrates a commitment to sustainability





City of Salisbury
 Community Planning
 132 North Main Street
 Salisbury, NC 28144
 Ph. 704.638.5330
salisburync.gov/grants

Downtown Revitalization Incentive (DRI) Grant Application

The Downtown Revitalization Incentive (DRI) Grant Program was established by the Salisbury City Council to promote economic growth within the Downtown Municipal Service District. The incentives are designed to promote both new development and historic rehabilitation, with an emphasis on those projects that create new residential opportunities.

TO SUBMIT: Submittal packages should be emailed directly to Hannah.Jacobson@salisburync.gov. Use of file share system may be required if attachment size is over 10 mb.

DATE SUBMITTED:

PROPERTY INFORMATION

Project Name: **Eagle's Nest III - Miracles on the Horizon Capital Project**

Address: **317-319 E. Liberty St.**

Current Use: **vacant**

Rowan County Parcel ID: **Parcel 010 26202**

Municipal Service District (Y/N): **y**

APPLICANT

Name: **Rowan Helping Ministries**

Email: **kgrubb@rowanhelpingministries.org**

Telephone: **704-637-6838 ext. 101**

Address: **226 N. Long St., Salisbury, NC 28144**

OWNER (IF DIFFERENT FROM APPLICANT)

Name: **Shelter Ministries of Rowan County**

Email: **kgrubb@rowanhelpingministries.org**

Telephone: **704-637-6838 ext. 101**

Address: **226 N. Long St., Salisbury, NC 28144**

GENERAL APPLICATION CHECKLIST

- Grant application form
- Copy of Pre-Application Worksheet
- Written description of construction or rehabilitation work to be performed, including the proposed uses
- Photographs depicting the current condition of the building or site
- Narrative addressing each of the criteria in the Scoring Rubrics
- Statement on project feasibility, including expected development timeline
- Schematic plans including floor plan indicating gross sq. ft. of residential space and sq. ft. of area protected by fire sprinkler system, if applicable
- Itemized estimates of project costs prepared by licensed contractors or design professionals
- Proof of ownership, or if sale is pending, Contract for Sale to applicant or Option to Purchase
- Proof of endorsement by legal owner, if the applicant is not the owner

GRANT REQUEST:

Building Rehabilitation Incentive Grant Request: \$ 50,000
Calculation: covers 25% of eligible costs (up to \$50,000) for building renovations and improvements, including improvements to building shell, façade, and systems.
Project Notes: Our cost for building renovations and improvements is \$870,100 and about \$287,000 are eligible costs. 25% of the eligible costs is \$71,000.

GRANT ESTIMATES (CONTINUED):

Residential Creation Incentive Grant Request: \$ \$100,000
Calculation: \$10,000 per residential unit being created or upgraded for projects that spend \$75 per gross ft² of res. space.
Project Notes: Our request is based on 12 units receiving \$10,000 per residential unit but cannot exceed \$100,000. Our cost per square foot of residential space is \$138.

Fire Suppression Incentive Grant Request: \$ _____
Calculation: covers 50% of fire line cost (up to \$25,000).
Project Notes: _____

SIGNATURE

I certify that all information provided in this application is accurate and that all work will be performed to meet the program guidelines, the laws of the State of North Carolina, the standards of the Salisbury Land Development Ordinance, and the Salisbury Historic Design Guidelines (if applicable). Submission of this application does not constitute award of a grant or issuance of a permit.

I understand that DRI grants must be requested and approved by the Salisbury City Council prior to the start of the project. Application is not a guarantee that an award will be made.

Applicant:  Date: 1/28/2022



City of Salisbury
 Community Planning
 132 North Main Street
 Salisbury, NC 28144
 Ph. 704.638.5324
salisburync.gov/grants

Downtown Revitalization Incentive (DRI) Pre-Application Worksheet

The Downtown Revitalization Incentive (DRI) Grant Program was established by the Salisbury City Council to promote economic growth within the Downtown Municipal Service District. The incentives are designed to promote both new development and historic rehabilitation, with an emphasis on those projects that create new residential opportunities.

PROPERTY INFORMATION

Project Name: Eagle's Nest Phase 3	
Address: 317-319 E. Liberty Street	Current Use: Vacant warehouse/vacant lot
Rowan County Parcel ID:	Municipal Service District (Y/N): Yes

APPLICANT/DEVELOPER

Name: Shelter Ministries of Rowan County	
Email: kgrubb@rowanhelpingministries.org	Telephone: 704-640-7544
Address: 226 Long Street, Salisbury	

OWNER (IF DIFFERENT FROM APPLICANT)

Name:	
Email:	Telephone:
Address:	

PROJECT SCOPE

Project includes new construction for 12 units of transitional housing; historic rehabilitation of 319 E Liberty intended for Rowan Helping Ministries' offices. Project to include public art and solar panels.

EXPECTED TIMELINE

Required to have project occupied by October 2023; submittal of site plans expected at the end of 1st quarter 2023

ESTIMATED TOTAL PROJECT COSTS

\$

OTHER INCENTIVES/GRANTS (please indicate if you are pursuing any of the following)

<input type="checkbox"/> Historic Tax Credits	<input type="checkbox"/> Local Landmark Status	<input type="checkbox"/> NC Commerce Building Reuse
<input type="checkbox"/> MSD/Innes Street Grant	<input type="checkbox"/> Low Income Housing Tax Credit	<input checked="" type="checkbox"/> Other: VA grant; possible HOME-ARP

GRANT ESTIMATES:

Building Rehabilitation Incentive GrantEst. Request: \$ _____

Calculation: covers 25% of eligible costs (up to \$50,000) for building renovations and improvements, including improvements to building shell, façade, and systems.

Project Notes: Applies only to 319 E Liberty - eligible for a maximum grant award of \$50,000. Not
guaranteed - dependent on budget and number of other eligible projects. Final awards
made by City Council - estimated in March.

Residential Production Rehabilitation Incentive GrantEst. Request: \$ _____

Calculation: \$10,000 per residential unit being created or upgraded for projects that spend \$75 per gross ft² of res. space.

Project Notes: 12 units - eligible for a maximum grant award of \$100,000; Not guaranteed -
dependent on budget and number of other eligible projects. Final awards made by City
Council - estimated in March.

Fire Suppression Incentive GrantEst. Request: \$ _____

Calculation: covers 50% of fire line cost (up to \$25,000).

Project Notes: NA

I have received a copy of the grant guidelines, and the application process has been explained to me.

I understand that the information on this form is an estimate of grant eligibility and does not constitute a commitment on the part of the City of Salisbury. Incentive grants must be requested and approved by City Council PRIOR to the start of the project

Owner/Applicant: 

City Representative: 

City of Salisbury Downtown Revitalization Incentive Grant Application

Written description of construction or rehabilitation work to be performed, including the proposed uses.

Rowan Helping Ministries will transform vacant and deteriorating historic buildings and property near downtown Salisbury to create program office space and transitional housing for guests living in our homeless shelter. This is a fitting and symbolic use of this space. As we give these structures and land new life and purpose, we will expand pathways for shelter guests moving forward on their journeys to change their lives and end homelessness.

The project, a combination of historic rehabilitation and new construction, will take place at 317 – 319 E. Liberty Street at the sites of the R.B. Miller Building and on an adjacent small, vacant lot (parcel 010 26202). The site is comprised of 3 parcels, with a total area of 0.387 acres. These properties have been donated by descendants of R.B. Miller and the Salisbury Historic Foundation, respectively, allowing us to build more transitional housing next to existing transitional housing apartments and Rowan Helping Ministries' Ralph E. Ketner Center.

The R.B. Miller Building, located across the train tracks from the Historic Salisbury Station, is comprised of two adjoining structures. The project involves:

- Renovation of the historic building at 319 E. Liberty to include exterior preservation and repair. The interior will be renovated to include case manager and administrative offices, a peer support "living room", stairs, and elevator.
- At 317 E. Liberty, preservation and restoration of the front/railroad façade, along with the continuous shed roof and loading dock spanning across both buildings. The remainder of the building will be demolished. Five new SRO units (transitional housing apartments) will be constructed behind the existing façade in the footprint of the existing building. There will be a new basement in this building with 1 SRO apartment unit, laundry room, administrative offices, conference room, and storage.
- Construction of a new building on the donated, vacant lot to include 6 SRO units connected to 317 E. Liberty by a common area wood deck and accessible pathways.

These three buildings, to be named Eagles Nest III, will be connected to the existing Eagle's Nest I and II transitional housing buildings next door by walkways and green space.

Exterior design will maintain the architectural style of the original buildings and will complement the historic look of the nearby Historic Downtown Salisbury District and the Rail Walk Arts District. Metal awnings and accents, gooseneck outdoor lights, wood double hung windows with transoms, and cable and metal railing will enhance the building design.

We hope to preserve the original rail spur that runs through the property because of its historical significance, and a faded sign painted above the awning on the newer building will be

restored. It reads, "R.B. Miller & Co., Wholesale Vegetables, Modern Cold Storage."

The Eagle's Nest III will serve homeless citizens living in our congregate shelter who are ready to move to private, interim housing while saving money for permanent housing costs or waiting for permanent supportive housing, which is in short supply. The facility also will house veterans referred to us from the Salisbury Veterans Administration Medical Center for our VA Grant Per Diem Program. The VA is phasing out the use of congregate shelter nationwide in favor of private units which enhance veterans' recovery from PTSD and other mental health challenges. Nine of the 12 units will be used for the GPD program, and the VA has approved a \$450,000 capital grant for the facility.

Each transitional apartment will contain living and sleeping spaces, a small kitchen, and a bathroom within 507 total square feet of space. Residents will be working to achieve personal and financial goals defined in their individual case plans, and many will have already secured income from benefits or a job. Some may work in businesses downtown and walk to work.

This project has been approved by the Historic Preservation Commission. Construction will begin by July, 2022 and will be completed before September 30, 2023.

The total cost of this project is \$2,955,000 and it is part of Rowan Helping Ministries' \$5.6 million capital campaign, "Miracles on the Horizon: Helping Homeless Citizens Find Their Pathways Home". This six-year, phased construction and renovation project also will create:

- 10 Permanent Supportive Housing (PSH) apartments to serve 8 individuals or couples and 2 families in duplexes to be built on campus next to 3 existing PSH houses on East Council Street. (\$1, 505,000);
- Repurposed space for serving more clients in Primary Care and Mental Health Services provided onsite through a partner agency. (\$90,000);
- Funding for major equipment repairs and replacements for our older buildings. (\$1,050,000).

Photographs depicting the current condition of the building or site

(See Following Pages)

Eagles Nest III

- Existing Buildings



Eagles Nest III

- Existing Buildings



Eagles Nest III

- Existing Buildings and Context



Narrative addressing each of the criteria in the Scoring Rubrics

Impact and Visibility – Eagle’s Nest III will face the Historic Salisbury Station from the east side of the railroad tracks. This location is a key passageway through Salisbury for out-of-town citizens enjoying rail travel on Amtrak. Salisbury is served by three passenger trains - the Crescent, the Carolinian, and the Piedmont – which provide travel along routes that span from New York to New Orleans. Our project will greatly improve the view out the train window as the vacant, historic buildings transform into rehabilitated and new residential buildings reflecting the history and character of our unique downtown business district.

Historic Status – The R.B. Miller building is located in the Salisbury Railroad Corridor Historic District, which is listed in the National Register of Historic Places. That district contains 23 buildings that were an important part of the thriving commercial district which developed along and adjacent to the railroad depot and tracks in the late 19th and early 20th centuries.

Among those 23 buildings, 18 are cited on the National Register of Historic Places Inventory as contributing to the overall significance/character of the Salisbury Railroad Corridor Historic District. Eight of those buildings, including The Miller Building, hold the highest assessment – Pivotal – meaning they played a primary, central role in establishing the qualities for which the district is significant. Other buildings receiving Pivotal status are the Salisbury Southern Railway Passenger Depot (Salisbury Historic Station), the Cheerwine/Carolina Beverage Corporation Building, the (former) Yadkin Hotel, the Thomas and Howard Company, the Boyden-Overman Company Cotton Warehouse, the Old Freight Depot, and the Frick Building.

According to Sada Troutman at the Downtown Salisbury Association, the building’s historic status could be considered to fall between two of the scoring criteria listed in the City of Salisbury DRI grant guidelines – Individually listed on the National Register of Historic Places (5 points) or Identified as Contributing to a National Register Historic District (3 points).

The Miller Building is cited in the National Register of Historic Places Inventory for the many original features that remain. This includes the “fine, corbelled brickwork at the eaves of the flat roofs, a characteristic decorative feature of early 20th century commercial buildings”. One original cut stone pier remains underneath the front wooden loading dock, as well as the metal porch roof supported by heavy triangular brackets and the double door main entrance and brass door hardware.

The structure on the northeast side of The Miller Building (319 E. Liberty) was built between 1907 and 1913. In 1913, it housed the first Mint-Cola syrup manufacturing plant. The adjoining building appears in early records for the first time in 1931. Both buildings were used

in their later years by the R.B. Miller Company which dealt in wholesale fruits and vegetables and provided the only cold storage along the railroad track between Washington D.C. and Atlanta.

Much of the information above was taken from National Register of Historic Places Inventory – Nomination Form and from archival letters from the NC Department of Cultural Resources.

Fire Protection - All 3 buildings will have full NFPA 13 sprinkler systems.

Street Level Activation – This facility will provide first-level residential space and shared outdoor space on the wood deck that will provide seating and connection between the outside entries of the apartments.

Publicly Visible Art – The apartments to be built on the vacant land will feature an art installation on the brick wall facing the train depot. If possible, the rail spur will be featured along a walkway and signage will explain its historical significance. The faded historical “R.B. Miller & Co., Wholesale Vegetables, Modern Cold Storage” signage will be preserved on the railroad facing façade.

Green Building – Rowan Helping Ministries’ two main structures – the Ralph W. Ketner Center and the Robertson-Stanback Center – contain features that are energy efficient and eco-friendly. Eagle’s Nest III will continue our dedication to creating “green” facilities on our campus. The Eagle’s Nest III facility will have solar panels installed on the roofs of the new apartment buildings, along with white TPO membrane roofs.

Grant to Investment Ratio (maximum eligible grant/total investment) –

Building rehabilitation - .040

Residential production - .058

Combined - .051

Statement of project feasibility, including expected development timeline

Rowan Helping Ministries has launched the private phase of our capital fundraising campaign and is actively pursuing support through government and private foundation grants. Our first capital grant application was submitted in early, 2021. To date, we have almost \$1.2 million in hand or in firm commitments toward our goal.

Additionally, First Horizon Bank has approved a \$2.0 million construction loan to bridge the gap while we collect pledges and incur expenses as we move toward the first construction beginning by July, 2022. Below is an itemized list of funding and funding commitments already received, grant applications submitted and pending, and grants and campaign contributions to be requested.

Approved or Received

VA Grant Per Diem Capital Grant	\$ 450,000 (Transitional Housing)
Cannon Foundation	\$ 150,000 (Undesignated)
First Horizon Foundation	\$ 200,000 (PSH)
Cardinal Innovative Health Care	\$ 25,200 (PSH)
Texas Roadhouse	\$ 5,600 (Transitional Housing)
Private donors	\$ 12,626 (Undesignated)
Board of Directors Campaign	\$ 41,300 (Undesignated)
Funding from NC State Budget	\$ 250,000 (Undesignated)
USDA funds	\$ 33,520
Rowan Helping Ministries Staff Campaign	\$ 10,000

Requested and Pending

Robertson Foundation	\$ 350,000 (Undesignated)
City of Salisbury HOME-ARP	\$ 420,752 (Transitional Housing)
Atrium Health	\$ 25,000 (PSH)

To Be Requested

City of Salisbury DRI Grant	\$ 150,000 (Transitional Housing)
The Leon Levine Foundation	\$ 250,000 (Undesignated)
The Merancas Foundation	\$ 150,000 (Undesignated)
Home Depot	\$ 100,000 (PSH)
Bank of America	\$ 25,000 (Undesignated)
Community Campaign to Individuals, Businesses	\$2,251,000 (Undesignated)
NCHFA HOME-ARP Forgivable Loan	\$ 500,000 (PSH)
Friends of Rowan	\$ 50,000 (Undesignated)
Cannon Foundation Round 2	\$ 150,000 (Undesignated)

**Schematic plans including floor plan indicating gross sq. ft. of residential space
and sq. ft. of area protected by fire sprinkler system**

Schematic plans are included with this application as separate attachments.

**Itemized estimates of project costs prepared by
licensed contractors or design professionals**

These are estimates of projects costs for Eagle’s Nest III as prepared by a licensed contractor, Chris Bradshaw of C.S. Bradshaw Construction Company:

Cost Description	Eagles Nest III – All New Construction	Miller Building Renovation
Site Improvements	50,000	10,000
Building Acquisition		
Rehabilitation/Renovation/Replacement		870,100
Demolition	65,000	
New construction	1,210,000	134,000
Construction Contingency	84,700	53,000
Material Cost contingency	130,000	50,000
Architectural Design	109,000	50,000
Construction Inspection	2,000	4,000
Civil engineer	2,000	6,000
Soils Engineer	2,000	
Other Engineer – Structural P,M,E	10,000	10,000
Construction Insurance	1,000	1,000
Construction period real estate taxes	750	750
Survey	1,900	1,800
Phase I environmental report	2,500	2,500
Title and recording fees	1,000	
Furnishings and Equipment	50,000	40,000
Total	1,721,850	1,233,150

Proof of ownership, or if sale is pending, Contract for Sale to applicant of Option to Purchase

Following Pages:

- Warranty Deed showing donation of vacant land to Shelter Ministries of Rowan County from the Historic Salisbury Foundation, Inc.
- Letter from Glenn Ketner showing pending donation of the R.B. Miller Building to Shelter Ministries of Rowan County.

MAP	S/M	PAR	S/P	U/IN	L/IN	C/C	PART	INT
010		262	02					22

Rowan County Assessor's Office

Type: CONSOLIDATED REAL PROPERTY
 Recorded: 9/21/2021 12:43:53 PM
 Fee Amt: \$60.00 Page 1 of 2
 Revenue Tax: \$34.00

Rowan, NC
 J. E. Brindle Register of Deeds

BK 1384 PG 585

No opinion on title is expressed or implied by the preparer of this document

Tax Map 010 Parcel 26202

Stamps: \$34.00

This instrument was prepared by, James Y. Faust, a licensed North Carolina Attorney. Delinquent taxes, if any, to be paid by the closing attorney to the County Tax Administrator upon disbursement of closing proceeds.

Brief description for index:

NORTH CAROLINA GENERAL WARRANTY DEED

THIS DEED made this 17th day of September, 2021, by and between

GRANTOR	GRANTEE
HISTORIC SALISBURY FOUNDATION, INC. A North Carolina Corporation PO Box 4221 Salisbury, NC 28145	SHELTER MINISTRIES OF ROWAN COUNTY a North Carolina Corporation 226 N. Long Street Salisbury, NC 28144

The designation Grantor and Grantee as used herein shall include said parties, their heirs, successors, and assigns, and shall include singular, plural, masculine, feminine or neuter as required by context.

WITNESSETH

That the Grantor, for a valuable consideration paid by the Grantee, the receipt of which is hereby acknowledged, has and by these presents does grant, bargain, sell and convey unto the Grantee in fee simple, all that certain lot or parcel of land situated in Salisbury Township, Rowan County, North Carolina and more particularly described as follows:

BEGINNING at an iron rod in the side track of Southern Railway and running thence North 47 deg. 30 min. East 132.95 feet to the corner of a brick building; thence along the face of the wall, South 42 deg. 15 min. East 125.88 feet to an iron rod in the northwestern margin an alley; thence with the northwestern margin of the alley, South 47 deg. 30 min. West 34.57 feet to a spike in the side track of Southern Railway; thence with the side track of Southern Railway in a curve to the left with a radius of 473.91 feet and a chord of North 80 deg. 20 min. West 159.4 feet, an arc length of 160.16 feet to the point of BEGINNING as shown on the survey and map by Hudson and Almond, dated June 17, 1987, and entitled "Map prepared for Historic Salisbury Foundation", a copy of which is recorded in Deed Book 633, page 902 and to which reference is made for a more particular description of the property.

Submitted electronically by "James Y. Faust, Attorney at Law, PLLC"
 in compliance with North Carolina statutes governing recordable documents
 and the terms of the submitter agreement with the Rowan County Register of Deeds.

No opinion on title is expressed or implied by the preparer of this document

Tax Map 010 Parcel 26202

Stamps: \$34.00

This instrument was prepared by, James Y. Faust, a licensed North Carolina Attorney. Delinquent taxes, if any, to be paid by the closing attorney to the County Tax Administrator upon disbursement of closing proceeds.

Brief description for index:

NORTH CAROLINA GENERAL WARRANTY DEED

THIS DEED made this 17th day of September, 2021, by and between

GRANTOR	GRANTEE
HISTORIC SALISBURY FOUNDATION, INC. A North Carolina Corporation PO Box 4221 Salisbury, NC 28145	SHELTER MINISTRIES OF ROWAN COUNTY a North Carolina Corporation 226 N. Long Street Salisbury, NC 28144

The designation Grantor and Grantee as used herein shall include said parties, their heirs, successors, and assigns, and shall include singular, plural, masculine, feminine or neuter as required by context.

WITNESSETH

That the Grantor, for a valuable consideration paid by the Grantee, the receipt of which is hereby acknowledged, has and by these presents does grant, bargain, sell and convey unto the Grantee in fee simple, all that certain lot or parcel of land situated in Salisbury Township, Rowan County, North Carolina and more particularly described as follows:

BEGINNING at an iron rod in the side track of Southern Railway and running thence North 47 deg. 30 min. East 132.95 feet to the corner of a brick building; thence along the face of the wall, South 42 deg. 15 min. East 125.88 feet to an iron rod in the northwestern margin an alley; thence with the northwestern margin of the alley, South 47 deg. 30 min. West 34.57 feet to a spike in the side track of Southern Railway; thence with the side track of Southern Railway in a curve to the left with a radius of 473.91 feet and a chord of North 80 deg. 20 min. West 159.4 feet, an arc length of 160.16 feet to the point of BEGINNING as shown on the survey and map by Hudson and Almond, dated June 17, 1987, and entitled "Map prepared for Historic Salisbury Foundation", a copy of which is recorded in Deed Book 633, page 902 and to which reference is made for a more particular description of the property.

The property herein described was acquired by Grantor by instrument recorded as follows:

Deed Book 633, page 902, Rowan County Registry.

All or a portion of the property herein conveyed does not include the primary residence of a Grantor.

TO HAVE AND TO HOLD the aforesaid lot or parcel of land and all privileges and appurtenances thereto belonging to the Grantee in fee simple.

AND the Grantor covenants with the Grantee, that Grantor is seized of the premises in fee simple, that title is marketable and free and clear of all encumbrances, and that Grantor will warrant and defend the title against the lawful claims of all persons whomsoever except for the exceptions hereafter stated.

Title to the property hereinabove described is subject to the following exceptions:

The above property is subject to any and all easements and rights of way of record, if any.

IN WITNESS WHEREOF, the Grantor has hereunto set his hand and seal, or if corporate, has caused this instrument to be signed in its corporate name by its duly authorized officers and its seal to be hereunto affixed by authority of its Board of Directors, the day and year first above written.

HISTORIC SALISBURY FOUNDATION, INC.

By: _____

Steve Cobb, President

NORTH CAROLINA
ROWAN COUNTY

SEAL--STAMP

I, a Notary Public of the County and State aforesaid, certify that Steve Cobb personally appeared before me this day and acknowledged that he is President of Historic Salisbury Foundation, Inc., a North Carolina corporation, and that he as President, being authorized to do so, executed the foregoing instrument on behalf of the corporation.

Witness my hand and official stamp or seal, this 17th day of September, 2021.

OFFICIAL SEAL
JAMES Y. FAUST
NOTARY PUBLIC
ROWAN COUNTY, NORTH CAROLINA
My Commission Expires: August 13, 2024

Notary Public

My Commission Expires: August 13, 2024

Telephone No.
704-637-3434

KETNER & ASSOCIATES
Attorneys At Law
121 East Kerr Street
Post Office Box 1308

Facsimile No..
704-637-3449

Glenn E. Ketner, Jr.
Email: glenn@ketnerlaw.com

January 26, 2022

City of Salisbury
Community Planning Department
Attention Senior Planner Hannah Jacobson
132 N. Main Street
Salisbury, NC 28144

Reference: 317, 319 E. Liberty St.

Dear Hannah:

This letter will advise you that I am representing Shelter Ministries of Rowan County in connection with the acquisition of the above property from the R. B. Miller heirs. We have prepared deeds pursuant to which all the property owners are contributing their respective interest in the property to Shelter Ministries of Rowan County. We have in hand three of the four deeds required and, we anticipate receipt of the one remaining deed within the next few days.

Upon receipt of the remaining deed, we shall record them in the Rowan County Registry and Shelter Ministries will own the above property. If you have any questions, please feel free to contact me.

Sincerely yours,



Glenn E. Ketner, Jr.

GEKjr/pmd

cc: Kyna Grubb, Executive Director
Rowan Helping Ministries

Proof of endorsement by legal owner if the applicant is not the owner

Letter of endorsement by Shelter Ministries of Rowan County is included on the following page

Shelter Ministries of Rowan County
226 North Long Street
Salisbury, NC 28144

January 27, 2022

Hannah Jacobson
City of Salisbury Planning Department
132 N Main Street
Salisbury NC 2814

Dear Ms. Jacobson,

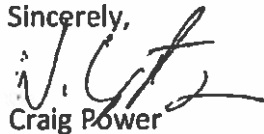
Shelter Ministries of Rowan County's main purpose is to hold legal title to real property and provide facilities for Rowan Helping Ministries, to engage in cooperative ministry to people in need in Rowan County. This 501(c) 3 non-profit organization has been in existence since April 1988.

We provide the land and facilities encompassing the 200 block on both sides of Long Street to Rowan Helping Ministries free of charge. Shelter Ministries of Rowan County's Board of Directors oversees new construction and renovations of these buildings for the benefit of Rowan Helping Ministries.

Currently, Shelter Ministries is adding to our portfolio of properties and projects the Eagles Nest III facility which will be used by Rowan Helping Ministries. Rowan Helping Ministries manages the fundraising and grant writing that will secure the capital for the project and they will provide the programming and services at Eagles Nest III after construction is completed.

Please let me know if you have any questions regarding Shelter Ministries of Rowan County's role in project. We fully endorse Rowan Helping Ministries and their request for funding through the City of Salisbury Downtown Revitalization Incentive.

Sincerely,



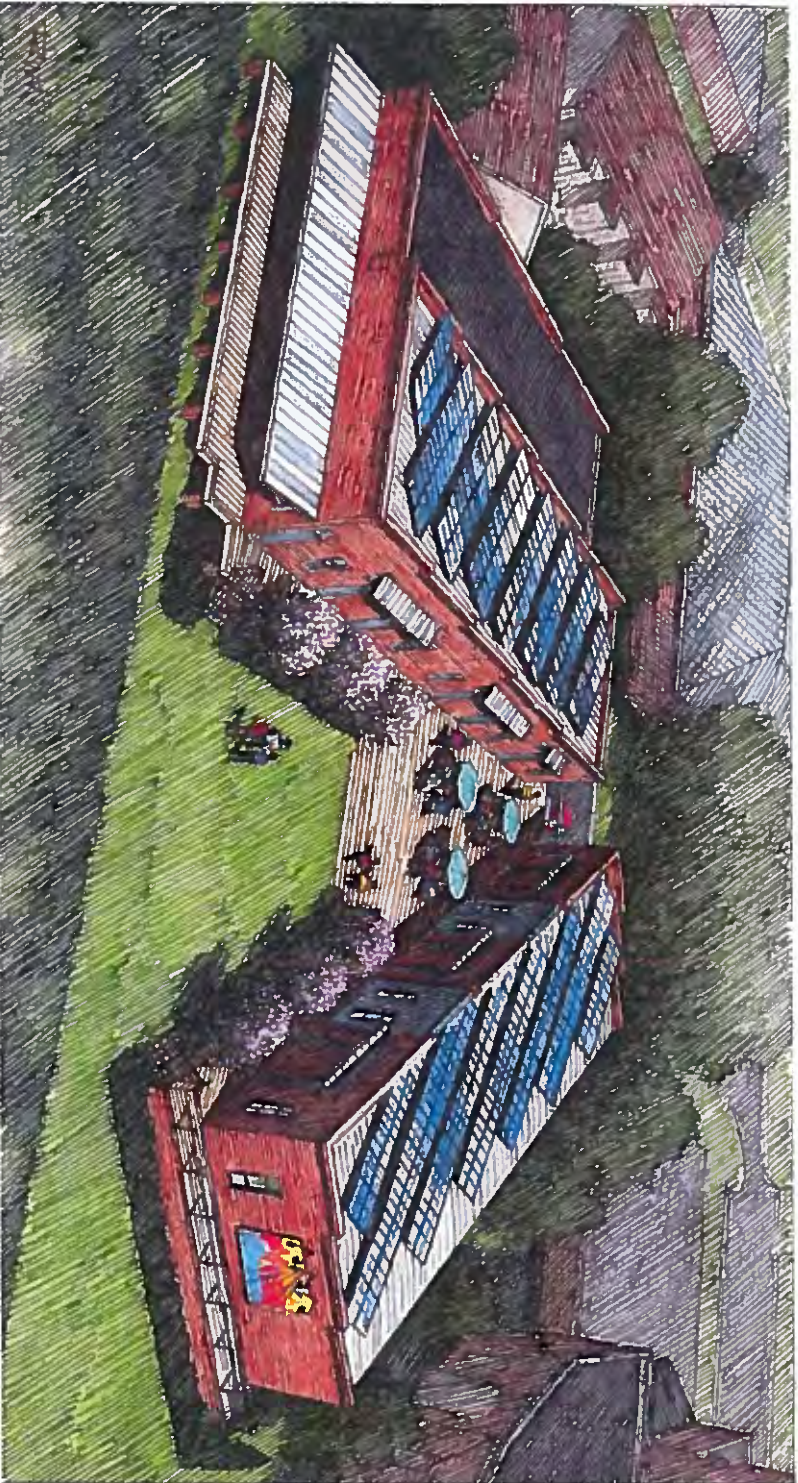
Craig Power
Board Chair

Outside Renderings of Eagle's Nest III

Eagles Nest III



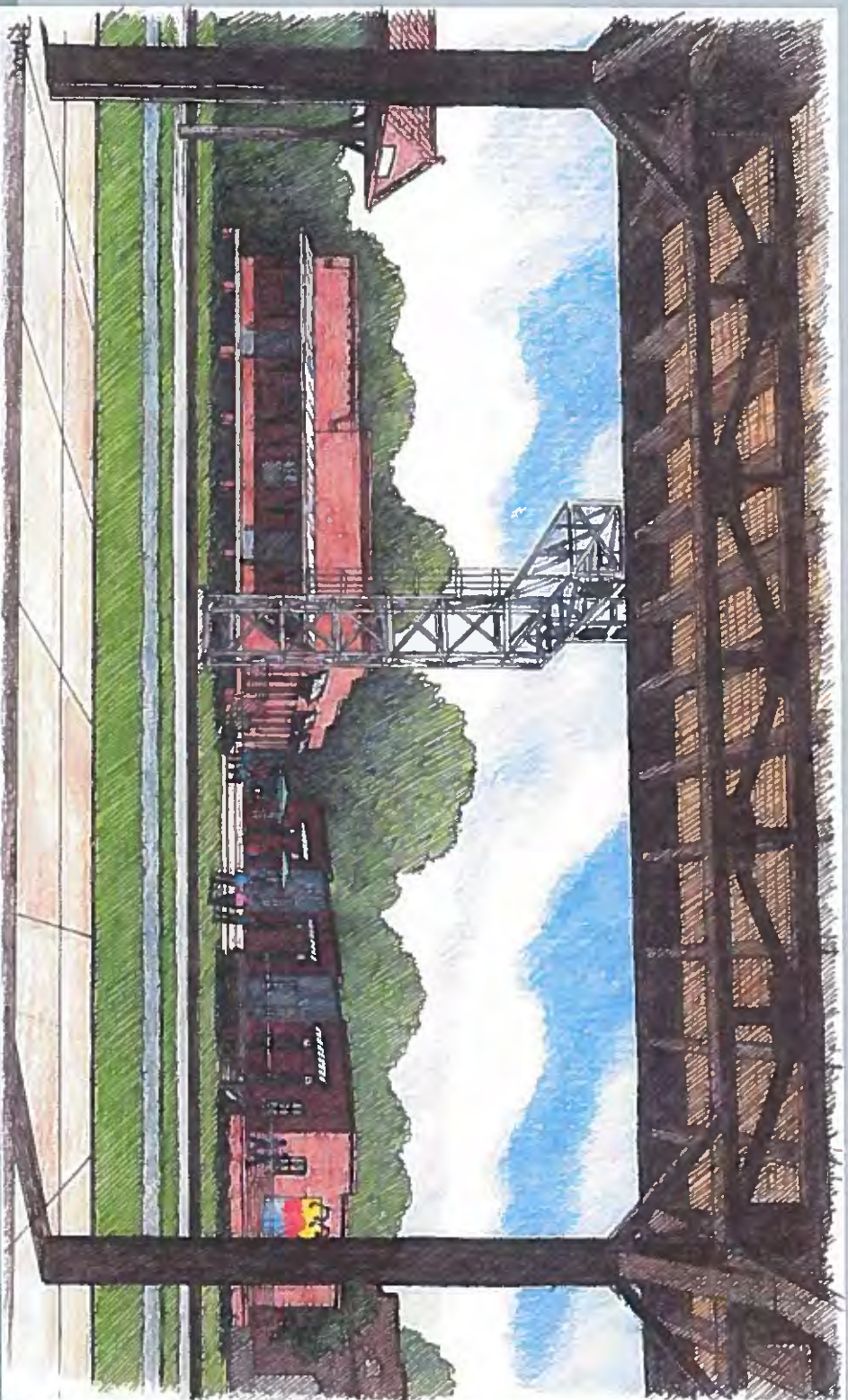
- Ariel Rendering



Eagles Nest III



- Rendering from depot



Salisbury City Council Agenda Item Request Form



Please Select Submission Category: Public Council Manager Staff

Requested Council Meeting Date: April 5, 2022

Name of Group(s) or Individual(s) Making Request: Community Planning Services

Name of Presenter(s): Hannah Jacobson, Planning Director

Requested Agenda Item: Council to consider a request from Todd Littleton for a Downtown Revitalization Incentive Grant of up to \$70,000.00 to assist with a building rehabilitation and residential production project located at 117 South Lee Street ("Old Salisbury Firehouse").

Description of Requested Agenda Item:

This incentive grant is requested to assist in the production of two (2) new apartments and a ground floor restaurant space. The building is currently vacant. The total capital investment is estimated at \$508,000 which includes cost of restoration of historic features, and updating building systems including electrical, plumbing, and HVAC.

The applicant has separately sought Historic Tax Credits, and has been awarded other City grants, however, delays in the project have made those contracts no longer active.

The applicant is requesting a total Downtown Revitalization Incentive of \$70,000. The Review Committee assessed the application against the adopted scoring rubrics and in relationship to a projected overall incentive budget. The Review Committee felt the project met the objectives of the grant program, and recommends an award of \$40,000.

In reviewing this grant application, the Review Committee *particularly* noted the following benefits:

- The building retains a high degree of historic significance and integrity which will be thoughtfully preserved, particularly the distinctive cupola.
- The project activates the ground floor with a restaurant space and adds two new residential units above, which will build upon momentum of the 100 block of South Lee Street in becoming a livable mixed use block.

Attachments: Yes No

Attachment A: Staff Report and Review Committee Scoring Matrix

Attachment B: Staff Presentation

Attachment C: Grant Application submitted by Todd Littleton

Fiscal Note: (If fiscal note requires approval by finance department because item exceeds \$100,000 or is related to grant funds, please fill out signature blocks for finance at bottom of form and provide supporting documents)

Action Requested of Council for Agenda Item:

Applicant's Request:

Approve a Downtown Revitalization Incentive Grant of up to \$70,000.00 to assist with a building rehabilitation and residential production project located at 117 South Lee Street ("Old Salisbury Firehouse").

-OR-

Review Committee's Recommendation:

Approve a Downtown Revitalization Incentive Grant of up to \$47,500.00 to assist with a building rehabilitation and residential production project located at 117 South Lee Street ("Old Salisbury Firehouse").

Contact Information for Group or Individual: Hannah Jacobson, Community Planning Services, (704) 638-5230, hannah.jacobson@salisburync.gov.

-
-
- Consent Agenda** (item requires no discussion and will be voted on by Council or removed from the consent agenda to the regular agenda)
- Regular Agenda** (item to be discussed and possibly voted on by Council)

FINANCE DEPARTMENT INFORMATION:

Finance Manager Signature

Department Head Signature

Budget Manager Signature

******All agenda items must be submitted at least 7 days before the requested Council meeting date******

For Use in Clerk's Office Only

Approved

Declined

Reason:



Historic Rehabilitation & Residential Production Project at 117 South Lee Street

Overview: Downtown Salisbury Revitalization Incentives Program

The Downtown Salisbury Revitalization Incentives Program (“Downtown Incentives Program”) was established by City Council in 2014 and revised in 2021 to promote economic growth within the Downtown Municipal District. It offers prospective developers a maximum grant package of \$175,000.00 in support of new construction and historic rehabilitation projects, with an emphasis on those that create new residential opportunities.

The Downtown Incentives Program is a package of four (3) grants, any or all of which may be utilized by a developer depending on the nature and scope of the project for which assistance is being requested:

- I. The **Building Renovation Incentive Grant** applies to projects that make permanent improvements to - older, primarily historic properties and which promote their stabilization, preservation, and reuse. It covers 25% of eligible costs (up to \$50,000) to renovations and improvements, including improvements to the building shell, façade, and systems.
- II. The **Residential Creation Incentive Grant** applies to projects that make permanent improvements which promote the stabilization, preservation, and/or development of new residences, or renovations to existing, abandoned units that have been unoccupied for more than five (10) years. It offers \$10,000 per residential unit created or upgraded for projects that spend \$75 per gross sq. ft. to upfit residential space.
- III. The **Fire Suppression Incentive Grant** assists with the installation or expansion of back-alley fire lines capable of serving multiple buildings or, in the case of existing access to fire line, installation of a building sprinkler system. It covers 50% of fire line cost or \$2 per sq. ft. of sprinkler system installation (up to \$25,000).

Historic Rehabilitation & Residential Production Project at 117 South Lee Street

Grant Request & Project Description

Todd Littleton is requesting up to \$70,000.00 through the Downtown Incentives Program to assist with a historic rehabilitation and residential production project at 117 South Lee Street (“Old Salisbury Firehouse”). The incentive grant is requested to assist in the production of two (2) new apartments and substantial rehabilitation of a ground floor restaurant. It would generate a projected \$36,555 in city tax revenue and a projected MSD tax revenue of \$8,940 over 10 years.

Grant Request Itemization

Total Request[†]	70,000.00
<i>Building Renovation Incentive Grant</i>	<i>50,000.00</i>
<i>Residential Creation Incentive Grant</i>	<i>20,000.00</i>
<i>Fire Suppression Incentive Grant</i>	<i>NA</i>


Review Committee Recommendation and Grant Scoring Rubric

On February 23, 2022 the DRI Review Committee assessed the request and scored the project against the rubrics adopted in the grant guidelines. *The Review Committee recommends a grant award of \$47,500.*

Building Rehabilitation	Possible Points	Awarded Points	Notes
Impact/Visibility			
Primary entrance on 100 N. Main, 100 S. Main, 100 East Innes, 100 West Innes	5		Located on South Lee Street
Primary entrance on 200 N. Main, 200 S. Main, 200 East Innes, 200 West Innes	3		
Historic Status	Possible Points	Awarded Points	Notes
Designated Local Historic Landmark	10		Contributing Historic Resource
Individually listed on the National Register of Historic Places	5		

Identified as Contributing to a National Register Historic District	3	3	
Fire Protection	Possible Points	Awarded Points	Notes
Projects that commit to expanding the back-alley fire loop system	5 x the # of buildings that could be served by the extension		Plans to install sprinkler system
Buildings that commit to installing new sprinkler system	5	5	
Street Level Activation	Possible Points	Awarded Points	Notes
Restaurant spaces created/substantially rehabilitated	5 per	5	Restaurant space
Retail or entertainment spaces created or substantially rehabilitated	1 per		
Publicly Visible Art	Possible Points	Awarded Points	Notes
Sculptures, murals or other permanent and visible art installations	3 per element		No public art planned
Green Building	Possible Points	Awarded Points	Notes
Green building element installed (examples: solar panels, white roof, green roof, cisterns)	3 per element		No green building elements mentioned
Grant to Investment Ratio	Possible Points	Awarded Points	Notes
Between .20 to .24	1		0.098
Between .15 to .19	2		
Between .10 to .14	3		
Between .05 to .09	4	4	
Between .01 to .04	5		
Less than .01	6		
Building Rehabilitation Total		17	
Residential Creation			
# of Units	Possible Points	Awarded Points	Notes
Upper story units	2 per	4	Two upper story
Ground floor units	1 per		
Affordability	Possible Points	Awarded Points	Notes
Units of housing offered at a rent affordable to a household earning 80% of the Area Median Income or less for an 8-year period	10 per		No committed affordable units
Fire Protection	Possible Points	Awarded Points	Notes
Projects that commit to expanding the back-alley fire loop system	5x the # of buildings that could be served by the extension		Plans to install sprinkler system
Buildings that commit to installing new sprinkler system	5	5	
Residential Creation Total		9	
Total Project Score		26	

Economic Impact Analysis: Historic Rehabilitation & Residential Production Project at 117 South Lee Street

Subject Property		Projected Outcomes	
Address	117 South Lee Street		<ul style="list-style-type: none"> Two (2) new apartments with upgraded building systems, increasing the residential capacity of downtown; Renovation of a street-fronting commercial space to accommodate a new restaurant; Installation of a fire suppression system, minimizing chance of catastrophic fire spreading and impacting multiple properties; Preservation of a historically and architecturally significant commercial building; application also seeking Historic Tax Credits, which would ensure historic and architectural integrity of building after improvements
Historic Classification	Downtown Local Historic District		
Year Built	1897		
Tax Parcel ID	010 300		
Market/Assessed Value	\$175,655 (2021)		

Model of City Revenue: 10-Year Horizon *

Fiscal Year		FY 22-23 (construction)	FY 23-24	FY 24-25	FY 25-26	FY 26-27	FY 27-28	FY 28-29	FY 29-30	FY 30-31	FY 31-32	FY 32-33	10 Year Sum
Total Capital Investment	\$ 508,000	\$ -	\$ 508,000	\$ 508,000	\$ 508,000	\$ 508,000	\$ 508,000	\$ 508,000	\$ 508,000	\$ 508,000	\$ 508,000	\$ 508,000	
City Tax Rate	0.7196%	0.7196%	0.7196%	0.7196%	0.7196%	0.7196%	0.7196%	0.7196%	0.7196%	0.7196%	0.7196%	0.7196%	
MSD Tax Rate	0.00176%	0.17600%	0.17600%	0.17600%	0.17600%	0.17600%	0.17600%	0.17600%	0.17600%	0.17600%	0.17600%	0.17600%	
City Tax Revenue	Local Taxable Capital Investment times City Tax Rate	\$ -	\$ 3,655.57	\$ 3,655.57	\$ 3,655.57	\$ 3,655.57	\$ 3,655.57	\$ 3,655.57	\$ 3,655.57	\$ 3,655.57	\$ 3,655.57	\$ 3,655.57	\$ 36,555.68
MSD Revenue	Local Taxable Investment times MSD Tax Rate	\$ -	\$ 894.08	\$ 894.08	\$ 894.08	\$ 894.08	\$ 894.08	\$ 894.08	\$ 894.08	\$ 894.08	\$ 894.08	\$ 894.08	\$ 8,940.80

* Tax rates subject to annual variation

Application for assistance through the
Downtown Revitalization Incentives Program:

Historic Rehabilitation & Residential Production Project

Old Salisbury Firehouse – 117 South Lee Street



City of Salisbury
Community Planning Services

Project Summary

- ❑ **Todd Littleton** is requesting up to **\$70,000** through the Downtown Incentives Program to assist with the production of two (2) new apartments and the renovation of street-fronting commercial space located at **117 South Lee Street**.
- ❑ \$20,000 Residential Creation Grant
- ❑ \$50,000 Building Rehabilitation Grant
- ❑ Scope: Upfit to include improvements to the building's electrical systems, plumbing, building shell, structural improvements, water/sewer services, and a fire suppression system for residential and restaurant spaces

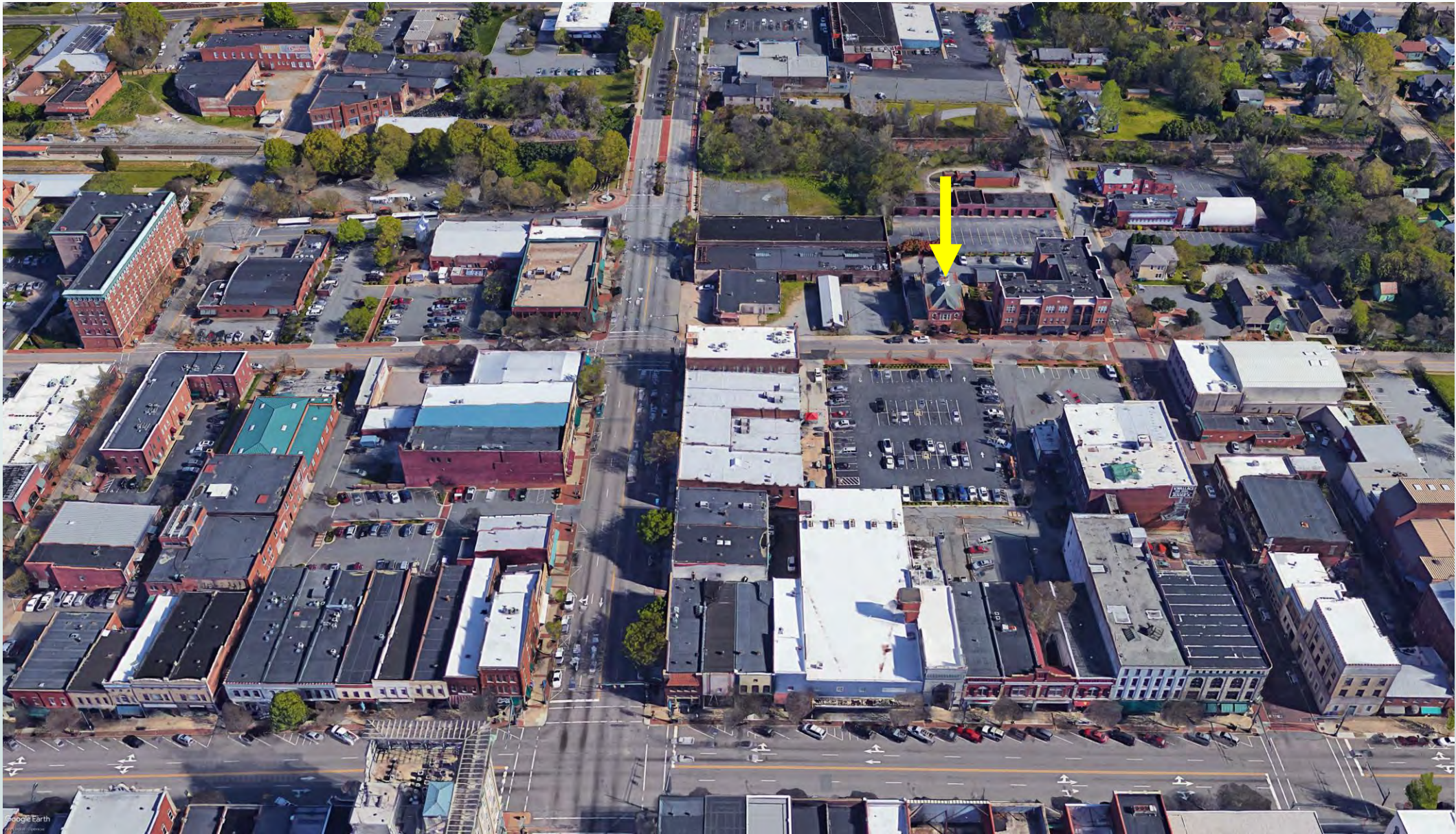


Subject Property Map: 117 South Lee St.

Address	117 S. Lee Street
Historic Classification	Downtown Local Historic District – Contributing
Year Built	1897
Tax Parcel ID	010 300
Assessed Value	\$175,655

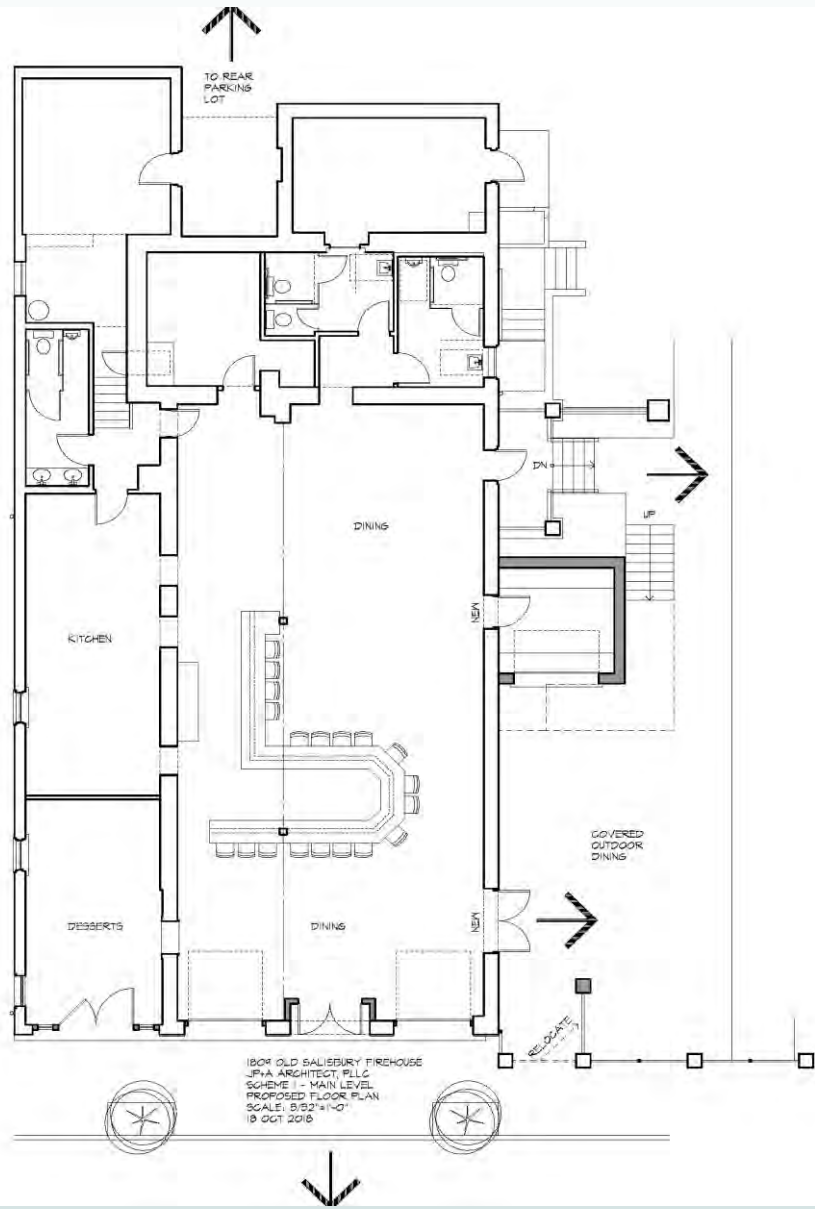


117 SOUTH LEE STREET (OLD SALISBURY FIREHOUSE)

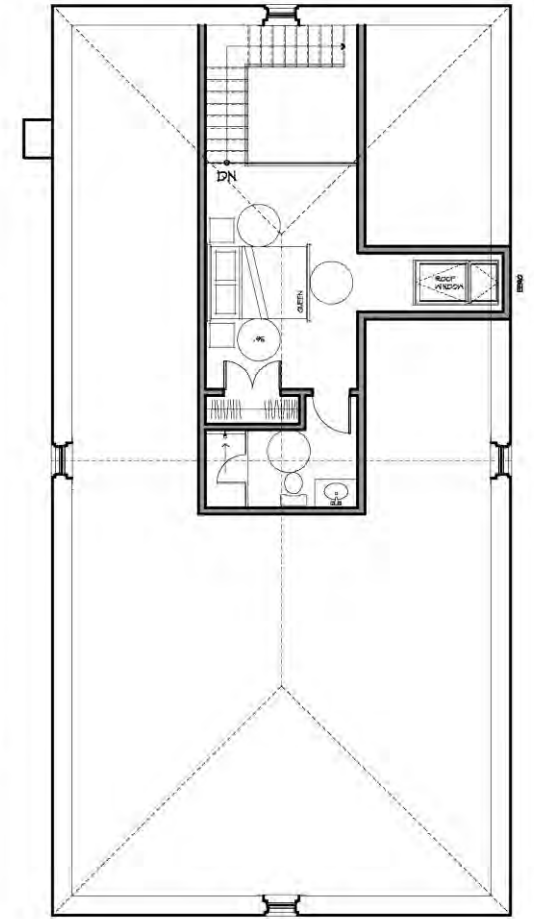
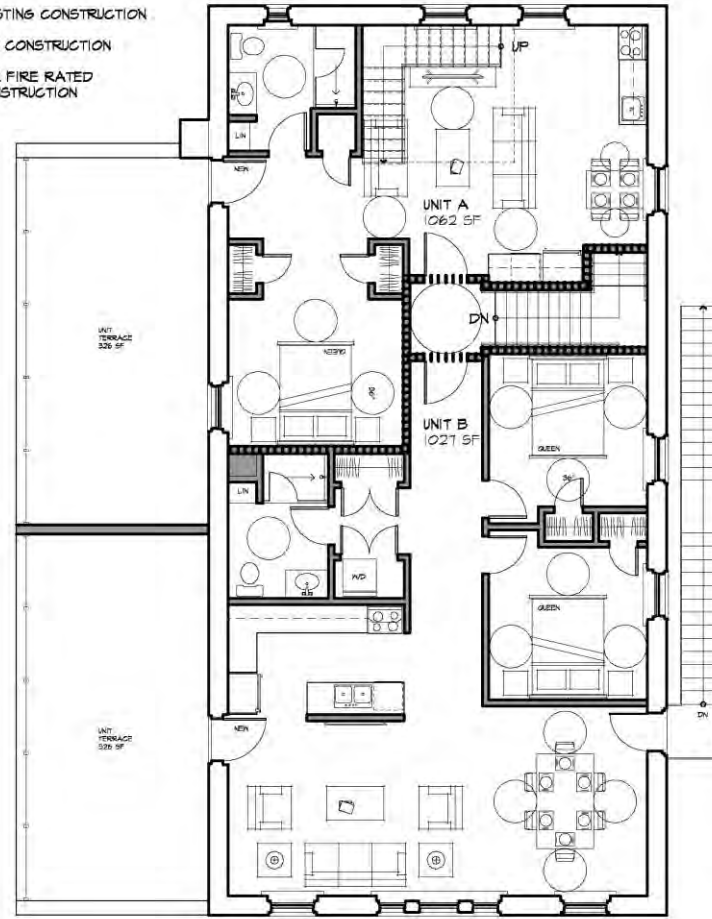


© 2014 Google Earth





- EXISTING CONSTRUCTION
- NEW CONSTRUCTION
- ▨ 1 HR FIRE RATED CONSTRUCTION









117 SOUTH LEE STREET (OLD SALISBURY FIREHOUSE)







Review and Recommendation

Total Capital Investment	\$580,000
City Tax Revenue (est. 10 Year Sum)	\$36,555
MSD Tax Revenue (est. 10 Year Sum)	\$8,940
Total Project Score	26
Applicant's Incentive Request	\$70,000
<i>Review Committee Recommendation</i>	<i>\$47,500</i>

Review Committee Comments:

- The building retains a high degree of historic significance and integrity which will be thoughtfully preserved, particularly the distinctive cupola.
- The project activates the ground floor with a restaurant space and adds two new residential units above, which will build upon momentum of the 100 block of South Lee Street in becoming a livable mixed use block.





City of Salisbury
Community Planning
132 North Main Street
Salisbury, NC 28144
Ph. 704.638.5330
salisburync.gov/grants

Downtown Revitalization Incentive (DRI) Grant Application

The Downtown Revitalization Incentive (DRI) Grant Program was established by the Salisbury City Council to promote economic growth within the Downtown Municipal Service District. The incentives are designed to promote both new development and historic rehabilitation, with an emphasis on those projects that create new residential opportunities.

TO SUBMIT: Submittal packages should be emailed directly to Hannah.Jacobson@salisburync.gov. Use of file share system may be required if attachment size is over 10 mb.

DATE SUBMITTED:

PROPERTY INFORMATION

Project Name:	
Address:	Current Use:
Rowan County Parcel ID:	Municipal Service District (Y/N):

APPLICANT

Name:	
Email:	Telephone:
Address:	

OWNER (IF DIFFERENT FROM APPLICANT)

Name:	
Email:	Telephone:
Address:	

GENERAL APPLICATION CHECKLIST

<input type="checkbox"/> Grant application form
<input type="checkbox"/> Copy of Pre-Application Worksheet
<input type="checkbox"/> Written description of construction or rehabilitation work to be performed, including the proposed uses
<input type="checkbox"/> Photographs depicting the current condition of the building or site
<input type="checkbox"/> Narrative addressing each of the criteria in the Scoring Rubrics
<input type="checkbox"/> Statement on project feasibility, including expected development timeline
<input type="checkbox"/> Schematic plans including floor plan indicating gross sq. ft. of residential space and sq. ft. of area protected by fire sprinkler system, if applicable
<input type="checkbox"/> Itemized estimates of project costs prepared by licensed contractors or design professionals
<input type="checkbox"/> Proof of ownership, or if sale is pending, Contract for Sale to applicant or Option to Purchase
<input type="checkbox"/> Proof of endorsement by legal owner, if the applicant is not the owner

GRANT REQUEST:

Building Rehabilitation Incentive Grant Request: \$ _____

Calculation: covers 25% of eligible costs (up to \$50,000) for building renovations and improvements, including improvements to building shell, façade, and systems.

Project Notes: _____

GRANT ESTIMATES (CONTINUED):

Residential Creation Incentive Grant Request: \$ _____

Calculation: \$10,000 per residential unit being created or upgraded for projects that spend \$75 per gross ft² of res. space.

Project Notes: _____

Fire Suppression Incentive Grant Request: \$ _____

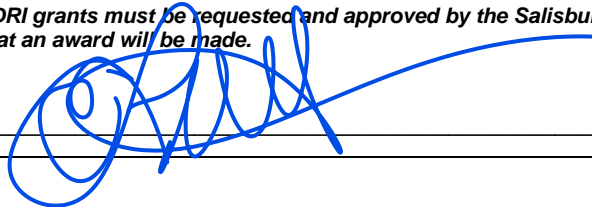
Calculation: covers 50% of fire line cost (up to \$25,000).

Project Notes: _____

SIGNATURE

I certify that all information provided in this application is accurate and that all work will be performed to meet the program guidelines, the laws of the State of North Carolina, the standards of the Salisbury Land Development Ordinance, and the Salisbury Historic Design Guidelines (if applicable). Submission of this application does not constitute award of a grant or issuance of a permit.

I understand that DRI grants must be requested and approved by the Salisbury City Council prior to the start of the project. Application is not a guarantee that an award will be made.

Applicant:  _____ Date: 1-27-2022

Hello Hannah,

I apologize for the format I am sending this in. I broke my laptop and can not retrieve the paperwork I had prepared for this information but this will fill any gaps. Please let know if this is not sufficient.

CURRENT PHOTOS

https://link.edgepilot.com/s/a31a317d/mvCNnLFcxEuGriFwoZCCUw?u=http://www.jparch.com/public_html/1809firehouse/1809%2520Photo%2520Sheet_binder.pdf

Contractor Estimate

It is an old estimate from the first time we applied, unfortunately, cost are going to be higher now. We do not have a current estimate for the residential but, he is working on it and should have this week. Be advised, cost will come out to \$100-\$125 a square foot.

Scope of Project

Rehab the Old Salisbury Firehouse to offer 2 street level commercial restaurant units and 2 residential units in the upper levels.

Complete exterior renovation of circa 1896 Old Salisbury Firehouse -remove, repair and replace cupola - repair existing roof structure and reroof -repair/replace and paint exterior wood components - repair/replace/repoint and seal masonry components -replace all windows with approved new windows -new glass storefronts on main level -addition of matching glass/aluminum exterior doors, leading to south courtyard -replace single story roof structure with terrace for 2nd level residential units

Interior Renovations on street level

-install firewall separation to create two commercial restaurant/hospitality units on street level -remove and upgrade electrical, plumbing and HVAC services -commercial units will be 'vanilla box' and ready for tenants

Interior renovations for upper levels

-create two 1000' sq residential units w/ 2BR/2BA and 326 SF of exterior terrace space -repair/replace any problem areas of floor/ceiling structure -remove/replace electrical, plumbing and HVAC for each residential unit -units will have high end finishes (hardwoods, tile, granite, large moldings, SS appliances)

Scoring Rubrics

Impact/visibility 0

-Does not have an entrance from Main or Innes Streets Historical Staus 5 or 10 -on the historic registry but not sure if it has been designated as a 'local historic landmark'

Fire protection 0

-no back-alley fire loop and no sprinkler system Steet level activation 10 -two commercial restaurant spaces at 5 each Publicly visible art 0 -there is no current art projects on premise but would love to offer space to an artist Green building 0 Grant to investment ratio 3 -at current, investment will be \$600k+ with \$70k grant, ratio is .12 Upper story units 4 -two units at 2 each

Total score is 22 or 27 if designated a local landmark

Project Feasibility

-project in online and ready to begin as soon as grant has been determined -without the addition of the grant, the residential units will have to be shelved, do to cost -project timeline is 6 to 12 months for completion

Todd Littleton

704-239-0538



January 24, 2020

Unlimited License #74905

To: Mr. Todd Littleton
113 S. Lee Street
Salisbury, N.C. 28144

Re: **Proposal – Firehouse Building Renovations**

I would like to thank you for allowing me the opportunity to submit this proposal for the above referenced project. This proposal is based on “preliminary” drawings by JPA Architect dated November 18, 2019 (Sheets A100, A101, A102, A201, A300 & A301) and structural drawings by Andy Eller dated 12-12-19 (Sheets S1 & S2). We will provide all material, equipment and labor for the below scope of work for the lump sum amount of **Five Hundred Seven Thousand Nine Hundred Six Dollars (\$507,906.00)**.

Scope of Work:

- Includes building permits and zoning permits. Additional Architectural and Structural plans required for approved permits will need to be provided by the owner.
- We have included all necessary demolition for the interior walls, floors, electrical, plumbing (all plumbing to be capped off) and HVAC equipment and duct work.
- The electrical existing in the building will be made safe and we will utilize certain circuits for temporary power and temporary lighting. Electrical that needs to be demoed will be capped off.
- We have included structural shoring walls during the floor demo and cupola removal.
- We have included structural floor system for 2nd floor per the structural drawings.
- We have included removal of roof structure for single story section of building and rebuilding the roof structure using the same design as shown for the 2nd floor system. The engineer will need to design this section and we will need to review the new design to make sure it matches with what we have included.
- We have included the removal of the existing cupola. We will weigh the cupola with the crane to make sure it is within the weight limit that the structural engineer has designed the new structure.
- We have included temporarily drying in the roof areas where the cupola has been removed.
- We have included repairing of the existing broken trusses around the cupola area. The structural engineer will need to design a repair for these trusses since none was shown but we have allowed material and labor to what typically we see repairs completed. We will need to review this item once final design has been completed.
- We have included the structural steel and installation per the structural drawings for the second floor.
- We have included re-installation of the cupola once all structural repairs and new structural steel is in place.
- We have included installation of a new standing seam metal roof over the single-story building where roof structure was replaced.
- We have included installing ice and water shield and new metal roofs at rear of building.
- We have included installing R-25 ISO insulation and new .060 TPO roof at rear of building.
- Before the new roofs are installing on rear of building, we will inspect roof sheathing and structure, any problems with these areas or replacement of rotten materials has not been included and will need to be discussed as we find them.
- We have included masonry tuckpointing on all loose, cracked or missing mortar joints on the building. Total mortar joints needing repair is approximately 5,460 LF.
- We have included replacing cracked or missing bricks on the building. We have not included any brick since you have some stock of original brick.

- Once all masonry repairs have been made, we will pressure wash the entire building and install 2 coats of clear masonry sealer on the entire building.
- We have included removal of any loose or chipping paint on the existing wood trim on the exterior of the building. We will fill or caulk all the trim. Sand trim smooth and then apply 1 primer coat and 2 finish coats of paint to all wood trim. The painter is not going to remove all lead-based paint on the existing trim but to get the trim where it is smooth and all voids filled. To remove all the existing paint will require an abatement contractor which they are not.
- Sand and prep existing exterior metal staircase at right side of building and paint with 1 coat of primer and 2 coats of finish paint.
- We have included an allowance of \$5,000 to replace any rotten or missing wood trim on exterior of building. There was no way to inspect all the wood trim, so as we are prepping the wood, trim we will inspect and notify how many areas need to be addressed.
- We have included replacing all of the existing wood windows on second floor with aluminum clad/wood windows by Jeldwen.
- We have included installing new aluminum storefront windows and doors on front elevation of building. All glass to be 1", clear Low E, insulated and tempered where required by code.
- We have included aluminum garage doors with glass panels. Aluminum doors will be powder coated per owner approved color.
- We have included installing new double door at side of building per plans. Brick will be cut out and new steel lintel installed.
- We have included bricking up existing entry side door. Brick will be supplied by owner out of stored stock.
- We have included dumpsters for all trash and debris removal.
- We have included temporary toilets for the duration of the project.
- During the renovation, we will have a competent full-time superintendent to oversee the construction to ensure quality control, coordination & scheduling as well as ensuring safety is being met.
- Includes all temporary facilities during construction such as portable toilets, dumpsters and trash service. Temporary water and power will be provided and paid for by the owner using the existing services.

Qualifications:

- Does not include any type of bonds or builder's risk insurance premiums.
- Does not include unforeseen conditions. Any conditions found beyond our scope will be addressed immediately with the owner.
- Does not include any additional work not mentioned above in scope.

Thank you again for the opportunity. If you have any questions or comments concerning this proposal, please do not hesitate to contact me.

Sincerely,

David Hartman

David Hartman, LEED AP
 President
 721 Corporate Circle
 Salisbury, N.C. 28147
 (704)310-5711 office
 (704)310-5713 fax
 (704)796-4274 cell



City of Salisbury
 Community Planning
 132 North Main Street
 Salisbury, NC 28144
 Ph. 704.638.5324
salisburync.gov/grants

Downtown Revitalization Incentive (DRI) Pre-Application Worksheet

The Downtown Revitalization Incentive (DRI) Grant Program was established by the Salisbury City Council to promote economic growth within the Downtown Municipal Service District. The incentives are designed to promote both new development and historic rehabilitation, with an emphasis on those projects that create new residential opportunities.

PROPERTY INFORMATION

Project Name:	
Address:	Current Use:
Rowan County Parcel ID:	Municipal Service District (Y/N):

APPLICANT/DEVELOPER

Name:	
Email:	Telephone:
Address:	

OWNER (IF DIFFERENT FROM APPLICANT)

Name:	
Email:	Telephone:
Address:	

PROJECT SCOPE

Complete renovation of building exterior -roofing, replace all windows, doors and storefronts. Repair, repoint brick and seal. Repair, replace and paint wood molding and trim. Remove cupola and refinish, reinforce roof structure and replace cupola. Roof of single story portion of building will be removed and transformed into terrace for residential units.
 Street level interior renovation for 1/2 commercial space(s) will include new plumbing, HVAC and electrical. Refinishing of walls, ceilings and floors, as necessary, for new commercial tenants. Greenspace on south side will be turned into outdoor dining area.
 Second and Third floor will consist of two-1000+sq 2 bedroom residential units, both with 326'sq terrace overlooking new Bankett Station parking lot. Units will have new hardwood floor and high end finishes throughout. New HVAC, plumbing and electrical.
 The entire building will be upfitted with fire suppression.

EXPECTED TIMELINE

ESTIMATED TOTAL PROJECT COSTS

\$

OTHER INCENTIVES/GRANTS (please indicate if you are pursuing any of the following)

Historic Tax Credits	Local Landmark Status	NC Commerce Building Reuse
MSD/Innes Street Grant	Low Income Housing Tax Credit	Other: _____

GRANT ESTIMATES:

Building Rehabilitation Incentive GrantEst. Request: \$ _____

Calculation: covers 25% of eligible costs (up to \$50,000) for building renovations and improvements, including improvements to building shell, façade, and systems.

Project Notes: _____

Residential Production Rehabilitation Incentive GrantEst. Request: \$ _____

Calculation: \$10,000 per residential unit being created or upgraded for projects that spend \$75 per gross ft² of res. space.

Project Notes: _____

Fire Suppression Incentive GrantEst. Request: \$ _____

Calculation: covers 50% of fire line cost (up to \$25,000).

Project Notes: _____

I have received a copy of the grant guidelines, and the application process has been explained to me.

I understand that the information on this form is an estimate of grant eligibility and does not constitute a commitment on the part of the City of Salisbury. Incentive grants must be requested and approved by City Council PRIOR to the start of the project

Owner/Applicant: _____ **City Representative:** _____

Salisbury City Council Agenda Item Request Form



Please Select Submission Category: Public Council Manager Staff

Requested Council Meeting Date: April 5, 2022

Name of Group(s) or Individual(s) Making Request: Engineering Department

Name of Presenter(s): Wendy Brindle, City Engineer

Requested Agenda Item: Council to consider award of a construction contract in the estimated amount of \$199,239 to Asphalt concepts for installation of stamped crosswalks

Description of Requested Agenda Item:

Council to consider authorizing the execution of a contract in the sum of \$199,239 to Asphalt Concepts of Mt. Pleasant, SC, for installation of stamped crosswalks along Innes Street between Depot and Jackson Streets, and on S Long Street at Monroe Street. Bids were opened on Thursday, March 10, 2022 with the following results:

Contractor	Total
Asphalt Concepts	\$ 199,239
CACTX	\$ 261,787.72
Streetscapes	\$ 276,409

The apparent lowest responsible and responsive bidder, Asphalt Concepts from Mt. Pleasant, SC, is available to begin construction upon completion of contract documents with a project completion on or before June 15, 2022.

Attachments: Yes No

Fiscal Note: *(If fiscal note requires approval by finance department because item exceeds \$100,000 or is related to grant funds, please fill out signature blocks for finance at bottom of form and provide supporting documents)*

Sufficient funds are allocated in Engineering's Special Projects for the current fiscal year

Action Requested of Council for Agenda Item: *(Please note if item includes an ordinance, resolution or petition)*

Authorize the City Manager to enter into a unit price contract with Asphalt Concepts for an estimated amount of \$199,239, with adjustments per the contract as approved by City Engineer, for installation of stamped crosswalks along Innes Street between Depot and Jackson Streets, and on South Long Street at Monroe Street

Contact Information for Group or Individual:

Wendy Brindle, City Engineer 704-638-5201 or wbrin@salisburync.gov

Consent Agenda (item requires no discussion and will be voted on by Council or removed from the consent agenda to the regular agenda)

Regular Agenda (item to be discussed and possibly voted on by Council)

FINANCE DEPARTMENT INFORMATION:

S. Wade Funches

Finance Manager Signature

Wendy B. Ball

Department Head Signature

Edward Ballard

Budget Manager Signature

******All agenda items must be submitted at least 7 days before the requested Council meeting date******

For Use in Clerk's Office Only

Approved

Declined

Reason:

STAMPED CROSSWALKS AND RAMPS	UNIT	QTY	ASPHALT CONCEPTS		CACTX		STREETSCAPES	
			UNIT \$	BID	UNIT \$	BID	UNIT \$	BID
SITE/MOBILIZATION	LS	1	\$ 7,587.00	\$ 7,587.00	\$ -	\$ -	\$ 6,013.00	\$ 6,013.00
TRAFFIC CTRL	LS	1	\$ 12,587.00	\$ 12,587.00	\$ 47,275.00	\$ 47,275.00	\$ 38,000.00	\$ 38,000.00
REMOVAL OF EXISTING THERMOPLASTIC CROSSWALK LINES	LF	1879	\$ 5.00	\$ 9,395.00	\$ 8.18	\$ 15,370.22	\$ 6.00	\$ 11,274.00
90 MIL THERMOPLASTIC CROSS WALK LINES	LF	2202	\$ 7.00	\$ 15,414.00	\$ 6.85	\$ 15,083.70	\$ 9.00	\$ 19,818.00
STAMPED CROSSWALKS	SF	9016	\$ 16.00	\$ 144,256.00	\$ 19.30	\$ 174,008.80	\$ 19.00	\$ 171,304.00
CONCRETE WHEELCHAIR RAMPS WITH DETECTABLE WARNING DOMES	EA	5	\$ 2,000.00	\$ 10,000.00	\$ 10,050.00	\$ 10,050.00	\$ 6,000.00	\$ 30,000.00
			TOTAL	\$ 199,239.00	TOTAL	\$ 261,787.72	TOTAL	\$ 276,409.00

CITY OF SALISBURY STAMPED CROSSWALKS INNES STREET and RAMPS/CROSSWALKS ON MONROE AND LONG STREET

City of Salisbury



LEGEND



PROJECT AREA

NOTES

1. Install new crosswalk lines at all locations in accordance with NCDOT 2018 standard detail 1205.07.
2. Remove existing crosswalk lines at all intersections in accordance with NCDOT 2018 standard specifications section 1205.



SCALE 1"=20'

SHEET NUMBER

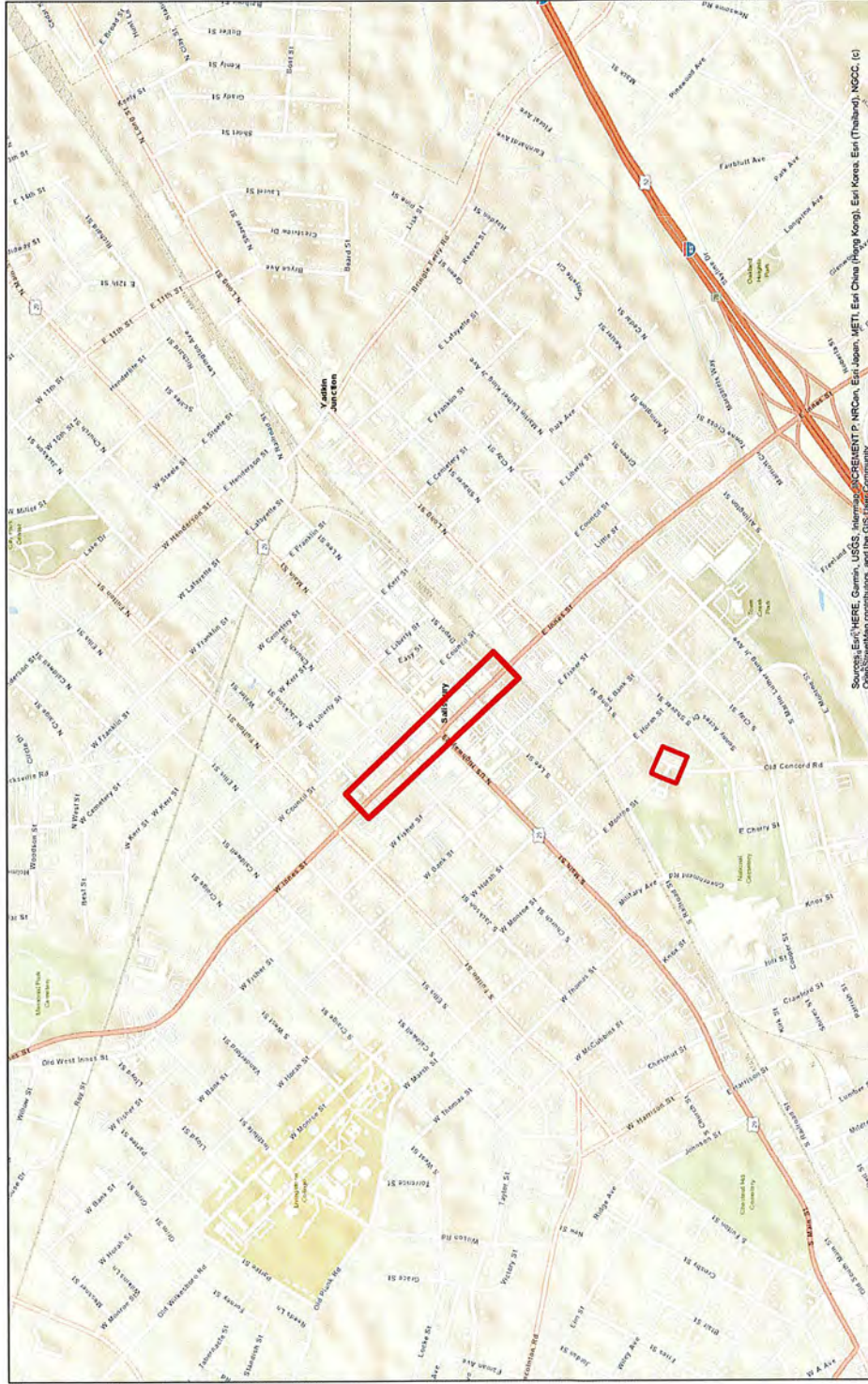
1




PLOT DATE

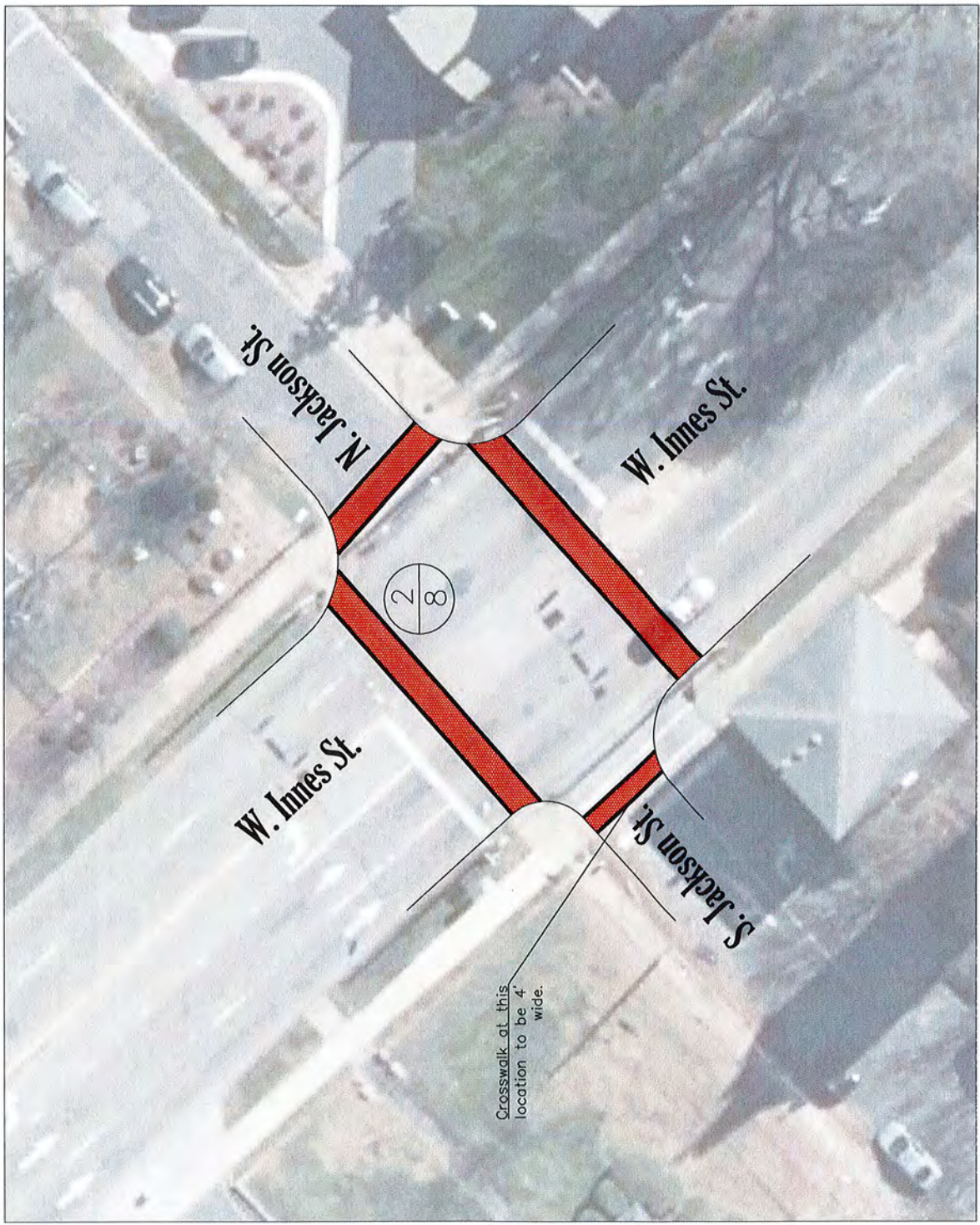
2/28/2022

FILE NAME

Crosswalks On Innes.dwg



City of Salisbury	
	
LEGEND	
	Stamped crosswalks
NOTES	
	
SCALE	SHEET NUMBER
1"=20'	2
PLOT DATE	
2/28/2022	
FILE NAME	
Crosswalks On Innes.dwg	



City of Salisbury



LEGEND



Stamped crosswalks

NOTES



SCALE

1"=20'

PLOT DATE

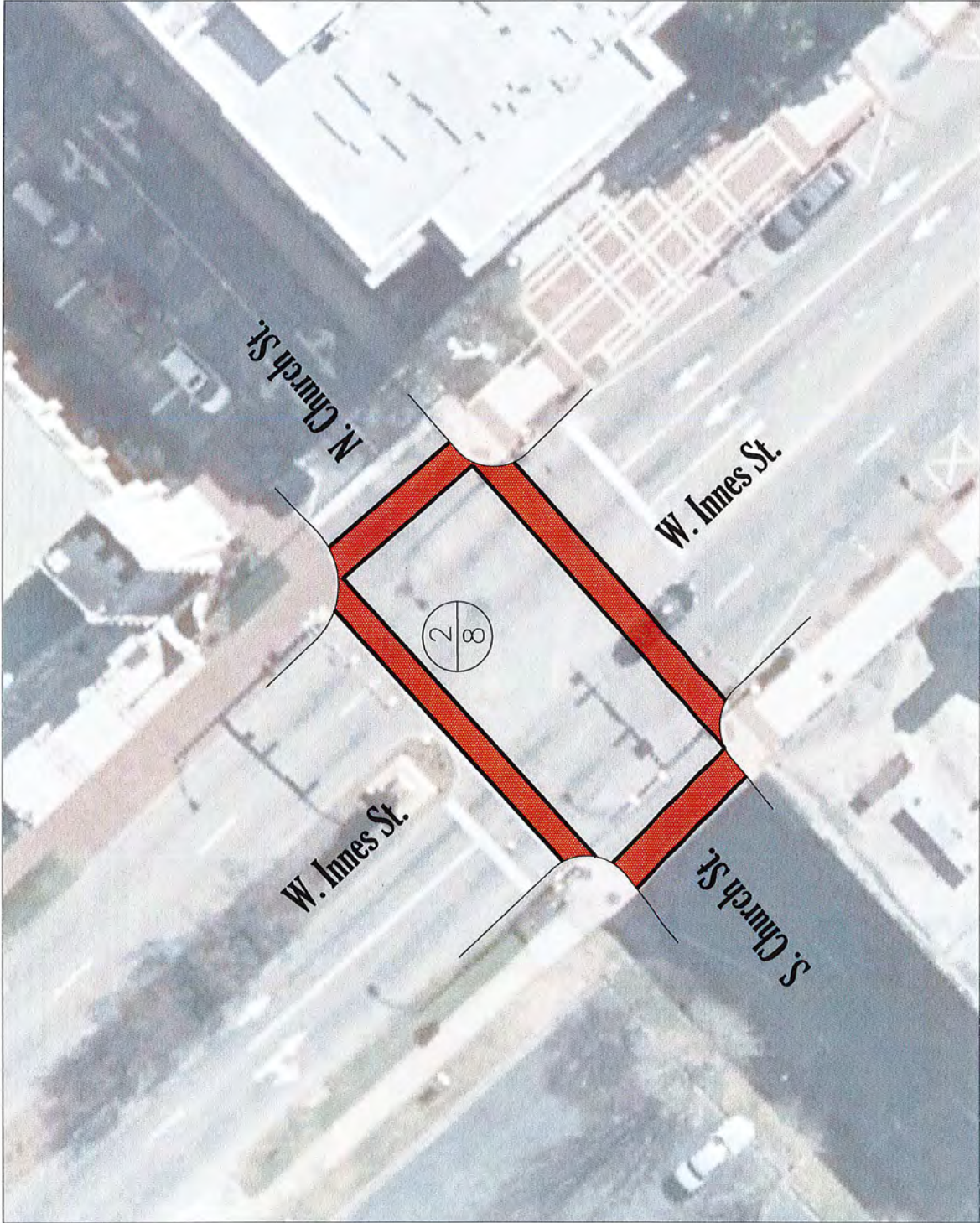
2/28/2022

SHEET NUMBER

3

FILE NAME

Crosswalks On Innes.dwg



City of Salisbury



LEGEND



Stamped crosswalks

NOTES



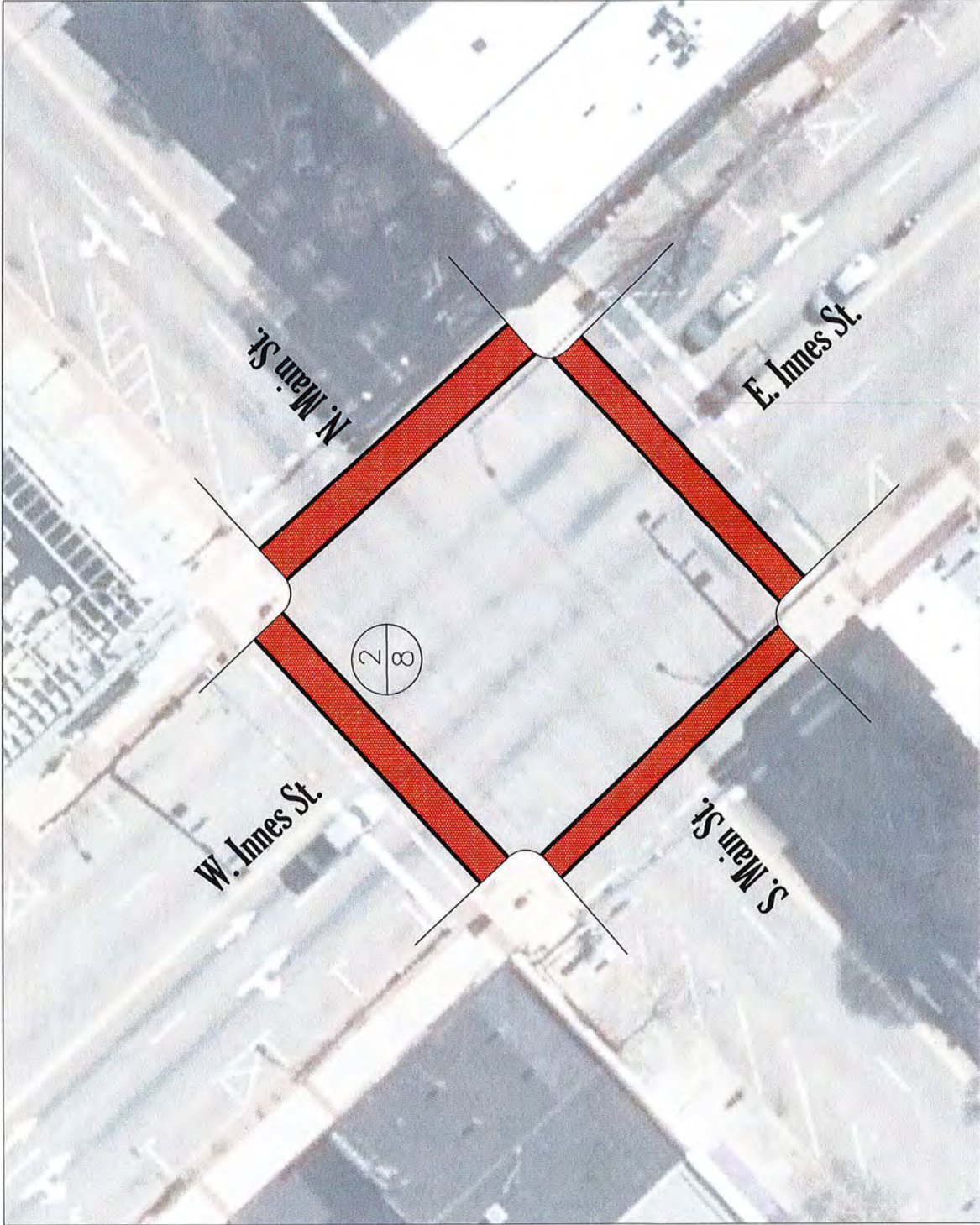
SCALE 1"=20'

SHEET NUMBER 4

PLOT DATE 2/28/2022

FILE NAME

Crosswalks On Innes.dwg



City of Salisbury



LEGEND



Stamped crosswalks

NOTES



SCALE

1"=20'

PLOT DATE

2/28/2022

SHEET NUMBER

5

FILE NAME

Crosswalks On Innes.dwg



City of Salisbury



LEGEND



Stamped crosswalks

NOTES



SCALE

1"=20'

PLOT DATE

2/28/2022

FILE NAME

SHEET NUMBER

6

Crosswalks On Innes.dwg



City of Salisbury



LEGEND



Stamped crosswalks

NOTES



SCALE

1"=20'

PLOT DATE

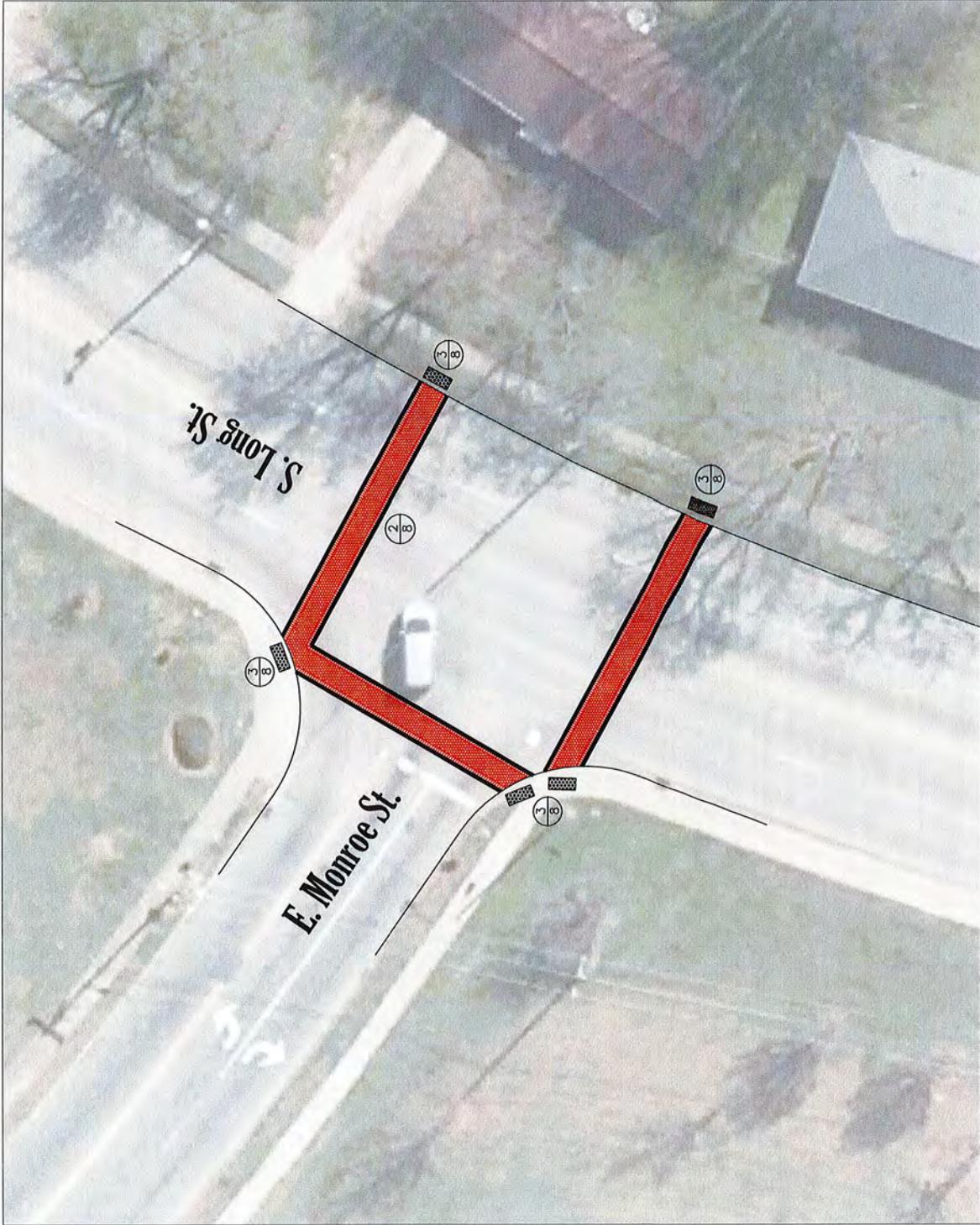
2/28/2022

SHEET NUMBER

7

FILE NAME

Crosswalks On Innes.dwg



City of Salisbury



LEGEND

NOTES

SCALE 1"=20'

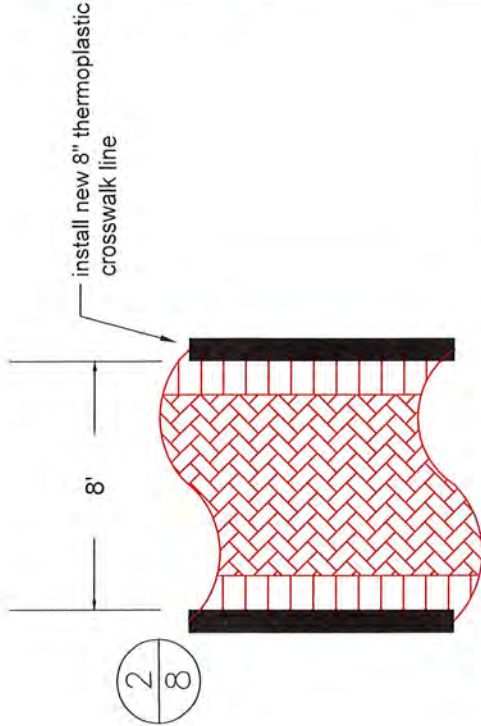
PLOT DATE 2/28/2022

SHEET NUMBER

8

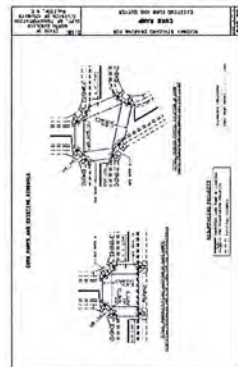
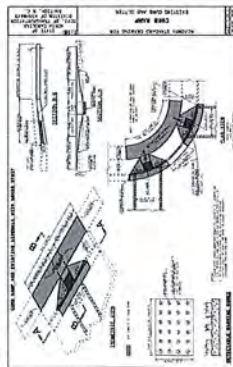
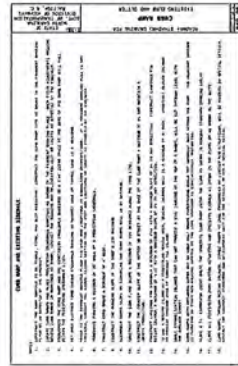
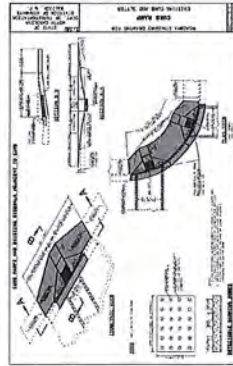
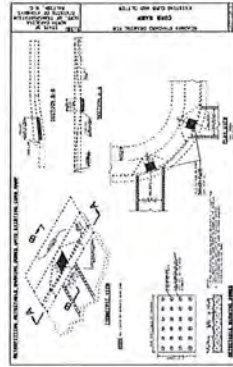
FILE NAME

Crosswalks On Innes.dwg



HERRINGBONE PATTERN STAMPED CROSSWALK
 INSTALLING NEW THERMOPLASTIC CROSSWALK LINES
 VERIFY LOCATION OF CROSSWALK LINES WITH ENGINEER
 PRIOR TO INSTALLATION.

3 8



Salisbury City Council Agenda Item Request Form



Please Select Submission Category: Public Council Manager Staff

Requested Council Meeting Date: April 5, 2022

Name of Group(s) or Individual(s) Making Request: Mr. Shawn Campion, 119/121 North Main St

Name of Presenter(s): Wendy Brindle, City Engineer

Requested Agenda Item: Right-of-Way Use Permit for 119/121 N Main St

Description of Requested Agenda Item: Engineering has received a request from Mr. Shawn Campion to use a portion of the alley adjacent to the side/rear of his property at 119/121 North Main Street, for placement of a dumpster during interior renovations between April 11 and August 29, 2022. Staff previously approved a permit for a 14-day placement that expires on April 1, 2022. The placement of the dumpster allows a 5' pedestrian access, and also allows adequate space for the fire department connection on the side of the adjacent building. The dumpster does not block access to any business in the area, but will extend into the public alley in front of the neighboring building. Two owners in the adjacent building have expressed opposition to the placement of the dumpster at this location, and prefer it's placement on North Main Street. Two additional business owners have expressed concern for the dumpster on Main Street, and prefer it to be located in the alley as requested. Since the request for use of right-of-way exceeds 14 calendar days, and the placement of the dumpster extends into public right-of-way in front of the adjacent building, Section 22-50 of the City Code of Ordinances requires City Council approval.

E-mails from Mr. Campion, as well as from those in support and those opposed to the request, are attached.

Attachments: Yes No

Fiscal Note: *(If fiscal note requires approval by finance department because item exceeds \$100,000 or is related to grant funds, please fill out signature blocks for finance at bottom of form and provide supporting documents)*

There is no budgetary impact related to this item.

Action Requested of Council for Agenda Item: *(Please note if item includes an ordinance, resolution or petition)*

Council action will be to consider approval of the placement of a dumpster for interior renovations at 119/121 North Main Street from April 11, 2022 to April 29, 2022

Contact Information for Group or Individual:

Wendy Brindle, 704-638-5201, wbrin@salisburync.gov

Consent Agenda (item requires no discussion and will be voted on by Council or removed from the consent agenda to the regular agenda)

Regular Agenda (item to be discussed and possibly voted on by Council)

Salisbury City Council Agenda Item Request Form



FINANCE DEPARTMENT INFORMATION:

Finance Manager Signature

Department Head Signature

Budget Manager Signature

*******All agenda items must be submitted at least 7 days before the requested Council meeting date*******

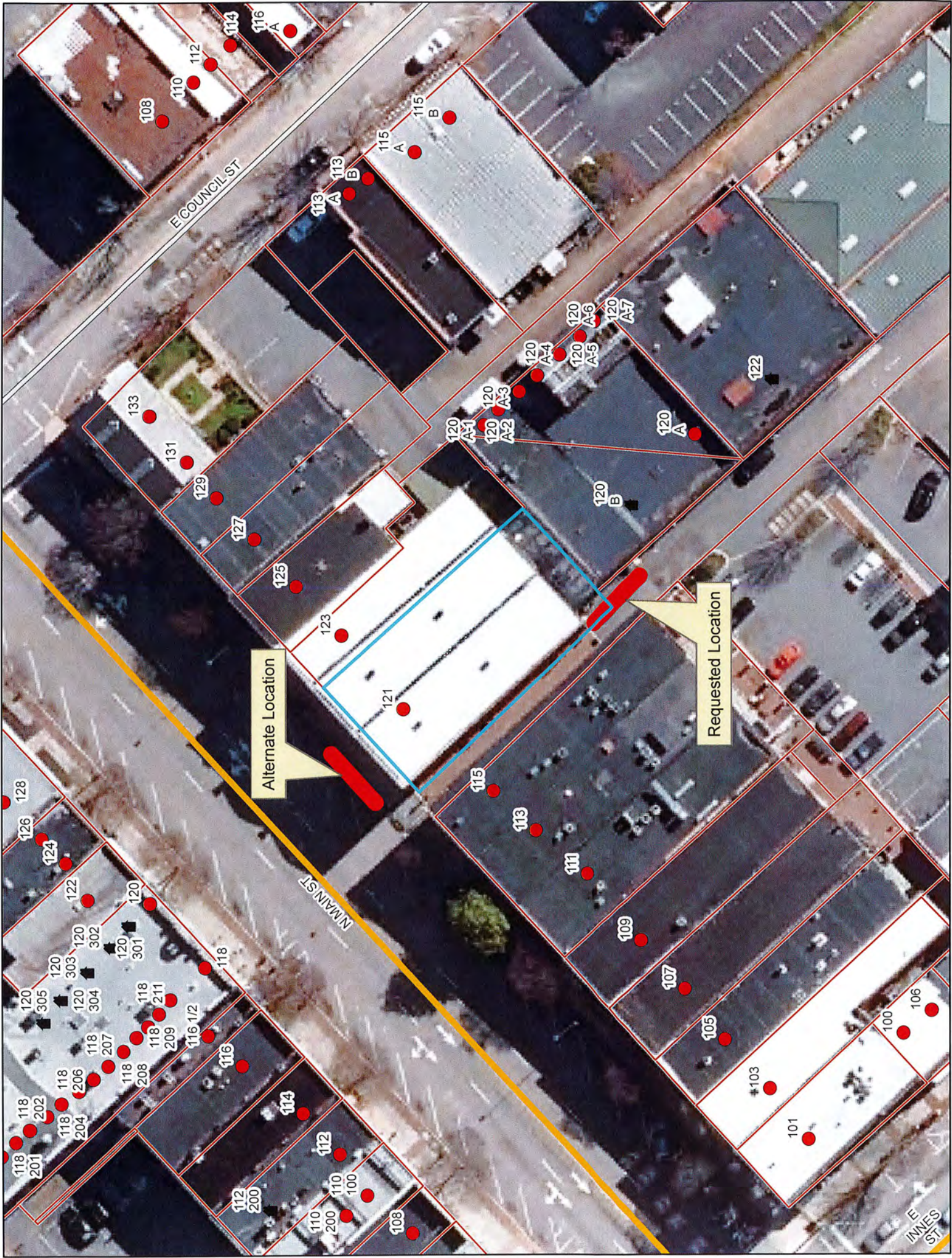
For Use in Clerk's Office Only

Approved

Delayed

Declined

Reason:





DO NOT
ENTER

170

170

WASTE SERVICE
INC. 636-2974

LEAVY & COMPANY
WELLNESS
KIDS & ADULTS





yoga • well

120

FDC

HEART & SOULS
WELLNESS
YOGA •



300



REQUESTOR - SHAWN CAMPION

Wendy Brindle

From: Shawn Campion <SkadooshEnterprisesLLC@outlook.com>
Sent: Monday, March 28, 2022 1:31 PM
To: Wendy Brindle
Cc: Graham Corriher; Sada Troutman
Subject: Skadoosh: 119 & 121 N Main St - 2nd-revised (002).pdf

CAUTION: * This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe. *****

Hi Wendy,

New Dumpster Date Range: April 11th thru August 29th, 2022
Target Dumpster Location: 119 N Main Alley Way (current Location)

Dumpster Location Selection Explanation/Thoughts:

- Proposed location does not consume merchant parking on Main St.
- Proposed location does not interfere with citizens moving along N Main sidewalks or alleyways.
 - A comfortable walkway exists between Calm Holding's building and the dumpster to allow bicycle or walking path through Hogan's Alley
- Containment of noise to back side of building
 - Dumpster is being hand loaded to minimize noise and increase packing density.
 - Dumpster noise level is lower than adjacent owner's music speakers on outside of premise.
- Dumpster position provides loading path through building and use of freight elevator to move material in and out of building along shortest path.
- Shortest path also minimizes citizen exposure to sharp objects, long pieces of lumber, sheet rock, and other construction materials.
- Alternative has material being carried across sidewalk with restricted lines of sight and increased risk.
- Cars parked on N Main St will not have construction debris dust blown on them from the dumpster in alley.
- Potential and probable damage to new Main St Asphalt from dumpster weight as ambient temperatures increase.
- Increased Property owner liability with N Main St located dumpster.

Existing Dumpster Pictures Download link good thought 4/1/2022.

 [Dumpster](#)

Dumpster width will be to DOT transport requirements, ~8ft.

Regards,

Shawn Campion

IN FAVOR - ABIGAIL YOUNG

Wendy Brindle

From: Brian Hiatt
Sent: Tuesday, March 29, 2022 3:54 PM
To: Wendy Brindle; Sada Troutman
Subject: FW: from Abigail, regarding the next meeting

Brian Hiatt

Interim City Manager

Administration

City of Salisbury || 132 N. Main Street, Salisbury, North Carolina 28144

Office: (704) 638-5228

brian.hiatt@salisburync.gov || www.salisburync.gov



E-mail correspondence to and from this address may be subject to the N.C. Public Records Law "NCGS. Ch.132" and may be disclosed to third parties by an authorized state or city official.

From: Kelly Baker <kbake@salisburync.gov>
Sent: Tuesday, March 29, 2022 3:13 PM
To: Brian Hiatt <brian.hiatt@salisburync.gov>
Subject: FW: from Abigail, regarding the next meeting

Kelly K. Baker

Administrative Services Director

Administration

City of Salisbury || 132 N. Main Street, Salisbury,
NC 28144

Office: (704) 638-5233 || Fax: (704) 638-8409

kbake@salisburync.gov || www.salisburync.gov



From: Abigail Young <abigailsaca@gmail.com>
Sent: Tuesday, March 29, 2022 3:11 PM
To: Admin Team <adminteam@salisburync.gov>
Subject: from Abigail, regarding the next meeting

CAUTION: * This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe. *****

to whom it may concern:

I just wanted to send an email in regards to the dumpster that was in the alley/parking lot behind my shop. It was by no means a problem, it did not block anything off and while it's not the prettiest site, it was mostly hidden.

I understand that it has been requested to have the dumpster moved to Main St. I think this would be way less convenient as well as take up quite a few of the new parking spaces. It took up zero spaces in the back alley. Parking on Main St for my customers to pickup is already a little tricky, so I'm sure other stores have the same issue.

Please consider allowing the dumpster to remain behind the buildings, mostly out of sight.

thanks in advance,

Abigail Young

7047855308

--

****please allow up to 72 hours for a response****

Thanks in advance, Abigail

IN FAVOR - DIONNA MILEM

Wendy Brindle

From: Brian Hiatt
Sent: Tuesday, March 29, 2022 6:47 AM
To: Wendy Brindle; Sada Troutman; Graham Corriher
Subject: Fwd: Dumpster in alley vs on the street

FYI

W. Brian Hiatt
Interim City Manager
City of Salisbury
704-638-5228

Begin forwarded message:

From: Kelly Baker <kbake@salisburync.gov>
Date: March 28, 2022 at 9:33:46 PM EDT
To: Brian Hiatt <brian.hiatt@salisburync.gov>
Subject: **Fwd: Dumpster in alley vs on the street**

Sent from my iPhone

Begin forwarded message:

From: Dionna Milem <d.milem@spiceandtea.com>
Date: March 28, 2022 at 9:27:05 PM EDT
To: Kelly Baker <kbake@salisburync.gov>
Cc: Allen Milem <a.milem@spiceandtea.com>
Subject: **Dumpster in alley vs on the street**

CAUTION: *** This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe. *******

Hi Kelly,
My husband and I own The Spice & Tea Exchange in Salisbury at 115 N. Main St. I wanted to send a quick email to give you my input on the dumpster being used next door for the renovations on the building. I prefer that the dumpster be located in the alleyway as it was originally. This way it will not affect parking for any of the Main St merchants.

Please let me know if you need additional information.

Thank you,
Dionna Milem

Get [Outlook for iOS](#)

Dionna Milem

Store Owner

**The Spice & Tea Exchange®
Of Salisbury**



115 N. Main Street
Salisbury, NC 28144
Phone: 704-425-0491



<https://link.edgepilot.com/s/a9443f46/LbJMg9POKE6OVveehUMhWQ?u=http://www.spiceandtea.com/>

This communication and any files transmitted with it may contain information that is privileged, confidential and/or exempt from disclosure under applicable law.

Links contained in this email have been replaced. If you click on a link in the email above, the link will be analyzed for known threats. If a known threat is found, you will not be able to proceed to the destination. If suspicious content is detected, you will see a warning.

OPPOSED - WIVIANNY DEHAAS

Wendy Brindle

Subject: FW: Emergency: Dumpster causing Revenue Loss for 7 Businesses

From: Admin Team <heartofsalisbury@gmail.com>
Sent: Thursday, March 17, 2022 11:31 AM
To: Brian Hiatt <brian.hiatt@salisburync.gov>
Cc: Zack Kyle <zkyle@salisburync.gov>
Subject: Emergency: Dumpster causing Revenue Loss for 7 Businesses

CAUTION: * This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe. *****

Dear Mr. Hiatt,

I'm Wivianny DeHaas, my husband and I own property downtown through our LLC, at 120A E Innes St. I also have a business, Heart of Salisbury, in that property and 7 tenants in the health and wellness field, mental health counseling, massage therapy, etc. We were just awarded the NC Main Street Award for best Public-Private Partnership with City of Salisbury.

This morning a dumpster was placed in very close to our facade in Hogan's Ally. We cannot have this happen. We have already lost revenue from the previous owners parking trucks there for a week in order to move. We had 0 sales at our shoppe when that happened.

There are 7 businesses inside our building. All negatively impacted by this dumpster.

Please let me know how this can be remediated. We absolutely can not afford to have a dumpster in Hogan's ally. There are 7 tenants on top of Heart of Salisbury, at our building, including massage therapy and mental health counseling. This is affecting 7 businesses!

There's designated parking in front the the building being remodeled (formerly textile products) that can be used, on Main Street, which will not block other businesses, only their store front. This is extremely disappointing that the city would allow this. This will tank 7 businesses.

I understand what it takes to have progress. I also understand that sacrificing 7 businesses to allow one building to be remodeled goes against progress. There is a clear solution to this, which is placing the dumpster in a designated parking space in front of the building being remodeled, not in front of other businesses.

I also understand progress can be uncomfortable, however; this is not a matter of discomfort, this is to the detriment of 7 businesses. Please let me how the City will remedy this issue.

Respectfully,

Wivianny DeHaas

OPPOSED - SYED AHMAD

Wendy Brindle

From: Syed Ahmad <syedartglass@gmail.com>
Sent: Friday, March 18, 2022 2:18 AM
To: Wendy Brindle; Brian Hiatt
Cc: Wivianny DeHaas
Subject: Dumpster in Hogan's Alley

CAUTION: * This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe. *****

Dear Wendy and Brian,

The sale and renovation of the Textile Products building is a sign of progress in our downtown neighborhood. I welcome it but the placement of the construction dumpster in Hogan's Alley is unfortunate.

At first look, the back of a building sounds like a good place for dumping demolition waste but I would like you to take a second look. As a resident and business owner on Hogan's Alley I believe the dumpster is in a wrong place. A better place in on Main Street. Here's why:

Proximity

- The dumpster is right in front of our business and resident and so close to our BnB guest bedroom.
- Not only ours but our neighboring residents and businesses.
- Noise and dust factor is a concern in the alley right in front of our noses and ears.
- On Main St however it will be right in front of Textile Products facade and not in anybody else's.
- Noisy dumpster is compatible with noisy Main Street. Not compatible with quiet alley.

Safety

- The city parking lot adjacent to Hogan's Alley gets a lot of use by downtown visitors and they use the alley to access 100 block North Main stores and restaurants. This alley gets high pedestrian traffic.
- Pedestrians have to walk tight close to the dumpster which makes for unsafe conditions when debris are being tossed in the dumpster.
- Restrictive view cause by big dumpster in tight alley can contribute to unsafe conditions for pedestrians and for construction laborers.
- At night the restrictive view poses a different kind of safety challenges for alley pedestrians returning to their cars and residents going home to their apartments.
- On Main St. the dumpster spacing and view is not restrictive. Safety concerns are less.

We can all be good neighbors. Progress is good, we don't want to make things hard for progress in downtown. It is hard enough getting zoning and historic preservation approval!

If you still think Hogan's Alley is the best place for the dumpster please let us know why so we may understand and start facing the inevitable. Otherwise some of us might be compelled to give our new neighbor a hard time.

Best Regards,
Syed Ahmad

[704-754-0670](tel:704-754-0670)

syedartglass@gmail.com
120-B East Innes St
Salisbury NC 28144

Salisbury City Council Agenda Item Request Form



Please Select Submission Category: Public Council Manager Staff

Requested Council Meeting Date: April 5, 2022

Name of Group(s) or Individual(s) Making Request: Sada Stewart Troutman, Downtown Development/Downtown Salisbury, Inc

Name of Presenter(s): Sada Stewart Troutman, Graham Corriher

Requested Agenda Item: Downtown Salisbury Social District

Description of Requested Agenda Item: This is the follow-up and vote for the Social District Ordinance (amending Chapter 22 with the addition of Article VII "Social Districts").

Attachments: Yes No

Fiscal Note: (If fiscal note requires approval by finance department because item exceeds \$100,000 or is related to grant funds, please fill out signature blocks for finance at bottom of form and provide supporting documents)

Action Requested of Council for Agenda Item: Consider adoption of the ordinance allowing for the Social District.

Contact Information for Group or Individual: sada.troutman@salisburync.gov

Consent Agenda (item requires no discussion and will be voted on by Council or removed from the consent agenda to the regular agenda)

Regular Agenda (item to be discussed and possibly voted on by Council)

FINANCE DEPARTMENT INFORMATION:

Finance Manager Signature

Department Head Signature

Budget Manager Signature

*****All agenda items must be submitted at least 7 days before the requested Council meeting date*****

For Use in Clerk's Office Only

Approved

Delayed

Declined

Reason:

AN ORDINANCE AMENDING CHAPTER 22 OF THE CODE OF ORDINANCES OF THE
CITY OF SALISBURY TO DESIGNATE SOCIAL DISTRICTS

Be it ordained by the City Council of the City of Salisbury, North Carolina, as follows:

SECTION 1. That Chapter 22 of the Code of Ordinances for the City of Salisbury is hereby amended by the addition of Article VII “SOCIAL DISTRICTS” as follows:

ARTICLE VII – SOCIAL DISTRICTS

Sec. 22-160 Purpose and Intent

The purpose of this article is to establish one or more social districts within the City of Salisbury to support local business by increasing retail and other commercial activity, to enhance tourism and economic development, and to enhance the quality of life for the City’s citizens and visitors.

The Salisbury City Council finds that the creation of one or more social districts within the City of Salisbury is in the best interests of the citizens and businesses of the City of Salisbury.

This article is adopted pursuant to authority granted by G.S. § 160A-205.4 and G.S. § 18B-904.1.

Sec. 22-161 Definitions

Social district means and refers to a defined outdoor area established by this article in which a person may consume alcoholic beverages sold by a permittee. This term does not include a permittee’s licensed premises or an extended area allowed under G.S. § 18B-904(h).

Permittee means a person or entity located within or contiguous to a social district designated by this article and holding any of the following permits issued by the North Carolina Alcoholic Beverage Control Commission: (1) an on-premises malt beverage permit issued pursuant to G.S. § 18B-1001(1); (2) an on-premises unfortified wine permit issued pursuant to G.S. § 18B-1001(3); (3) an on-premises fortified wine permit issued pursuant to G.S. § 18B-1001(5); (4) a mixed beverages permit issued pursuant to G.S. § 18B-1001(10); or (5) a distillery permit issued pursuant to G.S. § 18B-1100(5).

Sec. 22-161 Management

Any social district created by this article shall be managed in accordance with this article and with any management and maintenance plan enacted by the City pursuant to this article. The city manager is hereby authorized to create and amend one or more management and maintenance plans for social districts in the City consistent with the requirements of this article and other applicable law. Management and maintenance plans shall be readily available for public inspection at all times.

Sec. 22-162 Creation of Social Districts

The City hereby creates and designates the following social district(s):

Downtown Salisbury Social District, which is identified by a map and written description in Appendix A of this article.

Sec. 22-163 Registration required for permittee to participate in Social District

Any permittee contiguous to or within a social district that desires to sell alcohol to be consumed within the social district shall register with the City. There shall be no fee to register. The registration shall be in a form and manner required by the City but shall, at a minimum, require that the permittee acknowledge that it will abide by the requirements of its ABC permit and any applicable rules and regulations established by this ordinance, including any rules established by a maintenance and management plan adopted under section 22-161.

Sec 22-164 Rules and Regulations

(a) Hours of Operation

a. *Downtown Salisbury Social District*. The provisions and terms of this article shall be in effect during the following days and times:

i. Monday through Sunday between the hours of 12:00 p.m. and 12:00 a.m.

ii. Within the Bell Tower Green Park, Monday through Sunday, as follows:

1. ~~between the hours of 6:00 p.m. and the time the park closes as set forth in section 16-61, from~~ November 1 through -March 1; between the hours of 5:00 p.m. and the time the park closes as set forth in section 16-61 of the city code.

ii.2. ~~From~~ March 2 through -October 31; between the hours of Monday through Sunday, 6:00 p.m. and the time the park closes as set forth in section 16-61 of the city code.

(b) Sale of alcoholic beverages

a. A permittee shall only sell alcoholic beverages on its licensed premises.

b. A permittee shall only sell alcoholic beverages for consumption within the social district it is located in or contiguous to.

c. A permittee shall only sell alcoholic beverages for consumption a container that meets the requirements of section 22-164(c)b.

d. A permittee shall not allow a person to enter or reenter their licensed premises with an alcoholic beverage not sold by the permittee.

(c) Possession and consumption of alcoholic beverages

a. Only alcoholic beverages purchased from a permittee located in or contiguous to a social district may be possessed and consumed.

b. Alcoholic beverages may only be consumed within a designated social district.

- c. Alcoholic beverages must be disposed of before a person in possession of the alcoholic beverage exits the social district, unless the person is reentering a licensed premise contiguous to the social district where the alcoholic beverage was purchased.
- d. Alcoholic beverages must be disposed of before entering the licensed premise of a permittee unless the person is reentering the licensed premise where the alcoholic beverage was purchased.
- e. Alcoholic beverages shall be in containers that meet the following requirements:
 - i. The container clearly identifies the permittee from which the alcoholic beverage was purchased.
 - ii. The container clearly states the name of the person purchasing the alcoholic beverage, as shown on the person's identification. The container also states the date and time of purchase for the alcoholic beverage.
 - iii. The container clearly displays a logo or some other mark that is unique to the social district.
 - iv. The container is comprised of material ~~that is not transparent, is not clear, and that meets the requirements of the City of Salisbury Public Works department, which requirements are available on the City of Salisbury's website and are incorporated by reference in this article.~~
 - v. The container displays, in no less than 12-point font, the statement, "Drink Responsibly-Be 21."
 - vi. The container shall not hold more than 16 fluid ounces.
- f. Alcoholic beverages shall only be possessed and consumed during the Hours of Operation set forth in Sec. 22-164(a).

Sec. 22-165 Participating and nonparticipating businesses

Business that are in or contiguous to a social district and that are not permittees may choose to participate in the social district by allowing patrons to possess and consume alcoholic beverages purchased and possessed in accordance with the requirements of this article. Nothing in this article shall be construed as requiring any business within or contiguous to a social district to participate in the social district by allowing alcoholic beverages to be possessed or consumed in the business. Businesses may place signs on their storefronts informing patrons of their participation or nonparticipation so long as the signs are otherwise in conformity with City regulations.

Sec. 22-166 Compliance with other law

Nothing in this article shall be construed as authorizing permittees or other businesses to possess or sell alcoholic beverages in any manner contrary to or in excess of the authority granted by the North Carolina Alcoholic Beverage Commission. Nothing in this article shall be construed as

authorizing the sale and delivery of alcoholic beverages in excess of the limitation set forth in G.S. § 18B-1010.

Sec. 22-167 Exceptions

- (a) Public Street Festivals. The provisions of this article shall not be in effect during and within the geographic boundary of a public street festival when such event is permitted and held in accordance with the requirements of Article VI of Chapter 22.
- (b) City Events at Bell Tower Green Park. The provisions of this article as they relate to the Bell Tower Green Park shall not be in effect during an event sponsored by the City of Salisbury and within the ~~geographic~~ boundary of the Bell Tower Green Park.

Sec. 22-168 Severability

The provisions of this article are severable. If any portion of this article is determined to be invalid, such invalidity shall not affect the other provisions or application of this article.

Sec 22-169 Penalties

A violation of this article is punishable as an infraction.

SECTION 2. That all ordinances, or the parts of ordinances in conflict with this ordinance, are hereby repealed to the extent of such conflict.

SECTION 3. That this ordinance shall be effective upon adoption by the City Council from and after its passage.

Downtown Salisbury Social District Boundary

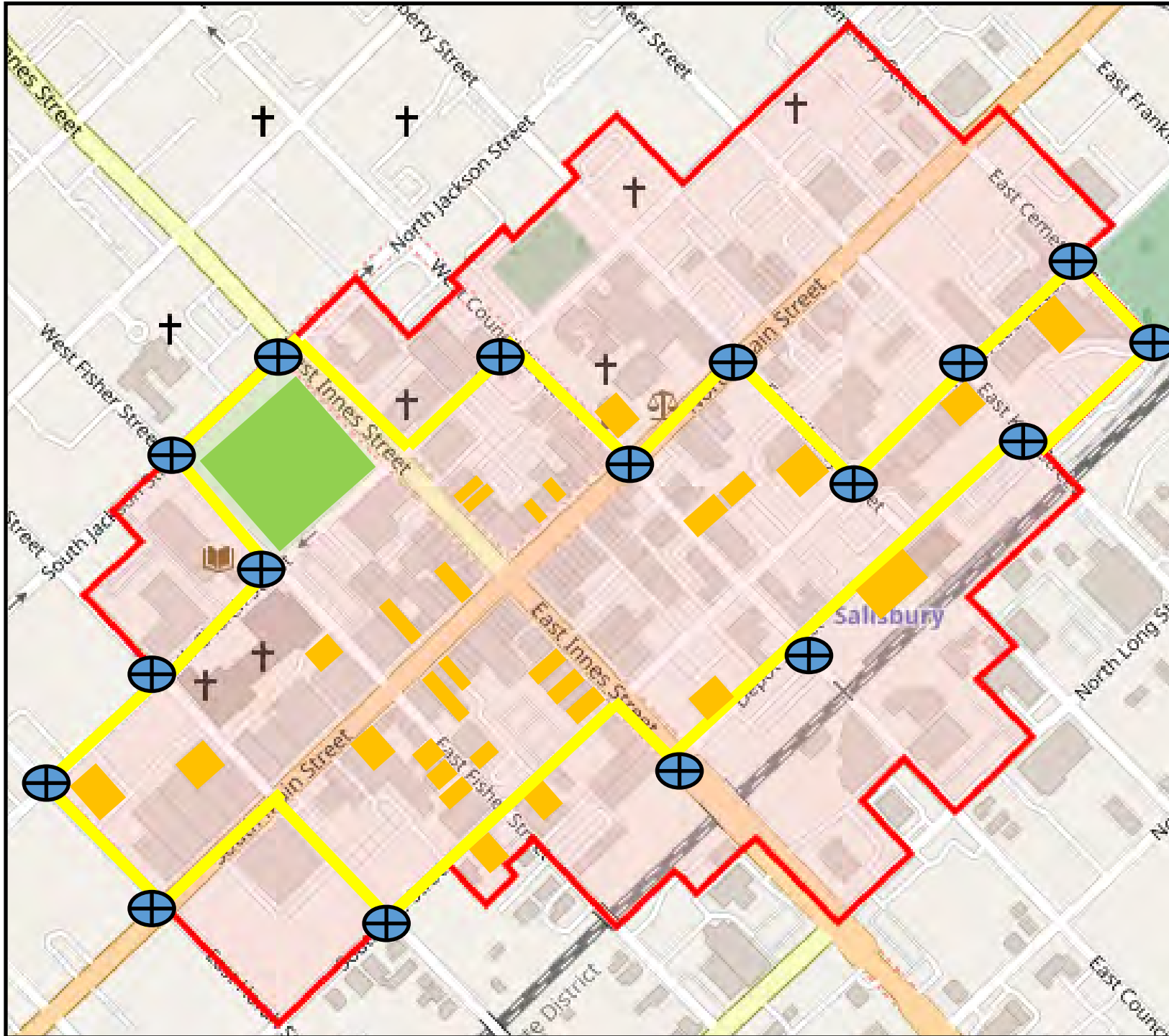
The boundary of the Downtown Salisbury Social District shall be as follows:

The northern sidewalk of West Innes Street between North Jackson Street and North Church Street. The northern sidewalk of North Church Street between West Innes Street and West Council Street. The northern sidewalk of West Council Street between North Church Street and North Main Street. The southern sidewalk of North Main Street between East Council Street and East Liberty Street. The northern sidewalk of East Liberty Street between North Main Street and North Lee Street. The northern sidewalk of North Lee Street between East Liberty Street and East Kerr Street. The northern sidewalk of East Kerr Street between North Lee Street and Depot Street. The block bounded by East Kerr Street, North Lee Street, East Cemetery Street, and the railroad right of way is included in the Downtown Salisbury Social District, but the railroad right of way is not included in the Downtown Salisbury Social District. The southern sidewalk of Depot Street between East Kerr Street and East Innes Street. The southern sidewalk of East Innes Street between Depot Street and South Lee Street. The southern sidewalk of South Lee Street between East Innes Street and East Bank Street. The southern sidewalk of East Bank Street between South Lee Street and South Main Street. The southern sidewalk of South Main Street between East Bank Street and East Horah Street. The southern sidewalk of West Horah Street between South Main Street and South Church Street. The northern sidewalk of South Church Street between West Horah Street and West Fisher Street. The southern sidewalk of West Fisher Street between South Church Street and South Jackson Street. The northern sidewalk of South Jackson Street between West Fisher Street and West Innes Street.

The term “sidewalk” includes the crosswalks connecting the described sidewalk.

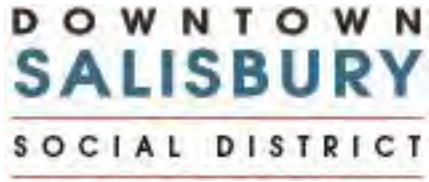
A drawn map of the Downtown Salisbury Social District entitled “Downtown Salisbury Social District Map” is incorporated by reference for a more particular description of the boundary.

Downtown Salisbury Social District Map



-  Current MSD Boundary
-  Proposed SD Boundary
-  Proposed SD Sign
-  Bell Tower Green Park:
-  Existing Bars/ Restaurants/ Event Venues

City of Salisbury
Downtown Salisbury Social District
Management and Maintenance Plan
March ~~30~~18, 2022



~~*Insert Downtown Salisbury Social District Logo here*~~

DRAFT

**Downtown Salisbury Social District
Management and Maintenance Plan**

Table of Contents

Introduction...3
Management...3
Participating Businesses...3
District Boundaries...4
Operations...4
District Designation, Logo...4
Rules ...5
Law Enforcement...6
Insurance...6
Sanitation and Maintenance...6
Marketing and Promotion...6
Appendix A:
Article VII, Chapter 22 of the Code of Ordinances for the City of Salisbury: Downtown Salisbury Social District...7
Appendix B:
Map of Downtown Salisbury Social District...11

Introduction

North Carolina Session Law 2021-150 allows local governments to establish “Social Districts” within their jurisdictions. Social Districts are designated areas within a local government’s jurisdiction where businesses holding a valid permit issued by the North Carolina Alcoholic Beverage Control Commission (ABC) (*e.g.*, bars, breweries, restaurants) may sell alcoholic beverages in designated containers to be consumed within the Social District.

The City of Salisbury enacted Article VII of Chapter 22 of the Code of Ordinances for the City of Salisbury (the “Social District Ordinance”) to create the “Downtown Salisbury Social District.” The Social District Ordinance is attached to this Plan and incorporated as Appendix A. This Management and Maintenance Plan (the “Plan”) is adopted pursuant to the Social District Ordinance and outlines how the Downtown Salisbury Social District will be managed and maintained. For purposes of this Plan, “Social District” means the Downtown Salisbury Social District. This Plan will be submitted to the North Carolina ABC Commission and placed on the Downtown Salisbury, Inc. website.

Management

The Downtown Salisbury Social District will be jointly managed by the City of Salisbury Downtown Development Department, the Police Department, and the Public Works Department.

Participating Businesses

Businesses desiring to sell alcoholic beverages for consumption within Social District must possess a valid ABC permit and register with the City. There is no fee for registration. Registration allows the City to ensure that those businesses selling alcoholic beverages within the Social District are aware of an in compliance with the requirements of this Plan and the Social District Ordinance. The registration process shall include the business’s written acknowledgment to abide by the rules, regulations and requirements of this Plan and the Social District Ordinance. The registration process will also require that businesses sign a written acknowledgement to abide by all of the rules, regulations and requirements of their ABC permits.

Businesses without an ABC permit may participate in the Social District by allowing alcoholic beverages purchased and possessed in accordance with this Plan and the Social District Ordinance to be consumed in their businesses. Participating businesses that are not selling alcoholic beverages are not required to register with the City.

Nothing in this Plan or the Social District Ordinance shall be construed as requiring any business, regardless of whether or not it holds a valid ABC permit, to participate in the Social District.

The City and Downtown Salisbury, Inc. will provide information and materials to participating and nonparticipating businesses to ensure that the businesses understand their obligations under this Plan and the Social District Ordinance and communicate their participation or nonparticipation to the public.

<https://abc.nc.gov/>

For permit and enforcement questions, contact: Jerry Dean, ALE Agent

919-779-0700

510 N Lee Street, Salisbury, NC 28144

704-633-1641

rowanabcto@charlotte.twcbc.com

District Boundaries

The Downtown Salisbury Social District boundaries are shown on the map and written description attached and incorporated as Appendix B. Boundaries of the Social District will be clearly marked with signs at numerous points in the District.

Days and Hours of Operation

Alcoholic beverages may be sold and consumed within the Social District during the following days and times:

- ~~Sunday Monday~~ through ~~Saturday Sunday~~ between the hours of 12:00 p.m. and 12:00 a.m.
-
- Within the Bell Tower Green Park, Monday through Sunday, as follows:
 - November 1 through March 1: between the hours of 56:00 p.m. and the time the park closes as set forth in section 16-61 of the city code.
 - March 2 through October 31: between the hours of 65:00 p.m. and the time the park closes as set forth in section 16-61 of the city code.
- ~~Within the Bell Tower Green Park, Monday through Sunday between the hours of 6:00 p.m. and the time the park closes as set forth in section 16-61, from November 1-March 1. From March 2-October 31, between the hours of Monday through Sunday, 5:00 p.m. and the time the park closes as set forth in section 16-61. [ST1]~~

Exceptions:

- *Public Street Festivals.* Alcoholic beverages may not be sold or consumed during and within the geographic boundary of a public street festival when such event is permitted and held in accordance with the requirements of Article VI of Chapter 22 of the Code of Ordinances for the City of Salisbury.
- *City Events at Bell Tower Green Park.* Alcoholic beverages may not be sold or consumed under the authority granted by the Social District Ordinance during an event sponsored by the City of Salisbury and within the geographic boundary of the Bell Tower Green Park. This does

not prohibit the sale and consumption of alcoholic beverages within the Bell Tower Green Park pursuant to a properly licensed and permitted event.

District Designation, Logo

The Downtown Salisbury Social District logo is shown below. ~~OPTIONS 1 or 2~~



Rules

Sale of alcoholic beverages. Businesses selling alcoholic beverages for consumption within the Social District shall comply with the following rules:

1. The business shall only sell alcoholic beverages on its licensed premises.
2. The business shall only sell alcoholic beverages for consumption within the social district it is located in or contiguous to.
3. The business shall only sell alcoholic beverages for consumption in a social district a container that meets the requirements set forth below.
4. The business shall not allow a person to enter or reenter their licensed premises with an alcoholic beverage not sold by the permittee.
5. The business shall only sell alcoholic for consumption within the Social District during the days and hours set forth in this Plan and the Social District Ordinance.

Alcoholic beverage containers. Alcoholic beverages sold for consumption in public areas within the Social District may only be sold in and consumed from containers that meet the following requirements:

1. The container clearly identifies the permitted business from which the alcoholic beverage was purchased.
2. The container clearly states the name of the person purchasing the drink, as shown on their identification. The container also states the date and time of purchase for the drink.
3. The container clearly displays a logo on a sticker affixed to the cup that is unique to the Downtown Salisbury Social District as authorized by the City.
4. The container displays, in no less than 12 point font, the statement, “Drink Responsibly – Be 21.”
5. The container is ~~not comprised of glass material, and shall be a material in accordance with the City of Salisbury sanitation standards~~ comprised of material that is not glass and is not transparent.

6. The container has a liquid capacity that does not exceed 16 fluid ounces.

Possession and consumption of alcoholic beverages. Persons consuming alcoholic beverages within the Social District shall abide by the following rules:

1. Only alcohol purchased from a permitted business within the Social District and that is in a Social District container may be consumed within the Social District.
2. Alcoholic beverages may not be carried into any non-participating businesses within the Social District.
3. Alcoholic beverages must be disposed of before a person in possession of the alcoholic beverage exists the social district unless the person is reentering the licenses premises where the alcoholic beverage was purchased.
4. A person shall dispose of any alcoholic beverage in the person's possession prior to exiting the Social District unless the person is reentering the licensed premises where the alcoholic beverage was purchased.
5. A person shall not consume alcohol in any public area within the Social District except during the hours set by the City.

Law Enforcement

Law enforcement within the Social District shall be provided by the City of Salisbury Police Department.

Insurance

The City of Salisbury is insured for its management and operation of the Social District.

Sanitation and Maintenance

The City's Public Works Department provides sanitation services within the Social District boundaries, including trash removal and litter pick up. This will continue with the operation of the Social District. Trash/recycling receptacles are located within the boundaries of the Social District to encourage patrons to properly dispose of their used cups and unconsumed alcohol. ABC permitted establishments and other merchants within the boundary will have trash/recycling receptacles available to patrons at the door.

Marketing and Promotion

Marketing and promotion of the Social District will be provided by the Downtown Salisbury, Inc. and the City of Salisbury in collaboration with participating businesses included in the Social District.

Appendix A:

AN ORDINANCE AMENDING CHAPTER 22 OF THE CODE OF ORDINANCES OF THE CITY OF SALISBURY TO DESIGNATE SOCIAL DISTRICTS

Be it ordained by the City Council of the City of Salisbury, North Carolina, as follows:

SECTION 1. That Chapter 22 of the Code of Ordinances for the City of Salisbury is hereby amended by the addition of Article VII "SOCIAL DISTRICTS" as follows:

ARTICLE VII – SOCIAL DISTRICTS

Sec. 22-160 Purpose and Intent

The purpose of this article is to establish one or more social districts within the City of Salisbury to support local business by increasing retail and other commercial activity, to enhance tourism and economic development, and to enhance the quality of life for the City's citizens and visitors.

The Salisbury City Council finds that the creation of one or more social districts within the City of Salisbury is in the best interests of the citizens and businesses of the City of Salisbury.

This article is adopted pursuant to authority granted by G.S. § 160A-205.4 and G.S. § 18B-904.1.

Sec. 22-161 Definitions

Social district means and refers to a defined outdoor area established by this article in which a person may consume alcoholic beverages sold by a permittee. This term does not include a permittee's licensed premises or an extended area allowed under G.S. § 18B-904(h).

Permittee means a person or entity located within or contiguous to a social district designated by this article and holding any of the following permits issued by the North Carolina Alcoholic Beverage Control Commission: (1) an on-premises malt beverage permit issued pursuant to G.S.

§ 18B-1001(1); (2) an on-premises unfortified wine permit issued pursuant to G.S. § 18B-1001(3); (3) an on-premises fortified wine permit issued pursuant to G.S. § 18B-1001(5); (4) a mixed beverages permit issued pursuant to G.S. § 18B-1001(10); or (5) a distillery permit issued pursuant to G.S. § 18B-1100(5).

Sec. 22-161 Management

Any social district created by this article shall be managed in accordance with this article and with any management and maintenance plan enacted by the City pursuant to this article. The city manager is hereby authorized to create and amend one or more management and maintenance plans for social districts in the City consistent with the requirements of this article and other applicable law. Management and maintenance plans shall be readily available for public inspection at all times.

Sec. 22-162 Creation of Social Districts

The City hereby creates and designates the following social district(s):

Downtown Salisbury Social District, which is identified by a map and written description in Appendix A of this article.

Sec. 22-163 Registration required for permittee to participate in Social District

Any permittee contiguous to or within a social district that desires to sell alcohol to be consumed within the social district shall register with the City. There shall be no fee to register. The registration shall be in a form and manner required by the City but shall, at a minimum, require that the permittee acknowledge that it will abide by the requirements of its ABC permit and any applicable rules and regulations established by this ordinance, including any rules established by a maintenance and management plan adopted under section 22-161.

Sec 22-164 Rules and Regulations

(b) Hours of Operation

1. *Downtown Salisbury Social District*. The provisions and terms of this article shall be in effect during the following days and times:
 - i. Monday through Sunday between the hours of 12:00 p.m. and 12:00 a.m.
 - ii. Within the Bell Tower Green Park, Monday through Sunday, as follows:
 1. ~~between the hours of 6:00 p.m. and the time the park closes as set forth in section 16-61, from~~ November 1 through ~~March 1~~: between the hours of 5:00 p.m. and the time the park closes as set forth in section 16-61 of the city code.
 2. ~~From~~ March 2 through ~~October 31~~: between the hours of ~~Monday through Sunday~~, 6:00 p.m. and the time the park closes as set forth in section 16-61 of the city code.

(c) Sale of alcoholic beverages

1. A permittee shall only sell alcoholic beverages on its licensed premises.
2. A permittee shall only sell alcoholic beverages for consumption within the social district it is located in or contiguous to.
3. A permittee shall only sell alcoholic beverages for consumption a container that meets the requirements of section 22-164(c)b.
4. A permittee shall not allow a person to enter or reenter their licensed premises with an alcoholic beverage not sold by the permittee.

(d) Possession and consumption of alcoholic beverages

1. Only alcoholic beverages purchased from a permittee located in or contiguous to a social district may be possessed and consumed.
2. Alcoholic beverages may only be consumed within a designated social district.
3. Alcoholic beverages must be disposed of before a person in possession of the alcoholic beverage exits the social district, unless the person is reentering a licensed premise contiguous to the social district where the alcoholic beverage was purchased.
4. Alcoholic beverages must be disposed of before entering the licensed premise of a permittee unless the person is reentering the licensed premise where the alcoholic beverage was purchased.
5. Alcoholic beverages shall be in containers that meet the following requirements:
 - i. The container clearly identifies the permittee from which the alcoholic beverage was purchased.
 - ii. The container clearly states the name of the person purchasing the alcoholic beverage, as shown on the person's identification. The container also states the date and time of purchase for the alcoholic beverage.
 - iii. The container clearly displays a logo or some other mark that is unique to the social district.
 - iv. The container is comprised of material that is not transparent. ~~is not clear, and that meets the requirements of the City of Salisbury Public Works department, which requirements are available on the City of Salisbury's website and are incorporated by reference in this article.~~
 - v. The container displays, in no less than 12-point font, the statement, "Drink Responsibly-Be 21."
 - vi. The container shall not hold more than 16 fluid ounces.

6. Alcoholic beverages shall only be possessed and consumed during the Hours of Operation set forth in Sec. 22-164(a).

Sec. 22-165 Participating and nonparticipating businesses

Business that are in or contiguous to a social district and that are not permittees may choose to participate in the social district by allowing patrons to possess and consume alcoholic beverages purchased and possessed in accordance with the requirements of this article. Nothing in this article shall be construed as requiring any business within or contiguous to a social district to participate in the social district by allowing alcoholic beverages to be possessed or consumed in the business. Businesses may place signs on their storefronts informing patrons of their participation or nonparticipation so long as the signs are otherwise in conformity with City regulations.

Sec. 22-166 Compliance with other law

Nothing in this article shall be construed as authorizing permittees or other businesses to possess or sell alcoholic beverages in any manner contrary to or in excess of the authority granted by the North Carolina Alcoholic Beverage Commission. Nothing in this article shall be construed as authorizing the sale and delivery of alcoholic beverages in excess of the limitation set forth in G.S. § 18B-1010.

Sec. 22-167 Exceptions

(a) Public Street Festivals. The provisions of this article shall not be in effect during and within the geographic boundary of a public street festival when such event is permitted and held in accordance with the requirements of Article VI of Chapter 22.

(b) City Events at Bell Tower Green Park. The provisions of this article as they relate to the Bell Tower Green Park shall not be in effect during an event sponsored by the City of Salisbury and within the geographic boundary of the Bell Tower Green Park.

Sec. 22-168 Severability

The provisions of this article are severable. If any portion of this article is determined to be invalid, such invalidity shall not affect the other provisions or application of this article.

Sec 22-169 Penalties

A violation of this article is punishable as an infraction.

SECTION 2. That all ordinances, or the parts of ordinances in conflict with this ordinance, are hereby repealed to the extent of such conflict.

SECTION 3. That this ordinance shall be effective upon adoption by the City Council from and after its passage.

~~between the hours of :00 p.m. and the time the park closes as set forth in section 16-61, AN ORDINANCE AMENDING CHAPTER 22 OF THE CODE OF ORDINANCES OF THE CITY OF SALISBURY TO DESIGNATE SOCIAL DISTRICTS~~

Be it ordained by the City Council of the City of Salisbury, North Carolina, as follows:

~~SECTION 1. That Chapter 22 of the Code of Ordinances for the City of Salisbury is hereby amended by the addition of Article VII "SOCIAL DISTRICTS" as follows:~~

~~ARTICLE VII—SOCIAL DISTRICTS~~

~~Sec. 22-160—Purpose and Intent~~

~~The purpose of this article is to establish one or more social districts within the City of Salisbury to support local business by increasing retail and other commercial activity, to enhance tourism and economic development, and to enhance the quality of life for the City's citizens and visitors.~~

~~The Salisbury City Council finds that the creation of one or more social districts within the City of Salisbury is in the best interests of the citizens and businesses of the City of Salisbury.~~

~~This article is adopted pursuant to authority granted by G.S. § 160A-205.4 and G.S. § 18B-904.1.~~

~~Sec. 22-161—Definitions~~

~~*Social district* means and refers to a defined outdoor area established by this article in which a person may consume alcoholic beverages sold by a permittee. This term does not include a permittee's licensed premises or an extended area allowed under G.S. § 18B-904(h).~~

~~*Permittee* means a person or entity located within or contiguous to a social district designated by this article and holding any of the following permits issued by the North Carolina Alcoholic Beverage Control Commission: (1) an on-premises malt beverage permit issued pursuant to G.S. § 18B-1001(1); (2) an on-premises unfortified wine permit issued pursuant to G.S. § 18B-1001(3); (3) an on-premises fortified wine permit issued pursuant to G.S. § 18B-1001(5); (4) a mixed beverages permit issued pursuant to G.S. § 18B-1001(10); or (5) a distillery permit issued pursuant to G.S. § 18B-1100(5).~~

~~Sec. 22-161—Management~~

~~Any social district created by this article shall be managed in accordance with this article and with any management and maintenance plan enacted by the City pursuant to this article. The city manager is hereby authorized to create and amend one or more management and maintenance plans for social districts in the City consistent with the requirements of this article and other applicable law. Management and maintenance plans shall be readily available for public inspection at all times.~~

~~Sec. 22-162—Creation of Social Districts~~

~~The City hereby creates and designates the following social district(s):~~

~~*Downtown Salisbury Social District*, which is identified by a map and written description in Appendix A of this article.~~

Sec. 22-163—Registration required for permittee to participate in Social District

~~Any permittee contiguous to or within a social district that desires to sell alcohol to be consumed within the social district shall register with the City. There shall be no fee to register. The registration shall be in a form and manner required by the City but shall, at a minimum, require that the permittee acknowledge that it will abide by the requirements of its ABC permit and any applicable rules and regulations established by this ordinance, including any rules established by a maintenance and management plan adopted under section 22-161.~~

Sec 22-164—Rules and Regulations

~~(b) Hours of Operation~~

- ~~1. *Downtown Salisbury Social District.* The provisions and terms of this article shall be in effect during the following days and times:
 - ~~i. Monday through Sunday between the hours of 12:00 p.m. and 12:00 a.m.~~
 - ~~ii. Within the Bell Tower Green Park, Monday through Sunday between the hours of 6:00 p.m. and the time the park closes as set forth in section 16-61, from November 1-March 1. From March 2-October 31, between the hours of Monday through Sunday, 5:00 p.m. and the time the park closes as set forth in section 16-61.~~^[STR2]~~

~~(c) Sale of alcoholic beverages~~

- ~~1. A permittee shall only sell alcoholic beverages on its licensed premises.~~
- ~~2. A permittee shall only sell alcoholic beverages for consumption within the social district it is located in or contiguous to.~~
- ~~3. A permittee shall only sell alcoholic beverages for consumption a container that meets the requirements of section 22-164(c)b.~~
- ~~4. A permittee shall not allow a person to enter or reenter their licensed premises with an alcoholic beverage not sold by the permittee.~~

~~(d) Possession and consumption of alcoholic beverages~~

- ~~1. Only alcoholic beverages purchased from a permittee located in or contiguous to a social district may be possessed and consumed.~~
- ~~2. Alcoholic beverages may only be consumed within a designated social district.~~
- ~~3. Alcoholic beverages must be disposed of before a person in possession of the alcoholic beverage exits the social district, unless the person is reentering a licensed premise contiguous to the social district where the alcoholic beverage was purchased.~~

4. ~~Alcoholic beverages must be disposed of before entering the licensed premise of a permittee unless the person is reentering the licensed premise where the alcoholic beverage was purchased.~~
5. ~~Alcoholic beverages shall be in containers that meet the following requirements:~~
 - i. ~~The container clearly identifies the permittee from which the alcoholic beverage was purchased.~~
 - ii. ~~The container clearly states the name of the person purchasing the alcoholic beverage, as shown on the person's identification. The container also states the date and time of purchase for the alcoholic beverage.~~
 - iii. ~~The container clearly displays a logo or some other mark that is unique to the social district.~~
 - iv. ~~The container is comprised of material is not clear, and that meets the requirements of the City of Salisbury Public Works department, which requirements are available on the City of Salisbury's website and are incorporated by reference in this article.~~^[ST3]
 - v. ~~The container displays, in no less than 12 point font, the statement, "Drink Responsibly Be 21."~~
 - vi. ~~The container shall not hold more than 16 fluid ounces.~~
6. ~~Alcoholic beverages shall only be possessed and consumed during the Hours of Operation set forth in Sec. 22-164(a).~~

~~Sec. 22-165—Participating and nonparticipating businesses~~

~~Business that are in or contiguous to a social district and that are not permittees may choose to participate in the social district by allowing patrons to possess and consume alcoholic beverages purchased and possessed in accordance with the requirements of this article. Nothing in this article shall be construed as requiring any business within or contiguous to a social district to participate in the social district by allowing alcoholic beverages to be possessed or consumed in the business. Businesses may place signs on their storefronts informing patrons of their participation or nonparticipation so long as the signs are otherwise in conformity with City regulations.~~

~~Sec. 22-166—Compliance with other law~~

~~Nothing in this article shall be construed as authorizing permittees or other businesses to possess or sell alcoholic beverages in any manner contrary to or in excess of the authority granted by the North Carolina Alcoholic Beverage Commission. Nothing in this article shall be construed as authorizing the sale and delivery of alcoholic beverages in excess of the limitation set forth in G.S. § 18B-1010.~~

Sec. 22-167 — Exceptions

~~(a) Public Street Festivals. The provisions of this article shall not be in effect during and within the geographic boundary of a public street festival when such event is permitted and held in accordance with the requirements of Article VI of Chapter 22.~~

~~(b) City Events at Bell Tower Green Park. The provisions of this article as they relate to the Bell Tower Green Park shall not be in effect during an event sponsored by the City of Salisbury and within the geographic boundary of the Bell Tower Green Park.~~

Sec. 22-168 — Severability

~~The provisions of this article are severable. If any portion of this article is determined to be invalid, such invalidity shall not affect the other provisions or application of this article.~~

Sec 22-169 — Penalties

~~A violation of this article is punishable as an infraction.~~

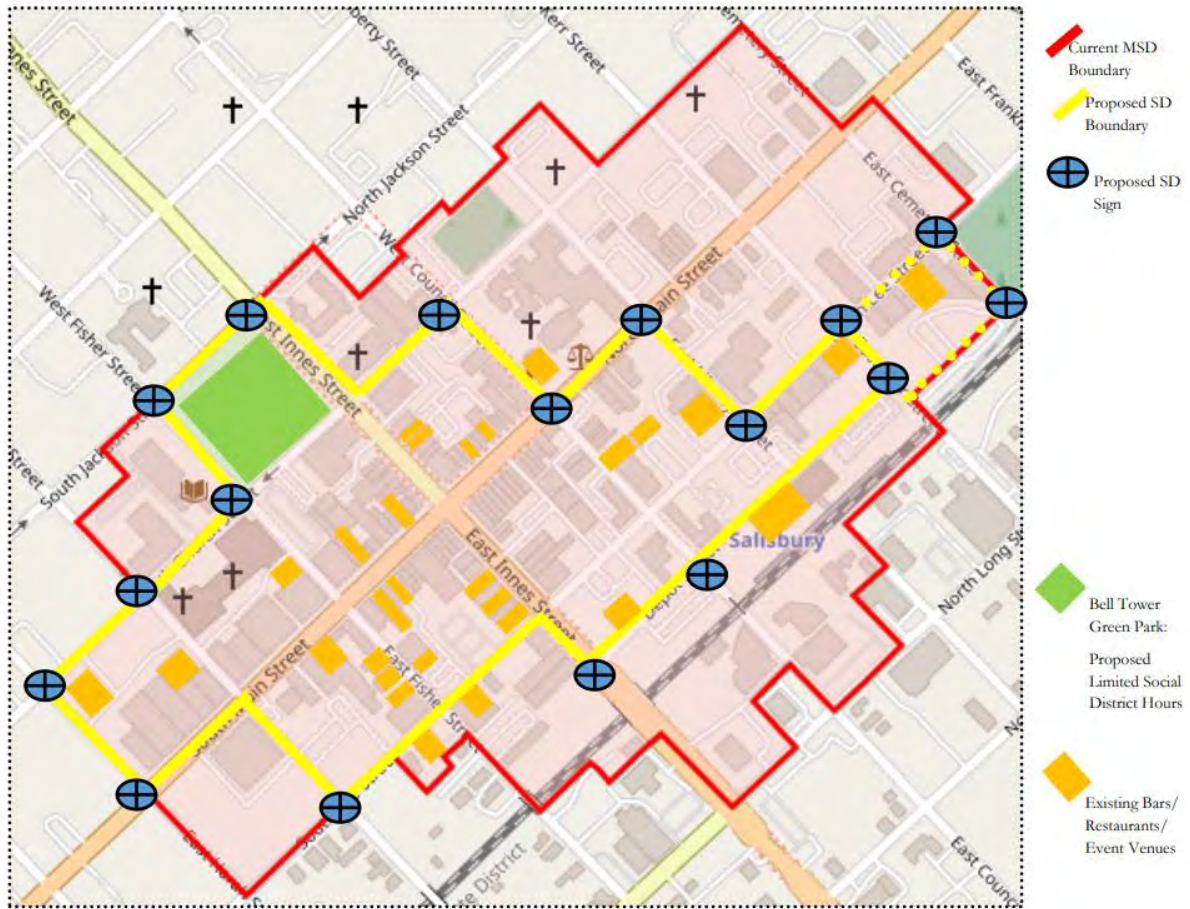
~~SECTION 2. That all ordinances, or the parts of ordinances in conflict with this ordinance, are hereby repealed to the extent of such conflict.~~

~~SECTION 3. That this ordinance shall be effective upon adoption by the City Council from and after its passage.~~

Appendix B:

Map of Downtown Salisbury Social District Map

Downtown Salisbury Social District Map



Salisbury City Council Agenda Item Request Form



Please Select Submission Category: Public Council Manager Staff

Requested Council Meeting Date: April 5th 2022

Name of Group(s) or Individual(s) Making Request: Information Technology Department, Dale Waters

Name of Presenter(s): IT Manager, Dale Waters

Requested Agenda Item: Approve re-appropriation of \$207,082 from fund balance to 'Capital Outlay Computer Equipment' in fund 11 (011-442-000-5721.00), and \$15,738 from fund balance to 'Capital Outlay Computer Equipment' in fund 31 (031-721-000-5721.00) to cover the replacement cost of all City of Salisbury employee computers that are no longer covered under manufacture warranty and due for replacement.

Description of Requested Agenda Item: Salisbury Information Technology Department must replace employee desktops and laptops in accordance with the replacement schedule. Historically, there have been insufficient funds allocated to the 'Capital Outlay Computer Equipment' budget to replace all scheduled equipment, which has led to the current backlog of 92 computers that are past due for replacement. Past due computers are no longer covered by the manufactures extended warranty, and cannot be repaired when they fail. Equipment is scheduled to be replaced every four years, the increasing costs of computer equipment is one major contributing factor to the current backlog. IT and Finance are addressing the issue of increasing costs over the lifespan of equipment by building inflation estimates into replacement projections, this has not been done in the past. This re-appropriation will allow all past due and currently due computers to be replaced. This will also exchange 59 desktops for laptops, which will greatly improve the City's mobile workforce capabilities. If approved, 49 Desktops, 77 Laptops, and 27 Rugged Laptops will be ordered for fund 11. In addition, 9 Desktops, and 14 Laptops will be ordered for fund 31. In total, 185 computers will be replaced.

Total cost for General Fund replacements: \$284,821, Funds Available: \$77,740, Variance: \$207,082

Total cost for SRU Fund replacements: \$53,391 Funds Available: \$37,654 Variance: \$15,738

Attachments: Yes No

Fiscal Note: *(If fiscal note requires approval by finance department because item exceeds \$100,000 or is related to grant funds, please fill out signature blocks for finance at bottom of form and provide supporting documents)*

The City has in excess of \$2 million in available funds in the General Capital Reserve Fund and \$2.5 million in the Water/Sewer Capital Reserve Fund. Therefore, there are sufficient funds available for this request.

Action Requested of Council for Agenda Item: *(Please note if item includes an ordinance, resolution or petition)*

Contact Information for Group or Individual: IT Manager, Dale Waters 704-216-7584

Consent Agenda (item requires no discussion and will be voted on by Council or removed from the consent agenda to the regular agenda)

Salisbury City Council Agenda Item Request Form



Regular Agenda (item to be discussed and possibly voted on by Council)

FINANCE DEPARTMENT INFORMATION:

S. Wade Finches

Finance Manager Signature

Dale D. Water

Department Head Signature

Edward Ballard

Budget Manager Signature

*****All agenda items must be submitted at least 7 days before the requested Council meeting date*****

For Use in Clerk's Office Only

Approved

Delayed

Declined

Reason:

AN ORDINANCE AMENDING THE 2021-22 BUDGET ORDINANCE
OF THE CITY OF SALISBURY, NORTH CAROLINA TO
APPROPRIATE FUND BALANCE FOR COMPUTER EQUIPMENT

Be it ordained by the City Council of the City of Salisbury, North Carolina, as follows:

Section 1. The City has available Fund Balance and needs to replace various pieces of computer equipment that are due or past due for replacement. NC General Statutes require that the City appropriate this revenue so that it can be legally spent.

Section 2. That the 2021-22 Budget Ordinance of the City of Salisbury, adopted on June 15, 2021 is hereby amended as follows:

(a) That the following General Capital Reserve Fund line items be amended as follows:

(1)	Increase line item 011-442-000-5721.00 Computer Equipment	\$ 207,082
	Increase line item 011-000-000-4999.00 Fund Balance Appropriated	\$ 207,082

(b) That the following Water and Sewer Capital Reserve Fund line items be amended as follows:

(1)	Increase line item 031-721-000-5721.00 Computer Equipment	\$ 15,738
	Increase line item 031-000-000-4999.00 Fund Balance Appropriated	\$ 15,738

Section 3. That all ordinances, or parts of ordinances in conflict with this ordinance are hereby repealed to the extent of such conflict.

Section 4. That this ordinance shall be effective from and after its passage.



A quote for your consideration

Based on your business needs, we put the following quote together to help with your purchase decision. Below is a detailed summary of the quote we've created to help you with your purchase decision.

To proceed with this quote, you may respond to this email, order online through your [Premier page](#), or, if you do not have Premier, use this [Quote to Order](#).

Quote No.	3000114133867.2	Sales Rep	Alice Roemer
Total	\$304,758.34	Phone	(800) 456-3355, 6180177
Customer #	11504860	Email	Alice_Roemer@Dell.com
Quoted On	Mar. 09, 2022	Billing To	ACCOUNTS PAYABLE
Expires by	Apr. 08, 2022		CITY OF SALISBURY
Contract Name	Microcomputers, Peripherals, and related Services		PO BOX 479
Contract Code	C000000008653		SALISBURY, NC 28145-0479
Customer Agreement #	204A-ITS-400203		
Solution ID	.		
Deal ID	23220929		

Message from your Sales Rep

Please contact your Dell sales representative if you have any questions or when you're ready to place an order. Thank you for shopping with Dell!

Regards,
Alice Roemer

Shipping Group

Shipping To	Shipping Method
CLAIRE KARRIKER, CITY OF SALISBURY 1415 S MLK JR AVE SALISBURY, NC 28144-5697 (704) 638-5304	Standard Delivery Free Cost

Product	Unit Price	Quantity	Subtotal
Dell Latitude 5520	\$1,466.00	77	\$112,882.00
Dell Dock- WD19S 90w Power Delivery - 130w AC	\$217.00	93	\$20,181.00
Dell Latitude 5320	\$1,769.00	6	\$10,614.00
Dell UltraSharp 24 Monitor - U2422H, 60.47cm (23.8")	\$282.00	59	\$16,638.00

Dell Latitude 5430 Rugged	\$2,820.61	1	\$2,820.61
Precision 3450 Small Form Factor	\$1,023.00	49	\$50,127.00
Dell Latitude 5430 Rugged	\$2,572.42	26	\$66,882.92
Dell Adapter: 7.4mm Barrel to USB-C - 65 Watt Maximum output	\$22.51	27	\$607.77
Havis LPS-137 - power adapter - 90-watt	\$150.65	27	\$4,067.55
			<hr/>
	Subtotal:		\$284,820.85
	Shipping:		\$0.00
	Environmental Fee:		\$0.00
	Non-Taxable Amount:		\$0.00
	Taxable Amount:		\$284,820.85
	Estimated Tax:		\$19,937.49
			<hr/>
	Total:		\$304,758.34

Special lease pricing may be available for qualified customers. Please contact your DFS Sales Representative for details.

Shipping Group Details

Shipping To

CLAIRE KARRIKER,
CITY OF SALISBURY
1415 S MLK JR AVE
SALISBURY, NC 28144-5697
(704) 638-5304

Shipping Method

Standard Delivery Free Cost

	Quantity	Subtotal
Dell Latitude 5520	77	\$112,882.00

Estimated delivery if purchased today:
Apr. 13, 2022
Contract # C000000008653
Customer Agreement # 204A-ITS-400203

Description	SKU	Unit Price	Quantity	Subtotal
Dell Latitude 5520 XCTO Base	210-AYNN	-	77	-
10th Generation Intel Core i5-10310U (4 Core, 6M cache, base 1.7GHz, up to 4.4GHz, vPro)	379-BDVG	-	77	-
Windows 10 Pro (Includes Windows 11 Pro License) English, French, Spanish	619-AQMP	-	77	-
No Microsoft Office License Included – 30 day Trial Offer Only	658-BCSB	-	77	-
VMware Carbon Black Cloud Endpoint Standard NGAV, B-EDR, w/Dell ProSupport for Software 1 Year	528-CHEC	-	77	-
Assembly base	338-BXRY	-	77	-
i5-10310U vPro, Intel UHD Graphics, Thunderbolt	338-BXSG	-	77	-
ME Disable Manageability	631-ACTE	-	77	-
16GB,1x16GB, DDR4 Non-ECC	370-AFVP	-	77	-
No Additional Hard Drive	401-AADF	-	77	-
M.2 512GB PCIe NVMe Class 35 Solid State Drive	400-BKVF	-	77	-
LCD back cover for Latitude 5520 WLAN/WWAN	320-BECJ	-	77	-
HD Camera Bezel with Mic	325-BDZF	-	77	-
15.6" FHD (1920x1080) Non-Touch, Anti-Glare, 250nits	391-BFPM	-	77	-
Palmrest NFC, Fingerprint Reader, Contacted & Contactless SmartCard Reader, Thunderbolt 4	346-BGVT	-	77	-
Single Pointing Backlit English US Keyboard with numeric keypad	583-BHBG	-	77	-
Wireless Intel AX201 WLAN Driver	555-BGGN	-	77	-
Intel Wi-Fi 6 AX201 2x2 .11ax 160MHz + Bluetooth 5.2	555-BGGT	-	77	-
No Mobile Broadband Card	556-BBCD	-	77	-
3 Cell 42Whr ExpressCharge Capable Battery	451-BCVS	-	77	-
65W Type-C EPEAT Adapter	492-BCXP	-	77	-
No Anti-Virus Software	650-AAAM	-	77	-
OS-Windows Media Not Included	620-AALW	-	77	-
E4 Power Cord 1M for US	537-BBBL	-	77	-
Quick Start Guide	340-CTXV	-	77	-
US Order	332-1286	-	77	-
SERI Guide (ENG/FR/Multi)	340-AGIK	-	77	-
Custom Configuration	817-BBBB	-	77	-

SupportAssist	525-BBCL	-	77	-
Dell(TM) Digital Delivery Cirrus Client	640-BBLW	-	77	-
Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	658-BBMR	-	77	-
Waves Maxx Audio	658-BBRB	-	77	-
Dell Power Manager	658-BDVK	-	77	-
Dell SupportAssist OS Recovery Tool	658-BEOK	-	77	-
Dell Optimizer	658-BEQP	-	77	-
Windows PKID Label	658-BFDQ	-	77	-
Mix Model 65W adapter + CML CPU	340-CTZW	-	77	-
Intel Core i5 Processor Label	340-COTH	-	77	-
No Mouse	570-AADK	-	77	-
No Resource USB Media	430-XXYG	-	77	-
ENERGY STAR Qualified	387-BBPI	-	77	-
BTO Standard Shipment (VS)	800-BBQK	-	77	-
No UPC Label	389-BCGW	-	77	-
No Removable CD/DVD Drive	429-AATO	-	77	-
5520 Laptop Bottom Door Integrated Graphics	321-BGBG	-	77	-
No AutoPilot	340-CKSZ	-	77	-
EPEAT 2018 Registered (Gold)	379-BDZB	-	77	-
Dell Limited Hardware Warranty Extended Year(s)	975-3461	-	77	-
Dell Limited Hardware Warranty	997-8317	-	77	-
ProSupport Plus: Next Business Day Onsite, 1 Year	997-8366	-	77	-
Thank you for choosing Dell ProSupport Plus. For tech support, visit www.dell.com/contactdell or call 1-866-516-3115	997-8367	-	77	-
ProSupport Plus: Keep Your Hard Drive, 4 Years	997-8388	-	77	-
ProSupport Plus: Next Business Day Onsite, 3 Year Extended	997-8389	-	77	-
ProSupport Plus: Accidental Damage Service, 4 Years	997-8390	-	77	-
ProSupport Plus: 7x24 Technical Support, 4 Years	997-8391	-	77	-
Extended Battery Service for Years 2 and 3 of System Life	815-2815	-	77	-

Quantity	Subtotal
\$217.00	93
	\$20,181.00

Dell Dock- WD19S 90w Power Delivery - 130w AC

Estimated delivery if purchased today:
May. 25, 2022
Contract # C000000008653
Customer Agreement # 204A-ITS-400203

Description	SKU	Unit Price	Quantity	Subtotal
Dell Dock – WD19S 90W Power Delivery – 130w AC	210-AZBG	-	93	-
Advanced Exchange Service, 3 Years	824-3984	-	93	-
Dell Limited Hardware Warranty	824-3993	-	93	-

Quantity	Subtotal
\$1,769.00	6
	\$10,614.00

Dell Latitude 5320

Estimated delivery if purchased today:
Apr. 14, 2022
Contract # C000000008653
Customer Agreement # 204A-ITS-400203

Description	SKU	Unit Price	Quantity	Subtotal
Dell Latitude 5320 XCTO Base	210-AXXI	-	6	-
11th Generation Intel Core i7-1185G7 (4 Core, 12M cache, base 3.0GHz, up to 4.8GHz, vPro)	379-BEHZ	-	6	-
Windows 10 Pro (Includes Windows 11 Pro License) English, French, Spanish	619-AQMP	-	6	-
No Microsoft Office License Included – 30 day Trial Offer Only	658-BCSB	-	6	-
VMware Carbon Black Cloud Endpoint Standard NGAV, B-EDR, w/Dell ProSupport for Software 1 Year	528-CHEC	-	6	-
I7-1185G7 Vpro, Intel Iris Xe Graphics, Thunderbolt, 16GB	338-BXVD	-	6	-
Latitude 5320 Assembly Base	338-BXVP	-	6	-
ME Disable Manageability	631-ACTX	-	6	-
16 GB, DDR4 SDRAM, 3200MHz (on board)	370-AFVV	-	6	-
M.2 1TB PCIe NVMe Class 40 Solid State Drive	400-BKSZ	-	6	-
13.3" FHD (1920x1080) Non-Touch, Anti-Glare, 250 nits, WLAN	320-BEDT	-	6	-
HD Camera Bezel, Camera Shutter	325-BDZM	-	6	-
Non-touch FHD LCD	391-BFQD	-	6	-
Single Pointing Backlit US-English Keyboard	583-BHBS	-	6	-
No Mouse	570-AADK	-	6	-
Wireless Intel AX201 WLAN Driver	555-BGHB	-	6	-
Intel Wi-Fi 6 AX201 2x2 .11ax 160MHz + Bluetooth 5.2	555-BGGT	-	6	-
No Mobile Broadband Card	556-BBCD	-	6	-
3 Cell 42Whr ExpressCharge™ Capable Battery	451-BCSI	-	6	-
65W Type-C EPEAT Adapter	492-BCXP	-	6	-
Palmrest, Fingerprint Reader, Contacted & Contactless SmartCard Reader, NFC, Thunderbolt 4	346-BGUK	-	6	-
No Anti-Virus Software	650-AAAM	-	6	-
OS-Windows Media Not Included	620-AALW	-	6	-
E4 Power Cord 1M for US	537-BBBL	-	6	-
Quick setup guide worldwide laptop	340-CTXL	-	6	-
US Order	332-1286	-	6	-
No Resource USB Media	430-XXYG	-	6	-
No Docking Station	452-BBSE	-	6	-
SERI Guide (ENG/FR/Multi)	340-AGIK	-	6	-
ESTAR E-label	387-BBPH	-	6	-
Custom Configuration	817-BBBB	-	6	-
SupportAssist	525-BBCL	-	6	-
Dell(TM) Digital Delivery Cirrus Client	640-BBLW	-	6	-
Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	658-BBMR	-	6	-
Waves Maxx Audio	658-BBRB	-	6	-
Dell Power Manager	658-BDVK	-	6	-
Dell SupportAssist OS Recovery Tool	658-BEOK	-	6	-
Dell Optimizer	658-BEQP	-	6	-

Windows PKID Label	658-BFDQ	-	6	-
DAO Mix Model 65W adapter (Clamshell)	340-CTWR	-	6	-
System Ship Info	640-BBJB	-	6	-
Intel(R) Core(TM) i7 non-vPro Processor Label	389-DXDV	-	6	-
BTO Standard Shipment (VS)	800-BBQK	-	6	-
No UPC Label	389-BCGW	-	6	-
No Removable CD/DVD Drive	429-AATO	-	6	-
5320 Laptop Bottom Door	354-BBDK	-	6	-
No AutoPilot	340-CKSZ	-	6	-
EPEAT 2018 Registered (Gold)	379-BDZB	-	6	-
Dell Limited Hardware Warranty Extended Year(s)	975-3461	-	6	-
Dell Limited Hardware Warranty	997-8317	-	6	-
ProSupport Plus: Next Business Day Onsite, 1 Year	997-8366	-	6	-
Thank you for choosing Dell ProSupport Plus. For tech support, visit www.dell.com/contactdell or call 1-866-516-3115	997-8367	-	6	-
ProSupport Plus: Keep Your Hard Drive, 4 Years	997-8388	-	6	-
ProSupport Plus: Next Business Day Onsite, 3 Year Extended	997-8389	-	6	-
ProSupport Plus: Accidental Damage Service, 4 Years	997-8390	-	6	-
ProSupport Plus: 7x24 Technical Support, 4 Years	997-8391	-	6	-
Extended Battery Service for Years 2 and 3 of System Life	815-2815	-	6	-

Quantity Subtotal

Dell UltraSharp 24 Monitor - U2422H, 60.47cm (23.8")

\$282.00 59 \$16,638.00

Estimated delivery if purchased today:

May. 12, 2022

Contract # C000000008653

Customer Agreement # 204A-ITS-400203

Description	SKU	Unit Price	Quantity	Subtotal
Dell UltraSharp 24 Monitor - U2422H, 60.47cm (23.8")	210-AYYV	-	59	-
Dell Limited Hardware Warranty	814-5380	-	59	-
Advanced Exchange Service, 3 Years	814-5381	-	59	-

Quantity Subtotal

Dell Latitude 5430 Rugged

\$2,820.61 1 \$2,820.61

Estimated delivery if purchased today:

Apr. 14, 2022

Contract # C000000008653

Customer Agreement # 204A-ITS-400203

Description	SKU	Unit Price	Quantity	Subtotal
Dell Latitude 5430 Rugged	210-BCFW	-	1	-
Intel Core Processor i7-1185G7, (QC, 3.0 to 4.3 GHz, 28W, vPro)	379-BERR	-	1	-
Windows 10 Pro (Includes Windows 11 Pro License) English, French, Spanish	619-AQMP	-	1	-
No Microsoft Office License Included – 30 day Trial Offer Only	658-BCSB	-	1	-
Intel® Core™ vPro i7-1185G7 with NVIDIA T500 Graphics	338-CCRH	-	1	-
ME Lockout MOD - Manageability	631-ADED	-	1	-
16GB, 2x8GB, 3200 MHz DDR4 Non-ECC	370-AGTH	-	1	-
512GB M.2 PCIe NVMe Class 35 Solid State Drive	400-BMRW	-	1	-

14" Non-touch 400 nits WVA FHD (1920 x 1080) 100% sRGB Anti-Glare	391-BGGF	-	1	-
English US RGB Backlit Sealed Internal keyboard	583-BILF	-	1	-
No Mouse	570-AADK	-	1	-
Intel AX210 WLAN Driver	555-BHCC	-	1	-
Intel AX210 Wireless Card with Bluetooth	555-BHCH	-	1	-
DW5930E w/o eSIM WWAN Card Qualcomm SDX55 5G-NR for Vrzn	556-BCYL	-	1	-
Hot surface warning label	389-ECGC	-	1	-
Primary 3 Cell 53.5 Whr ExpressCharge Capable Battery	451-BCWC	-	1	-
90W 461G Type-C EPEAT Adapter	492-BDEL	-	1	-
Full Security - Fingerprint Reader, Contacted Smartcard Reader, Contactless Smartcard Reader	346-BHQJ	-	1	-
No Anti-Virus Software	650-AAAM	-	1	-
OS-Windows Media Not Included	620-AALW	-	1	-
E5 Power Cord 1M US	450-AAEJ	-	1	-
Setup and Features Guide	340-CXCE	-	1	-
No Carrying Case	460-BBEX	-	1	-
Hot surface warning label	389-ECGC	-	1	-
Additional 3 Cell 53.5 Whr ExpressCharge Capable Battery	451-BCWD	-	1	-
No Resource USB Media	430-XXYG	-	1	-
SERI Guide (ENG/FR/Multi)	340-AGIK	-	1	-
ENERGY STAR Qualified	387-BBPC	-	1	-
Custom Configuration	817-BBBB	-	1	-
Dell Applications for Windows 10	658-BFIO	-	1	-
Shuttle Ship, Notebook, 5430 Rugged	340-CXHM	-	1	-
Intel(R) Core(TM) i7 non-vPro Processor Label	389-DXDV	-	1	-
BTO Standard Shipment (VS)	800-BBQK	-	1	-
No UPC Label	389-BCGW	-	1	-
VMware Carbon Black Cloud Endpoint Standard NGAV, B-EDR, w/Dell ProSupport 5 Year	528-CHDY	-	1	-
Microphone + RGB HD camera; Non-touch; WLAN/WWAN antennae; Pogo vehicle docking and RF passthrough	319-BBHS	-	1	-
EPEAT 2018 Registered (Silver)	379-BDTO	-	1	-
Dedicated u-blox NEO GPS Card	540-BDCC	-	1	-
No AutoPilot	340-CKSZ	-	1	-
Additional RJ-45 rear port	590-TFHN	-	1	-
Additional TBT/Type-C port	325-BEJZ	-	1	-
Rigid handle	750-ADPK	-	1	-
ProSupport Plus: Next Business Day Onsite, 3 Years	808-6797	-	1	-
Dell Limited Hardware Warranty Initial Year	808-6805	-	1	-
ProSupport Plus: Accidental Damage Service, 3 Years	808-6817	-	1	-
ProSupport Plus: Keep Your Hard Drive, 3 Years	808-6818	-	1	-
ProSupport Plus: 7X24 Technical Support, 3 Years	808-6847	-	1	-

Thank you for choosing Dell ProSupport Plus. For tech support, visit www.dell.com/contactdell or call 1-866-516-3115

Extended Battery Service for Years 2 and 3 of System Life

997-8367	-	1	-
988-5542	-	1	-
		Quantity	Subtotal
		49	\$50,127.00

Precision 3450 Small Form Factor

Estimated delivery if purchased today:

Apr. 04, 2022

Contract # C000000008653

Customer Agreement # 204A-ITS-400203

Description	SKU	Unit Price	Quantity	Subtotal
Precision 3450 SFF CTO BASE	210-AYUR	-	49	-
11th Generation Intel Core i5-11500, 12 MB Cache, 6 Core, 2.7 GHz to 4.6 GHz	338-BZKD	-	49	-
HEATSINK for 65W CPU	412-AATF	-	49	-
Windows 10 Pro (Includes Windows 11 Pro License) English, French, Spanish	619-AQMP	-	49	-
No Microsoft Office License Included – 30 day Trial Offer Only	658-BCSB	-	49	-
Internal Speaker	520-AARD	-	49	-
Intel Integrated Graphics	490-BBBS	-	49	-
16GB (2x8GB) DDR4 UDIMM non-ECC Memory	370-AGEI	-	49	-
512GB PCIe NVMe Class 40 M.2 SSD	400-BLQY	-	49	-
No Hard Drive	400-AKZR	-	49	-
Dell KB216 Wired Keyboard English	580-ADJC	-	49	-
Thank you for Choosing Dell	555-BBNG	-	49	-
Intel Management Engine disabled	631-ACXX	-	49	-
ENERGY STAR Qualified	387-BBLW	-	49	-
EPEAT 2018 Registered (Gold)	379-BDZB	-	49	-
No AutoPilot	340-CKSZ	-	49	-
Custom Configuration	817-BBBB	-	49	-
VMware Carbon Black Cloud Endpoint Standard NGAV, B-EDR, w/Dell ProSupport for Software 1 Year	528-CHEC	-	49	-
Precision 3450 SFF with 300W up to 92% efficient (80 Plus Platinum) PSU	321-BGLH	-	49	-
8x DVD+/-RW 9.5mm Optical Disk Drive	429-ABFH	-	49	-
Bezel ODD	429-ABKH	-	49	-
No Hard Drive	400-AKZR	-	49	-
No Hard Drive	400-AKZR	-	49	-
No Hard Drive	400-AKZR	-	49	-
No Driver	555-BBNI	-	49	-
Integrated Intel SATA Controller	403-BBCE	-	49	-
No Media Card Reader	385-BBBL	-	49	-
No Mouse Selected	570-AAAF	-	49	-
No Additional Network Card Selected (Integrated NIC included)	555-BBJO	-	49	-
US Power Cord	450-AHDU	-	49	-
SERI Guide (ENG/FR/Multi)	340-AGIK	-	49	-
No Additional Port	492-BCLP	-	49	-

US Order	332-1286	-	49	-
No UPC Label	389-BDCE	-	49	-
Dell Precision TPM	340-ACBY	-	49	-
SHIP,PWS,LNK,NO,NO,AMF	340-CBUU	-	49	-
Shipping Material for SFF	340-CQYR	-	49	-
No Stand included	575-BBCH	-	49	-
CMS Essentials DVD no Media	658-BBTV	-	49	-
No RAID	780-BBCJ	-	49	-
No Anti-Virus Software	650-AAAM	-	49	-
OS-Windows Media Not Included	620-AALW	-	49	-
Not selected in this configuration	817-BBBC	-	49	-
Quick Setup Guide - Precision 3450	340-CWGG	-	49	-
Precision 3450, Reg Label DAO	389-DZES	-	49	-
C1 M.2 PCIe Boot SSD (11th Gen Intel CPU)	449-BBWS	-	49	-
No Additional Cable	379-BBCY	-	49	-
Intel Core i5 non-vPro Label	340-CUEW	-	49	-
Dell Watchdog Timer	379-BEKU	-	49	-
SupportAssist	525-BBCL	-	49	-
Dell(TM) Digital Delivery Cirrus Client	640-BBLW	-	49	-
Dell Optimizer for Precision	640-BBSC	-	49	-
Dell Premier Color 6.0	640-BBSH	-	49	-
Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	658-BBMR	-	49	-
Waves Maxx Audio	658-BBRB	-	49	-
Dell SupportAssist OS Recovery Tool	658-BEOK	-	49	-
No PCIe add-in card	492-BBFF	-	49	-
Dell Limited Hardware Warranty Plus Service	997-2808	-	49	-
ProSupport Plus: 7x24 Technical Support, 4 Years	997-2860	-	49	-
ProSupport Plus: Keep Your Hard Drive, 4 Years	997-2869	-	49	-
ProSupport Plus: Accidental Damage Service, 4 Years	997-2878	-	49	-
ProSupport Plus: Next Business Day Onsite, 4 Years	997-6821	-	49	-
Thank you for choosing Dell ProSupport Plus. For tech support, visit www.dell.com/contactdell or call 1-866-516-3115	997-8367	-	49	-

	Quantity	Subtotal
	\$2,572.42	\$66,882.92

Dell Latitude 5430 Rugged

Estimated delivery if purchased today:
Apr. 15, 2022
Contract # C000000008653
Customer Agreement # 204A-ITS-400203

Description	SKU	Unit Price	Quantity	Subtotal
Dell Latitude 5430 Rugged	210-BCFW	-	26	-
Intel Core Processor i5-1145G7, (QC, 2.6 to 4.0 GHz, 28W, vPro)	379-BERS	-	26	-
Windows 10 Pro (Includes Windows 11 Pro License) English, French, Spanish	619-AQMP	-	26	-
No Microsoft Office License Included – 30 day Trial Offer Only	658-BCSB	-	26	-

Intel® Core™ vPro i5-1145G7 with Iris Xe Graphics	338-CCRI	-	26	-
ME Lockout MOD - Manageability	631-ADED	-	26	-
16GB, 2x8GB, 3200 MHz DDR4 Non-ECC	370-AGTH	-	26	-
512GB M.2 PCIe NVMe Class 35 Solid State Drive	400-BMRW	-	26	-
14" Non-touch 400 nits WVA FHD (1920 x 1080) 100% sRGB Anti-Glare	391-BGGF	-	26	-
English US RGB Backlit Sealed Internal keyboard	583-BILF	-	26	-
No Mouse	570-AADK	-	26	-
Intel AX210 WLAN Driver	555-BHCC	-	26	-
Intel AX210 Wireless Card with Bluetooth	555-BHCH	-	26	-
DW5930E w/o eSIM WWAN Card Qualcomm SDX55 5G-NR for Vrzn	556-BCYL	-	26	-
Hot surface warning label	389-ECGC	-	26	-
Primary 3 Cell 53.5 Whr ExpressCharge Capable Battery	451-BCWC	-	26	-
90W 461G Type-C EPEAT Adapter	492-BDEL	-	26	-
Full Security - Fingerprint Reader, Contacted Smartcard Reader, Contactless Smartcard Reader	346-BHQJ	-	26	-
No Anti-Virus Software	650-AAAM	-	26	-
OS-Windows Media Not Included	620-AALW	-	26	-
E5 Power Cord 1M US	450-AAEJ	-	26	-
Setup and Features Guide	340-CXCE	-	26	-
No Carrying Case	460-BBEX	-	26	-
Hot surface warning label	389-ECGC	-	26	-
Additional 3 Cell 53.5 Whr ExpressCharge Capable Battery	451-BCWD	-	26	-
No Resource USB Media	430-XXYG	-	26	-
SERI Guide (ENG/FR/Multi)	340-AGIK	-	26	-
ENERGY STAR Qualified	387-BBPC	-	26	-
Custom Configuration	817-BBBB	-	26	-
Dell Applications for Windows 10	658-BFIO	-	26	-
Shuttle Ship, Notebook, 5430 Rugged	340-CXHM	-	26	-
Intel(R) Core(TM) i5 non-vPro Processor Label	389-DXDU	-	26	-
BTO Standard Shipment (VS)	800-BBQK	-	26	-
No UPC Label	389-BCGW	-	26	-
VMware Carbon Black Cloud Endpoint Standard NGAV, B-EDR, w/Dell ProSupport 5 Year	528-CHDY	-	26	-
Microphone + RGB HD camera; Non-touch; WLAN/WWAN antennae; Pogo vehicle docking and RF passthrough	319-BBHS	-	26	-
EPEAT 2018 Registered (Silver)	379-BDTO	-	26	-
Dedicated u-blox NEO GPS Card	540-BDCC	-	26	-
No AutoPilot	340-CKSZ	-	26	-
Additional RJ-45 rear port	590-TFHN	-	26	-
Additional TBT/Type-C port	325-BEJZ	-	26	-
Rigid handle	750-ADPK	-	26	-
ProSupport Plus: Next Business Day Onsite, 3 Years	808-6797	-	26	-

Dell Limited Hardware Warranty Initial Year	808-6805	-	26	-
ProSupport Plus: Accidental Damage Service, 3 Years	808-6817	-	26	-
ProSupport Plus: Keep Your Hard Drive, 3 Years	808-6818	-	26	-
ProSupport Plus: 7X24 Technical Support, 3 Years	808-6847	-	26	-
Thank you for choosing Dell ProSupport Plus. For tech support, visit www.dell.com/contactdell or call 1-866-516-3115	997-8367	-	26	-
Extended Battery Service for Years 2 and 3 of System Life	988-5542	-	26	-

			Quantity	Subtotal
Dell Adapter: 7.4mm Barrel to USB-C - 65 Watt Maximum output		\$22.51	27	\$607.77

Estimated delivery if purchased today:
Dec. 23, 2022
Contract # C000000008653
Customer Agreement # 204A-ITS-400203

Description	SKU	Unit Price	Quantity	Subtotal
Dell Adapter: 7.4mm Barrel to USB-C - 65 Watt Maximum output	470-ACFH	-	27	-

			Quantity	Subtotal
Havis LPS-137 - power adapter - 90-watt		\$150.65	27	\$4,067.55

Estimated delivery if purchased today:
Oct. 17, 2022
Contract # C000000008653
Customer Agreement # 204A-ITS-400203

Description	SKU	Unit Price	Quantity	Subtotal
Havis LPS-137 - power adapter - 90-watt	A8977262	-	27	-

Subtotal:	\$284,820.85
Shipping:	\$0.00
Environmental Fee:	\$0.00
Estimated Tax:	\$19,937.49
Total:	\$304,758.34

Important Notes

Terms of Sale

This Quote will, if Customer issues a purchase order for the quoted items that is accepted by Supplier, constitute a contract between the entity issuing this Quote ("Supplier") and the entity to whom this Quote was issued ("Customer"). Unless otherwise stated herein, pricing is valid for thirty days from the date of this Quote. All product, pricing and other information is based on the latest information available and is subject to change. Supplier reserves the right to cancel this Quote and Customer purchase orders arising from pricing errors. Taxes and/or freight charges listed on this Quote are only estimates. The final amounts shall be stated on the relevant invoice. Additional freight charges will be applied if Customer requests expedited shipping. Please indicate any tax exemption status on your purchase order and send your tax exemption certificate to Tax_Department@dell.com or ARSalesTax@emc.com, as applicable.

Governing Terms: This Quote is subject to: (a) a separate written agreement between Customer or Customer's affiliate and Supplier or a Supplier's affiliate to the extent that it expressly applies to the products and/or services in this Quote or, to the extent there is no such agreement, to the applicable set of Dell's Terms of Sale (available at www.dell.com/terms or www.dell.com/oemterms), or for cloud/as-a-Service offerings, the applicable cloud terms of service (identified on the Offer Specific Terms referenced below); and (b) the terms referenced herein (collectively, the "Governing Terms"). Different Governing Terms may apply to different products and services on this Quote. The Governing Terms apply to the exclusion of all terms and conditions incorporated in or referred to in any documentation submitted by Customer to Supplier.

Supplier Software Licenses and Services Descriptions: Customer's use of any Supplier software is subject to the license terms accompanying the software, or in the absence of accompanying terms, the applicable terms posted on www.Dell.com/eula. Descriptions and terms for Supplier-branded standard services are stated at www.dell.com/servicecontracts/global or for certain infrastructure products at www.dellemc.com/en-us/customer-services/product-warranty-and-service-descriptions.htm.

Offer-Specific, Third Party and Program Specific Terms: Customer's use of third-party software is subject to the license terms that accompany the software. Certain Supplier-branded and third-party products and services listed on this Quote are subject to additional, specific terms stated on www.dell.com/offeringsspecificterms ("Offer Specific Terms").

In case of Resale only: Should Customer procure any products or services for resale, whether on standalone basis or as part of a solution, Customer shall include the applicable software license terms, services terms, and/or offer-specific terms in a written agreement with the end-user and provide written evidence of doing so upon receipt of request from Supplier.

In case of Financing only: If Customer intends to enter into a financing arrangement ("Financing Agreement") for the products and/or services on this Quote with Dell Financial Services LLC or other funding source pre-approved by Supplier ("FS"), Customer may issue its purchase order to Supplier or to FS. If issued to FS, Supplier will fulfill and invoice FS upon confirmation that: (a) FS intends to enter into a Financing Agreement with Customer for this order; and (b) FS agrees to procure these items from Supplier. Notwithstanding the Financing Agreement, Customer's use (and Customer's resale of and the end-user's use) of these items in the order is subject to the applicable governing agreement between Customer and Supplier, except that title shall transfer from Supplier to FS instead of to Customer. If FS notifies Supplier after shipment that Customer is no longer pursuing a Financing Agreement for these items, or if Customer fails to enter into such Financing Agreement within 120 days after shipment by Supplier, Customer shall promptly pay the Supplier invoice amounts directly to Supplier.

Customer represents that this transaction does not involve: (a) use of U.S. Government funds; (b) use by or resale to the U.S. Government; or (c) maintenance and support of the product(s) listed in this document within classified spaces. Customer further represents that this transaction does not require Supplier's compliance with any statute, regulation or information technology standard applicable to a U.S. Government procurement.

For certain products shipped to end users in California, a State Environmental Fee will be applied to Customer's invoice. Supplier encourages customers to dispose of electronic equipment properly.

Electronically linked terms and descriptions are available in hard copy upon request.

^Dell Business Credit (DBC):

OFFER VARIES BY CREDITWORTHINESS AS DETERMINED BY LENDER. Offered by WebBank to Small and Medium Business customers with approved credit. Taxes, shipping and other charges are extra and vary. Minimum monthly payments are the greater of \$15 or 3% of account balance. Dell Business Credit is not offered to government or public entities, or business entities located and organized outside of the United States.



A quote for your consideration

Based on your business needs, we put the following quote together to help with your purchase decision. Below is a detailed summary of the quote we've created to help you with your purchase decision.

To proceed with this quote, you may respond to this email, order online through your [Premier page](#), or, if you do not have Premier, use this [Quote to Order](#).

Quote No.	3000114141796.1	Sales Rep	Alice Roemer
Total	\$57,128.38	Phone	(800) 456-3355, 6180177
Customer #	11504860	Email	Alice_Roemer@Dell.com
Quoted On	Mar. 09, 2022	Billing To	ACCOUNTS PAYABLE
Expires by	Apr. 08, 2022		CITY OF SALISBURY
Contract Name	Microcomputers, Peripherals, and related Services		PO BOX 479
Contract Code	C000000008653		SALISBURY, NC 28145-0479
Customer Agreement #	204A-ITS-400203		
Solution ID	.		
Deal ID	23220929		

Message from your Sales Rep

Please feel free to use the Quote-to-Order link to upload your Quote to your Premier page to place your Order. This is your fastest route to a faster Delivery time.

Regards,
Alice Roemer

Additional Comments

Quote # 2 - SRU Fund

Shipping Group

Shipping To	Shipping Method
CLAIRE KARRIKER, CITY OF SALISBURY 1415 S MLK JR AVE SALISBURY, NC 28144-5697 (704) 638-5304	Standard Delivery Free Cost

Product	Unit Price	Quantity	Subtotal
Dell Latitude 5520	\$1,466.00	14	\$20,524.00
Dell Dock- WD19S 90w Power Delivery - 130w AC	\$217.00	17	\$3,689.00

Dell Latitude 5320	\$1,769.00	3	\$5,307.00
Dell UltraSharp 24 Monitor - U2422H, 60.47cm (23.8")	\$282.00	52	\$14,664.00
Precision 3450 Small Form Factor	\$1,023.00	9	\$9,207.00
			<hr/>
	Subtotal:		\$53,391.00
	Shipping:		\$0.00
	Environmental Fee:		\$0.00
	Non-Taxable Amount:		\$0.00
	Taxable Amount:		\$53,391.00
	Estimated Tax:		\$3,737.38
			<hr/>
	Total:		\$57,128.38

Shipping Group Details

Shipping To

CLAIRE KARRIKER,
CITY OF SALISBURY
1415 S MLK JR AVE
SALISBURY, NC 28144-5697
(704) 638-5304

Shipping Method

Standard Delivery Free Cost

	Quantity	Subtotal
Dell Latitude 5520	14	\$20,524.00
\$1,466.00		

Estimated delivery if purchased today:
Apr. 12, 2022
Contract # C000000008653
Customer Agreement # 204A-ITS-400203

Description	SKU	Unit Price	Quantity	Subtotal
Dell Latitude 5520 XCTO Base	210-AYNN	-	14	-
10th Generation Intel Core i5-10310U (4 Core, 6M cache, base 1.7GHz, up to 4.4GHz, vPro)	379-BDVG	-	14	-
Windows 10 Pro (Includes Windows 11 Pro License) English, French, Spanish	619-AQMP	-	14	-
No Microsoft Office License Included – 30 day Trial Offer Only	658-BCSB	-	14	-
VMware Carbon Black Cloud Endpoint Standard NGAV, B-EDR, w/Dell ProSupport for Software 1 Year	528-CHEC	-	14	-
Assembly base	338-BXRY	-	14	-
i5-10310U vPro, Intel UHD Graphics, Thunderbolt	338-BXSG	-	14	-
ME Disable Manageability	631-ACTE	-	14	-
16GB,1x16GB, DDR4 Non-ECC	370-AFVP	-	14	-
No Additional Hard Drive	401-AADF	-	14	-
M.2 512GB PCIe NVMe Class 35 Solid State Drive	400-BKVF	-	14	-
LCD back cover for Latitude 5520 WLAN/WWAN	320-BECJ	-	14	-
HD Camera Bezel with Mic	325-BDZF	-	14	-
15.6" FHD (1920x1080) Non-Touch, Anti-Glare, 250nits	391-BFPM	-	14	-
Palmrest NFC, Fingerprint Reader, Contacted & Contactless SmartCard Reader, Thunderbolt 4	346-BGVT	-	14	-
Single Pointing Backlit English US Keyboard with numeric keypad	583-BHBG	-	14	-
Wireless Intel AX201 WLAN Driver	555-BGGN	-	14	-
Intel Wi-Fi 6 AX201 2x2 .11ax 160MHz + Bluetooth 5.2	555-BGGT	-	14	-
No Mobile Broadband Card	556-BBCD	-	14	-
3 Cell 42Whr ExpressCharge Capable Battery	451-BCVS	-	14	-
65W Type-C EPEAT Adapter	492-BCXP	-	14	-
No Anti-Virus Software	650-AAAM	-	14	-
OS-Windows Media Not Included	620-AALW	-	14	-
E4 Power Cord 1M for US	537-BBBL	-	14	-
Quick Start Guide	340-CTXV	-	14	-
US Order	332-1286	-	14	-
SERI Guide (ENG/FR/Multi)	340-AGIK	-	14	-

Custom Configuration	817-BBBB	-	14	-
SupportAssist	525-BBCL	-	14	-
Dell(TM) Digital Delivery Cirrus Client	640-BBLW	-	14	-
Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	658-BBMR	-	14	-
Waves Maxx Audio	658-BBRB	-	14	-
Dell Power Manager	658-BDVK	-	14	-
Dell SupportAssist OS Recovery Tool	658-BEOK	-	14	-
Dell Optimizer	658-BEQP	-	14	-
Windows PKID Label	658-BFDQ	-	14	-
Mix Model 65W adapter + CML CPU	340-CTZW	-	14	-
Intel Core i5 Processor Label	340-COTH	-	14	-
No Mouse	570-AADK	-	14	-
No Resource USB Media	430-XXYG	-	14	-
ENERGY STAR Qualified	387-BBPI	-	14	-
BTO Standard Shipment (VS)	800-BBQK	-	14	-
No UPC Label	389-BCGW	-	14	-
No Removable CD/DVD Drive	429-AATO	-	14	-
5520 Laptop Bottom Door Integrated Graphics	321-BGBG	-	14	-
No AutoPilot	340-CKSZ	-	14	-
EPEAT 2018 Registered (Gold)	379-BDZB	-	14	-
Dell Limited Hardware Warranty Extended Year(s)	975-3461	-	14	-
Dell Limited Hardware Warranty	997-8317	-	14	-
ProSupport Plus: Next Business Day Onsite, 1 Year	997-8366	-	14	-
Thank you for choosing Dell ProSupport Plus. For tech support, visit www.dell.com/contactdell or call 1-866-516-3115	997-8367	-	14	-
ProSupport Plus: Keep Your Hard Drive, 4 Years	997-8388	-	14	-
ProSupport Plus: Next Business Day Onsite, 3 Year Extended	997-8389	-	14	-
ProSupport Plus: Accidental Damage Service, 4 Years	997-8390	-	14	-
ProSupport Plus: 7x24 Technical Support, 4 Years	997-8391	-	14	-
Extended Battery Service for Years 2 and 3 of System Life	815-2815	-	14	-

Quantity	Subtotal
17	\$3,689.00

Dell Dock- WD19S 90w Power Delivery - 130w AC

Estimated delivery if purchased today:
May. 24, 2022
Contract # C000000008653
Customer Agreement # 204A-ITS-400203

Description	SKU	Unit Price	Quantity	Subtotal
Dell Dock – WD19S 90W Power Delivery – 130w AC	210-AZBG	-	17	-
Advanced Exchange Service, 3 Years	824-3984	-	17	-
Dell Limited Hardware Warranty	824-3993	-	17	-
			Quantity	Subtotal

Dell Latitude 5320**\$1,769.00****3****\$5,307.00**

Estimated delivery if purchased today:

Apr. 14, 2022

Contract # C000000008653

Customer Agreement # 204A-ITS-400203

Description	SKU	Unit Price	Quantity	Subtotal
Dell Latitude 5320 XCTO Base	210-AXXI	-	3	-
11th Generation Intel Core i7-1185G7 (4 Core, 12M cache, base 3.0GHz, up to 4.8GHz, vPro)	379-BEHZ	-	3	-
Windows 10 Pro (Includes Windows 11 Pro License) English, French, Spanish	619-AQMP	-	3	-
No Microsoft Office License Included – 30 day Trial Offer Only	658-BCSB	-	3	-
VMware Carbon Black Cloud Endpoint Standard NGAV, B-EDR, w/Dell ProSupport for Software 1 Year	528-CHEC	-	3	-
I7-1185G7 Vpro, Intel Iris Xe Graphics, Thunderbolt, 16GB	338-BXVD	-	3	-
Latitude 5320 Assembly Base	338-BXVP	-	3	-
ME Disable Manageability	631-ACTX	-	3	-
16 GB, DDR4 SDRAM, 3200MHz (on board)	370-AFVV	-	3	-
M.2 1TB PCIe NVMe Class 40 Solid State Drive	400-BKSZ	-	3	-
13.3" FHD (1920x1080) Non-Touch, Anti-Glare, 250 nits, WLAN	320-BEDT	-	3	-
HD Camera Bezel, Camera Shutter	325-BDZM	-	3	-
Non-touch FHD LCD	391-BFQD	-	3	-
Single Pointing Backlit US-English Keyboard	583-BHBS	-	3	-
No Mouse	570-AADK	-	3	-
Wireless Intel AX201 WLAN Driver	555-BGHB	-	3	-
Intel Wi-Fi 6 AX201 2x2 .11ax 160MHz + Bluetooth 5.2	555-BGGT	-	3	-
No Mobile Broadband Card	556-BBCD	-	3	-
3 Cell 42Whr ExpressCharge™ Capable Battery	451-BCSI	-	3	-
65W Type-C EPEAT Adapter	492-BCXP	-	3	-
Palmrest, Fingerprint Reader, Contacted & Contactless SmartCard Reader, NFC, Thunderbolt 4	346-BGUK	-	3	-
No Anti-Virus Software	650-AAAM	-	3	-
OS-Windows Media Not Included	620-AALW	-	3	-
E4 Power Cord 1M for US	537-BBBL	-	3	-
Quick setup guide worldwide laptop	340-CTXL	-	3	-
US Order	332-1286	-	3	-
No Resource USB Media	430-XXYG	-	3	-
No Docking Station	452-BBSE	-	3	-
SERI Guide (ENG/FR/Multi)	340-AGIK	-	3	-
ESTAR E-label	387-BBPH	-	3	-
Custom Configuration	817-BBBB	-	3	-
SupportAssist	525-BBCL	-	3	-
Dell(TM) Digital Delivery Cirrus Client	640-BBLW	-	3	-
Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	658-BBMR	-	3	-

Waves Maxx Audio	658-BBRB	-	3	-
Dell Power Manager	658-BDVK	-	3	-
Dell SupportAssist OS Recovery Tool	658-BEOK	-	3	-
Dell Optimizer	658-BEQP	-	3	-
Windows PKID Label	658-BFDQ	-	3	-
DAO Mix Model 65W adapter (Clamshell)	340-CTWR	-	3	-
System Ship Info	640-BBJB	-	3	-
Intel(R) Core(TM) i7 non-vPro Processor Label	389-DXDV	-	3	-
BTO Standard Shipment (VS)	800-BBQK	-	3	-
No UPC Label	389-BCGW	-	3	-
No Removable CD/DVD Drive	429-AATO	-	3	-
5320 Laptop Bottom Door	354-BBDK	-	3	-
No AutoPilot	340-CKSZ	-	3	-
EPEAT 2018 Registered (Gold)	379-BDZB	-	3	-
Dell Limited Hardware Warranty Extended Year(s)	975-3461	-	3	-
Dell Limited Hardware Warranty	997-8317	-	3	-
ProSupport Plus: Next Business Day Onsite, 1 Year	997-8366	-	3	-
Thank you for choosing Dell ProSupport Plus. For tech support, visit www.dell.com/contactdell or call 1-866-516-3115	997-8367	-	3	-
ProSupport Plus: Keep Your Hard Drive, 4 Years	997-8388	-	3	-
ProSupport Plus: Next Business Day Onsite, 3 Year Extended	997-8389	-	3	-
ProSupport Plus: Accidental Damage Service, 4 Years	997-8390	-	3	-
ProSupport Plus: 7x24 Technical Support, 4 Years	997-8391	-	3	-
Extended Battery Service for Years 2 and 3 of System Life	815-2815	-	3	-

Quantity Subtotal

Dell UltraSharp 24 Monitor - U2422H, 60.47cm (23.8") **\$282.00 52 \$14,664.00**

Estimated delivery if purchased today:
May. 12, 2022
Contract # C000000008653
Customer Agreement # 204A-ITS-400203

Description	SKU	Unit Price	Quantity	Subtotal
Dell UltraSharp 24 Monitor - U2422H, 60.47cm (23.8")	210-AYYV	-	52	-
Dell Limited Hardware Warranty	814-5380	-	52	-
Advanced Exchange Service, 3 Years	814-5381	-	52	-

Quantity Subtotal

Precision 3450 Small Form Factor **\$1,023.00 9 \$9,207.00**

Estimated delivery if purchased today:
Apr. 04, 2022
Contract # C000000008653
Customer Agreement # 204A-ITS-400203

Description	SKU	Unit Price	Quantity	Subtotal
Precision 3450 SFF CTO BASE	210-AYUR	-	9	-
11th Generation Intel Core i5-11500, 12 MB Cache, 6 Core, 2.7 GHz to 4.6 GHz	338-BZKD	-	9	-
HEATSINK for 65W CPU	412-AATF	-	9	-

Windows 10 Pro (Includes Windows 11 Pro License) English, French, Spanish	619-AQMP	-	9	-
No Microsoft Office License Included – 30 day Trial Offer Only	658-BCSB	-	9	-
Internal Speaker	520-AARD	-	9	-
Intel Integrated Graphics	490-BBBS	-	9	-
16GB (2x8GB) DDR4 UDIMM non-ECC Memory	370-AGEI	-	9	-
512GB PCIe NVMe Class 40 M.2 SSD	400-BLQY	-	9	-
No Hard Drive	400-AKZR	-	9	-
Dell KB216 Wired Keyboard English	580-ADJC	-	9	-
Thank you for Choosing Dell	555-BBNG	-	9	-
Intel Management Engine disabled	631-ACXX	-	9	-
ENERGY STAR Qualified	387-BBLW	-	9	-
EPEAT 2018 Registered (Gold)	379-BDZB	-	9	-
No AutoPilot	340-CKSZ	-	9	-
Custom Configuration	817-BBBB	-	9	-
VMware Carbon Black Cloud Endpoint Standard NGAV, B-EDR, w/Dell ProSupport for Software 1 Year	528-CHEC	-	9	-
Precision 3450 SFF with 300W up to 92% efficient (80 Plus Platinum) PSU	321-BGLH	-	9	-
8x DVD+/-RW 9.5mm Optical Disk Drive	429-ABFH	-	9	-
Bezel ODD	429-ABKH	-	9	-
No Hard Drive	400-AKZR	-	9	-
No Hard Drive	400-AKZR	-	9	-
No Hard Drive	400-AKZR	-	9	-
No Driver	555-BBNI	-	9	-
Integrated Intel SATA Controller	403-BBCE	-	9	-
No Media Card Reader	385-BBBL	-	9	-
No Mouse Selected	570-AAAF	-	9	-
No Additional Network Card Selected (Integrated NIC included)	555-BBJO	-	9	-
US Power Cord	450-AHDU	-	9	-
SERI Guide (ENG/FR/Multi)	340-AGIK	-	9	-
No Additional Port	492-BCLP	-	9	-
US Order	332-1286	-	9	-
No UPC Label	389-BDCE	-	9	-
Dell Precision TPM	340-ACBY	-	9	-
SHIP,PWS,LNK,NO,NO,AMF	340-CBUU	-	9	-
Shipping Material for SFF	340-CQYR	-	9	-
No Stand included	575-BBCH	-	9	-
CMS Essentials DVD no Media	658-BBTV	-	9	-
No RAID	780-BBCJ	-	9	-
No Anti-Virus Software	650-AAAM	-	9	-
OS-Windows Media Not Included	620-AALW	-	9	-
Not selected in this configuration	817-BBBC	-	9	-

Quick Setup Guide - Precision 3450	340-CWGG	-	9	-
Precision 3450, Reg Label DAO	389-DZES	-	9	-
C1 M.2 PCIe Boot SSD (11th Gen Intel CPU)	449-BBWS	-	9	-
No Additional Cable	379-BBCY	-	9	-
Intel Core i5 non-vPro Label	340-CUEW	-	9	-
Dell Watchdog Timer	379-BEKU	-	9	-
SupportAssist	525-BBCL	-	9	-
Dell(TM) Digital Delivery Cirrus Client	640-BBLW	-	9	-
Dell Optimizer for Precision	640-BBSC	-	9	-
Dell Premier Color 6.0	640-BBSH	-	9	-
Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	658-BBMR	-	9	-
Waves Maxx Audio	658-BBRB	-	9	-
Dell SupportAssist OS Recovery Tool	658-BEOK	-	9	-
No PCIe add-in card	492-BBFF	-	9	-
Dell Limited Hardware Warranty Plus Service	997-2808	-	9	-
ProSupport Plus: 7x24 Technical Support, 4 Years	997-2860	-	9	-
ProSupport Plus: Keep Your Hard Drive, 4 Years	997-2869	-	9	-
ProSupport Plus: Accidental Damage Service, 4 Years	997-2878	-	9	-
ProSupport Plus: Next Business Day Onsite, 4 Years	997-6821	-	9	-
Thank you for choosing Dell ProSupport Plus. For tech support, visit www.dell.com/contactdell or call 1-866-516-3115	997-8367	-	9	-

Subtotal:	\$53,391.00
Shipping:	\$0.00
Environmental Fee:	\$0.00
Estimated Tax:	\$3,737.38
<hr/>	
Total:	\$57,128.38

Important Notes

Terms of Sale

This Quote will, if Customer issues a purchase order for the quoted items that is accepted by Supplier, constitute a contract between the entity issuing this Quote ("Supplier") and the entity to whom this Quote was issued ("Customer"). Unless otherwise stated herein, pricing is valid for thirty days from the date of this Quote. All product, pricing and other information is based on the latest information available and is subject to change. Supplier reserves the right to cancel this Quote and Customer purchase orders arising from pricing errors. Taxes and/or freight charges listed on this Quote are only estimates. The final amounts shall be stated on the relevant invoice. Additional freight charges will be applied if Customer requests expedited shipping. Please indicate any tax exemption status on your purchase order and send your tax exemption certificate to Tax_Department@dell.com or ARSalesTax@emc.com, as applicable.

Governing Terms: This Quote is subject to: (a) a separate written agreement between Customer or Customer's affiliate and Supplier or a Supplier's affiliate to the extent that it expressly applies to the products and/or services in this Quote or, to the extent there is no such agreement, to the applicable set of Dell's Terms of Sale (available at www.dell.com/terms or www.dell.com/oemterms), or for cloud/as-a-Service offerings, the applicable cloud terms of service (identified on the Offer Specific Terms referenced below); and (b) the terms referenced herein (collectively, the "Governing Terms"). Different Governing Terms may apply to different products and services on this Quote. The Governing Terms apply to the exclusion of all terms and conditions incorporated in or referred to in any documentation submitted by Customer to Supplier.

Supplier Software Licenses and Services Descriptions: Customer's use of any Supplier software is subject to the license terms accompanying the software, or in the absence of accompanying terms, the applicable terms posted on www.Dell.com/eula. Descriptions and terms for Supplier-branded standard services are stated at www.dell.com/servicecontracts/global or for certain infrastructure products at www.dellemc.com/en-us/customer-services/product-warranty-and-service-descriptions.htm.

Offer-Specific, Third Party and Program Specific Terms: Customer's use of third-party software is subject to the license terms that accompany the software. Certain Supplier-branded and third-party products and services listed on this Quote are subject to additional, specific terms stated on www.dell.com/offeringsspecificterms ("Offer Specific Terms").

In case of Resale only: Should Customer procure any products or services for resale, whether on standalone basis or as part of a solution, Customer shall include the applicable software license terms, services terms, and/or offer-specific terms in a written agreement with the end-user and provide written evidence of doing so upon receipt of request from Supplier.

In case of Financing only: If Customer intends to enter into a financing arrangement ("Financing Agreement") for the products and/or services on this Quote with Dell Financial Services LLC or other funding source pre-approved by Supplier ("FS"), Customer may issue its purchase order to Supplier or to FS. If issued to FS, Supplier will fulfill and invoice FS upon confirmation that: (a) FS intends to enter into a Financing Agreement with Customer for this order; and (b) FS agrees to procure these items from Supplier. Notwithstanding the Financing Agreement, Customer's use (and Customer's resale of and the end-user's use) of these items in the order is subject to the applicable governing agreement between Customer and Supplier, except that title shall transfer from Supplier to FS instead of to Customer. If FS notifies Supplier after shipment that Customer is no longer pursuing a Financing Agreement for these items, or if Customer fails to enter into such Financing Agreement within 120 days after shipment by Supplier, Customer shall promptly pay the Supplier invoice amounts directly to Supplier.

Customer represents that this transaction does not involve: (a) use of U.S. Government funds; (b) use by or resale to the U.S. Government; or (c) maintenance and support of the product(s) listed in this document within classified spaces. Customer further represents that this transaction does not require Supplier's compliance with any statute, regulation or information technology standard applicable to a U.S. Government procurement.

For certain products shipped to end users in California, a State Environmental Fee will be applied to Customer's invoice. Supplier encourages customers to dispose of electronic equipment properly.

Electronically linked terms and descriptions are available in hard copy upon request.

^Dell Business Credit (DBC):

OFFER VARIES BY CREDITWORTHINESS AS DETERMINED BY LENDER. Offered by WebBank to Small and Medium Business customers with approved credit. Taxes, shipping and other charges are extra and vary. Minimum monthly payments are the greater of \$15 or 3% of account balance. Dell Business Credit is not offered to government or public entities, or business entities located and organized outside of the United States.

Salisbury City Council Agenda Item Request Form



Please Select Submission Category: Public Council Manager Staff

Requested Council Meeting Date: April 5, 2022

Name of Group(s) or Individual(s) Making Request: Kelly Baker

Name of Presenter(s): City Council

Requested Agenda Item: Council to consider appointments to various boards and commissions.

Description of Requested Agenda Item: The Alternate Methods of Design Commission, Historic Preservation Commission and the Tree Board each have one vacancy. A copy of the worksheet and all active applications received for each board are attached.

Attachments: Yes No

Fiscal Note: *(If fiscal note requires approval by finance department because item exceeds \$100,000 or is related to grant funds, please fill out signature blocks for finance at bottom of form and provide supporting documents)*

Action Requested of Council for Agenda Item: Council to consider making appointments to various boards and commissions. *(Please note if item includes an ordinance, resolution or petition)*

Contact Information for Group or Individual: Kelly Baker 704-638-5233

Consent Agenda (item requires no discussion and will be voted on by Council or removed from the consent agenda to the regular agenda)

Regular Agenda (item to be discussed and possibly voted on by Council)

FINANCE DEPARTMENT INFORMATION:

Finance Manager Signature

Department Head Signature

Budget Manager Signature

*****All agenda items must be submitted at least 7 days before the requested Council meeting date*****

For Use in Clerk's Office Only

Salisbury City Council Agenda Item Request Form



Approved

Delayed

Declined

Reason:

Boards and Commissions Worksheet – 2022

Alternate Methods of Design Commission – No Liaison

<u>Current Member</u>	<u>Term Expires</u>	<u>Eligible for Reappointment</u>	<u>Need 1 Member</u>
Alex Bost	3/31/22	No	Chad Morgan
Chris Bradshaw	3/31/22	No	

Applicants:

Notes: Members shall have demonstrated experience, education, or licensure in the design, construction, and /or development field.

Historic Preservation Commission – No Liaison

<u>Current Members</u>	<u>Term Expires</u>	<u>Eligible for Reappointment</u>	<u>Need 1 Member</u>
Eugene Goetz	3/31/22	No	Lillian Goodnow
William James	3/31/22	Yes	William James
Sue McHugh	3/31/22	No	

Applicants:

Notes: All members must have a demonstrated interest, competence, or knowledge in historic preservation. The Certified Local Government must document in writing its good faith effort to appoint professionals from the disciplines of architecture, history, architectural history, planning, archaeology, or other related disciplines, to the extent such professionals are available in the community and willing to serve. The CLG program recognizes that a mix of professional and lay members makes the strongest commission.

Tree Board – Harry McLaughlin, Council Liaison

<u>Current Members</u>	<u>Term Expires</u>	<u>Eligible for Reappointment</u>	<u>Need 1 Member</u>
Tiffany Page	3/31/22	No	Matt Kelley
Katherine Boyd	3/31/22	Yes	

Applicants:

Joe McKinney (1st choice)

Notes:

joemckinney3@gmail.com

Joseph (Joe)

Submission Date	Apr 18, 2021 11:43 PM
First Name	Joseph (Joe)
Last Name	McKinney
E-mail	joemckinney3@gmail.com
Home Phone	7042990085
Address	1217 Edgedale Dr
City	Salisbury
State	NC
ZIP Code	28144
Ethnicity	Caucasian/Non-Hispanic
Gender	Male
Place of Employment	North Carolina Department of Agriculture
Occupation	Assistant Manager/ Logistics planner
Do you reside within the City limits of Salisbury?	Yes
Are you within the City's Extraterritorial Jurisdiction (ETJ) area?	Yes
Please indicate your #1 preference:	Tree Board
Please indicate your #2 preference:	Parks and Recreation Advisory Board
Please indicate your #3 preference:	Community Appearance Commission
Have you served on a board or commission of the City of Salisbury?	No
Why are you interested in serving	I attended the Salisbury dig site event and tree giveaway. I spoke with several

Why are you interested in serving on the Board or Commission for which you are applying?

I attended the Salisbury digs it event and tree giveaway. I spoke with several ladies, including mayor, about joining he board in regards to tree and community appearance. They said they'd love to have me based on my experience working for the NC Department of Agriculture. I've worked closely with the NC Forestry Service as well.

Interest/Skills/Education/Areas of Expertise/Professional Organizations that you feel would be of assistance to you in your duties as a member of the Board or Commission:

Community development, outdoor recreation availability, helping with community improvement projects.

Has any formal charge of professional misconduct ever been sustained against you in any jurisdiction?

No

Is there any possible conflict of interest or other matter that would create problems or prevent you from fairly and impartially discharging your duties as an appointee of the Salisbury City Council?

No

I certify that the facts contained in this application are true and correct to the best of my knowledge. I understand and agree that any misstatement will be cause for my removal from any board or commission.

I agree